

**New York City Economic Development Corporation**  
**Subcommittee on Landmarks, Public Siting, and Maritime Uses**  
**Testimony on Manhattan Cruise Terminal Lease**  
**Matthew Kwatinetz, Executive Vice President of Asset Management**  
**May 16, 2017**

Good morning Chairman Koo and members of the subcommittee on Landmarks, Public Siting, and Maritime Uses. My name is Matthew Kwatinetz, Executive Vice President of Asset Management at the New York City Economic Development Corporation.

At EDC, it is our mission to strengthen the city's economy and generate high-quality jobs for New Yorkers across the five boroughs. Operating world-class transportation facilities are a critical way that we achieve our mission, creating vibrant hubs for quality jobs and engines of economic development empowerment. I am here today to present to the Council the proposed lease agreement between the City and Ports America, Inc. for the Manhattan Cruise Terminal (which I will refer to as "MCT"). MCT is a City-owned, passenger ship terminal located on Manhattan's west side.

MCT is a significant driver of tourism in New York City, handling an average of 1 million cruise passengers each year and generating a significant economic impact as a result. The new lease we are presenting today will ensure continued operations for MCT, including both the preservation of over 1,000 jobs and providing the City the opportunity to continue to grow this vital sector of the tourism market.

Many of you are already familiar with MCT, but, I'd like to share a few comments on the facility's history. MCT is a four-berth, City-owned cruise terminal located on the Hudson River between West 48<sup>th</sup> and West 55<sup>th</sup> Streets in Manhattan, which is comprised of Piers 88, 90 and 92 and is zoned for M2-3, a medium manufacturing district. The piers were originally constructed in the 1930s to accommodate large transatlantic passenger ships and were later

rehabilitated in the 1970s by the City and the Port Authority of New York & New Jersey in an effort to create a consolidated terminal for use by all cruise lines. The City leased MCT to the Port Authority between 1973 and 1994, after which NYCEDC assumed management of the facility and undertook a strategic and prolonged effort to reverse the trend of declining cruise passenger volumes.

Since assuming control of MCT, NYCEDC has grown cruise volumes from a low of 271,000 passengers in 1990 to over 900,000 passengers in 2016. NYCEDC's efforts include coupling an aggressive business development strategy with a significant modernization of the terminal in 2006. In 2013, an additional series of capital improvements were made to allow MCT to accommodate modern cruise ships.

MCT is currently home to vessels from Carnival Cruise Line, Holland America, Princess Cruise Line, AIDA, Norwegian Cruise Line, Regent Seven Seas, Oceania and Disney Cruise Line as well as numerous seasonal vessels, all with itineraries departing from New York City for Bermuda, the Bahamas, the Caribbean and Canada/New England. The combined passenger volumes at both MCT and the Brooklyn Cruise Terminal make New York City the fifth-largest cruise port in North America.

**But why does Cruise matter to New York City?** Simply put, cruise is an important contributor to the health of New York City's economy. Its contribution includes both economic impact from passengers and job creation. Each year, EDC conducts a survey of all New York City cruise passengers in order to estimate the total economic impact of their visits. In 2016, for example, over 1 million passengers cruised through New York City, 64% of whom reported residing outside of the Tri-State area. Over 1/3 of our passengers reported staying in the City either before or after their cruise an average of just under three nights. This translates into

dollars spent on accommodations, shopping, food and beverage, and entertainment including Broadway. Many of these dollars are spent at local businesses. Even passengers who don't have an overnight stay spend money in the City. Based on our surveys, the total economic impact of the cruise industry in New York City for 2016 is estimated at \$158.5 million, a significant impact for a single facility.

Still, **New York City faces stiff competition** with other cruise terminals in Bayonne, New Jersey; Boston and Baltimore, which have more modern infrastructure and lower costs. The City must continue modernizing MCT in order to compete. This modernization allows MCT to accommodate the latest ship designs, and also to ensure the visitors to New York City continue to experience a world-class terminal.

