

CITY COUNCIL  
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON ENVIRONMENTAL PROTECTION

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Advanced Science Research Center  
85 Saint Nicholas Terrace  
New York, NY 10031

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## A P P E A R A N C E S (CONTINUED)

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A P P E A R A N C E S (CONTINUED)

Paul Schubert

Mercy Van Vlack  
New York City Safe Energy Coalition

[background comments]

CHAIRPERSON RICHARDS: 'Kay. Good

Morning.

[gavel]

The hearing is now starting. Welcome to our -- this beautiful building, actually -- I wanna thank CUNY for obviously hosting us and before I begin, I will bring up Dr. Sanjoy Banerjee to bring greetings and to bring up the Vice Chancellor, Gillian Small from CUNY, [background comments] who are hosting us at this beautiful building.

[background comments]

SANJOY BANERJEE: Thank you, Chairman Richards, Council Members; ladies and gentlemen. I'm Sanjoy Banerjee and I'm the Director of the CUNY Energy Institute, professor here, and it's a great pleasure to introduce Vice Chancellor Gillian Small, who really is the person who developed this building and had a lot of the science that's being done between the CUNY campuses taking place here.

So Vice Chancellor Small herself is a biologist, very eminent, well-known for her research, and she now has responsibilities as the vice chancellor for coordinating all research between the

1  
2 various campuses and for various outreach efforts and  
3 efforts by CUNY to address some of the key issues  
4 that we are facing such as in the energy and the  
5 environment. So I'm gonna hand this over to her to  
6 just make a few welcoming remarks, keeping it really  
7 brief, of course, since we don't want to cut into  
8 your time.

9 [applause]

10 GILLIAN SMALL: Thank you, Sanjoy,  
11 Council Member Richards and fellow Council Members  
12 and audience members. I'm really pleased to welcome  
13 you to CUNY and to the CUNY Advanced Science Research  
14 Center. As Sanjoy mentioned, this building is just  
15 opening its doors and the vision really started many  
16 years ago when at CUNY clearly we have expertise and  
17 a reputation in sciences for many years, but to  
18 tackle the challenges of the 21st century, really we  
19 needed to have first-class science and first-class  
20 science facilities. We really started the vision by  
21 thinking of what areas would be critical going  
22 forward and actually started with the CUNY Energy  
23 Institute and we managed to attract Dr. Banerjee to  
24 CUNY from his warmer climate in California and he has  
25 been running the CUNY Energy Institute since that



1 time very, very successfully and the model is really  
2 being reproduced in this building in five key areas  
3 of research; that's nanoscience, photonics,  
4 structural biology, neuroscience and environmental  
5 sciences, and the model is, we're attracting high-  
6 level scientists to come and lead each of those  
7 initiatives, to hire a few more faculty in those, to  
8 bring faculty together from both across CUNY and  
9 other institutions in the area to tackle really  
10 pressing issues -- we all know climate change,  
11 renewable energy, the subject of this hearing and  
12 many others -- and to ask the scientists to not only  
13 work together within their area, but to work across  
14 areas in an interdisciplinary way, which is really  
15 the way science of the future is taking place. If  
16 you think about traditional universities, when the  
17 chemistry department is on one side of the campus and  
18 the engineering department may be on another side of  
19 the campus and so this building brings people  
20 together in a collaborative way; there's many, many  
21 areas for them to meet, there's a big sweeping  
22 staircase going up the building to encourage people  
23 to interact and I encourage you, if you have any time  
24 or if you want to slip out of the hearing for a few  
25

1 minutes to try and look around, we would love you to  
2 see it. The other thing that we've put in the  
3 building is some very high-end core facilities to  
4 support that research, so we have a state-of-the-art  
5 NanoFab facility being created on the ground floor  
6 and many other core facilities, a rooftop observatory  
7 for the sensing and LIDAR. This really is something  
8 that CUNY is very proud of and in addition, always  
9 our mission is to create the next pipeline of  
10 scientists, so we're very committed to the stem  
11 pipeline; we have a center that's no open yet in the  
12 building on the first floor that we're calling the  
13 Science and Education Center; we have subcontracted  
14 with Liberty Science Center to create that and it's a  
15 hands-on, interactive experience that we'll bringing  
16 in classes of middle school and high school students  
17 to really get exposed to the science of the future  
18 and then meet some of the scientists and hopefully  
19 attract them to carry on the work and address these  
20 important subjects of the 21st century.

22 So again, I welcome you; I am sure you  
23 will have a good meeting and hearing and please come  
24 back and visit us again. Thank you.

25 [applause]

2 CHAIRPERSON RICHARDS: Thank you so much.

3 Alrighty, before I begin I just want to  
4 acknowledge we've been joined by my -- I guess we're  
5 like Batman and Robin, Council Member Costa  
6 Constantinides from Queens and also committee to my  
7 Counsel, Samara Swanston, who got us all here today.  
8 Thank you for your hard work. And Bill Murray, our  
9 Policy Analyst. [applause] Thank you for your hard  
10 work.

11 Good morning. I am Council Member  
12 Donovan Richards; Chair of the Environmental  
13 Protection Committee and today the Committee will  
14 hear from academics experts and visionaries on how we  
15 can generate energy and grow as a city without  
16 polluting the air and destroying the troposphere.

17 The United States, with just 5 percent of  
18 the world's population, emits 22 percent of worldwide  
19 greenhouse gas emissions. While we currently rank  
20 second in emitting the most greenhouse gases,  
21 historically our contribution has been significantly  
22 higher than China, India and other nations. There is  
23 a scientific consensus that the global increases in  
24 greenhouse gases and the associated current extremes  
25 in climate are primarily due to fossil fuel use. New

1  
2 York City set an ambitious goal for addressing  
3 climate change in 2008, Local Law 22 of 2008, the New  
4 York Climate Protection Act, required New York City  
5 to reduce its greenhouse gas emissions due to City  
6 operations by 3 percent per year over 10 years from a  
7 baseline of 2005, and required the City to reduce  
8 overall citywide gas emissions by 1 percent per year  
9 over the next 30 years. However, just 6 years later,  
10 based upon information developed from the Fifth  
11 Assessment of the Intergovernmental Panel on Climate  
12 Change, it was clear that this mandate had to be  
13 strengthened.

14 To strengthen the mandate, New York City  
15 passed Local Law 66 of 2014 which will require the  
16 City to reduce citywide greenhouses gas emissions by  
17 80 percent by 2050.

18 New York City has already reduced its  
19 greenhouse gas emissions by 19 percent since 2005 and  
20 is almost two-thirds of the way towards achieving a  
21 30 percent reduction by 2030. Cleaner generation of  
22 electricity and steam were responsible for the  
23 majority of emission reductions and New Yorkers are  
24 using electricity and heating fuel more efficiently  
25 in buildings.



1 short; that is why cities in action at this local  
2 level are crucial.

3  
4 Moving forward to significantly cut  
5 global emissions we have to transition away from the  
6 use of fossil fuels. Oil and natural gas cannot be  
7 expected to generate clean energy and help us grow as  
8 a city without polluting the air or polluting the  
9 troposphere into the 22nd century.

10 One important but often overlooked way to  
11 reduce the use of fossil fuels is just that, to use  
12 less through conservation. A bill that I introduced,  
13 Int. No. 0578, would help New York City do this by  
14 requiring merchants and businesses to turn off their  
15 lights, including advertising at night when they are  
16 not being used and when the last person leaves the  
17 building. Furthermore, we are going to lead by  
18 example with another bill that I introduced, No.  
19 0693, which will require that illumination in City-  
20 owned and City-controlled spaces have occupancy  
21 sensors so that 100 percent of all City buildings  
22 would not have their lights on when their spaces are  
23 not being used. Sounds like common sense to me.

24 However, with conservation we still need  
25 to reduce and transition away from our fossil fuel

1 use. Only the use of renewable energy generated on-  
2 site in battery storage will enable us to improve air  
3 quality, grow our city, reduce morbidity and  
4 mortality from air pollution and reduce and  
5 ultimately eliminate New York City's greenhouse gas  
6 emissions.  
7

8 Now I have the fun of introducing our  
9 first presenter from the Urban Green Council, Miss  
10 Laurie Kerr.

11 [applause]

12 [background comments]

13 LAURIE KERR: Thank you, Chair Richards,  
14 City Council Members and staff and distinguished  
15 fellow presenters and audience today.

16 The Urban Green Council is honored to  
17 open today's presentation on this incredibly urgent  
18 and important topic. My colleague Richard Lee and I  
19 are going to be discussing some big picture items;  
20 this is kind of appropriate for opening a day's  
21 event. Some of our major themes are going to be that  
22 while new sources of energy are extremely important,  
23 one of our cheapest and most readily available  
24 resources is in fact energy efficiency, using less  
25 energy than we are right now.

1  
2 We have a lot to do and as Chair Richards  
3 said, but we've done a lot so far, we're reduced by  
4 19 percent and I wanna talk for a minute about some  
5 of the policies that we've done already. But we  
6 still have a lot to do and I'm gonna discuss a few  
7 things that we could do right away and then Dick Lee  
8 is going to talk about how we have to gear up for a  
9 much vaster, longer term effort.

10 So this is probably familiar to almost  
11 everyone here, but New York City's carbon emissions  
12 are dominated by the building sector; over 70 percent  
13 of our emissions come from energy used in buildings  
14 and at our anticipated growth rates, we think that  
15 roughly 80 percent of the buildings we'll have in  
16 2050 are buildings that we have today. So making  
17 this existing building stock more efficient and  
18 making all of our new buildings more efficient is one  
19 of the most critical things that we have to address  
20 going forward.

21 Looking back at what we've done in the  
22 last 10 years or so, we started with a Local Law that  
23 required all City buildings to be lead; we followed  
24 with the Greener, Greater Buildings Plan that  
25 required all large existing buildings to measure



1  
2 their energy use and do some energy efficiency  
3 improvements and then City government buildings were  
4 required to become more efficient; we challenged  
5 universities and hospitals and major tenants to  
6 reduce energy; every important member of those  
7 communities has signed up; we had a Green Codes Task  
8 Force; 60 proposals relating to energy efficiency.  
9 So a lot has been done, but we're 19 percent of 80.  
10 So we have a lot more to do.

11           So looking at the short-term, here's what  
12 our energy looks like. So we measured the energy use  
13 in our largest buildings and here's what we found  
14 out. The worst performing buildings in every sector  
15 used dramatically more energy than the best  
16 performing buildings, so this compares the 95th  
17 percentile which are light-colored to the dark-  
18 colored 5th percentile and you can see, sometimes  
19 they are 3 times more; sometimes 8 times more energy  
20 in these sectors. So that's not 80 percent more;  
21 it's 800 percent more energy. So there's a lot that  
22 we could be doing by making these poor performers  
23 perform more efficiently.

24           How much? Analytically we looked across  
25 the City's profile and this shows the deciles of

1 energy use. So a decile is 10 percent, the tall bars  
2 are the poorest performing 10 percent; the short bars  
3 the best performing and the red is multi-family; the  
4 blue is commercial office building. And then we just  
5 did a thought experiment; what if everybody had the  
6 average; how much energy could we save? It turned  
7 out that that was about 18 percent and if everybody  
8 came to the top core tile, we could save 31 percent.  
9 Why is this interesting? Well because 50 percent or  
10 25 percent of the buildings are already performing  
11 that well, so we know that we could be achieving  
12 this. What would this mean to New Yorkers? Just in  
13 monetary terms, \$400 to \$600 per year saved for each  
14 New Yorker.

15  
16 So how can we achieve these savings? A  
17 lot has to be done in terms of, you know, new  
18 windows, better insulation and so on and so on, but  
19 there's a whole lot of energy efficiency that we can  
20 get at just by running our buildings better. How  
21 much is that? So this is an analysis by First Fuel,  
22 one of the leading analytic companies in energy  
23 efficiency and they found -- the green bars are just  
24 operational savings in different buildings -- and  
25 they found that half of our savings that we could get

1 right now of that say 30 percent would come from just  
2 making sure that buildings are running better. So  
3 that's a big savings; City has already passed a law  
4 that requires buildings to be tuned or "retro  
5 commissioned" every 10 years; that's a great first  
6 step; [background comments] I think there's another  
7 idea on the table to require building operators to be  
8 trained; I think that, you know, that the idea that a  
9 building operator should now how to run their  
10 building efficiently is something we could do right  
11 away and makes incredible sense. [background  
12 comments]

14 Another thing that we need to think about  
15 are deep energy retrofits. So the less expensive  
16 end, just operations and then there are some examples  
17 of -- Fashion Institute of Technology over the last 6  
18 years has reduced by 39 percent across its whole  
19 portfolio; you probably know about the Empire State  
20 Building. But those are just a few buildings; we  
21 need to do more, so how can we ramp up these deep  
22 energy retrofits?

23 One idea is that the City should be  
24 leading with its own portfolio; perhaps all new City  
25 buildings should be doing 30 percent better, maybe

1  
2 some should actually be passive house, which is the  
3 standard that requires buildings to be incredibly  
4 well-insulated and to use their waste heat and waste  
5 cooling or to save that waste heat and waste cooling,  
6 and they can reduce energy by like 60-80 percent by  
7 using those techniques. So maybe some of the City's  
8 portfolio should be striking new ground and training  
9 the New York industry on how to do these things.  
10 Existing buildings, likewise; maybe we need to push a  
11 little bit harder, we're committed to 35 percent  
12 reduction by 2025; what about the out years; where  
13 should we be in 2030, 40 and 50?

14 And then, what about requiring that some  
15 of the City's building stock do deep energy  
16 retrofits? If we did those sorts of things, I think  
17 that we would start to build expertise so that the  
18 entire city can go to scale. So right now these  
19 things are sort of exotic, only a few people know how  
20 to do them; we need to broaden the knowledge base  
21 before we can really go broad throughout the whole  
22 city.

23 And the third thing; this slide ended up  
24 being a lot more abstract, it had a -- [laughter] but  
25 I think -- [laugh] I think it says what it should

1 say. Essentially there's a proposal afoot to allow  
2 neighboring brownstones to share the Fire Department  
3 access routes so that every single one doesn't have  
4 to use all that space but every other one could do  
5 that. But I think this is perhaps more eloquent.

6 So now, Richard.

7 RICHARD LEIGH: I'm Richard Leigh; I'm  
8 from Urban Green Council also. [background comments]  
9 And several years ago we undertook a... [interpose,  
10 background comments] Yeah. Several years ago we  
11 undertook a... [interpose, background comments] Hello;  
12 is the mic on? [laughter, background comments]  
13 Yeah. Yeah. Okay. We undertook a study called "90  
14 by 50," which came out a few months before the City's  
15 first "80 by 50" study did and what we were trying to  
16 do was establish not where New York ought to go, but  
17 to show that it was possible to decarbonize the  
18 city, and so this is -- what I'm gonna show you is  
19 quick results from that study and it is not, again, a  
20 prescription; we're not saying you have to do this  
21 anymore than we're saying that we have to go to 90  
22 percent reductions; I'll take 80 percent very  
23 happily. But what we are showing you is that this is  
24

1  
2 one way to get there and if we can find other ways  
3 that are better, so much the better.

4           So the core of this is energy efficiency  
5 in buildings, that if we wanna reduce the energy  
6 that's used in our buildings; we broke the buildings  
7 of New York down into a set of eight different  
8 building types which we could construct computer  
9 models of and then we made energy efficiency  
10 improvements in them. First, air seal, so that air  
11 doesn't leak in and our, carrying heat out; then that  
12 makes them stuffy inside, so you have to add in  
13 ventilation, so we add ventilation, but we add heat-  
14 recovery ventilation so that in winter the warm going  
15 out warms up the cool air coming in and that lowers  
16 heating loads dramatically; add insulation, either on  
17 the outside where the building is not so good-looking  
18 or on the inside if you've got a nice façade; convert  
19 to triple-glazed windows. All of these are off-the-  
20 shelf technologies that you can purchase today and  
21 that are in use today, especially in Europe, but to  
22 some extent in progressive construction practices  
23 here. And then, because -- I was put here on Earth  
24 to tell people you have to stop burning stuff and  
25 that means you have to stop burning fossil fuels and

1  
2 that means we have to basically electrify our  
3 buildings. I'm not insisting a 100 percent, but in  
4 this model we assumed a 100 percent and we did it by  
5 bringing in heat pumps of different kinds -- air to  
6 air heat pumps, ground source heat pumps -- and used  
7 them both to provide space heat and cooling in the  
8 summer and hot water year-round. All the details on  
9 this are -- much more details are in the study that's  
10 available for download on our website.

11 So all of this is fairly straight-forward  
12 stuff and it results in substantial energy savings;  
13 these are the 8 buildings that we have in New York  
14 City today tuned to match energy use in New York City  
15 today. So that's showing you in eight different  
16 kinds of buildings; three commercials in blue and  
17 five residentials in some color or other -- [sneeze]  
18 excuse me -- and so that's what average buildings use  
19 today in New York and the result is a bunch of grid  
20 electricity and a whole lot of fuel being burned.

21 These are some typical buildings that  
22 exist today, including the Empire State Building and  
23 showing -- the lowest bar is a passive house, which  
24 we, as you'll see, are not trying to get to, but  
25

1  
2 there are certified passive houses in New York, so  
3 this can be done.

4 So these are the buildings as modeled  
5 after our improvements, the ones that I just showed  
6 you on the previous slide and you can see these  
7 dramatic reductions in energy use; that assumes the  
8 same electricity mix we have today; that is,  
9 electricity produced with substantial carbon  
10 generation, as well as some carbon-free generation.  
11 If we go to carbon-free generation, that happens and  
12 that's the resulting fuel use.

13 So is this all pie in the sky stuff?  
14 Well first, a quick summary. Notice we can do all  
15 this on about the same electric energy that we are  
16 using today; we've taken and reduced electric use for  
17 electric purposes and we've replaced all of the fuel  
18 we were burning and we're doing it all on about the  
19 same electric energy. There is a catch here and that  
20 is the peak demand is 60 percent higher in 2050 than  
21 it is today and that comes because we're now  
22 providing heat with electricity, so we get a peak  
23 demand at 3 a.m. on a January night because that's  
24 when it's really cold and that is far greater than  
25 today's air conditioning peaks in July. So that is



1  
2 an issue that has to be dealt with, it cries out for  
3 storage, either thermal storage, electric storage;  
4 some mix, but it is an issue we will be facing.

5           But would this cost a lot? Well sure,  
6 it's not cheap, but the prices you see there, compare  
7 them to the sale price of residences in New York and  
8 commercial space in New York and it's not crazy, it's  
9 not astronomical; it is something doable. To put  
10 that into slightly better scale, break it down by the  
11 City and it's about 7 percent of the municipal budget  
12 in 2011 or about \$580 apiece, but we're not gonna ask  
13 everyone for that money because it will pay for  
14 itself through fuel savings. And so we assert that  
15 this is essentially cost neutral, not to today's  
16 building owner, but to the city as a whole. The  
17 reason I make that distinction is that these measures  
18 do not pay for themselves in three weeks or even  
19 three years; some of them are long-term, like windows  
20 and they will take 25 years to pay for themselves.  
21 But everything will pay for itself; from the point of  
22 view of the City, of society at large, we have to  
23 plan the way electric utilities used to plan and look  
24 at a long-term future over the life of the investment  
25 and in those terms, these savings that I just showed

1  
2 you pay for themselves. But as it stands, a building  
3 owner will not make these choices because they are  
4 not looking for 20-year paybacks, they're looking for  
5 3 and 4 and 5-year paybacks. So that's an economic  
6 issue of great importance.

7           So how much electricity do we need? And  
8 the answer is about the same amount of energy, but  
9 isn't that an awful lot of carbon-free energy to  
10 make? And this chart here is an indicator that in  
11 fact it is completely doable; we need about 19  
12 terawatt hours and we can get 11 of that from the  
13 roofs of our buildings. I didn't mention that  
14 before, but on that slide showing the measures, I  
15 also showed photovoltaics on the roof, and the  
16 photovoltaics, first we assume that half the  
17 buildings of New York had roofs that were not in  
18 shadow; half of them were in shadow, so we can't use  
19 them; then of those roofs that are not in shadow, we  
20 said half of that roof is available for  
21 photovoltaics, the other half is taken up by the Fire  
22 Department that Laurie mentioned, by elevator houses;  
23 by other stuff that's on the roof, so you get half of  
24 half the roofs, a quarter of the roofs of New York  
25 will give us 11 terawatt hours; that number is

1 completely consistent with studies done by other  
2 groups, both at CUNY and other places. So it's not a  
3 controversial number, and it doesn't rely on super-  
4 high efficiency research grade photovoltaics.  
5

6 So where do we get the remaining 27  
7 terawatt hours? And the simple answer is, 2600  
8 4 megabyte wind turbines, which is something like 10  
9 gigawatts of wind turbine. Isn't 10 gigawatts an  
10 awful lot of wind turbine? In 2014, China put in 40  
11 gigawatts of wind turbines, the equivalent of about 4  
12 nukes and you know, their building spree is  
13 continuing unabated.

14 So it's certainly a totally reasonable  
15 number of wind turbines, but we don't have to do it  
16 all with wind turbines; we can put photovoltaics over  
17 parking lots, over the Long Island Expressway, over  
18 any number of things where people could use some  
19 shade. We could put photovoltaic farms Upstate, but  
20 that makes less sense in our climate, but if you can  
21 get it right here in the city and provide something  
22 useful like shade or protection; it does make a lot  
23 of sense. Nuclear power exists; I'm not advocating  
24 it, but I'm pointing out that it provides about a  
25 gigawatt of fairly carbon-free power and so it's

1  
2 there to show you how many nukes we would need if we  
3 were doing it. And then down in the corner I show  
4 that there's a mix we could do also.

5 I should mention that everything I've  
6 mentioned does have a carbon footprint; hydropower  
7 and wind have the lowest carbon footprints, nukes and  
8 photovoltaics are about the same. All of them have  
9 much less of a carbon footprint than of course, than  
10 fossil fuels, but they're not zero.

11 So that's the big picture; here's that  
12 peak demand issue that I mentioned; this is a rehash  
13 of the energy use, the electric energy use and then  
14 showing you just graphically how the peak demand  
15 shows up on a January night and it'll be something  
16 like 13 gigawatts instead of today's 8. So that's a  
17 serious challenge; I understand some of the speakers  
18 here will be talking about storage; I encourage  
19 people to think about both electrical storage and  
20 thermal storage, because this peak is brought about  
21 by a need for heat in the middle of the night, so if  
22 you could have sheetrock, gypsum wallboard that had a  
23 phase-change material in it that would charge up when  
24 the temperature was over 70 and let heat out when the  
25

1  
2 temperature went below 70; you could put a lot of  
3 heat away there.

4 But that's the major issue, so here's the  
5 summary situation; the first and best and most  
6 important place to go is energy efficiency and I  
7 showed you our graphs and what we think we can  
8 reduce, Laurie showed you a previous set and that is  
9 absolutely the place to start and to get half of our  
10 savings and then we can get the rest of it out of  
11 assorted carbon-free or nearly carbon-free sources.

12 So I'd like to thank Chairman Richards,  
13 Council Members and the audience; this is my  
14 presentation.

15 CHAIRPERSON RICHARDS: Thank you so much.

16 [applause]

17 [background comment]

18 Alrighty. Next we will hear from Micah  
19 Kotch, the Director of NY Prize and Strategic Adviser  
20 for Innovation for NYSERDA.

21 MICAH KOTCH: Okay. Good morning,  
22 members of the Committee; thanks to CUNY for hosting  
23 us; thank you for the opportunity to testify before  
24 you today.

1  
2 My name is Micah Kotch, I'm a New York  
3 City native; I also serve as the Director of NY Prize  
4 as well as Strategic Advisor for Innovation for the  
5 New York State Energy and Research Development  
6 authority, otherwise known as NYSERDA. We are the  
7 clean energy arm of New York State, a public benefit  
8 corporation with the goal of animating clean energy  
9 solutions and the clean energy market.

10 Under Governor Cuomo, New York State is  
11 taking bold new steps to address critical energy  
12 challenges and explore how we generate and consumer  
13 energy via the State's overarching plan known as  
14 "Reforming the Energy Vision" of REV.

15 REV is designed to enable self-sustaining  
16 clean energy markets that will support the State's  
17 energy infrastructure and drive innovation. The  
18 strategy is comprised of three action-oriented  
19 pillars that will transform the way electricity is  
20 distributed and used by consumers, the evolution of  
21 State-run energy programs and what we call leading by  
22 example, which refers to governments integrating and  
23 demonstrating new clean energy strategies.

24 NYSERDA is changing as well; we're moving  
25 to a market-based approach that will enable the whole

1 clean energy supply chain, everyone from product  
2 developers to consumers; from financial institutions  
3 to building managers to create a self-sustaining  
4 energy market, so free of subsidies. But  
5 importantly, as we change, we're even more committed  
6 to using our resources to support low- to moderate-  
7 income residents to ensure that these populations are  
8 not left out of the clean energy economy as we  
9 support the growth of this industry. NYSERDA will  
10 indeed continue to support our work with low- to  
11 moderate-income communities, offering end user  
12 incentives to increase energy efficiency in  
13 distributed generation adoption. These solutions  
14 will exist principally as a bridge where we invest to  
15 accelerate the development of these solutions.

17 When Governor Cuomo first took office, he  
18 made it clear that transforming the way energy is  
19 produced and delivered in New York was one of his  
20 major goals. Hurricane Sandy, which hit New York  
21 nearly two years later with widespread outages and an  
22 estimated \$50 billion in damage, further drove home  
23 the need for a fundamental shift to become better  
24 prepared for keeping the lights on in an emergency.  
25 And it's not only the damage from storms that's

1  
2 costing our citizens. A number of critical issues  
3 drive the need to reform New York's electricity  
4 market, including the fact that approximately \$30  
5 billion, paid for entirely by New York's electric  
6 customers -- you and me and every one else here --  
7 will need to be spent over the next decade to  
8 maintain current generation and distribution  
9 capabilities, compared with \$17 billion that we spent  
10 over the last decade. Further, as extreme weather  
11 events continue to affect communities across the  
12 State, it's becoming increasingly clear that  
13 meaningful action to mitigate climate change is  
14 necessary.

15           These are some of the reasons why we've  
16 launched NY Prize, which is a three-stage competition  
17 leading to large-scale demonstration projects  
18 designed to optimize grid resiliency and consumer  
19 load flexibility by promoting microgrids.

20           A microgrid is a community-based power  
21 grid that gets its electricity from on-site  
22 generation, which is usually a combination of gas,  
23 turbines and renewable resources, like solar or wind,  
24 as well as energy storage. The purpose is to provide  
25 power more efficiently than the grid, as well as



1 providing islanding capability in the case of a power  
2 outage. In New York City this famously took place at  
3 Co-Op City, the largest affordable housing  
4 development in the country, as well as New York  
5 University during and after Sandy, thanks to the  
6 campus microgrid systems that they had in place,  
7 which was supported by NYSERDA in both places.  
8

9 Through NY Prize we propose to support  
10 the installation of microgrids around the State to  
11 improve power resiliency and efficiency while  
12 demonstrating the benefits of this innovative  
13 technology to encourage even more projects in the  
14 future.

15 NY Prize will inform the REV process and  
16 ultimately will result in what I like to call at  
17 least five REV labs across New York where community  
18 microgrids show a path to a stronger bulk power  
19 system by an increase in greater system efficiency,  
20 affordability, choice and control for customers. We  
21 anticipate funding feasibility work in storm-impacted  
22 communities right here in New York City, as the  
23 competition is now open and can be found at  
24 [prize.ny.gov](http://prize.ny.gov). I'll say that one more time just in  
25 case there's anyone in the audience who's considering

1 submitting an application for feasibility,  
2 prize.ny.gov

3  
4 One of the fundamental recognitions of  
5 the REV initiative is that our electricity grid  
6 contains a diverse set of value streams related to  
7 data, customer satisfaction, reliability and  
8 resilience, convenience and ancillary services. Some  
9 of these societal benefits are not valued by the  
10 market today but may be in the future; that's why  
11 it's vital that NY Prize projects show how new  
12 technologies and business models can capitalize on  
13 these various value streams and how benefits can be  
14 distributed between the utility, third-party and  
15 customers.

16 Traditional sources of energy are  
17 expensive and inefficient; pollution from these sites  
18 can create public health impacts and cost,  
19 particularly in low- and moderate-income communities  
20 across New York where energy costs hit families  
21 disproportionately harder.

22 The challenges that we face collectively  
23 from the power grid are daunting; huge portions of  
24 the grid are aging and increasingly stressed during  
25 periods of peak demand, as you heard from Dick, as

1 well as extreme weather. An estimated 43 percent of  
2 the State's 11,000 miles of transmission lines are  
3 gonna need to be replaced in the next 30 years and  
4 currently about 7 percent of our energy is wasted via  
5 line losses across both transmission and  
6 distributions systems. It's these improvements that  
7 will cost an additional \$30 billion on upgrades over  
8 the next decades and so rather than patch an  
9 antiquated system, what we propose is building a  
10 system that's smarter.

12 One of the biggest expenses in  
13 maintaining the grid is ensuring that the system has  
14 enough power to handle peak load; the largest demand  
15 placed on the system usually today, on a hot and  
16 humid afternoon in July or August. If we can bring  
17 peak demand down we can avoid spending huge amounts  
18 of money to meet that load need. On-site power, such  
19 as through a microgrid, is one way to do this.

20 Through NY Prize we've really thrown down  
21 the gauntlet for community microgrid projects to test  
22 new services and business models and provide the  
23 investor on utility with experience managing the grid  
24 with distributed resources. New York is looking for  
25 community microgrids that incorporate clean

1 distributed generation, energy storage, demand  
2 response and primarily energy efficiency.

3  
4 NY Prize is not about installing more  
5 diesel-fired backup standby generators, we are  
6 purposely technology agnostic; we will fund  
7 generation; we will not fund single-customer  
8 microgrids that benefit one load behind the meter;  
9 we're really about extending today's provide  
10 microgrid model to the next level. In other words,  
11 we wanna see multiple customers, including at least  
12 one critical facility with an ability to island as  
13 well as to benefit the bulk power system during  
14 normal blue sky operating conditions.

15 I just wanna spend a minute on the  
16 critical facility element because I think that's  
17 really important.

18 Any qualifying microgrid is gonna have to  
19 include a hospital or a critical care center or  
20 police or a fire station, a wastewater or treatment  
21 plant, a school or a university or shelters and  
22 facilities of refuge. On the NY Prize website;  
23 again, prize.ny.gov, we've actually shown where these  
24 critical facilities exist across New York City, as  
25 well as areas across the State that have been

1 identified by the utilities as places where on-site  
2 power can help defer massive infrastructure  
3 investments or system constraints.  
4

5 There are three stages of this program;  
6 the first, which is currently accepting proposals  
7 will provide up to \$100,000 to a community for a  
8 Feasibility Study for a proposed microgrid. We  
9 expect to make roughly 25 of these awards, depending  
10 on the proposals, and there's no cost-share required.  
11 We'll be accepting proposals until May 15.

12 The second stage will be much more  
13 competitive and will include cost-share from our  
14 partners. In this stage, which will run through  
15 February of next year, we expect to make 8-10 awards  
16 of up to \$1 million each to qualifying applicants.  
17 This funding will pay for technically complex and  
18 fully-engineered designs for a working microgrid  
19 system. These are massive, expensive and complicated  
20 systems, each of which has unique challenges and  
21 needs. This state is going to address those concerns  
22 and help us to discover the most technically and  
23 economically feasible projects.

24 The third stage will begin in July and  
25 run through the end of 2017. We'll award up to \$7

1  
2 million to 5-7 projects and we will be expecting  
3 considerable cost-share for the completion of these  
4 systems.

5           So what's the benefit of funding these  
6 microgrids? Well aside from helping the communities  
7 involved become more resilient, more efficient,  
8 cleaner and more affordable in terms of power costs,  
9 we're also modeling the technology for other regions  
10 and we're establishing technical standards that can  
11 be used to reduce the cost of future microgrid  
12 systems in New York, as well as around the country.

13           As I mentioned earlier, there are several  
14 elements to a microgrid that can be used to provide  
15 on-site power; all of these have actually been used  
16 to great success around New York City. One element  
17 is a combined heat and power unit, which is also  
18 referred to as a cogen or a cogeneration system or  
19 just CHP for short. CHP replaces a typical building  
20 combination of grid power and a hot water boiler by  
21 going through a combined system which generates power  
22 from natural gas or sometimes a fuel cell and then  
23 capturing and reusing the waste heat; buildings can  
24 raise their efficiency from about 50-75 percent.

1  
2 NYSERDA has been supporting CHP since  
3 2000 and has helped in the installation of dozens of  
4 these units here in New York City as well as around  
5 the State. In the City, CHP systems can be found at  
6 such diverse locations as Fox News, New York  
7 Presbyterian Hospital, the New York Marriott  
8 Downtown, the Sheraton New York Hotel and Tower,  
9 Sunrise Bakery, the New York Times and numerous  
10 apartment and condominium complexes.

11 Solar power can be another element of a  
12 microgrid and we've significant growth in this  
13 renewable resource. Governor Cuomo launched New York  
14 Sun in 2012, a program that will bring up to 3,000  
15 megawatts of solar power to the State by 2023. This  
16 billion dollar initiative to scale up the  
17 installation of solar is already moving the State  
18 closer to having a sustainable, self-sufficient solar  
19 industry.

20 In New York City we've already seen the  
21 installation of a number of high-profile solar  
22 projects, including such sites as Anheuser-Busch in  
23 the Bronx, the Whole Foods in Brooklyn, FedEx in  
24 Queens and Macy's Furniture in Staten Island, among  
25 many others. Hundreds of smaller projects have gone

1 up on the roofs of smaller businesses and private  
2 homes around the city. New York Sun includes a  
3 program called "Community Solar," which encourages  
4 groups of solar power buyers in a region to band  
5 together to take advantage of lowered costs. And  
6 there's another program called K-Solar, which  
7 encourages solar investment at schools around the  
8 State. Both of these programs offer opportunities  
9 for projects in New York City; in fact, I was part of  
10 the first community solar program in New York City, a  
11 program called Solarize Brooklyn, which is now known  
12 as herecomessolar.nyc, which reached over 400 of our  
13 neighbors in Kensington and Windsor Terrace through  
14 neighbor to neighbor outreach and resulted in the  
15 installation of 23 rooftop solar and solar thermal  
16 systems for Brooklyn residents.

17  
18 The last element to bring energy  
19 efficiency improvements to a microgrid can be  
20 storage. Electricity is not consumed at a constant  
21 level, demand is constantly rising and falling based  
22 on the needs for the day and the night. This change  
23 causes further inefficiencies in the electric grid,  
24 particularly as older, less-efficient fossil-fuel-  
25 fired plants are brought online to meet peak demands;



1 energy storage can help deflect that. By storing  
2 energy when it's not needed and providing it upon  
3 demand, energy storage smoothes out power consumption  
4 across the grid, making the system more reliable as  
5 well as more efficient. It can also store renewable  
6 power for when it's needed, allowing solar power  
7 generated during the day to be used at night or wind  
8 power generated during a breeze to be used later  
9 after the wind dies down.

11 Storage incorporates a wide range of  
12 mature technologies, such as pumped hydro, lead acid  
13 batteries, flow batteries that are being developed  
14 here at CUNY, as well as emerging solutions including  
15 advance batteries, flywheels and thermal storage,  
16 each offering a unique set of attributes that best  
17 addresses specific performance requirements.

18 What can energy storage do for New York  
19 City? New York's electric grid is built to reliably  
20 meet well over 30,000 megawatts of peak demand,  
21 demand that arises only 60 hours per year; that's 33  
22 percent larger than the average peak electric load  
23 across the State. Con Ed is already investing in  
24 energy storage in order to save significant  
25 investment costs required to keep up with rising

1  
2 power demand. For example, Con Edison is investing  
3 \$50 million in utility-scale storage within its  
4 territory, which is part of a \$500 million program in  
5 demand-side management in order to avoid building a  
6 billion dollar substation.

7           Incorporating grid-connected energy  
8 storage with PV systems, microgrids and community  
9 energy storage systems will increase the resiliency  
10 of the grid to withstand service interruptions in  
11 individual circuits and allow customer islanding  
12 during an outage. As one example, in 2014 Solar  
13 City, our large solar installer and manufacturer,  
14 predicted that every PV customer would have battery  
15 backup in 10 years, presenting an opportunity to  
16 increase local resiliency while also providing  
17 broader grid benefits.

18           New York City is now home to about a  
19 half-a-dozen energy storage projects, including a  
20 demonstration project right here at CUNY, a 2  
21 megawatt system at Barclay Tower, a subway storage  
22 project that captures energy created during  
23 regenerative braking of subway cars and a system that  
24 uses locally-generated solar power to provide  
25 charging for electric vehicles.

1  
2 New York City is also home to companies  
3 creating jobs around this on-site energy revolution,  
4 companies like Voltaic, Block Power and other  
5 innovative startups that are being supported by both  
6 NYSERDA and the New York City Economic Development  
7 Corporation, and it's important that we're able to  
8 capture the economic development benefits that come  
9 with a shift to open new markets.

10 The microgrid project supported by NY  
11 Prize will contain the above elements and possibly  
12 others as well. Once in place, these projects will  
13 become a vital element of Governor Cuomo's vision for  
14 a power delivery system that's ready to meet the  
15 challenges of a changing climate. Thank you.

16 CHAIRPERSON RICHARDS: Thank you so much.

17 [applause]

18 Sounds like a great program. David  
19 Manning from Brookhaven National Lab, the role of  
20 Brookhaven National Lab in advancing renewable energy  
21 technology.

22 [background comments]

23 DAVID MANNING: Thank you very much,  
24 Mr. Chairman and ladies and gentleman, and first, a  
25 quick comment on NYSERDA, my partner Micah. I was

1 speaking last year at the Wall Street Green Summit  
2 and at that time, this was a couple years ago, I was  
3 running the Smart Grid Consortium and there was a  
4 list of those states that are leading the country in  
5 development of the smart grid; New York wasn't on it.  
6 [background comment] And then there was a list of  
7 the states that have the most potential to advance  
8 and the first one on the list was New York. So I  
9 said to the headline speaker, I said, "Okay, so how  
10 do I get from list number two to list number one and  
11 why did you put us on list number two?" And he said,  
12 "Well number one is NYSERDA, number two is the City  
13 of New York and the way people live here and number,  
14 it's the fact that people in New York are pretty  
15 committed and we're pretty much engaged, and of  
16 course we have fairly high-cost power." So that, by  
17 way of introduction, is it's really valuable and  
18 helpful that we're doing this today and I wanna thank  
19 you. Can you set us up? [background comment]  
20 Thanks very much. [background comment]  
21  
22 So my agenda, sir; just quickly -- oh I'm  
23 sorry, I'll do this first one. Yeah, [background  
24 comment] here we go.



