

CITY COUNCIL  
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON HOSPITALS

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January 16, 2019  
Start: 1:07 p.m.  
Recess: 2:52 p.m.

HELD AT: Committee Room - City Hall

B E F O R E: CARLINA RIVERA  
Chairperson

COUNCIL MEMBERS: Diana Ayala  
Mathieu Eugene  
Mark Levine  
Alan N. Maisel  
Francisco P. Moya  
Antonio Reynoso

A P P E A R A N C E S (CONTINUED)

Mitchell Katz, CEO and President Health & Hospitals

Linda DeHart, Assistant Vice President, Debt Finance,  
Health & Hospitals

John Alberg (sic) Health and Hospitals

Elizabeth Benjamin, Vice President for Health  
Initiatives, Community Service Society of New York

Carmen Charles, President, Local 420

Anne Bove, Board of Directors of New York State Nurses  
Association, NYSNA & HHC Registered Nurse at Bellevue  
(Retired)

Elisabeth Wynn, Executive Vice President of Health  
Economics and Finance, Greater New York Hospital  
Association and Member of Indigent Care Pool Workgroup

Rosa Tekenen, Former Research Associate, CUNY School  
of Public Health

Anthony Feliciano, Director, Commission on the  
Public's Health System



2 [sound check] [pause] [gavel] [background  
3 comments]

4 CHAIRPERSON RIVERA: Good afternoon  
5 everyone. I am Council Member Carlina Rivera, Chair  
6 of the Committee on Hospitals, and I want to start by  
7 acknowledging my colleague and fellow member of the  
8 committee Council Member Antonio Reynoso. Today,  
9 we'll hear from representatives of Health and  
10 Hospitals and other stakeholders about Charity Care  
11 Funding for hospitals in New York City. Charity Care  
12 Funding is otherwise known as Medicaid  
13 Disproportionate Hospital Share Funding or DSH  
14 Funding. DSH Funding has been discussed, analyzed and  
15 scrutinized for many years, and the conversation  
16 surrounding DSH Funding are nuanced and complicated.  
17 Our main goal today is to bring these issues to light  
18 in a digestible and public way so every New Yorker  
19 has the opportunity to understand and weigh in on  
20 these discussions as well as to ensure that our  
21 hospitals are adequately compensated for the care  
22 they provide. Access to adequate healthcare is a  
23 fundamental human right, and we must ensure that  
24 every New Yorker has access to quality affordable  
25 care regardless of their ability to pay or their

2 insurance carrier. The city safety net hospitals  
3 play a lead role in address health disparities and  
4 serving our city's marginalized populations including  
5 the uninsured. Since safety net hospitals serve many  
6 without health insurance as well as those with  
7 Medicaid, Charity Care Funding is meant to offset the  
8 hospital's uncompensated costs. Although DSH payments  
9 are primarily intended to provide support to safety  
10 net hospitals, some have argued that both public and  
11 voluntary safety net hospitals do not receive  
12 adequate levels of DSH Funding while some hospitals  
13 receive unexpectedly high amounts of DSH Funding.  
14 Today we will discuss the methodology the state uses  
15 to distribute DSH Funding. The current process was  
16 intended to help transition the state and hospitals  
17 from DSH Funding method to another yet the current  
18 methodology continues to utilize a problematic  
19 structure—structure that arguably doesn't take  
20 uncompensated care into account as heavily as it  
21 should. While it is important to understand the  
22 current process and where we've come from, it is  
23 crucial that we also understand where we are going.  
24 We know the stated as a result of the 2018 Budget  
25 process convenes a work group focused on DSH Funding.

2 We know that as a result of the work group, there are  
3 various proposals to change DSH Funding in the works.  
4 Today, I hope to hear more about these potential next  
5 steps and proposals and to better understand how the  
6 city could get involved to ensure that the DSH  
7 Funding process is as equitable as possible. As  
8 healthcare continues to change, we must ensure that  
9 individuals and communities retain access to care  
10 that meets their needs. Today's hearing is a great  
11 opportunity to hear about the process by which our  
12 hospitals are subsidized for serving New Yorkers who  
13 are uninsured or on Medicaid, which has not increased  
14 the rate at which it reimburses in roughly a decade.  
15 I'd like to thank those who are here to testify today  
16 including representatives from Hospitals as well as  
17 community members and advocates. It is crucial to  
18 have all stakeholders at the table for this  
19 discussion including physicians, advocates, patients  
20 and hospital representatives, and I look forward to  
21 our robust discussion. So with that, I would like to  
22 invite the first panel, which is Mitchell Katz, CEO  
23 and President of Health and Hospitals; John from HMH.

24 MITCHELL KATZ: [off mic] That's John  
25 from Home Equity. (sic)

2 CHAIRPERSON RIVERA: John, I know. I'm  
3 sorry. It's nice to see you, but I-I'm getting  
4 glasses soon, and as well as Linda Dehart from Health  
5 and Hospitals. [background comments/pause] Oh, give  
6 me, give me one second while the Counsel administers  
7 the oath, and we've also been joined by Council  
8 Member Diana Ayala.

9 LEGAL COUNSEL: Can you raise your right  
10 hand, please? Can you raise your right hand, please?  
11 Do you affirm to tell the truth, the whole truth and  
12 nothing but the truth in your testimony before this  
13 committee, and to respond honestly to Council Member  
14 questions?

15 MITCHELL KATZ: [off mic] I do.

16 LINDA DEHART: I do. [pause]

17 MITCHELL KATZ: So, the--taking your  
18 challenge of making sure that people who are  
19 listening really understand the program. The way  
20 that I think about it is that the disproportionate  
21 Share Hospital Program is supposed to reward those  
22 hospitals that take care of a disproportionate share  
23 of the uninsured and those with Medicaid, and part of  
24 the problem from my point of view with how New York  
25 State has structured the program historically is it's

2 more like a pro rata program. So, everyone gets  
3 something for the few or many uninsured people they  
4 have, and that is not really to my way of thinking  
5 consistent with the term disproportionate. The  
6 understanding is if you're a hospital and you take  
7 care of many patients who have Cadillac insurance and  
8 who are able to pay full freight, of course, you are  
9 going to be able on the margins to take care of a few  
10 people with Medicaid or a few people who are  
11 uninsured, but that's not what the disproportionate  
12 share program was meant to do. That was—that—it's  
13 assumed that you'll just do that because you're a  
14 hospital and especially we're blessed by having only  
15 non-profit hospitals here that as part of your non-  
16 profit mission, of course, you will take care of some  
17 people who are uninsured or who are on Medicaid.  
18 What the I see the need is to really recognize who  
19 are the providers, and it's not just H&H, Health and  
20 Hospitals although H&H is the largest provider of  
21 indigent services, but that the goal should be to  
22 migrated the methodology such that those hospitals  
23 that are really doing the lion's share of caring for  
24 the uninsured and the Medicaid are the ones who have  
25 the dollars because we want to provide the services,



2 right? Right, we—all of the money goes directly into  
3 making the services available for our patients. So,  
4 with that, I'm going to—for the specifics, we're  
5 incredibly lucky that we have John Alberg who used to  
6 be at the state and who is a fund of knowledge and  
7 Linda DeHart who's worked for H&H for a long time on  
8 these issues, and I have to say as a member of the—  
9 the New York State Indigent Care Workshop, it was  
10 clear that the two of them knew more than anybody  
11 else in the room about the program and how it worked,  
12 they have the only-- While there were several  
13 excellent community proposals, they had the one with  
14 the most people from the community signed onto, and I  
15 think that that was because it makes major positive  
16 steps for bringing the funding where it's really  
17 needed.

18                   JOHN ALBERG: Well, thank you. Yeah, we  
19 have a couple of slides here that we're prepared to  
20 discuss today. There is also I think some very  
21 excellent testimony that was written that includes,  
22 you know, a lot of detail and—and I think fully  
23 describes, you know, the situation that we're trying  
24 to address here. You know, as Dr. Katz mentioned, the  
25 Indigent Care Workgroup was convened at the request

2 of the Governor and the Legislature. This is again a  
3 very complicated issue that involves dividing up a  
4 source of dollars amongst hospitals, which is—which  
5 is always a challenge. You know, when we—when we  
6 started to develop our proposal, you know, we started  
7 from a framework of, you know, in essence, you know,  
8 guiding principles and having some conversation, you  
9 know, with Dr. Katz and I—I think what we—the  
10 framework that we started from was, you know, fix the  
11 issues, right. Don't create new issues, you know,  
12 fix the issues at hand, and there are issues that  
13 have evolved in Indigent Care because since the last  
14 time it's been looked at, you know, we've had, you  
15 know, the implementation of the ACA and the landscape  
16 has—has changed significantly, you know, as a result  
17 of that. You know the second thing that Dr. Katz  
18 asked us to keep in mind is, you know, we need to be  
19 fair and equitable and—and we tried to take that view  
20 here. This proposal doesn't just advantage H&H.  
21 It's certainly we think solves problems impaction  
22 other, you know, safety net hospitals. So, as we go  
23 through the presentation, hopefully, you know, you—  
24 you can see that work. The other thing I thought I  
25 would do is—is perhaps just as an overview of—of the

2 conversation is just, you know, first start with a  
3 little bit of background on DSH and Indigent Care.  
4 Again, it's complicated. It's a federal program. It  
5 seems like it's always evolving. Then we can talk  
6 about the problems and challenges as we see it that  
7 are facing the ICP program today. We discussed our  
8 proposal, and when I say "our proposal" it's not just  
9 H&H's proposal but, you know, a group of community  
10 advocates helped shape this, and then the benefits as  
11 we see it and the impacts of our proposal and then-  
12 and then the next steps. I would also say right, the  
13 reason why we tried to take this format versus just,  
14 you know, reading off our testimony is that, you  
15 know, we would encourage, you know, to have a  
16 dialogue here, and certainly feel free if you have  
17 questions along the way to interrupt me, and we—we  
18 appreciate that. We like to use this as learning  
19 experience. So moving on, you know, to the first  
20 slide an overview of the DSH Funding and issues.  
21 First important, you know, to mention, as I said,  
22 that, you know, this is a federal program. We refer  
23 to it as DSH. Some times we refer to it as Indigent  
24 Care but it's in our minds and in our parlance it's—  
25 it's-it's the same. There's really two, you know,

2 control points that the federal government has in  
3 terms of implementing the DSH. It's what's called  
4 the Statewide DSH Cap. Every state gets an  
5 allocation of DSH Funding, and that's pursuant, you  
6 know, to a federal formula, and then the other  
7 control point is facility DSH Caps. So, each  
8 facility in-in the state is required to undergo an-an  
9 audit in essence and it's part of the federal rules  
10 is you cannot receive more DSH Funding than you  
11 Medicaid in uninsured losses, and the reason why I  
12 refer to that is because over the course of time  
13 since the implementation of the ACA, the amount of  
14 losses that hospitals are experiencing has shifted  
15 from the uninsured to losses not covered by the  
16 Medicaid program, and you'll see in our proposal we  
17 try to—we try to address both of those issues, but  
18 that's the importance of the facility DSH caps.  
19 Today New York State receives about 15–14.7% of the  
20 nationwide federal DSH allocation, and that's roughly  
21 \$3.6 billion. H&H is the largest recipient of those  
22 funds. So, it's about \$1.4 of the \$3.6 billion. We  
23 are very dependent on these funds. It represents,  
24 you know, approximately 14 to 15% of our entire  
25 budget. We include other supplemental Medicaid. So,

2 they're actually a vital source of-of revenue for us.  
3 Under the current Federal Law, right, there's this  
4 concern is one of the issues that the-that the work  
5 group-the reasons why they were convened in Albany  
6 is, you know, what do we do in the event of, you  
7 know, Federal DSH cuts, that-that would be, you know,  
8 catastrophic, you know for New York State and the  
9 estimates are-the impacts-our share of the impacts  
10 would be \$1.3 billion in 2020 growing to \$2.6 billion  
11 and our estimate today a H&H of that \$1.3 billion,  
12 \$700 million would affect H&H, and that's almost half  
13 of the cuts and the reason for that is-and-and many  
14 reasons is because of the complexities of the current  
15 DSH program and the sequencing of how dollars are  
16 funded within the program. H&H is-receives the last  
17 dollar of DSH Funding up to the Statewide DSH Cap in  
18 the way that when you unwind that and if there's a  
19 cut, we receive the first cut up to \$700 million.  
20 Obviously, it's something that is unsustainable or  
21 declare a significant burden on H&H. So, that's-  
22 that's the general background of the program. I can  
23 shift to kind of what we see as-as the issues facing  
24 the program today and the pressures facing the  
25 program today. You know, as Dr. Katz said, you know,