The City's initial \$200 million capital investment over a decade ago was a significant down payment to secure MCT's position as a first-class passenger terminal. This renovation modernized the facilities at Piers 88 and 90, allowing for faster and more efficient unloading of passengers and supplies. It also reduced congestion by creating separate embarkation and disembarkation floors for passengers. Today the facility can accommodate up to four larger modern cruise ships at a time. More recently, EDC invested \$4 million for new passenger boarding bridges at MCT to welcome the *Norwegian Breakaway*, one of Norwegian Cruise Line's newest and largest vessels, to New York City. Thanks to this investment, since March 2013, the Breakaway has made MCT its year-round homeport, departing from Pier 88 every Sunday afternoon.

But, the cruise industry is a dynamic and growing industry, consistently innovating with new ship designs and new itineraries that require upgrades to MCT. With no new land around to expand the terminal, the City must continue modernizing what we have. Capital investments to

further modernize Pier 90, for example, are critical to ensuring the future growth and stability of the cruise industry in New York City. The combination of these capital investments and a new deal that allows MCT to offer reduced operational costs will help position MCT to compete against rival cruise ports. This is critical.

These two objectives—**increased capital investment and lower operational costs**—were **front and center** when EDC released a Request for Proposals in order to procure a new operating contract for MCT. In late 2015, EDC issued the RFP for a new terminal operator with several objectives in mind that supported growing the cruise business in New York City along with its positive economic impacts. Our objectives were to:

- **First**, leverage private investment in capital infrastructure to do the very things I just mentioned—further modernize cruise infrastructure;
- **Second**, to lower operational costs through designating a single operator for both MCT and the Brooklyn Cruise Terminal—also a part of our cruise program—which allows our terminal operator to more efficiently allocate staff and equipment and, therefore, lower the cost impacts to cruise lines and their passengers;
- **Third**, protect over 1,000 full-time jobs that are associated with the cruise industry in New York City. This includes longshoremen and shoreside staff [from whom you'll hear today] as well as the many employees in the hotel trades, food and beverage and entertainment sectors; and
- **Finally**, secure a path forward for new agreements with our cruise line partners such as Carnival Corporation, [from whom you'll also hear today]. New agreements with cruise lines are contingent upon having a terminal operator in place, so the MCT agreement is critical to move forward those negotiations.

Several qualified terminal operators and stevedores responded to the RFP; however, **Ports America, LLC emerged with the most competitive proposal.** With over 20 years of experience as the current terminal operator of the Manhattan Cruise Terminal, Ports America has had a strong, long-lasting partnership with the City and NYCEDC. Additionally, the company is the largest terminal operator and stevedore in the United States and has extensive experience operating world class cruise terminals—such as Port Everglades in Ft. Lauderdale, Florida and the World Cruise Center in Los Angeles—in addition to major marine cargo facilities. For those who do not know, a stevedore is someone who works at a dock to load and unload cargo from ships. Furthermore, the proposal from Ports America allowed the City and EDC to meet our primary objectives, leveraging over \$23 million in private investment in Pier 90 and lowering operational costs by over 26% in some cases.

After several months of negotiations, the parties have emerged with a **Lease agreement with the following key terms.** The Premises shall include Piers 88 & 90 with Ports America retaining exclusive rights to cruise operations on Pier 92, which serves an important overflow function during peak cruise season in the late summer and early fall. Furthermore, Ports America also has a right of first offer on Pier 92 in order to ensure it continues as a cruise facility.

The proposed agreement has a base term through December 30, 2029 with two 5-year options. On the financial side, the deal features an annual base rent of \$2 million, with the Operator's minimum guaranteed annual operating expenses of \$7.5 million and, as previously mentioned, over \$23 million in improvements at Pier 90. Ports America will be responsible for vessel berthing and stevedoring, parking, security, billing, terminal maintenance and operations and will also handle event management as well as yacht and military dockings, such as Fleet

Week. The City and EDC will retain responsibility for the pier substructures and, also, the vehicular viaduct that connects all of the piers.

