CITY COUNCIL CITY OF NEW YORK -----Х TRANSCRIPT OF THE MINUTES Of the SUBCOMMITTEE ON PLANNING, DISPOSITIONS & CONCESSIONS ---- Х May 1, 2018 Start: 2:08 p.m. Recess: 3:33 p.m. 250 Broadway HELD AT: Committee Rm, 16th Fl. B E F O R E: BEN KALLOS Chairperson COUNCIL MEMBERS: Chaim M. Deutsch Ruben Diaz, Sr. Vanessa L. Gibson Andy L. King Carlina Rivera Rafael Salamanca, Jr. World Wide Dictation 545 Saw Mill River Road - Suite 2C, Ardsley, NY 10502 Phone: 914-964-8500 \* 800-442-5993 \* Fax: 914-964-8470

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A P P E A R A N C E S (CONTINUED)

Lacey Talbert Jeremy Hoffman James Flaba Nancy Solomon Seth Bynum Devon Nearing HPD

Nicki Despinachis [phonetic], Goldstein Hall

Fanalia Arcelli [phonetic] Coopers Square Community Land Trust

Stephen Robinson Bethany Baptist Church

Marguerita Pajaro CB-Emmanuel Realty 2

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 3
2	SERGEANT-AT-ARMS: Test, test, today's
3	date is May 1, 2018. This is the Subcommittee
4	hearing on Planning, Dispositions & Concessions being
5	recorded by Sergeant-at-arms Emril Lupus [phonetic].
6	CHAIRPERSON KALLOS: [gavel] Good
7	afternoon and welcome to the Subcommittee on
8	Planning, Dispositions & Concessions. I'm Council
9	Member Ben Kallos, Chair of the Subcommittee. We are
10	joined today by Council Member Ruben Diaz, Sr., Chaim
11	Deutsch, Land Use Chair Salamanca and Carlina Rivera
12	who has an item on the agenda. Today we'll be
13	holding three public hearings and we'll be voting on
14	four projects. The application we'll be voting on
15	were subject to prior hearings, Land Use 66 which we
16	heard previously will be laid over. We will vote to
17	approve, we'll be voting on and may approve Land Use
18	item 65, the 1490 Southern Boulevard application for
19	property located in Chair Salamanca's district in the
20	Bronx. HPD seeks approval for the designation of the
21	Urban Development Action Area and approval of the
22	Urban Development Action Area project UDAP, the
23	project area is zoned R7-1 with a C-2-4 overlay. The
24	approvals would facilitate the redevelopments of the
25	site into a ten story mixed use building containing

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 4
2	approximately 114 affordable and dependable
3	residences for seniors with a percentage set aside
4	for formerly homeless and superintendent's unit. A
5	non-profit would provide support services for seniors
6	as well as onsite property management services.
7	There would also be a ground floor community
8	facilities space and a rear yard terrace for
9	residents. Do we have a statement from Land Use
10	Chair Salamanca?
11	LAND USE CHAIR SALAMANCA: Yes, thank you
12	Chair Kallos, good afternoon. Thank you, Chair
13	Kallos. We're voting on an exciting project with
14	incredible potential in my district today 1490
15	Southern Boulevard. The city is facing an affordable
16	housing crisis in our race to build and preserve
17	300,000 units. Each and every one of us Council
18	Members should be doing our part in getting the city
19	to this goal. To date I have approved more than
20	4,000 brand new affordable units in my district.
21	Today we'll be voting on another 114 affordable units
22	paid with new services that help some of our most
23	vulnerable populations, formerly homeless seniors.
24	The 1490 Southern Boulevard project will bring 114
25	100% affordable residence for seniors including a 30%

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 5
2	set aside for formerly homeless seniors, 20% more
3	than the mandatory minimum. The remaining of the
4	units will be available for up to 50% AMI. I would
5	like to thank Type A Developers for their partnership
6	on this project and bringing in key groups to offer
7	much needed programs in my community. I'm excited
8	that the Jewish Association Serving the Aging would
9	provide onsite supporter services for my seniors and
10	thrilled that the LGBT network will be opening a
11	ground floor community center partnering with LGBTQ
12	leaders and groups to ensure that the LGBTQ community
13	in the Bronx can seek high quality services in their
14	own borough and a big thank you to the Land Use team
15	for all of their time and efforts on these projects
16	and I urge my colleagues on this committee to please
17	vote yes on this exciting project. Thank you.
18	CHAIRPERSON KALLOS: We'll also be voting
19	on Land Use item 67, the Paul Robeson houses in
20	Council Member Perkins' district in Manhattan. HPD
21	seeks approval of partial Article XI tax exemption
22	for a period of 40 years pursuant to Section 577 of
23	the Private Housing Finance Law. Subject property
24	includes two buildings totaling 81 units that are
25	fully occupied in HDFC robbers [?][phonetic].

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 6 2 Robeson apartments HDFC will acquire fee interest in the exemption area and a 1990 ACP junior, Adam 3 Clayton Powell Jr. Boulevard, LLC will acquire the 4 beneficial interest and will operate the exemption 5 6 area. The HDFC will provide necessary repairs to 7 building upon acquisition. This is supported with a letter by Council Member Perkins. We will be voting 8 on Land Use item 69, the Archer Green tax exemption 9 application for property located in Council Member 10 Miller's district in Queens. HPD seeks approval of 11 12 an Article XI tax exemption for a term of 40 years. Archer Green Apartments Housing Development Fund 13 14 Corporation, HDFC would require the property in 15 Archer Green Apartments, L.P. a limited liability 16 partnership would be the owner and operator of the property. Collectively, these two organizations will 17 18 acquire and construct the property with loans from HDC and HPD and with low income housing tax credits. 19 20 The owner would enter into a regulatory agreement with HPD to establish controls on the operation of 21 2.2 the property. Approval would facilitate a mixed use 23 building with a residential tower above a base with a 24 commercial and community facility use as the 25 residential tower is expected to include 387

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 7 2 affordable units. The property is currently occupied by an existing two story parking garage utilized by 3 the NYPD. A parking facility for the NYPD will be 4 5 included in the proposed development. This item is supported by Council Member Miller. Last we'll be 6 7 voting on Land Use item 64, the 1618 Fulton Street tax exemption application for property located in 8 Council Member Cornegy's district in Brooklyn. 9 HPD 10 seeks an amendment to a previously approved Urban Development Action Area project and approval of an 11 12 Article XI tax exemption for property located at 1612, 1624 Fulton Street. The original 1618 Fulton 13 14 Street application included designation, disposition 15 and project approval of an Urban Development Action 16 project in order to dispose of three small city owned lots to be merged with five privately lots to 17 18 assemble a site for development of a 100% affordable housing project financed by HPD's M2 Term Sheet. 19 20 This application was approved by the City Council in August 2017. This application seeks Council approval 21 2.2 for a forty year Article XI tax exemption and 23 amendment of the previously approved project to adjust the distribution of affordable units. The 24 amended project will include rents affordable to 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 8
2	families and the reduction is to 120% of AMI instead
3	of a previously approved 130% of AMI. I will now
4	call vote in accordance with the recommendation of
5	the local Council Members to approve Land Use items
6	64, 65, 67 and 69. Counsel, please call the roll.
7	COUNSEL: Kallos
8	CHAIRPERSON KALLOS: I on all.
9	COUNSEL: Deutsch
10	COUNCIL MEMBER DEUTSCH: So, can I
11	explain my vote? Okay, so I will vote aye on all on
12	all these votes and I just want to mention for the
13	record that as Chair of the Veterans Committee and
14	the New York City Council that I'm determined to
15	continue fighting for our homeless veterans and any
16	time that there is an HPD project or a senior housing
17	project that there must be a set aside for homeless
18	veterans and I will not give up until all 450+
19	homeless veterans are in support of housing and I had
20	conversations with the chair of Land Use. I will be
21	working together with him on making sure that there
22	are set asides for homeless veterans and if not for
23	our veterans we probably wouldn't be here today and
24	we owe everything to the veterans who protect us each
25	and every day. Thank you.