1  
2 and others in that world. [background comment] Oh  
3 sorry. Okay.

4 So what I wanna do though just quickly,  
5 if could. Can I just pop to the other one?

6 [background comments] So I wasn't going to get into  
7 a lot of detail on the science; happy to do that when  
8 people ask questions for us; mostly I want you to  
9 know that we're here and what we do and Martin  
10 Schoonen heads up the bio area and the chemistry area  
11 and Martin just did this presentation very recently,  
12 but just a few stunning slides, and we've all seen  
13 stunning slides, but I was struck by a few of these.

14 There is a rate of warming in the United  
15 States by region and what we're really trying to  
16 address here today is; I wanna discuss the urban heat  
17 island effect. A lot of the research that we're  
18 doing is the impact of cities on the climate.

19 Brookhaven's of the view that about 70 percent of the  
20 CO2 emissions in the world are coming from urban  
21 centers, so as we address all these issues, there is  
22 no better laboratory than right here and that's why...  
23 candidly, why I'm here. Sorry... Can you pull that  
24 back up; I'm sorry? [background comment] I don't  
25 wanna mess with your machine.

1  
2           So the DOE funds our laboratory, so you  
3 might say well why is the Department of Energy  
4 focused on all these issues? Well, they are deeply  
5 concerned about the sustainability of our power  
6 supply; there is a perfect example, there is a  
7 Connecticut power plant that shut down in 2012  
8 because the Long Island Sound was just simply too  
9 warm to cool it, so it had to shut. There's another  
10 one; this is temperature range change, and it's not  
11 hard to find us on the map, but again, major graphics  
12 demonstrating -- and this is what we do at the  
13 National Laboratory; we travel all over the world and  
14 we're really good trackers; we're actually trying to  
15 measure and bring a higher level of certainty to the  
16 measurements, 'cause as we debate the impact of  
17 climate change and whatnot -- we don't, but others do  
18 -- what we need is the best available science, the  
19 best available understanding of these issues.

20           So once again, projected changes in  
21 precipitation, you can see how dramatic those changes  
22 are and that just, as you can see, takes us all  
23 through these regions and then of course, you look at  
24 these very strategic power supply sources and  
25 everybody in this room will say they shouldn't be our

1 strategic sources, but they are at the moment. So  
2 how vulnerable our power system is, that's an extreme  
3 interest to the Department of Energy, but we're also  
4 here, especially after this winter; if you're sitting  
5 in Boston right now, you're fascinated by these  
6 extreme events. So just to have a look at that 67  
7 percent increase in precipitation in our major storms  
8 and that takes us up to 2007; that's not today's  
9 chart; that just shows you the dramatic increases  
10 that are going on in our climate and we believe that  
11 the most important thing we could look at here and  
12 the opportunity here is to look at this urban heat  
13 island. So as we look at the Hudson River and the  
14 interaction of energy and water, what we really wanna  
15 do also is look at the impact of the City on  
16 precipitation; on heat and that's a lot of the  
17 analysis that we're doing.

18  
19 So that's just a quick snapshot, an  
20 overview of what we do at the Laboratory and why  
21 we're here and our obvious message is that we wanna  
22 contribute to the solution.

23 Just a couple more quick slides. You  
24 probably are familiar with Opower; I've thrown that  
25 in, just because Opower have -- I call it the schmuck



1 factor, which maybe is a little unfair, [laughter]  
2 but Opower has the ability, as you can imagine, to  
3 give you a message such as you're using 77 percent  
4 more energy than your neighbor and that's costing you  
5 money and you're wasting a lot of energy and that  
6 technology has served them very well and it's been  
7 very successful as they partner with utilities around  
8 the country.

10 But what we really need to do is to bend  
11 the future of cities and we can do that -- the three  
12 major components generate more energy within the  
13 city; solar, wind and of course, geothermal should be  
14 there 'cause you're gonna hear a lot about geothermal  
15 today, more energy-efficient buildings; we've talked  
16 about that already and then finally of course, we  
17 have to rethink transportation. So those are your  
18 three big buckets and we're very engaged in all three  
19 of those, 'cause the real goal is what do you need to  
20 bend; what do we need to do to bend the future of  
21 cities; how do we change that curve?

22 So Mr. Chairman, thank you; that's our  
23 snapshot.

24

25

1  
2 CHAIRPERSON RICHARDS: We've been joined  
3 by Council Member Steve Levin from Brooklyn and he  
4 has a question.

5 COUNCIL MEMBER LEVIN: Thank you,  
6 Mr. Chairman.

7 Well thank you; that's an excellent  
8 presentation and very interesting and I'd love to  
9 learn more about Brookhaven, but this is a fantastic  
10 snapshot.

11 My question is; so -- and I am a  
12 political person by nature, because that's what I do,  
13 and you're funded by the Federal Department of  
14 Energy; correct?

15 DAVID MANNING: Exactly.

16 COUNCIL MEMBER LEVIN: That's not  
17 administration to administration; that's a  
18 longstanding relationship; correct?

19 DAVID MANNING: Absolutely, the Lab is  
20 run, as I indicated, it's led by a group of  
21 universities, including Columbia, MIT, Harvard;  
22 that's sort of the oversight panel; the day-to-day  
23 management is an entity called Battelle in Stony  
24 Brook University, so they operate the Lab on a day-

1  
2 to-day, but my email address is dot gov, so we are..  
3 [crosstalk]

4 COUNCIL MEMBER LEVIN: Okay.

5 DAVID MANNING: fully funded by the  
6 Department of Energy.

7 COUNCIL MEMBER LEVIN: So my question is,  
8 'cause I'm concerned, right, so we're in the -- we're  
9 in the last two years of an administration that  
10 recognizes climate change, right; recognizes the  
11 human impact to climate change; but there are  
12 candidates for president out there right now that  
13 well say.. [crosstalk]

14 DAVID MANNING: With other views.

15 COUNCIL MEMBER LEVIN: the jury is still  
16 out, or something like that and I mean, how does  
17 that.. how do you as a research institution who's  
18 collecting data that's showing these impacts, and  
19 you're using that data to guide your policy into the  
20 future, you know what you wanna be looking at; I mean  
21 all of this is looking at how are we can use cities,  
22 like New York City, to reduce our carbon footprint  
23 nationally, internationally -- if you're looking at  
24 ahead, can you be confident right now that you'll be  
25 able to continue your research if an administration

1  
2 comes in that says the jury's still out on climate  
3 change?

4           DAVID MANNING: The role of our  
5 laboratory is not to make policy; the role of the  
6 laboratory is to provide the best available  
7 information, the best available science to provide  
8 the basis for policy decisions. So we are not a  
9 policy shop. We do science and we do analysis and  
10 that information feeds the users of the facility; we  
11 don't just provide the Department of Energy with this  
12 information, we are what's called a user facility.  
13 So any number of scientists, universities from around  
14 the world come and use our facility because of the  
15 scale of these machines. So they're walking away  
16 with greater information and that quest for  
17 information we're confident will continue and will  
18 survive and it is not a political pursuit at all; it  
19 is a science pursuit. So we will continue to  
20 generate information; we have no position in the  
21 policy world, that information will be used by  
22 others. And the beauty of this facility because it's  
23 funded by the Department of Energy, is that  
24 researchers from around the country; obviously, SUNY  
25 universities are a big user of our facility; we are a

1 user facility, so scientists can come in and do  
2 research with us that they can't otherwise do. Where  
3 they take it; what they achieve it with, that's what  
4 builds the host of knowledge that we can generate.

5  
6 COUNCIL MEMBER LEVIN: If you don't mind  
7 me asking; how much funding do you receive from the  
8 Department of Energy?

9 DAVID MANNING: The lab's budget is about  
10 \$700 million per year, so that's our operating cost.  
11 As I indicated, we have 3,000 direct employees, 400  
12 graduate students; we have about 4,000 research  
13 visitors a year; we have about 37,000 visits a year,  
14 including a tremendous number of students and school  
15 children, so that's... and as I said, we have 350  
16 buildings on 5,000 acres... [crosstalk]

17 COUNCIL MEMBER LEVIN: So your DOE  
18 funding covers your operating expenses annually...?  
19 [crosstalk]

20 DAVID MANNING: Yes. Yeah.

21 COUNCIL MEMBER LEVIN: Okay, so essential  
22 component.

23 DAVID MANNING: Yeah.

24 COUNCIL MEMBER LEVIN: Thank you.  
25

1                   DAVID MANNING: Okay. Thank you.

2                   [background comment]

3                   [applause]

4                   CHAIRPERSON RICHARDS: Alrighty. Thank  
5 you. [background comments] We're not gonna take  
6 questions... we'll take questions after lunch.

7                   So we're gonna hear now from Scott Duncan  
8 from Pertamina Energy Tower and they're going to  
9 discuss zero carbon buildings. He's going to discuss  
10 zero carbon buildings.

11                   [background comments]

12                   SCOTT DUNCAN: Can everyone hear me?

13                   [background comments] A little louder? Okay. So  
14 uhm... is that better?

15                   Thank you to the New York City Council  
16 for inviting us to speak today. I'm Scott Duncan,  
17 Design Director, Architect from Skidmore, Owings &  
18 Merrill (SOM) and I'm joined by my colleague here in  
19 the audience, who is an engineering. We're an  
20 architecture and engineering firm working on a  
21 variety of scales of buildings and urban design  
22 projects around the world.

23                   I was asked today to come talk about this  
24 project, the Pertamina Energy Tower, which is to be  
25

1 located in Jakarta, Indonesia, about as far on the  
2 planet as you could get from New York, but when  
3 completed will be the world's first net zero  
4 supertall. So it on-site generates as much energy as  
5 it consumes and in fact there's a surplus of energy,  
6 as designed to date.  
7

8 So when we started this project -- and I  
9 should say that Pertamina is the oil and gas company,  
10 the state-owned oil and gas company of Indonesia, so  
11 there's an enormous paradox here, but a big statement  
12 about the future. In approaching this project we  
13 made energy the central focus of the design, the main  
14 driver and it was suggested that we shape the  
15 building footprint something like what's on the  
16 screen here, with a long face facing the south and  
17 north and the short faces looking to the east and  
18 west, to cut down on the solar radiation. What we  
19 found, by running a series of models, was that  
20 compactness actually won out over orientation in the  
21 first part of designing a net zero building, which is  
22 reducing the loads that go into that building. So a  
23 smaller form with the same area, like a square,  
24 performs better than a long thin rectangle. Starting  
25 with that base case of a square, so imagine this is

1 the building footprint; could be similar in size to a  
2 major office building here in New York, rotating that  
3 form on a 45-degree angle like this reduces, just by  
4 that rotation, 8 percent of the design loads for  
5 cooling, which if you don't know, Jakarta is like  
6 Florida but with no winters, it's a tropical, very  
7 hot environment, no heating. We found that by  
8 rounding the corners and making that floor plan more  
9 compact there's a further reduction in the annual  
10 cooling, in peak cooling loads and annual cooling  
11 loads are slightly different; some of the engineers  
12 in the room will understand that.

14 So Jakarta itself is almost on the  
15 equator, which means that its north and south  
16 exposures for buildings get virtually equal solar  
17 radiation, which is a different design problem than  
18 we have to deal with in New York. So in thinking of  
19 this tower, we designed it to respond to that kind of  
20 symmetrical north-south orientation. So going from  
21 that rounded plan form to a shaded plan form that has  
22 north and south louver bands, so to cut that solar  
23 radiation we see a 49 percent reduction in the peak  
24 cooling load, which is what's used to design the  
25 mechanical system, so almost cut in half just by





1  
2 the direct sunlight but you wanna draw in that  
3 bounced reflected light on the interior. So that  
4 louver band is quite effective when seen from  
5 outside, but quite open when seen from inside and you  
6 can see the kind of effect of the reflected day  
7 lighting on the inside.

8           So on the east and west exposures of the  
9 building there's a very different problem, a very  
10 different sun geometry which was used to drive the  
11 design of this façade, so while the north and south  
12 are shown on the bottom and the upper of the screen  
13 here is horizontal louvers, there are vertical  
14 louvers here which intercept those low-angle east and  
15 west sun rays, but still provide about two feet of  
16 viewing glass in-between those louvers and that gives  
17 the building its kind of distinctive appearance that  
18 you see in the handouts and here on the screen, with  
19 that kind of bifurcated, that slot that goes on the  
20 east and west orientation.

21           You'll notice at the top there's a  
22 special feature which is developed to begin to  
23 harvest the energy. I talked about reduction, which  
24 is the first important step; the second phase is of  
25 course energy generation. So in our case,

1  
2 fortunately, the east and west -- the winds in  
3 Jakarta are on an east and west access, so that  
4 allowed that east-west cleft, that slot to be a kind  
5 of funnel for wind and remember, the wind moves  
6 faster at the height of a tall building; this is as  
7 tall as the Empire State Building, to give you a  
8 sense of scale. We at that topmost point introduced  
9 an aperture in the building that acted like a funnel  
10 to accelerate those breezes, which are shown in this  
11 CFD analysis. Within that funnel we locate 8  
12 vertical axis wind turbines, which are able to rotate  
13 and generate energy for the building. At the top of  
14 the building is also an observation deck, and  
15 remember, this is a public state-owned company, so  
16 there's a kind of agenda to educate the public and  
17 invite the public to the building, so at the top is  
18 this observation deck which from inside has panoramic  
19 views of the city, but also a view into that funnel  
20 that I was talking about, and on the right side of  
21 the image you see visitors to the observation deck  
22 will be able to witness the generation of energy, the  
23 turning of the turbines at the same time.

24 So the wind turbines, you're probably  
25 wondering, how much energy does that generate for the

1 building? Between 1 and 2 percent of its annual  
2 load. The real story for energy here is geothermal.  
3 Indonesia is a volcanic archipelago, it's a volcanic  
4 island chain that has an outstanding -- you can see  
5 these red dots indicate seismic activity and actually  
6 volcano location -- has an outstanding resource for  
7 geothermal. So the way this deep geothermal system  
8 works is that super-heated water is brought to an  
9 energy plant at the surface; you can see our building  
10 and the energy plant there to its left, on the right  
11 side of the slide, where it drives a turbine; that  
12 turbine creates energy. So it's essentially an  
13 unexpendable source of energy, deep geothermal as  
14 opposed to many other geothermal technologies.

16 So all of this may sound very exotic and  
17 perhaps irrelevant to New York, but you know in  
18 talking with Samara in advance of the talk, we asked  
19 ourselves this question -- How could we do a net zero  
20 supertall like this in New York City? So Luke and I  
21 and our group thought to projects that we know, which  
22 on the left is a tower designed for net zero that's  
23 built in Guangzhou, China by SOM and more locally,  
24 here on the right, PS 62 in Staten Island, which is  
25 under construction now; you may know about it through

1  
2 the School Construction Authority; it's a net zero  
3 public school.

4           But if we look to again, the Pertamina  
5 problem and Manhattan and what would we do to create  
6 a net zero supertall in Manhattan, let's take a  
7 hypothetical site in Midtown, the red square there on  
8 the left. If we were to integrate photovoltaics  
9 within the building we might get to 10 percent of  
10 energy generation, if we're lucky; if we integrate  
11 wind turbines, may be able to get something like 2  
12 percent of the demand that a building like that would  
13 require on an annual basis. But if we look outside  
14 of the footprint of this hypothetical site in  
15 Midtown, that green rectangle would be the size of a  
16 solar field that would be required to power that  
17 building, so roughly, the footprint of the  
18 Metropolitan Museum of Art as a solar field would get  
19 you your free energy for the year; an array of  
20 vertical axis wind turbines over by Umpire Rock or  
21 you know a few baseball fields there on the west  
22 corner would allow you to meet that energy need. So  
23 it's a smaller footprint; in some ways more invasive  
24 in the landscape; you're probably familiar with these  
25 vertical axis wind turbines; they need to be spaced

1  
2 apart from one another. Looking to the large-scale  
3 horizontal axis wind turbines, so the windmills that  
4 we see, you'd need two. Or looking to a technology  
5 -- hydro turbines, that in the case here, as shown in  
6 the image on the bottom of the screen, is a product  
7 that's been developed with Boeing and is in use in  
8 the Saint Lawrence River, we'd need three of those,  
9 with a total spacing of about 250 meters. So three  
10 turbines like that and you're on your way to net zero  
11 in Manhattan.

12           The least let's say space-intensive  
13 application is very similar to what we did on  
14 Pertamina; the deep geothermal well, which with all  
15 of its pumps and housing would probably be smaller  
16 than a two-car garage when it came down to it, but it  
17 goes very deep. In our case, based on our  
18 calculations, available kind of geothermal resources,  
19 we estimated -- we're talking about a well at 3.5  
20 miles deep, which is in the area of twice as deep as  
21 Pertamina's well, but much shallower than the kinds  
22 of wells that we're digging to extract oil from you  
23 know offshore.

24           So I'm missing an image here and the  
25 final..

1  
2 CHAIRPERSON RICHARDS: What type... is it  
3 open loop or a closed loop, the geothermal...  
4 [crosstalk]

5 SCOTT DUNCAN: Ours is an open loop.

6 CHAIRPERSON RICHARDS: Open. Okay.

7 SCOTT DUNCAN: Yeah, which is why we get  
8 such high efficiency. So we should have a map of the  
9 five boroughs here, because Central Park may be the  
10 wrong place to do something like this, [laughter]  
11 although you know we do need to think about our  
12 city's infrastructure; Central Park is a piece of  
13 cultural infrastructure; we need to think about this  
14 infrastructure differently, but I have to believe  
15 that somewhere in the five boroughs we can find an  
16 opportunity to explore a project like this and want  
17 to today offer our assistance to the Council to do  
18 any kind of feasibility study that you'd like, you  
19 know, to pursue any opportunities for sites or  
20 collaborating with the development community on a  
21 study for this kind of thing. Thank you very much.

22 [applause]

23 CHAIRPERSON RICHARDS: The future.  
24 Alrighty, next we have Dr. Sanjoy Banerjee --

2 [background comment] oh no -- Oh, am I wrong?

3 [background comment] Oh, I'm sorry... Oh...

4 FEMALE VOICE: Washington Square Park  
5 House... [crosstalk]

6 CHAIRPERSON RICHARDS: Oh, sorry...

7 FEMALE VOICE: J. Preston.

8 CHAIRPERSON RICHARDS: Okay. [background  
9 comments]

10 While we're getting this up, let me just  
11 introduce myself... [background comment] ourselves. My  
12 name is George Schieferdecker; I'm with BSKS  
13 Architects; I have with me Jennifer Preston, our  
14 Director of Sustainability, who's gonna get the  
15 presentation up and running and Mike McGough from  
16 BuroHappold, who was our engineer on this particular  
17 project and whose firm is active on many  
18 sustainability projects; really internationally, so a  
19 good resource for thinking outside of architecture  
20 project. [background comments] Just a second.

21 [background comments]

22 We are honored to present or to be able  
23 to present our very modest project; [laughter] I  
24 think we present a sort of fitting contrast to what  
25 we've just seen, [laughter] we've got the big and the



1 small here, so. But we did a project in Washington  
2 Square Park and we think it's a model of  
3 sustainability in New York City and certainly a model  
4 for low-carbon design. Our project is a -- let me  
5 just see if this goes ahead -- alright, we're gonna  
6 see two slides in one, on the left-hand side. Our  
7 project is a modest building, we're about 3,000  
8 square feet; it is at the southern side of Washington  
9 Square Park and it houses the park's offices, the  
10 park's changing rooms for the staff in the park,  
11 maintenance equipment, public bathrooms and the  
12 equipment for the iconic fountain at the center of  
13 the park.  
14

15 What we tried to do with the design was  
16 have really a minimal impact on the park; I would say  
17 that the whole point was to have a minimal footprint.  
18 And so we took as our sort of design impetus, our  
19 design theme; the notion of a basic garden structure,  
20 prototypical pergola or trellis and put our building  
21 sort of within that. Eventually we're gonna have  
22 vines growing out of the top and over the edges of  
23 the trellis to give it further shading on its edges,  
24 and it's meant to be that blend of building and  
25 greener for the park.



1  
2           And I understand one of the topics of  
3 today is the kinds of hurdles that we face with this  
4 sort of implementation and we had an odd one in this  
5 particular project because we are on the site of a  
6 burial ground, so we have archaeological issues that  
7 we had to deal with. Our building, as you can see by  
8 the shaded elements that are underneath the plan, sit  
9 on top of the foundation of former buildings so that  
10 the footprint is lessened and we've utilized in the  
11 one case, on the bottom right, the cellar of an older  
12 building as we conformed to the plans for the  
13 renovation of the park. Originally we had the wells  
14 in that portion of the cellar that was outside of our  
15 building as a way to access them over time but  
16 simultaneously have them within our building; that  
17 did not work out because of issues with foundations  
18 and footings, everything was too close, and so they  
19 did have to move outside the building; still within  
20 former footprints of other buildings that were on the  
21 site. Oops, I went backwards, didn't I?

22           So we'll get into the specifics and I'll  
23 let Jen and Mike take over. The thing that I wanted  
24 to simply mention here is on the left-hand side. We  
25 do have photovoltaics on the roof of our building;

1  
2 they have a limited efficiency because of some of the  
3 buildings to the south, but they're -- we also have a  
4 dog run to the south, which opens us in that  
5 direction, but that makes a good companion, or a  
6 symbiotic relationship with the ground source heat  
7 pump system, whose only energy usage is electrical  
8 and the photovoltaics, obviously provide some of  
9 that. So Jen, do you wanna... or Mike? [background  
10 comment]

11 MIKE MCGOUGH: I wanna talk very briefly  
12 about some of the opportunities that we had; some of  
13 the challenges that we ran into on this project as  
14 well. The first thing is, we've been using or I've  
15 been hearing the phrase geothermal; I prefer to use  
16 the phrase geoexchange; we are not extracting hot  
17 water from the Earth. So for this project we are two  
18 geoexchange wells, they're closed loop bore holes;  
19 while I would've loved to have gone three-and-a-half  
20 miles down, we went [laughter] 500 feet for each of  
21 them. Our little building has a load of nominally 4  
22 tons, so some of the challenges that we ran into, as  
23 George said, was obviously location for the wells,  
24 the drilling of it; obviously the initial cost, but  
25 given the nature of the building, our geoexchange

1 wells effectively replace either an external  
2 condensing unit or a more traditional cooling power  
3 that we would see for this type of building. So  
4 continuing with the vernacular of the building,  
5 keeping anything off the roof, keeping it very  
6 simple, it was obviously a very appropriate choice,  
7 in our opinion, for this project. We effectively  
8 have three geothermal systems inside the building;  
9 two water to air systems which are serving the  
10 offices; the locker room areas, and then we have a  
11 radiant system which is serving the bathrooms as  
12 well. We didn't want to be providing air  
13 conditioning to an area which was an open resource  
14 for the public and make it an attractive nuisance, if  
15 you will.  
16

17 So for the radiant system we utilized a  
18 water to water heat pump; we have a buffered tank so  
19 that we operate the geothermal heat pump doing water  
20 to water only on an as-needed basis, increase the  
21 temperature to a suction tank and let that sit pretty  
22 dormant throughout most of the operation.

23 The rest of the system on the air side is  
24 fairly traditional. Some of the other challenges  
25 that we ran into was obviously one of controls,

1  
2 getting the integration between the photovoltaics and  
3 the geothermal system as well and being able to take  
4 some of the photovoltaic energy and reduce some of  
5 our energy in particular for the pumps. The  
6 geothermal pumps or geoexchange pumps are only about  
7 6 horsepower each for this project.

8           There are two primary types of  
9 geoexchange which are utilized in New York City  
10 proper itself and you'll see the reference on the  
11 bottom for both the Washington Square as well as the  
12 Front Street Project, either an open standing column  
13 well or the closed loop well. Historically in New  
14 York City some of the open wells have experienced  
15 some issues with regards to their performance and  
16 their operation, which becomes a challenge as it  
17 relates for a closed or an open loop and being able  
18 to do large-scale buildings, as you can see from the  
19 previous installation.

20           This project was well-suited to a  
21 geoexchange because of the public visibility of the  
22 building, trying to keep something off of the roof,  
23 as well as a very small load and being a very  
24 boutique building to support a public enterprise.

1  
2 JENNIFER PRESTON: So I'm gonna take a  
3 tiny step back, which is really the first thing we  
4 should all be talking about first, which is reduction  
5 and to make the point that daylight is the first  
6 source of renewable energy, so this building really  
7 tries to capture that first and that's important  
8 because when you're reducing your loads you can  
9 reduce the cost of those upfront high technology  
10 items like geexchange and photovoltaics.

11 Our photovoltaic array provides about 34  
12 percent of our electrical load of our building; that  
13 includes the pumps on the geothermal system,  
14 lighting, plug loads, etc. When we were looking at  
15 the PV array, we did careful studies of both the  
16 solar insolation on the roof over the course of a  
17 year and the overshadow studies of the trees and the  
18 buildings to our south. You can see on the slide on  
19 the left in the three rows are our shadow studies;  
20 the top being summer months, the middle being winter  
21 months and the bottom being the shoulder seasons of  
22 spring and fall. We do take a little bit of a hit in  
23 the winter when the low horizontal sun is casting  
24 shadows from the southern buildings over our roof.

1  
2 In total, the carbon savings on this  
3 project is the equivalent of 2.2 cars in terms of  
4 greenhouse emissions, or over 11,000 pounds of coal  
5 burning over the course of a year. It's a tiny  
6 little building, but it actually has a bigger impact  
7 than buildings 10 times our size, so we're quite  
8 proud of it.

9 Just to make the point that geexchange  
10 is quite possible in New York City, if it's  
11 appropriate in terms of cost and value to the  
12 community; there are a number of projects that are  
13 using both open and closed wells up into the 100s and  
14 these are a few of those examples. Thank you all.

15 [applause]

16 CHAIRPERSON RICHARDS: So geothermal is  
17 possible in New York City. Alrighty, Dr. Sanjoy  
18 Banerjee on battery storage. [background comments]  
19 Alrighty. If you are driving a dark [background  
20 comment] Caravan with New Jersey plates W81BM2, you  
21 got a ticket; [laughter, background comments] for  
22 parking on the wrong side of the street?

23 FEMALE VOICE: Yeah.

24 CHAIRPERSON RICHARDS: So I would suggest  
25 you move your vehicle so you don't get another one.



1  
2 FEMALE VOICE: You should've taken the  
3 subway to get here.

4 CHAIRPERSON RICHARDS: That's true. That  
5 is true, or the ferry. Well, that's New Jersey,  
6 Staten Island. [background comment] Alrighty,  
7 Dr. Banerjee.

8 SANJOY BANERJEE: Thank you. Chairman  
9 Richards, members of the Council; ladies and  
10 gentlemen. My testimony will be... [interpose,  
11 background comment] Oh, so... maybe I should use this.  
12 Can you hear on this? [background comment] Can you  
13 hear me now?

14 CHAIRPERSON RICHARDS: Yes, Professor.

15 SANJOY BANERJEE: Alright. So again,  
16 Chairman Richards, members of the Council; ladies and  
17 gentlemen, I'm Sanjoy Banerjee; I'm the Director of  
18 the CUNY Energy Institute and I suppose in many ways  
19 your host here today. I hope you're enjoying the  
20 building and it's great that the conference and  
21 hearing is going so well and so many very interesting  
22 presentations have been made. In any case, I'm going  
23 to give you some testimony which is going to be  
24 divided into two parts. The first part will be  
25 essentially related to what we see the role of energy

1 storage, which is one of the major areas for the  
2 Energy Institute here to be, and second, related to a  
3 spin-out that has come from the technology that was  
4 developed at the Energy Institute, which is now  
5 located 10 blocks south, on 127th Street in Harlem,  
6 which is investor funded and making 20 jobs in Harlem  
7 right now; that company is called Urban Electric  
8 Power and I'll tell you a little bit about -- they  
9 wanted some testimony given, their CEO is away; I was  
10 one of the founders and so I'm going to present it.

12 So related to the first topic, which is  
13 the Energy Institute's views on energy storage, I  
14 have no slides; being a professor, I don't use any  
15 slides. [laughter] Okay. So we start with that.  
16 We really were formed about -- what was it -- 2008  
17 when I came from the University of California and our  
18 mission was really to enhance our nation's energy  
19 independence. So much of our work, like  
20 Brookhaven's, is funded by the Department of Energy  
21 and some of it by NYSERDA; a lot of it by Con Edison,  
22 various people like that. In any case, why were we  
23 interested in energy storage? There are really four  
24 reasons, and I'll go into them and one I won't go

1  
2 into any detail about, but that will be part of an  
3 Urban Electric Power's testimony which I will give.

4           So the first reason was clearly that we  
5 wanted to develop an enabling technology for a low-  
6 carbon renewable future. We understood right away,  
7 and I think all of you do, that the key to this is to  
8 keep the cost of energy storage low enough that solar  
9 and wind power, for example, could become truly  
10 economical, and that is really the key reason for  
11 storage. What we can do is we can store near urban  
12 centers where it's most efficient to store energy and  
13 generate wind or solar power wherever we like; it can  
14 be away from urban centers, but because you're  
15 putting the storage near its point of use, that's the  
16 most efficient place to put it. So that was the main  
17 reason and there is no existing technology today that  
18 can do this and that's why you really need to be able  
19 to improve the technology in this way. And DOE had,  
20 for example, through ARPA-E, invested about \$300  
21 million in storage for this reason. Also of course  
22 you can think of cars, electric cars possibly being a  
23 way to store energy when it's not needed. So that's  
24 also part of, if you like, programs like DOE's, but

1  
2 now taken up by companies like Tesla and so on. So I  
3 won't go into that any more.

4           The second reason why energy storage was  
5 very interesting to New York, because it's a dense  
6 urban environment, is that it can defer the  
7 construction of transmission lines and maybe also new  
8 substations, distribution networks, because those  
9 have to be planned for really peak use. So if you  
10 can store energy, let's say in a substation, and  
11 distribute it, then you can significantly defer the  
12 cost of construction of a new substation. Now this  
13 is really of interest to people like Con Edison,  
14 which is why they're so involved with us. If they  
15 can put the storage right at the substation; what  
16 happens is, they are able then to say we don't need  
17 to put a \$1 billion new substation maybe for 5 or 10  
18 years, so that was the second reason; let's call it  
19 T&D defer, and this really also a business model that  
20 can be monetized so that the taxpayer or whoever  
21 doesn't have to subsidize it. Con Edison, if it puts  
22 in a prudent investment and putting it in a  
23 substation, they can recover funds from it, so that  
24 is a good business model to make it work. Okay,  
25 that's the second reason.

1  
2           The third reason for this is that in a  
3 dense urban environment like us, it's related to the  
4 other reason, which I call ahead of the meter  
5 storage; it is behind the meter storage, which is in  
6 residences, in homes and so on; they may have local  
7 renewables which can be stored there, but they also  
8 can be used to defer or shave peaks so that you  
9 reduce the peak loads and this is by something called  
10 demand charge reduction. Okay, so that's the third  
11 reason for a dense urban environment.

12           The fourth reason, which I'll get into  
13 more, is resiliency. As was pointed out by the  
14 speaker from Brookhaven, it's clear that we are going  
15 to see rising temperatures, rising levels and so on,  
16 and we may expect that in the future we will have  
17 more occurrences like Superstorm Sandy and so on.  
18 No, as you know, one of the problems that occurred  
19 during the Superstorm was the backup diesel  
20 generators which were located on the roof of some  
21 buildings, were not operative because the diesel  
22 which was stored in the basement got flooded, okay.  
23 So at the end of the day it could be that if you  
24 could have energy dense solutions so that it didn't  
25 take up much building space where energy could be

1  
2 stored, then you could make a building resilient to a  
3 wide variety of conditions by either local storage or  
4 secondly, by having portable storage which could be  
5 deployed. So these batteries could be kept to let's  
6 say be sent to an area where you needed to have  
7 energy, okay. So that's the fourth reason, which is  
8 resiliency.

9           So at the Energy Institute we have  
10 installed a fairly large system, 200 kWh hours, 100  
11 kWh, and it's in the basement of the Engineering  
12 Building and it works, it shaves off the load from  
13 the building; that demonstrated to us a quality which  
14 an energy storage system must have, safety. The  
15 permitting for this took almost as much money as  
16 building the system, [laughter] okay. Now, there was  
17 no way we could have put a lithium ion battery or  
18 something like that there; I'd shoot myself three  
19 times before doing that, okay. [laughter] It was  
20 really, really hard to get permitted and today we are  
21 actually working with Con Edison to let them know all  
22 the steps we went through, because they are looking  
23 at other installations of this type and we were sort  
24 of a pioneer in getting this done. So safety becomes  
25 an enormous issue and the advantage for energy

1 storage technology, which is nonflammable, which  
2 doesn't pose a fire hazard; all these things are  
3 absolutely key. So when you talk about let's say  
4 lithium ion batteries being a solution; maybe it's a  
5 solution for a car, but you're not going to put  
6 massive lithium ion in a building or in a substation,  
7 I just don't see it. So we need much safer solutions  
8 in this way.

10 So what are we looking for in energy  
11 storage? We're looking first for low cost; ideally  
12 your batteries must be lower cost than lead acid  
13 batteries, but it must also be more energy dense in  
14 order to be located in an urban environment, because  
15 we just don't have the space to put these things. So  
16 that's number two, low cost, highly energy dense;  
17 third attribute, safe; go to be safe, and that  
18 actually is probably the most important thing that  
19 Con Edison worries about. I don't know if anybody's  
20 here from Con Edison, but we've had discussions with  
21 them and they worry about that all the time. Okay,  
22 so that's really my first part of my testimony, okay.

23 The second part now relates to spin-out,  
24 which is from Urban Electric Power; this I'm going to  
25 read because it's not my own. Okay. So this is from

1  
2 spin-out from technology that was developed at the  
3 CUNY Energy Institute, which we have licensed to a  
4 company which is investor funded; CUNY had, you know,  
5 made the agreement, and they say:

6           Solar plus storage for improving the  
7 resiliency of the City's infrastructure. When an  
8 emergency strikes the City it needs to be ready to  
9 provide shelter, food and electricity to citizens.  
10 As Sandy showed, storms can hit in patches seemingly  
11 randomly; the City needs to be able to adapt existing  
12 emergency facilities for shelter in advance and make  
13 available facilities with only an hour's notice.  
14 These facilities need to be able to provide energy  
15 sometimes for up to 4-5 days, as evidenced during the  
16 aftermath of Sandy. Diesel generators can last two  
17 days before the diesel runs out and the fuel supply  
18 chain may break, as we experienced during the  
19 aftermath of Sandy. There is a need for a different  
20 type of energy to ensure resiliency and self-  
21 sufficiency of New York City buildings, one that is  
22 compact and safe and can be safely stored on-site or  
23 easily transported when and where needed quickly and  
24 easily. Urban Electric Power, based on research  
25 developed at the CUNY Energy Institute, has developed



1 safe rechargeable energy storage systems that are  
2 based on rechargeable alkaline cells like a Duracell  
3 and will be charged 10-plus years without any risk of  
4 fire hazard and these storage systems can be reused  
5 several hundred times and they are very compact for  
6 tight buildings and easily transportable; in fact,  
7 they hold more energy per unit volume than the  
8 batteries in our phones.  
9

10 For example, a 1 megawatt-hour system,  
11 enough to run emergency systems of a large building  
12 for one day will take a 100 cubic feet -- that's I  
13 guess 10' x 10' -- no, less than that -- 4' by 4',  
14 alright, not that big anyway -- for the batteries and  
15 auxiliary systems. The whole system can be assembled  
16 and connected to solar installations on-site or can  
17 be site-sourced and transported in a small container  
18 -- here it is, 6' x 6' x 3' -- and weighs less than 2  
19 cars. The energy storage systems are low-cost,  
20 require no maintenance and can be safely connected in  
21 dense urban areas where needed. The storage systems  
22 are plug-and-play and can be used: a., as the only  
23 site source of energy for a number of days; b. to  
24 harness the power of solar energy for daytime  
25 charging and nighttime use, for extended use; c. to

1  
2 extend the life of diesel generators when working  
3 diesel is available. One or more such energy storage  
4 systems connected to the solar system of a building  
5 can provide around the clock energy, virtually making  
6 the glo... I'm not sure... and Urban Electric is  
7 installing two such solar-tied systems this year at a  
8 college and high school within the five boroughs to  
9 provide resilient solar-generated power electricity.

10 We encourage the members of the Committee  
11 to come and see our facilities in Harlem and to  
12 continue to explore these alternative solutions to  
13 the extraordinary problems that New York faces today  
14 with regard to its energy future.

15 Thank you very much.

16 CHAIRPERSON RICHARDS: Thank you.

17 [applause]

18 Alrighty and right before lunch we will  
19 hear from Philippe Bouchard, from Eos Energy Storage,  
20 on battery storage as well.

21 PHILIPPE BOUCHARD: I'll try to keep my  
22 presentation short. I've learned at conferences you  
23 don't wanna stand in-between an audience and lunch.

24 [laughter]

1  
2           Alright. And many of comments today --  
3 By the way, to introduce myself; I'm Philippe  
4 Bouchard, Vice President of Business Development at  
5 Eos Energy Storage. We are a developer and  
6 manufacturer of grid-scale battery storage solutions,  
7 based out of Edison, New Jersey where we have our R&D  
8 headquarters and we now have our manufacturing  
9 capability in Upstate New York, outside of Ithaca,  
10 New York, and we have a small commercial office in  
11 New York City in fact.

12           So thank you to the New York City Council  
13 Committee on Environmental Protection for bringing us  
14 in to discuss the important issue of energy storage.

15           And I wanna first start by understanding  
16 and discussing why -- why do we care about energy  
17 storage; what's the significance? And I wanna point  
18 out a lesser-known fact which is that the electricity  
19 grid is the only commodity supply chain in the world  
20 that does not use a significant amount of storage of  
21 the commodity produced. So less than .01 percent of  
22 electricity that is generated today is stored and as  
23 a result, we need effective solutions that can buffer  
24 inconsistencies in supply and demand to deliver that

1 commodity at lower cost the end user, such as every  
2 other supply chain has.