Over the last few months, we have worked with the Council, and in particular with Council Member Johnson, to develop an agreement that is financially prudent, protects working waterfront jobs and is responsive to our collective economic development goals.

As we all can agree, **the Manhattan Cruise Terminal Lease agreement represents tremendous opportunity for the City.** This is not only an opportunity to modernize the City's cruise infrastructure and lower operational costs, but an opportunity to maintain over 1,000 jobs associated with cruise that are held by New Yorkers of all skill levels and backgrounds. It is an opportunity to advance MCT as, again, a world-class facility where our cruise line partners can continue to offer their guests—New Yorkers and visitors alike—the most advanced cruise ships on exciting itineraries out of New York City that span the globe. And, finally, it's an opportunity to leverage over \$150 million in annual economic impact by keeping over 1 million annual visitors staying in our hotels, eating in our restaurants, seeing our shows and visiting our museums—experiencing for themselves all the wonder and excitement New York City has to offer.

In conclusion, we ask the Council to approve the lease agreement between the City and Ports America for the Manhattan Cruise Terminal. Thank you.



Hello. I am Dena Libner, Senior Director of External Affairs at NYC & Company. Thank you for the opportunity to provide testimony on behalf of NYC & Company in support of the cruise industry's valuable contribution to the local tourism economy.

As many of you know, NYC & Company is a membership-based, 501(c)(6) not-for-profit. Our mission is to create urgency among leisure and business visitors to travel here, now. We work closely with the City to provide certain destination marketing services via a procurement contract with SBS, and approximately half of our operating budget is funded via private revenue streams.

Our City welcomed 60.7 million visitors last year. Collectively, those visitors spent over \$42 B at businesses across the city, generating an additional \$21 B in economic activity. Travel and tourism is NYC's sixth largest employer, supporting more than 375,000 local jobs and generating more than \$5.8 B in tax revenue for the City and State annually.

There are multiple reasons to support the growth of New York City's cruise industry. First, it's a smart way to encourage new direct spending at businesses throughout the five boroughs: according to EDC, the economic impact of the cruise industry was \$158.5 M in 2016. In addition, we can expect that developing New York City's capacity as a port of departure will result in more passengers staying overnight and exploring our city before and after their cruise.

In addition, 30% of cruise passengers are visiting us from outside the U.S. Since international visitors have, on average, four times the economic impact of domestic travelers, building capacity for the international visit is likely to have exponential, long-term benefits.

Second: the return on investment in cruise business goes well beyond passenger spending. According to EDC, 46% of cruise parties are first-time New York City visitors. That first visit is the start of a lifelong relationship with our City, and will likely lead to future visits, longer stays, and deeper exploration of the boroughs.

Third: long-term agreements between cruise lines and EDC open the door to marketing partnerships between cruise lines and NYC & Company. With that new access to passengers, NYC & Company's marketing efforts can better influence consumers' choices before, during, and after their trip, convincing visitors to extend their stay and explore more.

Lastly, broadening the City's investment in diverse travel markets helps us stay competitive as a destination. Yes, we are a global, popular place to visit and do business, but we also face intense competition and challenges: for example, the strong dollar and political climate can motivate international visitors to go elsewhere. New ways and reasons to experience New York City keep our tourism economy resilient.

In closing, thank you for the opportunity to share our insight on the potential impact of a stronger New York City cruise industry. We look forward to informing and supporting your decision as needed.