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 9
2	COUNSEL: Diaz
3	COUNCIL MEMBER DIAZ: Can I explain my
4	vote?
5	CHAIRPERSON KALLOS: Of course.
6	COUNCIL MEMBER DIAZ: Thank you,
7	Mr. Chair. I just want to submit that on myself I
8	would like to congratulate my colleague for his
9	effort in getting homeless veterans taken care of and
10	at the same time I would like to congratulate my
11	Chairman of the Land Use Committee, Rafael Salamanca
12	because he's been doing a tremendous job. As the
13	Chair of this Committee, he's been able to push for
14	many projects throughout the city, especially in his
15	district so I'm so proud of you, Rafael Salamanca.
16	You are making us all proud and congratulations.
17	Mr. Chair, I vote yes on all.
18	COUNSEL: The Land Use items are approved
19	by a vote of 3 in the affirmative, 0 negative and no
20	abstentions and referred to the full Land Use
21	Committee for considerations.
22	CHAIRPERSON KALLOS: We'll now open a
23	public hearing on Land Use item 71 the Two Buildings
24	Tenants United HDFC application for a UDAP approvals
25	and an Article XI tax exemption for property located

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 10
2	280 E. $3^{rd}$ and 230 E. $4^{th}$ Street in Council Member
3	Carlina Rivera's district in Manhattan. The
4	properties are 2 six-story multiple dwellings with 36
5	rental units. All units are fully occupied and
6	targeted to households at 60 to 80% of AMI.
7	Currently, there is no exemption provided from real
8	property taxation and significant tax arrears. To
9	preserve the rental affordability and prevent tenant
10	displacement while also addressing the retroactive
11	tax burden, the current owners will transfer the deed
12	to the city who will then free and clear of taxes
13	convey the property to Two Buildings Tenants United
14	Housing Development Fund Company and HDFC. Under the
15	new regulatory agreement, the HDFC will preserve and
16	rehabilitate such buildings and continue to provide
17	affordable rent stabilized units. I'll now turn it
18	to Council Member Carlina Rivera to make a statement.
19	COUNCIL MEMBER RIVERA: Thank you, thank
20	you Chair Kallos and the Committee so thank you for
21	the opportunity to speak in support of the
22	application for UDAP approvals and the Article XI tax
23	exemption for 280 E. $3^{rd}$ Street and 230 E. $4^{th}$ Street
24	located in Council District 2. Since their
25	renovation in the late 1980's through an HPD program,

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 11 2 these buildings have remained affordable housing options for 36 families. Unfortunately, due to 3 construction over runs and certificate of occupancy 4 5 issues, J51 tax exemption deadlines were missed early in the process resulting in a higher than expected 6 7 tax burden accumulating over time. This financial burden is now at a level that modern income tenants 8 could never afford to cover given ongoing maintenance 9 10 and operating costs. Today we have an opportunity to allow these buildings to avoid a tax lien sale and 11 12 remain affordable. Ownership would be transferred via the city as mentioned by Chairman Kallos from the 13 current deed holder to Two Building Tenants United 14 15 Housing Development Company, Inc., an entity 16 established by the Coopers Square HDFC Community Land 17 Trust. Coopers Square is one of the oldest community 18 land trusts in the country with a strong reputation in my district and the City at large and it's become 19 20 a model for type of ownership structure that is gaining steam in our city. Together with the 21 2.2 ownership transfer under the Land Trust, the UDAP 23 approvals, and the Article XI exemption before you will eliminate the extreme tax burden making the 24 buildings operationally affordable for the tenants 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 12
2	who were never at fault for the current state of
3	affairs. With the guidance and expertise of Coopers
4	Square, tenants on the board will be empowered to
5	manage their building after hitting important
6	benchmarks. Therefore, to preserve affordability and
7	to put the destiny of 280 E. $3^{rd}$ Street and 230 E. $4^{th}$
8	Street in the hands of tenants and a trusted
9	community partner, please approve this conveyance and
10	tax exemption. I also want to thank HPD for their
11	assistance and, of course, Coopers Square for your
12	innovation, your pioneering history on the CLT
13	movement and for everything you do for affordable
14	housing tenants. Thank you. Thank you, Chair
15	Kallos.
16	CHAIRPERSON KALLOS: We'll now reopen the
17	roll on the items for vote.
18	COUNSEL: Gibson
19	COUNCIL MEMBER GIBSON: I vote aye.
20	COUNSEL: The Land Use items are approved
21	by a vote of 4 in the affirmative, 0 negative and 0
22	abstentions and are referred to the full Land Use
23	Committee.
24	CHAIRPERSON KALLOS: I'd like to now call
25	up Devon from HPD, James from HPD, Nancy and Lacey.

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 13 2 COUNSEL TO CHAIRPERSON KALLOS: They may 3 not all come up because they didn't indicate which items which is their problem. They should know 4 better than to leave it blank. 5 CHAIRPERSON KALLOS: Do we know who is 6 7 testifying on Two Bridges from HPD specifically? SOMEONE FROM HPD: Yeah, Devon's on the 8 other project 9 CHAIRPERSON KALLOS: So whoever is 10 testifying if you could sit down, state your name and 11 12 we'll take your affirmations. We'll also call up Nicky as well as Valerio. Perfect. 13 14 COUNSEL: Could everyone on the panel 15 please state your name and raise your right hand? 16 Please state your names. 17 CHAIRPERSON KALLOS: Make sure your 18 microphone is on please. COUNSEL: Turn the mike on, speak into 19 20 the mike. Do you swear or affirm that the testimony you are about to give will be the truth, the whole 21 2.2 truth and nothing but the truth and that you will 23 answer all questions truthfully? 24 PANEL: I affirm, yes, yes, yes. 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 14 2 CHAIRPERSON KALLOS: If each person could 3 just state your name for the stenographer. 4 PANEL: James Flaba, HPD; Lacey Talbert, HPD; Nancy Solomon, HPD; Nicki Despinachis 5 6 [phonetic], Goldstein Hall; Fanalia Arcelli 7 [phonetic], Coopers Square Community Land Trust. CHAIRPERSON KALLOS: I'm going to turn 8 the hearing over briefly to Council Member Rivera for 9 10 the public testimony and then I will be right back. COUNCIL MEMBER RIVERA: Begin whenever 11 12 you are ready. LACEY TALBERT: Okay, sorry about that. 13 14 COUNCIL MEMBER RIVERA: No, it's okay. 15 You set? All right. 16 LACEY TALBERT: We're all ready now. All 17 right, okay, Land Use item #71 consists of two fully 18 occupied multiple dwellings located at 280 E. 3rd Street and 230 E. 4th Street knows as Two Buildings 19 20 Tenants United in Manhattan Council District 2. Thank you for being here Council Member Rivera. 21 The 2.2 city conveyed the disposition area in 1991 together 23 with seven other properties to the People's Mutual Housing Association of the Lower East Side, Inc. 24 which changed its corporate name in 1995 to the Lower 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 15 2 East Side People's Mutual Housing Association, the current owner for an affordable housing project 3 4 developed under the Lower East Side cross subsidy 5 The program was the product of an agreement program. between HPD and Manhattan Community Board 3 and was 6 7 designed to maintain affordable housing which used a revolving fund that would subsidize the development 8 of permanently affordable housing for low and middle 9 income residents of the neighborhood rehabilitating 10 vacant multifamily buildings owned by the city as 11 12 well as constructing new multifamily buildings on the Lower East side. The buildings comprised 36 units 13 with a mixture of unit types including four studios, 14 15 7 one-bedrooms, 9 two-bedrooms, 12 three-bedrooms and 16 3 four-bedroom apartments as well as a 17 superintendent's unit. Household incomes are below 18 80% of AMI. HPD provided mortgage financing for the rehabilitation of the two multiple dwellings in 1991 19 20 and the current owner entered into a regulatory agreement with HPD to provide housing for persons of 21 2.2 low income and the homeless for 99 years. The 23 disposition area was expected to receive J51 tax 24 exemptions but the exemptions never took effect due 25 to delays in obtaining permanent certificates of

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 16 2 occupancy. As a result significant tax arrears have occurred on the two properties thus endangering the 3 4 viability of the project. In order to eliminate the arrears, the current owner will deliver deeds in lieu 5 6 of foreclosure for the properties to the city. In 7 turn, the city will convey the properties to Two Buildings Tenants United Housing Development Fund 8 Company, Inc. free and clear of taxes. 9 The Two 10 Buildings Tenants United HDFC will convey the exemption area but not the improvements, the 11 12 buildings, to Coopers Square Housing Development Fund Company Community Land Trust, CLT. Two Buildings 13 14 Tenants United will assume a portion of the city's 15 1991 mortgage and together with the Coopers Square 16 Housing Development Fund Company Community Land Trust, Inc. will enter into a new regulatory 17 18 agreement establishing certain controls upon the operation of the disposition area. The buildings are 19 20 in fair to good shape and will only need general maintenance upon transfer of ownership. In order to 21 2.2 help preserve long term affordability of the low 23 income rental units, HPD has before the Planning 24 Subcommittee seeking approval of Article XI tax

25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 17 2 benefits for a period of forty years that will coincide with the term of the regulatory agreement. 3 4 COUNCIL MEMBER RIVERA: Thank you. Is anyone else going to testify from your team? 5 LACEY TALBERT: Everybody is just here to 6 7 answer questions. Okay, so I have a 8 COUNCIL MEMBER RIVERA: few questions. So what is the term of the regulatory 9 agreement associated with the transaction? 10 LACEY TALBERT: It's 40 years. Can we 11 12 get Nancy like a little closer to the mike. 13 COUNCIL MEMBER RIVERA: You answered the 14 question, it's 40 years. Great, so and the net 15 present value of the tax exemption for the project? 16 LACEY TALBERT: It's approximately 3.7. 17 COUNCIL MEMBER RIVERA: So will current 18 tenants be able to stay, well you alluded to this in your testimony that it's the exemption and not the 19 20 actual buildings themselves, but will the tenants be able to stay in their homes and will rents for the 21 2.2 current tenants change? 23 LACEY TALBERT: Tenants will be able to 24 stay in their homes and they'll be paying the same rent after the transfer of ownership. 25 That's