3  
4 So this slide is very telling of the  
5 value proposition that storage can provide.  
6 Essentially in today's environment, our electricity  
7 grid is massively overbuilt and underutilized. So if  
8 you look at all of the generation, transmission and  
9 distribution infrastructure in the United States, we  
10 use it on average less than 40 percent of the time.  
11 That represents over \$1.4 trillion dollars of money  
12 that we'll spend on infrastructure in the next 20  
13 years that will go underutilized. So storage is a  
14 means by which we can improve the efficiency and the  
15 utilization of that infrastructure, again, to deliver  
16 electricity at lower cost to our consumers.

17 This challenge is especially pointed in  
18 New York City, where you have such power density, and  
19 you can see, this is data provided by Con Ed and  
20 their electric system long-range plan. Currently  
21 their peak demand is at about 13,000 megawatts or 13  
22 gigawatts and it's projected to increase, it's gonna  
23 get peakier. So I believe rate payers in 2012 spent  
24 about \$1.2 billion upgrading that infrastructure to  
25 support peak load and again, this is all

1  
2 infrastructure that can be used more efficiently with  
3 cost-effective storage.

4 I think everyone is aware of the  
5 challenges that were confronted when Hurricane Sandy  
6 hit the east coast region; this is a nice visual  
7 graphic of outages, areas that were hit hardest in  
8 the five boroughs; this was data again provided by  
9 Con Edison and published by The Huffington Post.

10 So by combining energy storage and  
11 distributed generation, we can provide a means of  
12 power reliability and resiliency that will make our  
13 great system more effective for the end consumer.

14 I apologize; some of these graphs seem to  
15 have gotten distorted. But this graph is essentially  
16 showing the growing demand for storage integrated  
17 solar solutions and if you pay attention to the  
18 graphs on the far right, you can see why storage is  
19 needed to integrate renewable energy. At the top you  
20 have the typical solar output of a solar generation  
21 facility in Arizona and this is looking at second-  
22 level granularity of the output of that solar farm  
23 and you can see the sharp breaks in the production of  
24 that solar generation which correspond to passing  
25 clouds; right? So that represents a real challenge

1  
2 for utilities who are tasked with the job of  
3 providing safe, reliable electricity; every time that  
4 cloud passes, the utility has to ramp a thermal  
5 generator somewhere to make up for that mismatch in  
6 supply and demand; storage can fix that, essentially  
7 we can smooth and firm and shift that solar energy so  
8 that it is a dispatchable resource that's available  
9 when we need it most and thus of greatest value to  
10 the consumer.

11           The same challenge is illustrated in the  
12 graph to the bottom right; that's looking at wind  
13 generation profiles in ERCOT, which is essentially  
14 the Texas independent system operator. You can see  
15 the actual demand is shown in green; it fluctuates  
16 day by day, and the output of the wind farm is shown  
17 in blue. You can see they don't exactly overlap; in  
18 fact, they're countercyclical; most of the wind  
19 produced in Texas is produced at night when you don't  
20 need it, so energy storage represents a means by  
21 which we can store that off-peak generation low-cost;  
22 in the case of wind it's almost free, and shift it to  
23 periods of demand when it's most needed.

24           So all of these drivers -- aging  
25 infrastructure, extreme weather, rising electricity

1 costs, intermittency issues associated with renewable  
2 energy resources, and customers and utilities  
3 struggling with increasing define the common  
4 requirements for energy storage, which I think Sanjoy  
5 articulated quite well, so I won't elaborate on that.  
6 But cost and longevity is of key importance, 'cause  
7 that's gonna drive the economics.

9 This is an image, a rendering of our  
10 Aurora 1000, 4000; this is a containerized 1  
11 megawatt, 4 megawatt-hour DC battery system; here  
12 depicted is integrated with a solar photovoltaic  
13 facility in an urban area. The key differentiator  
14 for our technology is that we believe we can sell  
15 energy storage systems at a lower cost than incumbent  
16 solutions, so not just other battery technologies,  
17 but in fact for gas-peaking turbines and copper wires  
18 also shortly.

19 This is some more of the detail on our  
20 technology that we've developed in New Jersey and are  
21 now manufacturing Upstate New York. We're taking  
22 these batteries, as shown on the far left,  
23 aggregating them into battery systems of increasing  
24 size, we've developed a software platform so that we  
25 can manage the operation of that battery according to

1 the requirements of your application; in effect, our  
2 technology works and looks and feels a lot like a  
3 zinc plating bath, so we're plating and dissolving  
4 zinc as we charge and discharge the system and we're  
5 able to do that reversibly for many thousands of  
6 cycles. So this is an extremely inexpensive means of  
7 storing electricity and a robust and long-lasting  
8 means of storing electricity.  
9

10 So as I mentioned, the true metric for  
11 the viability and cost-effectiveness of storage or  
12 any electricity delivered to the customer is  
13 levelized cost of energy; essentially that takes into  
14 account all considerations -- upfront capital cost,  
15 long life, efficiency, operating costs -- and that's  
16 shown here. We believe Eos, which is somewhere in  
17 the middle, is essentially able to now compete with  
18 gas-peaking turbines on an LCOE basis. So with an  
19 energy storage system installed and integrated to the  
20 electricity grid can provide four hours of energy at  
21 a levelized cost of between 12 and 17 cents per  
22 kilowatt hour, while gas-peaking plants will cost you  
23 somewhere between 20 and 27 cents per kilowatt hour.

24 That's an important issue because really  
25 market transformation is ultimately gonna be driven



1  
2 by economics and we want to evaluate and implement  
3 solutions that can help our City Council achieve  
4 their policy objectives and their mandates while not  
5 creating a huge cost burden on the taxpayer and  
6 again, energy storage is a way that we can do that.

7           This chart is just to say -- we've  
8 actually worked very closely with a small group of  
9 utilities, including Con Ed, among others, who have  
10 helped us to design and optimize our product offering  
11 for applications of value.

12           And I wanted to focus on one such  
13 application, which is essentially similar to what  
14 CUNY and Urban Electric Power have done, which is to  
15 install batteries in the basements of buildings,  
16 distributing them amongst the load where they can  
17 create the most value and reducing demand charges for  
18 the end use customer. So there's really two value  
19 streams here; right? We can reduce the building  
20 owner's electricity bill, which is great, they'd save  
21 money; we can also reduce system peak for the  
22 utility, Con Edison, so both parties win when we're  
23 installing this capacity on a distributed basis, and  
24 this just shows an actual load profile of a  
25 commercial office building in Manhattan, it's roughly

1  
2 8,000 kilowatts or 8 megawatts in demand and you can  
3 see it fluctuates over the day. With the battery and  
4 by combining it with energy efficiency and demand  
5 response technologies, we can level off that peak and  
6 thus reduce their electricity bill.

7 This is a chart showing the actual net  
8 present value of the cost of that installed energy  
9 storage system relative to the benefits of the energy  
10 storage system, which typically include demand charge  
11 management, energy arbitrage; essentially buying and  
12 storing electricity at periods of low-cost and  
13 dispatching or generating electricity in periods of  
14 high-cost, so you're able to monetize that difference  
15 and then deliver a compelling return on investment  
16 for the end use customer, so this is a technology  
17 that has value for the utility and the customer.

18 This -- I won't bore you the details of  
19 the business case here in New York City, but Con  
20 Edison is certainly on the leading edge of supporting  
21 and deploying these technologies; they've rolled out  
22 a demand management program where energy storage,  
23 among other solutions, can qualify for a \$2.1 dollar  
24 per watt incentive to encourage customers to install  
25 these systems. Now that incentive, let me clarify,

1  
2 is not a subsidy, this is a payment for value that's  
3 monetized by the utility and it comes with  
4 requirements that you dispatch this energy storage  
5 resource during, you know the four-hour peak period  
6 as to reduce their system demand. That whole program  
7 has been designed to address locational capacity  
8 requirements resulting from the closure of Indian  
9 Point. So if you're aware, there's a large 2-  
10 gigawatt nuclear plant within a 30-mile or so radius  
11 of Manhattan that is anticipated it will be shut  
12 down; that creates a challenge for the utility  
13 because they need to make up that gap in supply and  
14 demand.

15 Sir; did you have a question, or we're  
16 saving questions? [background comment] Okay, we'll  
17 come back to that. [background comment]

18 So just a brief statement on the  
19 combination of energy storage and solar photovoltaic  
20 energy; how is one plus one in this case? Greater  
21 than two, and I'll tackle that discussion from a  
22 couple of angles. One, the two basic value streams  
23 for the customer are bill impacts or reducing your  
24 electricity bill and providing backup power.

25

1  
2 To address this first issue, and this is  
3 really a policy recommendation to the Council and  
4 relevant agencies; currently today most of our  
5 rooftop solar photovoltaics are being developed under  
6 a net energy metering tariff structure, which is  
7 essentially saying, when you over-generate, when your  
8 generation exceeds your load, the utility is gonna  
9 pay you the retail price of electricity, whereas in  
10 fact, the electricity that you're generating is worth  
11 less than what the utility could procure in the  
12 wholesale market. Furthermore, in areas of high  
13 penetration, you have an uncontrollable intermittent  
14 energy resource that is now kind of wreaking havoc on  
15 the edge of the utility's distribution network. So  
16 there's some problems in how that policy and tariff  
17 structure is designed; those issues can be resolved  
18 when moving towards a more market-based  
19 infrastructure where lets envision a world -- and  
20 this is already happening in California -- where net  
21 energy metering, which is a subsidy for solar  
22 photovoltaics, will be phased out and will be  
23 replaced by more market-based tariff structures. So  
24 essentially we can say Mr. End User, if you're gonna  
25 over-generate electricity, we'll pay you the fair

1 price, the wholesale price of electricity. What that  
2 does is it creates an incentive for the customer to  
3 use energy storage and to self-consume that over-  
4 generation to avoid more costly retail electricity,  
5 right? So there is the economic value proposition  
6 and that's where this industry is headed and you  
7 know, all of our renewable energy resources at some  
8 point need to stand up on their own feet, from an  
9 economic point of view.  
10

11 The other value is backup power. I'm  
12 sure as Hurricane Sandy really illustrated, everyone  
13 that had solar PV on their rooftops was very  
14 surprised and disappointed that they're not able to  
15 use that resource when the utility grid went down;  
16 there's IEEE standards that essentially require  
17 inverters to switch off and to isolate those  
18 generation resources so that you don't risk  
19 energizing a utility line that will then pose a  
20 safety risk to a utility employee, right? With  
21 energy storage we can now integrate that renewable  
22 energy resource and make it available to the customer  
23 during a period of utility outage and thus, you know,  
24 enhance the reliability and resiliency of the grid.  
25

1  
2 This is just a small chart that we did an  
3 analysis looking at energy storage combined with  
4 solar photovoltaics in a post NEM world, so this  
5 again describes a market structure where consumers  
6 are paid the wholesale market price of electricity  
7 and you can see that the storage actually improves  
8 the net present value of that combined installation.

9 Finally I'll end by just talking about a  
10 project that we've been working on with Con Edison  
11 and NYSERDA; we are the proud recipients of \$1.25  
12 million of grant funding support from NYSERDA, and  
13 one of our initiatives has been to take a prototype  
14 battery system and install it in a manufacturing  
15 facility owned and operated by Con Ed in the Bronx,  
16 and this would be a typical behind the meter peak-  
17 load-shaving application. This battery system has  
18 been on test for three months now and we've been  
19 working with the New York City Department of  
20 Buildings and the Fire Department to get the  
21 permitting and approvals, which has taken at least  
22 six months and will probably take another three  
23 months. And not to discredit those agencies, because  
24 they are tasked with ensuring the safety of  
25 inhabitants of buildings in New York City, but

1  
2 clearly there's a lot that we can do to break down  
3 those barriers and to streamline adoption by working  
4 with the DOB and the FDNY to develop more expedient  
5 processes for permitting of energy storage  
6 installation in buildings and that's perhaps  
7 something that the New York City Council can help  
8 with.

9           We can also improve the resiliency of our  
10 grid here in New York by working with the Council to  
11 dedicate municipal facilities as community-accessible  
12 microgrids and perhaps performing a market-based  
13 solicitation, an RFP of sorts, that will identify  
14 those specific facilities and then ask the market to  
15 come to the City Council with proposals of how to  
16 most cost-effectively build out those reliable  
17 energy-storage-enabled microgrids.

18           Another thing worth noting is that the  
19 utility business model is transforming before our  
20 very eyes through the Public Service Commission's  
21 reforming the energy vision; this is becoming a huge  
22 deal for the utility and for market participants; I  
23 would strongly recommend that the learnings and  
24 suggestions and recommendations of this Council and  
25 of this conference be integrated into that proceeding

1  
2 so that we're all aligned and working toward the same  
3 goal. And then of course, I would end by encouraging  
4 New York City to lead by example, which it has in  
5 many cases and we've seen some great examples of that  
6 today. But the City can partner with the private  
7 city to make these municipal facilities green,  
8 resilient and cost-effective through the deployment  
9 of storage and other technologies. So that's the  
10 conclusion and we'll get on to lunch and thanks for  
11 listening.

12 [applause]

13 [background comment]

14 CHAIRPERSON RICHARDS: 'Kay, thank you so  
15 much. And I wanna thank all of the panelists; I  
16 think we should give them all a round of applause.

17 [applause]

18 Very good information. Before we break  
19 out for lunch, we have a special treat for you, so be  
20 sure to stay around through lunch, if you can,  
21 because we have former U.S. Congresswoman Claudine  
22 Schneider, who is the author of the first and only  
23 revenue-neutral Global Warming Prevention Act and she  
24 will be our keynote speaker. She provided the  
25 roadmap back in 1988 to reduce our carbon footprint



1  
2 and create jobs and save money and she's eager to  
3 share with us her vision on moving forward and she's  
4 done a lot of good stuff and it's gonna be a delight  
5 to have her speak, so welcome. Alrighty, we're gonna  
6 break out for lunch and lunch will be for..

7 FEMALE VOICE: Twenty minutes.

8 CHAIRPERSON RICHARDS: Twenty minutes.

9 [laughter] Eat fast. Thank you.

10 MALE VOICE: Ladies and gentlemen, just  
11 so you do know, there is no food or drinks allowed  
12 back in the hearing room.

13 [background comments]

14 Once again, no drink or food back in the  
15 hearing room. Thank you. [background comments] And  
16 the owner of a Dodge Caravan, please move your car.  
17 Owner of a Dodge Caravan, please move your car.

18 [background comments]

19 [break for lunch]

20 [gavel]

21 CHAIRPERSON RICHARDS: Okay. Okay.

22 [background comment] We are ready to start again and  
23 I have the honor of reintroducing, and I spoke of her  
24 a little earlier, of former U.S. Congresswoman  
25 Claudine Schneider, and I just wanna give a little

1  
2 bit more background on her before she comes up and  
3 gives a keynote.

4 Former Congresswoman Claudine Schneider  
5 served in the U.S. Congress from 1980-1990 and was on  
6 the Science, Research and Technology Committee. She  
7 authored and passed the first appliance efficiency  
8 standards in the world, resulting in the Energy Star  
9 ratings we see on our televisions and refrigerators.  
10 Anybody see those stars? Okay. [cheers, applause]

11 She also got Ronald Reagan to sign her  
12 International Treaty on Biodiversity, [applause] she  
13 briefed Margaret Thatcher on climate change and made  
14 a film with Prince Charles for the BBC on the same  
15 topic, taught leadership at Harvard University, co-  
16 founded Energia Global, an international energy  
17 efficiency and renewable energy business, which she  
18 sold, enlisted 50 Fortune 500 corporations to agree  
19 to reduce their carbon footprint; many of them who  
20 are right here in New York. For this work, the EPA  
21 nominated her for the EPA Climate Award, and today  
22 she continues to work with governments and industry  
23 on cost-effective strategies to reduce greenhouse  
24 gases. Without further ado, my friend and New York  
25

1  
2 City's new friend, former U.S. Congresswoman Claudine  
3 Schneider.

4 CLAUDINE SCHNEIDER: Thank you.

5 [applause, cheers]

6 Thank you very much, Councilman and I  
7 want to particularly thank Samara Swanston for  
8 helping to pull all of this together and Jarrell  
9 [sp?] and Bill Murray and the whole team; [applause]  
10 what a great job to pull together such a grand  
11 audience.

12 So I am thrilled to be here today to be  
13 part of this, what I hope will be an electric  
14 stimulation of the whole City of New York to move  
15 much more rapidly toward reducing your greenhouse  
16 gases. Now as was mentioned, some of you probably  
17 have been paying attention to the fact that there is  
18 a very steep goal to be achieved, 80 percent  
19 reduction of carbon by 2050; I hope you change that  
20 target date, because it's gotta be in the next 5-10  
21 years, so that's why I do believe we really need to  
22 get moving. But [applause] the good news is; is  
23 that we've got a highly motivated Council leader in  
24 our midst here today and he's got a team of other  
25 Councilmen who are very eager and prepared to start

1 moving the agenda forward. However, it takes a lot  
2 of folks to make a difference and you know I  
3 certainly commend the New York City Partnership and  
4 the Once City Built to Last; I think is a very  
5 admirable program and the Mayor introduced his 40  
6 members of his Technical Working Group, I guess it  
7 was a couple of weeks ago, so they're getting  
8 rolling. But this is not just one person's job, the  
9 Mayor or Councilman Richards or whomever; each and  
10 every person in this room and each person outside of  
11 this room does have a role to play in reducing our  
12 carbon footprint. And one of the arenas that I think  
13 is really primed and moving swiftly is the whole  
14 commercial real estate, which is New York's largest  
15 industry, contributing \$14 billion to New York's  
16 economy. Well imagine the number of jobs that are  
17 going to be created as a result of retrofitting,  
18 those 990,000 jobs and the people who will have for  
19 perhaps the first time in their lives employment  
20 opportunities that really match their skill level.  
21 And then not to mention, we've got the 3,000 schools  
22 and public housing opportunity there too.

24 So when you look just at the corporate  
25 sector, which I believe should be providing much of

1 the lead also, 45 of the 500 corporations with the  
2 largest revenues are in New York City, so no one can  
3 argue economics here, you know; it's many  
4 opportunities to involve the corporations. As a  
5 matter of fact, quite a number of years ago EPA  
6 started a voluntary program recruiting corporations  
7 to reduce their greenhouse gases and I was telling  
8 the Councilman a little bit earlier, over lunch that  
9 I put up my strategic plan of what corporations I was  
10 going to go after, so first I went after the  
11 financial sector because as we all know, money talks.  
12 So happily I enlisted Citicorp, I enlisted Bank of  
13 America, and I will say, they are doing a stellar  
14 job, but when I first called them and I said, "Hi,  
15 this is Claudine Schneider and I'm calling on behalf  
16 of EPA; what are you doing with your greenhouse  
17 gases?" There was a long silent pause and they said,  
18 "Well, well what do you mean; we're not a coal plant,  
19 we're not dirty, we don't..." [laugh] I said, "Well  
20 don't you have heating and cooling in your buildings  
21 and you have lights there, don't you?" And they  
22 said, "Yes." And I said, "Well then you are  
23 generating greenhouse gases." So Bank of America has  
24 come a long way and I just read yesterday they  
25

1 received another award from the EPA for their  
2 leadership in carbon reduction, so we've got a number  
3 of leaders among the team. And Google has the second  
4 largest building in New York City and what's  
5 interesting is that Google, as well as Apple, are now  
6 partnering with the auto industry and they're making  
7 great strides in the whole mobility sector; we're not  
8 calling it transportation anymore, we're calling it  
9 personal mobility; this is the wave of the future.  
10

11 So we've got the great example, the  
12 Empire State Building; I mean how phenomenal is that  
13 that this great icon has been retrofitted and in the  
14 first year it beat the predictions of energy savings  
15 by 5 percent and in the second year it beat the  
16 energy savings by 4 percent. So we have good  
17 examples to point to of success.

18 In addition to that -- are there any  
19 corporate people in the room, by the way? I'm  
20 curious; any corporate leaders? We've got two I  
21 know... [background comment] [laughter] oh come on.  
22 What about utilities; is National Grid here? Now,  
23 now, I will tell you -- and Con Ed in the room? No?  
24 Well I had the good pleasure of working as an adviser  
25 to the Board of National Grid and I will tell you

1  
2 that they decided that they wanted to know the future  
3 and provide a progressive approach to climate change  
4 and they have been working very arduously toward that  
5 end also.

6 In addition to that, we've got the  
7 universities and so hopefully all of the universities  
8 in the City of New York and the State of New York are  
9 signatories to what's called the President's Climate  
10 Challenge; these are presidents of universities who  
11 sign a commitment to reduce their greenhouse gases.  
12 And many of the universities now are divesting from  
13 fossil fuels and this effort of course is being led  
14 by the Rockefeller Foundation who is committed to  
15 helping transfer investments from those areas.

16 And one of my former business partners  
17 has a company now that he started not too long ago  
18 called Greener U and they only focus on retrofitting  
19 universities, so they're also concentrating on New  
20 England first, but if you're lucky, maybe they'll  
21 come down to New York.

22 We've got another huge sector that is a  
23 big energy drain and those are hospitals.

24 [background comment] I don't know; who's leading  
25 charge the on hospitals? We've got the insurance

1 industry, which is huge in New York City and they  
2 have the most to lose, needless to say. And one of  
3 the biggest energy users are data centers, so  
4 wherever you can identify data centers and cement  
5 factories, those two contribute the most to our  
6 carbon footprint. And so I've heard -- you know,  
7 this was a new thing for me to hear that parts of New  
8 York City referred to as Silicon Alley because of all  
9 the telecommunication and internet companies that are  
10 here, but those two are entities that are already  
11 looking at being more energy efficient, but can do so  
12 much more.

14 And then we've got the hotels; hotels are  
15 the face of New York City. We have visitors not only  
16 from all around the United States, but from all  
17 around the world who come here and imagine how  
18 exciting it would be for them to say, oh, I came to  
19 America and I see that they've got these changes  
20 using energy efficiency; we should do this in our  
21 country. So huge potential there. And if the hotels  
22 are the face of the City, then clearly Madison Avenue  
23 is the voice of New York City and they have a huge  
24 role to play, along with all the different television  
25 networks and media channels; the media should be



1 covering your meetings regularly to let the public  
2 know that progress is being made and that change is  
3 possible and change is happening.

4  
5 So we have a lot of opportunities also to  
6 do public service ads and I'd love to sit down with  
7 the Ad Counsel to share a few ideas that I have of  
8 how we can communicate each individual taking action.

9 One of the things that I did a number of  
10 years ago as the solar industry was whining, and I  
11 have very little patience for whining, and they were  
12 saying, oh, you know, we're trying to grow market  
13 share and I suggested that you know, there is so much  
14 opportunity in the United States for PV, for solar,  
15 that what you guys need to do is speak with one voice  
16 and make it real clear to policymakers what you need;  
17 if you need net metering, don't just tell a  
18 councilman you need net metering and walk away, you  
19 have to tell -- and then they pass it and then what;  
20 you come back the following week and you say, oh  
21 well, we need interconnection or we need tax credits;  
22 you don't do that with policymakers; you give them  
23 the big package; you tell 'em look, if we have all of  
24 this, our industry can zoom forward. And that's  
25 precisely what we did; started the Solar Alliance and

1 we put together the four pillars of solar, those four  
2 policies that a state must have. I met with former  
3 Governor Crist of Florida and he said, oh we're the  
4 Sunshine State, we're gonna have photovoltaics all  
5 over the place. And I said, no; I said industry  
6 won't come here because you don't have the policies  
7 in place. So it is essential to be doing what you're  
8 doing to get the foundational framework of how we  
9 move forward.  
10

11 And last but not least, foundations also  
12 play a critical role, because they provide the  
13 funding for a whole broad spectrum of nonprofit  
14 organizations and initiatives that would not  
15 otherwise be happening.

16 So it seems to me that, you know, when I  
17 first put together my legislative agenda, back in  
18 1988; I know, I was merely a teenager then, but  
19 that's beside the point, [laughter] those weren't my  
20 ideas; I mean a few of 'em were, but I pulled  
21 together the best and the brightest from around the  
22 country and I said look, I've been listening to  
23 scientists year after year after year makes these  
24 predictions, thinking that it's not looking very good  
25 and I thought, I am blessed with being in a position

1 of power and I have got to use that power for the  
2 public good, and I said let's devise a plan that is  
3 comprehensive. So as we speak of climate change,  
4 today here we focus primarily on the least-cost  
5 approach everyone knows is energy efficiency and New  
6 York has already been making great strides in that  
7 direction, but renewables are the second step to that  
8 end. But the bottom line is to remember there's no  
9 silver bullet, we need an agenda for transportation,  
10 we need an agenda for energy efficiency, we need a  
11 whole broad spectrum of different policy initiatives  
12 and the Global Warming Prevention Act had those 12  
13 different sectors in it and basically you can go on  
14 the internet and check it out, because many of the  
15 policies there, you know, did not pass and they're  
16 still applicable today. I'm happy to say the  
17 President Obama took one piece of the transportation  
18 proposal that I had, what my piece was, gas-guzzler  
19 rebates, and he called it cash for clunkers and I  
20 didn't care what he called it, but you know, it was a  
21 way to get all of the big polluting gas-guzzlers off  
22 the roads and quite frankly, I was pretty enthused  
23 with the auto industry was on the ropes and the  
24 President said look, if you want to be bailed out,  
25

1  
2 you're gonna have to meet fuel efficiency standards,  
3 because for decades we were trying to pass fuel  
4 efficiency standards and we could not get them  
5 through the Congress; it wasn't until there was a  
6 crisis management situation where the President had  
7 the power to say okay, if you do this, then you know,  
8 we'll help bail you out. So to me, I think that was  
9 critical.

10           Also, I think that if we look at some of  
11 the different studies that are being put together for  
12 New York City -- is anyone here from HDR? No? It  
13 sounds like a roadmap to me and it does provide,  
14 supposedly, what the energy patterns are of New York  
15 City and some performance patterns and a whole series  
16 of different secondary targets for existing and for  
17 new buildings, so it's my way of thinking that with  
18 that kind of data and analysis looking at the  
19 infrastructure, which is three-fourths of the City's  
20 challenge of 990,000 buildings, that that's a  
21 substantial challenge that lies ahead.

22           So it is important for the government to  
23 lead by example and the fact that the City is going  
24 after their public buildings is definitely a step in  
25 the right direction, but it's not just policies and

1 regulations and standards and codes; actually, I  
2 think that it should be part of a national criteria  
3 that the minimization of energy use be the primary  
4 design requirement for any building in the United  
5 States; I wish somebody would just introduce that on  
6 a national level. Net zero energy buildings are  
7 achievable, they're here today and we can do it. And  
8 voluntary is very good, but at some point we're going  
9 to need strong leadership with targets and timetables  
10 that provide incentives and mandates and that old  
11 carrot and stick approach. So the key is to sort out  
12 what are the market barriers right now and get the  
13 plans rolling ASAP.

14  
15 Of course, with that game plan we know  
16 that energy efficiency has to be first and that's  
17 where huge job opportunities exist, but it also  
18 requires education and training. And a couple of  
19 years ago I taught leadership at Harvard and when I  
20 was doing that, it was real interesting to me because  
21 I thought -- the first class, I was trying to figure  
22 out, well how do you teach, you know I know how to do  
23 it; I don't know if I know how to teach it. So I  
24 asked the students to come into the room, but I  
25 wanted the optimists to sit on one side of the room

1  
2 and the pessimists on the other side of the room,  
3 just so I could take a little visual snapshot to see,  
4 you know, if my theory proves out and it did, but  
5 those students who considered themselves optimists  
6 were the ones that were able to achieve the most and  
7 I do believe if all of you are optimistic and  
8 collaborative and work together; New York City can go  
9 very, very far; it is my deepest hope and expectation  
10 that we will be a world leader in a city that  
11 everybody is talking about.

12           So another criteria that was also  
13 mentioned earlier this morning, is that we have  
14 reliable and safe and suitable options and that there  
15 be community-based decision making; it is really  
16 [applause] critical that we involve the community in  
17 what we're doing. [background comment] Well that's  
18 what moved me first to become an activist and that  
19 was -- they wanted to build a nuclear power plant  
20 down the road from me and I didn't even know anything  
21 about nuclear power, but I knew that no one asked me  
22 my opinion and I lived there, so be careful what you  
23 ask for; look what happened. At any rate, when I  
24 learned that two-thirds of New York's rooftops are  
25 suitable for solar I was blown away and I think it's

1 important for you to know that there is this myth;  
2 since I worked with the solar industry I learned a  
3 great deal; there's this myth that you have to have  
4 sun all the time; that's not true, as long as you  
5 have daylight you are generating power; maybe not as  
6 much or as intensely, but you are. And when I've  
7 also mentioned that for years New Jersey, along with  
8 California, but New Jersey led the nation in terms of  
9 installed solar power, people were like, what, 'cause  
10 you don't think of it as a sunshine state; had  
11 nothing to do with sunshine; they had the right  
12 policies in place years ago and as a result of those  
13 policies the industry swarmed into New Jersey and  
14 they started putting solar on various rooftops. So  
15 the potential is really significant and I think -- I  
16 was pretty excited to read that the City University  
17 of New York and DOE created a map where you can just  
18 type in your address and then you can find out, you  
19 know, what your carbon reduction would be if you were  
20 to use PV and how much money you would save and I  
21 thought, what a fabulous tool that is. So if you  
22 could provide half of New York City's needs during  
23 peak demand; that's a pretty significant  
24 accomplishment, and if you estimate that about 67,000  
25

1  
2 of all City buildings are suitable for solar; huge  
3 potential for jobs and for everything else.

4           So as long as you can get rid of that  
5 lengthy review process, then I think [laughter] that,  
6 you know, we'll see some really significant progress.  
7 And you'll be hearing more about, you know the other  
8 technologies that are available for the City, but one  
9 of the things that I have to share with everybody is  
10 a new technology -- well not so new, actually -- when  
11 I was on the Science Research and Technology  
12 Committee we had jurisdiction over the National  
13 Laboratories; we held their, you know, purse strings  
14 or whatever, and where I'm living now in Colorado, I  
15 work closely with the National Renewable Energy Lab  
16 and NOAA, the National Oceanic and Atmospheric  
17 Administration and NCAR, the National Center for  
18 Atmospheric Research, all of those guys, but there is  
19 a technology referred to as HOMER and it stands for  
20 Hybrid Optimization of Multiple Energy Resources,  
21 write that down, because the value of this particular  
22 piece of software is that if you want a rapid  
23 assessment of your least-cost solutions for renewable  
24 energy, this software will analyze all of those  
25 different cost benefits. It also compares thousands



1  
2 of different possible combinations of solar, wind  
3 storage, load management, combined heat and power as  
4 either stand-alone or grid connected, and it also  
5 optimizes variables like interest rates or what if  
6 the price of fuel changes; then what's that gonna  
7 mean, you know, to my power of choice, and what about  
8 emission goals and what are the CO2 levels, so all of  
9 these variables are taken into consideration and I  
10 think that the HOME software really ought to be  
11 mandatory before you invest one dollar in any type of  
12 renewable technology. And that software came out of  
13 the National Renewable Energy Lab and they have  
14 120,000 users in about 193 countries and I'm  
15 wondering, why isn't this mandatory in the United  
16 States; I mean NYSERDA, City Council, you know,  
17 everyone, I think, should use that because you get  
18 the cost benefit analysis and you get the broader  
19 analysis, so I think it's a grand idea.

20 And the last but not least question is;  
21 maybe this all costs money, Claudine; what do we do;  
22 where do we get the funds? There is more money than  
23 you know what to do with out there; we just have to  
24 figure out what to do with it and where to focus it  
25 and quite frankly, there are all different kinds of

1 options; many utilities right now are doing on-bill  
2 financing for energy efficiency and renewables, so if  
3 you're talking to Con Ed or to National Grid, ask  
4 them about on-bill financing. There's also Property  
5 Assessed Clean Energy Financing, there are municipal  
6 bonds for energy efficiency and renewables, there are  
7 property tax surcharges and of course, there are  
8 commercial loans too and I spoke not too long ago  
9 with somebody from Wells Fargo; I don't know if  
10 they're doing this nationwide, but they did say they  
11 wanted to get into doing the financing for  
12 renewables. So many of those commercial banks now  
13 should be tapped and asked, you know, will you  
14 provide some low-interest loans. Then there are also  
15 the green bonds and one of the most underutilized  
16 pools of money right now is the HUD and FHA; they  
17 have a great deal of funding but they don't do a lot  
18 of advertising for it, so I think that those are two  
19 entities that some of you may wanna tap into. And  
20 also, on DOE's website they have the Guide to  
21 Financing Energy Efficiency and Renewable Energy, so  
22 there too you will find a variety of different  
23 options. The foundations have a lot of mission-  
24 related investments and some of you may be familiar  
25

1  
2 with ACORE, the American Council on Renewable Energy  
3 and Efficiency; they have a meeting every year on  
4 Wall Street, so you know, Wall Street is well tuned  
5 in to all of this. And quite frankly, I don't think  
6 I would invest in any renewable energy unless I were  
7 guaranteed a power purchase agreement, because that  
8 guarantees that you're going to get the exact power  
9 that you are promised, and when I was running the  
10 Solar Alliance I was thinking, oh my gosh, here I am  
11 the president of this PV assemblage; I should have  
12 solar on my house, so I had somebody come in to do an  
13 analysis and the guy looked at me and he looked at my  
14 bills and then he looked at me again; he says, "What,  
15 are you kidding me?" And I said, "What?" I said,  
16 "So what do you think it will cost me to put solar on  
17 my roof?" He said, "Well, the problem is it'll take  
18 you about 50 years to do the payback because you  
19 don't use any power at all," and it's like, well of  
20 course not; I mega retrofitted my home with new  
21 windows, new insulation and so I squeezed as much,  
22 you know energy efficiency into that place as I  
23 possibly could.

24 So when you look at the big picture here  
25 for New York City, what do we need? Well, we've got

1  
2 plenty of different sectors that are involved in this  
3 process, we're all in this together and we've got a  
4 game plan, there are a bunch of different roadmaps  
5 out there to follow, and we've got the technology,  
6 check; you know, we'll hear more about that, and  
7 we've got financing and we've got the political will,  
8 so all we have to do is remember that no one size  
9 fits all and that there is no silver bullet; one  
10 technology is not, you know a cookie cutter approach  
11 for every problem that exists. I mean of course  
12 there are few things, like occupancy sensors and LED  
13 lighting; I mean those do suit everyplace, but we do  
14 have criteria and it is that it be affordable and  
15 that we're saving more money than we're spending; in  
16 other words, the operating costs are taken into  
17 consideration rather than just focusing on upfront  
18 cost. And we have to make sure that it's suitable,  
19 gotta make sure it's reliable, and that's where HOMER  
20 comes in because they can check out all those  
21 variables and quite frankly, the World Bank now is  
22 requiring HOMER before projects are approved and the  
23 military, well the Marines are now using HOMER also  
24 for resiliency purposes, so that they can have all of  
25 the backup opportunities that are available. We also

1  
2 have to make sure that the technology and the path  
3 forward is a safe one, that the decision making, as I  
4 mentioned earlier, is community-based and it needs to  
5 be on a systems approach of a whole portfolio of the  
6 variety of options.

7           So the bottom line is; I mean, I happen  
8 to watch David Letterman every once in a while and he  
9 is relentless about New York City being the greatest  
10 city on Earth and I must admit, when I hear that  
11 song, New York New York by Frank Sinatra, you know I  
12 get into the American Can-Can mode and just wanna  
13 kick my legs in the air, but this a great city to be  
14 celebrated; it's a city that is on the brink of being  
15 one of the most outstanding cities in the world when  
16 it comes to being a model for the world. And so I  
17 wish you all the best of luck, the hard work and the  
18 strong commitment to really make New York realize its  
19 full potential. Thanks very much.

20           [applause]

21           CHAIRPERSON RICHARDS: Thank you,  
22 Congresswoman. [background comment] Alrighty. Very  
23 well put. Professor Vijay Modi, who is a Professor  
24 of Mechanical Engineering at Columbia University and  
25 an Earth Institute faculty member, will speak on

1  
2 geothermal and understanding building energy use in  
3 New York City.

4 VIJAY MODI: So first of all, that's  
5 gonna be a tough act to follow; [laughter] we have a  
6 couple of other colleagues who are gonna talk more  
7 about geothermal, so I'm gonna just show one slide  
8 about that towards the end and I think John Rhyner,  
9 you are speaking afterwards; right, a couple of -- oh  
10 sorry; Bob. So... the computer has gone to sleep after  
11 lunch. [background comment][laughter] So while it  
12 gets restarted; just to keep up with the time issue,  
13 I'll sort of introduce some of the things I want to  
14 talk about and you know first, how we got involved,  
15 and I think -- I have to thank the National Science  
16 Foundation, which gave a grant to allow Columbia to  
17 create an entire sort of cadre of graduate students  
18 to work on the topic of urbanization and  
19 sustainability, and my group focused on the energy  
20 issues. And we are in the last year of the grant and  
21 you know, while the formal announcement has not been  
22 made, we will have another larger sustainability  
23 research network at Columbia, again allowing urban  
24 issues to be focused. So I think I just wanna thank  
25 the National Science Foundation for allowing that

1  
2 kind of sort of forward thinking, long-term thinking,  
3 but applying it to the City; not just purely basic  
4 science. [background comments] And thank you.

5 So the Chair of the Council, the Chair of  
6 the session, City Council and ladies and gentlemen,  
7 it's a privilege to be here; million points of energy  
8 used; that's 990,000 buildings, so I want to give a  
9 little bit of insight into that. So 70 percent or  
10 more that -- a little bit cut off -- 70 percent or  
11 more of emissions are from buildings in New York  
12 City. Now that is not to put down the building  
13 sector; that's actually because we are very good with  
14 other stuff, you know we are much better with  
15 transportation, public transit, all the; right? And  
16 so because of that, you know, the buildings now  
17 represent the opportunity to act on.