## NYC & Company Testimony

Delivered by Dena Libner (Senior Director, External Affairs)

New York City Council Subcommittee on Landmarks, Public Siting and Maritime Uses  
LU 0614-2017

May 16, 2017





May 7, 2017

The Honorable Melissa Mark-Viverito  
Speaker of the Council  
City Hall  
New York, New York 10007

Dear Speaker Mark-Viverito:

The New York City School Construction Authority (SCA) has undertaken its site selection process for the following site:

- New, Approximately 800-Seat Primary/Intermediate School Facility
- Block 635, Lot 1
- Entire block bounded by Osgood Avenue to the north, Waverly Place to the south, Wiederer Place to the east, and Targee Street to the west
- Community School District No. 31
- Staten Island Community District No. 1

The proposed site contains a total of approximately 55,795 square feet of lot area (1.28 acres) located on the block bounded by Osgood Avenue to the north, Waverly Place to the south, Wiederer Place to the east, and Targee Street to the west in the Stapleton section of Staten Island. It contains a three-story warehouse building and parking lot. Under the proposed project, the SCA plans to acquire the privately owned property and to construct a new, approximately 800-seat primary/intermediate school facility serving students in Community School District No. 31.

The Notice of Filing of the Site Plan was published in the Staten Island Advance and the City Record on November 11, 2016, at which time Staten Island Community Board No. 1, Community Education Council No. 31 and the City Planning Commission were notified of the proposed Site Plan. Staten Island Community Board No. 1 and Community Education Council No. 31 conducted a joint public hearing on the proposed Site Plan on November 10, 2016. Community Board No. 1 subsequently submitted written comments in support of the Site Plan, as did the City Planning Commission. Comments were not received from Community Education Council No. 31.

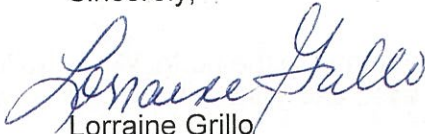


The SCA has considered all comments received on the proposed project and affirms the Site Plan pursuant to §1731.4 of the Public Authorities Law. In accordance with §1732 of the Public Authorities Law, the SCA is submitting the enclosed Site Plan to the Mayor and the Council for consideration. The SCA served as Lead Agency pursuant to the State Environmental Quality Review Act for this project, and has issued a Negative Declaration.

The SCA looks forward to the Council's favorable consideration of the proposed Site Plan. If you have any questions regarding this Site Plan or would like further information, please contact me at (718) 472-8001 at your convenience.

Thank you for your attention to this matter.

Sincerely,

  
Lorraine Grillo  
President & CEO

Encl.

c: Hon Bill de Blasio (w/o attachments)  
Hon. David G. Greenfield, Land Use Committee  
Hon. Peter Koo, Subcommittee on Landmarks,  
Public Siting and Maritime Uses  
Hon. Debi Rose, District Councilmember  
Elizabeth Rose, Deputy Chancellor for Operations



May 7, 2017

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Mayor  
City Hall  
New York, New York 10007

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Thank you for your attention to this matter.

Sincerely,

A handwritten signature in blue ink that reads "Lorraine Grillo". The signature is written in a cursive style.