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 18 2 required per the terms of the regulatory agreement which we'll finalize in the fall. 3 4 COUNCIL MEMBER RIVERA: And I know you alluded also to the AMI but what are the 5 affordability restrictions of the vacant units and 6 7 how were they determined LACEY TALBERT: So the maximum rents 8 would be affordable to households earning up to 80% 9 10 AMI. COUNCIL MEMBER RIVERA: And I mentioned 11 12 this in my testimony but if you could talk a little bit about, give a very I guess brief history of the 13 14 tax arrears and why they're so high. 15 LACEY TALBERT: So there were some 16 construction delays that prevented the buildings from 17 receiving their certificates of occupancy which then 18 in turn prevented them from accessing the J51 tax abatements as I mentioned in the testimony so they 19 20 got the CFO's in 2012. I think the folks in the back can speak a little more to that if you would like to. 21 2.2 COUNCIL MEMBER RIVERA: Oh yeah, and 23 Mr. Arcelli if you don't mind going into a little bit 24 about Coopers Square and your history managing some of the tenants and then the CLT project and how these 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 19 2 buildings will add to the model that you've created city wide. 3 FANALIA ARCELLI: Yeah, I'm gonna try to 4 condense a long history in a few words. 5 I know, that's 6 COUNCIL MEMBER RIVERA: 7 why I'm telling you concise because I know the history's long and complex and beautiful. 8 FANALIA ARCELLI: Sure, Coopers Square 9 Mutual Land Trust was formed about the same time that 10 the Coopers Square Mutual Housing Association by a 11 12 parent organization, the Coopers Square Committee, which is the oldest anti-displacement organization in 13 New York City. This was after our alternate plan for 14 15 Coopers Square was only partially adopted. There was 16 lack of a federal funding. At our insistence we had requested that housing remain standing and occupied 17 18 by low income people in the 70's and by homeless families in the 80's and now we were stuck with 21 19 20 buildings that needed really to be torn down and There was no money for that so we had to 21 built anew. 2.2 put together a revised plan for Coopers Square that 23 spoke about a renovation of the buildings and I'm not gonna go into what was offered as a guid pro guo so 24 25 the city and new construction mixed income but

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 20 essentially the city agreed to our plan after a few 2 years in negotiations and they asked us to decide 3 4 what city plan should we adopt to renovate these 5 buildings. In those days you had homesteading, you 6 had community management, you had tilt program. We 7 looked at them all and we found them all to be inadequate because the end result were gonna be what 8 are paid in the full by the city or partly single 9 building co-ops of 15 to 20 tenants of very low 10 income that push come to shove, when a new roof is 11 12 gonna be needed at the end of the useful life for a 13 new boiler, the tenants could not have afforded so we 14 basically developed two or three major concepts. 15 One, we sought to create an economy to scale by 16 bringing buildings together. In the case of Coopers 17 Square MHA, 21 buildings. In the case of the two 18 buildings, the two buildings together, smaller scale but we're hoping to increase at some future time. 19 20 That helped to address the issue about keeping costs down by creating an economy to scale, the purchase of 21 2.2 fuel, insurance, services at a discounted price. The 23 other problem had to do with something very common in 24 HDOC co-ops and that is the lack of real accountability. The call up board does not like to 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 21 2 raise the maintenance fees so they can't afford to pay for major repairs and they don't pay the taxes 3 sometimes, not just real estate but water and sewer 4 5 The building is not properly maintained so we taxes. 6 created a new entity which is the Coopers Square 7 Community Land Trust to serve as a steward over the affordable housing and that means that unlike other 8 city programs which has sometimes very strict 9 regulatory agreements, enforcement mortgages, deeds, 10 which are pieces of paper okay. They have a certain 11 12 value but there's no enforcement mechanism. A piece of paper does not enforce itself so we felt that we 13 14 needed to do an innovative thing which is to separate 15 ownership of the buildings from ownership of the 16 land. Give the ownership of the buildings as we're doing today to the HDFC but retain ownership of the 17 18 land and by virtue of owning the land, executing a ground lease between the HDFC and the Coopers Square 19 20 Community Land Trust which gives the HDFC the power to monitor conditions in the buildings, to have not 21 2.2 merely a piece of paper between the two buildings but 23 actual representation of the Boards of the HDFC to 24 help to govern and also help to direct them in the 25 right directions putting together a renovation plan

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 22 2 when the time comes for that, trying to get better deals with insurance, whatever, and if they really 3 4 fall afoul of the different agreements, the COT has 5 the power to intervene and remove the Board, appoint 6 new members on a temporary basis to bring them back 7 into compliance that addresses the issues about governance. It addresses the issue of the 8 responsibility of the Board and it serves as a 9 failsafe. It also serves as a deterrent to 10 speculation because if anyone tries to sell an 11 12 apartment, they're not going to be able to provide the buyer with a clear title. By doing so some 24 13 14 years after we were created, our buildings remain very affordable, in very good condition, managed by 15 16 the Cooper Square MHA, owned by a co-op the Cooper 17 Square Mutual Housing Association and we have 18 exceeded our goals of our legal requirements that has to be affordable to families at 80% of AMI or below. 19 20 Our internal goal in case some [Inaudible] like Donald Trump becomes the President and there's no 21 2.2 more Section 8, our housing would remain affordable 23 to families of 50% of AMI. Current affordability is between 26 and 36% of AMI so we believe we have a 24 model which is now being copied around the city and 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 23 2 we hope to see it expanding and we have group information in all the five boroughs at the present 3 4 time. 5 COUNCIL MEMBER RIVERA: Okay, thank you. Thank you so I this is an incredibly formed program. 6 7 I want to thank HPD again. I want to thank Hugh Valen and Coopers Square for being here. I have no 8 further questions at this time. I don't see any 9 other Council Members here to ask questions so if you 10 have any other further statements, we can move on to 11 12 the next panel. Yeah, thank you so much. Thank you for all that you do. 13 14 COUNCIL MEMBER RIVERA: Are there any 15 other members of the public that wish to speak on 16 this land use item? Seeing none, I will now close the public hearing on this item. Thank you. So the 17 18 next hearing will be on Land Use item 68, the Bethany Place application for a 40 year tax exemption 19 20 pursuant to Article XI of the Private Housing Finance Law for property located at 301 W. 153<sup>rd</sup> Street, 2091 21 Frederick Douglas Boulevard in Council Member 2.2 23 Perkins' district in Manhattan. The subject property is an existing 23 unit building. The building which 24 already receives a full tax exemption is fully 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 24
2	occupied and current tenant's income range from 70 to
3	80% AMI. Vacant units will be income restricted
4	including five units at 100% AMI and 18 units at 130%
5	AMI. Extension of the term of the Article XI tax
6	exemption is necessary in order to match the life of
7	the first position loan from HDC. I now open up the
8	public hearing on this item.
9	COUNSEL: Please state your names for the
10	record.
11	PANEL: Lacey Talbert, HPD; Jeremy
12	Hoffman, HPD.
13	COUNSEL: Do you swear or affirm that the
14	testimony you are about to give will be the truth,
15	the whole truth and nothing but the truth and that
16	you will answer all questions truthfully?
17	PANEL: Yes, yes
18	LACEY TALBERT: Okay, Land Use item #68
19	consists of a exemption area containing one multiple
20	dwelling located at 301 West 143 <sup>rd</sup> Street and one
21	vacant lot located at 2091 Frederick Douglas
22	Boulevard and is known as Bethany Place. Bethany Two
23	Housing Development Fund Corporation is the owner and
24	operates the exemption area which provides rental
25	housing for low income families. On April 14, 2003,

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 25 2 Resolution 821, Want me to pause, I can, want me to hold. No problem. 3 4 [crosstalk] LACEY TALBERT: Okay, on April 14, 2003, 5 Resolution 821, the City Council approved the 6 7 disposition of three contiguous vacant and gutted city owned tenements to the sponsor, Bethany Two 8 Housing Development Fund Corporation. In 1996, the 9 sponsor purchased the adjacent lot through a lien 10 sale and together both lots make up the project area. 11 12 The project was redeveloped under HGC's mixed income 13 program which restricts incomes up to 130% AMI. There are 10 two-bedrooms and 13 three-bedroom 14 15 apartments for a total of 23 units. In accordance 16 with program guidelines and the HCC regulatory 17 agreement, of the 23 units, five units are income 18 restricted of 100% AMI and 18 units are income restricted at 130% AMI. Work on the building began 19 20 in 2004 but delays in construction led to the eventual replacement of the general contractor as 21 2.2 well as increased costs. In 2010, the City Council 23 approved a 32 year Article XI tax exemption that took effect in 2012 with the closing on additional 24 construction financing. Because of the construction 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 26 2 delays, the final certificate of occupancy was not issued until 2016. The project is now fully rented. 3 4 Currently the sponsor is preparing for the construction load conversion to permanent financing. 5 HDC has agreed to provide additional financing and to 6 7 extend its first position loan terms to 35 years and its subordinate loans to 43 years, excuse me. Given 8 HDC requires extension of the Article XI tax 9 exemption for the life of its first position loan, 10 the Article XI tax exemption provided in 2010 needs 11 12 to be terminated and replaced by a new 40 year Article XI tax exemption coinciding with new 13 14 regulatory agreements. Additionally the sponsor and 15 HDC have agreed to extend the affordability 16 restrictions for 43 years from 2018. For this reason 17 the existing HDC regulatory agreement will be amended and restated to extend to 2061 which is beyond the 18 extended term of the first position loan and the new 19 20 Article XI exemption. The owner has financed the acquisition and rehabilitation of the exemption area 21 2.2 with loans from the New York City Housing Development 23 Corporation, the Department of Housing Preservation and Development and the Community Preservation 24 25 Corporation and grants from the State of New York.