2 the work group was convened to address some of these  
3 issues, advocate, right, develop and advocacy  
4 approach to avoid the federal DSH cuts, but then also  
5 to make improvements in the program. The work group  
6 focused primarily on the Indigent Care Program.  
7 There's different elements of the DSH Program, but  
8 what they chose to focus on was what we call the ICP  
9 portion of the program, and that's DSH Dollars that  
10 flow to all hospitals across the state and that's  
11 roughly \$800 million of the \$3.6 billion in DSH. So  
12 the conversation is—is—at the work group is primarily  
13 around how do we deal with the ICP distribution. So,  
14 we see, right, when we look at the current—current  
15 program, we see three maybe four issues that—that are  
16 of great importance to H&H as well as I think the  
17 other safety net hospitals. The first is H&H's total  
18 amount of the annual DSH allocation are in constant  
19 flux, and this is challenging for us because this—  
20 these dollars are so vital. They're really the last  
21 dollar that make our financial plan work, and again  
22 because of the complexities of the current  
23 methodology and how dollars are resourced over the  
24 past, you know, five years or so, we've seen  
25 fluctuations in DSH Funding ranging from \$1.7 billion

2 to \$1.2 billion, right and Linda and I as-as-as the-  
3 the Finance side of H&H, you know, we always are  
4 striving for a little bit more stability, and having,  
5 you know, more known numbers in our plan. So, that's  
6 a challenge for us. The other big challenges I  
7 mentioned is, you know, H&H is first in line for the  
8 Fed DSH cuts. As I explained the way the method  
9 works is that we were—we receive dollars up to the  
10 Statewide DSH Cap, and when that's cut, we would have  
11 to observe the first, you know, \$700 million. The—the  
12 next one here is what we refer to and this is what I  
13 think was discussed in—in great detail amongst the  
14 work group members is what we refer to as the  
15 transition power. So, in 2012, when the same work  
16 group got together, and the task that they were—the  
17 challenge that they were tasked with is how to  
18 convert the Indigent Care Program and allocation  
19 methodology from one that was based on a calculation  
20 of bad debts to one today that's based on directly  
21 related to the number of uninsured people that our  
22 hospital serves. So, as part of when you move, you  
23 know, these big sizable amounts of funds within a  
24 system, it's common to smooth that out, and the  
25 methodology incorporated a transition from the old

2 method to the new method, and it's in parlance of us  
3 rate setters. It's called, you know, the collar, and  
4 I think there was—there was consensus amongst all the  
5 work group members that the collar should be  
6 eliminated and we should fully move towards the  
7 uninsured, you know, methodology, which was the  
8 intent of the work group. That move was stalled in—  
9 in state statute and, you know, some have asked the  
10 question well why is that. You know, of the new  
11 methodology is—is—is the methodology that people  
12 opted for, why not move fully towards it, and what  
13 you find when you look into the numbers it's—it's  
14 really the impact, and it's the impact on the safety  
15 net hospitals, and according to, you know, the—the  
16 Health Department, when you eliminate that collar,  
17 it's a zero sum game. There's \$140 million in  
18 facilities the benefit, \$140 million in those that  
19 have to experience a reduction, but the—the concern  
20 quickly, you know, comes to the surface is it's the  
21 60 safety net hospitals that would have to absorb  
22 \$110 million of the \$140 million in cuts. Now for  
23 H&H, we actually get a benefit of almost \$19 to \$20  
24 million, right. So this is not really an issue for  
25 us, but again skipping back to our guiding



2 principles, let's make sure that all the other safety  
3 net hospitals aren't at risk of default. Right. This  
4 is an issue that need to be addressed, and as we step  
5 through our proposal we—we can explain to you how we  
6 go about doing that. But I know I've thrown a lot at  
7 you. If there's any questions, I can—I can keep  
8 plowing ahead here. Is everybody good? Okay. Yeah.  
9 [background comments] I'll keep going, right, and—  
10 and yeah, we'll piece it out together. Okay.

11 CHAIRPERSON RIVERA: Keep going. I know  
12 that our faces might seem--

13 JOHN ALBERG: [interposing] Yes.

14 CHAIRPERSON RIVERA: --like, you know.

15 JOHN ALBERG: Yeah.

16 CHAIRPERSON RIVERA: But--[laughter]

17 JOHN ALBERG: Yes, it's--

18 CHAIRPERSON RIVERA: And then, you know,  
19 it's a—it is a little bit difficult sometimes to  
20 have a conversation without like real numbers in  
21 front of us--

22 JOHN ALBERG: Yes.

23 CHAIRPERSON RIVERA: --but we'll  
24 continue.

2                   JOHN ALBERG: Yes. But yeah, let me—let  
3 me go through it and—and so it's really I'm trying  
4 to, you know, let you—inform you of the problems that  
5 we're trying to solve and then this is now the  
6 transition to our proposal, right and—and the steps  
7 that are included in our proposal. So, the first,  
8 right, is eliminate the ICP Transition Collar, right.  
9 Fully implement the new methodology, which was, you  
10 know, consistent, you know, with the intention of—of  
11 the previous working group. The second is, you know,  
12 and I'll step you through this and use an example,  
13 but—but the first step here is that we reduce ICP  
14 funding for all hospitals across the board. So we  
15 take a reduction in the DSH right, and I'll use an  
16 example of say \$100 right. We reduce DSH Dollars,  
17 right, out of the ICP pool of \$100. That's comprised  
18 of \$50 federal and \$50 state. So that comes from  
19 everybody and goes into a pot, right. We then  
20 transition those dollars, the federal and state  
21 dollars into a Medicaid rate adjustment. So, the DSH  
22 Dollars come down by \$100 and we transition those  
23 dollars into a Medicaid rate adjustment, but the ne  
24 element here is that when we transition it to  
25 Medicaid rate adjustment, we're targeting those

2 dollars to the safety net hospitals and the at-risk-  
3 hospitals only. So, we're introducing a new concept,  
4 which we called Tiered Medicaid Rate Setting, and it-  
5 and it makes sense, right if you're a more  
6 predominant Medicaid provider, you know, perhaps your  
7 base rate should be more, and that's in essence what  
8 we're doing there. Now, that-that first trans-that  
9 first transaction for the most part eliminates for  
10 the hospitals that were going to experience and  
11 reduction, it does a lot to cover what would  
12 otherwise be a negative hit in the number I said for  
13 \$110 million. You know, again, these are all dollars  
14 that have to be, you know, synchronized, but the idea  
15 here is to take the dollars from DSH and move it over  
16 into the Medicaid rates, and as I said, the real  
17 pressures on the system today are really because the  
18 Medicaid rates have not been adjusted in over ten  
19 years. So, that's-that's Step No. 2. There's a step  
20 here that we're allocating, you know, dollars to the  
21 critical access hospitals. These are primarily  
22 Upstate Hospitals. It wouldn't affect New York City  
23 but they, too, would be impacted by the collar  
24 removal, and again we're trying to have a wide scope  
25 here in terms of a proposal. So, there's some funds

2 that would need to be allocated to them. Then, the-  
3 the last step here is there's a residual amount of  
4 dollars that are not covered as a result of the  
5 collar being removed, and the state has program-  
6 multiple programs, but it provides supplemental-  
7 targeted supplemental payments to certain hospitals  
8 that are distressed, and our view of this is that you  
9 need to increase those supplemental payments to those  
10 hospitals, you know, to protect them from  
11 experiencing what we would think could be, you know,  
12 significant consequences. And then the last step, if  
13 you're following this, is that when we move the DSH,  
14 right over to the Medicaid Rate, the federal dollars  
15 are still available, and our proposal would allow us,  
16 and the other public hospitals, right to draw those  
17 federal funds into our system, right. So not only  
18 are we helping the safety net hospitals with targeted  
19 Medicaid Rate increases, we're using the federal  
20 dollars that were going to them as part of the  
21 Indigent Care Program and we're absorbing those, and  
22 we can do that because we're uniquely positioned  
23 because we're a governmental entity that can fund the  
24 non-federal share, and so can SUNY and some—and some  
25 of the other county hospitals, and we share those

2 dollars with the other county hospitals, which again  
3 have a large role in a system of providing, you know,  
4 safety net services. So that is our method, right.  
5 There's multiple step, you know, to it. I hope I  
6 adequately explained it to you.

7 CHAIRPERSON RIVERA: You're doing  
8 brilliantly.

9 JOHN ALBERG: Oh, well thank you. I like  
10 that. So, I'll keep moving on, and then I'll just  
11 talk to you, you know, how we see our proposal in  
12 terms of, you know, the final impact and just to go  
13 through our list, you know, we eliminate the ICP, you  
14 know, collar, without, you know, harming safety net  
15 hospitals. We increase Medicaid reimbursement for  
16 the safety net and at-risk other needy hospitals  
17 introducing this new concept of, you know, tiered  
18 rated setting. We established a precedent for—right,  
19 for the tiered rate setting, leveraged new federal  
20 Medicaid funds into the equation so no longer is it a  
21 zero sum equation in terms of how do we divide up  
22 Indigent Care dollars. We've managed to  
23 appropriately bring in new federal dollars, and then  
24 we believe we are attempting to address the disparity  
25 between well resourced and—and needier hospitals.

2 And we do all this, right, without driving a new  
3 cost, right to the state. Right, that was important  
4 to us. We wanted to present a proposal to them.  
5 Their global cap is stressed. We know that. So this  
6 proposal does it at no additional cost to the state.  
7 Then in terms just to finish up, you know, our next  
8 steps is that, you know, first we need to, you know,  
9 finalize our model. It's—it's a complicated model.  
10 Again, we're trying to be balanced. It's a proposal  
11 that we seek everybody's input, right, including  
12 yours as well as our other, you know, hospital  
13 partners and the state, and that's the way these  
14 things tend to work out is everybody if they're  
15 willing to work together and share and address the  
16 imperfections together, usually you can find yourself  
17 in a better place. So, we—we don't feel like we have  
18 it all figured out. We figure that we have the good  
19 framework, but there's, you know, more work to be  
20 done, and we're, you know, partnering with our  
21 friends at Greater New York to also, you know, help  
22 us with certain elements of data. And then the next  
23 is, you know, we want to work with the Legislature  
24 and the Governor, you know, to hopefully get our  
25 proposal introduced into the final budget, and we've

2 been, you know, talking to our partners in Albany.

3 We feel, you know, pretty good about our proposal and

4 we look forward to doing that, you know, during the

5 session.

6 CHAIRPERSON RIVERA: Great. Thank you.

7 So, how much uncompensated care does H&H provide on

8 average every year? [background comment]

9 JOHN ALBERG: So—

10 CHAIRPERSON RIVERA: [interposing] I—I

11 saw--

12 JOHN ALBERG: [interposing] Yeah.

13 CHAIRPERSON RIVERA: --I saw the—the

14 testimony. I know that 70% of H&H Inpatient Care is

15 through Medicaid and uninsured, and there's about

16 380,000 patients that are uninsured that you serve

17 and on average you receive about \$1.4 billion in DSH

18 Funding?

19 JOHN ALBERG: Yes.

20 CHAIRPERSON RIVERA: So, just wondering

21 how much uncompensated care do you provide and how

22 much of that care ends up being covered by DSH

23 Funding?

24 JOHN ALBERG: So, we receive the full

25 \$1.4 billion allocation, and we use those dollars to—

2 to pay for uncompensated care. You know, those  
3 dollars all go in, and in—and in some cases we use  
4 those funds to also cover Medicaid losses, but  
5 predominantly those funds are fully utilized to  
6 provide services to, you know, the uninsured.