Lorraine Grillo  
President & CEO

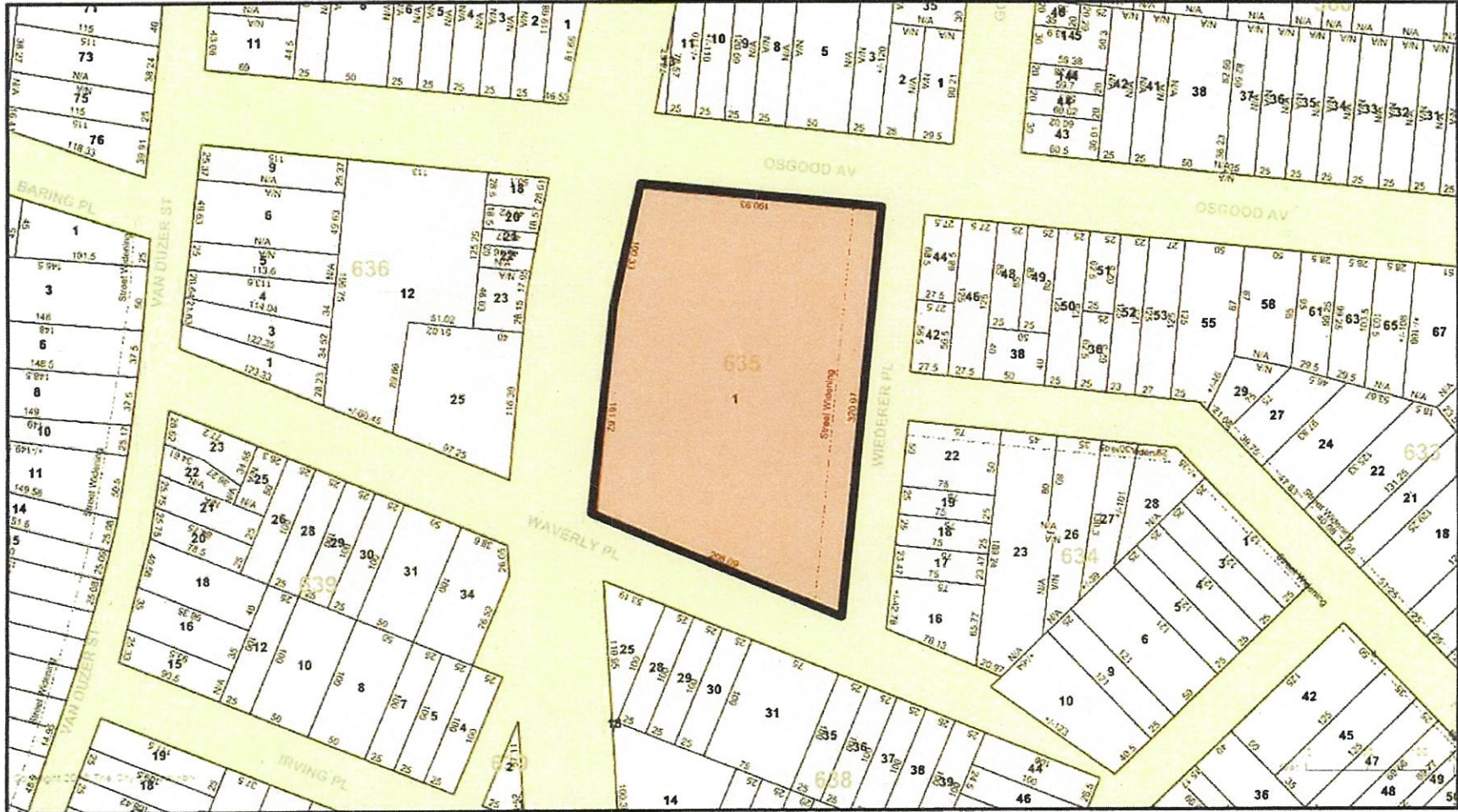
Encl.

c: Hon. Melissa Mark-Viverito (w/o attachments)  
Elizabeth Rose, Deputy Chancellor for Operations



# SITE PLAN FOR A NEW, APPROXIMATELY 700-SEAT PRIMARY/INTERMEDIATE SCHOOL FACILITY

Staten Island Block 635, Lot 1  
Community School District No. 31







May 7, 2017

The Honorable Melissa Mark-Viverito  
Speaker of the Council  
City Hall  
New York, New York 10007

Dear Speaker Mark-Viverito:

The New York City School Construction Authority (SCA) has undertaken its site selection process for the following site:

- New, Approximately 1,000-Seat Primary/Intermediate School Facility
- Block 4142, Lot 32 (Portion)
- Located on the block bounded by Atlantic Avenue, Logan Street, Dinsmore Place and Chestnut Street
- Community School District No. 19
- Brooklyn Community District No. 5

The proposed site contains a total of approximately 53,803 square feet of lot area (1.23 acres) located on the block bounded by Atlantic Avenue, Logan Street, Dinsmore Place and Chestnut Street in the East New York section of Brooklyn. It is vacant, City-owned property located in the Dinsmore-Chestnut Urban Renewal Area. Under the proposed project, the SCA plans to construct a new, approximately 1,000-seat primary/intermediate school facility serving students in Community School District No. 19.