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 27
2	The owner and HPD will enter into a regulatory
3	agreement establishing certain controls upon the
4	operation of the exemption area. In order to ensure
5	the continued affordability of the exemption area,
6	HPD is before the Subcommittee seeking approval of a
7	new Article XI tax exemption.
8	CHAIRPERSON KALLOS: Thank you. I want
9	to thank my colleague, Council Member Rivera for
10	taking over briefly during the Two Buildings meeting.
11	What is the value of the Article XI tax exemption?
12	LACEY TALBERT: I'm sorry, I'm being
13	corrected. I think I gave the address wrong. It's
14	143 <sup>rd</sup> , 153 <sup>rd</sup> . I said 143 <sup>rd</sup> . It's 153 <sup>rd</sup> , I'm sorry,
15	misspoke.
16	CHAIRPERSON KALLOS: That's okay. Thank
17	you. What is the value of the tax exemption over the
18	life of the exemption as well as however you may
19	value it for this year?
20	LACEY TALBERT: I have the net present
21	value of the tax exemption. Okay, the net present
22	value is approximately \$2.1 million.
23	CHAIRPERSON KALLOS: Do you have the full
24	cost over the life of the abatement?
25	

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 28 2 JEREMY HOFFMAN: We'll have to get back 3 to you, Council Member. CHAIRPERSON KALLOS: Perfect, is it 4 possible that it might be \$7.4 million? 5 JEREMY HOFFMAN: That is entirely 6 7 possible. Was that provided to you previously? 8 CHAIRPERSON KALLOS: I believe so. Is 9 this project receiving any additional subsidies? 10 JEREMY HOFFMAN: It's receiving a subsidized loan from HPD. 11 12 CHAIRPERSON KALLOS: Okay and what is the value of the subsidized loan? 13 14 JEREMY HOFFMAN: It's I believe a total 15 of approximately \$2.4 million. 16 CHAIRPERSON KALLOS: And is that a no 17 interest loan until the, a balloon date or what is 18 the JEREMY HOFFMAN: That is correct. 19 It's 20 a, well there's a interest rate on it but it will be payable, accrue to a balloon payment. 21 2.2 CHAIRPERSON KALLOS: And is there also 23 HDC financing? 24 JEREMY HOFFMAN: Yes, HDC is providing the first mortgage financing and they're also 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 29 providing a subordinate subsidy loan that will have a 2 balloon payment at maturity as well after 43 years. 3 CHAIRPERSON KALLOS: All right, how much 4 is that? 5 6 JEREMY HOFFMAN: The balloon payment? 7 CHAIRPERSON KALLOS: The HDC first 8 mortgage. JEREMY HOFFMAN: The HDC first mortgage 9 is approximately \$4 million. 10 CHAIRPERSON KALLOS: Is there any other 11 12 HPD or HDC funding? 13 JEREMY HOFFMAN: The total funding is the 14 HPD subsidy I already mentioned, the HDC first 15 mortgage loan and the HDC subordinate loan of about, 16 approximately \$500,000. 17 CHAIRPERSON KALLOS: How much? 18 JEREMY HOFFMAN: \$500,000 which is mainly accrued interest that's being turned into a note. 19 20 CHAIRPERSON KALLOS: So that's existing debt that's just being floated as a new, it's 21 2.2 existing interest that is owed on the property. 23 JEREMY HOFFMAN: Construction interest, 24 exactly. 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 30 2 CHAIRPERSON KALLOS: Sorry, give me one 3 moment. JEREMY HOFFMAN: And additionally there 4 5 is a New York State grant of around, approximately 6 \$1.4 million as well that went in at the beginning of 7 the financing in 2004. 8 CHAIRPERSON KALLOS: Okay, give me one That is a new one. And the grant was how 9 moment. 10 much again, sorry? JEREMY HOFFMAN: Approximately \$1.4 11 12 million. CHAIRPERSON KALLOS: Is there LIHTC on 13 14 this? 15 JEREMY HOFFMAN: No there's not. 16 CHAIRPERSON KALLOS: Okay, so I guess the 17 first piece as I'm getting to see more and more 18 projects, I'm a systems person so different projects are in different situations but so based on your 19 testimony, so construction starts in 2004 and then it 20 isn't completed until 2016. Can you explain what 21 2.2 caused the lengthy delay in this project, whether or 23 not there are similar projects with existing delays and how HPD is avoiding this in the future? 24 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 31 2 JEREMY HOFFMAN: Sure, after construction commenced there were structural and façade components 3 4 of the existing building that were found to be 5 structurally unsound. There were also additional, as a result of that, materials that were needed, the 6 7 general contractor filed for change orders but the cost increases became excessive and the contractor 8 ultimately was removed. That contractor filed a 9 mechanics lien that led to litigation which 10 significantly delayed construction truly starting in 11 12 The litigation lasted for some time after earnest. which when that was settled, a new GC was brought in 13 14 and the plans were refiled with DOB. At that point, 15 DOB founds that the plans were not [Inaudible] so 16 there had to be additional changes to it. At that point, the project was redesigned, resubmitted to the 17 18 Department of Buildings and construction began in 2012 and construction completed in 2014. 19 They got 20 their TCL in that moment and they got final TCL in 2016 so there were significant issues that were 21 2.2 unexpected as part of the initial project that had to 23 be resolved and there was litigation until ultimately the construction could truly commence and then it was 24 25 about a two year process.

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 32
2	CHAIRPERSON KALLOS: Is there any current
3	HPD site where the funding has been lined up and for
4	whatever reason, construction has not started within
5	365 days.
6	JEREMY HOFFMAN: Meaning anything that's
7	been financed recently? I'm, like
8	CHAIRPERSON KALLOS: At all.
9	JEREMY HOFFMAN: There's another similar
10	project on Emkley [phonetic] and Belt Boulevard that
11	closed in 2006 and that also just completed
12	construction. In terms of the preservation and
13	projects that I'm aware of, those are the two that
14	are in this position.
15	CHAIRPERSON KALLOS: There was a project
16	that we heard about I'd say a couple of weeks ago
17	where there were vacant, empty lots and in that case,
18	it appeared that they were just empty lots but they
19	were owned by somebody who was in the private sector.
20	Are there any adjacent vacant lots through this
21	development? What outreach have you taken if there
22	are and why is it not part of this development and
23	what is the story with any vacant lots?
24	JEREMY HOFFMAN: Yes, Council Member,
25	there, as a part of this project there is a vacant

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 33
2	lot owned by the HGFC adjacent to these buildings
3	that's about 25' wide so a little bit difficult to
4	develop in and of itself. However, there's a
5	additional adjacent lot that is owned by another
6	party other than the church that they're in
7	conversations with about joining, creating a joint
8	partnership and to redevelop as affordable housing
9	together. It is HPD's strong desire to support them
10	in that effort and conversations are ongoing.
11	CHAIRPERSON KALLOS: The width of the lot
12	is 25'. What is the depth of the lot?
13	JEREMY HOFFMAN: 100'
14	CHAIRPERSON KALLOS: 25 x 100 would be
15	one of the larger lots in the city. I used to do a
16	lot of work in Harlem in terms of brownstones and
17	you've got buildings that are 12' wide so 25 is a
18	double wide.
19	LACEY TALBERT: It's a standard New York
20	City lot size but I mean, I think, you know, if we're
21	able to access the lot next door as well, you know,
22	we could do something even bigger and better so, you
23	know, I think that would be ideal for us.
24	CHAIRPERSON KALLOS: So that is the
25	reason it is not currently moving forward?

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 34
2	JEREMY HOFFMAN: I would have to get back
3	to you on the specific reason that construction is
4	not under way but my understanding from the gentleman
5	from Bethany Church is that they're very interested
6	in developing this site and in active conversations.
7	CHAIRPERSON KALLOS: Has HPD explored
8	using eminent domain to take that site for affordable
9	housing?
10	JEREMY HOFFMAN: We have not.
11	CHAIRPERSON KALLOS: Has HPD used eminent
12	domain in the past four and a half years to build any
13	affordable housing?
14	JEREMY HOFFMAN: I'm not aware.
15	LACEY TALBERT: I'm not aware but we can
16	get back to you. I think, I mean
17	CHAIRPERSON KALLOS: I would love to sit
18	down with the Commissioner and/or the Mayor to just
19	LACEY TALBERT: We've discussed this
20	before. Yeah, maybe this is something that we can
21	have a separate conversation about. I think for this
22	project, you know, the project before you today is a
23	preservation project. Having a conversation about
24	new construction is something we also want to do but
25	

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 35 2 we want to, you know, that would be a whole separate and completely different project than this one. 3 CHAIRPERSON KALLOS: Fair enough, it's 4 just we're using, we're disposing of city land for a 5 6 dollar to folks but it would be nice to acquire land 7 for the city for whatever we're legally allowed to under eminent domain so we can build affordable 8 housing. The income restrictions on this project are 9 100% of AMI to 130% of AMI which are much higher than 10 the current tenants at 70 to 80% of AMI. Can you 11 12 explain the rationale behind these higher income 13 restrictions? 14 JEREMY HOFFMAN: Yeah, the current rents 15 are between 70 and 80% of AMI. I'm not personally 16 aware of the exact incomes of the households that are living there today. The income restriction is at 100 17 18 and 130% of AMI are consistent with the HDC program under which this was financed and as a part of this 19 20 project, those restrictions are being extended out. I will note that the representatives from the church 21 2.2 said that the units are being rented to people within 23 the community that really need affordable housing and I believe that. 24