18 Now, you know we initially started with  
19 really understanding an estimate for every building,  
20 okay; we did not have data at that point; this is not  
21 through Local Law 84 or 87; we did statistical  
22 technique-based estimates of how much energy and all  
23 that, and what it does show is no different from what  
24 we would have expected is that space heating and  
25 water heating actually consumes 68 percent of the end

1 use. So this is why a lot of the focus on  
2 electricity sometimes. Just want to highlight that  
3 domestic hot water and space heating at the end use  
4 68 percent, okay, citywide. Now individual building-  
5 wise it's very different; okay, so if I... you know and  
6 just, it was key to have the City Mayor's Office of  
7 Long-Term Planning help with some of the data and  
8 various City agencies, so I just want to acknowledge  
9 that. You know, just want to highlight two  
10 buildings; The Empire State Building was mentioned,  
11 it's an office building and therefore more of its  
12 consumption is for electricity, for non-cooling use  
13 event [sic], whereas across the street there's a  
14 residential building and more of it is for space  
15 heating and domestic hot water. So while we give  
16 those average numbers, right, you know, building by  
17 building things can be very dramatically different;  
18 office buildings, commercial buildings way different  
19 from residential buildings. And I think what I  
20 wanted to highlight with this just one statement here  
21 is, that many -- while immediately, while immediately  
22 many opportunities may be at the individual building  
23 level, when I'm looking at the medium term, we've got  
24 to think multi-building block community neighborhood.  
25



1  
2 So that's to highlight that, because they actually  
3 can complement each other, etc.

4           Okay. Now I wanna talk about heat pumps.  
5 Any plan today that you see, the 80/20 plan, 90/10  
6 plan; whatever, is making a very important point is  
7 that we will need to displace heating and that will  
8 have to come from electricity, so why... you know is  
9 that... just want to give a little bit of a one-  
10 sentence thing on that. A heat pump can take one  
11 unit of electricity and convert it into three units  
12 of heat on most days. Okay. Now, first of all, this  
13 is not some magic or something, that's just  
14 engineering, but that unit of electricity has to come  
15 from a carbon-free or emission-free source for that  
16 to help us, and so most long-term plans say that as  
17 we go towards the, you know emission-free, carbon-  
18 free electricity then we can take advantage, except  
19 on really cold days. So I, by the way, my home,  
20 Harlem, actually you know, I'm five minutes from  
21 here, walking; not by car; everything is monitored,  
22 all the loads, all the heating, everything; this year  
23 we have had a few days when it would have been  
24 actually more cost-effective and emission-effective  
25 to run the boiler on gas and then on the heat pump,

1  
2 given the background emission, but that's just on a  
3 few days of the year and that's where the gentleman  
4 who opened this morning, Laurie from Urban Green  
5 Council said the peak loads, due to heat pump use on  
6 some days, can exceed the current peak generation of  
7 electricity. So I want to address that issue very  
8 briefly, turns out I [sic] exactly intended to talk  
9 about that.

10           So what I wanted to point out, first of  
11 all is an interesting fact about New York. The blue  
12 curve is the electricity demand through the years,  
13 and I'm not going hour by hour, so I'm just giving  
14 you a rough -- we of course use most electricity in  
15 the summer for air conditioning. Green is if you  
16 used more wind; you can see that the wind actually  
17 does not blow in the summer; blows more in the  
18 winter. The heating demand, red, peaks in the  
19 winter. So I wanna show you just how system  
20 integration issues can actually help us.

21           So if you went towards more use of wind,  
22 it actually works well if we had in parallel  
23 integrating heat pumps. So I think it's not about  
24 one or the other always; both working together. So I  
25 want to show you that bit -- and you know, this is a

1 complicated slide for this kind of setting, but I  
2 just wanna show you one thing; that if you went from  
3 point A, which only uses wind for current electricity  
4 needs, to point B, where you also use some of the  
5 electricity for 20 percent heat pump penetration in  
6 the city; not the entire, just 20 percent; it allows  
7 you to double the wind power capacity while  
8 maintaining high capacity factors. In other words,  
9 because those heat pumps are synergized with the  
10 wind, you actually can get a lot higher. So this  
11 just shows you -- I'm just pointing out one little  
12 factor; I am not promoting one technology or another,  
13 I'm just trying to show you that if you actually did  
14 20 percent heat pump penetration it could close to  
15 double the rated wind power capacity that would work  
16 in the city, right, with high utilization. Okay, so  
17 that's one.

19 Second point I wanted to make was, we  
20 frequently in our reports; our plans, talk about  
21 let's replace everything. Reality is that if you try  
22 to replace everything, which is, if you try to  
23 replace all the heat pumps, you create a huge need  
24 for additional capacity, but what I wanted to point  
25 out was, if you replaced 95 -- so if you replace 90-

1  
2 95 percent and not 100 percent, you dramatically  
3 reduce the requirement. In other words, leaving  
4 aside and taking it one bit [sic] of existing gas  
5 infrastructure but not using it all the time or using  
6 it for a fewer buildings has a big bang for the buck.  
7 So you know, I think what I want to here say again  
8 is, it's going to be that symphony; it will need some  
9 gas; this may provide also a transition in the  
10 following way; I'm not talking about gas as a bridge  
11 fuel, I'm talking about simply a fast [sic] way to  
12 get from point A to point B while innovation,  
13 technology; new developments are taking place.

14           So first of all, tiny percentage of on-  
15 site gas or storage -- and sorry this got cut out --  
16 helps bought [sic] transition to renewables as well  
17 as resiliency, because there will be days when if the  
18 electric grid fails and if Hurricane Sandy occurred a  
19 month later than the day it occurred, you'd have all  
20 had a lot of heating problems which would have been  
21 bigger than charging your cell phone problem.  
22 [laughter] So I think -- you know, just want to  
23 point out that we've gotta [sic] worry about that.

24           Now, it turns out that that transition  
25 can also help the utility because it actually

1  
2 improves the capacity factors or load factors of the  
3 electric system, because as you noticed, now you are  
4 using high electricity in the summer but also higher  
5 in the winter. Now we need to understand this well  
6 so that the utility, the Public Service Commission  
7 and the consumer; I see these three pillars, they  
8 need to go into the details of this to properly  
9 understand where changes are gonna be needed, who's  
10 gonna pay what; how is it gonna be costed out? And I  
11 think that that dialogue is what the political  
12 leadership can help enable so that we can move  
13 towards this transition without creating kind of log  
14 jams and institutional sort of issues.

15           So the capacity factor actually improves,  
16 so this means it should be good for the utility,  
17 except this is an average picture; the nuanced  
18 picture will show that some places will be  
19 bottlenecks; some places not, etc.

20           And the last bit on that topic is that  
21 leaving boiler capacity in place but not fully using  
22 it is of value if you may still use occasionally half  
23 the boiler capacity. So that's on the transition  
24 using heat pumps.

25

1  
2 Okay. So how will we get there -- the  
3 word "get" is missing. Okay, so the shorter term, of  
4 course, within building conservation. Building level  
5 shifts will already happen, they are happening -- by  
6 the way, at my home, right here, I have both gas and  
7 split heat pumps and interestingly, a political  
8 mechanism I think would be very interesting, Harlem  
9 today looks, from a building structure, very  
10 different from what it was 20 years ago and it was  
11 made possible through a tax abatement -- a tax  
12 abatement was at a neighborhood level. Imagine along  
13 with the tax abatement there was a ballotable [sic]  
14 measure to also enable community-level efficiency and  
15 long-term reduction in the cost of energy. If those  
16 went together, you could have done the engineering at  
17 scale at potentially lower cost. So that I see, at  
18 the medium term, how to get multi-buildings and  
19 community to do it at scale. And I give you all a  
20 simple example, is the sticker shock issue, which a  
21 lot of ways it's being addressed, but anything I do  
22 with my car, after I bought the car, is never a four-  
23 digit figure, it ends at 9.99 [laughter]. Anything I  
24 try to do with my building is four-digit figure,  
25 [laughter] it ends at 9,000. I want my audit done

1  
2 for less than \$1,000; I want my insulation, my  
3 ceiling, ventila... and it's possible. See from an  
4 engineering perspective it's possible, it needs  
5 scale, it needs trained workforce, it needs a market  
6 push.

7           So then in the longer term, I think I  
8 want to end by saying that one needs to deconstruct  
9 what the utility, what the independent system  
10 operator, what the BSC [sic], what the customer... what  
11 are the new technologies that are coming online -- in  
12 my laboratory we have doubled up the meter, the lower  
13 right version; it can manage 10 loads or 10 customers  
14 on one single block of hardware; right, 10 loads, you  
15 can measure them, you can control them, you can turn  
16 them on or off, you can manage them and there's a  
17 small computer onboard which is of the kind of  
18 computer that's on your cell phone, right. So things  
19 are gonna happen which are gonna make some of this  
20 easier; the ability to model the isogrid, reach power  
21 plant -- these are all the 400 power plants that come  
22 on and off at any hour; how is the background  
23 transmission and this system gonna play out as you  
24 make those changes. You may just remodel; for  
25 example, cogen with gas-fired, you can model

1  
2 geothermal, you can model other things; on a hot day  
3 in July even every hour what the savings are are  
4 different, and year on average there are tremendous  
5 savings. There might be -- sorry -- every day of  
6 July and it might be a day when things get worse too,  
7 right.

8           So I think... and then I'm gonna end with  
9 sort of idea for the geothermal work. The geothermal  
10 work -- again, technologies in different part of the  
11 city are like little bit different because of the  
12 underground geology. New York City is fascinating;  
13 all the way from the Hudson River to the border of  
14 Long Island things are different and that may pose  
15 different opportunities across the board, etc. And  
16 this would not have been possible without the  
17 students, so I'm gonna stop there.

18           [applause]

19           CHAIRPERSON RICHARDS: Thank you,  
20 Professor. Alrighty, next we'll have Jack DiEnna,  
21 Executive Director of Geothermal National and  
22 International Initiative. [background comment]

23           JACK DIENNA: Thank you. [background  
24 comment] I typically don't use a microphone, so  
25



1  
2 everybody can hear me, but I'll stand in front of it  
3 'cause they're recording it.

4 Okay, that was a good segue, Professor.  
5 The one thing that I lack that you took care of, and  
6 that is, I don't one graph. Geothermal heat pumps,  
7 the energy under our feet -- I'm gonna backtrack,  
8 'cause there have been some statements made that I  
9 wanna clear up.

10 The statement was made earlier by -- you  
11 know, let's call it geexchange; let's call it  
12 geothermal; let's call it ground source -- they're  
13 all the same, but the federal government calls it  
14 geothermal heat pumps, so I'm gonna call it  
15 geothermal heat pumps.

16 Geothermal heat pumps take the thermal  
17 properties of the Earth and use it to heat and cool  
18 your building and give you hot water; it's caveman  
19 technology, it's pretty simple. [laughter]

20 Why geothermal heat pumps? Well I think  
21 you've heard this all day long; 36 percent of primary  
22 energy used in the U.S. is from energy used in  
23 buildings. Has anybody ever seen that on a  
24 commercial? Has anyone seen a car commercial saying,  
25 we can save energy, we can save gas? Right now,

1  
2 hopefully, my car isn't using one ounce of energy  
3 unless someone stole it. [laughter] We're talking  
4 about energy here and we're talking about the fact is  
5 that my home, because my wife and I both work, it's  
6 still using the same amount of energy as if I was  
7 there; my refrigerator's still there, my heating  
8 system is still there; 40 percent of that total  
9 energy is heating, cooling and water heating. So  
10 this pretty simple; how can we deal with 40 percent  
11 of the energy; what can we do about it?

12 U.S. Environmental Protection Agency  
13 states that geothermal heat pumps use 40 percent less  
14 carbon emissions than conventionalized VAC systems.  
15 This technology, by the way, is not new; it was  
16 developed in 1954, so if that's new, I'm almost new...  
17 [laughter] almost new. But what's happened? There  
18 are 2 million -- we're estimating 2 million systems  
19 in the United States right now -- and by the way,  
20 there's more geothermal heat pumps in New York, New  
21 Jersey and Pennsylvania than anywhere else in the  
22 United States; that may surprise everyone. We've got  
23 a developed infrastructure here, thanks to NYSERDA,  
24 we've got a developed infrastructure here, thanks to  
25 New York Geo, which is a brand new organization

1 that's moving forward, which there is a couple  
2 founding members, along with myself, here today.  
3 Those 2 million are only 2 percent of the total HVAC  
4 systems, 2 percent, but it's conserved over 42  
5 million barrels of crude, and but here's the big  
6 deal, it's eliminated 12 million tons of CO2; that's  
7 like taking 2.6 million cars off the road so we don't  
8 have anymore of those commercials and plant over 995  
9 million trees. 'Cause I chuckled when they gave me  
10 that number, 995 million trees, because I was just  
11 dealing with a forest fire in Idaho that burnt down 4  
12 acres of trees. So if we're depending on those  
13 trees, we're sort of out of luck.

14  
15 Here's what's happening -- and Claudine,  
16 you talked about NREAL and I've worked with NREAL for  
17 about 20 years -- by the way, I started this industry  
18 when I was 2, just so everybody's clear on that.  
19 [laughter] They did a study way back when of a .55  
20 to .88 kW reduction for every ton of installed  
21 capacity, but that was a study; recently Western  
22 Farmers Cooperative, based in Oklahoma and New  
23 Mexico, in a program that's been running since 2013,  
24 and they did this not because they were very well  
25 adept at keeping their customers happy, they did it

1  
2 for an altruistic reason of not wanting to build more  
3 generation. They found that a peak demand reduction  
4 for their HVAC systems dropped 38 percent or a  
5 reduction of .55 kW per ton of installed capacity.  
6 So that means that for every 3-ton unit that was  
7 installed in their program they reduced the kW peak  
8 demand by 1.5 kW.

9           Western Farmers also did a study that for  
10 every kW saved it's \$2,000 of energy generation  
11 resources that they won't have to build. Now does  
12 everyone -- EPA's 111(d), which is their new ruling  
13 -- Clean Fuel -- I think it's called Clean Fuel,  
14 Clean Generation... [background comment] Clean Power --  
15 thank you -- they're planning on closing 60 coal  
16 plants I believe it is across the United States. Now  
17 that's good, but we've gotta have some way to replace  
18 what we're losing there; it's not gonna be with  
19 nuclear and probably not gonna be with fossil. So  
20 we're gonna have to come up with more creative ways  
21 to do this; this is one way to do it. I'm not saying  
22 that everybody's gonna run out and put geothermal  
23 heat pumps in their house; that's not gonna happen.  
24 But let me tell you some of the -- I don't know  
25 whether I have a slide or not -- going back -- and I

1 think Claudine, you said you were in Colorado? One  
2 of the reasons why this is becoming very popular in  
3 Colorado -- we've always talked about energy  
4 reduction; we've never thought about water savings;  
5 these are closed-loop systems that we're talking  
6 about. So you fill a tube, high-density  
7 polyethylene, which by the way, is guaranteed for 50  
8 years, guaranteed for 50 years; in 50 years I'm going  
9 to be geothermal, by the way; just so everybody knows  
10 that; [laughter] we never thought about the water  
11 savings and the water savings in 26 states that are  
12 under water deprivation is dramatic; which was done  
13 in Florida, study done in Florida, a geothermal  
14 system vs. a 300-ton water-cooled chiller; if you  
15 look at the water savings alone, 4,730,000 gallons of  
16 water, that doesn't include all the cost for that;  
17 that's dramatic. But here's the thing; I wanna get  
18 to 30 percent. I know that sounds ambitious; I wanna  
19 get to 30 percent and it's not only the energy  
20 savings; it's not only the climate issues; if we were  
21 to go to 30 percent we would have to create or retain  
22 5 million jobs, 5 million; that's almost real jobs;  
23 okay? And what's happening now is, we're getting  
24 governments like in New York, and by the way, we're  
25

1  
2 getting more play in New York, we're getting more  
3 cooperation in New York from folks like Samara and  
4 Commissioner [sic] Richards and Bill Murray, we've  
5 worked together for a long time; we now have the  
6 Public Service Commission under Audrey Zibelman and  
7 Pat Acampora; they're both geo advocates. So we're  
8 looking at this as things we can do; we can do this  
9 here.

10           Once again, a commercial project touches  
11 22 different job classifications, 22 different job  
12 classifications. Now, if this is so good, why in the  
13 world hasn't it been used? It's 40 years old, over  
14 40 years old... [interpose, background comment] Pardon  
15 me? [background comment] I'm glad you're doing that  
16 math; I've been sitting here too long, yeah, 61 years  
17 old. [background comments, laughter] I told you it  
18 was almost as old as I am. [laughter] I'm gonna be  
19 69 next month. Goddamn, why did I say that?  
20 [clapping] Oh my god; that's horrible saying that  
21 out loud. [laughter] Here's the thing, here's the  
22 reason why it hasn't been very well used; it's high-  
23 front cost, it's high-front cost. Right now I've  
24 got, as you saw with Western Farmers, we've got  
25 utilities, we've got third-party investors that wanna

1 own that loop; now do you really care whether you own  
2 the loop or not? You shouldn't, because you don't  
3 own the gas line, you don't own the electric line;  
4 what you want is the benefit of it, the benefit of  
5 energy independence, environmental security and  
6 economic prosperity, that's what you get. So with  
7 utilities like Con Ed or some of the co-ops, when  
8 they own that loop, they're gonna give you all the  
9 benefits of that; you will have lower utility bills.  
10 We're doing a couple right now in market-ready multi-  
11 family housing in Colorado, as a matter of fact, and  
12 the developer is owning that whole loop and the  
13 reason why he's doing it is because he can stabilize  
14 his rents. So he rented out his entire property  
15 before it was even built, because he can guarantee  
16 what the energy costs are.

18 I am also the Marketing Chairman of the  
19 International Ground Source Heat Pump Association; we  
20 are the group that trains everyone. So one of my  
21 jobs -- I'm on the road about 220 days a year; one of  
22 my jobs is also dealing with jobs that are done  
23 wrong, okay? And as new... as new things -- as  
24 technologies become more, I guess popular, everyone  
25 becomes an expert, everyone. Now that's nice if





1 there something wrong with that picture? Right? So  
2 it's up to us to demand that we do something for our  
3 kids. The average school here is 49 years old here,  
4 the average school across the United States is 42  
5 years old; the school built in 1970, their system's  
6 already worn out. Now what's the difference between  
7 school now and when I went to school, or even Bob  
8 Wyman went to school, who's a long younger than I am;  
9 what's the difference? Well I used an abacus, okay,  
10 so nobody had these and nobody had these, so this  
11 little machine here is one human, so if you have 25  
12 kids in a school and you've got 10 computers, you've  
13 got 35 kids in that schoolroom. So what happens;  
14 they get overheated. With geothermal technology,  
15 geothermal heat pumps, you're not only gonna reduce  
16 the cost of energy, which is the only thing that  
17 school can control, you won't have to fire any  
18 teachers or get rid of the after-school programs,  
19 you'll show kids that you can use renewable energy  
20 and all you're providing is comfort, that's all  
21 you're providing. Forget the rebastats [sp?] and  
22 hemagladdens [sp?], I really don't care. I don't  
23 wanna take a machine apart, I'm not gonna tell you  
24 how it works, okay; I'm gonna tell you it will work.

1  
2 Here's the other thing; 55,000-square-  
3 foot; it's a data center; there's more data centers  
4 going up in the United States than anything else  
5 right now. This is in Philadelphia, 60 tons -- if  
6 you look, the simple payback without any grants or  
7 rebates was 8.6 years, 8.6 years. So that's pretty  
8 fast, so I wanna thank the Chairman, Samara; thanks  
9 for inviting me and it's a pleasure being here; I'm  
10 glad to hear the term geothermal heat pumps in  
11 practically everybody's talk. Like I said,  
12 Professor, I didn't have any graphs, so. This is my  
13 favorite saying -- we can't solve our problems with  
14 the same thinking we used when we created them --  
15 Albert Einstein said that. What I'm saying is; start  
16 asking questions, start looking to get involved and  
17 having more meetings like this is gonna make us move  
18 forward. Thank you.

19 CHAIRPERSON RICHARDS: Thank you, Jack.

20 [applause]

21 Alright, next we'll hear from Jay Egg  
22 [sic], whose daughter's celebrating her sweet 16 this  
23 week and [background comment] with us here today.  
24 [background comment] Yeah. She's enjoying her  
25 birthday.

1  
2 JAY EGG: Well I just have to say what a  
3 pleasure and a privilege it is to be here; I am so  
4 grateful to all of the people in the geothermal  
5 industry, which this room is full of wonderful  
6 advocates and I am especially grateful to Chairman  
7 Richards and Samara and Bill Murray over there and  
8 just really privileged to be here today.

9 I pointed this presentation not so much  
10 on the geothermal side of things, though it's  
11 completely geothermal, but I've done quite a bit of  
12 work with larger applications where geothermal is  
13 applied as the base and this artwork that was done  
14 kind of gives an idea of where this presentation is  
15 going to go, because it involves mini grids, thermal  
16 grids, load-sharings that are all geothermal or Earth  
17 or ground source based and as you see, as you think  
18 about this, and I understand that these will be  
19 available online afterwards or something like that,  
20 Samara; is that correct? [background comment] You  
21 can look at all of the renewable energies that are  
22 available to us, you've got the wind power, you've  
23 got the solar, but in some of the work I've done  
24 you're able to apply the energy syncs of canals, of  
25 waste, of sewers, of energy piles of the bay and

1 inland waters, even subways and this is something  
2 that's being implemented around the world, and you  
3 have all of this here, and this is what's so amazing  
4 about this technology because it's a water-based  
5 technology; water is a great carrier of energy, you  
6 can perpetually use energy when you're doing a  
7 geothermal or a water source system; you can share  
8 energy. So without too much more ado, we'll go into  
9 it.  
10

11 We have several people covering  
12 geothermal applications, but here it is; I'm gonna  
13 say it like it is, geothermal is solar energy; the  
14 sun beats down and 50 percent of the energy from the  
15 sun goes into the Earth and all we're doing is  
16 extracting that energy when we need it. So here you  
17 have the Earth, the Earth is a solar battery, it's  
18 one kind of solar battery; we certainly need every  
19 kind; we had a great testimonial earlier on battery  
20 technology, gotta have it, but the Earth is also a  
21 battery for solar energy that lasts through the  
22 entire winter season, because the earth absorbs that  
23 solar energy and with a geothermal heat pump we can  
24 use that energy to heat our homes, to heat our  
25 buildings, to heat our domestic hot water; to heat

1  
2 our swimming pools. This is all of the different  
3 types of geothermal that might be applicable here,  
4 but I want you to focus -- this is at Cornell, done  
5 by Dr. Tester, Jefferson Tester; this is an actual  
6 system that's implemented there; notice the little  
7 power plant on the bottom left using the body of  
8 water as a heat sync; there's a lot of bodies of  
9 water around here, and I'm not gonna go into a lot of  
10 detail on that, but just think about this; in just  
11 one city block in New York City -- we had a slide  
12 earlier, it was magnificent, it showed the Empire  
13 State Building cooling dominant, even in the winter  
14 time -- Why? Because you have internal heat gains.  
15 So what's it doing? Have you ever sat at there and  
16 watched those cooling towers steam in the middle of  
17 the winter? It's because it's a cooling dominant  
18 building; meanwhile, you've got the apartment  
19 buildings and the residential on the same block that  
20 are needing heat; this is energy that is going into  
21 the air and as Jack said, wasting millions, billions  
22 of gallons a year of fresh water going through  
23 cooling towers, being evaporated and blown down into  
24 the sewers that can be eliminated in with geothermal

1 heating and cooling. And there's more to it along  
2 the line of cooling towers that we'll cover.

3  
4 This is a very simple schematic of how a  
5 thermal advantage loop works or how a thermal mini  
6 grid works. You've got cooling heat pumps for your  
7 cooling dominant buildings in the top left, you've  
8 got space-heating heat pumps; they nab the waste heat  
9 from having cooled a building before it goes back  
10 down into the ground and they use it for space  
11 heating, for water heating; even for pool or spas,  
12 and down below you have whatever -- this is the  
13 source energy, whether it's a geothermal close-loop;  
14 open loop; there are several different kinds and I  
15 think Mr. Rhyner's gonna cover that later.

16 Now, elimination of CO2 emissions or  
17 going CO2 neutral, we know, and this.. I stole this  
18 from Bob Wyman; we know that CO2 emissions come from  
19 burning fossil fuels to heat domestic hot water and  
20 to heat homes and buildings. Here's something along  
21 the lines of what Jack talked about; all I'm gonna do  
22 is focus on one figure here -- if you have a cooling  
23 tower, which every building that has cooling, as  
24 commercial does, if you use 1,000 tons of cooling  
25 you're going to use 34,500 gallons of fresh water on

1  
2 a summer day, and that is not that big of a system,  
3 there are many systems in the city that need 4-6,000  
4 tons of cooling; can you imagine the amount of fresh  
5 water a day?

6 Now here is a winter picture -- this  
7 actually happens to be, in the bottom left, a picture  
8 from my hotel window; my wife and I are staying near  
9 Times Square; you see that cooling tower; that was  
10 yesterday morning, just blowing off steam because  
11 it's a cooling-dominant building; this is just a  
12 stock photo showing all the cooling towers blowing  
13 off steam on a winter day, and that's a Google  
14 satellite photo; every building is just littered with  
15 these. Not only are cooling towers able to be  
16 eliminated by going geothermal or going with a  
17 thermal grid that's geothermal-sourced, but you also  
18 eliminate very high profile equipment on the roof  
19 that is prone to wind damage, it's prone to aging  
20 because of the severe weather; you take all your  
21 equipment inside when you go geothermal; there's no  
22 outside equipment, everything is where it should be,  
23 tapped into the Earth and renewable. Isn't that  
24 beautiful? I mean just amazing. Look at -- that's  
25 right outside my window right there, bottom right; I

1  
2 mean I didn't plan on doing this; I just said hey,  
3 look out there, wow; is that -- all that equipment  
4 literally, quite honestly, would be gone if that  
5 building was geothermal-sourced. And this, up top  
6 left, was a building across the way and the others  
7 are just stock photos of different...

8           Now this is my lovely 16-year-old  
9 daughter and she's standing in a geothermal cooling  
10 and heating plant that was finished in Clearwater  
11 recently on which I was consulting; this room here to  
12 the right is the size of a couple or three basketball  
13 gymnasiums; it was the hurricane-hardened enclosure  
14 for cooling towers that was required to be built that  
15 is now vacant because there are no cooling towers in  
16 there. See the abandoned connections for the chiller  
17 plant? That's all there is now, it's inside.

18 Wouldn't that be beautiful to be stubbing up ground  
19 source piping from the earth for cooling and heating?  
20 Gets better, infrastructure and resilience.

21           This is a place in 2009, it's called  
22 Schooner Bay and it's in the Bahamas, it's in Abaco.  
23 They started right; they said, Jay -- I happened to  
24 have a website and they happened to stumble across it  
25 and they called me and I was like, what are you



1 calling me for? But anyway, I knew just enough to be  
2 dangerous and so we flew down there and we built a  
3 completely geothermal community. If I had the time,  
4 I'd tell you a fascinating story about the  
5 billionaire who developed this community. He just  
6 didn't like outside noise, that's all, he says, "Jay,  
7 I want something that doesn't have anything outside  
8 to meddle with my peace. This community, complete  
9 with hospitals, schools; downtown district, is 100  
10 percent on a geothermal plant, 100 percent; there's  
11 the equipment room and there it is as it's being  
12 developed. It's doable. This was made by a friend  
13 of mine, a co-writer of my last book, Greg Cunniff,  
14 who works for Taco up in Providence, Rhode Island;  
15 this is exactly how a block in New York would be  
16 designed to use the different heating and cooling  
17 elements -- buildings, apartment buildings,  
18 commercial buildings; manufacturing -- you could sync  
19 and sap some of the heat from subway canals from  
20 sewers; I understand it's a little bit difficult, but  
21 who was it in here that said there are a lot of  
22 people out there with money, and those people with  
23 money would love -- second bullet point here --  
24 legislation to encourage the sale of waste heat; how  
25

1 'bout that? You've got a commercial building, a  
2 great big tall building here in New York City and  
3 it's cooling-dominant; if you go to that person, that  
4 owner, that group and say hey, how would you like to  
5 sell some of that waste heat that's going out your  
6 cooling tower all winter long? They're gonna go,  
7 sign me up; how much -- you'd say, well you've gotta  
8 get this thermal grid run around this whole block so  
9 you can sell it and then we'll let you do it; how  
10 'bout that? It would work. And then, the  
11 residential apartment buildings and the people that  
12 need heating would be able to pull that in at a far  
13 reduced rate; everybody would be happy and hopefully  
14 no tax dollars would be spent. I'm not opposed to  
15 that, but I'm not here to say how it happens; it just  
16 makes sense to me.

17  
18 So promotion of geothermal source mini  
19 grids; if you do like Bob told me, about the London  
20 thermal, the heat map, if you can do thermal mapping,  
21 you can get a good idea of which parts of the blocks  
22 and which buildings are cooling-dominant, 'cause most  
23 people don't know if they're cooling-dominant or  
24 whatever, but you can figure this out, so there needs  
25

1  
2 to be studies done; we've done a lot of feasibility  
3 studies in different parts of the world.

4           This is the most amazing part and the  
5 paper that Bob Wyman's gonna present is where I  
6 tapped this from -- in New York City geothermal in  
7 the heating mode is 78.9 percent renewable energy, 73  
8 percent of what a heat pump brings into a building of  
9 the finished energy is straight from the earth. The  
10 other 27 percent comes from the electric grid. New  
11 York electric grid right now is 21.7 percent  
12 renewable energy and guess what; you think that's  
13 gonna get better? Electricity is the way to go; it  
14 is going to get better, better and better; I wouldn't  
15 be surprised if it doesn't hit 30, 40 and 50 percent  
16 renewable energy before long.

17           Here are the big bullet points -- if you  
18 go with geothermal heating and cooling you have  
19 reduced reliance on fossil booms; boom, reduced price  
20 risk; we all know about fossil fuel price risk;  
21 easier planning due to stability of fuel sources -- I  
22 love this term -- eco immunity -- if you're not  
23 relying on fossil fuels, you have eco immunity; I  
24 love that terminology; increased likelihood -- I'm a  
25 consultant for some big companies that I can't really

1 name, but they're very interested in being the vendor  
2 of choice -- increased attractiveness to valuable  
3 talent; the kids comin' out of school these days  
4 wanna deal with the green companies, the green  
5 cities; New York City is a green city, but the more  
6 you do, they go hey, I wanna go to New York; I bet my  
7 daughter wants to go here eventually; public  
8 relations, employment factors, expenditures on  
9 electricity-sourced technologies like ground source  
10 heat pumps tend to stay in-state; when you buy fossil  
11 fuels, all that employment's out-of-state -- Table 3  
12 of NYSERDA, employment goes way up.

14 This is something I put together, but I  
15 want everybody to know my feelings on this; when  
16 ground source heat pump technology couples with  
17 thermal load-sharing, which is like a thermal grid  
18 like we're talking about, the result begins to come  
19 close to perpetual use of energy, because you're  
20 reusing and reusing the energy until you have a  
21 surplus, one way or another and then it goes either  
22 into the earth or you pull more from the earth; the  
23 earth is your thermal battery; you can put it in; you  
24 can take it out. And loads of the buildings and  
25 systems linked to a geothermal source thermal grid

1  
2 become hyperefficient. The efficiencies we're  
3 talking about don't even include the factors of  
4 reusing heat; when you do that it goes to a degree  
5 that's -- you can't really say until you use all the  
6 dynamic calculations. So thank you very much; I  
7 appreciate your time.

8 [applause]

9 CHAIRPERSON RICHARDS: Alrighty, for our  
10 next panel, we're staying on geothermal it looks  
11 like... oh no; what are we doing? [background comment]  
12 Yeah, geothermal and geothermal mini grids and  
13 storage. So we'll have... I'm gonna call three  
14 panelists up -- Bob Wyman, Geothermal Expert, Factors  
15 for Evaluating Heating Alternatives in New York City;  
16 John Rhyner, my good friend, Geology of New York City  
17 and Geothermal; Gaylord Olson, Industrial Advisory  
18 Committee for Mechanical Engineering at Temple  
19 University, mini grids.

20 BOB WYMAN: They really need to make that  
21 thing taller. [laughter] Either that or make me  
22 shorter. 'Kay. I submitted something like 47; 48  
23 pages of stuff; I will spare you the agony and I will  
24 not present it to you; just a few selections from it.  
25 What I wanna do is talk a little bit more about

1  
2 geothermal, but really, in context of the  
3 alternatives to it and provide I think a few notes  
4 that others have not mentioned. I do wanna first go  
5 to just one slide; doesn't have a lot of information  
6 on it, but I think it's a really important slide for  
7 people in the city to really get their heads around.  
8 We don't -- my apologizes to Professor Modi, but it  
9 is the million points of energy in the City; we have  
10 3 million fossil fuel burners in this city at any  
11 time; at least those are the permanent ones here.  
12 We've got -- everybody says 990,000; to me that's one  
13 million buildings; almost every one of them has at  
14 least one fossil fuel furnace in it and many of them  
15 have more and we've got a bit over two million  
16 registered vehicles in this city and just about every  
17 one of those is a fossil fuel burner. And so when we  
18 ask the question, you know how are we going to reduce  
19 the consumption of fossil fuels within the city, the  
20 real answer is there are three million different ways  
21 that we are going to go about doing it and given that  
22 we do have three million different little projects  
23 that have to be addressed here, we'd better get  
24 started soon and we'd better be working together and  
25 have the full support of the government. But

1  
2 fundamentally, our goal I think needs to be to remove  
3 the three million fossil fuel burners from the city  
4 as soon as possible and frankly, what we need to move  
5 from here too is essentially what I call the second  
6 grade electrification of our society.

7           Where the first grade electrification  
8 essentially dealt with lighting; things like radio,  
9 entertainment, appliances and such, the second grade  
10 electrification, which will be actually larger in  
11 terms of energy than the first, will focus on  
12 transportation and heating applications, these three  
13 million fossil fuel burners.

14           To, you know, put some more color on it,  
15 I think -- let's look at this graph; it's a little  
16 old, but it's still very close to reality, from 2008  
17 that Enro [sic] puts out, and what they do here is  
18 they show you, on the left side, the very sources of  
19 energy, okay, as they're being delivered -- this  
20 particular graph is focused on carbon dioxide  
21 emissions, so it showed you on the left the sources  
22 of energy and on the right, you know, where the  
23 emissions are coming from, and I think one of the  
24 things that I think we really need to sort of  
25 understand here is that although there's a tremendous

1 amount of discussion today about things like the EPA  
2 Clean Energy Plan for power plants, the 111(d)  
3 process, the PSC is constantly working on the issue  
4 of emissions from power production, etc.; it turns  
5 out that electricity, an entire electrical system,  
6 the electrical production system, actually doesn't  
7 produce that much carbon emissions, okay, and in part  
8 that probably isn't surprising because in New York  
9 State, as in most of the country, electricity only  
10 accounts for less than one-third of all the energy  
11 that is delivered to end use applications. Okay.  
12 Over two-thirds of the energy turns out to be  
13 consumed really by two applications and those are the  
14 applications you see on the bottom of this chart  
15 here; it's transportation and it's the use of fossil  
16 fuels, direct combustion of fossil fuels in  
17 buildings, which is of course primarily for heating  
18 and for hot water. So when you think about the size  
19 of the electrical industry, you think about the size  
20 of all these issues that people are constantly  
21 talking about with electricity, just remember that  
22 that's really only -- that's less than one-third of  
23 the power we consume. And interestingly enough, if  
24 you look at New York; the numbers are a little small  
25



1 here on the slide, but if you look at the amount of  
2 carbon dioxide emissions that are coming out of the  
3 electrical generation industry there, it's about 45  
4 million metric tons; that's a lot, okay, but it turns  
5 out that's only about 23 percent of the total carbon  
6 emissions for the state. About 40 percent of the  
7 carbon emissions for the state as a whole are coming  
8 from transportation applications and about 30 percent  
9 of the emissions are coming from heating space and  
10 hot water. Space and hot water and cars produce much  
11 more emissions today than does the entire electrical  
12 system. It's important we understand this so that we  
13 get the priorities right.

14  
15 Now if we go on -- you know, this isn't  
16 just me you know saying this; just yesterday, by  
17 chance, the Public Service Commission issued an order  
18 adopting the regulatory framework and implementation  
19 plan for renewing the energy vision; this was just  
20 filed on their site yesterday, and they say that  
21 achieving the long-range carbon goals will likely  
22 require a transition away from fossil fuels in  
23 building heating systems as well as transportation.  
24 They also acknowledge, as they have before, the  
25 ground source heat pumps powered by electricity are

1  
2 commercially available and are economically feasible  
3 for many customers today. So this is something that  
4 a lot of people don't believe, but in fact it is the  
5 case.

6           It's also important to reflect back on  
7 previous statements by the PSC; the PSC recently, in  
8 their comments on the EPA's 111(d) process, the clean  
9 power plan, pointed out to the EPA that they were  
10 somewhat concerned because if really the EPA's  
11 intention was to reduce emissions, at least in New  
12 York State, it might not be most effective to put all  
13 of our resources and our money into reducing  
14 emissions and electrical generation business; the  
15 Public Service Commission made clear that they were  
16 of the opinion that it was quite possible that the  
17 most cost-effective way to reduce emissions in New  
18 York State would be to focus on the emissions that  
19 come from the building heating space, because it is  
20 primarily powered by point of use direct combustion  
21 of fossil fuels.

22           Now in this city I think we've got a  
23 number of people who've been able to look at the  
24 issues long enough and closely enough and compact  
25 enough so that we don't get that confused by these

1 things and I think we're beginning to recognize these  
2 kinds of priorities and understanding the tremendous  
3 impact that the buildings are having on our  
4 emissions.

5  
6 But nonetheless, we still need to move  
7 forward and one of the things we need is efficiency,  
8 because as we always say in this space, efficiency is  
9 the first thing you should focus on.

10 What I've done here and I think it's  
11 great that we have or had Miss Schneider, who had  
12 worked on the Energy Star regulations some years ago,  
13 I list here the Energy Star minimum criteria for the  
14 efficiency of heating equipment, okay. And what you  
15 see here are essentially heating equipment comes in  
16 two flavors and really only two flavors that are  
17 available in any scale of scale; you've got your oil  
18 and gas furnaces down at the bottom and then you've  
19 got a variety of kinds of heat pumps, either ground  
20 source heat pumps or air source heat pumps. It's  
21 important to really recognize that while a lot of  
22 people talk about alternatives, like the various  
23 biomass alternatives, you know, solar passive  
24 heating, etc.; these are all great technologies, but  
25 they're probably not the kind of technologies that we

1  
2 can scale to the challenge of doing something like  
3 trying to figure out how to heat one million  
4 buildings in New York City anytime soon. On the  
5 other hand, the practical technology for doing that  
6 are probably the technologies that we have here,  
7 either the heat pumps or the fossil fuel furnaces.