The Notice of Filing of the Site Plan was published in the New York Post and the City Record on January 3, 2017, at which time Brooklyn Community Board No. 5, Community Education Council No. 19 and the City Planning Commission were notified of the proposed Site Plan. Brooklyn Community Board No. 5 and Community Education Council No. 19 conducted a joint public hearing on the proposed Site Plan on January 10, 2017. Community Board No. 5 subsequently submitted written comments regarding the Site Plan. The City Planning Commission submitted written comments in support of the Site Plan. Comments were not received from Community Education Council No. 19.



The SCA has considered all comments received on the proposed project and affirms the Site Plan pursuant to §1731.4 of the Public Authorities Law. In accordance with §1732 of the Public Authorities Law, the SCA is submitting the enclosed Site Plan to the Mayor and the Council for consideration. The City Planning Commission served as Lead Agency pursuant to the State Environmental Quality Review Act for this project, and the New York City School Construction Authority, as an involved Agency issued a Statement of Findings.

The SCA looks forward to the Council's favorable consideration of the proposed Site Plan. If you have any questions regarding this Site Plan or would like further information, please contact me at (718) 472-8001 at your convenience.

Thank you for your attention to this matter.

Sincerely,

Lorraine Grillo  
President & CEO

Encl.

- c: Hon Bill de Blasio (w/o attachments)  
Hon. David G. Greenfield, Land Use Committee  
Hon. Peter Koo, Subcommittee on Landmarks,  
Public Siting and Maritime Uses  
Hon. Rafael Espinal, District Councilmember  
Elizabeth Rose, Deputy Chancellor for Operations





May 7, 2017

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City Hall  
New York, New York 10007

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Lorraine Grillo  
President & CEO

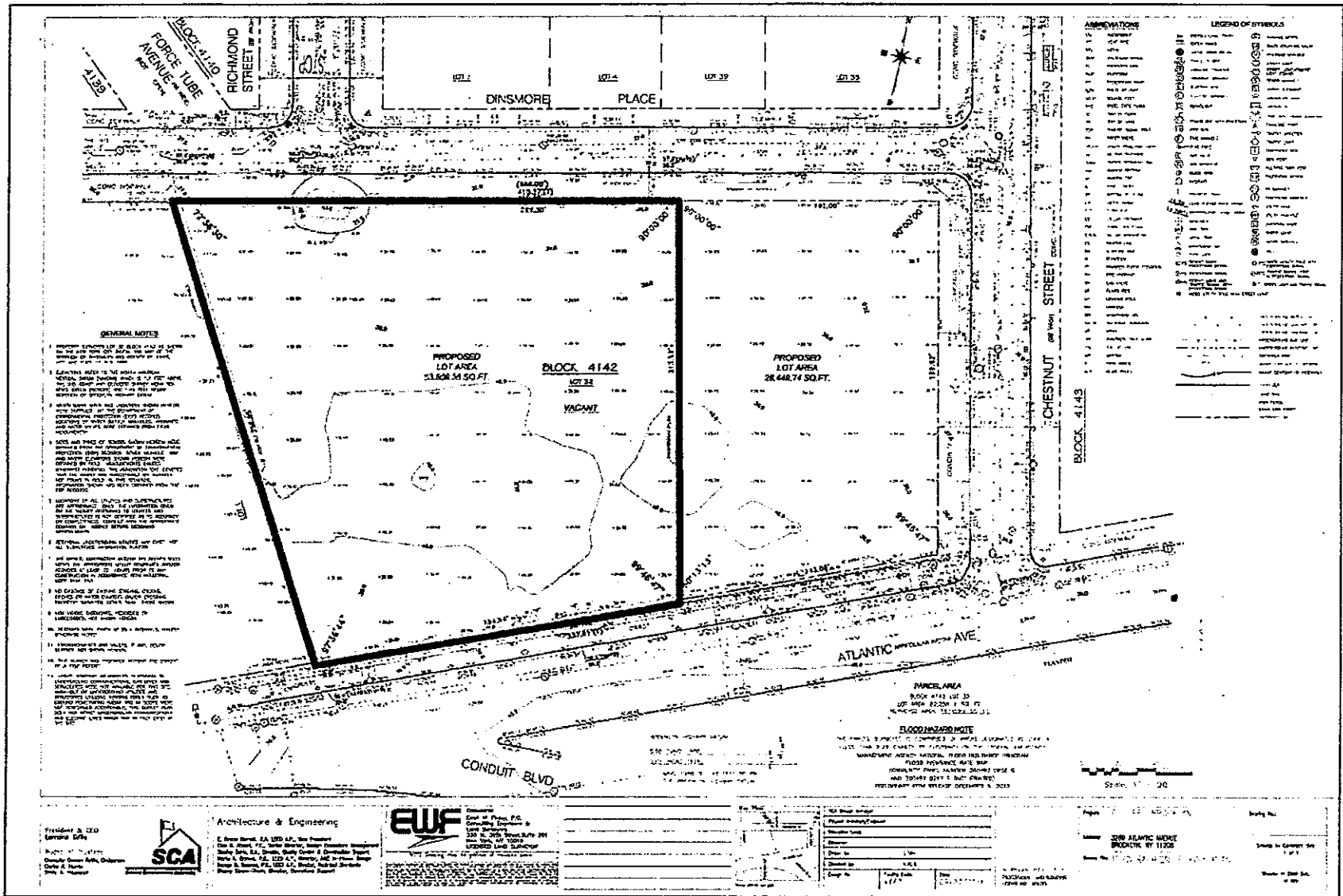
Encl.

