CITY COUNCIL CITY OF NEW YORK ----- Х TRANSCRIPT OF THE MINUTES Of the SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS -----Х October 5, 2016 Start: 1:14 p.m. Recess: 1:37 p.m. HELD AT: 250 Broadway - Committee Rm, 16th Fl. BEFORE: INEZ E. DICKENS Chairperson COUNCIL MEMBERS: Darlene Mealy Ydanis A. Rodriguez Andrew Cohen Mark Treyger World Wide Dictation 545 Saw Mill River Road - Suite 2C, Ardsley, NY 10502 Phone: 914-964-8500 \* 800-442-5993 \* Fax: 914-964-8470

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A P P E A R A N C E S (CONTINUED)

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1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS 3
2	[sound check]
3	[pause]
4	[gavel]
5	CHAIRPERSON DICKENS: Good afternoon. I
6	am Council Member Inez E. Dickens, Chair of the
7	Subcommittee on Planning, Dispositions and
8	Concessions. I welcome everyone to today's hearing.
9	I want to thank and acknowledge my
10	Sergeant at Arms, Hannah Datosh [sp?] and Dane Hope
11	[sic], my Land Use Director Raju Mann, Deputy
12	Director Amy Levitan, and of course, my phenomenal
13	attorney, Julie Lubin who is here with me today.
14	We are joined today by Committee members
15	Council Member Mark Treyger, who gets the stooby
16	[sp?] button today, or the gold star which would
17	you prefer? [background comment] [laugh] and
18	Council Member Ydanis Rodriguez.
19	We have two items on our calendar, but at
20	this time we will lay over Land Use Item 428, known
21	as Blake Hendrix NYHOP. Today we will hold a hearing
22	on one application, Land Use 453, known as
23	Southeastern Queens Vacant Homes Cluster 4, which was
24	laid over from our last hearing.
25	

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS 4
2	I am now opening up the public hearing
3	for Land use Item 453, Southeastern Queens Vacant
4	Homes Cluster 4. This is an application by HPD for
5	the proposed UDAAP approval and property tax
6	exemption under Section 696 of the General Municipal
7	Law. The properties are located in Council Member
8	Daneek Miller's district at the following addresses:
9	223-92 111th Avenue; 114-26 208th Street; 197-18
10	116th Avenue; 190-17 115th Drive; 117-27 204th
11	Street; 198-14 119th Avenue; 190-01 118th Road; 186-
12	20 Foch Boulevard; 117-48 Baisley Boulevard; 117-19
13	120th Avenue; 171-48 119th Road; 168-32 119th Avenue;
14	168-31 118th Road.
15	I want to acknowledge that we've been
16	joined by Council Member Any Cohen welcome. Where
17	is he? [background comments] [laugh] Well he is
18	here; [laugh] he was here.
19	I'm now gonna call up the applicants who
20	have come up; please announce yourselves and where
21	you're from.
22	ARTIE PEARSON: Afternoon, Chair Dickens;
23	members of the Subcommittee. I am Artie Pearson, the
24	Director of Land Use from HPD's Office of
25	Governmental Relations and I'm joined by Lisa Talma,

1SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND<br/>CONCESSIONS52Assistant Commissioner for Property Dispositions and<br/>Finance.

Land Use No. 453 consists of 13 small 4 homes located in Oueens Council District 27 and is 5 slated for redevelopment under HPD's Small Homes 6 7 Rehab NYCHA program. Each home was foreclosed upon 8 as the result of a default on a HUD FHA mortgage over 9 20 years ago and they were turned over to NYCHA to operate as part of their public housing portfolio by 10 11 HUD. Over time the homes became vacant and are 12 currently in dire need of rehabilitation. NYCHA, 13 with approval from HUD, selected the sponsor to 14 convey the properties to and each will undergo gut 15 rehabilitation through the Small Homes Rehab NYCHA 16 program, which is an affordable homeownership program 17 for one- to four-family homes. Upon completion of 18 the rehabilitation, the sponsor will convey the 19 properties to low- to moderate-income families 20 earning up to 120% AMI, as per program guidelines. 21 The sponsor has committed to conducting marketing outreach events and the community where the 2.2 23 homes are located in order to reach as many potential local applicants as possible, including NYCHA 24 residents. HPD has previously testified that in 25