8           But it's interesting to look at the  
9 efficiency ratings for these things; they come in all  
10 sorts of different numbers; there's AFUE and HSPF and  
11 SEER and EER, etc., which is great for keeping people  
12 confused, because it makes it very hard to compare  
13 between one and another to see what's going on; I  
14 convert them all over to something called coefficient  
15 of performance, and coefficient of performance is  
16 simply a ratio of the amount of energy that you put  
17 into a system, be it electricity, be it fuel or  
18 whatever, compared to the amount of energy that you  
19 get out of the system, and if you get exactly as much  
20 out as you put in, you've got a COP of one. If on  
21 the other hand you put in say one unit of energy and  
22 you get three units of energy out, you've got COP of  
23 three. So let's look at how these various  
24 technologies rank in terms of Energy Star ratings.

1  
2           And we'll see over there on the right  
3 your gas furnaces, either in the north or south -- I  
4 won't talk about why there's a difference between  
5 north and south; we're interested in the north -- the  
6 best you can do is a COP of .95, which really  
7 translates into an efficiency of 95 percent. Sounds  
8 pretty good, 95 percent; that's pretty close to 100  
9 percent, you know all the way through -- almost every  
10 time in life you know you're told a 100 percent;  
11 that's as good as you can get; actually, that's  
12 really pretty bad, it's really, really sad and if  
13 we're stuck using technology that is only  
14 approximately a 100 percent efficient, then we're  
15 gonna have some real issues here.

16           If you go on to the least efficient air  
17 source heat pump -- actually both of them are about  
18 the same; the least efficient air source heat pumps  
19 are gonna give you a COP of 1.9-2, okay, and  
20 understand, these are minimum federal standards, so  
21 actual systems have much better COPs than this. The  
22 minimum standards here on these things are gonna give  
23 you two; that means for every unit of energy you put  
24 in you get two units out.

1  
2 Now look at the ground source heat pumps;  
3 the ground source heat pumps in this case, the  
4 minimum federal standards will get you a COP as high  
5 as 4.1, although I must admit that normally the kinds  
6 of systems you would be implementing would be these  
7 closed-loop water to water ones that get you the 3.1;  
8 essentially 3.1 units of energy in terms of heat out  
9 of those systems for every one unit of energy that  
10 you put in; that's 310 percent efficiency. It sounds  
11 crazy, it sounds like totally wrong; if you were  
12 paying attention in physics class in high school you  
13 were sitting there saying this is BS, well it is  
14 actually; it's kind of an unfair comparison; it has  
15 to do with the way COP is computed; it's the amount  
16 of energy you put in in terms of the input compared  
17 to what's coming out. What's missing here is the  
18 fact that a heat pump is unlike a fossil fuel system;  
19 a heat pump isn't a question of changing one kind of  
20 energy to another, a transformation from say chemical  
21 energy to thermal energy; a heat pump really is a  
22 pump; it's not producing energy; what it's doing is  
23 it's taking energy that's in the ground and it's just  
24 moving it along and that's where you get the  
25 appearance of these 300, 400, 500; even 600 percent

1  
2 efficiencies in real systems in the field, because  
3 you're just taking the existing heat and you're  
4 moving it, either from the ground into a building or  
5 from that tremendous solar collector, which is called  
6 a building and you take the heat from the building  
7 and you put it in the ground during the summer so  
8 that basically you'll be able to suck it back out of  
9 the ground in the winter to heat your house, which is  
10 a very different process than taking dead dinosaurs  
11 and burning them, you know. And the thing that's  
12 kinda cool is that, as Jay points out, the thing  
13 that's sort of neat about this approach is you can  
14 take the heat out of your house in the summer; you  
15 pump it down into the ground in the winter; you'll  
16 pull it back out of the ground in the winter to heat  
17 the house and you sort of end up with this cycle  
18 where you're constantly cycling the energy back and  
19 forth; in fact, if you've got one building which is  
20 heating-dominant; the next building over or say on  
21 the other side of the block is cooling-dominant, you  
22 can be just sloshing the heat and back and forth sort  
23 to perpetually, but you know, you can only burn a  
24 dinosaur once, only one time and that should give you  
25 some sense of the difference in approach here.

1  
2           Something I really wanna point out and  
3 clarify here is that I constantly hear people say,  
4 this heat pump, it's a great idea, but you know, if  
5 you're using a heat pump you're still using  
6 electricity that's coming from the grid, so you're  
7 still using fossil fuel, so it still is not a good  
8 idea; what we really need to do is, we need to figure  
9 out how to get totally fossil fuel free heating and  
10 cooling. It's like, god what a concept; that would  
11 be great, if only we could do this. But the point  
12 is, at least in New York State, the claim that using  
13 electricity to run a ground source heat pump or an  
14 air source heat pump is not a good idea because after  
15 all you're still burning fossil fuel; it just isn't  
16 true. And I'll show you here, if you look at this  
17 chart, once again our nice and confusing list of all  
18 these different alternatives, if you look on here at  
19 sort of how much fossil source energy is reduced by  
20 replacing old equipment, either electric, oil or gas  
21 furnace, by the new equipment -- I give you the  
22 listings here -- if you look up there in that block  
23 which is the ground source heat pumps, you're talking  
24 about a 78 percent reduction in fossil fuel use if  
25 you're replacing electric heat, 69, 64, 58 percent



1  
2 reductions in fossil fuel consumption and this is  
3 systems that are powered by grid power, okay, grid  
4 power in New York State, which is being produced in  
5 part by fossil fuels; it's important to remember in  
6 New York State that about 50 percent of the power  
7 statewide, which we consume, is in fact fossil fuel  
8 free. So when you take power which is 50 percent  
9 fossil fuel free, you then put that into a system  
10 which has effective efficiencies of 310 percent, it  
11 turns out and then compared that to say an oil  
12 furnace, which is a 100 percent fossil fuel; it turns  
13 out that you are able to demonstrate very significant  
14 reductions in fossil fuel energy consumption by  
15 switching to ground source heat pumps without doing  
16 anything else in your building for efficiency or  
17 whatever simply by changing the technology.

18           It's also important to understand; the  
19 reason ground source heat pumps end up being so  
20 efficient and being able to so reduce the amount of  
21 fossil fuel energy consumed is in fact because they  
22 are in fact what the subject of this conference is  
23 about; they very much rely on sight-sourced and  
24 stored renewable energy. What these things are doing  
25 essentially is taking the grid power -- actually,

1  
2 ideally they would take clean power that came off a  
3 local PV system or something like that so they'd be a  
4 100 percent clean, but we'll assume the worse case,  
5 they're taking power from the grid; they take a small  
6 amount of power from the grid and then essentially  
7 amplify that into a large amount of power by pulling  
8 energy out of the ground.

9           The amount of site-sourced energy, okay,  
10 which is produced by any of these systems, as you see  
11 would be listed here; let's look at our sort of slow  
12 performer ground source heat pump there, the water to  
13 water, your worse case here is that about 67 percent  
14 of the energy that is actually output from the ground  
15 source heat pump will have been pulled out of the  
16 ground right there on your site, okay. Now, we  
17 dilute that a little bit to get an overall number,  
18 dilute that a little by taking into account the  
19 amount of renewable energy, which I think is about  
20 21.7 percent for the state, in our mix and we come up  
21 with, on average, say for that water to water system,  
22 39.2 percent is essentially the overall amount of  
23 renewable energy that you're using in your house the  
24 moment you switch from your fossil fuel system or  
25 anything else to a ground source heat pump. You get

1  
2 smaller numbers for the air source heat pumps -- I  
3 don't like talking about them because they aren't  
4 very efficient that the rest; there are some strange  
5 places due to architectural constraints where you  
6 might have to use them in the city, so include them  
7 there.

8           The general idea here is that basically  
9 the heat of the summer makes it possible to -- you  
10 know those hot summer days are what make it possible  
11 for you to have sort of warm winter evenings and  
12 that's the promise of the ground source heat pumps,  
13 'cause essentially efficiently moving the thermal  
14 energy into a place where it can be stored, as a  
15 thermal battery, essentially; then brought back  
16 later.

17           And it's a lot cheaper than most people  
18 think it is. Here what I've done, and by the way,  
19 these are all... this should be 20... the dates on the  
20 bottom; that should be 2005-2006; 2006-2007; these  
21 are basically the price -- if you take the price of  
22 the various fuels, convert them to how much you would  
23 pay in terms of pennies per kilowatt using the Energy  
24 Star efficiency ratings for the different equipment  
25 types over time where each of these years is

1  
2 essentially that winter, so the last date is really  
3 the 2013-2014 winter season; what you see here is,  
4 that although natural gas, because of all the  
5 fracking and stuff we've been doing and the  
6 overproduction, is very much price competitive for  
7 the first time really with the ground source heat  
8 pumps; oil is nowhere close. Anybody in the state I  
9 think who is still burning fuel oil, and that's about  
10 30-35 percent of the citizens of the state and I  
11 think it's higher for here in the city, much higher  
12 in the city; anybody who's actually burning oil is  
13 not only polluting the air and being an absolute --  
14 well I can't say those words probably on a City  
15 Council recording -- yeah, anyway, he's being, shall  
16 we say, exceptionally unwise to be burning oil, there  
17 just seems to be no excuse for it; you should either  
18 be shut down because you're poisoning the air; and  
19 fortunately we're shutting down the people that are  
20 doing No. 6 and No. 4 oil, but even the people that  
21 are doing No. 2, they're just stupid, because it's  
22 costing them way more than it should. If they were  
23 using ground source heat pumps they'd be saving a lot  
24 of money while being able to use renewable energy.

1  
2 Just wanna sort of summarize some of the  
3 points here again. Heat pumps are, as far as we know  
4 they're most efficient way to heat and cool  
5 buildings; we don't have any alternatives that  
6 anybody has that are practical on the scale that we  
7 need to be able to work in New York City; if you've  
8 got a place in the country and you can build into a  
9 side of a hill or you can get your frontages right  
10 and you're able to do passive and you can have 6-  
11 foot-wide walls and all that sort of stuff; cool, but  
12 it's just not gonna happen in New York City. Of the  
13 systems today, even without any modifications to make  
14 a building more efficient, which for goodness sakes  
15 you should make your building more efficient, but  
16 even if you just swap out the heating systems, these  
17 systems today will produce fewer emissions, use less  
18 fossil fuels and save you money and most importantly,  
19 they will eliminate, for every building we shut down  
20 or for every building we retrofit we will have one  
21 fewer of the one million fossil fuel furnaces that  
22 are spewing carbon dioxide and poisons into our air  
23 today.

24 My personal feeling is, is that we need  
25 to acknowledge that heat pumps are in essence

1 inevitable; everything points in the direction of,  
2 you know over time, the petroleum prices are gonna go  
3 higher, gas prices are gonna go higher, our  
4 willingness to tolerate the poisons that are coming  
5 out of those systems; our willingness to tolerate the  
6 carbon emissions of those systems is decreasing every  
7 day; we are going to get to the point where we're  
8 going to either stop using the oil because it's too  
9 expensive or we're gonna stop using it because we're  
10 not given a choice; we're made to stop using it. The  
11 only alternative we have is in fact heat pumps; we  
12 may have an interesting argument over ground source  
13 vs. air source, but that is the only known  
14 alternative for heating a house, other than wood  
15 stoves, but let's not go there.

17 What I would like to suggest is that the  
18 City Council do something which has been done in  
19 England to great effect, and that is to adopt what is  
20 now called a Merton Rule, and the interesting thing  
21 about a Merton Rule; it's named after the town where  
22 it was first done in England, which oddly enough was  
23 called Merton, and what they did was, they simply  
24 said that all new construction in that town must come  
25 with or must be designed to produce at least 10

1 percent of its energy on-site. Now it turns out  
2 that's really not hard for people to do; you tell 'em  
3 you gotta do it, they'll do it. But it turns out  
4 that any decent architect, once he's told he's gotta  
5 go produce 10 percent of energy on-site, he starts  
6 looking at it and realizes, you know, yeah, I can do  
7 10 percent, but you know I could just as well do like  
8 40 or 50 or 60 or 70 percent as well. The point is  
9 essentially to get people to understand that they're  
10 expected when they build a building not to be relying  
11 on the rest of society to provide them with  
12 electricity, fuel or whatever, but for them to  
13 understand that part of the responsibility of  
14 building a building is to provide for the energy,  
15 from site-specific sources is to provide for the  
16 energy that's necessary to power that building.

18 So I would hope that you all would  
19 consider, if there's any way that we could get it in  
20 New York City, we could get a Merton Rule; there are  
21 some places in the U.S., out in the west, where there  
22 are towns that have required that you can't build a  
23 new building without putting solar on top; I think it  
24 should be more general than that; we should be just  
25 talking about energy as opposed to any particular

1  
2 technology. But I think one of the best things that  
3 we could do and one of the best ways we could set an  
4 example is to have a Merton Rule here that  
5 essentially says you build a building; you're  
6 responsibility it to provide at least some of your  
7 own energy from your own site's resources. Thank  
8 you.

9 [applause]

10 [background comments]

11 JOHN RHYNER: Good afternoon; my name is  
12 John Rhyner; I'm with P.W. Grosser Consulting  
13 engineers on Long Island and I'm also the Director of  
14 the Sustainable Energy Group there and I'm also a  
15 founding board member of the Long Island Geothermal  
16 Energy organization on Long Island. Thank you,  
17 Chairman Richards and Committee and guests for having  
18 me here; it's late in the day.

19 I'm a geologist by training and  
20 hydrogeologist and I've been working in the  
21 geothermal business here in New York City for about  
22 15 years, looking at the viability of geothermal in  
23 the City for various types of properties and clients  
24 and I'm here to talk a little bit about geology; the  
25 question comes up a lot, there's a big mystery about



1 geothermal, it's not like solar and wind, you can see  
2 the resource, you can measure it easily; the  
3 geothermal resource is down below us; you can't see  
4 it and it's not a black box, okay; so I have to tell  
5 people that all the time; the Earth is not a black  
6 box; you really have to know it's down there to tap  
7 into the resource and take advantage of it and know  
8 if it's viable for your particular property. So I'm  
9 just gonna touch on that and I'm gonna touch on the  
10 fact that the geothermal resource beneath the City  
11 has been studied, there are people that are  
12 interested in trying to characterize it and quantify  
13 it for the benefit of the residents of the City, so  
14 I'm gonna touch on that and then some creative  
15 applications on how to do it in New York City; doing  
16 anything in New York City is hard and it can cost a  
17 lot of money, a lot more than elsewhere, so there's a  
18 lot of creative solutions out there on how to tap  
19 into the Earth and I'm glad I don't have to talk  
20 about the thermodynamics or anything like that,  
21 because... [background comments] what's that?  
22 [background comments] Okay. Should I start over?  
23 [background comments] Somebody should've waived  
24 their hands earlier. Okay, I'm gonna break my back.

1  
2                   So anyway... [background comment] okay,  
3 that works good; how do we advance the slides? This  
4 thing? [background comment] Okay. So as I said,  
5 I'm a geologist; did everybody hear that?  
6 [background comments] So I wanna show a couple of  
7 nice pictures, just to kinda lay the groundwork for  
8 the geology in New York City, when geologists had a  
9 lot of time on their hands a long time ago; now they  
10 don't 'cause they're in consulting and they have  
11 families and it's such a fast-paced world. But this  
12 is the projected extent of the glacial ice sheets  
13 many, many years ago when none of us were around here  
14 and it's like the powers that be conspired to  
15 converge all this activity right in New York City to  
16 make my job difficult, you know 30,000 years later,  
17 but the glaciers actually came down from the north  
18 and you know parked right in New York City for a  
19 while and they dumped a bunch of stuff right -- all  
20 over New York City, which is very difficult for us to  
21 get through to build buildings, to build piles and to  
22 drill for geothermal, so that's one picture. This is  
23 another nice picture; this is a cross-section through  
24 the Hudson River by the Verrazano Bridge; that's the  
25 one on the right. Actually, the one on the left is a

1  
2 more modern, updated version of that, but it just  
3 kinda shows you; you know once you get through all  
4 this glacial debris that the glaciers dumped, the  
5 geology beneath New York City is very varied; it's a  
6 lot of rock, mostly rock; it's limestone, it's all  
7 warped and contorted and largely below a depth of,  
8 you know a thousand feet or so; it's largely unknown;  
9 it's kind of uncharted territory. So this is a  
10 resource that's beneath us; the different rock and  
11 soil materials all has a different thermal capacity,  
12 a thermal exchange capacity. So this is, quickly,  
13 Staten Island, a vertical slice through Staten  
14 Island, the high point in the middle of Staten Island  
15 is all rock and down in the flanks on either side to  
16 the east and south there is some unconsolidated sand  
17 and gravel. So these are the type of the resources  
18 we have beneath us and it's all different. There's  
19 been some reference today to standing column wells,  
20 open loop wells; closed loop wells; these geothermal  
21 systems we tap the building into the Earth; we're  
22 dumping heat in or pulling heat out, and someone  
23 mentioned; I think Jay mentioned it, that water --  
24 they all involve circulating water; the water is the  
25 messenger, we're moving heat around, from the

1 building to the ground and from the ground to the  
2 building seasonally. So some of them, the two on the  
3 left, you're circulating ground water; those are  
4 called the open loop systems or the standing column  
5 well systems. The closed loop systems, you don't  
6 circulate ground water, you circulate just city  
7 water, so you have a network of plastic piping and  
8 vertical bore holes or horizontally and it's all  
9 charged with city water, so you're just circulating  
10 that water and piping; not ground water. And they're  
11 all different, they're all -- they depend on the  
12 geology -- standing column wells on the left, they  
13 like a lot of rock, they're installed predominantly  
14 in solid bedrock, so Manhattan and the Bronx are  
15 suited for standing column wells -- open loop in the  
16 middle; you're pumping ground water, you need  
17 prolific aquifers; Brooklyn and Queens -- closed loop  
18 you can anywhere you want.

20 This is just a cross-section through  
21 Brooklyn and Queens, just showing the variety of  
22 geologic materials; the brown wedge is bedrock, the  
23 yellow, blue and orange and red, that's all sand and  
24 gravel, unconsolidated materials beneath Brooklyn and  
25 Queens, and then you've got gray layer on the top;

1  
2 that's the debris that the glacier dumped. So this  
3 is what you're up against; a lot of options and you  
4 really need to have a good idea of what's down there  
5 to plan a system. Plan view -- I'll just go through  
6 this; I know that it's late in the day.

7           So anyway, this resource that we have,  
8 there have been attempts to characterize it; the New  
9 York City Department of Design and Construction, the  
10 City, they're the pioneers with geothermal  
11 technology; back in early 2000 or so they published  
12 the Geothermal Heat Pump manual on the left and they  
13 wanted to, to the best of their ability, give a  
14 guidance document for City agencies and the private  
15 sector how to do geothermal -- how to go about  
16 evaluating and doing geothermal in the city. A few  
17 years ago that manual was updated and I had the  
18 pleasure of working with the DDC to update the manual  
19 on the right -- and here's a copy of it right here;  
20 it's available through the City, or if you wanna  
21 invite me into your office, I'll bring a copy. But  
22 really, it's a good resource, it's how to do  
23 geothermal in the city and some of those geologic  
24 maps I have are presented in that manual in a little  
25 better quality; the manual goes through and kinda

1  
2 presents where these different types of systems are  
3 viable based on the geology -- closed loop, as you  
4 can see, are viable in all five boroughs; standing  
5 column wells, as I mentioned, where rock is shallow  
6 here in Manhattan and in parts of Staten Island, and  
7 then open loop, where you have the really good sand  
8 and gravel aquifers.

9           And this Dr. Modi already talked about,  
10 but this was an attempt that I worked with Columbia  
11 grad students on characterizing the feasibility of  
12 geothermal, based on not only geology, but also the  
13 building stock, the heating/cooling loads. So I just  
14 was somehow put in touch with Dr. Modi and his grad  
15 students, whom are all brilliant; I really enjoyed  
16 working with them. But they determined the heating  
17 demand, cooling demand, electric demand and domestic  
18 hot water demand for every building in the city, so  
19 that was the basis of their model, heating and  
20 cooling demand; they converted it to tons per acre.  
21 I helped them convert it to determine the ground  
22 thermal capacity, depending on the geology there and  
23 what kind of geothermal capacity existed and we  
24 compared the two, and this was the illustration that  
25 Dr. Modi flipped up there before; the difference



1 pumps? Well there is. Okay, New York City Transit  
2 has two subway stations at Pitkin Avenue and Nostrand  
3 Avenue that were constructed when the water table was  
4 depressed, when the city was pumping ground water for  
5 drinking water from that area; they build these  
6 subway stations and then the city stopped pumping and  
7 kept moving out east and the water table rose, and  
8 now these subway systems are flooded out, so on a  
9 daily basis the City has to pump down the water table  
10 around these subway stations to keep them from  
11 flooding and we're talking 8-11 million gallons per  
12 day they're continuously pumping to keep the water  
13 table depressed so that water doesn't infiltrate into  
14 the subway and they're dumping it into the sewer  
15 system. So if you live in the area of either of  
16 those places, they even engage a consultant to look  
17 at a feasibility study -- what type of water users  
18 were in the vicinity that could conveniently tap into  
19 this source of water for non-potable uses,  
20 geothermal; they looked at all that and they came up  
21 with all types of building types and public and  
22 private facilities; hospitals that could potentially  
23 take advantage of that water source. So I think it  
24 would take something like a utility scale or a third-



1 party investor to build a plant near that area to,  
2 you know, filter the water, clean it and make it  
3 available to folks. Anyway, that's something that --  
4 thinking outside of the loop here. And then energy  
5 piles, someone mentioned it; New York City is the  
6 land of big buildings that have to be supported with  
7 piles sitting on rock, so every big building has  
8 dozens and dozens of piles and caissons that have to  
9 be drilled and seated into rock and the building gets  
10 built on that; most of these things get filled up  
11 with concrete and that's it. Well if you're in  
12 Europe, the norm is to -- if a building's gonna have  
13 piles, put a bunch of plastic piping in them as a  
14 heat source or heat sinker or heat source. So I'm  
15 aware of one building in New York City that's using  
16 that; that's the Trevor Day School that just went in  
17 in the Upper East Side a few years ago. Why this is  
18 not more widely adopted in the city or the states I  
19 don't know, but it's very big in Europe and Asia.  
20 Not only the piles, but the foundations, if you're  
21 gonna have a big foundation slab and the walls down  
22 in the cool soil, it's pretty standard in Europe to  
23 put pipes between the foundation and the soil or  
24

1  
2 actually embed them in the concrete, again for heat  
3 exchange.

4 And that's one of my favorite pictures;  
5 that's one thing, if you're gonna do geothermal in  
6 the city, you have to be aware of the water tunnels  
7 that are anywhere from 500-700 feet down in the city;  
8 this allows you to drill closer than 200 feet on  
9 either side of a water tunnel. So about 10 percent  
10 of Manhattan is off limits to drilling deep  
11 geothermal wells because of the city water tunnels.

12 So I don't have any requests or  
13 recommendations of the Council, except just keep  
14 doing the good work you're doing and we've got Local  
15 Law... [interpose, background comment] Huh?

16 CHAIRPERSON RICHARDS: And use  
17 geothermal.

18 JOHN RHYNER: Yes, we did Local Law 32  
19 and geothermal bill too, we hope to see that get  
20 through. So thank you.

21 CHAIRPERSON RICHARDS: Okay, great.  
22 Thank you so much.

23 [applause]

24 Alrighty, our last presentation on, I  
25 believe geothermal -- oh is this on mini grids,

1 [background comment] Gaylord Olson and then we're  
2 going into solar and sustainable districts and wind.

3 [background comments]

4 GAYLORD OLSON: Okay, well thank you,  
5 Samara for inviting me here. Can everybody hear me,  
6 first of all? [background comments] It's okay?  
7 Alright, I can talk pretty loud, so -- wow, it really  
8 feeds back to me a lot here.

9 So I'd like to talk about what are called  
10 multi-source heat pumps and seasonal thermal storage;  
11 it kinda ties into what you've heard already, but it  
12 takes a little bit different tack on things and some  
13 of this is a little bit futuristic and it kinda ties  
14 into architecture as well -- [clearing throat] pardon  
15 me.

16 So multi-source heat pump, also known as  
17 hybrid heat pump -- basically you're looking at  
18 taking advantage of not only one type of access to  
19 thermal energy or thermal exchange underground, but  
20 maybe two types of thermal exchange or thermal input.  
21 So moving along, here is a very simple example of a  
22 hybrid or multi-source heat pump system; you'll see  
23 that it has two things that we've already heard a lot  
24 about -- the green box, standard water source heat  
25

1  
2 pump; it has an underground heat exchange block on  
3 the bottom left; could be bore holes, could be  
4 standing column well; could be trenches with a slinky  
5 -- oh slinky; does anybody know what slinky means?  
6 Some of you may, but whatever. By the way, this is  
7 about a 40-minute talk, but I have to compress it by  
8 about a factor of two, and so if anybody wants more  
9 detail or wants the full treatment, just jot my phone  
10 number down; I'd be happy to oblige whenever it's  
11 convenient for anyone.

12           Okay, so I have two slides on this  
13 particular example, which comes from a couple of  
14 articles published in 2011 by people in Canada and  
15 France, and you'll see that these three blocks; that  
16 is, on the right; I should've mentioned, unglazed  
17 solar collectors; these are typically used for  
18 swimming pool heating; there are just pieces of black  
19 plastic that have small tubes embedded in them so you  
20 can transfer water from one side to the other and  
21 when the sun is out they get warm, just like a black  
22 plastic hose sitting on your lawn, gathers heat from  
23 the sun. And so this example is for heating only,  
24 although it could be used for cooling as well, but  
25 let's just talk about heating. So you'll see there's

1 a valve in the middle, a three-port valve, which can  
2 control the flow of the fluid either on the left,  
3 which is the example of a standard ground source heat  
4 pump where the water flows only through the ground  
5 exchanger and the heat pump. On a sunny day you can  
6 gather heat from the sun with the unglazed collectors  
7 that gives a significant benefit beyond what you can  
8 do with only the ground. So this system has a  
9 significant higher coefficient of performance than  
10 you would have with a standard approach, using only  
11 what's underground.  
12

13 You ask, how much better is it? Well  
14 that's on the next slide. This slide shows the  
15 situation if you vary the amount of area of the  
16 unglazed solar panels. On the left is what you have  
17 with a standard ground source heat pump system and  
18 this has been simulated for a 20-year time period;  
19 it's an example for an office building in the north  
20 of France; pretty much heating only in that case. So  
21 what you see here in the red is the cost to build  
22 this system, to do exactly what's needed for this  
23 office building for a 20-year time period. It shows  
24 that the cost to build it is \$900,000 Euros. If you  
25 start adding in solar area, you see that there is a

1  
2 significant reduction in the cost to build this  
3 system; you're gathering heat from two different  
4 places, the sun and underground. So if you get up to  
5 750-1000 square meters of solar collector, and these  
6 are very inexpensive items, they're mass-produced in  
7 many different countries; you're saving almost  
8 \$200,000 Euros for this kind of a system; pretty  
9 significant -- [cough] Pardon me. If you go too far  
10 in that direction, of course you have more than the  
11 optimum quantity of solar collection and the sun is  
12 not always out, so you actually need some minimum  
13 quantity of ground exchange.

14 The information on these two slides comes  
15 from these two articles and you don't need to write  
16 them down -- [clearing throat] pardon me -- I can put  
17 this up when the talk is done if you wanna write them  
18 down then or you can call me; I'll tell you as much  
19 as I can.

20 Okay, so now; can we do even better than  
21 what we're showing on that first slide? The answer  
22 is yes, I believe we can do even somewhat better than  
23 that. This example shows the addition of five more  
24 valves; these valves just control the flow of water  
25 one way or another through the same three blocks --

1 the heat pump, what I call here a solar air heat  
2 exchanger; that's kind of equivalent to the unglazed  
3 solar panels, and then there's a ground heat  
4 exchanger. So this allows us to have about nine  
5 different modes of operation and some of them are  
6 very significant. If we go back here, suppose we  
7 have an example where we want to preheat the water  
8 with the unglazed collectors and after it's preheated  
9 we wanna send that water into the ground exchanger;  
10 that will very likely happen many days of the year,  
11 many hours of the year, but this design does not  
12 allow you to do that. Incidentally, there's only one  
13 direction of flow for the water in the system; in  
14 this case it's counterclockwise. So by the addition  
15 of some additional valves you can control which of  
16 these blocks is first or second in the series  
17 sequence; you can make the ground exchanger first or  
18 second.

19  
20 Now how many other modes are there? It  
21 turns out there are at least 10 different modes and  
22 this is kind of a quick overview of what they are.  
23 The top left mode is again, simply a ground heat  
24 exchanger mode of operation -- [clearing throat]  
25 pardon me. Mode number three at the top right was

1 exactly the same mode as shown on the first slide;  
2 the one on the right is the same thing as mode number  
3 three, right here; however, mode number two was not  
4 allowed by the previous system. Also, mode numbers  
5 four and five are simply using the air or solar  
6 collector block to provide what's needed for the heat  
7 pump; you don't always have to use the ground, keep  
8 the heat or the cold in the ground for a later time.

9  
10 There are some parallel modes of  
11 operation and notice modes eight and nine; nine being  
12 at the bottom right, those modes are used to  
13 precondition the ground temperature. If you don't  
14 need the heat pump you can make the ground either  
15 warmer or colder by using the air and solar heat  
16 exchanger.

17 Now suppose we want to have two regions  
18 underground and keep one permanently hotter than the  
19 other one; this allows you to do that. So in this  
20 case, the heat pump in the summertime will likely be  
21 putting out very warm water. Assume that the flow of  
22 direction is clockwise, and this shows only part of  
23 the operation of the heat pump, not the full; it's  
24 just what's called the ground loop side of the heat  
25 pump. So suppose we have the condition where the



1 solar air exchanger is not in use, we block that off  
2 by closing valves three, four, one and six, so now  
3 what we can do, if we want to optimize the operation  
4 of this, and as I say, it's in the summer; we take  
5 the very hot water coming out of the heat pump, we  
6 put it underground in one of those two regions, the  
7 one that we wanna purposely keep hot and after that  
8 it goes through the other region underground, and  
9 these underground regions could be one or more bore  
10 holes with closed-loop pipe; I believe they could  
11 also be standing column wells, two or more for each  
12 block, so what you'd end up with then is two regions  
13 underground -- as I said, one you keep warm all year  
14 long, the other you keep cool all year long; that  
15 allows you to have a significantly higher efficiency  
16 for the heat pump than merely using the ground as a  
17 heat exchanger. Also, this design allows you to  
18 change the sequence, so let's say in the wintertime  
19 the water from the heat pump is gonna be very cold,  
20 so what you do then is you change the sequence for  
21 the bottom two blocks and you put that cold water  
22 into the region underground that you purposely want  
23 to keep cold before it goes to the other region.  
24 Does that make sense? Okay. Here is kind of a side  
25

1 view of a system like this that would be possible to  
2 do. In this case there is something called a flow  
3 control module which would contain all of the valves  
4 and pumps shown in this design. In other words, each  
5 of these four blocks has just two pipes attached to  
6 it, so each of those two pipes feed into the thing  
7 called flow control module here, and of course I'm  
8 assuming, which I didn't state, but I should have  
9 stated, the little blocks with the letter T are  
10 temperature sensors, so there will be a computer and  
11 a control system to change the valve conditions based  
12 on all of those temperature sensors that are in use.  
13 So there's a systems controller here, basically  
14 computer and control block.

16 Now I've added one more item here which  
17 was not previously shown or mentioned -- electrical  
18 generator. If you have two sources of fluid, one  
19 being hot; one being cold, anybody who's in  
20 mechanical engineering realizes you can generate  
21 electricity. I see Jay nodding his head; you get  
22 what I'm talking about, right? Okay. So now this is  
23 what you might call a tri-generation system without  
24 the need for fossil fuel. Now the electricity might  
25 not be possible or cost-effective on a continuous

1 basis, but I believe it could be very possible to  
2 have this as an emergency electricity source for a  
3 mission-critical facility -- hospital, police  
4 station, data center; whatever -- if you absolutely,  
5 positively need to have electricity 24/7, all year  
6 long and the grid goes down and you have no fossil  
7 fuel; this is another backup approach.

9 Oh you notice there is a spiral shape  
10 shown here for the two underground exchange regions;  
11 I think that's kind of important because to have the  
12 optimum long-term storage in the ground you wanna  
13 have a spherical or hemispherical shape for the  
14 region that you're storing. A sphere has the maximum  
15 possible ratio between the volume and the area; no  
16 other shape has that. And you can make the shape  
17 into a quasi-rectangle if you need to; typically this  
18 put under a building.

19 Now we have some simulation work that's  
20 been done on this type of underground storage, so we  
21 pretty much know how big it has to be to store on a  
22 seasonal basis. So this shows some simulation data  
23 points; on the bottom right it indicates what the  
24 parameters were; we're assuming for this example that  
25 we're heating up the ground for a time of 60 days,

1  
2 like two months; let's say July and August or  
3 whatever; now we're gonna let that ground cool down  
4 for some arbitrary time, in this case 150 days, about  
5 five months, so we wanna store heat from middle of  
6 the summer into the middle of the winter and have  
7 that heat be there. What this graph shows is that if  
8 you have a small area that you're trying to do this  
9 with, it does not work; with a 4-meter radius you're  
10 losing about 80 percent of the heat, so that's not so  
11 good. As you get larger with this system, at about a  
12 15-meter radius, you're retaining 80 percent; you're  
13 losing 20 percent of that heat, so that's much more  
14 effective.

15 Incidentally, the data points on the  
16 right have been corroborated with yet a third  
17 approach to doing this, and so we're pretty confident  
18 that the data points toward the right are correct,  
19 and we've done a lot more sophisticated simulation  
20 beyond what is shown here, but I don't really have  
21 time to expand on any of that for now.

22 Now you might ask; is there anything  
23 close to this that's already in existence in the real  
24 world, and I have four somewhat close examples that  
25 are being done and tested and used with multiple

1  
2 installations today. One of them is just for simple  
3 homes, residences; what's shown here has been done  
4 with multiple homes in New Zealand and Australia and  
5 you can see the website on the bottom right, the  
6 [digitalsolarheat.com](http://digitalsolarheat.com) website; a lot more detail. But  
7 basically, this involves evacuated tubes, solar  
8 thermal collectors on the roof of the building and  
9 what you might calla horizontal heat exchanger below  
10 the building with insulation in-between the concrete  
11 slab of the building and the dirt below; it's pretty  
12 simple, and in some cases there will be a heat pump  
13 required with this; in other cases the heat pump is  
14 actually not needed, because there's enough heat from  
15 the solar collectors and the underground storage to  
16 take care of comfort for the building. So check that  
17 out.

18 Here's another closer-to-home example and  
19 a number of these systems sketched out here have been  
20 built in the state of Maine. The principal developer  
21 who did this work is Jeffrey Harrison, who some of  
22 you probably know, but he'll be speaking actually in  
23 a couple of weeks at an event up in Upstate New York,  
24 Skidmore College, which is put on by the New York Geo  
25

1 Association. So I'd recommend, if you have a chance,  
2 check that out.  
3

4 Anyway, what I'd like to show here is the  
5 comparison between the top left-hand example and the  
6 top right-hand example. The top left-hand example is  
7 what you've heard numerous times already today, a  
8 standard bore hole with closed-loop liquid flow. Now  
9 these are all -- at the top you see they're all 6-ton  
10 system examples; what is interesting, at least to me,  
11 is that you can get the 6-tons of heat exchange with  
12 the horizontal array of pipe at the top right. So  
13 now you'll see it's about 4,000 square feet, 5,400  
14 linear feet of tubing. Down below are the cost  
15 comparisons; notice specifically the standard closed-  
16 loop bore hole approach cost per ton, \$3,400; the  
17 very bottom, where it says horizontal slinky bed --  
18 and you can eliminate the word slinky from this;  
19 that's kind of an option -- \$1,100, so you'll see  
20 that it's about a factor of three less expensive to  
21 do the horizontal approach rather than the closed-  
22 loop bore hole. Also, if you work out the numbers  
23 here, it comes out to be, for the upper right  
24 example, it's \$1.70 per square foot to put that  
25 horizontal bed into the system.

1  
2 Okay, here's another example that's being  
3 built in London and I should've put the website on  
4 here, but it's pretty simple; goes by the designation  
5 icax, so if anybody wants to check that out, put that  
6 into Google; it's almost always the first thing that  
7 pops up, icax -- if you want the full website,  
8 icax.co.uk. And what they're doing is, they're  
9 collecting solar thermal energy from an asphalt  
10 either parking or playground on the left, putting  
11 that thermal energy in pipes under the building;  
12 again, just as we showed on the previous example --  
13 actually, this is the third example, one here, two  
14 here; three here. Many of these types of buildings  
15 and installations have been done and I recommend you  
16 can check their website. If you wanna store cold,  
17 you can do that; that's what this slide shows. So  
18 the asphalt on the left is kind of equivalent to the  
19 unglazed solar collectors; it could be on the roof;  
20 doesn't have to be on the surface, like shown here.

21 Here's a picture of the partial  
22 installation of one of these systems beneath a school  
23 building. You notice they do not have a connection  
24 at the center, so I believe it could be improved

1  
2 somewhat if they use the quasi-spiral approach rather  
3 than what is shown here.

4           Some of you may have heard of a place in  
5 Canada called Drake Landing Solar Community; anybody?  
6 Okay, Bob has. Bob, are you and I the only ones? I  
7 guess so. Anyway, I'd recommend that you check this  
8 out also. [background comment] Say again.