c: Hon. Melissa Mark-Viverito (w/o attachments)  
Elizabeth Rose, Deputy Chancellor for Operations



# SITE PLAN FOR A NEW, APPROXIMATELY 1,000-SEAT PRIMARY/INTERMEDIATE SCHOOL FACILITY, BROOKLYN

Brooklyn Block 4142, Lot 32 (portion)  
Community School District No. 19



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11/20/2014  
11/20/2014

Architecture & Engineering  
E. Allen Street, 2A USD AF, New York  
City & County, NY, 10001  
Tel: 212-512-1234  
Fax: 212-512-1234  
www.sca-nyc.org

**EJF**  
Engineering & Architecture  
1111 Avenue of the Americas  
New York, NY 10036  
Tel: 212-512-1234  
Fax: 212-512-1234  
www.ejf.com

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Scale: 1/8" = 1'-0"

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11/20/2014

Testimony of Katie Moore, New York Hotel Trades Council

NYC Council Subcommittee on Landmarks, Public Siting and Maritime Uses

LU 0614-2017 | May 16, 2017

Good morning. Thank you, Chairman Koo, and Subcommittee members, for considering my testimony today.

The New York Hotel Trades Council represents approximately 35,000 hotel and gaming workers in New York and New Jersey. We are here today to testify in support of the City's proposed maritime lease with Ports America, Inc.

In 2016, over a million cruise passengers came through New York City, making it the fifth largest cruise port in North America. Over 1/3 of these passengers reported staying overnight in New York City before or after their cruise, with an average stay of just under three nights. Spending on accommodations was the top category of cruise passenger spending last year, totaling \$58.6 million.

Because of the obvious positive effect this influx of cruise passengers has on New York City's union hotels and the solid middle-class jobs those hotels provide, we strongly urge the City Council to support the expansion of New York City's cruise operations and approve the City's proposed lease with Ports America. Thank you.



