CITY COUNCIL CITY OF NEW YORK ----- Х TRANSCRIPT OF THE MINUTES Of the COMMITTEE ON SMALL BUSINESS -----Х January 23, 2020 Start: 10:38 AM Recess: 10:44 AM HELD AT: Council Chambers - City Hall B E F O R E: MARK GJONAJ Chairperson COUNCIL MEMBERS: Stephen T. Levin Bill Perkins Ydanis A. Rodriguez Helen K. Rosenthal World Wide Dictation 545 Saw Mill River Road - Suite 2C, Ardsley, NY 10502 Phone: 914-964-8500 \* 800-442-5993 \* Fax: 914-964-8470

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A P P E A R A N C E S (CONTINUED)

1 COMMITTEE ON SMALL BUSINESS

2 (sound check) (pause) (background 3 comments) (gavel)

4 CHAIRPERSON GJONAJ: Good morning. I'm 5 Council Member Mark Gjonaj, Chair of the Committee on 6 Small Business, and I would like to welcome you to 7 our vote on Intro 1408-B, a bill designated to make 8 more affordable retail space available for businesses 9 where needed. Thank you for making time for us 10 today. Small businesses are the life blood of the 11 city. Our local businesses are major employers of 12 city residents, add billions of dollars to the city's GDP, and are anchors in their communities providing-13 14 providing culturally relevant goods and services and 15 a space for neighbors to convene. Despite local mom 16 and pop shops being an integral aspect of our city's 17 unique and vibrant culture, small businesses are 18 finding it more and more difficult to keep their 19 The rise of e-commerce, big box store doors open. 20 competition and changes in consumer behavior and 21 excessive government regulation and taxes are making 2.2 it hard for our small businesses to survive. This 23 has impacted micro businesses across the city and the 24 country for that matter. In my Bronx-in my own Bronx district alone, a hobby shop known as Hobby Heroes 25

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2 after 45 years in business on East Tremont Avenue is 3 now shutting its doors due to the pressures they're 4 facing from e-commerce competition. Increasing rents are also a major obstacle for mom and pop shops. This 5 month Neir's Tavern in Queens, which opened in 1829 6 7 and is commonly known as the city's oldest bar nearly closed due to a dramatic rent increase. Providing 8 9 more affordable retail space is essential to ensuring our cherished neighborhood shops can survive. 10 Intro 11 1408-B would compel the city to conduct a study each 12 time certain development projects receive city The city's study would include an analysis 13 funding. 14 of the neighborhood and commercial environment to 15 determine whether affordable retail space is 16 appropriate for the neighborhood. That space would 17 be leased to micro businesses at a below market rate 18 and chains and businesses engaging in direct 19 competition with neighborhood shops and restaurants 20 would not be eligible. We look to this bill to increase below market rate retail space for our 21 independently locally owned businesses. We must work 2.2 23 to protect our commercial corridors so they can maintain the vibrancy of our neighborhoods, the tax 24 base and character of our communities at a time when 25

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they are under attack. This piece of legislation we 2 3 are voting on today will further my goal as Chair of 4 the Committee to protect and empower our hard working micro businesses to achieve the success they deserve. 5 I want to remind everyone that this bill will only go 6 7 so far. I encourage New Yorkers to give back to 8 their neighborhoods by shopping locally and buying 9 locally. If the deliveryman knows your face and your name and sees you more frequently than your locally 10 mom and pop owned business, you are part of the 11 12 problem, and not the solution. With that, I want to 13 thank my staff, Chief of Staff Reggie Johnson, 14 Committee Counsel Stephany Jones, the Policy Analyst 15 Noah Meixler, and finally I want to recognize the 16 committee members that have joined us today. We have 17 Council Member Rosenthal, Council Member Perkins with us and--and Councilman Levin. I was hoping, and I 18 19 don't think we have Council Member--COUNCIL MEMBER: He's over there. 20 21 CHAIRPERSON GJONAJ: Oh, and my dear 2.2 friend Council Member Cornegy who is so small that I 23 just oversee-I overlooked him. The introducer of the bill may stop in to say a few words, but he's 24 chairing his own committee, and with that, I'll give 25

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2	it to you to do locally. I'm sorry, I call on Council
3	Member Cornegy who would like to make a statement.
4	COUNCIL MEMBER CORNEGY: So, although I
5	am currently not the-a member of the Small Business
6	Committee, I am the Chair of Housing and Buildings,
7	and I wanted to come by and congratulate the bill's
8	sponsor as well as the Chair on the nuanced thinking
9	around providing commercial affordability to mom and
10	pop businesses on every commercial corridor
11	throughout the city of New York who are facing
12	tremendous stress around escalated leases. We have a
13	responsibility as a city to be nuanced in our
14	thinking and to come up with solutions. We cannot
15	turn the other way. We cannot blame it on all of the
16	market forces. We have to be responsible, and it
17	makes me very proud to be a member of a council with
18	committed members who are solution-oriented. So, I
19	want to just thank the Chair and the bill's sponsor
20	for their nuanced thinking, and I would love to
21	proudly vote aye except I'm not on the committee, but
22	I will vote aye later once it's voted out of this
23	committee in the Stated Meeting. Thank you.
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1 COMMITTEE ON SMALL BUSINESS 7 2 CHAIRPERSON GJONAJ: Thank you, Council 3 Member. I also want to acknowledge that we've been joined by Council Member Rodriguez. 4 5 CLERK: William Martin, Committee Clerk, roll call vote Committee on Small Business, 6 7 Introduction 1408-B, Chair Gjonaj. 8 CHAIRPERSON GJONAJ: Aye. 9 CLERK: Levin. COUNCIL MEMBER LEVIN: Aye. 10 11 CLERK: Rodriguez. 12 COUNCIL MEMBER RODRIGUEZ: Aye. 13 CLERK: Rosenthal. COUNCIL MEMBER ROSENTHAL: Aye. 14 15 CLERK: Perkins. COUNCIL MEMBER PERKINS: Aye. 16 17 CLERK: By a vote of 5 in the 18 affirmative, zero in the negative and no abstentions, 19 the item has been adopted by the committee. (pause) 20 CHAIRPERSON GJONAJ: The hearing is 21 officially closed. (gavel) 2.2 23 24 25

## CERTIFICATE

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date \_\_\_\_\_February 4, 2020