25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 36 2 CHAIRPERSON KALLOS: And moving forward, 3 if somebody is interested in these units do they go through HPD or do they go through the church? 4 5 JEREMY HOFFMAN: They go through the 6 church. 7 LACEY TALBERT: They go, actually, these 8 are, they go through HDC, right? JEREMY HOFFMAN: It's not HDC that is 9 renting the units. They are rented by the church. 10 Right, they follow the HDC and HPD marketing 11 12 quidelines for marketing of the units and filling 13 them with tenants. 14 CHAIRPERSON KALLOS: Okay, we passed a 15 local law that was originally Introduction 1015 16 moving forward anything that's financed by the city or HPD is supposed to go through the city's housing 17 18 portal so that we have it all in one place so I quess the question is whether or not it will be on Housing 19 20 Connect or whether it will be on HDC's version or whether folks will have to call the church? 21 2.2 LACEY TALBERT: No, they don't call the 23 church, yeah. It would be on HDC's. Right, the 24 management company does the advertising for HGC. 25
SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 37 2 CHAIRPERSON KALLOS: Okay, so if before 3 the next hearing if HPD can get back in compliance with Introduction 1015. 4 LACEY TALBERT: Right, I mean I know 5 6 we're working on that. I know we're working on that 7 right now. 8 CHAIRPERSON KALLOS: Fair enough, in terms of this site, will there be any work done on 9 this site? 10 JEREMY HOFFMAN: All the construction is 11 12 already completed. 13 CHAIRPERSON KALLOS: Are there any open 14 violations? 15 JEREMY HOFFMAN: No. 16 CHAIRPERSON KALLOS: The construction work that occurred, was it done by people who 17 18 received health disability or pension benefits? JEREMY HOFFMAN: I would have to get back 19 20 to you on that, Council Member. CHAIRPERSON KALLOS: The site as it's 21 2.2 being currently operated, do the people operating 23 this site have health disability or pension benefits? JEREMY HOFFMAN: I would similarly have 24 25 to get back to you on that, Council Member.

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 38 2 CHAIRPERSON KALLOS: Was there any 3 participation by minority and women owned businesses in the construction of this project? 4 LACEY TALBERT: That was a contractor? 5 6 The church says that the contractor is MWB. 7 CHAIRPERSON KALLOS: Was there a local hire requirement target and was that met? 8 JEREMY HOFFMAN: I believe that this 9 project was constructed prior or we would have to get 10 11 back to you on that, as well. 12 CHAIRPERSON KALLOS: Okay, let me call up 13 Stephen Robinson, who is also signed up to testify 14 from, sure, so if I can call up Stephen Robinson who 15 signed up to testify who does not necessarily need to 16 testify. 17 [Laughter] CHAIRPERSON KALLOS: But some of the 18 questions that HPD was not able to answer so I think 19 20 just if you can state your name for the record. 21 STEPHEN ROBINSON: I'm Stephen Robinson 2.2 from Bethany Baptist Church. 23 CHAIRPERSON KALLOS: Sure, so I guess if you can shed some light on, I think there is a lot of 24 interest from the City Council and likely from your 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 39
2	Council Member, Bill Perkins to get this additional
3	empty lot developed as part of this project or as
4	part of a subsequent project. What can we do at the
5	City Council, what can HPD do better, what can HDC do
6	better to get you the financing to build with the
7	25 x 100 that you have or support the negotiations
8	with the private party.
9	STEPHEN ROBINSON: What's happening now,
10	there are two lots side by side. Both of them are
11	25 x 100. When we were looking at building with this
12	project, it became non-feasible because of the fact
13	that we would have to, in order to build at the same
14	height of these buildings it would have required, the
15	difficulty was that it wouldn't have been able to
16	make the same height and the set back. It would
17	require a set back and the 100', 30 of that in the
18	back would have been 30' of that would have been
19	taken away so it just made it impossible to work with
20	it for this particular project. The fact that we
21	have a second lot next to it that's 25 x 100 also
22	would enable us to build a much taller structure to
23	provide more housing for additional people so we're
24	looking at that and we've been in negotiations with
25	the owner. The owner was originally a gentleman

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 40
2	named Shock who had inherited the property from his
3	father who, this took a long time to negotiate or
4	figure with him so that it bypassed, we bypassed some
5	to go ahead and get this project done with the hopes
6	that we would be able to follow through with this
7	project. We're quite interested in doing this
8	building next to it, the present building and we'll
9	certainly be speaking with the people at HPD to give
10	us assistance in terms of making sure that we are
11	able to go forth with that as well.
12	CHAIRPERSON KALLOS: Does HPD provide
13	assistance with the acquisition for non-profits?
14	JEREMY HOFFMAN: As a part of the
15	financing, we are, we would include acquisition in
16	the relative element budget. Is that the question?
17	CHAIRPERSON KALLOS: So, we've got a
18	existing partner on a existing project with an empty
19	lot that was I believe originally part of the project
20	that is now an out lot from the project and an empty
21	lot nearby so I just want to make sure that, I
22	haven't seen the books for this faith based
23	institution or non-profit but generally folks having
24	the closing costs necessary and what have you to, the
25	closing costs and down payment and to purchase the

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 41
2	land can be difficult so is HPD committed to
3	supporting them and working with them to get this
4	piece of land acquired.
5	JEREMY HOFFMAN: Yes, absolutely. There,
6	There's two things I'll answer in response to that.
7	One is that we, a year and a half ago, came out with
8	an owner's rep RFQ specifically for faith based
9	organizations to get consulting and second provide
10	assistance in terms of the process aspect of it and
11	there also is the New York City Acquisition Loan Fund
12	that a non-profit can get very, very favorable
13	financing for that includes costs for acquisition and
14	predevelopment and that would all be folded into the
15	ultimate HPD financing for a new construction
16	project.
17	CHAIRPERSON KALLOS: What additional
18	funding might be available if the faith based
19	institutions was interested in doing supportive
20	housing onsite?
21	JEREMY HOFFMAN: I apologize, I don't
22	work in supportive housing so I can't opine on that.
23	I work
24	LACEY TALBERT: I think we would be able
25	to access financing options that were specific to

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 42 2 supportive housing, to supportive housing loan program, etc. so we there, we would look at all 3 4 different kinds of opportunities for a new site. 5 CHAIRPERSON KALLOS: And does your institution feel supportive by HPD and HDC to move 6 7 forward on this additional site? STEPHEN ROBINSON: Yes, we do and in fact 8 not only that have the supportive ear of the 9 assemblyman from the State that's in place now, 10 Assemblyman Al Taylor who's taken the place of 11 12 Assemblyman Farrell who I have always had a close 13 relationship. In fact, that's grants were initiated 14 that we received early on in the project from 15 Councilman Farrell and we have that same relationship 16 hopefully with Al Taylor. 17 CHAIRPERSON KALLOS: Denny is a good 18 friend so I guess how long can I expect to have Bethany back with HPD on this, these two lots? 19 20 LACEY TALBERT: I don't think we can answer that right now but we'll keep you in the loop, 21 2.2 of course. 23 CHAIRPERSON KALLOS: Weeks, months, years, terms, decades, generations? 24 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 43
2	LACEY TALBERT: I mean it really depends
3	on the outcome of the negotiations with the owner of
4	the adjacent property but, you know, we're gonna be
5	engaged actively in these conversations and I know
6	you'll continue to ask us and we'll continue to
7	report back.
8	CHAIRPERSON KALLOS: And you'll call me
9	if HPD or HDC is not
10	STEPHEN ROBINSON: Absolutely, I
11	appreciate your support.
12	[Laughter]
13	CHAIRPERSON KALLOS: No worries, okay,
14	and then I asked a couple of questions about how the
15	project was developed and whether or not the workers
16	who did the work building it or the workers who are
17	now maintaining it, have health insurance, disability
18	insurance and the ability to retire?
19	STEPHEN ROBINSON: Certainly, all of the
20	people that now work for the project do have those
21	benefits.
22	CHAIRPERSON KALLOS: Great.
23	STEPHEN ROBINSON: And they are very, we
24	try to keep them because we are also a church in the
25	community. We're religious based. We also try to