7 CHAIRPERSON RIVERA: But I guess the—the—  
8 the—the reason why we're having this hearing besides,  
9 you know, awareness, I think many people don't  
10 understand the relationship between the city and  
11 state and Health and Hospitals and how dependent we  
12 are, and I think the disparity between well resourced  
13 and needier hospitals are probably our biggest  
14 question and concern today. So, you know, that's why  
15 there are so many stakeholders in the room, and I  
16 wonder with \$1.4 billion it's still not enough,  
17 though, and I guess that—that's--

18 JOHN ALBERG: [interposing] Yes, that is  
19 correct.

20 CHAIRPERSON RIVERA: --that's what I'm  
21 trying to get at--

22 JOHN ALBERG: [interposing] Yeah.

23 CHAIRPERSON RIVERA: --in terms of I know  
24 you're trying to refine at-risk and safety net, but  
25 it's just not enough to provide care.



2 JOHN ALBERG: Yeah, it-go ahead.

3 LINDA DEHART: But part of the thing to  
4 understand with the \$1.4 billion that's the amount  
5 that the state is paying out to us every year. Those  
6 payments are on a lag with respect to the services  
7 that they're paying us for. So the state has been  
8 able to give money in recent years that fully pays us  
9 for uncompensated care at the hospitals through about  
10 2015. There's still hundreds of millions of dollars  
11 of uncompensated care for periods after that that we  
12 haven't been paid for, and under the current  
13 structure we don't have any guarantee that we will be  
14 paid for.

15 CHAIRPERSON RIVERA: And then with every  
16 year that the-the-the delay and the forecast that  
17 maybe it will be delayed again, and if it's not, some  
18 of the numbers that you gave us are incredibly  
19 troubling of what you'd be faced with. What is the  
20 state relationship like right now? I know that you  
21 are looking forward to working with the Legislature  
22 to possibly put forward legislation that's going to  
23 assist with redefining this formula that so many of  
24 us including the people in this room find  
25 problematic. How are those conversations going?

2 Just based on what I saw yesterday in the Governor's  
3 announcement, there wasn't anything specific.

4 JOHN ALBERG: Yeah. No, I think—we think  
5 that the conversations are going very well. I mean  
6 they called us to the table. They asked Dr. Katz to  
7 participate in a work group. We are the biggest, you  
8 know, utilizers of these services and providers of  
9 these services. So, we feel pretty good about it,  
10 right. We—we think we're dealing with multiple  
11 issues with our proposal. It takes a little bit as  
12 we're doing here to absorb it all, but, you know, we  
13 feel as though it's—it's—it's a good proposal, but we  
14 welcome other input, and—and—and—and we're optimistic  
15 that during the course of this session we—we can take  
16 that work up.

17 CHAIRPERSON RIVERA: And we heard about  
18 the proposal, which based on—on what you've listed  
19 here, it sounds like, you know, clearly it was  
20 thought through, and you had multiple stakeholders in  
21 the room. Has the Workgroup presented a proposal to  
22 the Governor, to the Executive?

23 MITCHELL KATZ: Well, we—what I'll just  
24 say is so the Workgroup is the advisory. This was  
25 the only—John and Linda's proposal was the only one

2 where multiple people signed on and said yes. I  
3 assume they would have liked to have read in the  
4 Governor's speech that this was going to be the  
5 proposal, but that has not yet happened. So, the-  
6 basically it was state sees the committee as their  
7 advisory body, and I think John is right, but they  
8 take his proposal and Linda's very seriously because  
9 they were smart enough to think of a way to grow the  
10 pie, which is always a good strategy right to figure  
11 our a way to grow the pie so more people can benefit.  
12 But there's no-from-from their side what they have  
13 said is that the proposals that people have made are  
14 being discussed at the highest levels of the state  
15 government, but have not committed that one will come  
16 out at a specific moment or that a decision will be  
17 made. [coughing]

18 CHAIRPERSON RIVERA: And I saw some of  
19 the supporters that-Elizabeth Benjamin from CSS,  
20 Sidney Young Bell (sic) from NYSNA and Anthony  
21 Feliciano from CPHS, Judy Wessler. Was there a  
22 general consent? Was this the majority of the  
23 working group that agreed on this? I mean I know  
24 that not everyone

2 MITCHELL KATZ: The—certainly more than  
3 any other proposal. So there, you know, there were  
4 other people who, right, didn't—didn't sign on that  
5 there was no proposal that more people supported, and  
6 there were certainly proposals made that less people  
7 supported

8 CHAIRPERSON RIVERA: Okay. Well, I'm  
9 glad that you're on board Dr. Katz. I think that  
10 that says a lot, and as well as the advocates who  
11 have been working on this for years, and as I  
12 mentioned in my opening testimony, I mean this really  
13 hasn't been revisited in a thoughtful way in nearly a  
14 decade, and so hospitals are suffering. I did want  
15 to turn it to my colleagues, and not take too long.  
16 So, I know first on deck is Council Member Antonio  
17 Reynoso. Oh, and we've been joined by Council Member  
18 Francisco Moya.

19 COUNCIL MEMBER REYNOSO: Thank you,  
20 Chair. So, thank you for your testimony, and your—I  
21 want to call it an attempt to—to inform us on exactly  
22 what has—what existed and what has transpired because  
23 it is very dense, and like very into the weeds. We  
24 don't get a lot of agencies that go into those  
25 details with us. A lot of them like to gloss over

2 things, and I feel like you went deep into it. So, I  
3 didn't understand most of it. I want to be honest,  
4 but I understand the--the gist of what's happening  
5 here. And, what I do understand is that we're trying  
6 to be creative on how we can move things around to  
7 allow for us to continue support the needier  
8 hospitals or the hospitals that are doing the  
9 neediest work--

10 JOHN ALBERG: [interposing] Yes.

11 COUNCIL MEMBER REYNOSO: --I guess is  
12 what I want to call it, not the neediest hospitals.

13 JOHN ALBERG: Yes.

14 COUNCIL MEMBER REYNOSO: If you're doing  
15 Medicaid work, then you would get support through  
16 this alternative program. I wanted to ask federally  
17 how--would any of this have to through an approval  
18 from the federal government or how--how are they  
19 involved, if at all?

20 JOHN ALBERG: Yes. No, I appreciate  
21 that. Obviously they're a stakeholder here and, you  
22 know, from the chair that I used to sit in at the  
23 start, eight, it would be the responsibility of--of  
24 the Department of Health as the state agency, right  
25 to submit what we call State Plan Amendments, and

2 that's the control point, I mean in terms of  
3 approving these, you know, sorts of policy changes.  
4 There's nothing that we see in our proposal that we  
5 think that they would have any-any problem with.  
6 Even the--the realignment and the reduction of the DSH  
7 Dollars don't see an issue there, and the Tiered  
8 Medicaid Rate approach. Right, we--we would see that  
9 they would support that as--as well. I had some  
10 preliminary, you know, conversations with them about  
11 it as we're kind of constructing the idea, but we--we  
12 think that we would be in a--in a good position with  
13 them.

14 COUNCIL MEMBER REYNOSO: And then the--I  
15 don't think you answered the question that was asked  
16 by Chair Rivera when related to how much is the  
17 overall uninsured debt that we have. You said \$1.4  
18 million is how you get--

19 JOHN ALBERG: [interposing] Yeah.

20 COUNCIL MEMBER REYNOSO: --and that it all  
21 goes to the uninsured--the uninsured debt against it  
22 that you--you assume. So, can we say that it's \$1.4  
23 billion or that this covers up to \$1.4 billion but  
24 there is more?

25 JOHN ALBERG: It covers--

2 COUNCIL MEMBER REYNOSO: [interposing] So,  
3 we would like to know what the more is as well.

4 JOHN ALBERG: Yes.

5 COUNCIL MEMBER REYNOSO: Yeah.

6 JOHN ALBERG: Yeah, I understand. No, it  
7 covers, you know, up to the \$1.4 and—and I was trying  
8 to explain, you know, this other control point the  
9 Facility DSH Cap. Right, the Facility DSH Cap is your  
10 Medicaid losses and your uninsured losses, and you  
11 cannot receive more than that. What Linda was  
12 explaining is that these calculations are on a lag,  
13 and we know our costs continue grow, right, just like  
14 any other hospital, and the number of people  
15 uninsured that we serve continues to grow and it has  
16 grown, you know, disproportionately. As a result of  
17 the ACA, there's been more pressure on us. More  
18 people have insurance. They're seeking care in other  
19 places.

20 COUNCIL MEMBER REYNOSO: Uh-hm.

21 JOHN ALBERG: So, for all of those  
22 reasons, the number is higher than \$1.4.

23 COUNCIL MEMBER REYNOSO: Do we have an  
24 estimate at this point for what that number is?

2 JOHN ALBERG: We--yeah, I think that it  
3 would be--again, these are calculations that we're  
4 always doing according to the --

5 COUNCIL MEMBER REYNOSO: [interposing] I  
6 guess--I guess we don't want to know your overall debt  
7 or like since 2015. Just on a yearly basis, what is  
8 the average amount of--of people coming into the--the  
9 Health and Hospitals systems that are uninsured, and  
10 how much are you spending? What does that bill look  
11 like?

12 JOHN ALBERG: Well, we're--we're 70%,  
13 right Medicaid and uninsured, right, and no--nobody in  
14 the city takes care of a greater proportion, right  
15 of--of that--of those two populations.

16 COUNCIL MEMBER REYNOSO: But why is it  
17 that you can't tell me the number, though? I just  
18 don't get why. Is it a concern? Because if it is,  
19 I'm a partner. So, if it's a concern, or is it just  
20 you don't have the number and you'll get back to us?

21 JOHN ALBERG: Well, yeah. I think it's--  
22 it's--it's always on an evolving basis that we do  
23 these calculations according--

24 COUNCIL MEMBER REYNOSO: [interposing]  
25 That's right--



2 JOHN ALBERG: --to the--the rules of the  
3 state, right in terms of calculating the Facility DSH  
4 Cap, but we know just kind of doing our pro forma  
5 analysis, it could be hundreds of millions higher. I  
6 can't give you an exact--

7 COUNCIL MEMBER REYNOSO: [interposing] So,  
8 if you give me a number tomorrow, it could be  
9 something that's \$200 million more or \$200 million  
10 less. It's just that--

11 JOHN ALBERG: We know it's not going the  
12 other way.

13 COUNCIL MEMBER REYNOSO: Okay. [laughs]

14 JOHN ALBERG: Right.

15 COUNCIL MEMBER REYNOSO: It will never be  
16 less. It will always be more.

17 JOHN ALBERG: So, let's--let's get back to  
18 it, but let's agree for the sake of today's meeting  
19 it's hundreds of millions our cost in terms of taking  
20 care of uninsured and the Medicaid population  
21 difference is hundreds of millions of dollars more  
22 than we receive through DSH.

23 COUNCIL MEMBER REYNOSO: So at least \$1.4  
24 million--billion--

25 JOHN ALBERG: [interposing] Yes.

2 COUNCIL MEMBER REYNOSO: --let's just  
3 say.

4 JOHN ALBERG: But plus hundreds of  
5 millions of dollars.

6 COUNCIL MEMBER REYNOSO: Right. Okay, so  
7 that--and then but the next thing and I'm sorry--I'm  
8 almost done with my question--is you get up to \$700,  
9 you're the first people to get up to \$700 million to  
10 the cap. You get first dibs on that, and you feel  
11 that if a cut happens at the federal level that the  
12 first group--the first funding that goes is that?

13 JOHN ALBERG: [interposing] That's right--  
14 -

15 COUNCIL MEMBER REYNOSO: Right that \$700  
16 million?

17 JOHN ALBERG: --and that's the way the  
18 state statute is structured.

19 COUNCIL MEMBER REYNOSO: So, can--can and  
20 if that happens, can the state immediately modify the  
21 way they--they fund H&H and just the ICB program in  
22 general so that that won't be the case because, of  
23 course, I get process wise why that would happen. I  
24 just don't see that being a reality that we would  
25 just cut your \$700 million or that would be the first

2 cut, and then we'll just keep it at that. I really  
3 feel like we would be creative in trying to figure  
4 out how to be helpful. I just want to make sure that  
5 there are systems in place should that happen that we  
6 can actually.

7           JOHN ALBERG: Yes. No, I—that's a  
8 question. Certainly, I think there was consensus  
9 around this point with the work group that it was  
10 unfair and that if there were cuts that should not—  
11 the first 700 should not be all absorbed by H&H. Now,  
12 again, our advocacy against those cuts is where we  
13 want to focus our efforts, but your point is a good  
14 one. We need—we need to, you know, plan for the  
15 alternative. So, I think there's—there's—this  
16 agreement there. As I mentioned, our proposal we're  
17 actually drafting up legislation, right that—that we  
18 had prepared to submit to the Legislature and the  
19 Governor to consider, but within that statute we are  
20 proposing a fairer process by which if those cuts do,  
21 in fact, go into effect, how they would be  
22 distributed amongst all hospitals.