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS 6
2	conjunction with outreach to the community, the
3	sponsor will connect home purchasers with nonprofit
4	organizations that offer sessions to potential first-
5	time homebuyers in an effort to help prepare for
6	eventual homeownership, and today HPD is before the
7	Planning Subcommittee seeking UDAAP tax benefits in
8	order to offer the homes at an affordable purchase
9	price to potential purchasers upon completion of the
10	gut rehabilitation, and Council Member Miller has
11	been briefed and has indicated his support for this
12	project, and we are available to answer your
13	questions.
14	CHAIRPERSON DICKENS: Lisa Talma; do you
15	have anything you wanna add to this, please?
16	LISA TALMA: I have nothing to add at
17	this time.
18	CHAIRPERSON DICKENS: Alright, thank you.
19	Now are these all single-family; are they one to
20	fours; what are they?
21	ARTIE PEARSON: They're single-family
22	homes.
23	CHAIRPERSON DICKENS: Any of them
24	occupied or these all vacant, 100%?
25	ARTIE PEARSON: Hundred percent vacant.

SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND 1 CONCESSIONS 7 CHAIRPERSON DICKENS: And what are the 2 3 average AMIs that they will be sold at, that's 4 required for the selling; what's the offset? LISA TALMA: The average AMI is going to 5 come to about 90% AMI; some homes will be above that; 6 7 some will go below. 8 CHAIRPERSON DICKENS: And the developer; 9 who is the developer? 10 LISA TALMA: The developer is Restoring 11 Urban Neighborhoods (RUN). 12 CHAIRPERSON DICKENS: MWBE requirements 13 -- considering that the Mayor has just announced a new very aggressive initiative on MWBE, what is gonna 14 15 be the component and are you gonna comply with the 16 30% or is he gonna comply? Or is it a she? 17 [laugh] 18 LISA TALMA: RUN is run by a male 19 individual; it's a nonprofit organization. They did 20 issue an RFQ to identify architects and contractors 21 for this pool of buildings; there is another pool anticipated in the future and they'll do the same RFQ 2.2 23 process to find qualified developers ... I'm sorry, sorry, not developers, but contractors and 24 25 architects, and they ask for the local council member

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS 8
2	support to help identify MWBE as well as local
3	contractors to enhance the application pool for that
4	RFQ as well.
5	CHAIRPERSON DICKENS: Considering that
6	this was already in the hopper; is the outreach and
7	the goal gonna be the 30% as has been stated by the
8	Mayor at this time for the MWBE on the RFQs?
9	LISA TALMA: Yeah, this one predates that
10	requirement, so that's yes, as you said; this was
11	already in the hopper.
12	CHAIRPERSON DICKENS: Do any of my
13	colleagues have any additional questions? Council
14	Member Andy Cohen.
15	COUNCIL MEMBER COHEN: Thank you Madam
16	Chair. You know I made this point the other day and
17	I think it's just worth repeating, in that I think
18	it's very important that there be support services in
19	terms of you know homeownership education; that
20	that, you know, I really do like this model of
21	affordable homeownership, but I think its success is
22	dependent on making sure that the people who
23	ultimately end up owning these homes have the
24	resources and the understanding of what it takes to
25	be a homeowner versus being a renter or some other

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS 9
2	you know, having some other kind of living
3	arrangement.
4	CHAIRPERSON DICKENS: No, no, no, don't
5	Artie, please; that's really actually a very
6	important point, and that's because that's been an
7	argument of mine, even with the TIL Program; when you
8	throw people into homeownership and they're not
9	acclimated to it, it's a program set up to fail, so
10	actually it's a very important point. Are there
11	plans within HPD to have an educational component to
12	teach people what it is to own a home, their
13	responsibility; they're no longer a tenant that just
14	calls up a number and says I've got a leak.
15	ARTIE PEARSON: Right. I'm gonna let
16	Lisa elaborate on that.
17	LISA TALMA: Yes, the developer is going
18	to connect homebuyers to nonprofits that provide that
19	training and that will be a requirement prior to
20	purchase.
21	CHAIRPERSON DICKENS: How long is the
22	average program please, if you don't mind?
23	LISA TALMA: The average… if you don't
24	mind, I just wanna double-check with my colleague.
25	

SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND 1 CONCESSIONS 10 2 CHAIRPERSON DICKENS: Does your colleague 3 wanna come up to the table? Come; it's okay [sic]. 4 Identify yourself please. NADYA RADCLIFFE: Hi, good day. 5 I'm Nadya [sp?] Radcliffe, Director of Homeownership ... 6 7 [interpose] 8 CHAIRPERSON DICKENS: Speak into the mic. 9 Thank you. NADYA RADCLIFFE: Hello; I'm Nadya 10 11 Radcliffe, Director of Homeownership Programs under 12 Lisa Talma. 13 LISA TALMA: And we were just confirming; it's roughly eight classes, eight courses that the 14 15 homebuyers would need to take. 16 CHAIRPERSON DICKENS: And what are some 17 of the components that are covered? You don't have 18 to give me all of them, but just some of the 19 pertinent ones that would be most important for them 20 to have an understanding. And I thank Council Member 21 Cohen for raising that issue continually. 2.2 NADYA RADCLIFFE: They delve into 23 personal finances, getting your income together, credit, savings; they delve on credit scores, how 24 important that is; assisting them with their finances 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND 1 CONCESSIONS 11 so they can save up a viable down payment; also how 2 3 to apply for various programs that might do down 4 payment assistance, aside from HPD's own First-Time 5 Homebuyer Down Payment Assistance Program; they also get into just like small home repairs -- things 6 you 7 can do yourself versus what you have to contact the contractor for; they delve into -- even though these 8 are one-family homes, because the class is geared to 9 one- to four-family, they will also talk about if you 10 11 have a rental apartment, how to treat ... you know, what 12 you have to do for the tenant, how you have to 13 include that income when you're doing your mortgage, etc. So it's a rather extensive course and they're 14 15 required to take it as part of the application 16 process. 17 CHAIRPERSON DICKENS: In this program; 18 are the owners also given information on how to do repairs that look like not needed, but is beginning 19 20 to fail? 21 NADYA RADCLIFFE: Maintenance? 2.2 Maintenance? Yeah, they... they are ... Yeah, they are 23 [inaudible] maintenance... [crosstalk] CHAIRPERSON DICKENS: You know ... Yeah, so 24 25 that ... that ... so that they don't have -- cleaning of

SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND 1 CONCESSIONS 12 the boiler -- I don't know whether you're using oil 2 3 or whatever, but an oil tank needs to be cleaned periodically -- things that are very basic to the 4 5 operation of their HVAC system. NADYA RADCLIFFE: Yes, that would be 6 7 included. 8 CHAIRPERSON DICKENS: That's included. 9 And Council Member Treyger. COUNCIL MEMBER TREYGER: Thank you Chair 10 11 and also, thank you to my colleague, Council Member 12 Cohen, who raised I think a very valid issue. I just 13 want HPD to elaborate more on the down payment assistance. This is something that I've been, you 14 15 know, very much studying, examining and advocating for actually greater assistance for families in New 16 17 York City, but what is the down payment assistance 18 program that HPD offers and what are the eligibility 19 requirements for residents to tap into these 20 resources? 21 LISA TALMA: I think you're referring to 2.2 the HomeFirst Program? 23 COUNCIL MEMBER TREYGER: Correct. LISA TALMA: Yeah. And the HomeFirst 24 Program has an income requirement for the anticipated 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND 1 CONCESSIONS 13 homeowner and that is at a cap of 80% AMI for someone 2 3 to qualify for that down payment assistance. 4 COUNCIL MEMBER TREYGER: And what is the maximum amount of assistance? 5 LISA TALMA: Sorry; this program's not in 6 7 my shop, so I don't have all the details on it; my recollection is that it's around \$15,000, but I'm not 8 9 completely positive. COUNCIL MEMBER TREYGER: Right. And what 10 11 are the prices of these homes? 12 LISA TALMA: These homes, they're 13 averaging out to the low \$300,000s, so we've got some homes that are in the \$200,000 range and some that 14 15 are in the higher \$300,000 range. 16 COUNCIL MEMBER TREYGER: And what will be 17 the required down payment to purchase these types of homes? 18 19 [background comments] 20 NADYA RADCLIFFE: I'm sorry, 5% down. COUNCIL MEMBER TREYGER: 5% down? And 21 2.2 are these with fixed or variable interest rates; do 23 we know? NADYA RADCLIFFE: The developer would be 24 assisting with that application process, so they 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND 1 14 CONCESSIONS 2 would be looking to have the homebuyers do fixed 3 30-year mortgages. COUNCIL MEMBER TREYGER: Now when someone 4 5 applies for this -- one of my arguments has been that I think that we can do more, because I believe --6 7 it's about \$15,000 of assistance, but in our market in New York City, it is very, very costly and I don't 8 9 think that goes enough to help many working families. But if we're talking about making sure that local 10 11 residents have access to these types of programs to 12 be able to afford to live in their neighborhood, and 13 to own a piece of the neighborhood; what types of information is asked of them when applying? You 14 15 know, HPD recently just announced I think with the Mayor about reforms to the lottery process, with 16 17 credit checks; am I correct on that, about people's 18 credit history not being used against them when 19 applying for housing; how is that gonna impact them 20 on this HomeFirst Program? 21 ARTIE PEARSON: I think we probably would 2.2 need to get back to you with more detailed 23 information, particularly since the announcement was just made and we don't have all of the details, at 24 25

SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND 1 CONCESSIONS 15 2 least not in my area, so we can get back to you with 3 some information on that. 4 COUNCIL MEMBER TREYGER: Right, 'cause I think it's critically important that local residents 5 who've contributed to the prosperity and to the 6 7 growth of that neighborhood have access to these resources and programs and we should be in the 8 9 business of breaking down barriers and educating them -- yes, about maintenance of properties, but also 10 11 about, you know, finances; making sure these programs 12 fit the needs of people, and I think that this is an 13 issue, Chair, that we should circle back on, because I've always believed that residents should be given 14 15 an opportunity not just to afford to live in New York 16 City; they should be able to own a piece of the city 17 as well. And I thank you for your time. 18 CHAIRPERSON DICKENS: Thank you very much 19 Any other questions from my Council Member. 20 colleagues? Seeing none; are there any -- I'm 21 opening it up to the public. Seeing no members of 2.2 the public wishing to testify, I wanna note for the 23 record though that Council Member Daneek Miller is supportive of this; is that correct; did I hear that? 24 25 ARTIE PEARSON: That's correct.

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS 16
2	CHAIRPERSON DICKENS: Alright. And
3	therefore that we will be voting on this application
4	today and it has the Council Member's full support,
5	as it does mine. We'll now [background comments]
6	I will now close the public hearing on
7	Land Use Item 453 and I'm now calling on my counsel
8	for a roll call vote to approve.
9	COMMITTEE COUNSEL: Chair Dickens.
10	CHAIRPERSON DICKENS: Aye.
11	COMMITTEE COUNSEL: Council Member
12	Rodriguez.
13	COUNCIL MEMBER RODRIGUEZ: Aye.
14	COMMITTEE COUNSEL: Council Member Cohen.
15	COUNCIL MEMBER COHEN: Aye.
16	COMMITTEE COUNSEL: Council Member
17	Treyger.
18	COUNCIL MEMBER TREYGER: Aye.
19	COMMITTEE COUNSEL: The vote to approve
20	Land Use Item 453 is approved by a vote of 4 in the
21	affirmative, 0 in the negative and 0 abstentions and
22	referred to the full Land Use Committee.
23	[pause]
24	[background comments]
25	

1	SUBCOMMITTEE ON PLANNING, DISPOSITIONS AND CONCESSIONS 17
2	CHAIRPERSON DICKENS: I'm going to leave
3	the hearing open for 10 minutes [interpose,
4	background comment] the vote open for 10 minutes, but
5	I'm closing the hearing. I wanna thank the members
6	of the public, my colleagues, the counsel, and all
7	Land Use staff for attending today's hearing.
8	[gavel]
9	[background comments]
10	[pause]
11	CHAIRPERSON DICKENS: We've been joined
12	by Council Member Darlene Mealy.
13	COMMITTEE COUNSEL: Vote to approve Land
14	Use Item 453. Council Member Mealy.
15	COUNCIL MEMBER MEALY: I vote aye.
16	COMMITTEE COUNSEL: The vote on Land Use
17	Item 453 is approved by a vote of 5 in the
18	affirmative, 0 in the negative and 0 abstentions and
19	referred to the full Land Use Committee.
20	[gavel]
21	CHAIRPERSON DICKENS: This hearing is
22	hereby adjourned.
23	
24	
25	

## CERTIFICATE

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date October 19, 2016