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 44 2 keep them happy. We're not trying to make money in the sense of walking away with, you know, a lot of 3 money. We just want to make sure that we have 4 5 affordable housing for our people that live in that 6 community. 7 CHAIRPERSON KALLOS: And do you, can you share how many of the people who built the building 8 or currently work in the new development or now at 9 this point slightly older development but as it goes, 10 were hired from the neighborhood and local community 11 12 versus from other places? STEPHEN ROBINSON: I don't have an exact 13 14 number but I can tell you that during the 15 construction and presently now there's a good 16 percentage of people that have either lived in the community, a few of them actually that even from our 17 18 congregation, that are able to secure positions there. We also have a 202 Senior Housing that is at 19 20 an adjacent property to the two lots that are in between this and this 202 housing we very happy that 21 2.2 we provided senior housing both to our church and to 23 the neighborhood and it's, it's been really a beacon 24 in our community that we are able to provide affordable housing. As you know, the community is 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 45 2 constantly changing and our only, my only grief about all this is that we weren't able to purchase and/or 3 participate in more affordable housing early on. 4 5 CHAIRPERSON KALLOS: Great, and can you 6 just reflect in terms of the people who are doing the 7 work, the people who are currently doing the work, how many of the companies were owned and operated by 8 minorities and women business enterprises and of the 9 folks, how many folks actually ended up getting those 10 jobs and just, were those jobs just minimum wage jobs 11 12 or were they paid at a higher rate that was like other built projects in the neighborhood? 13 14 STEPHEN ROBINSON: I can tell you that, I 15 don't have any good numbers today. I probably could 16 give you those in a short time. 17 CHAIRPERSON KALLOS: Thank you. 18 STEPHEN ROBINSON: In terms of the numbers, but I can tell you that from knowing the 19 20 people, the fact that they're small enough projects that I can tell you that, for example, the for our 21 2.2 security often we use Lineal [phonetic] Center there 23 in the community and those are kinda of what we call 24 start-up jobs that they are able to work and go to school and, you know, further their education while 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 46 2 they're also providing a service for the community to provide them a springboard to get better jobs and 3 4 continue their education. In terms of the seniors, 5 we have a senior program that we use. Seniors also 6 from, I'm trying to think of the name of the group, 7 Easter Seals that come in and work during the day at the housing project and help to do the filing and get 8 a little paperwork together for people that are 9 10 applying for the position and then we have people that have been there a long time, other people that 11 12 have worked on other projects of ours that have moved onto this project in which they have been let's just 13 14 say very happy with what we've been able to do. 15 CHAIRPERSON KALLOS: Thank you very much. 16 Please rest assured that a lot of the questions that I asked you today are things that I ask of everyone 17 18 who comes before this Committee and for consistency sake, I thought it was important that I also ask you 19 20 so I appreciate the great work that you are doing and I am eager to see more affordable housing built. 21 Ιf 2.2 you're interested in supportive housing, I'm trying 23 to build as much of it in my district as possible. 24 Happy to work with you there too and thank you. Is 25 there anyone else who wishes to testify on this item?

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 47 2 Seeing none, I will excuse this panel and close the hearing on this item. 3 4 JEREMY HOFFMAN: Thank you, Council Member. 5 6 CHAIRPERSON KALLOS: I will now open the 7 public hearing on Land Use item 72 the CSH application for a 40 year tax exemption pursuant to 8 Article XI for property located at 752 McDonough 9 Street and 1638 Broadway in Council Member Ampry-10 Samuel's district in Brooklyn. These two buildings 11 12 are part of a 32 building corporation for supportive 13 housing portfolio that entered into a new regulatory 14 agreement with HPD in 2015. The Article XI tax 15 exemption for those two buildings will replace 16 different type of tax exemption, a 420c that was 17 erroneously applied. The exemption will last 35 18 years from 2015 and be coterminous with a new regulatory agreement. I'd like to now ask the panel 19 20 to turn on the microphones and state your names for the record and then I will ask the Committee counsel 21 2.2 to give you the affirmation 23 PANEL: Lacey Talbert, HPD; Seth Bynum, HPD; Devon Nearing, HPD; Marguerita Pajaro 24 25 [phonetic], CB-Emmanuel Realty.

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 48 2 COUNSEL: Do you each swear or affirm that the testimony you are about to give will be the 3 truth, the whole truth and nothing but the truth and 4 5 that you will answer all questions truthfully? 6 PANEL: Yes, yes, yes, yes. 7 LACEY TALBERT: You can scoot over? Okay, sure. Land Use number 72 consists of an 8 exemption area containing two fully-occupied 9 buildings located at 752 McDonough Street and 1638 10 Broadway in Brooklyn Council District 41 and is known 11 12 as CSH Community Services Housing Development 13 Corporation. The two buildings were originally conveyed to the owner in 1996 upon approval by the 14 15 City Council to Mamie Wiggins, LP, under HPD's 16 neighborhood redevelopment program. As part of a year 15 refinancing repositioning, Mamie Wiggins 17 18 Limited Partnership buildings were consolidated and a portfolio of 33 buildings and four vacant lots and 19 20 the closing occurred on December 30, 2015. At that time, the buildings in the portfolio were owned by 21 2.2 five separate partnership entities, all of which were 23 affiliates of CSH and are now under one ownership structure. A full 420c residential tax benefit was 24 expected to run coterminous with the new financing 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 49
2	but it was discovered during the tax credit
3	application process that two subject buildings did
4	not receive tax credits as part of their prior
5	financing and were not eligible to receive the 420c
6	exemption. In order to ensure the continued
7	financial sustainability and extended affordability
8	of this project, HPD is seeking a full Article XI tax
9	exemption for LU number 72 retroactive from 2015.
10	The owner will enter into a regulatory agreement that
11	will be coterminous with the 35 year Article XI tax
12	exemption. That's it.
13	CHAIRPERSON KALLOS: Thank you, give me
14	one moment. Windows is amazing and it resets on you
15	and updates without permission so I'm just trying to
16	pull up my items. Can you explain the ownership and
17	management structure of the 32 building portfolio
18	that these two buildings are a part of and how does
19	CSH relate to CB-Emmanuel relative to the Livonia
20	Avenue HDFC. Following the chain of sponsors,
21	owners, partners and subsidiaries can be difficult
22	for portfolios like this.
23	SETH BYNUM: I'll do this and you can hop
24	in if you ever want so currently, currently the
25	beneficial owner is CB CHS 2015 LLC. They are a

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 50 2 subsidiary of CB-Emmanuel Realty, the sponsor as well as Shinda Management Corporation. The LLC in 3 question is currently entered with a nominee 4 5 agreement with Livonia HDFC, Inc. CHAIRPERSON KALLOS: This application 6 7 requests an Article XI tax exemption for two properties of a 32 property portfolio the rest of 8 which are receiving, sorry, is it 32 or 33 buildings? 9 It's 33 buildings. 10 SETH BYNUM: LACEY TALBERT: We clarified that and 11 12 updated the project summary. 13 CHAIRPERSON KALLOS: Okay, great so this 14 application requests an Article XI tax exemption for two properties of a 33 property portfolio the rest of 15 16 which are receiving 420c tax exemption. Article XI 17 and 420c are both full residential tax exemptions. 18 Explain the difference between the two and when they are used and why the 420c could not apply here. 19 20 SETH BYNUM: So 420c tax exemptions, the rules are I think, there's three basic rules for why, 21 2.2 how a 420c tax exemption can be given. One of them 23 in this case which the two properties did not meet was that the building, the two buildings in question 24 either formerly received tax credits or are are 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 51
2	trying to receive tax credits. The other 31
3	buildings in the portfolio all received tax credits
4	and initially in 1996 when, as what was said by my
5	colleague here, the tax credits were awarded to the
6	entire portfolio but in terms of at completion they
7	realized that not all the tax credits were actually
8	used on the building because it just wasn't any,
9	costs for construction were a little bit lower than
10	we thought so as it turns out, those two buildings
11	currently in question we're trying to get an Article
12	XI for, no tax credit funds were used on those
13	buildings. Therefore, those buildings technically
14	did not receive tax credit funds and therefore are
15	not eligible for a 420c tax exemption.
16	CHAIRPERSON KALLOS: So in the testimony
17	I noticed there are four vacant lots. Can you tell
18	me a little bit about the four vacant lots?
19	SETH BYNUM: I'm gonna let my colleague
20	here from CB-Emmanuel speak to that.
21	MARGUERITA PAJARO: Sure
22	CHAIRPERSON KALLOS: And so this is, so
23	we have 37 lots in total?
24	SETH BYNUM: Yes.
25	

1 SUBCOMMITTEE ON PLANNING, DISPOSITIONS & CONCESSIONS

2 MARGUERITA PAJARO: Hi, the vacant lots are behind a series of buildings on Eastern Parkway, 3 I believe, and they're awkwardly shaped. They're not 4 5 very amenable to new construction unless we purchase 6 contiguous lots that are currently privately owned so 7 because these lots were originally part of the 8 original HPD mortgage, they were just rolled into the deal to not bifurcate them and it was just an issue 9 of simplicity. We, they, we can build upon them if 10 we do acquire private lots. We're not in a position 11 12 right now to plan for that because we still haven't converted this deal and so that's a phase two down 13 14 the road if, you know, if feasible.

52

15 CHAIRPERSON KALLOS: Back to HPD, the 16 question being the second project you're coming to me 17 with today with vacant lots on it. This is a project 18 going back to 2015 so it's been three years under this very administration. Can we talk about the 19 20 vacant lots and how we can get those built into affordable, supportive or housing that New Yorkers 21 2.2 need?