23           MITCHELL KATZ: To—to the Council Member's  
24 question, if—in terms of timing, if the feds said yes  
25 this cut is happening—

2 JOHN ALBERG: Right.

3 MITCHELL KATZ: --that we're all going to  
4 fight against, the chair has really helped us in  
5 fighting against DSH cuts as-of other members of the  
6 Council, which we have been very appreciative of.  
7 Would we have then enough time in the state process  
8 to change how the money distributed. So, all of the  
9 first cut wouldn't be us.

10 JOHN ALBERG: Yeah, and I-I think that's  
11 certainly something that we would, you know, why we  
12 would like to have some sort of statute in place  
13 prior to October, right, when the Federal DSH cuts  
14 are scheduled to into effect. We-we think it's-it's  
15 reasonable, right to have an alternative, you know,  
16 method on-in state law, and one that we will push for  
17 and would appreciate your help on.

18 COUNCIL MEMBER REYNOSO: So, please.  
19 After your-after this is done, and the state makes  
20 the decision, I think we should have another hearing  
21 because I would love to know how your advice to the  
22 Governor at what-what fruits that has-the results in  
23 the-in the labor of-of your work. I'm just concerned  
24 that you'll make a great proposal and won't get  
25 everything you want, and will make it so that we have

2 to do some work. So, I would love to hear how that  
3 goes. Every single working group that the Governor  
4 has spun is advisory. I just want to be very clear  
5 with that first and foremost.

6 JOHN ALBERG: Correct.

7 COUNCIL MEMBER REYNOSO: So, be careful—  
8 be careful who your friends are, and the last thing  
9 is I love this—this committee is one of my favorite  
10 committees because what you learn through the work  
11 that you do in Health and Hospitals is like second to  
12 none. It's just a learning process every single  
13 time, and I'm so grateful to be here to be able to  
14 advocate to make sure that we do our best to—to—to  
15 help our hospitals, and it's like going to—I feel  
16 like I'm in college every time I come to this  
17 committee. So, I really appreciate the thoughtful  
18 work that the committee is doing in finding these  
19 hearings that are meaningful and—and important and  
20 the work that you did to make sure you inform us on  
21 those issues. So thank you again.

22 JOHN ALBERG: I appreciate your support.

23 COUNCIL MEMBER REYNOSO: Thank you,  
24 Chair. Always.

2 CHAIRPERSON RIVERA: Thank you Council  
3 Member. I'm very susceptible to flattery.

4 COUNCIL MEMBER REYNOSO: That--that was my  
5 goal.

6 CHAIRPERSON RIVERA: So, you know, we-we  
7 harp on the numbers a little bit because of our  
8 relationship, and I would say that we're-we're new  
9 and Dr. Katz you and I are kind of on the same  
10 timeline--

11 MITCHELL KATZ: [interposing] Right.

12 CHAIRPERSON RIVERA: --I mean in terms of  
13 joining the city with a capital C, but does--I want to  
14 ask you about NYC Care because we were asking about  
15 numbers and there was a recent big announcement, and  
16 I want to know does the Mayor's proposed NYC Care  
17 Plan affect your advocacy around DSH Funding?

18 MITCHELL KATZ: I don't see that it-it  
19 affects--

20 CHAIRPERSON RIVERA: [interposing] Well,  
21 let me--let me add one thing--

22 MITCHELL KATZ: Oh, I'm sorry.

23 CHAIRPERSON RIVERA: --if you don't mind.  
24 No, no, that's my fault. Because when--when they  
25 announced NYC Care [coughing] de Blasio said and I

2 quote: "H&H is running a surplus and has turned its  
3 financial situation around." Alluding-and that was  
4 the quote: Alluding that the city would be able to  
5 pay for the new program using savings generated from  
6 Health and Hospitals system. So, can you just  
7 clarify that and explain how--

8 JOHN ALBERG: [interposing] Sure.

9 CHAIRPERSON RIVERA --and explain how it  
10 ties to the proposal?

11 JOHN ALBERG: Sure. So, and, you know, I--  
12 I think there is a way to explain it so that-that  
13 we're clear to all our stakeholders. So, in terms of,  
14 you know, surplus, and we brought in in our first  
15 year together \$150 million more of pure patient  
16 revenue by billing insurance, not by billing  
17 patients, but by billing their insurance correctly  
18 and that's above and beyond the budget, and it really  
19 represents H&H. That's going to snowball over time  
20 learning how to bill accurately for people who are  
21 insured, which is a big portion of what-what we  
22 talked about at our initial budget hearing is that  
23 that-that-that's the way to avoid the closure  
24 scenario of having to shrink. Instead, let's grow  
25 and do revenue. When I-when I talk to people, what

2 I--what I always say because of this--this Council,  
3 this committee is that New York City has done its  
4 part to take care of the uninsured. I need the state  
5 and the feds to do their part. So, I don't--I don't  
6 see the fact that New York is willing to do the right  
7 thing in any way, you know, saying therefore the  
8 state or the feds don't have to do their part. The  
9 way that we have estimated, and it's just an  
10 estimate, and we're happy to keep working with--with  
11 the Council and with other stakeholders, the cost of--  
12 of the NYC Care is we assume that the cost of  
13 hospitalization is already covered by the state and  
14 by the federal government. Because people pretty  
15 much if you get so sick these days that you need to  
16 be in the hospital, you don't have any choice. The  
17 people I really want to get into NYC Care is the 25-  
18 year-old woman who hasn't had a pap smear, right, and  
19 she's not going to get one by going to the Emergency  
20 Department either. I want to get the people who are  
21 exhibiting the signs of Diabetes or hypertension, and  
22 I want to, you know, start treating them before they  
23 have manifestations of serious disease, and while I'm  
24 so proud of Health and Hospitals, it has been  
25 historically a hospital based system, a system where



2 if you go into the Emergency Room, you will get  
3 amazing care. What has not been so amazing is the  
4 customer service if you're an outpatient. Can I get  
5 an appointment? Does somebody answer the phone? Is  
6 it convenient to get an appointment at your center?  
7 What is the wait times, and often those have lagged,  
8 and that's why in crafting the proposal I feel so  
9 strongly that what-what the money needs to do is to  
10 really focus on getting people the care that they  
11 need in the outpatient area.

12 CHAIRPERSON RIVERA: So, I'll ask about  
13 kind of the state's role and reimbursement rates in a  
14 second, but I know that my colleague Council Member  
15 Moya had a question. [coughing]

16 COUNCIL MEMBER MOYA: Thank you, Madam  
17 Chair. I thank the doctor for being here as always.  
18 I was just going back to talk a little bit about sort  
19 of the conversations you had at the state level when  
20 knowing that the state has two pools of ICP funding  
21 one for volunteer and one for the public hospitals.  
22 Is the fact that there are these two pools, pose and  
23 issue to the public hospital system getting funding?

24 JOHN ALBORG: No, I don't think so. I  
25 mean I-I think, you know, we're in our proposal we're

2 not necessarily, you know, disturbing the  
3 relationship, you know, between the—the current—the  
4 current structure. We—we think, you know, the  
5 allocation based on uninsured units and eliminating  
6 the collar, right all those things we think were kind  
7 of the intent of the—the previous workgroup, and I  
8 think even, you know, supported by everybody  
9 involved. So I don't think that—that—that's the  
10 issue. I think the issues that we're trying to  
11 grapple with win our proposal is-is really the  
12 Medicaid rates that have not been--

13 COUNCIL MEMBER MOYA: [interposing]

14 Right.

15 JOHN ALBERG: --adjusted in 10 years.

16 COUNCIL MEMBER MOYA: Right in terms of  
17 that.

18 JOHN ALBERG: And if you do the fast math  
19 on medical CPI, right over a 10-year period, that—  
20 that results in—in over a billion dollars for H&H,  
21 right. So the real issue, right, one of the many  
22 issues that we're trying to address here is the lack  
23 of a Medicaid Rate adjustment for many, many years.

24 COUNCIL MEMBER MOYA: Right, and—and—and  
25 that's the conversations that you've had with the

2 Administration in Albany in regards to-to this and  
3 this is part of the ongoing dialogue with the-with  
4 the group that's being proposed?

5 JOHN ALBERG: Yes.

6 COUNCIL MEMBER MOYA: And-and just back  
7 to the Medicaid reimbursement. So, and I came late,  
8 and I'm really sorry if you might have addressed  
9 this, but there are the reimbursement rates the same  
10 across the board for all hospitals?

11 JOHN ALBERG: In-in our proposal, right,  
12 we're introducing this concept of tiered rates where-  
13 whereby the rates would be adjusted and there would  
14 be higher rates for those safety net hospitals that  
15 serve a greater number-a proportional number of  
16 Medicaid and uninsured individuals. So, that's the  
17 new concept here that we're introducing.

18 MITCHELL KATZ: I-I would-I would like to  
19 add that the rates are the same for everyone, but  
20 then the result is that, for example, in Behavioral  
21 Health where the rate is very low, only Health and  
22 Hospitals is willing

23 JOHN ALBERG: [interposing] right.

24 MITCHELL KATZ: --to do a large amount of  
25 it.

2 JOHN ALBERG: Right.

3 MITCHELL KATZ: So, some of the rates are  
4 okay and so hospitals will participate, but then  
5 there are other services like Behavioral Health  
6 where, you know, we do it out of a sense of mission,  
7 but most providers are not interested in doing it.

8 COUNCIL MEMBER MOYA: Right. Well, that  
9 was it. Thank you very much and thank you, Madam  
10 Chair for the opportunity.

11 CHAIRPERSON RIVERA: Sure, so why—why  
12 haven't Medicaid rates increased in the last decade?

13 JOHN ALBERG: Well, what I—I would say  
14 is—is because there's just ongoing, you know,  
15 pressure on the state budget or the state's global  
16 cap. It used to be a feature of the methodology that  
17 there would be an annual increase kind of built into  
18 the—the methodology, and built into the state law,  
19 and that that we not longer enjoy that. So, I—I  
20 think it's just, you know, the pressure is on the  
21 global cap, the pressure is on state budgets, trying  
22 to find—use those resources in other—in other places,  
23 but after 10 years, right, it becomes significant  
24 stress and—and certainly more of a stress on those

2 hospital systems that are most depending on Medicaid  
3 obviously.

4                   CHAIRPERSON RIVERA: And I know that you  
5 said—and we've been joined by Council Member Maisel—I  
6 know that you said the conversations are going well,  
7 but what if there aren't any changes to the DSH  
8 Funding methodologies? How is that—how is that going  
9 to affect you and—and even if the proposal were  
10 implemented, you know, we have a lot of questions  
11 about money and the operating deficit for Fiscal Year  
12 2020 and beyond, and the reason why we asked about  
13 NYC Care is because that's—is that additional city  
14 funding? So, this is where we—we have a lot of  
15 questions. Besides that, a lot of this information  
16 again is nuanced and it's complicated. We know that  
17 you're in a deficit and you're trying to figure out a  
18 way to bill and to do things a little bit more  
19 efficiently and then they announce NYC Care, which is  
20 additional money that should hopefully help the  
21 system. So, we're trying to compare what seemingly  
22 are two different things, but in the end of the day,  
23 the money is going into H&H.

24                   JOHN ALBERG: Right.

2 CHAIRPERSON RIVERA: So, I know that I  
3 asked a couple of things, but I guess it's like worst  
4 case and best cases scenarios where do you foresee  
5 the deficit? Should things go your way, and if not  
6 and then with the additional city funding for NYC  
7 Care where is that coming from?