9 [background comment] Jay, you have, yeah. Okay,  
10 three of us. [background comment] Drake Landing  
11 Solar Community; it's at the very top. [background  
12 comments] Canada. [background comment] Alberta,  
13 near Calgary, cold climate. Website is dlsc.ca, very  
14 simple. Anyway, this is an overview of what they're  
15 doing there; it's about 7 years old now and the  
16 people in these 52 homes are getting essentially 100  
17 percent of their heating from the previous summertime  
18 sunshine being stored in the ground. You notice that  
19 in this case they are using bore holes; they've got  
20 144 bore holes that are drilled about 120 feet deep,  
21 then they've got insulation on the top and that's  
22 really all they -- well, they of course, they have to  
23 transfer the water into each of the homes and they  
24 have solar collectors, shown here in the dark gray;  
25 these are glazed flat panel solar thermal collectors,



1 no photovoltaic. Alright, so this works. Here's a  
2 cross-section view, drawn somewhat to scale, showing  
3 the individual bore holes that are about 7 feet  
4 apart, in this case; you can see the dimensions  
5 there. Now if you really wanna store a lot of energy  
6 and you don't have much surface area, then you might  
7 have to use bore holes or standing column wells or  
8 something of that sort. But if you have enough area,  
9 at least with a minimum of about a 100 feet across,  
10 you can get seasonal storage -- in this case I would  
11 guess you might only have one-third the energy in the  
12 hemisphere as compared to the vertical wells; let's  
13 say one-third.

14  
15           Anyway, the next slide has some dollar  
16 cost items. If we concentrate just on the bore hole  
17 field, \$620,000 Canadian dollars and we convert over  
18 to dollars per square foot, based on the approximate  
19 area of that system, about 10,000 square feet; we  
20 have a cost for that bore hole array which is \$62 per  
21 square foot and you remember the previous number we  
22 had from back here is \$1.70 per square foot. Which  
23 would you prefer? Now that's not quite fair, because  
24 the bore holes might give you three times as much  
25 energy, but still, we're talking about an order of

1  
2 magnitude approximate difference in cost to do each  
3 of these approaches.

4           Finally, this I think could be of  
5 interest to architects in some future year, and  
6 again, this involves solar thermal collection, but  
7 I'll do a quick explanation of this and you'll see  
8 the website at the bottom right; this is a fairly new  
9 development; they're still perfecting it, and it's a  
10 consortium of seven different European countries;  
11 it's sponsored by the European Union. You've heard  
12 of triple pane windows -- okay, this is a quadruple  
13 pane window, but it's not only a window for looking  
14 out to the outside; this is a window which allows for  
15 fluid to flow in-between the panes. So what they're  
16 doing is, they're gonna have one or two hollow  
17 regions with fluid flowing in; that's the blue, and  
18 then some of the other hollow regions could have gas;  
19 that's the yellow. Now they're showing only one  
20 example here of where the three hollow spaces have  
21 two, region blue; one yellow. This shows that they  
22 can collect solar thermal energy from the outside  
23 surface and use the inside surface as kind of a  
24 radiant panel for making the temperature either  
25 higher or lower in the room where this window is

1  
2 faced. Now I believe this could be improved beyond  
3 what is shown here; imagine, for example, that you  
4 interchange what is yellow from what is blue; imagine  
5 that you have two regions of gas which are the  
6 outermost hollow regions and the most inner region,  
7 the one that's now yellow, you make blue with fluid,  
8 water; what you have there will be equivalent to a  
9 fully glazed flat panel solar collector, so a very  
10 efficient solar thermal collection from every window  
11 in the building. To me that seems pretty interesting  
12 and that's where I'm gonna end. So thank you very  
13 much for your attention.

14 CHAIRPERSON RICHARDS: Thank you.  
15 [applause] Alright, we're moving to solar now. So  
16 we're gonna have two presenters... [interpose,  
17 background comment] oh so just one, Tria Case, the  
18 New York City Solar Partnership and Distributor  
19 Generation Hub.

20 TRIA CASE: Does everybody need to stand  
21 up and shake their arms or something? [background  
22 comments] Do you wanna -- while we're... while...  
23 there's a lot of very intense technical -- there you  
24 go, especially after lunch. [background comment] I

25

1 got to walk down here, so it was helpful to me.

2 [background comments]

3 TRIA CASE: Okay, everybody. So we're  
4 gonna change speeds a little bit. Everybody ready?

5 [background comment] Okay. Okay. That was your two  
6 minutes, guys; everybody hear me okay? [background  
7 comments] Okay. [background comment] Absolutely.

8 [background comments] Okay. [background comment]

9 Okay. [background comment] So it was good timing

10 for me to let everybody stretch, just not long

11 enough, is that... While he's changing his tape, I'll

12 give you a little heads up here.

13 So we've been hearing a lot about  
14 different technologies, but when you think about  
15 deploying each one of these technologies, there's a

16 whole process on the other side, so while our

17 researchers, like Sanjoy Banerjee that you heard

18 earlier, are developing great batteries and we're

19 thinking about how to deploy geothermal, when you go

20 to put that into a city like New York City, you have

21 to go through a major process to get there; you have

22 to go through the Department of Buildings, sometimes

23 you have to go through the Fire Department; sometimes

24 you want an incentive from NYSERDA, so there's  
25

1  
2 actually a whole process that you have to understand  
3 and you have to go through [laughter] in order to  
4 actually get any technology into New York City. So  
5 [background comment] it has changed and it's been  
6 massaged, but it's a little bit more transparent than  
7 it used to be when we started this effort in 2006, so  
8 I wanted to sort of set that stage for all of you.  
9 Are we good up there with the... [background comment]  
10 okay, super. Okay.

11 So you know, when we sat down and took a  
12 look at solar, and actually, I'm sort of happy to  
13 find out that there aren't a slew of solar installers  
14 here, because to me that says we've probably come a  
15 long way in the solar industry in New York City and I  
16 think some of the numbers that I'm gonna show you are  
17 gonna make you realize that in fact we have, but  
18 these other technologies, like batteries and the  
19 concepts of resiliency are now flowing together with  
20 the idea of deploying solar, because the way we  
21 design our solar today, the way we permit our solar  
22 today, the way Con Ed is permitting our  
23 interconnection, it's shutting down when the grid  
24 goes down and you heard that a little bit earlier  
25 this morning. So much of what I'll talk about today

1  
2 is the progress that we've made over the years in  
3 trying to move traditional solar into the  
4 marketplace, but some of the things that we have to  
5 do going forward in order to make solar now meet some  
6 of the new needs that we realize that we have.

7           We've doing this, as I said, since really  
8 2006 and the Department of Energy has been a great  
9 driver; somebody earlier was thanking NSF; NYSERDA  
10 and the Department of Energy and the City have been  
11 great supporters of CUNY in really trying to  
12 spearhead the movement of solar into the marketplace.

13           One project -- just to sort of you know  
14 keep it on ground in terms of the implementation, and  
15 again, you know that's really what we're about  
16 implementing these projects, is something called New  
17 York City Grid Ready. When you go to deploy solar in  
18 New York City, it's not just what's -- the potential  
19 is on your rooftop, but it's also what the grid can  
20 handle; whether or not you're could cause a problem  
21 in feeding back to the grid. So one of the efforts  
22 that CUNY has taken on in partnership with Con Edison  
23 is to take a look at not only the solar potential of  
24 our rooftops, but also what's happening on the grid  
25 side so that we can tell installers and developers

1  
2 whether or not there might be an issue on the grid  
3 side before they get too far down the path. So these  
4 are each projects that we've taken on over the years,  
5 but I call your attention to Grid Ready, because  
6 that's something you'll see launching very soon.

7           Events like this are really important,  
8 bringing stakeholders together are real important; I  
9 thank you for pulling this together and inviting me  
10 to speak. We've been working with stakeholders in  
11 New York City and one of the things that's happened  
12 is that New York City's really been a leader and now  
13 municipalities across the state have asked us to work  
14 with them to put in place a program similar to what  
15 we've put in place in New York City so that they too  
16 can realize the growth of solar.

17           In 2006 we had a little over a megawatt  
18 of solar, a little over a megawatt; now we've got  
19 over 40 megawatts of solar. So clearly it's been  
20 exponential and it's been exponential both in terms  
21 of the installed capacity each year and the  
22 cumulative installed capacity; you can see how that  
23 growth has taken place. It's been truly in credible  
24 and we think that by next year we'll double again.

1                   Oh, we seem to have a glitch in our --  
2  
3 okay. Well what this slide should tell you  
4 [laughter] is that when we started there were 45  
5 installations in New York City and today there are  
6 over 2500 and again, we're looking at that doubling.  
7 But going along with that is the installation  
8 companies, the businesses, the economic development.  
9 When we brought all the stakeholders together to  
10 develop a roadmap for New York City, there were six  
11 installers sitting around the table; it was pretty  
12 easy to develop that roadmap together; there are over  
13 60 now doing business in New York City; there's over  
14 a 100 that are looking to do business in New York  
15 City and work with us on a New York City installer  
16 roundtable. This number of installations, little  
17 over 40 megawatts; almost 42, represents about \$285  
18 million in economic development in New York City. So  
19 we started at probably about \$10 million and today  
20 we're over \$285 million, so it also -- it's not only  
21 about clean energy, it's not only about the fact that  
22 we're reducing our carbon footprint, but it's also  
23 about jobs and it's also about economic development.

24                   So our strategy has really been twofold;  
25 we've really been working on the balance of systems



1  
2 cost, so again, you've been hearing about the  
3 technologies; the cost of solar has come down  
4 greatly, the cost of geothermal has come down  
5 greatly, but in New York City over half the cost of  
6 putting solar on your rooftop is what's known as your  
7 balance of systems cost; that's customer acquisition,  
8 that's your financing; it's your permitting and your  
9 inspections processes; it's your interconnection with  
10 Con Edison and it's your operations and maintenance  
11 on those systems, 64 percent.

12 Our strategy also includes, you know  
13 trying to find ways as we reduce that balance of  
14 systems cost to find ways to allow solar to reach  
15 grid parity; how do we actually make solar cost the  
16 same as paying your Con Ed bill, or in our case, our  
17 NYPA bill -- little harder on the NYPA side, but  
18 getting darn close on the Con Ed side. And you can  
19 see that the costs have been coming down and they've  
20 been coming down exponentially and New York City is  
21 coming close to New York State.

22 Oh that is a bummer. Okay. I guess the  
23 graphics are not happening here. Okay. So our  
24 implementation platform -- at least you can get the  
25 four pillars of our platform -- they really revolve

1  
2 around human capital, so at CUNY there are solar  
3 ombudsmen, New York City solar ombudsmen that are  
4 looking at the policies and the programs in New York  
5 City, working with installers and trying to make sure  
6 that folks are trained. One of the complaints that  
7 we get from Con Edison or the Department of Buildings  
8 is that when folks are putting in their applications  
9 they may not be filling out those forms correctly;  
10 they may not know exactly what it is they need to do.  
11 So we work hard to make sure that the installers know  
12 what it is the Department Buildings is requiring;  
13 that they understand why they're being required;  
14 there's some 19 forms that the Department of  
15 Buildings requires, 22 signatures; 5 different  
16 inspections. So there's a lot to understand and one  
17 of the things we'll talk about is that there are  
18 probably some ways we could streamline some of those  
19 forms and some of those inspections. But our  
20 ombudsmen are really there to help make sure that  
21 folks know what needs to be done and to also try to  
22 come up with some resolutions to make sure that the  
23 program is as streamlined as possible, and in that  
24 regard, really working on policy and analysis.

1  
2           There are over a 100 jurisdictions across  
3 the State of New York that adopted or are in the  
4 process of adopting a streamline solar permit that  
5 was developed by our program. Again, I think that  
6 there is a version of that that New York City could  
7 adopt.

8           We've also looked at the City to try to  
9 determine where do we have our peak load problems;  
10 where is there daytime peaking across New York City  
11 where solar could play a role in reducing that  
12 daytime peaking? So it's you know, taking away  
13 batteries, taking away other technology; solar is  
14 producing at its best in places around the City where  
15 we're realizing our peaks. So we've identified solar  
16 empowerment zones across the City of New York and  
17 again, sort of you know, when policy is good, the  
18 rest of the State has now adopted that, so NYSERDA  
19 offers an adder to solar installations that are in  
20 these zones that have been identified across the  
21 State of New York, all started here in New York City

22           You heard earlier about the solar map;  
23 the solar map is one of our technical platforms --  
24 I'll show you... if graphics works, I can show you some  
25 more analytics that we've developed based on data

1 that we get from NYSERDA, from the Department of  
2 Buildings and Con Edison. So CUNY actually developed  
3 an agreement with each of those entities so that we  
4 get a daily upload of all the information about the  
5 permits that are being pulled at the Department of  
6 Buildings or the incentives that are being applied  
7 for at NYSERDA and at Con Edison, so we can see who's  
8 working where; how much it costs; what the balance of  
9 systems costs really are; what the technology costs  
10 are, and we can begin to track what's happening in  
11 the marketplace.  
12

13 What the solar map does is it actually  
14 allows the public to see what's possible on rooftops,  
15 and one of the things that we found early on, is  
16 people came to us and said solar? Well there's only  
17 a megawatt of solar in New York City because, well  
18 you know, where are you gonna put solar in New York  
19 City, you know, and nobody thinks about the rooftops.  
20 Well as you've heard a couple times today, there's  
21 almost a million buildings in New York City and  
22 there's a lot of potential for solar on a rooftop.  
23 So to combination of solar can provide when we're at  
24 our peaks and we have these rooftops that are  
25 available, makes solar a really great technology to

1  
2 be looking at for the city. And so we've identified  
3 the key players in New York City who really impact  
4 permitting, who impact financing, who impact all the  
5 key areas that determine whether or not solar can be  
6 successful in New York City, and I say again as I  
7 mention growing from 1-42, I think that's one of the  
8 reasons why you know you don't see a ton of solar  
9 installers here because the issues now have gotten  
10 very particular, they are very real and they require  
11 very specific responses, as opposed to other  
12 technologies like batteries, where our issues are,  
13 we've gotta figure out how to permit them, we have to  
14 figure out how to permit them. Right now, if you  
15 wanna put a battery in a building in New York City, I  
16 can't show you the pathway; we have to figure that  
17 out.

18 So here we can sit down with the key  
19 players; we've created working groups around  
20 permitting, planning and zoning, net metering in  
21 connection with financing, and the folks who are the  
22 decision-makers around these -- Economic Development,  
23 Con Edison, Department of Buildings -- are leading  
24 those working groups with us and helping us to create  
25 the solutions to the problems that exist across the

1  
2 city, and that has been an incredible process and I  
3 think incredibly successful process.

4           So I'm gonna talk about the solar map for  
5 a second as one of the key tools. How many of you  
6 have seen the New York City solar map? Not bad.  
7 Okay. So for those of you that haven't, it allows  
8 you to plug in any address across the City of New  
9 York; it'll take you to that rooftop and it will tell  
10 you what the solar potential is. When you first land  
11 it'll actually tell you about installations that  
12 currently exist, and I will say that we've gotten as  
13 much feedback about that component of the map as the  
14 solar potential component of the map. Because people  
15 can't see rooftops, they can't see those solar  
16 installations, they don't know that their neighbor  
17 put solar on the rooftop, they don't know that a  
18 business that they respect put solar on their  
19 rooftop, so this is a way that we can allow for folks  
20 to put their solar installation up there, give a  
21 little testimonial and allow people to see why they  
22 put solar on the rooftop and that it's there.

23           For those that wanna see what the  
24 potential is on their own rooftop, we have 15 billion  
25 points of data across the city; we've had planes

1  
2 flown over New York City in order to create a 3D map  
3 of the city so that you can see the shading from one  
4 building to the next, so that you can see what the  
5 actual solar potential is; even taking into  
6 consideration, for example, fire code setbacks. Now  
7 you're able to not only see what that potential is,  
8 what your bills savings are, but, as somebody said,  
9 the same as planting trees, your carbon footprint  
10 reduction, you're able to see what the generation is  
11 month to month and you're able to get a financial  
12 payback analysis.

13           So this map is hit from people all over  
14 the world, by the way and we were recently asked --  
15 folks in Australia built a map and they based it on  
16 the way we built our map, so it's also become a  
17 platform that others around the world are looking at,  
18 so as somebody said, New York City leading the way.

19           One of the big projects that we've taken  
20 on recently is to expand the solar map; it's not  
21 gonna be the New York State solar map; we have LIDAR  
22 data for Westchester County, so we are in the process  
23 of creating that 3D map, that 3D imaging of  
24 Westchester County, so you'll be able to also get  
25 solar potential for any rooftop in Westchester,

1 including the consideration of the shadowing and we  
2 will hopefully be able to build that across the State  
3 of New York.  
4

5 For New York City this expansion is going  
6 to be very important because it's gonna also allow us  
7 to make it a portal for other information about  
8 solar, so it won't just be what your solar potential  
9 is, but a guide for permitting, for example. There  
10 will be an interactive guide so that you can build  
11 for yourself your permitting process and take that  
12 with you so you understand what it is that's required  
13 of you.

14 Right now we've done some things, like we  
15 have a single checklist of all the forms that are  
16 required from any entity for permitting across the  
17 city. So some of that information is out there, but  
18 this will be an interactive guide so that you can see  
19 what's happening.

20 Also, one of the things that's happening  
21 across the city is something called solarize; are you  
22 all familiar with solarize, group purchasing efforts  
23 that are happening across the city? We'll be able to  
24 show you where those solarize efforts are happening,  
25 connect you to them and hopefully connect you to



1 installers. Right now, again, we can give you list;  
2 this'll be a little bit more robust, it'll allow you  
3 to get to installers who might be interested in your  
4 installation.  
5

6 So today New York State is fourth in the  
7 country for solar jobs; there are some 7,000 jobs  
8 across the state and it's growing faster than in most  
9 of the other areas of employment. One of the things  
10 I like about it is that a fifth of those 7,000 are  
11 women, so yay. [laughter]

12 You heard a couple folks talk about One  
13 City Built to Last; we worked with the Mayor's office  
14 to make sure that the Solar City Partnership and the  
15 Partnership, Mayor's Office of Sustainability, New  
16 York City Economic Development Corporation and CUNY  
17 is the coordinator housing the solar ombudsmen our  
18 not codified in one city, so we'll continue to reduce  
19 the cost of installing solar; we'll continue to  
20 create these group purchasing programs; soon you'll  
21 hear about one that's launched in Community Board 6  
22 in Brooklyn and then we'll also start looking at  
23 community-shared solar where it's resilient. Again,  
24 folks that haven't to this point been able to adopt  
25 solar, maybe because they don't own their rooftop,

1  
2 for example, are gonna be able to all work together  
3 to be able to invest in solar installations, either  
4 together on their own rooftop or on another rooftop,  
5 and you heard some folks talking about the REV  
6 proceedings that are happening across the state;  
7 that's gonna make these sorts of projects much more  
8 viable and we'll work hard to try to identify the  
9 locations across the city, again, where the solar  
10 potential is there and give them a platform to be  
11 able to work together to adopt solar together.

12 For those of you that don't know  
13 solarize, the more folks that work together -- boy,  
14 the graphics are not working too well here. The more  
15 folks that work together to buy solar, the more the  
16 price drops. So like any group purchasing, this has  
17 become a real method for helping to move solar in  
18 communities across the country.

19 I'm gonna end to just talk a little bit  
20 about solar and resiliency; again, something that a  
21 lot of the speakers this morning talked about  
22 batteries and solar together as being a great source  
23 for resiliency, for reducing peak load. We've seen  
24 more and more blackouts in New York City and we're  
25 recognizing that while we have 2500 solar

1 installations installed across the city and 42  
2 megawatts, the predominance of those systems, if the  
3 grid goes down, they'll go down. So after Sandy, we  
4 got quite a few calls from around the country saying  
5 so, how did solar do; you guys are a leader in solar;  
6 what happened? And luckily we could say nothing flew  
7 off a rooftop that everything stayed where it was  
8 supposed to be; however, they all shut down, because  
9 that's how they're designed to operate and they do  
10 that for the safety of Con Ed workers who might be  
11 working on lines so that the power that might be  
12 generated isn't going back onto the grid. So they do  
13 that for a good reason; however, technology is there  
14 now to have smart inverts so that if the grid goes  
15 down they can shut down and those inverters can  
16 "black start" and allow you to use that solar power  
17 shut off from the grid so that on days after Sandy,  
18 when they would've been generating at 35 percent of  
19 their sunny day capacity, you could've charged your  
20 cell phone; you could've charged batteries and use  
21 them at night.

22  
23 So we've brought together all of the  
24 smart inverter companies, we've introduced them to  
25 the solar installers in the city; we're looking at

1  
2 more and more ways that we can help bring those smart  
3 inverters into New York City and help installers to  
4 design systems that are resilient and as batteries  
5 become more and more available and more and more  
6 financially viable, this is gonna be a great source  
7 of resiliency for the city and it will also help  
8 folks with peak load. I can tell you for CUNY, more  
9 than half of our energy bill comes from our demand;  
10 not from our consumption, so if we could reduce our  
11 peaks, if we could take down our peaks, we would save  
12 a lot of money; I think that's the same for most  
13 businesses and others around the city. So half the  
14 solar installations across the city after Sandy shut  
15 down. So you can see that this could make a huge,  
16 huge difference.

17           So we initiated something after Sandy;  
18 this is supposed to also have four boxes that are  
19 sitting in a square -- I'm not entirely sure why  
20 that's not working -- and we brought together all the  
21 key entities that interact around an emergency, from  
22 FEMA to OEM to Homeland Security, to Con Edison, and  
23 we sat down and we said, well what can we do to make  
24 installations across the city resilient; what are the  
25 barriers to that, we were able to create a roadmap

1  
2 for traditional solar; can we create a roadmap for  
3 resilient solar; what are the barriers? And we were  
4 able to organize ourselves into four key areas --  
5 hardware and technologies, software technologies,  
6 policy and legal and economics and finance. And just  
7 recently we were awarded a grant from the Department  
8 of Energy under their Solar Market Pathways program  
9 to bring together all those players over the next  
10 three years to build that roadmap and to create those  
11 working groups to be able to identify what the  
12 barriers are and the solutions and begin implementing  
13 them. So over the next year you'll hear us talk  
14 about resilient solar and creating that roadmap and  
15 we'll be looking to you for any insights and thoughts  
16 that you have about what could be done and we're  
17 already talking to the Chairman and his staff about  
18 ways that we can start to create policies and  
19 programs that will help to make that a reality; not  
20 the least, which as I said, is going to be permitting  
21 and helping to understand the different battery types  
22 that are out there and the different storage  
23 technologies that are out there, and the uses of  
24 solar and how maybe we can even begin to support  
25 them. Somebody earlier talked about a tax abatement

1  
2 -- currently the price of installing solar in New  
3 York City is 7-10 percent more than it is in  
4 neighboring Westchester, for example, but the  
5 incentives from the State are the same. So if you're  
6 an installer, you're probably gonna go to Westchester  
7 'cause you're gonna have an easier sell. So we  
8 worked with the City in order to develop the Solar  
9 Tax Abatement and that leveled the playing field and  
10 that was one of the reasons why we saw growth in  
11 solar, because the financials worked, and I think as  
12 we start to get into resilient solar we're gonna need  
13 to be creative like that and find ways to make  
14 resilient solar financially viable as well.

15 So with that I will end and thank you and  
16 hopefully get us back on track.

17 CHAIRPERSON RICHARDS: Thank you.

18 [applause]

19 Alrighty. [background comment] Now  
20 we're going to hear from Philip Skalaski from The  
21 Durst Organization. [background comments]

22 PHILIP SKALASKI: So I'm usually better  
23 at yelling at contractors than I am at making  
24 presentations, so I'm probably gonna read a little  
25 bit of this, so forgive me for that.

1                   Good afternoon; my name is Philip  
2  
3 Skalaski; I'm the Vice President of Engineering and  
4 Energy Services for The Durst Organization...  
5 [background comments] I'm sorry. [background  
6 comments] Thank you for giving me the opportunity to  
7 share our experiences with site-sourced and stored  
8 renewable energy. Just a brief overview of The Durst  
9 Organization's experience with sustainable buildings  
10 and then I'm gonna discuss some of our experiences  
11 with some of the site-sourced and stored energy  
12 technology within our buildings.

13                   The Durst Organization is celebrating its  
14 100th anniversary this year; we are one of New York  
15 City's largest developers and owners, with more than  
16 13 million square feet of Class A office space and  
17 nearly 5,000 residential units, either built, under  
18 construction or currently in the development  
19 pipeline. The Durst family has been on the vanguard  
20 of sustainable construction and building operations  
21 for 25 years; we have a number of notable firsts --  
22 One Bryant Park was the first LEED Platinum  
23 skyscraper; One World Trade Center is the largest  
24 building designed to achieve LEED Gold Certification  
25 in the United States; 4 Times Square was the first

1 green skyscraper; 1155 Avenue of the Americas had the  
2 first thermal ice storage plant; the Helena is New  
3 York's first voluntary LEED-certified residential  
4 building to receive a gold rating and Manhattan's  
5 first building-wide residential composting program.  
6

7 Over the course of building close to 10  
8 million square feet of sustainable buildings we have  
9 piloted many site energy technologies; some have been  
10 very successful, others not so much. I'm gonna start  
11 with the unsuccessful ones and remember, a lot of  
12 these systems we put in close to 15 years ago -- 4  
13 Times Square was in 1998; it was a very small system  
14 in terms of capacity, was 5 kW; the installed cost  
15 \$80,000 at the time, which is probably more in these  
16 dollars today, but at the same time, we understand  
17 that solar is a lot less -- excuse me -- [cell phone  
18 ringtone] duty calls. Because it was built into the  
19 façade, it became expensive; it was very difficult to  
20 install; it was very delicate to install, so the  
21 installers had to be very careful when putting up the  
22 panels and looking at it over the past 17 years that  
23 it's been installed, it only generates about 3600 kW  
24 hours a year; again, 'cause it's on a vertical  
25 surface; not to mention when we built One Bryant Park



1 next to it, it blocked half the solar, so that didn't  
2 help either. So that was that solar system; again,  
3 greater than a 100-year payback period, so at the  
4 time not such a great idea, but we did it anyway.  
5

6 The Helena; this is 601 West 57th Street,  
7 this is next to the pyramid building that we're  
8 building over there. This we were a little smarter  
9 at; we put a little bit more capacity in, yet it  
10 definitely cost more; we did get incentives at the  
11 time; this was 2004. Annual power generated is about  
12 25,000 kilowatt hours and we have a payback of  
13 approximately 35 years, so we were getting better,  
14 although trying to sell that to ownership now doesn't  
15 really help.

16 Wind -- wind actually, in this one, we  
17 are successful; we do buy 10 percent wind energy  
18 across our portfolio, annually without actually  
19 adding any cost to the energy. So the way we  
20 actually get billed, we also bill our tenants at the  
21 same rate; we're a real estate company, we're a  
22 developer; we're not an energy company, we don't  
23 wanna make money off our tenants; we make the money  
24 off the rent; not by charging them excess costs in  
25 electricity, so we sell them electricity at the same

1 rate at which we buy it at. So for us, we worked a  
2 deal with Con Ed Solutions to give us a two mil  
3 reduction per kilowatt-hour and then we roll that  
4 back into regional wind, which is approximately 2  
5 cents per kilowatt-hour, which equates to about 10  
6 percent northeast regional wind, so it's not the guy  
7 in California that we're buying it from, it's the guy  
8 that's local that has it, either on his building or  
9 in his residences. And again, that equates to a  
10 total wind power purchase of about 11 million  
11 kilowatt hours per year, which is pretty significant.

12 This is one that actually didn't work  
13 that well and we ended up not installing; this was  
14 One Bryant Park; we had planned to put a vertical  
15 wind turbine on top and it would've been one of these  
16 types of vertical rotors; unfortunately, when we  
17 looked at it and this was again, back in 2004 when  
18 the building was being designed, the wind in New York  
19 City is not really consistent enough; normal  
20 consistent wind is usually less than 5 miles an hour  
21 or it's much greater than 15, 20; 30 miles an hour,  
22 at which point it gets hard to actually make the  
23 energy; you actually have to let the wind turbine  
24 freewheel, 'cause it'll rip itself to shreds, at  
25

1 least at the time; now again, technology may have  
2 changed, but at the time when we looked at it, it  
3 just was not feasible, so we didn't actually plan on  
4 doing it and ended up not putting it in; although the  
5 building still does have the supports for it and if  
6 we ever have the opportunity to make it actually work  
7 economically, we may in fact do it.

9 The next one was geothermal heat pumps;  
10 this was historic Front Street and this was back  
11 before, way before Sandy; we put in a geothermal heat  
12 pump system; I think this was back in 2002,  
13 unfortunately it was an open loop system; again, it  
14 was before we really knew about -- not before we knew  
15 about it, but we realized that, you know we didn't  
16 use the plastic piping; we used stainless steel  
17 piping; the blackish ground water caused it to  
18 corrode out, we had nothing but problems, it was an  
19 open loop to the apartment heat pumps, which caused  
20 all the heat pumps to corrode; not saying that it was  
21 -- it was just a bad design. it didn't work out well;  
22 it's hard to kind of go back and try and force that  
23 now on you know tall tower bosses and tell them, you  
24 know why it didn't work; we were in some litigation  
25 with the engineer as well... [interpose]

2 CHAIRPERSON RICHARDS: Please show some  
3 successes, instead of... [crosstalk]

4 PHILIP SKALASKI: We're gonna get...  
5 [interpose]

6 CHAIRPERSON RICHARDS: Okay.

7 PHILIP SKALASKI: We're gonna get to  
8 them...

9 CHAIRPERSON RICHARDS: Alrighty.

10 PHILIP SKALASKI: this is the last one; I  
11 promise. [background comments]

12 CHAIRPERSON RICHARDS: No, no calling  
13 out, no calling out, no calling out.

14 PHILIP SKALASKI: So again, we learned  
15 from that... [crosstalk]

16 CHAIRPERSON RICHARDS: Look at their  
17 successes.

18 PHILIP SKALASKI: We learned from that  
19 and we ended up replacing the system with a variable  
20 refrigerant flow heat pump system after Superstorm  
21 Sandy, which does work very well.

22 Now for our successes. At 4 Times Square  
23 we installed two hydrogen fuel cells, with plant to  
24 install many more at the top of the building. While  
25 the fuel cells at 4 Times Square did not really

1 perform as well as we hoped, which the maintenance  
2 costs made them prohibitively expensive, we very much  
3 like the concept of generating on-site power, so when  
4 we designed One Bryant Park, we designed into it a  
5 4.6 megawatt combined heat and power plant; it runs  
6 on high pressure natural gas and we used the waste  
7 heat to generate steam to heat the building in the  
8 winter and in the summer, through absorption chillers  
9 we make chilled water for air conditioning. Power  
10 from conventional utility power plants is about 45-50  
11 percent efficient, our cogen plant approaches about  
12 70 percent efficiency. Our cogen plant also provides  
13 more than two-thirds of the building's energy and  
14 produces half the carbon of a conventional power  
15 plant. The plant required a steep capital  
16 investment, close to \$30 million -- these are some  
17 other pictures of the plant; this is when the actual  
18 unit was being installed and that's it installed in  
19 place. But it does perform brilliantly; it's  
20 challenges are economic; somebody mentioned the REV  
21 proceedings going on right now, which I'm actually a  
22 member of REBNY and I've been trying to help REBNY  
23 with the PSC to try and direct them into changing  
24 these tariffs, but Con Ed charges nearly \$2 million a  
25

1  
2 year in standby charges, so that if our plant goes  
3 down for any reason it's transparent [sic] to the  
4 building. But again, it's about \$2 million in  
5 standby charges, about a million dollars a year on  
6 the steam side, just to have the pipe through the  
7 wall, even if I don't use an ounce of steam and it's  
8 about another million dollars in having the  
9 electrical capacity to back up the 4.6 megawatts just  
10 in case our plant goes down.

11 In addition, regulators are often  
12 unprepared to assess new technologies like cogen and  
13 permitting can be onerous, especially with high  
14 pressure gas; we jumped through some major hurdles  
15 with the Fire Department, dealing with greater than  
16 15 psi gas; this system operates at about 180 psi,  
17 and it's on the 7th floor, which is below a tower  
18 which is another, you know 50 some odd stories above,  
19 with office workers in it, so it was not easy.

20 Of all the sustainable technologies we  
21 have installed in our buildings we are most  
22 enthusiastic about is cogeneration, but it requires  
23 the assistance of government and regulators to  
24 proliferate.

1  
2 Energy storage. Thermal energy has  
3 proven itself to be extremely effective; we have  
4 7500-ton hours of ice storage at One Bryant Park, and  
5 an additional 3200-ton hours of ice storage at 1155  
6 Avenue of the Americas. These thermal batteries  
7 equate to approximately 700 kW of electrical demand  
8 reduction over a 10-hour period; they basically  
9 offset the peak energy load to off-peak, which saves  
10 on marginal carbon. Again, it is electrically  
11 driven, so we have to run an ice chiller at night,  
12 but again you're running it at night when the grid is  
13 lightly loaded basically, and then reusing the ice  
14 during the day for cooling purposes.

15 Ice storage systems are economically  
16 viable; their only downside is they require a large  
17 footprint and they require also a 24-hour watch  
18 engineer, because you have to run that chiller at  
19 night, so we've tried to look at doing this in some  
20 of our other buildings which are, you know 6 a.m. to  
21 6 p.m. operating buildings, but we can't make it  
22 economically work out because now I have to pay a  
23 watch engineer at night or 24 hours a day to actually  
24 make that ice at night, so when you add the extra  
25 manpower in to make that ice, it actually doesn't

1  
2 work out from an economic standpoint, but it works  
3 out great in buildings like One Bryant Park, which  
4 have 24-hour trading; works out great in 1155, which  
5 has a law firm that operates through the evening and  
6 through the nighttime hours. This is the other ice  
7 storage facility at 1155 and pros and cons we just  
8 discussed.

9 'Kay, projects under development. This  
10 is our new construction project which we're not even  
11 coming out of the ground yet, it's just a site at  
12 this point, but this is Hallets Point, which is on a  
13 peninsula off Astoria, right across from 96th Street.  
14 Currently assessing the feasibility of a microgrid;  
15 right now the plan is to have three combined heat and  
16 power plants serving 2.1 million square feet over 5  
17 residential buildings; the plants would have a total  
18 combined capacity of 6.8 megawatts, which would  
19 include N+2 redundancy on the capacity side and 2 N  
20 redundancy on the distribution side; the N+2 is based  
21 on the Con Ed requirements. Again, this would  
22 provide electricity, hot water, chilled water for the  
23 entire facility. Basically we'll have gas coming  
24 into the building and that's it, there will be no  
25 electricity coming into the building; we're gonna



1  
2 make our own, we'll load follow; this will be totally  
3 off the grid this plant. We estimate the incremental  
4 capital cost to be put these three plants in will be  
5 about \$23 million with a 9-year payback and we expect  
6 the plant to essentially convert 6 cents worth of gas  
7 into 30 cents worth of electricity. Again, these are  
8 economic points, but they're important from a  
9 business standpoint.

10 This is building one, which shows the  
11 layout, it's a little tough to see, but again, this  
12 is the I guess concept plan at this point; we're  
13 still designing; we just started DDs, so still got a  
14 long ways to go. This is the electrical distribution  
15 plan, which shows the three generator plants; one in  
16 building one, one in building three and one in  
17 building four and how they'll all connect to building  
18 two and building five and again, there is pretty much  
19 no single point of failure, with the exception of if  
20 we lose gas, but that's true for heating as well, if  
21 you lose gas you're gonna be in the dark when it  
22 comes to heating as well.

23 Two of our other residential buildings  
24 that are currently under construction -- 855 6th  
25 Avenue and 625 West 57th Street; we're installing

1                                    hybrid heat pumps with condensing boilers. This is a  
2                                    little different than the hybrid heat pumps that the  
3                                    gentleman was discussing a little earlier. This  
4                                    basically -- these are the CGC hybrid heat pumps and  
5                                    basically they act as a fan core unit when in heating  
6                                    mode and they act as a standard water cool base unit  
7                                    when in cooling mode. The beauty of this is that  
8                                    when you're in winter operation you get low  
9                                    temperature supply hot water and you get even lower  
10                                    temperature return water and condensing boilers love  
11                                    low temperature return water, to the point where we  
12                                    get almost a 98 percent efficiency on hot water  
13                                    condensing boilers. This is providing greatest  
14                                    efficiency, again, when using natural gas condensing  
15                                    boilers. Again, it also limits the internal  
16                                    compressor to run only in summer operation, which  
17                                    offsets the less efficient electric operation of  
18                                    numerous distributed heat pumps with more efficient  
19                                    central gas-fired condensing boilers. This system  
20                                    provides, again, the low -- excuse me, I'm repeating  
21                                    myself.  
22

23                                    In addition, both buildings employ the  
24                                    use of energy recovery units with energy wheels to  
25                                    transfer heat from the spill exhaust air to temper

1  
2 outside makeup air without mixing or contaminating  
3 the air streams.

4           One additional measure of energy recovery  
5 takes place at 855 Avenue of the Americas during the  
6 winter operation -- excuse me. Basically, what we  
7 were talking about before when it comes to the  
8 thermal microgrid, we actually created one of those  
9 in 855 because it's a mixed-use residential and  
10 commercial building, so we have a 200,000-square-foot  
11 footprint for commercial operations and then we have  
12 about 380,000 square feet of residential and what we  
13 basically do is, instead of taking the heat that's  
14 always generated from the commercial and blowing it  
15 out the cooling towers, we recycle it and run it  
16 through those hybrid heat pumps that you just saw,  
17 which basically saves on gas, so we don't have to  
18 fire the condensing boilers, we can lower it. The  
19 only problem we've had with that so far is when  
20 talking to the office tenants, they don't like it  
21 because they're paying for our heat, but it's  
22 alright, we'll work that out in lease negotiations.

23           And that's it. Thank you for allowing me  
24 to share some of our experience with you and happy to  
25 take any questions.

[applause]

CHAIRPERSON RICHARDS: Thank you. I commend The Durst Organization for always thinking forward and I ask you not to give up on wind and geothermal.

PHILIP SKALASKI: It's... [crosstalk]

CHAIRPERSON RICHARDS: You know what; there are some experts who might help you get it right in this room.

PHILIP SKALASKI: It's always a...

[crosstalk]

CHAIRPERSON RICHARDS: You should get their cards.

PHILIP SKALASKI: It's always a possibility and again, when we look at every project, we start from scratch again and we see what we can do, so... [crosstalk]

CHAIRPERSON RICHARDS: Alrighty. Great. You guys get to know... [crosstalk]

PHILIP SKALASKI: Sure. Thank you.