LACEY TALBERT: And then again, I think,for us this is, getting this piece done is the

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SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 53 2 priority and we are happy to circle back with the team and talk about looking at that as a next step. 3 4 CHAIRPERSON KALLOS: So, how many separate blocks does this project relate to? So this 5 is Block 1502 and Block 1499? 6 7 SETH BYNUM: That is correct. LACEY TALBERT: Do we know the total 8 9 number of blocks? I'm not sure we have that. 10 DEVON NEARING: We can get back to him. LACEY TALBERT: Yeah. 11 12 CHAIRPERSON KALLOS: And so we, where are the vacant lots? Are they on Block 1499 or Block 13 14 1502? 15 SETH BYNUM: I'm sorry, Council Member, I 16 guess I misunderstood you. You're asking about the 17 blocks for the vacant lots only right now? 18 LACEY TALBERT: The vacant lots are within the full portfolio, not necessarily on these 19 20 two lots that are in question today. CHAIRPERSON KALLOS: Are the four lots 21 2.2 contiguous? 23 MARGUERITA PAJARO: Yes. 24 CHAIRPERSON KALLOS: You have to speak into the mike. 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 54 2 MARGUERITA PAJARO: I'm sorry, I have to 3 confirm this. I believe three are and one is not. 4 CHAIRPERSON KALLOS: Okay, so the three contiguous lots, do you know what the addresses would 5 be or where they are? I'm looking at the blocks in 6 7 question on Google maps and they all seem to be fairly developed and I'm not seeing regular lots. 8 MARGUERITA PAJARO: If you look at 1484 9 Eastern Parkway, they're the lots behind that and one 10 of them is awkwardly shaped almost like a triangle 11 12 and then the rest are narrow rectangular lots. CHAIRPERSON KALLOS: Give me one moment. 13 14 Thank you, that was helpful. I'm just, the future is 15 amazing in the fact that you can just pull things up 16 and get a view of what they look like so currently 17 one, okay, so it's the lots next to, it's between 18 Eastern Parkway, Hardway, Howard Avenue and Lincoln Place. That block? 19 20 MARGUERITA PAJARO: Yeah, that sounds right. 21 2.2 CHAIRPERSON KALLOS: And so you have an 23 empty lot between two buildings? 24 MARGUERITA PAJARO: Right. 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 55
2	CHAIRPERSON KALLOS: And then you have a
3	wraparound that appears to be used for parking.
4	MARGUERITA PAJARO: Right.
5	CHAIRPERSON KALLOS: But I imagine that
6	you can't really build something necessarily, oh wow,
7	somebody built something there. Okay, so you're
8	just, it seems that the lot type that you're dealing
9	with in this neighborhood is being used for like
10	single family, two story buildings?
11	MARGUERITA PAJARO: Yes, but also higher.
12	Three stories and above also is the housing typology
13	in the area.
14	CHAIRPERSON KALLOS: Got it.
15	MARGUERITA PAJARO: It's, it's mixed but
16	I'm not sure what you're looking at but what you
17	describe appears to be correct and as far as what is
18	the existing condition there, the lots and like I
19	said, without acquisition of a lot behind those lots,
20	it's really hard to build and it's kind of an
21	alleyway from my recollection.
22	CHAIRPERSON KALLOS: It looks like you
23	should be, it looks like the lot is 20 x about, it
24	looks like a 20 x 100 lot. I don't have the zoning
25	maps pulled up for me but I guess one question is

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 56
2	while we're doing the other development, while you
3	have these vacant lots, would you be interesting in
4	partnering with the local neighborhood association?
5	One I know of is 465 Acres or something to actually
6	activate the space into something the community can
7	use for planting and gardening or just, not just
8	leaving a vacant lot there but actually activating it
9	as a community space while you're working to develop
10	it even if it's with an understanding with folks that
11	this is a four or five year term and after that,
12	there will be affordable housing there.
13	MARGUERITA PAJARO: We're open to, we're
14	open to having those conversations about community
15	benefits on the vacant land to the extent that there
16	isn't a longer term agenda to acquire other lots that
17	can make those lots buildable so to the extent that
18	CHAIRPERSON KALLOS: So you don't own the
19	adjacent buildings, you just,
20	MARGUERITA PAJARO: No we
21	CHAIRPERSON KALLOS: Got it. The, on one
22	side
23	MARGUERITA PAJARO: We own 1474 so that's
24	1474-1484, that's part of this 33 building portfolio.
25	

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 57
2	CHAIRPERSON KALLOS: Right, but that is
3	a, that's a six story building with a lot of units
4	and I doubt you're gonna raise that building.
5	MARGUERITA PAJARO: No, no, no, no.
6	CHAIRPERSON KALLOS: So your goal would
7	be to expand further, so there's basically a handful
8	of, there's three buildings between those, your
9	building and the corner and your goal would be to
10	build something larger. Are those buildings being
11	actually activated and used? Are they vacant? What
12	are they being used for?
13	MARGUERITA PAJARO: I believe they are
14	being used for residential housing.
15	CHAIRPERSON KALLOS: One of them is an
16	appliance store. The other one is it looks like
17	single family, or so you have 1 two-story building
18	and you have a second three-story building and then
19	on the vacant lot that you have, according to Google,
20	there's a For Sale sign on it.
21	LACEY TALBERT: I mean, Council Member,
22	we can, we can have a separate meeting about this if
23	you like. I mean I think the idea today is to make
24	sure that these two buildings in the portfolio get
25	their tax exemption and, you know, I think we're all

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 58 2 open to exploring the possibility for facilitating future development but, you know, maybe not have all 3 of the details for that conversation for 4 5 CHAIRPERSON KALLOS: Sure. 6 LACEY TALBERT: In the scope of this 7 hearing today. CHAIRPERSON KALLOS: I, has HPD reached 8 out to you about developing the additional four lots? 9 MARGUERITA PAJARO: No, we have not had a 10 conversation about that because the priority is to 11 12 convert this large portfolio which we're in the process of doing now. 13 14 CHAIRPERSON KALLOS: Okay, between now 15 and the next hearing would you be open to just 16 talking with HPD on, whether you're selling your land in order to support the existing portfolio or what 17 18 have you, just having an idea of what we're gonna do with the additional four lots and how quickly we can 19 20 get them developed? MARGUERITA PAJARO: Absolutely and just 21 2.2 for the record, that For Sale sign is not ours. Ι 23 don't know what, what you're looking at but we would 24 need permission from HPD to carve out the lots to 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 59
2	sell them in support of debt service for this deal so
3	that is not our for sale sign.
4	CHAIRPERSON KALLOS: Okay, that is
5	helpful so give me one moment. I just want to get
6	through the regular featured questions. What type,
7	what is the value on the tax abatement over the
8	course of the abatement as well as today?
9	SETH BYNUM: So the cumulative tax,
10	excuse me, the cumulative tax benefit is
11	approximately \$924,985 and the net present value of
12	the exemption benefits is \$31,000, I'm sorry,
13	\$301,381.
14	CHAIRPERSON KALLOS: I'm sorry, give me
15	one moment and in terms of it, is there any
16	additional HPD subsidy beyond the Article XI already
17	in the project?
18	SETH BYNUM: Yes there is. There is an
19	HPD capital loan that is about \$6,000 per dwelling
20	unit which is well below the max, the term limit, the
21	max term limit which is \$20,000 per du which is what
22	we are willing to give as a maximum.
23	CHAIRPERSON KALLOS: So how many dwelling
24	units?
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SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 60 2 SETH BYNUM: 259 units total in the, I'm sorry, I'm sorry, 359 units total in the greater 3 4 portfolio. CHAIRPERSON KALLOS: So \$2.154 million? 5 SETH BYNUM: I think, yeah, I think it's 6 7 about \$2., yes, or yeah just about CHAIRPERSON KALLOS: Okay, is there any 8 HTC subsidy on this project? 9 SETH BYNUM: No there is not. 10 CHAIRPERSON KALLOS: All right, is there 11 12 any State subsidy on this project? SETH BYNUM: Okay, there is some sort of 13 14 State funds on the project but it's outside of the 15 scope of the project. It's the buildings in question 16 received some sort of funds for weatherization to 17 further better weatherize the buildings but for this 18 deal in particular, there are no State funds. CHAIRPERSON KALLOS: We're gonna pause on 19 20 questioning for one moment to open the roll. COUNSEL: Continued vote on Land Use 64, 21 22 65, 67 and 69, Council Member King. 23 COUNCIL MEMBER KING: I vote aye. 24 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 61 COUNSEL: The final vote is 5 in the 2 affirmative, 0 negative and 0 abstentions and the 3 items are referred to the full Land Use Committee. 4 5 CHAIRPERSON KALLOS: Any federal subsidies? 6 7 SETH BYNUM: No there is not. CHAIRPERSON KALLOS: Any long income tax 8 9 credits? SETH BYNUM: No there is not. 10 CHAIRPERSON KALLOS: Great, okay. 11 In 12 terms of the construction, this was all finished in 13 2015 or when did the, when did these build? 14 SETH BYNUM: The loan closing, so 15 financing closed in 2015. The construction is 16 actually still ongoing. It's, we hope to convert it 17 soon. 18 CHAIRPERSON KALLOS: Okay, so you're taking, your part, you're basically focused on 19 20 existing buildings and then rehabilitating them and then turning them into affordable? 21 2.2 MARGUERITA PAJARO: Extending their 23 affordability so these were already affordable and we entered into a 32 year regulatory agreement that 24 consolidated all five because this 33 building 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 62
2	portfolio originally was broken up amongst five
3	different limited partnerships and HDFC's so we
4	consolidated everything and we entered into a new 32
5	year regulatory agreement with HPD. I don't know,
6	was that the question?
7	CHAIRPERSON KALLOS: How many units are
8	currently occupied and how many are vacant?
9	MARGUERITA PAJARO: Portfolio wide or the
10	two buildings that we're talking about?
11	CHAIRPERSON KALLOS: I believe I can only
12	ask you about the two buildings.
13	MARGUERITA PAJARO: I think they're 100%
14	occupied. There's very little turnover in this deal.
15	CHAIRPERSON KALLOS: And what is the,
16	what are the AMI's of the existing tenants and when
17	they vacate, what will be the new AMI's and I have a
18	note here about a set aside for homeless? Is that
19	for the existing tenants or for your future tenants?
20	SETH BYNUM: So your first question is
21	what is the existing rents. As of right now out of
22	the eight total units in the two buildings, there's
23	one unit at 40% or less than AMI. There's one unit
24	between 40 and, I'm sorry, six units between 50 and
25	40% AMI and there's one unit between 60 and 50% of