8 JOHN ALBERG: So, to answer them in your  
9 order. So, worst case scenario if the DSH cut  
10 happens in happens in October and the state does not  
11 change methodology and so Health and Hospitals bears  
12 the entire first part of the cut, right and nobody  
13 else does. So that's—that's absolutely the—the worst  
14 case scenario for us. Then there's the DSH Cut does  
15 not happen but the state does not change the  
16 methodology, in which case our costs will not be met  
17 while other hospitals that are much better resourced  
18 will continue to, in my opinion, benefit from a  
19 program that wasn't meant for them. It was meant for  
20 Health and Hospitals and other hospitals that take  
21 care of a disproportionate degree of uninsured and  
22 Medicaid, which is other public hospitals and some of  
23 the non-profit hospitals. So that's the—the I think  
24 next worst scenario for us. In terms of-of the money  
25 and, you know, I still consider myself new to New

2 York City and how the process works. We are—we've  
3 been working with the city, with OMB. I know that  
4 the City Council has an important role in approving  
5 budgets, and that the budget process is in front of  
6 us. I would say that the—the—it would have been  
7 impossible to consider doing NYC Care were it not for  
8 the Council and the Mayor's support of the  
9 transformation of Health and Hospitals. So, we've  
10 already brought down the wait times for primary care  
11 physicians. We've already decreased the wait time  
12 for specialty although now we have a lot more to go.  
13 So, a lot of very positive things have happened, and  
14 those are the things that would enable this to work  
15 as a system, but my understanding is that the dollars  
16 or they aren't what has been promised or proposed,  
17 what—whatever the right word is. It requires your—  
18 the Council's approval would be new money to Health  
19 and Hospitals to allow us to provide the kinds of  
20 customer service and capacity in the outpatient  
21 environment where we've never been able to do that  
22 before.

23 CHAIRPERSON RIVERA: Did you mention NYC  
24 Care whether that's—I'm sorry, new-new money?

2 JOHN ALBERG: The new money to NYC Care  
3 is—yes.

4 CHAIRPERSON RIVERA: Okay, what-what can  
5 the Council do to support your efforts?

6 JOHN ALBERG: I think this hearing and  
7 all of the hearings that I've been to, this Council  
8 has been incredibly supportive and—and you, yourself  
9 Char and other people around this table, you know,  
10 have really helped us. I think continuing to  
11 advocate with the state for why this proposal should  
12 happen, why it's their proposal, why it rose the pie.  
13 I think making clear why they need a [coughs] to put  
14 into statute that it would be unfair for Health and  
15 Hospitals to take the entire cut, and in these are,  
16 you know, hundreds of millions of dollars at stake,  
17 and so your advocacy means so much to us.

18 CHAIRPERSON RIVERA: So, besides pushing  
19 for the proposal and lobbying, and I know that budget  
20 season is upon us, and we'll be having hearings. The  
21 one thing I would ask I guess in preparation for the  
22 budget is, you know, when you asked you the questions  
23 about where is the money coming from, new money, old  
24 money, your deficit, the state, it's—it's because we  
25 want to continue to increase the transparency between



2 Health and Hospitals and the City Council because I  
3 think that's been a little lacking over the past  
4 years, which I'm very vocal about. Is--so pushing  
5 forward the proposal I think also what I wanted to  
6 ask was that in terms of your capital budget, that's  
7 really, really important to us that we have a better  
8 understanding of your kind of capital needs and your  
9 capital plan. I don't--I don't really feel that well  
10 versed on that, and I know that I have a lot to  
11 learn, but my crash course the first was that there  
12 are a number of capital needs at Health and Hospitals  
13 that we would be able to potentially support you  
14 with. We just don't have the information.

15                 JOHN ALBERG: I--I--I totally agree with  
16 that, and I was so happy with Council Member Ayala  
17 was at Metropolitan, and we were able to address some  
18 to Metropolitan's needs, and I appreciate her  
19 advocacy for that hospital and the importance of it in  
20 the community, but you're absolutely right. We have a  
21 set of 11 acute care and 5 skilled nursing  
22 facilities, and some of them are, you know, brand new  
23 and beautiful, and some of them really need quite a  
24 lot of infrastructure improvements not just have

2 fancy wallpaper, but to be able, you know, to meet  
3 our mission of taking care of people.

4 CHAIRPERSON RIVERA: Well, I don't think  
5 my Council Member Colleagues have any additional  
6 questions. I just want to thank you first for your  
7 testimony. I know we have a lot of questions as time  
8 goes on, on how NYC Care will assist you all in doing  
9 your job but also, you know, making sure that we call  
10 on the Governor to be a little bit more explicit in  
11 details on how H&H is funded when it comes to the  
12 Indigent Care Program and DSH Dollars and the future  
13 of the largest public health system in the country.  
14 So, I just want to thank you for your testimony. I  
15 look forward to working with you, and with that, I  
16 don't have any further questions.

17 MITCHELL KATZ: And thank you so much.  
18 John and Linda are able to stay. I'm going to go see  
19 patients at Gouverneur for the rest of my afternoon.  
20 So, I'm sorry I'll miss the other testimony, but the  
21 two of them will be hear, and will tell me what  
22 people say.

23 CHAIRPERSON RIVERA: Alright. Thank you,  
24 Dr. Katz. So, we're going to call the next panel.  
25 Elizabeth Benjamin from Community Service Society;

2 Carmen Charles, President, Local 420, DC37; and Anne  
3 Bove, NYSNA. [background comments/pause]

4 CHAIRPERSON RIVERA: Hi and Good  
5 afternoon. [background comments]

6 ELIZABETH BENJAMIN: [off mic]

7 CHAIRPERSON RIVERA: Yes.

8 ELIZABETH BENJAMIN: [off mic] My name is  
9 Elizabeth Benjamin, and I'm Vice President for Health  
10 Services—for Health Issues at the Julia Kirk Society.  
11 I want to thank this Council for having this meeting.

12 CHAIRPERSON RIVERA: Is the button  
13 pressed?

14 ELIZABETH BENJAMIN: [on mic] No.

15 CHAIRPERSON RIVERA: Okay.

16 ELIZABETH BENJAMIN: Oh, read means go  
17 for this thing. Okay. [laughs]

18 CHAIRPERSON RIVERA: It does.

19 ELIZABETH BENJAMIN: Okay. [laughs]

20 CHAIRPERSON RIVERA: Yeah.

21 ELIZABETH BENJAMIN: So my name is  
22 Elizabeth Benjamin. I'm Vice President for Health  
23 Initiatives at the Community Service Society of New  
24 York. Was the Co-Chair of the State Indigent Care  
25 Panel our most recent Indigent Care Advisory Group?

2 I also served on the Indigent Care Advisory Group in  
3 2012. I also served on the Indigent Care Technical  
4 Advisory Committee in 2008. I've written four reports  
5 on this subject starting in 2001 when I was the  
6 Supervising Attorney at the Legal Aid Society Health  
7 Law, and I'd like to say we've made some progress on  
8 this issues, but not all the progress we'd to make  
9 and the good news is in our-as a result of our early  
10 efforts, we were able to make a lot more progress. I  
11 think this past year it's been a little discouraging  
12 that we've sort of flattened and made almost no  
13 progress at all I'd say in the past year. So, why is  
14 this important? And I think the reason why this is  
15 important is that there are still 1.1 million people  
16 uninsured in New York State. That kind of falls in  
17 three clumps. One are people that just can't afford  
18 insurance even with the financial assistance that's  
19 offered, and that's around 300,000 people. There's  
20 another vital group that really matters down in New  
21 York City which are immigrants who are ineligible  
22 under the Affordable Care Act, and that's around  
23 400,000 people, and then there's a final group of  
24 around 300 plus thousand people who are actually  
25 eligible for Medicaid or public programs and just

2 aren't signing up, and that's the sort of trickiest  
3 last group to deal with. But there are real  
4 proposals that could resolve the problems for the  
5 first two. But regardless, since the Governor has  
6 not proposed any coverage expansions, and has only  
7 proposed a clinician to study the idea of dealing  
8 with this last 1.1 million people. It's clear that  
9 the problem of a large number of folks around 600,000  
10 in New York City who are uninsured and don't have  
11 health insurance, you know, and aren't able to access  
12 care are going to be coming to facilities like Health  
13 and Hospitals and the other true safety net in  
14 securing uncompensated care. So, we would—we are  
15 blessed in New York State because we are one of the  
16 few states that actually has resources that the state  
17 goes out and gets federal matching funds for to help,  
18 you know, offset hospitals, you know, expenditures  
19 for providing care to the uninsured. The problem is  
20 that the way we allocate \$1.1 billion of that set of  
21 funding is inappropriate, and the reason why it's  
22 inappropriate is it—because it's—it's kind of 85%  
23 appropriate and about 15% inappropriate. You would  
24 think oh, 15%, you know, why are you—why are you  
25 still complaining about this all these decades later?

2 And I would say, it's, you know, around \$130 million  
3 a year, and that's really money. You know, it just is  
4 and that \$138 million a year is being inappropriately  
5 spent so that there are winners and losers, and the  
6 losers guess what? Are the ones that are doing two  
7 times more care to the uninsured than the winners?  
8 One of the biggest winners is Memorial Sloan  
9 Kettering, who, you know, if I get cancer I want to  
10 go to Memorial Sloan Kettering, but the thing is if  
11 you're uninsured, you can't go to Memorial Sloan  
12 Kettering because they are not going to give you a  
13 financial assistance application, and that's problem  
14 and it's not me just saying that, it's the data that  
15 Memorial Sloan Kettering reports to the State  
16 Department of Health that we, you know, got under the  
17 Freedom of Information Act that reveals it. So,  
18 that's the problem. Similarly, not, you know, these  
19 winners and losers: New York Presbyterian over three  
20 years the win is \$9 million, more than they actually  
21 spend on charity care. NYU \$5 million. Who is  
22 losing? Elmhurst Hospital, \$22 million. They're  
23 losing over three years. Lutheran, \$16 million,  
24 they're losing over three years. That's a problem  
25 and that's why this last 15% we're fighting over and

2 we care about it. So, I think, you know, we publish  
3 a report. I won't bore you on it. You know, it's on  
4 our website. I think it's why I ended up becoming  
5 one of the co-chairs of the Workgroup this year. We  
6 call it Unintended Consequences, and we show how not  
7 resolving that last 15% improperly funds hospitals  
8 that really aren't doing the work. So, the next—so  
9 the at was sort of my first point. You know, I think  
10 there's real things that this committee could do  
11 around that. I think one of your questions is what  
12 can we do, and I think, you know, writing a letter to  
13 the Governor and to the second floor of the  
14 Administration saying hey, you all never issued—that  
15 workgroup never issued a report. It was supposed to  
16 issue a report last December. You have nothing in  
17 your budget on this topic. There should be something  
18 on this budget. Right now, this transition collar  
19 that's allowing this last 15% of \$185 million or \$138  
20 million to be spent and it kind of was  
21 inappropriately allocated. It's just going to keep  
22 rolling over and rolling over and rolling over. It  
23 will only become 100% accountable in the Year 2050.  
24 Honestly, I don't even know if I'll be alive in 2050  
25 to write another report on this topic. So, you know,

2 like let's really. Maybe we could speed it up a  
3 little. I don't know. Just think. So, the second  
4 issue that I think is really important is one that I  
5 think Health and Hospitals did an excellent job of  
6 discussing, which is, you know, the way that DSH  
7 funding is sequenced in New York State is kind of  
8 backwards especially—I mean it's fine under the  
9 current system where DSH Dollars are flowing freely.  
10 It DSH Dollars—if DSH cuts—if federal DSH cuts to  
11 into effect, then it's really problematic having  
12 Health and Hospitals pull last from the—the staging,  
13 and so that needs to be right sized. So, we—the  
14 Community Service Society, as you all noted, signed  
15 onto the Health and Hospitals Community Coalition for  
16 a proposal. We think that's the way to deal with the  
17 DSH sequencing as well as right sizing the Indigent  
18 Care Pool. And then, the final thing I would say is,  
19 you know, why is that Memorial Sloan Kettering and  
20 some of these hospitals are getting more money than  
21 actually care they're providing, and it's because we  
22 have law at the state level called the Hospital  
23 Financial Assistance Law. It has never been  
24 adequately enforced. In the 2012 Workgroup, we were  
25 able to get 85% accountable. We talked about that



2 already, but we also got an auditing regime set up so  
3 KPMG, the accountants for the State Department of  
4 Health would go in and audit how hospitals were  
5 providing financial assistance and they had to follow  
6 all these rules. Well, guess what? Even if you—and  
7 if you pass the audit, you were supposed to get a  
8 reward like a special little bonus pool. Well, guess  
9 what, even the hospitals that passed, I mean event  
10 the hospitals that didn't pass the audit that had  
11 many, many questions, you know, wrong, passed. So,  
12 it's a regime that everybody, you know, what is it  
13 the millennial regime of auditing? I've never seen  
14 auditors like pass everybody. You know, usually  
15 auditors, you know, have enforcement mechanisms, but  
16 we have this: Everybody gets a medal regime set up  
17 in how we allocate the—the, you know, how we pass all  
18 the hospitals on the Financial Assistance Law, and  
19 that's a problem, too. Again, it would be great if  
20 you all could get involved with that. So, that's all  
21 I have to say. I'm sorry. I decided it wasn't great  
22 to read my testimony. So, if I was a little  
23 scattered, I apologize for that.