CHAIRPERSON RICHARDS: Thank you again; always a pleasure. Alrighty, next we'll hear from Sustainable Districts, Architecture 2050.

1  
2 FEMALE VOICE: Are they here,  
3 Architecture... [crosstalk]

4 CHAIRPERSON RICHARDS: Are they here,  
5 Rory Christian.

6 FEMALE VOICE: and you said you just need  
7 a few minutes?

8 [background comment]

9 FEMALE VOICE: And... and... [crosstalk]  
10 [background comments] And who is Rory Christian?

11 MALE VOICE: Rory had to leave.

12 CHAIRPERSON RICHARDS: Okay.

13 FEMALE VOICE: Okay. Okay. [background  
14 comments] Okay, so...

15 MALE VOICE: He was going to set us up  
16 with some wonderful words, but it's so late in the  
17 afternoon that I am gonna go off script and if I knew  
18 how to sing and dance I would even do the musical  
19 version of this, just to try to keep you all awake,  
20 but you don't wanna see that. That would only be  
21 funny for about five seconds. Lesson number one for  
22 the day, do not -- I'm using -- thanks -- [background  
23 comment] well I don't wanna put it on yours. Lesson  
24 number one; don't put your reading eyeglasses in your  
25 lower pocket in a trench coat before you sit down in

1  
2 the subway. If these fall off, I will grab them  
3 quickly; at my age, reading without them is not an  
4 option.

5           So my name's Llewellyn Wells and I'm with  
6 the New York City Eco Districts team; we're partnered  
7 with Haym Gross and his 2030 District's exploratory  
8 team to try to bring district-scale sustainability  
9 and resiliency to New York City. We're currently  
10 working through NYC 2030 Districts and our group to  
11 explore neighborhoods and communities and areas that  
12 are best to this kind of work. And the Eco Districts  
13 -- to be clear, there are two different national  
14 organizations, the Eco Districts organization that  
15 started out in Portland, Oregon and now has eco  
16 districts functioning in 12 different cities around  
17 North America and 10 other cities are considering  
18 adopting them, including Washington, D.C. and Boston  
19 on the east coast that have a lot of climate and  
20 other socio economic considerations similar to what  
21 happens in New York City, and Haym will tell you  
22 about 2030 Districts; they have eight and a bunch  
23 else being considered around the North America.

24           So to do the quickened version of this --  
25 What is an eco district and why is the district or

1 neighborhood the right -- one of the many, by the  
2 way; we don't claim this to be a panacea; it's one of  
3 the many solutions; we think we all ought consider to  
4 move sustainability and resiliency forward here in  
5 the City -- why districts and what can be  
6 accomplished in a district that can't be accomplished  
7 elsewhere? Districts, neighborhoods; communities,  
8 those are words we kind of use interchangeably in  
9 different aspects of this work, but they're kind of  
10 referring to a geographical area of a certain size  
11 and space that self-identifies as a neighborhood so  
12 that there's community commitment to that area to  
13 actually do things and get things done on the ground.

14  
15           Districts are of a scale that it's  
16 possible to do a lot of experimentation; we think of  
17 these districts in some ways as small urban labs  
18 where we can do certain things, many of which were  
19 spoken about today; imagine geothermal, microgrids,  
20 the solarized New York Community solar type programs  
21 all coming together in a community wherein there was  
22 actually staff on the ground that was making sure  
23 that stuff was being presented over time most  
24 effectively to those community members and most

1  
2 importantly, in partnership with those community  
3 members.

4           So we think that the district is the  
5 right scale to bring people together from all walks  
6 of community life to do this work together to get  
7 actual things done on the ground. It's not possible  
8 for a city to roll out programs across the entire  
9 city at once; you can in certain kind of policy  
10 issues, but to get implementation stuff done on the  
11 ground, we feel it's much better to do these things  
12 at an urban lab, demonstration project, district  
13 scale so we can create the models that then are  
14 replicable and can be taken to the rest of the city  
15 and elsewhere over time, and we don't mean a lot of  
16 time, 'cause this work's being done all around the  
17 world, it's not new stuff necessarily, it's just a  
18 new construct for bringing it all together.

19           We currently right now are working with  
20 community organizations in East Harlem, like  
21 Community Development Corporation in East Harlem, and  
22 on the Lower East Side these projects are evolving  
23 slowly, 'cause this not a fast process, but we're  
24 also [bell] -- is my time up already? Wow. I'm  
25 sorry. But can I go quickly? I'm trying my best.



1  
2 In those communities, what we do is, we go in and we  
3 first and foremost identify who the community is in  
4 terms of the long-term organizations that represent  
5 that community and really are the best people to work  
6 with to try to get this kind of work done over time,  
7 so like a community development corporation. On the  
8 Lower East Side, if this works, it will be GOLES and  
9 LES Ready and Two Bridges Neighborhood Council,  
10 people like that that, you know, really represent the  
11 community. We bring in a process that looks at  
12 everything that's already been done and is being done  
13 there, figure out where the sort of gaps and moving  
14 programs for it are and how we might bring resources  
15 in from the outside so that that community can do  
16 more for itself on the ground. Of course they  
17 identify what their resiliency and sustainability to  
18 equity goals are, so all the programming that you do  
19 then is tailored to what that community wants, needs  
20 and is capable of doing with you. The Eco District  
21 of course over time becomes entirely that community's  
22 process and they own it.

23 We're applying, for instance, for the New  
24 York Prize community microgrid program, hopefully  
25 with some of these organizations I mentioned in those

1  
2 neighborhoods, plus a group in Brownsville, Brooklyn  
3 and a group in the Rockaways, if this all works out.  
4 To try to drive a model through that amazing  
5 opportunity that this REV-driven, NYSERDA-run  
6 community microgrid program offers, to really look at  
7 -- what does that mean; what's a community microgrid;  
8 what is that; who owns that; who benefits from it and  
9 how does the utility, which still has to survive and  
10 keep our lights on, work with you best to add in  
11 these distributed generation assets at the locally-  
12 sited community scale in a way that's good for the  
13 utility and provides real benefits for the community  
14 and by that we mean, what kind of cooperative  
15 entities do you create where there's actual partial  
16 ownership of these assts over time. And it's  
17 something that actually the NYSERDA RFP states  
18 they're looking to try to figure out and solve.

19 So that's what we do. It's late in the  
20 day, so I'm gonna step aside and let Haym come and  
21 talk for a moment; I'll be around afterwards for a  
22 minute if anyone wants to hear anything more, but  
23 stay tuned and hopefully Eco Districts coming to your  
24 neighborhood soon. Thank you very much.

25 [applause]

1  
2 HAYM GROSS: Thank you, Llew. And I'm  
3 gonna try to make this quick; I'm gonna read a one-  
4 page statement, but let me just briefly say, what  
5 we've heard is many very dedicated people working on  
6 individual technologies and solutions and the truth  
7 is that all of these are important, but not one of  
8 them are the whole answer, as the congresswoman said,  
9 there's no silver bullet. The real challenge is  
10 gonna be to integrate these technologies in our built  
11 fabric, to integrate them with each other; there's  
12 been some talk about integrated solutions and I could  
13 talk about that for a very long time, but as an  
14 architect I can tell you that every neighborhood,  
15 every building, every project is different and we  
16 need to have the capacity to address many complex  
17 challenges and be very flexible and very creative.  
18 So a district offers, especially a diverse district,  
19 and New York City is a very diverse city, with -- you  
20 know you throw a rock from an office building and  
21 you're gonna hit a tenement or maybe even a one-story  
22 bar, who knows; the diversity is here. So in a  
23 defined area we can address many different building  
24 types, many different occupancies; many different  
25 challenges; that's what the district is about.

## The New York City 2030 District

1 Exploratory Committee, we are a group of volunteer  
2 professionals; we've been meeting for about a year-  
3 and-a-half to develop a 2030 District in New York.  
4 Architecture 2030 is a national nonprofit  
5 organization which works toward dramatic reductions  
6 in fossil fuel consumption, greenhouse gas emissions,  
7 from buildings in cities; they've issued the 2030  
8 Challenge, which targets buildings in cities to  
9 reduce fossil fuel consumption to 50 percent in  
10 existing buildings and full carbon neutrality in new  
11 buildings and major alterations with lower  
12 transportation emissions and water consumption  
13 targets by the year 2030 -- 2030 is kind of a  
14 deadline; I think people who've been following  
15 climate science know this -- 2030 districts have been  
16 established in eight major U.S. cities, encompass --  
17 Stanford, by the way, is the most recent, Stanford,  
18 Connecticut is the most recent addition -- encompass  
19 over 170 million square feet of real estate,  
20 cooperate in a growing network to advance  
21 sustainability energy and resource-management goals  
22 of the district scale. The proposed New York City  
23 2030 District is structured as a private-public

1  
2 partnership, private sector led of property owners,  
3 civic organizations and community stakeholders to  
4 achieve broad sustainability and public health  
5 benefits to improvements in building energy  
6 performance and reductions in greenhouse gas and  
7 fossil fuels.

8           The partnerships will share resources and  
9 information, aggregate financing, collective action  
10 and public support, advocate for sustainable policies  
11 and collaborate to support technical innovation,  
12 adoption of best practices in environmental progress.  
13 The New York City 2030 District will deliver energy  
14 cost savings and improve property values to its  
15 members while combating climate change on an urban  
16 scale.

17           The Architecture 2030 organization  
18 facilitates emerging districts [bell] as the national  
19 organization -- I'll skip through all that part; you  
20 don't need to know that -- it's a voluntary  
21 collaborative action between private and public  
22 community stakeholders and it's centered on an  
23 established governance structure, such as a BID or  
24 neighborhood alliance.

1                                   The 2030 District Exploratory Committee  
2  
3 proposes to establish a 2030 district through a  
4 process of consultation with public officials, local  
5 businesses, community organizations and we're seeking  
6 to break out of the model of the present 2030  
7 districts which are all centered in central business  
8 districts and very much based upon large commercial  
9 buildings and institutional campuses to address the  
10 diversity of the building stock in New York and the  
11 diversity of populations and that's why we're very  
12 happy to be partnering with Llewellyn Wells and the  
13 Eco District group, because we feel there's a great  
14 complimentarity between the private sector and large  
15 real estate interests in the city and all the rest of  
16 the small and medium size commercial buildings,  
17 residential land owners of every size, complexes and  
18 types, as well as public buildings and institutions.  
19 So I think the diversity of New York and the density  
20 of New York and the creative juices and brain trust  
21 that New York represents offers a tremendous  
22 opportunity to achieve not only sustainable and  
23 resilient progress, but we feel that there's an  
24 opportunity to really create a cultural change and we  
25 don't believe that there's gonna be real progress

1  
2 until there is a cultural change; to do that you need  
3 a certain critical mass and a district allows that  
4 opportunity to really transform a neighborhood and to  
5 prototype and test many opportunities to integrate  
6 these technologies, solutions, communications in  
7 social and behavioral changes. We are talking to a  
8 number of community-based organizations and BIDs,  
9 we're about, because the 2030 protocol and the  
10 process is a little bit different from eco districts,  
11 it's less of a community-based process as a climate  
12 change impact driven process which is private sector  
13 led, so we're gonna go out to the Dursts and the  
14 Rudins and the Vornados and the Tishmans over the  
15 next several months and try to bring them into the  
16 process and acknowledge that they're leaders in  
17 sustainability and acknowledge that they're civic  
18 leaders and then through their heft and importance  
19 and influence, try to bring in many of the other  
20 commercial and residential real estate interests as  
21 well as the community stakeholders to really make a  
22 significant change; we've got 15 years, clock is  
23 ticking, and -- my time is up. [background comment]

24 [applause]

1  
2 CHAIRPERSON RICHARDS: Alrighty. Tom  
3 Outerbridge to speak about wind turbines, from Sims  
4 100. [background comments]

5 TOM OUTERBRIDGE: Thank you for having  
6 me; my presentation will be very short as well and  
7 not too technical; I'm not a technical person, I'm  
8 just in the recycling business, but we did at our  
9 recycling plant install a large wind turbine, first  
10 commercial wind turbine in the city, as well as a  
11 large photovoltaic solar array, so I'll talk a little  
12 bit about those and our experience with that .

13 This is an overlook for visitors to our  
14 education center; it is in Sunset Park, Brooklyn,  
15 that's a site plan, when we set out to build this in  
16 2006 we wanted to incorporate as many renewable  
17 energy features as possible; we are a for-profit  
18 company, publicly traded for-profit company, so there  
19 is a financial hurdle; the renewable features have to  
20 pass and fortunately, with us being a retail buyer of  
21 energy, having a net metering arrangement with Con Ed  
22 and EDC, this is EDC property, and with the NYSEDA  
23 and federal incentive programs available, we could --  
24 both the solar and wind were economically viable for  
25 us; somewhere between a three- and a five-year



1  
2     payback on both of those, which was good enough for  
3     my board to approve the capital. Really actually,  
4     for me the lesson was how hard it was to actually get  
5     it done, which I attribute really to a bureaucratic  
6     process that's gonna somehow have to correct itself  
7     if the City's gonna make a major step forward in its  
8     renewable energy installation, although I was very,  
9     very happy to hear that presentation from the  
10    Sustainability Director for CUNY; it sounds like  
11    there is a lot of that coordination happening.

12                 That was the conceptual plan; this is  
13    what we actually built, so we have a 600 kilowatt  
14    system on that large building in the upper left  
15    corner, which is where we receive material, and in  
16    the upper right corner is a 100 kilowatt wind  
17    turbine, and collectively those provide about 20  
18    percent of our power requirement; I now have a RFP  
19    out for additional solar on the other buildings, the  
20    balance of the buildings and another wind turbine  
21    possibly, so I think we can get well above a  
22    megawatt, assuming, again, those incentive programs  
23    stay in place, because those are critical; without  
24    those, these are not -- I will probably not get the  
25    capital that I need to put them in.

1                   This is just a couple of the lessons  
2  
3                   learned and this is, obviously, for people more  
4                   technical than me, these are nothing terribly  
5                   groundbreaking here; we did build the buildings with  
6                   the extra load capacity to hold the solar and that  
7                   was really, in the grand scheme of our capital costs,  
8                   incremental, really sort of lost in the overall noise  
9                   [sic] of the capital cost; we worked with the roof  
10                  provider, it's a Nucor building, to make sure that  
11                  the solar bids and the installation plan didn't  
12                  compromise the roof warranty. I thought the process  
13                  of getting the solar system approved and Con Ed  
14                  interconnection application approved and so forth was  
15                  problematic or challenging until I started with the  
16                  wind turbine [laughter] and it was -- I do a lot of  
17                  permitting being in the recycling business, we  
18                  dredge, we deal with the Army Corps of Engineers,  
19                  federal, state, city, permits across a whole host of  
20                  issues and I've never been through anything like  
21                  this; it was a... [crosstalk]

22                         CHAIRPERSON RICHARDS: How long did it  
23                         take you to get your permits?

24                         TOM OUTERBRIDGE: four-year process,  
25                         [background comments] which is to me kind of an

1 interesting thing, because basically we were not  
2 looking for -- the finances were there, the site was  
3 there, technology was there, we had the equipment  
4 vendor lined up; it was literally a bouncing around  
5 amongst different agencies or different bureaus  
6 within agencies to find the right entity that would  
7 actually finally give the signoff that we needed.  
8 Actually, the environmental impacts and the visual  
9 impacts were among the easiest; we went to the  
10 Department of Design Commission; no issues, went  
11 through DEC with avian and bird impacts; no issues,  
12 it was really -- I don't know what to attribute it to  
13 other than just sort of bureaucracy that really  
14 wasn't up to, let alone permitting this, let alone  
15 facilitating it. So my, again, overall -- and I  
16 tried to come up with a good analogy; I remember when  
17 the DEP decided to basically install low-flush  
18 toilets all across the city and you know, with very,  
19 very short order, all of a sudden there are thousands  
20 -- actually, the reason I know about this is because  
21 they asked us if we would dispose of the toilets that  
22 were left over right there, it's a ceramic product.  
23 But I don't think that's a perfect analogy, because  
24 obviously that's one agency; in this case you have  
25

1  
2 DOB, you have FDNY, you have Con Ed, there's a lot  
3 more safety issues involved, so it's not a simple  
4 comparison, but I think that there is the potential  
5 if the City Council sets forth this goal, it's  
6 administration and it sounds, again like from that  
7 CUNY presentation, that there are a lot of efforts to  
8 bring all the parties to the table and really,  
9 because to me, with the technology that's out there  
10 today, I know fantastic improvements still coming  
11 along, but even with what is out there today and the  
12 price of power in the city, I don't know why the city  
13 can't be really ahead leaps and bounds on the solar  
14 front. Wind is a little more challenging, it's not  
15 quite as attractive economically and it's a little  
16 more difficult to site, but that was also for us,  
17 it's not a bad return and then with the incentive  
18 programs that are available. Thank you.

19 CHAIRPERSON RICHARDS: Thank you.

20 [applause]

21 TOM OUTERBRIDGE: But that's actually --  
22 we are open for business; this is the reason we have  
23 all this, we consume a lot of energy, we have a lot  
24 of machinery, a lot of equipment and we are open for  
25 tour visits. Thank you.

2 CHAIRPERSON RICHARDS: Thank you.

3 Alrighty, Mateo... [background comments] oh no, we're  
4 gonna hear... [background comments] Okay. So Rinez  
5 Miramet [sp?].

6 FEMALE VOICE: He's been waiting for an  
7 hour and he's Scyping in from Korea.

8 CHAIRPERSON RICHARDS: Oh he's Scyping,  
9 oh. [background comment] Technology. [background  
10 comment] Yeah, [laughter] it's really a off-site  
11 hearing. [ringing] Maybe he went to bed. He's in  
12 Korea, actually. [background comment] Alrighty, he  
13 went to sleep. I'm not mad at him. Well we tried.  
14 You could try one more time.

15 FEMALE VOICE: Wanna try one more time?

16 CHAIRPERSON RICHARDS: We forgot he was  
17 in Korea. [background comments] Alrighty.

18 [background comments]

19 Good information today? [background  
20 comments] A lot to take in in one day? [background  
21 comments, applause] But one thing that I think I  
22 heard from everyone is certainly on permitting and  
23 that's something that we're gonna look at much  
24 closer. We should not -- you know, if we're gonna  
25 meet this goal of 80 by 50, then we have to get rid

1  
2 of the bureaucracy, so something we're certainly  
3 gonna be looking at. [background comment] Alrighty,  
4 we're gonna bring up Mr. Mateo Chaskel; hope I said  
5 it right, from the Urban Green Energy and he will  
6 speak of renewable energy microgrids.

7 MATEO CHASKEL: Thank you very much for  
8 the opportunity to be here; thanks everybody for  
9 being here. Realize it's getting late, so I will go  
10 fast.

11 UGE, we're an engineering services  
12 company focused on distributed renewable energy and  
13 what I want to address today specifically is one  
14 specific challenge, which is how we are going to deal  
15 with energy resiliency within New York City going  
16 forward.

17 This map here, which we saw a version of  
18 earlier today, highlights how ill-prepared we were  
19 for Hurricane Sandy when it hit and the question  
20 we're trying to address is, we know that it's going  
21 to happen again in the future; we know that the  
22 outlook for climate change and for these events  
23 happening more often is bleak, so how can we better  
24 be prepared?

1  
2           So the way we tend to address the  
3 solution is by focusing on distributed renewable  
4 energy; this is basically outside generation and  
5 outside storage brought together into a single spot.  
6 A lot of what we've heard of today, especially in the  
7 latter part of the day, has addressed new buildings  
8 and the different technologies that can be  
9 implemented there; what I'm looking at here is, how  
10 can we address this for the buildings we have in  
11 place today? What can we best do so that when this  
12 happens again we can be more energy resilient as a  
13 city and not have the same damage that we saw back  
14 then?

15           So how does it work or why does it work;  
16 how does it come together? The graphics, I'm having  
17 similar problems, as a few others, where they're not  
18 working perfectly, but basically we have on the right  
19 what we call a triangle sometimes with energy and we  
20 consider three basic aspects that people are looking  
21 for. At the top we have the resiliency that people  
22 want, the bottom right, the sustainability aspect; we  
23 want this to be environmentally friendly, and at the  
24 bottom left there's meant to be a dollar sign,  
25 representing the economics. Distributed renewable

1 energy is not something... it's not a pie in the sky  
2 idea; it is what we see when solar energy systems are  
3 installed in homes; it is, according to a lot of  
4 people, including myself, the single biggest change  
5 to the electric grid since its inception.

6  
7 So how can distributed renewable energy  
8 be applied in a resilient manner to New York City;  
9 what can we reasonably hope to achieve? The first  
10 thing is that we are a very energy-dense city; that's  
11 been talked here before, we consume a lot of energy  
12 per meter squared of area, or foot squared, which we  
13 cannot reasonably expect to address through renewable  
14 energy alone. So what we seek to do instead is for  
15 the critical loads that we need as a city; that means  
16 for hospitals, for emergency services, for shelters;  
17 perhaps schools, that we need to have power during  
18 these times; how can we best provide them with that  
19 energy? For secondary facilities, for facilities  
20 that may not be critical but which are required for  
21 us to maintain our usual way of life during such an  
22 event, such as banks, grocery stores and other  
23 institutions of this nature, and lastly, businesses  
24 and residential needs; if you're a business you might  
25 need to keep your computers on, your servers on so



1  
2 your website is running; if you are home you wanna be  
3 able to charge your phone to call your parents,  
4 telling them you're okay. Whatever is the case, we  
5 wanna make sure that those are the aspects that we  
6 are addressing.

7           So what is the technology that we see as  
8 putting together for these types of solutions? And  
9 there are four key aspects; the first is renewable  
10 energy; we as a company tend to be technology  
11 agnostic, look at each site individually, determine  
12 what works best, so this can be wind, solar or any of  
13 the other ideas that have been discussed here today.  
14 In second place are the advanced electronics; we're  
15 talking about how most systems installed today are  
16 basically feeding energy into the grid and that's  
17 what they do, period; when the grid goes down they  
18 cannot do anything else. So what are the other  
19 advanced electronics that can be brought into play so  
20 that we're not just powering the grids, we're  
21 providing backup to the batteries as well; if the  
22 grid goes down we want to keep powering certain  
23 loads. More complex electronics come into play there  
24 that we're looking into and we tried to integrate  
25 into these solutions. Stationary storage, more often

1  
2 than not it's a fancy name for batteries, but can  
3 also be a name for whatever storage capabilities we  
4 have and we've seen several more advanced and more  
5 interesting storage ideas here today. And lastly,  
6 system design; this isn't talked about nearly enough  
7 and when the congresswoman was here she mentioned it,  
8 but it's very important to make sure that we aren't  
9 just putting systems together, throwing different  
10 pieces of technology together and hoping that they  
11 work; we assess the sites, we look at them, we  
12 consider the different technologies, understand,  
13 which is very important, the needs of the customer  
14 and create a solution based off of that.

15 The finances are of course extremely  
16 important, we don't want something that's going to  
17 pay back for itself in a 100 years, like we saw in a  
18 presentation and not in 35 years; we want them to pay  
19 off for themselves quickly. And so we seek a  
20 positive RI [sic] from these projects which we seek  
21 to do for different ways. On the one hand there are  
22 metering initiatives, there also are incentives that  
23 are available from NYSERDA largely in New York which  
24 makes these installations more economically feasible.  
25 There is of course a question of how do you value the

1  
2 resiliency against a storm; how can you put into a  
3 calculator how much money am I going to save by a  
4 storm which may or may not happen two or three times  
5 or zero times in the next 10 years? So these are  
6 questions we seek to address with our customers to  
7 understand what the value of sustainability, the  
8 value of lowering their energy cost and of  
9 stabilizing their energy cost within the next 10 or  
10 15 years as to them.

11           There are of course very interesting  
12 financing structures which have been developed which  
13 diminish the capital cost in essence to zero, whether  
14 it be by simply leasing out your space for renewable  
15 systems to be installed or through a power purchasing  
16 agreement.

17           New York itself has a very positive  
18 outlook in terms of the ability to install renewable  
19 systems that can be resilient going forward. I  
20 talked about the NYSERDA incentives, which again, the  
21 idea is not that they'll be permanent, but that they  
22 will increase adoption and help spur the technology  
23 to be in place that we need.

24           Permitting is an issue; it has been  
25 discussed several times and there are a few variances

1  
2 in place for renewable energy systems, such that if  
3 you're installing a wind turbine right now, it's a  
4 lot easier than if you were installing one five years  
5 ago.

6           Something that's very, very important  
7 also related to the permitting is the fact that the  
8 technology is maturing very, very quickly. For a  
9 wind turbine that was being installed 10 years ago,  
10 this was a system that had no certifications; you did  
11 not know how it would do, there was no third-party  
12 that had verified it and that's why Department of  
13 Buildings, Con Ed were rightfully concerned that the  
14 permitting had to be done properly. Nowadays I  
15 encourage the Council to bring into consideration the  
16 various certifications that are in place, not only  
17 for wind turbines, but for solar panels, for  
18 electronic components, for installers, everybody in  
19 the industry as the industry has matured has become  
20 certified according to the certifications that are  
21 being put in place and those should be brought in to  
22 streamline permitting.

23           And lastly, there are various  
24 initiatives; we talked earlier today about the Prize  
25 NYC initiative; there's another one called RISE NYC,

1  
2 which is I believe federally funded and is being  
3 guided by the New York City Economic Development  
4 Corporation, but basically the question they were  
5 asking is, if we got hit by Hurricane Sandy, or by a  
6 similar hurricane, what can we do to be better  
7 prepared and they put out bids and are taking in  
8 applications from several different companies with  
9 proposals of what can be built -- systems and  
10 individual locations -- to address this.

11           So everything I've talked about so far  
12 has been I guess theoretical in nature -- this is  
13 what we could do, this is what we could do -- in the  
14 next few slides I'll talk about some things that we  
15 have done in New York and some of the projects that  
16 we are planning.

17           So this first one here is a proposal that  
18 UGE submitted for the RISE NYC competition that's  
19 currently in the final stages; what we've done is,  
20 basically we've taken a few small businesses  
21 throughout New York City, mostly in Staten Island and  
22 Brooklyn and found ways to provide them with a  
23 microgrid such that if a hurricane happens again they  
24 will not lose power. And in doing so we talked to  
25 small business owners -- a restaurant owner or a

1  
2 grocery store owner -- who would say, my power went  
3 out; not only could I not serve customers, but all my  
4 inventory went back, I lost \$45,000, \$100,000;  
5 whatever the case is, and by installing these systems  
6 we're able to provide them with that backup energy  
7 that means that should something like that occur  
8 again they will not have the same issues; not only  
9 will they have energy stored on-site, but they will  
10 be producing energy on-site, so it can provide a  
11 permanent solution to those critical energy needs  
12 that they have.

13           These systems are again, combining both  
14 solar and wind, depending on the exact location, what  
15 our site assessment told us would work best at that  
16 location. This isn't the one technology fits all  
17 approach; it is a one solution fits all approach.

18           The Whole Foods Market in Brooklyn was  
19 also mentioned earlier today in a presentation; they  
20 have a combination of a wide solar array, which is  
21 being duly used to produce energy and to provide  
22 cover to the cars parked below, and in addition to  
23 that they have a series of off-grid street lights  
24 installed, such that if the grid were to go down,  
25 these street lights are operating entirely off the

1  
2 grid; there is no connection, there's no backup  
3 needed there. They use a combination of wind  
4 turbines and solar panels to operate completely  
5 independently and they have batteries at their base.

6 This is a project we did for a  
7 residential building also in New York City, we  
8 installed three wind turbines on the roof to power  
9 specific loads, as some of the architects that were  
10 here before explained, if you install wind turbines  
11 on the roof you can power a percentage of the site;  
12 you will never power all of it, and that was well  
13 understood by the customer in this case. So they're  
14 using these turbines to power specific common areas  
15 on the building, such as the lobby, hallways, gym and  
16 the roof lounge, in this case.

17 And lastly, I just wanted to finish with  
18 this small and it's a project that's meant to  
19 demonstrate the technology at a middle school;  
20 basically where we have a similar idea for wind  
21 turbines and some solar panels which are powering a  
22 battery bank that's located inside the middle school  
23 which then provides backup energy to a computer lab  
24 or a chemistry lab, actually. Such that again, this...  
25 it allows the students of course to have an

1  
2 educational opportunity to see the system, but it  
3 also provides them with the backup energy that they  
4 need; should a hurricane occur again, they can simply  
5 connect those batteries to their critical loads and  
6 have that powered. I'll be around afterwards if  
7 anybody has any questions, but I'll end it there.

8 [applause]

9 CHAIRPERSON RICHARDS: Thank you.

10 Alrighty, next we'll have Donnel Baird from  
11 BlocPower. [background comment] I'm a little  
12 jealous that you're not in Rockaway though. We'll  
13 get you there. [background comment] Alrighty.

14 [background comments]

15 MORRIS COX: Great. Hi guys; I know it's  
16 late; I'll keep it short, like everybody else. I'm a  
17 little different than some of the other folks that  
18 have spoken here. My name is Morris Cox; I'm Co-  
19 Founder and Chief Investment Officer at BlocPower.  
20 We're focused on financing solutions for clean energy  
21 for the financially underserved community. So we  
22 focus on neighborhoods where people can't pay for any  
23 of this stuff up front and banks aren't going to give  
24 them a loan to pay for it either.



1                   So at a high level, you know we focus on  
2  
3 a lot of the stuff that's been discussed already,  
4 energy efficiency is one of our top priorities, we  
5 think that's low-hanging fruit, it's easy to do. We  
6 also look at clean energy generation on-site  
7 generation. We're also looking at smart controls in  
8 some of the buildings that we can concentrate on in  
9 these underserved communities, they haven't had a  
10 whole lot of capital expenditure, so they are the  
11 least efficient buildings in the city; I think  
12 somebody mentioned a very interesting statistic, that  
13 the least efficient are four to eight times worse at  
14 consuming energy than the average population. So we  
15 focus on those buildings; we also focus on  
16 populations of people that are harder to employ --  
17 ex-offenders, kids who've aged out of foster care,  
18 public housing residents -- we're looking to give  
19 those folks jobs in the clean energy economy, because  
20 we feel that's a crucial part of the equation that  
21 hasn't really been discussed today. And obviously  
22 we're based here in New York City, so we focus on  
23 areas where grid prices are high, you know oil prices  
24 are high here, gas prices are high here, electricity  
25 prices are high here.

1                   Our story really starts in Brooklyn; this  
2                   is a church, Mount Pisgah Baptist Church in Brooklyn;  
3                   the pastor here was struggling with energy bills,  
4                   they've got about 300 folks in the congregation,  
5                   maybe an annual budget of around \$300,000; they spent  
6                   30 percent of their budget on heating and cooling for  
7                   this facility and you know there was a study done by  
8                   I think the Pratt Institute on this particular  
9                   building that they could make an investment of I  
10                  think it was around \$15-16,000 and achieve \$36,000 of  
11                  annual savings -- long-hanging fruit, energy  
12                  efficiency -- insulation, windows, sealing the  
13                  building envelope. We actually took a look at -- so  
14                  you know, the customer here, the pastor, isn't really  
15                  being served by any of the energy efficiency  
16                  contractors or the solar industry at all because you  
17                  know he's too risky, he's too small and there are  
18                  just too few of them, so we really think this is a  
19                  big opportunity that's being missed; we think it's a  
20                  \$400 billion market, sub 50,000 light commercial  
21                  buildings; that comes from, you know 4.3 million  
22                  buildings in the U.S. that are less than 50,000  
23                  square feet; we're focused in, again, underserved  
24                  communities, we take a community-based approach, so  
25

1 we're looking at schools, churches, nonprofits,  
2 multi-family buildings and small businesses; there's  
3 sort of two sides to this marketplace and you know,  
4 my background is financing; I spent some years in  
5 private equity and worked for GE Capital for a while;  
6 the other half of this market that we think is  
7 unserved is, you know, impact investors and crowd  
8 funding that is interested in some sort of social or  
9 environmental return that comes along with the  
10 financial return of investing in clean energy, so our  
11 idea is to bring these two pieces of the market  
12 together. Our solution for bringing these two pieces  
13 of the market together is an online marketplace. We  
14 went and applied for a contract at the Department of  
15 Energy to build an online marketplace to bring the  
16 two sides that we believe are underserved together  
17 and that is, you know the buildings that really need  
18 this energy efficiency and clean energy and the folks  
19 who want to invest some capital into this market.  
20 We've had conversations with, you know, some 200  
21 project finance investors, characters that you  
22 wouldn't really expect to show up at a hearing like  
23 this, a Goldman Sachs; they are interested in this  
24 type of stuff, but it really takes a creative  
25

1  
2 financing solution to get them to invest in a  
3 financially underserved market.

4           This is a little bit of a complicated  
5 diagram here and I don't wanna get into the details,  
6 but essentially what we're doing is structuring a  
7 special purpose vehicle to hold the debt and the  
8 equity so that we can finance solutions for these  
9 schools and churches that you see. Down here at the  
10 bottom we've aggregated a group of 10 churches and  
11 schools in financially underserved communities that  
12 need you know about a \$100,000 apiece of energy  
13 efficiency or clean energy and we'll do things like  
14 oil to gas boiler conversions, we'll also look at  
15 solar hot water instead of gas boilers, we'll look at  
16 solar on the roof, we'll do some low-hanging fruit,  
17 lighting, you know insulation. The problem is, a lot  
18 of these folks can't pay for this up front; no one's  
19 gonna finance it on a one off basis, so we'll  
20 aggregate them into a portfolio and structure an  
21 energy services agreement where we split the energy  
22 savings between the customer and the financing  
23 partner.

24           The key to the structure really is being  
25 able to provide some incentive for folks like Goldman

1  
2 to put debt capital into the structure at a low  
3 interest rate; we don't want these folks to end up  
4 paying double digit interest just to get their boiler  
5 financed or put some solar thermal on the roof; it  
6 would eat away all of the savings and it's not a very  
7 good value proposition for the customer. In order to  
8 attract low interest rate capital we've gotta put an  
9 equity piece into the deal and this is where  
10 BlocPower comes in; we work really hard to raise  
11 money from three different types of investors --  
12 folks that are focused on environmental returns,  
13 folks that are focused on social impact, job creation  
14 in these communities; those folks are willing to  
15 provide an equity piece where there is very little  
16 return; they're more interested in generating  
17 environmental savings or creating some jobs. What  
18 we've found to date is that most of the folks  
19 interested in putting this equity capital to work are  
20 looking for 15 percent returns on their money,  
21 they're financial investors. And so you know, we've  
22 been talking to a few folks here in the city,  
23 financing organizations; also the City government,  
24 the City Council, about finding pools of capital,  
25 whether they are state, city or private pools of

1 capital that are willing to be that first loss piece,  
2 that equity piece and allow us to install clean  
3 energy in these underserved communities.  
4

5 Yeah, I'm having the same problem  
6 everybody else is having, so this doesn't make a  
7 whole lot of sense. This is a group of six churches  
8 that we are working with in the Northwest Bronx; the  
9 size of the portfolio here is about \$900,000 total,  
10 \$400,000 of energy efficiency and about \$500,000 of  
11 solar; again, no one wants to lend to these guys, so  
12 we put them into a special purpose vehicle and are  
13 negotiating with three sets of lenders right now,  
14 some of whom are willing to provide up to 95 percent  
15 of the capital at low interest rate, but still we're,  
16 you know, we've gotta put in money ourselves as an  
17 early stage startup into that equity position to  
18 provide that protection that those lenders need in  
19 order to fund these projects. So this is an ongoing  
20 project right now; it's part of a group called the  
21 Northwest Bronx Community and Clergy Coalition; we  
22 work with these sort of community-based groups to try  
23 and aggregate as many as we can, there's strength in  
24 numbers; the more folks we get into a block, the  
25 easier it is for us to finance the block. There's a

1  
2 group of 50 churches in the Northwest Bronx; this is  
3 a pilot for the first 6.

4           Yeah, so there's a lot of numbers on this  
5 page, but essentially what you need to look at here  
6 is; in order for me to sell this portfolio to a  
7 finance investor, I've gotta offer them a projected  
8 equity return of between 10 and 30 percent; that's  
9 that line in the middle that you see right there,  
10 projected IRR; that's really the problem and we need  
11 to find pools of capital that prioritize social and  
12 environmental returns over financial returns.

13           This portfolio is gonna work, regardless  
14 of how expensive the equity is, the net savings, the  
15 second to bottom line that you see there, is how much  
16 these customers would save in the first year, even  
17 with the ridiculous returns for the equity piece.  
18 Obviously if we can find capital that lowers the  
19 required equity return, we can give more of those  
20 bill savings that you see there in the fifth line  
21 from the bottom -- the total is about \$100,000 a year  
22 that they'd be saving, right. So we're looking at  
23 somewhere between a four- and eight-year payback on  
24 the money. If we can find cheaper equity capital we  
25 can give more of those savings to these financially

1 underserved customers. So that's the goal of  
2 BlocPower, our online marketplace, the purpose of the  
3 online marketplace, it's a source for these types of  
4 debt and equity investments from social,  
5 environmental and financially oriented investors.  
6

7           Yeah, this also didn't come out to well.  
8 The gentleman from UGE mentioned a great program here  
9 in the city called RISE NYC; this is also a program  
10 that we applied to; again, we focus on underserved  
11 communities, so the application we put together was  
12 looking at three communities -- Far Rockaway,  
13 Rockaway Beach and Staten Island, near the Stapleton  
14 Housing Projects; we wanted to build a wireless mesh  
15 network powered by solar and battery backup so that  
16 if another Sandy came through, not only would these  
17 guys have power and we'd be able to power some of the  
18 small businesses in the neighborhoods around the  
19 wireless mesh network, we'd also be able to give them  
20 communications capabilities and access to the  
21 internet.

22           So this is a situation in which the City  
23 stepped in to provide that low-cost financing; this  
24 comes in the form of a grant and we've worked with  
25 several other nonprofit organizations and



1  
2 governmental organizations to put together pools of  
3 capital that are free or low-cost to help those who  
4 need the help the most.