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 63
2	AMI. Your second question was about the
3	affordability for the entire project oh was it the
4	homeless set aside?
5	CHAIRPERSON KALLOS: So we now know what
6	the current incomes are if those people vacate. What
7	will the new incomes be?
8	SETH BYNUM: So we actually currently
9	don't have the information for what those specific
10	AMI's will be for those eight units. We only have
11	what the goal is, the AMI targets are for the full
12	359 units and the 33 buildings.
13	CHAIRPERSON KALLOS: I believe you just
14	opened the door to the entire portfolio so, however
15	you wish to proceed. We do need to know whether, do
16	you know, does the developer know if they are
17	intending to maintain the affordability at the
18	current rates?
19	MARGUERITA PAJARO: Yes, I do. I would
20	like to review the regulatory agreement because as
21	Seth said we don't have the carve out for these two
22	buildings but overall the majority of the units are
23	going to families at 60% and below. There is a
24	higher tier. That is not the majority of the units
25	though I don't have those figures in front of me.
I	

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 64 Fifty of the units go to, sorry, 50 of the units for 2 tenants at or below 50% AMI, 259 of the units to 3 tenants at or below 60% of AMI and 50% of the units 4 going to tenants at or below 165 of AMI. 5 CHAIRPERSON KALLOS: So 1/6<sup>th</sup> are going to 6 7 people at 165% of AMI? MARGUERITA PAJARO: If that's the ratio, 8 yeah. I don't have a calculator. 9 10 DEVON NEARING: Sorry, what was your question? 11 12 MARGUERITA PAJARO: Fifty units of the 13 359, whatever that ratio is. 14 LACEY TALBERT: Is it the rents or is the 15 marketing, do we know? 16 DEVON NEARING: Those are the income 17 MARGUERITA PAJARO: Those are the income 18 bands, those are the income bands. However, these are rent stabilized units that are registered with 19 20 the State so we register annually with the State and don't take. We haven't been able to take a lot of 21 2.2 vacancies. 23 CHAIRPERSON KALLOS: So for HPD, what is the interaction between, so if any of these 50 units 24 fell into this 8 units that we're talking about, is 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 65 2 it, is it possible that people would have to be at 165% of AMI in order to qualify for these units? 3 LACEY TALBERT: As she just mentioned, 4 these are subject to rent stabilization as well so. 5 6 CHAIRPERSON KALLOS: Is there an income, 7 does the income restriction apply to any of the units? I'm not talking about the rent rate. I'm 8 talking about the income restriction just to get into 9 the unit. 10 11 MARGUERITA PAJARO: No. 12 LACEY TALBERT: Well all of the units are occupied right now and subject to rent stabilization 13 so that's another level. 14 15 CHAIRPERSON KALLOS: If we can get more 16 clarity on this and whether or not these eight units 17 are part of this and what we are looking at in terms 18 of 165% of AMI, I don't know if. How much income is that per single person? 19 20 MARGUERITA PAJARO: We don't have that number, I apologize. 21 2.2 CHAIRPERSON KALLOS: Is it somewhere 23 around \$120,000 or higher? 24 LACEY TALBERT: I only have 2017 AMI's 25 with me right now.

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 66 2 CHAIRPERSON KALLOS: The 2017 AMI's, 165 3 isn't even on there. LACEY TALBERT: That's right. 165 is not 4 5 on this card. We'll, we'll get you more information 6 about the full regulatory agreement and what it means 7 for these buildings. CHAIRPERSON KALLOS: In terms of these 8 two buildings or the whole portfolio, what kinds of 9 violations are we seeing in this? 10 SETH BYNUM: I do not have, we do not 11 12 have the violations for the full portfolio but we do have the violations for the buildings in question. 13 Currently they have two C violations, O A violations 14 15 and 0 B violations. CHAIRPERSON KALLOS: And what are the 16 nature of the C violations? 17 18 SETH BYNUM: I do not know at this very second but we can follow up. 19 20 CHAIRPERSON KALLOS: Great and that's, HPD issues the number of violations. Two violations 21 2.2 seems to be a low number. How much is it going to 23 cost to do the rehabilitation on this with such a 24 low, what may be a low violation count? 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 67 2 SETH BYNUM: I'm afraid that may actually depend on the actual violation in question so 3 4 hopefully we'll be able to follow up after. 5 CHAIRPERSON KALLOS: So okay, what, just for the developer, what kind of rehabilitation will 6 7 we be doing with these locations? 8 MARGUERITA PAJARO: The scope of work for all the buildings in the cluster was mostly envelope 9 10 work so building systems, boilers, water heaters, roofs and façade work. The property manager has 11 12 maintained them in very good shape and so with HPD 13 builds walk through and HPD programs observation of 14 the unit conditions, that's why we were able to keep 15 the HPD subsidies so low and didn't, didn't go up to 16 the 20%, uh \$20,000 per du per the term sheet for the program. We put in about 1.5 of our own equity and 17 18 we also have a senior private loan on this deal so the scope of work was mostly envelope work, not so 19 20 much unit work. CHAIRPERSON KALLOS: Okay, and so some of 21 2.2 the work is done, some of it is ongoing? 23 MARGUERITA PAJARO: Overall the project 24 is at above 90% of completion. 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 68
2	CHAIRPERSON KALLOS: Okay, in terms of
3	the work that was being done, in terms of
4	rehabilitation, do the people who did the work have
5	health, disability or pension benefits?
6	MARGUERITA PAJARO: We subcontract, the
7	GC subcontracts that out so I can't speak to what the
8	vendors provide for their workers.
9	CHAIRPERSON KALLOS: Are there any
10	building service workers or other people who help
11	maintain and operate the facilities and do those
12	people have health, disability or pension benefits?
13	MARGUERITA PAJARO: Yes, we have supers
14	and porters there. They are part of the 621 Union
15	and they work for the management company and I can
16	give you more detail on the benefits package for
17	those.
18	CHAIRPERSON KALLOS: Yes, please, and the
19	who are operating, are they getting paid a minimum
20	wage or are they being paid a wage that is
21	competitive with other buildings in the area?
22	MARGUERITA PAJARO: The site staff is
23	paid, the maintenance staff is paid per the union
24	schedule and the property management staff is paid
25	competitive salaries.

SUBCOMMITTEE ON PLANNING, DISPOSITIONS & 1 CONCESSIONS 69 2 CHAIRPERSON KALLOS: In terms of the 3 existing work, the remaining work, were any minority and women business enterprises used? 4 MARGUERITA PAJARO: Well, CB-Emmanuel 5 6 itself, the sponsor, we are minority certified 7 through small business services and through the State of New York. We're seeking Port Authority right now 8 so we're the sponsor so. 9 CHAIRPERSON KALLOS: In terms of the 10 contractor, the GC, the subs, the architects, the 11 consultants? 12 13 MARGUERITA PAJARO: The architect is a 14 minority owned business as well. As far as the 15 general contract, I would follow up and ask those 16 questions. I'm not sure at this time. 17 CHAIRPERSON KALLOS: We any folks hired 18 from the local community or is there contemplation to hire from the local community? 19 20 MARGUERITA PAJARO: That's a question for the general contractor. As far as who was used as 21 2.2 far as the labor for the construction, I can't speak 23 to that but as far as building staff and property management staff, they're all from the immediate 24 25 neighborhood and Brooklyn in general.

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 SUBCOMMITTEE ON PLANNING, DISPOSITIONS &<br/>CONCESSIONS
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 2
 CHAIRPERSON KALLOS: Thank you. I look

 3
 forward to getting the remainder of the questions

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answered and it seems that we have two questions that 4 may be right for oversight in this Committee, one 5 6 about just projects with vacant lots and the second 7 just in that same scope, vacant lots adjacent to projects and the use of eminent domain so it also 8 seems like in a different project that we had before 9 us, we had a vacant lot and then adjacent to it 10 another vacant lot that we could have used eminent 11 12 domain to move a little bit quicker on so I want to 13 ask if there's anyone to testify on this project? 14 Any other members of the public? Seeing none, I will 15 close this hearing and excuse this panel. All the 16 items we held hearings on today as well as Land Use 17 item 66 will be laid over. I'd like to thank 18 Committee Counsel, Julia Luben [phonetic] and the Land Use staff for preparing today's hearing and the 19 20 members of the public and my colleagues for attending. This meeting is hereby adjourned [gavel]. 21 2.2

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## CERTIFICATE

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date \_\_\_\_\_ May 31, 2018