24 CHAIRPERSON RIVERA: It's okay and we  
25 have your testimony for the record, and I think

2 you're absolutely right in terms of contacting the  
3 Governor because of yesterday's underwhelming  
4 announcement or lack thereof. So, thank you, thank  
5 you, Ms. Benjamin.

6 CARMEN CHARLES: I'll go in order. Good  
7 afternoon Chairperson Rivera and members of the  
8 committee Thank you for the opportunity of allowing  
9 Local 420 to lend its voice to this very important  
10 issue. My name is Carmen Charles. I'm the President  
11 of Local 420. I represent more than 8,000 men and  
12 women that work within the Health and Hospitals  
13 hospital system. Many of our members live in the  
14 communities where they work. They treat everyone who  
15 comes through the hospital doors with compassion,  
16 dignity and respect, which is not always afforded to  
17 them. Our members play a critical role in system,  
18 which has been structured to serve those most in need  
19 who area also without the resources to pay.  
20 According to current estimates, there are some 600,00  
21 New York City residents without federal coverage as  
22 well a another half a million undocumented immigrants  
23 who live in fear of coming out in the shadows. For  
24 those hundreds of thousands of New Yorkers, it falls  
25 upon H+H to provide the healthcare safety net. In

2 fact, according to a 2017 report, H+H provided more  
3 than 50% of the states uncompensated healthcare yet  
4 received only 15% of its charity care dollars. At  
5 the same time, private hospitals, which provide 42%  
6 of that charity care receives 85% of those state  
7 dollars. The disparity—the disparity is as  
8 disheartening as it is indefensible and now Mayor de  
9 Blasio has unveiled a new plan to provide universal  
10 healthcare for all New Yorkers. We admire the  
11 effort. As the saying goes, every little bit helps.  
12 Unfortunately, we live in an era where a plan which  
13 will provide an additional \$100 million to H+H  
14 Hospital does little to reduce the projected \$6  
15 billion shortfall. Local 420 has consistently held  
16 the position that the funding formula is flawed and  
17 has a disproportionate bias against public hospital.  
18 Let me just repeat that. Local 420 has consistently  
19 held the position that the funding formula is flawed  
20 and has a disproportionate bias against public  
21 hospital, particularly H+H hospitals. The state's  
22 refusal to revive the formula in a manner that brings  
23 equity to the distribution of the Charity Care Fund  
24 is putting an undue strain on the city's finances.  
25 We believe that the formula should be changed so that

2 safety net hospitals serving the larger number of  
3 charity care patients be reimbursed at the rate  
4 reflective of its—of the service. I want to commend  
5 Dr. Katz for his input on the committee, but I  
6 believe the committee needs to be more aggressive in  
7 dealing with this issue. Nevertheless, if we  
8 continue to serve the healthcare needs of all New  
9 Yorkers, this Council, the Administration and all  
10 elected officials are going to have to work together  
11 to bridge the chasm facing our public healthcare  
12 system. This issue has been going on for far too  
13 long, and the disparities must end. Thank you very  
14 much.

15 ANNE BOVE: Thank you. Thank you  
16 Councilperson Rivera for having this hearing, and  
17 your—and your colleagues on the committee on  
18 hospitals. I'm Anne Bove, and I'm representing New  
19 York State Nurses Association. I'm part of the Board  
20 of Directors of NYSNA and I'm also—last year retired  
21 after about 40 years of service as a HHC employee  
22 registered nurse at Bellevue. I'm just going to cut  
23 to the chase in terms of the solution. We know what  
24 the problem is. The problem is that money isn't  
25 going following the patient. Just like with schools,

2 you just got to follow the student. It's just not  
3 following the patient, and in terms of looking at  
4 recommendations regarding that, what NYSNA has  
5 recommended is to fix the current edition, you know,  
6 Indigent Care Pool structure is that it says please  
7 support the H&H community proposal, and that works to  
8 eliminate bad debt from both DSH and ICP  
9 distributions targeting more funds to two safety net  
10 hospitals. And, I guess the other thing that I'm  
11 very concerned about is that you have these networks,  
12 the five big networks and like for example NYU has  
13 taken over Lutheran, but is the money that they're  
14 getting going to Lutheran Hospital, which is really  
15 managing those patients, or is it somehow getting  
16 dissolved into the greater system for that--the non-  
17 utilization to who that money was intended for. So,  
18 you know, the idea is to make sure that truly it goes  
19 to that safety net hospital. NYSNA also supports  
20 laws to direct more funding to real safety net  
21 hospitals and reduce tax base subsidies to profitable  
22 hospital systems that don't need and don't deserve  
23 subsidies that they're actually getting. NYSNA also  
24 supports increased Medicaid reimbursement rates for  
25 all hospitals meeting the definition of enhanced

2 safety net under the PHL Section of 2807. NYSNA  
3 supports immediate change in the priority order for  
4 distribution of DSH and ICP fund pools to remove  
5 Health and Hospitals from the residual and/or  
6 leftover pool that will bear full and sole brunt of  
7 any future reductions in federal DSH money. So, it's  
8 not an also ran. It's upfront in terms of first  
9 getting the money. NYSNA supports treating tiers of  
10 hospitals with the ICP voluntary pool based on safety  
11 net status to redirect \$1. [coughs] Excuse me--\$1  
12 billion in that pool to two safety net hospitals and  
13 to eliminated funding for hospitals with low levels  
14 of Medicaid and uninsured patients or high profits.  
15 NYSNA supports changing the technical formula for  
16 distribution of ICP funds to target ICP allocations,  
17 as I mentioned before to hospitals within the pool  
18 with the highest level of Medicaid and uninsured  
19 patients. So, the actual provision of care is being  
20 supported financially accordingly. NYSNA supports  
21 applying means-means testing to totally eliminated  
22 DSH and ICP funding for hospitals that are highly  
23 profitable and do not serve significant numbers of  
24 uninsured and Medicaid patients. So, in essence, you  
25 know, looking to what the solutions are and in

2 essence looking to see that the money truly follows  
3 the patient, and it's not just, you know, given to a  
4 network that has huge profits bearing and that is-is  
5 not-is not following that money directly to who those  
6 patients need to receive.

7 CHAIRPERSON RIVERA: So, for-for those  
8 that participated in the-in the-the work group, do  
9 you think it needs to be reconvened and-and what were  
10 your experiences like?

11 ELIZABETH BENJAMIN: You know, I thought  
12 the work--

13 ANNE BOVE: No, you go.

14 ELIZABETH BENJAMIN: Is that okay?

15 ANNE BOVE: Yeah, I'm fine. No, it's--  
16 you're the one it didn't work with. [laughter] Don't  
17 worry. We just watched.

18 ELIZABETH BENJAMIN: So, I mean I think  
19 it would be nice to get the report out. We're-we  
20 thought the report was going to come. We thought that  
21 the workgroup members would see a draft of the report  
22 in early December, and we're not sur about the status  
23 of it, and it would be, you know, it was promised to  
24 the Legislature in December and so the-I think as a  
25 first step, it would be great to get the report

2 issued, and I think it would be helpful to, you know,  
3 have I think the Workgroup members be on the record  
4 about which workgroup members were supportive of  
5 which proposal.

6 ANNE BAVE: Right.

7 ELIZABETH BENJAMIN: There were several  
8 proposals and I think that would be helpful  
9 information to have as part of the report, but since  
10 we haven't had an opportunity to comment on the draft  
11 and the draft hasn't come out—a published report,  
12 it's sort of hard to know if it would be helpful to  
13 reconvene per se. But I felt like we had four  
14 meetings and we all understood it would just be four  
15 meetings. I think the thing that's completely  
16 concerning is the idea that those transitions collars  
17 keeps rolling over, and so if the workgroup does  
18 nothing and the Legislature does nothing, and the  
19 Governor does nothing it will sunset in March of  
20 2020, but my big concern—at the end of March 2020 my  
21 big concern is that they will be continued to—just  
22 continue it, and as we know it has, you know,  
23 unintended consequences where there are winners and  
24 losers, and some of the winners really shouldn't be  
25 winners. In fact, you know, New York Presbyterian



2 has gone on the record in Crain's Magazine a year ago  
3 saying we don't even need this money. That's right.  
4 They don't really need this money, and yet they get  
5 tens of millions of dollars a year. So, you know,  
6 maybe they could send a nice check to Health and  
7 Hospitals or other safety net facilities. You know  
8 most-most states in the country take—and then  
9 Institute of Medicine and AHRQ so the big—the big  
10 entities, the big sort of intellectual powerhouses  
11 recommend that DSH funding is only spent on the top  
12 25% of those true safety net hospitals in the state  
13 that provide healthcare to the uninsured and Medicaid  
14 beneficiaries. We're one of the few stats that  
15 spreads DSH money around like it's peanut butter.

16 CHAIRPERSON RIVERA: Right.

17 ELIZABETH BENJAMIN: It's a very unusual  
18 practice, and it's really got to stop.

19 CHAIRPERSON RIVERA: Do you think that  
20 the H&H Proposal is going to sufficiently protect the  
21 safety net hospitals including the voluntary ones.

22 ANNE BOVE: Yes.

23 CHAIRPERSON RIVERA: In the proposal?

24 ANNE BOVE: Yeah, no-no. Just in  
25 addition to that, though, the means testing I think

2 can augment what that H&H Proposal has to offer. Not  
3 just me, but in terms of what we discussed at NYSNA.  
4 So that would further secure the funding to follow  
5 where it needs to go. I do believe, you know, when  
6 you hear advisory, I'm always very suspect to that  
7 because even if you come up with a good report, that  
8 means somebody has to listen to you, but that way—I—I  
9 do believe there needs—there has to be stronger  
10 lobbying and maybe even a whole move regarding how  
11 this funding needs to be addressed and—and send to  
12 the State Legislature, which may have, you know, a  
13 more sympathetic—I don't like that word, but a more  
14 appropriate ear to the needs of the community. You,  
15 now, and, you know, I always find it amazing that,  
16 you know, when people say oh, you know, you have so  
17 many hospitals, there's eight million people. There's  
18 no other city in this country or in even in the world  
19 that matches the population that we have here. So, we  
20 need to be able to take care of those people.

21 ELIZABETH BENJAMIN: What the H&H  
22 Proposal does it's still—it's still a spreading of  
23 the money. It's just pushing the peanut butter onto  
24 the part of the sandwich that actually serves more  
25 uninsured and Medicaid patients, you know, instead of

2 now it's people, you know, hospitals that don't do  
3 any uninsured patients at all really get-get peanut  
4 butter. They shouldn't be getting peanut butter, you  
5 know. It's like they shouldn't be getting any of  
6 these funds.

7 ANNE BOVE: Well, when you brought up  
8 about Sloan Kettering, you know, the incidents of  
9 cancer in people of color is-is lower than the  
10 general population but when it comes to the actual  
11 treatment and morbidity, mortality rates, they far  
12 surpass what that-that general population. So, it's  
13 obviously access to care issues and Sloan Kettering  
14 can be used. Even when Medicaid first happened back  
15 in the '60s, they were suspect. So was Columbia  
16 Presbyterian. So, was NYU in terms of not meeting  
17 the requirements for Medicare, Medicaid to-to be  
18 reimbursable accordingly. So, it's like for 50 or 60  
19 years they haven't been doing what they're supposed  
20 to do unless they really are pressed to the limit to  
21 do that. So, you know, your support in lobbying  
22 accordingly is greatly needed and appreciated. Thank  
23 you.

24 CHAIRPERSON RIVERA: Thank you.

2 ANNE BOVE: Can I also—Judy Wessler  
3 couldn't be here so I submitted her testimony as  
4 well, a hard copy. Thank you.