FROM THE OFFICE OF RAFAEL L. ESPINAL JR.  
NEW YORK CITY COUNCIL MEMBER - DISTRICT 37 BROOKLYN

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LEGISLATIVE OFFICE • 250 BROADWAY SUITE 1880 NY, NY 10007 • (212) 877-7284  
DISTRICT OFFICE • 786 KNICKERBOCKER AVENUE BROOKLYN, NY 11207 • (718) 642-8664

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**Tuesday, May 16, 2017**

**Statement from Council Member Rafael Espinal Regarding Proposed  
School Siting in East New York**

“I am extremely supportive of the plans to build a 1,000 seat public school in the East New York portion of my district. In April 2016 the Council passed the East New York Neighborhood Plan, which aimed to create a comprehensive set of investments in our community. This public school is a major cornerstone of that plan and will serve as a state-of-the-art resource for our most historically underprivileged students. The proposals to equip the school with high tech equipment and recreational facilities is a very welcome opportunity for our families.

“I am also very supportive of the School Construction Authority's plan to build a green roof on top of the school building, which will be so essential in training our youth healthy eating and living habits and a respect for our environment. I envision this school to be the model school for others to come and am so thankful to the SCA for their hard work. I also give thanks to my colleague, Peter Koo for chairing this hearing today. I look forward to the fruition of this great resource for the East New York community”—

**Council Member Rafael Espinal**

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_

in favor  in opposition

Date: 5-16-17

(PLEASE PRINT)

Name: STEVE HOEVSCH

Address: 500 WASHINGTON ST. ROSELAND PARK, NJ

I represent: PORTS AMERICA

Address: 525 WASHINGTON BLVD JERSEY CITY, NJ

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. 0614 Res. No. \_\_\_\_\_

in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Katie Moore

Address: 163 Ocean Ave Brooklyn NY 11225

I represent: Hotel Trades Council

Address: 305 W. 44th St New York, NY

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. 44630 Res. No. \_\_\_\_\_

in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Gayle Mandaro

Address: 3030 Thomson Ave LIC 11101

I represent: NYC SCA

Address: \_\_\_\_\_



**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. LU636 Res. No. \_\_\_\_\_

in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Tamar Smith

Address: 3030 Thomson Ave, LIC 11101

I represent: School Construction Authority

Address: \_\_\_\_\_

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

LU636  
LU637

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_

in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Tami Rachelson

Address: NYC SCA

I represent: NYC SCA

Address: 30-30 Thomson Ave, LIC NY 11101

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_

in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Rate lemos Mitala

Address: \_\_\_\_\_

I represent: Landmarks Pres. Commission

Address: \_\_\_\_\_

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. 614 Res. No. \_\_\_\_\_  
 in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Debra Libner (LIBNER)

Address: 810 7th Avenue

I represent: NYC + Company

Address: \_\_\_\_\_

*Please complete this card and return to the* **THE COUNCIL** *Sergeant-at-Arms*  
**THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_  
 in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Thomas Spina

Address: 3655 NW 87th Ave, Miami, FL

I represent: CARNIVAL CORP

Address: SAME AS ABOVE

*Please complete this card and return to the* **THE COUNCIL** *Sergeant-at-Arms*  
**THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_  
 in favor  in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: MARGARET ZACHARIS

Address: 80 SW 8th ST MIAMI FLA

I represent: INTERCRUISES SHORESIDE

Address: 80 SW 8th ST MIAMI FLA

*Please complete this card and return to the Sergeant-at-Arms*



**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

[ ]

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_  
 in favor     in opposition

Date: 5-16-17

(PLEASE PRINT)

Name: RONALD MISITI

Address: 711 WEST 12TH AVE

I represent: ELA 711 12TH AVE

Address: \_\_\_\_\_

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

[ ]

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_  
 in favor     in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: JOSHUA NELSON

Address: 110 WILLIAM ST

I represent: NYCEDC

Address: 110 WILLIAM ST

**THE COUNCIL  
THE CITY OF NEW YORK**

Appearance Card

[ ]

I intend to appear and speak on Int. No. \_\_\_\_\_ Res. No. \_\_\_\_\_  
 in favor     in opposition

Date: 5/16/17

(PLEASE PRINT)

Name: Matthew Kmatkatz

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I represent: NYCEDC

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