5           This is a shot of Brooklyn during a  
6 blackout; I noticed a couple folks presented today  
7 and showed the shot of Manhattan during a blackout.  
8 Funny story there; the headquarters of Goldman Sachs  
9 stayed up and running during Sandy because they had  
10 backup power; there's nothing like that out here in  
11 Brooklyn, these people are all alone and there's a  
12 big issue kind of around the Brooklyn grid, the  
13 Brooklyn-Queens Demand Management Zone; I'm sure a  
14 lot of you have heard about this; it's part of the  
15 PSC's initiative reforming the energy vision; there's  
16 a couple substations out in Brooklyn, in Brownsville,  
17 and area that has one of the highest concentrations  
18 of poverty, highest concentrations of public housing,  
19 HIV, unemployment in the city and in the state; Con  
20 Edison would need to spend about a billion dollars to  
21 upgrade those two substations and instead of spending  
22 that money and jacking up our electricity rates, the  
23 Governor and the PSC have ordered that they spend  
24 about \$200-250 million on energy efficiency in this  
25 low-income neighborhood to try to bring the load down

1  
2 so that they don't have to replace those two  
3 substations.

4           Again, those are the types of programs  
5 that we think are really needed in the city and the  
6 state. That's it for me; happy to talk to folks  
7 afterwards; we have multiple projects ongoing.  
8 Thanks.

9           [applause]

10           CHAIRPERSON RICHARDS: Alrighty. Well  
11 let's give a round of applause for all the panelists  
12 today, once again.

13           [cheers, applause]

14           Got some valuable information today.  
15 We're gonna move into the public session now and each  
16 person will have around two minutes to give their  
17 spiel. [background comment] So the first person is  
18 Lisa DiCaprio; she's here. We're really gonna hold  
19 people to two minutes because we have to be out of  
20 here.

21           LISA DICAPRIO: Thank you for the  
22 opportunity to speak today; I am Professor of Social  
23 Sciences at NYU and a member of several environmental  
24 organizations, including 350 NYC. My testimony  
25 concerns New York City and New York State policy

1  
2 measures and financial incentives that can facilitate  
3 the realization of New York City's renewable energy  
4 potential.

5           On a national average, solar is twice as  
6 expensive in the U.S. as in Germany, mainly because  
7 of differences in permitting, financing and the  
8 market scale of solar installations. Currently there  
9 are two kinds of financial incentives for solar in  
10 New York City; one, the New York City Solar Property  
11 Tax Abatement and Federal and State Tax Incentives  
12 for the cost of purchasing and installing solar  
13 panels and two; net metering that provides generators  
14 of grid-connected solar power with a credit on their  
15 utility bill for generating more electricity than  
16 they consume; however, net metering is less effective  
17 than a feed-in tariff which requires utility  
18 companies to purchase grid-connected electricity  
19 generated by solar or wind based on long-term  
20 contracts with a guaranteed public price. This has  
21 proven to be the most effective means for  
22 accelerating the installation of renewable energy.  
23 Over 90 percent of solar power in the world is  
24 compensated for with a feed-in tariff. In the U.S.,

1  
2 feed-in tariffs have been implemented by state  
3 legislatures on Long Island and several cities.

4           New measures are also required to promote  
5 more sustainable methods for heating and cooling  
6 buildings, which are responsible for 71 percent of  
7 all greenhouse gas emissions on New York City.  
8 Boiler conversions are now being carried out to  
9 achieve compliance with the heating oil rules  
10 announced by the Bloomberg Administration in April  
11 2011 as an update to PlaNYC. The incentives for  
12 natural gas conversions are expanding New York City's  
13 natural gas infrastructure and increasing the market  
14 for fracked gas. [bell]

15           The alternatives are biodiesel for  
16 heating and geothermal and air source heat pumps for  
17 both heating and cooling. By combining geothermal or  
18 air source heat pumps with wind power purchasing, a  
19 building can obtain all of its electricity, heating  
20 and cooling from renewable energy sources. However,  
21 even with the most innovative technologies, financial  
22 incentives and policy measures, we will not actualize  
23 New York City's renewable energy potential without a  
24 systematic citywide public education campaign.

25 First, the Committee on Environmental Protection

1  
2 could organize a hearing like this one on an annual  
3 basis; in addition, we can call on our elected  
4 officials to create a green page on their websites  
5 with information about energy conservation efficiency  
6 and renewable energy, encourage our City Council  
7 representatives to call town hall meetings in their  
8 districts on a regular basis that would include  
9 presentations on biodiesel, solar power, geothermal  
10 and air source heat pumps, encourage all of our  
11 elected officials to widely distribute summaries of  
12 the recently released New York City Panel on Climate  
13 Change 2015 report which provides projections for  
14 increases in mean annual temperatures and  
15 precipitation, sea level rise and coastal flooding,  
16 launch a public education campaign about climate  
17 change, sustainability and resiliency that will  
18 include public service announcements, brochures to be  
19 distributed in the offices of all elected officials,  
20 all appropriate government agencies, libraries and  
21 community centers... [interpose]

22 CHAIRPERSON RICHARDS: Alright, I'm gonna  
23 ask you to wrap up.

24 LISA DICAPRIO: and just one more  
25 suggestion; establish a sustainability information

1 center in City Hall to provide the general public  
2 with resources about energy conservation efficiency  
3 and renewable energy. All New Yorkers must be  
4 informed about the individual and collective actions  
5 that we can and must take to end our current reliance  
6 on all fossil fuels and transition as quickly as  
7 possible to a new green economy. We are all  
8 responsible for the future of our city. Thank you.

9  
10 CHAIRPERSON RICHARDS: Thank you. Thank  
11 you, Lisa.

12 [applause] [background comment]

13 Alrighty, Ken Gale, New York City Safe  
14 Energy Coalition. Alrighty, we're gonna ask you to  
15 really keep it to two minutes; got a lot of people to  
16 get to.

17 KEN GALE: If you're reading along, I'm  
18 cutting a lot out.

19 CHAIRPERSON RICHARDS: Alrighty.

20 KEN GALE: Thank you for holding this  
21 hearing and for giving us the opportunity to speak.  
22 I'm Ken Gale and since 2002 the host and producer of  
23 the environmental radio show Eco-Logic on WBAI-FM  
24 here in New York City and also the founder of the New  
25 York City Safe Energy Coalition, NYSEC. I'm also on

1  
2 the Advisory Board of the New York City Friends of  
3 Clearwater, a member of the Environment TB [sic] team  
4 -- recording this -- and a founding member of the New  
5 York Climate Action Group, which was instrumental in  
6 getting the commercial net metering law passed in  
7 2008 -- I keep busy [sic].

8           When people save money on energy they  
9 tend to spend their money they save locally so that  
10 benefits to the local economy are greater than merely  
11 what we save on energy. Clean energy is healthier;  
12 that cuts down on health care costs and increases  
13 worker and student productivity; don't underestimate  
14 that.

15           These days there are a lot of studies on  
16 how to provide for New York City's electricity needs  
17 without fossil fuel or nuclear power; the Jacobson  
18 study is a good start. Right before CUNY's Solar  
19 Roofs and Solar City studies and especially SUNY  
20 Albany Solar Research, headed by Dr. Richard Perez.  
21 We can get 50 percent of our electricity from solar,  
22 more in the summer when prices are highest; less in  
23 the winter.

24           In doing my radio show and talking to  
25 local solar installers, one of the big complaints





1  
2 a presentation at a recent New York City, State  
3 Financial [sic] Coalition; the number of simple and  
4 cheap improvements that can be done to lower energy  
5 costs and our carbon footprint is more than I had  
6 realized, even with decades of energy activism. Most  
7 boilers are old and inefficient, we use more hot  
8 water than we need to and thus waste more energy  
9 heating it; most of our toilets are old and  
10 inefficient, increasing energy costs to pump  
11 replacement water and increasing waste water  
12 treatment costs, and his biggest easy energy savings  
13 is from cable boxes; they use the same amount of  
14 energy, 20 watts, when they're off as when they're  
15 on. In California, the same company that supplies  
16 our cable boxes supplies theirs and they only use 2  
17 watts when off, a 90 percent savings. Every cable  
18 box that is replaced should be replaced with an  
19 efficient one; if the cable companies won't do it  
20 voluntarily, perhaps legislation is needed.

21 Energy activists like myself may know how  
22 much more economical and green Energy Star appliances  
23 are, but I think the average person does not; more  
24 education is needed. Solar panels, insulation and  
25 better windows cannot be stalled from overseas; they

1  
2 mean local jobs; let's stop burning our money and  
3 sending it to Texas and the Mideast; let's spend it  
4 at home. When the air and water are clean, thank an  
5 environmentalist; if not, become one. Thank you.

6 CHAIRPERSON RICHARDS: Thank you.

7 [applause] Well said. Katherine Scoppi [sp?]. And  
8 I heard you've been with us for seven hours.  
9 [laughter, background comment] A lot of you have,  
10 actually.

11 KATHERINE SCOPPI: Thank you so much,  
12 legislative Council, Samara Swanston, Environmental  
13 Chair Donovan Richards and Bill Murray; it's good to  
14 see you here, and those of you who are remaining.

15 I'm just gonna make a couple comments;  
16 I'm breaking away from this 'cause time is short, but  
17 I did wanna say that this has been a very, very  
18 exciting conference; this is solution oriented and  
19 I've learned so much; raise your hand if you too have  
20 learned some things that you didn't know before.  
21 Yeah, this is the kind of stuff we have to move  
22 forward with and I'm so thrilled that you've done  
23 this. And I do think that there are a couple  
24 legislative bills in there.. [laughter] like the  
25 Merton Bill we heard today.. [crosstalk]

CHAIRPERSON RICHARDS: And that we are.

[sic]

KATHERINE SCOPPI: and I wanna work with you on getting some of this into a bill to make it real so that we can implement it in our lives.

[applause] Yes. I did go to the REV hearings...

[crosstalk]

CHAIRPERSON RICHARDS: What is that; we affect the... Oh okay, alright, exac... Okay. Okay. Okay.

KATHERINE SCOPPI: Yay. I did go the REV hearings and I was very interested to learn; you probably all know this already; I did not, that the grid system has to be built to function at the peak; now that's only for about 60 hours out of the year, so they talked a lot about flattening peak, shaving off peak, having the storage batteries so that during low peak you fill them up so that you can use it during high, so I learned a lot of that and the fellow who talked about in Brooklyn avoiding having to redo the substations and I'm thinking, well instead of spending the \$6 billion on updating the grid, why don't we just go to CCAs and those are community choice aggregates; we are a democracy, so

1  
2 why do not we have local sustainable independently  
3 owned and operated energy systems -- raise your hand  
4 if you would like to see those happening. [applause]  
5 Yes.

6           So the second point I'd like to make is  
7 that I heard references to two energy sources that  
8 made me cringe a little bit; the first person talked  
9 about nuclear and I am working very hard to get  
10 Indian Point closed and we have to be very careful  
11 about natural gas; it is not energy independence;  
12 energy independence is renewable energy, so we have  
13 to be very careful about that, we're living with the  
14 infrastructure of pipelines and compressor stations  
15 and they're trying to put an LNG port at Port  
16 Ambrose, but we need a wind turbine, so we have to be  
17 very careful about this myth we've been sold about  
18 natural gas, we have to be very careful.

19           Third point and final one and I'll just  
20 say this very quickly, when I moved into my Tribeca  
21 loft in 1973 it was kind of like open; we did  
22 whatever we wanted in our lofts and we installed  
23 kitchens, we built walls or whatever; 10 years later  
24 we had the CofO [sic]. So at that point they had to  
25 take all those laws and regulations into

1  
2 consideration; there was a lot of laws when your  
3 building was built -- my building's a 150 years old  
4 -- there was a set of laws to the present ones, so  
5 city, state; federal, but they came together, made a  
6 code so we can get our certificate of occupancy; we  
7 can do that, we can do that here and we can -- and  
8 I'm urging the City Council -- we've heard it three  
9 or four times today -- to bring all the levels of  
10 government together to make it easier to get all of  
11 this renewable permitted. So thank you very much.

12 CHAIRPERSON RICHARDS: Thank you.  
13 [applause] Denise Katzman, enviro enhancement.  
14 Think she likes legislation. [background comments]

15 DENISE KATZMAN: Maybe we should all do  
16 some jumping jacks. [laughter] And I promise, I'm  
17 not gonna do my version of Patricia Arquette to get  
18 anymore time.

19 If you didn't know before this hearing, I  
20 hope you use it as a takeaway; every problem is a  
21 solutionist; every one of us is a solutionist. This  
22 hearing will flip the switch from unsustainable  
23 energy to resilient energy, transforming NYC into a  
24 vibrant energy democracy via local jobs and value  
25 capture that supports clean energy economy.

1 Insurances and bonds -- in 2015, this very year, the  
2 World Economic Forum Global Risk report over 900  
3 experts declaring climate crisis as the second  
4 largest threat to global stability, February 23rd, it  
5 was a series event; the world banks -- Swiss Re  
6 America CEO, J. Eric Smith -- the cost of another  
7 Sandy will grow from \$19 billion to \$90 billion. The  
8 head of Global Capital Markets for Bank of America,  
9 Merrill Lynch, Lisa Carnoy is exhorting her  
10 colleagues to fund clean energy until every blue chip  
11 company in the S&P and every investment manager has a  
12 green bond. Zurich Insurance, Germany, CIO Michael  
13 Leinwand, Germany has been leagues ahead of us with  
14 enviro sustainability; that's why Passive House  
15 exists, because of German.

17 Practically this means investing for the  
18 next generation, what better way could we find than  
19 working with the World Bank on a customized solution  
20 to both out-perform our liabilities and tackle  
21 climate change? I am now posing this to Donovan  
22 Richards for an introduction for legislation to  
23 protect us from future Sandys; it's called KAT Bonds,  
24 also known as Catastrophe Bonds... [interpose]

1  
2 CHAIRPERSON RICHARDS: You said KAT  
3 Sparns?

4 DENISE KATZMAN: KAT, K A T... [crosstalk]

5 CHAIRPERSON RICHARDS: KAT. Okay.

6 DENISE KATZMAN: also known as  
7 Catastrophe Bonds. The bonds will protect us from  
8 climate crisis via; [bell] NYC can get involved and  
9 you can also go to Mike Bloomberg, 'cause Bloomberg  
10 recently said he's gonna give [laughter] \$48 million  
11 to meet the federal government's climate rule, and  
12 you've got financing in place; then you go to the  
13 green bank for GAP financing. And Donovan Richards  
14 also gave some points on the NYC Panel on Climate  
15 Change; I'm gonna give two others. Six heat waves  
16 per year compared with the current two annual heat  
17 waves by the 2080s, defined as three or more  
18 consecutive days over 90 degrees, and by the 2080s  
19 the 100-year flood, meaning a flood that has a one  
20 percent chance of occurring, will become a 1 in every  
21 8-year occurrence. Microgrids, Katherine mentioned  
22 CCA; it's embarrassing because the State of New  
23 Jersey has CCA and we don't, but the REV has CCA  
24 built into it and that's what we need to support  
25 because we need communities to unite to get

1  
2 sustainable energy in place. And one of the big  
3 entities building microgrids is Siemens and they have  
4 stated, "Microgrids have the potential to play a  
5 significant and positive role in promoting a cleaner,  
6 more resilient energy infrastructure," and one of the  
7 most simply on-site energies is everyone in this room  
8 can produce kinetic energy by walking, by running;  
9 you can power a music concert with stationary bikes  
10 and you can MacGyver your own bike to power your own  
11 blender. We are cognizant that we are stewards of a  
12 healthy planet now and for future generations. So  
13 everybody should have a really good weekend. Thank  
14 you.

15 CHAIRPERSON RICHARDS: Thank you.  
16 [laughter, applause] Biking off calories. Alrighty.  
17 Next we have -- I can't read this; I think it's Hami...  
18 Okay, I'm gonna just say Global Reser... [interpose]

19 FEMALE VOICE: Harold Harrison.

20 CHAIRPERSON RICHARDS: Oh okay, Harold  
21 Harrison. Alright. [background comments] Alrighty.  
22 Stefan Nutz [sic], AIA.

23 FEMALE VOICE: AIA.

24 [background comments]

25



1  
2 STEFAN KNUST: Good afternoon; my name  
3 is... sorry... [background comment] Yeah, I do have  
4 copies, but I'm not read anything and I'm gonna  
5 submit them to you electronically, 'cause it needs to  
6 be... [interpose, background comment] edited. Am I  
7 not... [crosstalk]

8 CHAIRPERSON RICHARDS: Speak loud.

9 STEFAN KNUST: speaking into the mic?  
10 Okay. [background comment] Okay. My name is Stefan  
11 Knust; I'm representing the Committee on the  
12 Environment from the AIA; I work with Ennead  
13 Architects and the new president of our chapter,  
14 Tomas Rossant has thrown the full weight of the AIA  
15 behind the 80 by 2050 objective. And I'm also German  
16 and I'm Passive House trained and I will let you know  
17 that the Passive House standard actually is based  
18 upon a U.S. standards that grew out here in the 70s  
19 and the Germans simply figured out how to put it into  
20 an Excel spreadsheet very efficiently.

21 I'd like to talk about two things; one is  
22 fundamentals and the other is pride. The numbers get  
23 worse every time we turn around, we can't get this  
24 wrong and there are some low-hanging silver fruits to  
25 gain and it gets back to the fundamentals of

1 conversation. I think everything that we discussed  
2 here today as far as how that can get back into the  
3 building code is best represented in a YouTube video  
4 that I'd like to just give you the title of that you  
5 should look up, it's 7 minutes; it's called The  
6 Perfect Energy Code and it will describe for you how  
7 we can achieve the 80 by 2050 goal or better. One  
8 thing I would like to touch on, which is the gap that  
9 I see, after being engaged with what we're discussing  
10 here for 20 years is air leakage. We talk about it;  
11 we barely actually understand it, but I think if you  
12 look at the data about where our energy is going, I  
13 think it's leaking and the U.S. Army Corps of  
14 Engineers estimated that up to 40 percent of a  
15 building's heating energy is lost through air  
16 leakage; they have developed a very rigorous design  
17 protocol and construction protocol for limiting that;  
18 in fact I trained with Corps engineers for the past  
19 standard.

21 And this actually is what brings me back  
22 to pride, because every single person in this room,  
23 everybody in every district can begin to address this  
24 themselves and can learn from what's happening  
25 already.

1  
2 My suggestion here, to close, is to build  
3 upon the experience of the FAR ROC Competition, which  
4 we were fortunate enough to participate in, use that  
5 framework in every district to highlight work that's  
6 already happening that's meeting this goal in this  
7 high standard and to actually promote competition  
8 with projects that you can select, existing buildings  
9 that you can select of various types; they can be the  
10 same types across district, but they can represent  
11 the majority of the infrastructure in the city we're  
12 talking about today, the million buildings and run  
13 those through the modeling process and the design  
14 process and make that a community effort; this is  
15 where I think [bell] we will all learn and benefit  
16 from what's happening and do it together.

17 CHAIRPERSON RICHARDS: Thank you.

18 [applause] [background comment] Alright, Michael  
19 Bennett, Solar One Energy. [background comments] We  
20 will get to you.

21 MICHAEL BENNETT: Hi everybody. I'm  
22 actually the angry carpenter, the angry general kind  
23 of developer. Since 2008 me and my company have been  
24 putting up PV on commercial buildings solely in New  
25 York City and I feel sometimes that I picked the

1  
2 wrong area. Specifically I got certified -- I'm a  
3 NABCEP installer, I'm a certified NYSERDA installer;  
4 I know what I'm talking about; I've been trained in  
5 batteries. The topic I wanna talk about -- storage  
6 systems in New York City, multiple authorities having  
7 jurisdiction needs City Council deadlines if we're to  
8 realize behind-the-meter commercial storage. The  
9 point here is that electricity prices have been  
10 stable because of the power prices being stable, but  
11 delivery has been going up consistently and demand  
12 costs have been going up consistently. What that's  
13 driving is a market that's ready to use some of the  
14 battery power that we have now; you saw Eos before  
15 having a battery system inside of a container. Now  
16 if I were to try to put that container anywhere  
17 outside of a food store in Brooklyn, the back of it,  
18 forget it; I'd be at the Environmental Review Board  
19 in a heartbeat and with about a \$30,000 fine too,  
20 because I took up a parking space. So my point here  
21 is that we've got several AHJs in New York, they act  
22 independently, but they only act if the pioneers  
23 blaze the trail. So what that means is that, one  
24 agency has no relevance to the other. The best  
25 recommendation to grow storage installations while

1  
2 the federal ITC is still at 30 percent seems pretty  
3 much a fantasy at this point; it took almost three-  
4 and-a-half years for CUNY to develop what they did  
5 with solar and it sort of works now; I just got done  
6 waiting four months for a permit because somebody  
7 insisted that a skylight wasn't part of a solar  
8 install, even though it's an FDNY mandate.

9           So I listed the details here, but  
10 fundamentally, Con Ed is an AHJ, FDNY, their FC 504,  
11 which is the code for that, that's not even  
12 addressing anything about putting these on rooftops,  
13 if that was an availability, I can't; I went through  
14 the Fire Code myself [bell] and that Fire Code says  
15 that you can put in car batteries which are sealed  
16 and then you have to ventilate it or you can put up  
17 to a 1,000 pounds of lithium-ion. Now if you go  
18 online and you spend five minutes, you're gonna see  
19 that that's about 1950s technology being left for us  
20 and as a person trying to sell this stuff -- I'm out  
21 there selling a 600 kilowatt system and I can't even  
22 put in a battery to help the guy bring the demand  
23 down by 20 percent. I have a list of over 100  
24 companies where we've got their electric bills, we've  
25 gone through and classed them and believe it or not,

1  
2 food storage places with refrigerators and office  
3 buildings with HVAC, they top the list; I can't do  
4 anything about 'em because I can't put in a form for  
5 it and that's -- the details are in here, I invite  
6 you to take a look at 'em because I read each of  
7 these things; I know 504 inside and out and then to  
8 read -- the last point I wanted to say is, with any  
9 kind of battery system, right now if you put a  
10 battery system, you know, whatever, you've gotta go  
11 out and get somebody in the building to be certified  
12 as the person who's responsible for maintaining that.  
13 There's no independent certification for me or  
14 anybody else that would be doing it; I don't wanna  
15 grow a business and then have problems because  
16 somebody had a fire or a safety issue, because what's  
17 it set up for right now in New York City is not  
18 consistent with any kind of storage capacity, even if  
19 it's under sustainability it's probably being flagged  
20 as a test case. So there we stand; if we wanted to  
21 actually move ahead -- I'm ready to move ahead now; I  
22 can't even price something because I don't know how  
23 much it's gonna cost me. I could wind up having a  
24 TRA issued and that's another \$3,000 just for an

1 environmental check; I had to do that on a job. So  
2 thank you very much... [crosstalk]

3  
4 CHAIRPERSON RICHARDS: 'Kay, thank you.  
5 [applause] [background comments] Daniel Harper.  
6 [background comments] Alrighty, Daniel Harper, two  
7 minutes. [background comments] You can start, sir.

8 DANIEL KARPEN: My name is Daniel Karpen;  
9 I'm a professional engineer, I specialize in energy  
10 conservation engineering; I do a lot of steam system  
11 retrofitting in New York City. First thing I wanna  
12 say is, I'm doing an oil to gas conversation in a  
13 small 15,000-square-foot hotel in New York City and  
14 doing all the red tape, we're three years into it and  
15 we still don't have the gas/oil conversation  
16 completed; was a mound of red tape between the Fire  
17 Department, the Buildings Department, the plumbing  
18 inspectors in the Buildings Department, the boiler  
19 inspectors in the Buildings Department, they do  
20 different things; we can't get any coordination  
21 whatsoever.

22 Now, I wanna talk about Local Law 87;  
23 this is the law that is supposed to require energy  
24 audits of buildings more than 50,000 square feet, do  
25 'em every 10 years; that law is an absolute total

1 disaster, it is not working at all. Number one, the  
2 companies that do this work are not engineering  
3 firms, they're greenies, green companies and they  
4 have someone rubberstamp the report; they're using  
5 unqualified people and I've sent a letter to the New  
6 York State Engineering Board; whether or not these  
7 companies that are not registered professional  
8 engineers, firms are allowed to do this and they said  
9 absolutely no; the problem is that Local Law 87 needs  
10 changing dramatically. I have given out to everyone  
11 here on the dais a copy of the Local Law 87 which I  
12 have marked up with some changes, including the  
13 requirement that all design professionals be New York  
14 State registered design firms, either architects or  
15 engineers, to do this work. Second of all,  
16 [background comments] there's a lot of changes  
17 required to the law itself. I have included in here  
18 a lot of the changes needed, including how the law  
19 affects steam systems. The person involved at the  
20 Department of Buildings admitted to me yesterday that  
21 the law does not [bell] attack steam systems in  
22 buildings, either low-pressure steam systems, one or  
23 two pipe steam systems; the reports that I've seen  
24 prepared by these consultants are slopping, terribly  
25



1  
2 written; you'll see that in this here describing a  
3 bad report; one report that was good that followed  
4 the law's recommendations to the absolute of what the  
5 law required had almost nothing in terms of energy  
6 conservation recommendations in the building that  
7 could have been attacked because of the stuff that's  
8 asked for is very superficial work, it doesn't  
9 require for example, that it be checked to see if the  
10 boiler system's oversized or not and it doesn't  
11 address the terrible problem of steam pipes banging  
12 and it keeps everyone awake at night and that's one  
13 thing I specialize in solving, and if you have a  
14 building that has steam pipes banging and knocking,  
15 please call me and I'll speak to you afterwards and  
16 I'll solve the problem for you once and for all.

17 [crosstalk]

18 CHAIRPERSON RICHARDS: No problem. I can  
19 call you three in the morning. [laughter, applause]  
20 Alrighty, got it. Thank you; well put, and we're  
21 certainly gonna look at your recommendations; well  
22 put. D. Ahearn. [background comments] Alrighty.  
23 Donovan Gordon.

24 FEMALE VOICE: He left. [background  
25 comments. He left.

1  
2 CHAIRPERSON RICHARDS: Hey, my long lost  
3 brother. Buck Morehead. Come on Buck.

4 BUCK MOREHEAD: Good to see you again.  
5 Buck Morehead with New York Passive House and also  
6 with Damascus Citizens for Sustainability and NYHO2  
7 Anti-Fracking Groups.

8 I'm gonna go off script, in the interest  
9 of time, but I appreciate all of the effort,  
10 actually; the time that you folks are putting in on  
11 this. I was very pleased by Chairman Richards'  
12 comments initially about energy conservation and also  
13 Urban Green Council's presentation, which I felt was  
14 excellent. The energy conservation factor is... it's  
15 all a priority, but that is the priority I think of  
16 all of them, because building energy, 75 percent of  
17 it is in buildings in New York City; you know I am  
18 specifically focused on Passive House -- Passive  
19 House, 80-90 percent energy reductions in heating and  
20 cooling in buildings, demonstrated over 20-25 years,  
21 30,000 buildings throughout Europe, this is something  
22 that absolutely works. There are cities -- Brussels  
23 is going full-time Passive House, Luxemburg by 2017,  
24 they're doing the same thing; the European Union by  
25 2020 -- is basically saying that new buildings,

1  
2 either have to be near zero or net zero and if  
3 they're not, any energy they need they have to  
4 generate on their own site. So this is completely  
5 achievable now, but the key component of all the  
6 buildings, whether they're bringing in some portion  
7 of geothermal or some portion of PV, is they have to  
8 be doing Passive House or something like it;  
9 otherwise they never get close and we'll never get to  
10 80 by 50 without having something like this happening  
11 and the point of that; retrofitting is completely  
12 critical; I mean these buildings, we have to learn  
13 how to retrofit buildings that are occupied, because  
14 most of our existing buildings that are gonna be here  
15 in 30 years [bell] are occupied for rental or they're  
16 co-ops or condos or they're offices, so we're not  
17 gonna get all these things vacated, so we have to be  
18 very creative about incentivizing or regulating kind  
19 of the retrofitting of existing buildings that are  
20 occupied to begin to get there. So I'm gonna leave  
21 it at that. Oh one thing I'll say is that New York  
22 Passive House is having its annual conference on June  
23 11 here in the City and we're gonna be bringing very  
24 notable people from Europe who will be able to speak  
25 to the European experience in Brussels and... I mean

1 they do -- the fellow from Durst, I wish he was here;  
2 I mean, Passive House skyscrapers are happening --  
3 Passive House is an unfortunate name; there are 400-  
4 unit Passive House projects; there are Passive House  
5 eco districts, Passive House districts, schools, fire  
6 stations, office buildings; it transfers across all  
7 building types. So I'll leave it there. Thank you  
8 very much.

9  
10 CHAIRPERSON RICHARDS: Thank you, Buck.

11 [applause] Raymond Figueroa, President of the New  
12 York City Community Garden Coalition.

13 RAYMOND FIGUEROA: Good afternoon; I was  
14 the first one to salute you, Chairman Richards,  
15 Samara Swanston and your colleague, Mr. Murray; this  
16 has been phenomenal day of education and really in  
17 the service of pushing forward sustainability and  
18 resiliency for our city. Let me go as quickly as I  
19 can.

20 Urban heat island mitigation, carbon  
21 sequestration, storm water runoff mitigation, air  
22 filtration and oxygenation, full production coming on  
23 top of social capital community development outcomes,  
24 such as crime reduction, economic development and  
25 positive youth development and education outcomes.

1  
2 This is all being had and realized right now in the  
3 thousands of community gardens throughout the city,  
4 very actively and very cost-effectively. There are  
5 some communities that are looking to push the  
6 envelope even further and what I wanna bring to your  
7 attention, Chairman Richards, is that Community Board  
8 3 just recently voted to support a community garden  
9 district; ala what we heard earlier, the eco  
10 district; what can we do on a district-wide level,  
11 community district-wide level that can really push  
12 the model of sustainability and resiliency in such a  
13 way that we can begin to have a model from which to  
14 project around the city. That's one example and I  
15 know it's gonna go forward, because it's already gone  
16 through the community board, so I just wanted to flag  
17 that for you, community garden district out of  
18 Community Board District 3.

19 In the South Bronx, where I'm based with  
20 Friends of Brook Park on an everyday basis, the  
21 community, a community-driven decision-making process  
22 known as participatory budgeting, local residents  
23 voted for a solar-powered food production greenhouse  
24 on public housing land at Millbrook Houses, and the  
25 community has really bought into sustainability and

1  
2 resiliency; this is a frontline community at the very  
3 southern tip of the South Bronx, it is a community  
4 that is struggling, it's an environmental justice  
5 community; the rub has been what we've heard from a  
6 couple of the speakers already around the  
7 administrative inertia, the red tape; this project  
8 was voted on and it's not moving forward and so  
9 residents are frustrated, local residents that you  
10 know, former Congresswoman Claudine Schneider said  
11 hey, if one of the pillars for really making sure  
12 that this is a successful thing, pushing  
13 sustainability, pushing resiliency is that it be  
14 community-based, and so we have that where local  
15 communities are looking to do this, but we're running  
16 with this rub. Right now we have this project, it's  
17 been officially voted on and therefore that means  
18 it's funded, but we're having a problem, in this  
19 case, with NYCHA and some related agencies in terms  
20 of moving this forward. So I just wanted to  
21 highlight that for you and that's basically, those  
22 two things I wanted to bring out.

23 Just wanna make an announcement very  
24 quickly; I'm also part of the People's Climate  
25 Movement Coordinating Committee, formerly known as

1  
2 the People's Climate March Coordinating Committee and  
3 I think outreach has already been done to you,  
4 Chairman Richards; Samara Swanston in terms of coming  
5 to the public forum on March 16th; this is open to  
6 all; it's where we're gonna be looking at the body of  
7 legislation, which is quite robust in terms of how we  
8 can better inform the local citizens and then two,  
9 how we can, if need be, refine and look for limiting  
10 toxic loopholes and really strengthening the  
11 enforcement clauses in some of this legislation  
12 that's being entertained right now. And so that all  
13 is happening March 16th at 6 p.m. at DC37 on Barclay  
14 Street; look out for it, PCMNY; you can look up on  
15 the web.

16 CHAIRPERSON RICHARDS: Thank you.

17 [applause]

18 RAYMOND FIGUEROA: And... and sign up,  
19 we've got... right here, we have this gentleman right  
20 here, Garrett, who is the on-the-ground organizer for  
21 this initiative. Thank you very much, Chairman  
22 Richards.

23 CHAIRPERSON RICHARDS: Thank you, sir.

24 [applause] Paul Schubert. Paul Schubert,

25 [background comment] fellow Rockaway-ite. Alrighty;

1  
2 you've gotta move fast. [background comments] I  
3 know, Paul. I've known you for around 10 of those  
4 years. [background comment] Thank you for being  
5 here.

6 PAUL SCHUBERT: Howdy.

7 CHAIRPERSON RICHARDS: Howdy.

8 [background comment]

9 PAUL SCHUBERT: Howdy. Now, we are a  
10 nation of laws, we are a republic; that means that  
11 you people who are unhappy with the present state of  
12 laws -- I was just told by this great radio  
13 personality that the best green laws for business are  
14 California and New Jersey and I've heard the Solar  
15 One man state that we have some laws that are  
16 contradictory, with too many city agencies in charge.  
17 A principle of law is this; you cannot go back, but  
18 I'll tell you the words of Simon Shawnee [sic] Murphy  
19 when a man came to him with a problem -- Yes, it's  
20 America, it's not the old country, we have laws here;  
21 2. laws can be changed, they can be written and a  
22 problem can be solved by a new law, and 3. I'll look  
23 into it. I am a big fan of Tammany Hall; Tammany got  
24 you women's right to vote, workers' compensation,  
25 housing laws; building code. Now Donovan, I would



1  
2 consider considering the Solar One and the other  
3 problems that the chief agency in this city is the  
4 Department of Buildings. Now we rewrite building  
5 code as necessary; there is international building  
6 code, which means that people from Sandy have to  
7 waterproof their flood flaws, that's number two,  
8 you've gotta waterproof your house; if you do not do  
9 so you would be paid nothing 'cause you violated NFIP  
10 regulations, but if we can take these California  
11 laws; the Jersey laws and put 'em in our building  
12 code, [bell] I think that would be an amaze... and then  
13 every other agency would just follow in step, but I  
14 think the building code and these gentlemen have  
15 given you some ideas and I'd like you to sit down  
16 with them in a conference and have them submit to you  
17 ideas, examine the Jersey laws; the California laws,  
18 we didn't write everything, but we have a new  
19 administration and I have confidence we're gonna go  
20 for... and also, we need to tell all the buildings,  
21 we're going to have insulation laws, boiler laws; if  
22 they don't change, well the sheriff can be empowered  
23 to seize whatever assets are necessary to enact the  
24 changes. But that's basically... yeah. And yeah. And  
25 we need to build mini grids and there is a YouTube

1  
2 video called The 10 Best Wind Turbines, with  
3 different 10 best wind turbines and I'm talking now  
4 with an architect to design a system. NYCHA spends  
5 two... [interpose]

6 CHAIRPERSON RICHARDS: Alrighty Paul,  
7 you're gonna have to wrap it up.

8 PAUL SCHUBERT: Okay, I'm gonna wrap it  
9 up right now. NYCHA, according to Margarita Lopez,  
10 NYCHA Green Commissioner, spends \$2 million dollars  
11 per building to Con Ed; that's insane. If we  
12 captured the sewer gas in those buildings we could  
13 produce 25 percent of our power, even though it'd be  
14 methane sewer gas. I believe we could put many  
15 turbines outside every terrace and we could have the  
16 building produce maybe 90 percent of its power.  
17 Thank you.

18 CHAIRPERSON RICHARDS: Well put, Paul.  
19 [applause] Alright, Bruce Rosen. [background  
20 comment] Alrighty, Mercy Van Vlack, New York City  
21 Safe Energy Coalition. Alright. [background  
22 comments] Alrighty, you are the last... [background  
23 comments] person.

24 MERCY VAN VLACK: Well John Hall says  
25 this a lot better than I could... [crosstalk]

1  
2 CHAIRPERSON RICHARDS: You're doing a  
3 poem?

4 MERCY VAN VLACK: but I wrote... but I  
5 wrote the second verse... [crosstalk]

6 CHAIRPERSON RICHARDS: Okay. Oh you  
7 wrote the second verse. Okay, interesting.

8 MERCY VAN VLACK: [singing] Just give me  
9 the warm power of the sun, give me the steady flow of  
10 a waterfall, give me the spirit of living things as  
11 they return to clay. Just give me the restless power  
12 of the wind, give me the comforting glow of a wood  
13 fire, but please take all their atomic poison power  
14 away. Everybody needs some power I'm told to shield  
15 them from the darkness and the cold, but some may  
16 find a way to gain control when it's bought and sold.  
17 I know that lives are at stake, yours and mine and  
18 our descendents in time, so much to gain and so much  
19 to lose, I'd say every one of us has to choose. Just  
20 give me the warm power of the sun, give me the steady  
21 flow of a waterfall, give me the spirit of living  
22 things as they return to clay. Just give me the  
23 restless power of the wind, give me the comforting  
24 glow of a wood fire, but please take all their atomic  
25 poison power away. Many people said that slavery's

1 the way to get our cotton in by the end of the day,  
2 but there has come an end, now we can say that's gone  
3 away. Change is never easy any time, but change is  
4 here to stay and in our minds we know it can be done,  
5 we've done it before, change in the future of power  
6 [bell], just... [crosstalk]

8 CHAIRPERSON RICHARDS: Keep going.

9 MERCY VAN VLACK: give me the warm power  
10 of the sun, give me the steady flow of a waterfall,  
11 give me the spirit of living things as they return to  
12 clay. Just give me the restless power of wind, give  
13 me the comforting glow of a wood fire, but please  
14 take all your atomic poison power, take all your  
15 atomic poison power, please take all your atomic  
16 poison power away. Thank you.

17 [applause]

18 CHAIRPERSON RICHARDS: I would have  
19 closing remarks, but I think the song said it all...  
20 take all your atomic poison power away. That is the  
21 end of this hearing. Congratulations, 7 or 8 hours;  
22 thank you for all your recommendations. I wanna  
23 thank all the panelists once again; I also wanna  
24 thank Mercedes Buchanan, Jerrel Burney, [applause]  
25 and the illustrious Samara Swanston, infamous, and

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Bill Murray, who makes me look good. Well I don't know if you make me look bad, 'cause you look better. I wanna thank the sergeant of arms for hanging in there for like 10 hours, 12 hours; we never give them credit, the cameramen, everybody, CUNY. Thank you all. Thank you. Thank you. [applause] [background comments]

C E R T I F I C A T E

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date March 19, 2015