5 CHAIRPERSON RIVERA: And thank you and—  
6 and please count on us to—to lobby. This is an  
7 impressive—I think the people that were included and  
8 that have endorsed the plan and I think that says a  
9 lot about collaboration considering. So, thank you  
10 all.

11 ANNE BOVE: Thank you.

12 CHAIRPERSON RIVERA: I'm going to ask  
13 that Elizabeth Wynn from Great New York Hospitals  
14 Association come up. [background comments/pause]

15 ELISABETH WYNN: Hi. Good afternoon,  
16 Chairperson Rivera and other members of the  
17 Committee. I'm Elizabeth Wynn, the Executive Vice  
18 President of Health Economics and Finance at the  
19 Greater New York Hospital Association and I was  
20 privileged to be a member of the Indigent Care Pool  
21 Workgroup that is the discussion of the topic this  
22 afternoon. The Medicaid DSH Program provided \$3.5  
23 billion in funding to New York State Hospitals  
24 including about \$2 billion to New York City Hospitals  
25 in recognition of their uncompensated care losses

2 that they incur from treating uninsured and Medicaid  
3 patients. This funding is really critical to  
4 ensuring the access to care for low-income, uninsured  
5 and other vulnerable populations in New York City and  
6 throughout the state. John Alberg and Dr. Katz did  
7 an excellent job of describing some of the  
8 intricacies [bell] and technical details associated  
9 with the calculations. I've outlined some of this in  
10 my testimony as well, but I just wanted to briefly  
11 touch on two topics this afternoon. First is the  
12 real threat of Federal Medicaid DSH cuts beginning on  
13 October 1<sup>st</sup>. This is really the most critical issues  
14 facing our member institutions in 2019. New York's  
15 share of these cuts are estimated just in terms of  
16 the federal share and about \$600 million in 2020 and  
17 \$1.2 billion over the next five years or \$6.6 billion  
18 if implemented these cuts would really severely  
19 jeopardize the ability of safety net hospitals to  
20 continue their patient care missions. This is our  
21 top advocacy priority this year, and we'll be working  
22 closely with the Congressional Delegation, our member  
23 hospitals and we'd really urge that you support our  
24 advocacy efforts on this. Second, I wanted to touch  
25 on the implications of ending the transition collar

2 that ends—that expires at the end of 2019 under  
3 current law. Well, it's easy to conjecture that a  
4 transition is no longer necessary. It's important to  
5 understand the implications of this transition on  
6 certain safety net hospitals including many in New  
7 York City and the challenge is really how to balance  
8 and address these issues. In my written testimony  
9 I've provided a table depicting the impact of  
10 eliminating a collar on different groups of hospital  
11 including the SUNY's what we call watch list  
12 hospitals or those that are in severe financial  
13 distress, and receiving extraordinary financial  
14 support from the state, and also it's essential  
15 safety net hospitals. Straight elimination of the  
16 transition collar would mean that the watch list  
17 hospitals would incur losses of about \$22 million and  
18 the essential safety net hospitals would incur losses  
19 of over \$45 million. Five of the city's essential  
20 safety net hospitals would lose more than \$5 million  
21 each. These include Brookdale, Jamaica, Montefiore,  
22 Saint Barnabas and SUNY Downstate. Given their  
23 already extremely financial fragile condition, these  
24 hospitals simply can't sustain these losses and  
25 maintain access to services for their communities.

2 So the issue of eliminating the collar is really  
3 complicated and needs to recognize the unintended  
4 consequences or any solution needs to recognize these  
5 unintended consequences. Greater New York is the  
6 process of evaluating the proposals brought before  
7 the Workgroup including the H&H Consensus-Community  
8 Consensus proposal as well as the NYSA and other  
9 proposals with our Governance Committees to determine  
10 our advocacy position. This exercise, however, is  
11 really complicated by the uncertainty of the federal  
12 DSH cuts that I mentioned earlier, and again,  
13 restoration of these cuts is really our top priority  
14 in Washington and the success on this effort really  
15 will require the energy of all impacted. I'm happy  
16 to take any questions that you may have.

17 CHAIRPERSON RIVERA: Thank you so much  
18 for being here. You're currently still evaluating  
19 all three plans? You haven't endorsed any proposal  
20 including the one put forward. Is that correct?

21 ELISABETH WYNN: That's correct. We have  
22 a Board of Governors and we will be—we started  
23 discussions with them, but we'll continue those  
24 discussions in our meetings over the next few months.

2 CHAIRPERSON RIVERA: When do you think  
3 you'll have—I mean, you know, there's a number of—the  
4 working group is clearly very diverse and they have  
5 put forward a proposal—some of them and I think that  
6 Dr. Katz said there was more of a consensus on this  
7 than a consensus on anything else or something like.  
8 So, when—when do you think you'll have some sort of—  
9 some sort of answer or a little bit more details on  
10 what you're supporting because clearly you all agree  
11 that there is a problem? That there are as—as Ms.  
12 Benjamin so I think concisely put there are winners  
13 and losers.

14 ELISABETH WYNN: Yeah, so we will, you  
15 know we'll continue to work through our governance  
16 process. We have a couple of meetings scheduled over  
17 the next month, and so we'll, you know, we'll see  
18 where we are in about a month.

19 CHAIRPERSON RIVERA: How are you looking  
20 to expand what hospitals are considered safety net  
21 hospitals?

22 ELISABETH WYNN: I'm sorry. Can you  
23 repeat that?

24 CHAIRPERSON RIVERA: How are you looking  
25 to expand what hospitals are considered safety nets.



2 There's a lot of discussion on how to redefine safety  
3 net and at-risk and who gets the dollars. So, how  
4 are you working on that?

5 ELISABETH WYNN: So, one of the things  
6 that we always look at is the pair mix or the  
7 organization. So, what is the percentage of Medicaid  
8 and uninsured as well as Medicare patients, hospitals  
9 that treat a large proportion of government pair  
10 patients tend to be the most financially distressed.  
11 Medicaid given the right phrase that was alluded to  
12 earlier only pays about 75 cents of every hospital  
13 dollar and Medicare is covering like roughly 85 cents  
14 for New York hospitals. So, therefore, there's  
15 hospitals with a larger proportion of Medicaid and  
16 Medicare patients tend to be the most financially  
17 challenged. So that's one factor that we've been  
18 looking at. One of the concerns with the existing  
19 definition that's that in state law around essential  
20 safety net is that there are essentially cliffs that  
21 get created because you have to meet kind of hard  
22 dollar or hard percentages in order to qualify.  
23 Sometimes we look at approaches of kind of doing kind  
24 of a gradual tiering. So, it's a-kind of a-more of

2 the bell curve as opposed to either you're in or  
3 you're out.

4 CHAIRPERSON RIVERA: So, you pointed to a  
5 table that was in your testimony that I—I find very  
6 helpful regarding the impact of elimination the  
7 collar. Do you—do you have figures for what this  
8 would look like under each of the proposals?

9 ELISABETH WYNN: You mean each of the  
10 committee—the ICP Workgroup Proposals. I don't but  
11 not with me today, but I believe those were provided  
12 to the committee, each of the five proponents or the  
13 supporter—the sponsors of each of the proposals did  
14 provide those to the Workgroup. So, that's something  
15 that we could give you.

16 CHAIRPERSON RIVERA: Yeah, can—can you  
17 send that to us? We'd—we'd love—I'd love to see that.  
18 You know we—we—again, this is all about in the end  
19 it's just addressing the disparities between well  
20 resourced and needier hospitals and I know you have a  
21 very diverse I guess membership or—or group. So, I  
22 am looking forward to kind of what your final  
23 outcomes are in terms of what you decide, and if you  
24 could give me those numbers, I would really, really

2 appreciate it, and thank you. Thank you for your  
3 testimony.

4 ELISABETH WYNN: Thank you.

5 CHAIRPERSON RIVERA: So with that, I'm  
6 going to call—there's two more, the last panel. Roos  
7 Tekenen from the CUNY School of Public Health. I  
8 know, you're independent, and Anthony Feliciano from  
9 the Commission of Public Health Systems. [background  
10 comments/pause]

11 ROSA TEKENEN: Alright, good afternoon.

12 I will jump right in. My name Rosa Tekenen. I'm a  
13 former research associate at the CUNY School of  
14 Public Health and I'm delighted to join you at this  
15 hearing this afternoon, and thank you very much for  
16 the opportunity to testify. Today I will be sharing  
17 with research findings on recommendations regarding  
18 charity care payments made from the State Indigent  
19 Care Pool to New York City Hospitals from a report  
20 that I co-wrote in 2017 for the New York State Health  
21 Foundation. I'll start with some background, and then  
22 I'll step into the actual report findings. So, as  
23 you know, the Indigent Care Pool Workgroup was  
24 established in 1996 as the Bad Debts and Charity Care  
25 Pool with a goal to compensate hospitals for care

2 provided to uninsured and Medicaid patients according  
3 to the level of need due providing charity care. The  
4 pool is funded through federal Medicaid  
5 Disproportionate Share Hospital or DSH Fund and state  
6 taxes collected by the Healthcare Reform Assessment  
7 of HCRA, and as noted earlier, HCRA redistributes  
8 approximately one-third of State Medicaid DSH  
9 dollars. Prior to 2012, several investigations  
10 including those from Elizabeth Benjamin and  
11 colleagues and the Commission for the Public Health  
12 System had conclude that payments from this pool were  
13 not adequately channeled to safety net hospitals and  
14 recommended that the state revise the payment  
15 formula. In 2012 the state did exactly that in part  
16 to comply with new federal requirements. The  
17 Affordable Care Act prohibits using federal DSH  
18 dollars for hospital bad debt. That is uncompensated  
19 care provided insured individuals. Instead, DSH  
20 funds can only be used to pay for charity care, i.e.,  
21 uninsured care. The state thus renamed the pool as  
22 the Indigent Care Pool and removed bad debt from the  
23 calculation formula. However, as we've heard today,  
24 the state decided to save in this new methodology  
25 very gradually. We've heard referrals to this as the

2 Transition Collar in the interest of protection  
3 individual hospitals from large revenue fluctuations.  
4 So, now I'll jump into findings from my report that  
5 as submitted to the New York State Health Foundation.  
6 So, in 2017, me and my colleagues at the CUNY School  
7 of Public Health published this report that  
8 investigated whether the 2012 reforms to the Indigent  
9 Care Pool Workgroup payment methodology had resulted  
10 in one that more fairly compensated safety net  
11 hospitals, and for this report I analyzed data from  
12 the New York State Health Department examining  
13 charity care payments made to New York City Acute  
14 Care Hospitals. My report found that New York City  
15 private hospitals were more generously rewarded  
16 despite providing less uninsured care. The 12 public  
17 hospital in New York including Health and Hospitals  
18 and SUNY Downstate provided more than half of all  
19 uninsured services in the city or 58% but received  
20 one-seventh of total Indigent Care Pool dollars paid  
21 to New York City hospitals. To further illustrate  
22 this disparity, I will share an example. Jamaica  
23 Hospital, a private non-profit hospital and North  
24 Central Bronx a public city hospital both provided  
25 approximately 45,000 uninsured services in 2013.

2 Despite providing similar levels of uninsured care,  
3 Jamaica received an ICP payment o f \$34 million,  
4 which I s eight times greater than that received by  
5 North Central Bronx received, which is \$4 million.  
6 Further, we show that Indigent Care Pool payments are  
7 not related to need measured as uncompensated care  
8 costs, i.e. the hospital financial losses from  
9 uninsured services. We found that the average  
10 private hospital in New York City incurred between 46  
11 and \$8 million in uninsured losses yet received  
12 Indigent Care Pool payments that exceeded these  
13 losses by 50 to 80% on average. Some hospitals such  
14 as Lenox Hill and Brooklyn Hospital received Indigent  
15 Care Pool Payments that exceeded their uninsured  
16 losses by more than ten fold. In contrast, uninsured  
17 losses for the city's public hospitals averaged at  
18 \$42 million i.e. four to five times greater than for  
19 the average private hospital yet their Indigent Care  
20 Pool payments compensated only a fraction or 18% of  
21 these losses. We found that there are two key  
22 provisions in the Indigent Care Pool distribution  
23 methodology that prevents these funds from going to  
24 true safety net hospitals. One is the transition  
25 payment formula that we have heard being referred to

2 as the transition collar earlier today that was  
3 introduced as part of the 2012 reforms. It sets a  
4 floor and a ceiling for Indigent Care Pool payments  
5 relative to previous years as allocation. In 2019,  
6 the floor is set up 17%. This means that no hospital  
7 can lose more than 17% relative to what they received  
8 in the previous three years. This floor increases by  
9 2.5% each year and as Elizabeth Benjamin pointed out  
10 earlier, this means that the Indigent Care Pool will  
11 be fully implemented in terms of this new methodology  
12 by 2050. The fact—the second provision in the  
13 distribution methodology is the statutory caps on  
14 public and private hospitals. These are currently  
15 set at \$139 million for public hospitals across the  
16 state and \$994 million for private hospitals.

17 Because private hospitals provider fewer uninsured  
18 services than the public's overall, this higher gap  
19 essentially guarantees that these facilities continue  
20 to receive Indigent Care Pool payments that exceed  
21 their need. I will now move onto the recommendations  
22 that we made in the report to more thoroughly reward  
23 safety net hospitals. (1) We recommended that the  
24 transition payment formula or collar be abolished or  
25 accelerated because it continues to link Indigent

2 Care Pool payments to historical allocations. So,  
3 although the new methodology in 2012 is more  
4 equitable than previously, it is being phased in s  
5 gradually, which means that the majority of Indigent  
6 Care Pool payments continue to be tied to hospital  
7 bad debt, which is now disallowed under the ACA. (2)  
8 we recommended that ICP payments be better targeted  
9 to a smaller group of hospitals with the greatest  
10 needs. This is because the majority of hospitals in  
11 New York City are eligible for Indigent Care Pool  
12 payments. However, this means that these crucial  
13 funds should be better targeted to a smaller number  
14 of true safety net hospitals as they are in other  
15 states. (3) We recommended that the pools available  
16 for public hospitals from the Indigent Care Pool be  
17 increased to more closely align with actual  
18 provision. The city's public hospitals are unfairly  
19 disadvantaged by the \$139 million cap imposed on  
20 public hospitals especially seeing that they provide  
21 the vast majority of charity care. Or, we recommended  
22 that the state impose a facility level ceiling for  
23 maximum Indigent Care Pool payments that cannot  
24 exceed their need, i.e., uncompensated care costs,  
25 and this is because some hospitals in the city



2 receive millions of dollars in ICP payments without  
3 incurring any uncompensated care costs while others  
4 receive payments that far exceed their actual losses  
5 by several fold. (5) We recommend that the state  
6 monitor non-profit hospitals as charity care  
7 provisions. This is because in New York State the  
8 state law mandates that private hospitals operate as  
9 non-profits, i.e. charities. While some private  
10 hospitals in the city are true safety net hospitals,  
11 other institutions do not provide much charity care.  
12 Yet, they continue to receive tax exemptions worth  
13 millions of dollars each year because of their  
14 charitable status, and I will note that there are  
15 some states such as Illinois and Pennsylvania that  
16 require a non-profit hospital to meet minimum charity  
17 care requirements in order to keep their tax  
18 exemptions. To close, I would like to make a note on  
19 urgency. The way in which New York allocates its  
20 charity care payments to hospitals is not only a  
21 matter of complying with federal regulations, but  
22 also social justice. New York City has a highly  
23 segregated hospital system whereby black and minority  
24 patients as well as uninsured and Medicaid insured  
25 individuals are disproportionately served by the

2 city's public hospitals and safety net institutions.  
3 In the past two decades, the city has seen several  
4 safety net hospitals shut down in low-income areas  
5 while public hospitals have been financially  
6 struggling alongside, and when the charity care funds  
7 fail to reach these institutions, their patient  
8 populations also suffer as a consequence. I thereby  
9 urge the City Council to work together with the State  
10 Department Indigent care Workgroup as they revise the  
11 payment methodology. Thank you. I'm happy to take  
12 questions now.

13 ANTHONY FELICIANO: Good afternoon. My  
14 name is Anthony Feliciano. I'm the Director of the  
15 Commission on the Public Health's System. So, it's  
16 good to have Lisa and our other colleagues say the  
17 right things because then that means I don't have to  
18 always repeat myself here. So, I'm just going to go  
19 and shorten my-my testimony and to say why I'm here.  
20 Some hospitals reap the benefits of getting state  
21 charity care funds, but continue to not provide  
22 sufficient care to immigrants and low-income  
23 communities of color, people of color. Access to  
24 healthcare has been seriously reduced and will  
25 continue to be if more hospitals continue to be

2 financially bleeding especially public hospitals.  
3 I'm sure that in yesterday Governor's State of the  
4 State Address that the increase of funding in  
5 healthcare will fix that partially because we have  
6 not learned all the details, but I will that we  
7 mapped out so many closings over the years, and even  
8 when they close they don't—they don't benefit the  
9 community they're tending to or the real estate value  
10 issues. But I also want to say that charity care  
11 funding is determined—must be changed so that it more  
12 closely matches with uninsured and people on Medicaid  
13 that are treated. I'm going to skip some of the  
14 historic on the history piece as some of the  
15 political gaming that's happened in the past and go  
16 to page 3 and say that we have to be aware of several  
17 critical issues regarding both federal DSH and ICP  
18 funds. (1) Powerful political and monetary  
19 influences have been used to tilt charity care  
20 policies toward the protection of our academic (sic)  
21 medical centers and possible hospitals. Often to the  
22 detriment of community hospitals, public hospitals  
23 and the communities that they serve. Several private  
24 hospital networks operate with huge surpluses and  
25 serve a very low percentage of uninsured and people

2 on Medicaid. The large private hospitals have grown  
3 into multi-site healthcare networks and have  
4 positioned themselves to benefit from changes in the  
5 healthcare sector. The combined net revenue of the  
6 five major private hospital networks were \$877  
7 million in 2016 up and over one-third from \$650  
8 million for all five in 2014 and 2015. We now have  
9 some legal definition in the State Hospital Code that  
10 defines public hospitals urban and rural voluntary  
11 hospitals that provide critical services. Although  
12 this is separate from the ICP funding, it provides  
13 some guidance around the ICP method for change. The  
14 other one is HHC remains exposed to the brunt of  
15 looming federal DSH cuts. Allocation of DSH funding  
16 is unfair, the sequencing as well, as you heard  
17 before, and then you also have the Affordable Care  
18 Act that actually reduce DSH payments nationally  
19 because uninsured will be more eligible, but we know  
20 in New York State we're still serving many uninsured  
21 and people that are still not eligible as you heard  
22 before. So, basically the—the position with that  
23 needs to be equalized and fair, and so we support all  
24 the stuff that Health and Hospitals proposes and is  
25 apart of, and also NYSNA. So, I'm not going to go

2 through all the pieces of that, but I will say and I  
3 will reiterate what Elizabeth said. When Manny's  
4 (sic) law in 2--was put together around financial  
5 systems, we still have hospitals now providing the  
6 information around financial assistance and it needs  
7 to be more closely monitored and protected  
8 particularly as we know that medical debt and other  
9 issues and quality of care and also access to care is  
10 so important. So, thank you, Council Member Carlina  
11 Rivera and staff. Thank you.

12 CHAIRPERSON RIVERA: Thank you so much.  
13 I wanted to ask to--you know based on your--on your I  
14 guess you studies, Ms. Tekenen, you know, you heard  
15 some of the proposal that was put forward I guess  
16 that was endorsed by--including Anthony is one of the  
17 people that have support the proposal. I know you  
18 don't have a lot of details about the proposal  
19 besides maybe what you saw if you saw the slide show,  
20 but do you feel it's in the right direction? I mean  
21 based on what you've said I mean I see a lot of--this  
22 is probably the one--one hearing that I would say  
23 we're very, very all kind of aligned, and we all  
24 share a lot of the same ideals. Do you see the  
25 proposal going in the right direction based on your

2 research? Because some of the-some this-I don't want  
3 to call it anecdotal because you're giving us actual  
4 hospitals and what they received compared and the  
5 Jamaica example was to me very I guess enlightening.  
6 Do you see it going in the right direction? .

7           ROSA TEKENEN: Yes, I actually have the  
8 details of two proposals in front of me including the  
9 Health and Hospitals Committee Coalition Proposal,  
10 and the one thing that we've heard today is the  
11 alignment seems to be in the area of the transition  
12 collar, which I recommended either accelerating or  
13 eliminating entirely. However, I have not analyzed  
14 the impact of them. The other area that I didn't  
15 touch upon in my report was the Medicaid rates. .  
16 Obviously the reason we have Indigent Care Pools at  
17 all is uninsured and the fact that Medicaid rates are  
18 low and it should be noted that the Indigent Care  
19 Pool was founded in 1996 when NYSNA (sic), which is  
20 hospital rate setting was abolished in New York  
21 State. Maryland is the only hospital that continues  
22 to have that system and, you know, if I got to  
23 rebuild a system from scratch that is one thing I  
24 would introduce is all payments to all hospitals  
25 regardless of which insurance you have. So, that's

2 obviously and important piece of this puzzle is to  
3 increase Medicaid rates, and then at the other area  
4 where my recommendations align with these proposals  
5 from New York Health and Hospitals and NYSNA is the  
6 fact that like I pointed out, a lot of non-profit  
7 hospitals do not clearly have a charitable mission,  
8 and there is an attempt to make a distinction between  
9 those voluntary hospitals that are, too, safety nets  
10 versus those that are not and that I definitely  
11 endorse.

12 CHAIRPERSON RIVERA: And—and Mr.  
13 Feliciano, what—what would you say your experience is  
14 like. You're part of the Working Group?

15 ANTHONY FELICIANO: No, I wasn't part of  
16 the Working Group. I participated by going there, and  
17 part of the actual collation so--

18 CHAIRPERSON RIVERA: So, what was—what  
19 was the experience like in terms of—because there's a  
20 number of stakeholders right that were included that  
21 I know you work really closely with, and you have an  
22 amazing relationship with over the years. Do you—do  
23 you feel like they got to in the four meetings and—  
24 and through some of the work that you've seen

2 addressed enough of—of the issues that we find so  
3 troubling?

4 ANTHONY FELICIANO: I don't think they  
5 fully addressed it. I think we should have met more  
6 times, but when there was consensus around the  
7 transition collar removal somewhat, and some of the  
8 other stuff, it's not the question of the consensus  
9 that I have an issue, it's a question of how you're  
10 going to do it, and that's where you see the  
11 differences across the board with the folks that were  
12 there. The majority of folks who were there supported  
13 some of the H&H Proposal, the TS System design and  
14 all that, which I think would address a lot of the  
15 issues, but there's also this issue of political  
16 gaming going on, and it always goes on, and so I  
17 think we need the Council to step up even if it's not  
18 in your purview in terms of your powers, is to really  
19 get to your state colleagues, and tell them why it's  
20 important to make the change and all that. The other  
21 piece of it I think is going back to what Elizabeth  
22 said, one thing is to get the report out, it's  
23 another thing to also get it implementable and think  
24 through, and so those are some of the issues. I mean  
25 the work group has folks that there was a lot of good



2 on there. I don't think it was diverse enough but  
3 that's not the issue we have to deal with. Now we  
4 have an issue of there's nothing the State that we  
5 know of in terms of details that really addresses the  
6 core type of charity care funding and the fixes that  
7 needs to happen.

8 CHAIRPERSON RIVERA: So, I just want to  
9 say that I know that there was a recommendation for  
10 us to, of course, to lobby the Legislature, which  
11 we'll certainly do and whether it's in Albany or it's  
12 in DC or it's here in New York City, you all have my  
13 commitment and—and we will be contacting the  
14 Governor. So I hope that I can call on the people in  
15 this room to—to support me and assist me—assist me  
16 with making sure that that messaging is direct and on  
17 point and comprehensive. So, I just want to thank  
18 you all for being here, for giving us your time, for  
19 continuing to work on this for years and decades, and  
20 I really do appreciate all the work you've done  
21 around healthcare because I think we all agree that  
22 is a human right, and right now in one of the most  
23 progressive cities in the world, not everyone has  
24 access. So, I don't have any further question, but I  
25 just want to again thank every and I want to thank

2 H&H also for staying and-and listening to-to the  
3 testimony today and with seeing no one else to  
4 testify, we are going to adjourn the hearing. Thank  
5 you so much everyone.

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C E R T I F I C A T E

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date February 1, 2019