# Testimony of Commissioner Meera Joshi NYC Taxi and Limousine Commissioner/Chair

# City Council Committee on Transportation Oversight Hearing: App Technology and the Transformation of the Taxi and For-Hire Industries

#### December 3, 2014

Good morning Chair Rodriguez and members of the Transportation Committee, I am Meera Joshi, Commissioner and Chair of the New York City Taxi and Limousine Commission. Thank you for the opportunity to speak today about Smartphone applications (apps) and ways they have transformed the taxi and for-hire vehicle industries.

The purpose of my testimony today is to describe changes to TLC rules as Smartphone app technology has become more prevalent in the taxi and for hire-vehicle industries. These changes promote safe and reliable service for passengers and include accountability measures so core standards are adhered to while simultaneously fostering innovation.

For years, new technologies have been present in the for-hire vehicle (FHV) industry. By 2009, many forhire bases had adopted either off the shelf dispatching programs or had developed their own web based dispatch program tailored to their particular services. The benefits of these technology enhancements, which streamlined dispatch, were immediately appreciable. By 2012, these benefits were also widely present via Smartphone apps that dispatch cars. There is no debate that incorporating apps into the dispatching process has given passengers more options and has given drivers additional income opportunities. Apps put direct access to taxis and for-hire vehicles in the pockets of every New Yorker and visitor with a Smartphone.

In some jurisdictions however, apps are given special permission to provide for-hire service with unlicensed vehicles, unlicensed drivers, and inadequate insurance. For example, in Boston, Atlanta, and Dallas, anyone can provide for-hire transportation without going through a licensing process. I am proud to say that app companies operating in New York City are held to the same high standards as all private for-hire transportation providers and must work within the existing TLC license structure. This means, for example, that dispatched drivers must be drug tested and background checked, and vehicles must have for-hire insurance and pass a 200 point inspection.

A number of our regulatory counterparts from other jurisdictions have and continue to reach out to us about our experience in working with app companies to see how they have adapted to New York City's high-accountability regulatory model, thinking that what we have achieved must have been a very complex undertaking. We tell them that, while navigating these new waters involved some complexities and challenges, the basic approach was a simple one – if you are going to operate in New York City, the safety, accountability and consumer protections must be there, and our licensing process provides for this. Unfortunately, some of these jurisdictions have experienced true horror stories involving, among

other things, drivers who were poorly screened and vehicles without adequate inspections or insurance coverage. As taxi and for-hire services are essential components of any city's transportation network, such problems have the effect of degrading the system as a whole, which is simply not an option we would tolerate here in New York City, where we move about one million passengers a day.

In New York City, different rubrics govern apps that dispatch, which is dependent on the industry segment they are dispatching, and whether they/or a company related to them is a TLC licensee.

#### Apps and Taxis

In 2013, the TLC launched a pilot program to evaluate hailing a yellow taxi through a Smartphone. The program gives passengers the same experience they would have in any taxi – passengers are charged a metered fare and drivers must follow TLC rules. However, the use of the application allows passengers and drivers to "peek around corners" to connect with one another. This has the potential to increase driver income and lowers passenger wait time by helping them efficiently find each other, especially in areas without a dense supply and demand for taxi service, where drivers and passengers looking for fares are often not in the same place at the same time.

From the first year of the pilot program, we have found that e-hail apps do help passengers find taxis in certain lower-trafficked areas. Over 600,000 E-Hailed rides were serviced during the pilot's first year, and the majority of pickups occurred in either Manhattan above 110<sup>th</sup> street or the other boroughs—areas that historically have not seen a lot of yellow taxi service. While only 6% of all taxi pickups in that same time period occurred in these areas outside of the Manhattan Central Business District, a full 66% of E-Hailed rides started in these areas.

Due to the success of the E-Hail pilot in providing yet another option for passengers to arrange safe and legal for-hire transportation service, before the end of the year the TLC plans to make the program permanent. The proposed rules will create an E-Hail license structure and will mirror many of the requirements from the E-Hail pilot.

#### Apps and For-Hire Vehicles

To work in the FHV sector, dispatch apps must either obtain a base license from the TLC or work with an existing TLC-licensed base, and for-hire dispatching is still subject to all TLC applicable rules. Most importantly that for-hire service must only be dispatched by TLC-licensed bases to TLC-licensed drivers and vehicles meeting TLC's requirements.

Today as many as 42% of for-hire vehicles can be reached through passenger facing apps, using over 75 different platforms. This paradigm shift requires new accountability rules. A few weeks ago, the TLC unanimously voted to require all FHV bases to provide electronic trip records and prohibited cross class dispatching in order to balance the growing prevalence of the practice with the Commission's policy and enforcement needs. And as technology and the for-hire industry continues to evolve, the Commission

looks forward to discussing with Council and the Transportation Committee appropriate government action.

Thank you again for allowing me to speak to today on how apps are transforming the taxi and for-hire vehicle industries. At this time I would be happy to answer any questions you may have.



Good morning, my name is Ethan Gerber Executive Director of the Greater New York Taxi Association, an organization comprised of Progressive Taxi fleet owners who provide clean air and wheelchair accessible service for New Yorkers.

I'm here today in opposition to intro number 47 and in support of this council taking proactive measures to regulate and oversee the drastic changes to the for hire industry that are happening not because of innovation but because of the lack of responsibility by the New York City Taxi & Limousine Commission and by tying our hands while at the same time giving full liberty to Uber and other apps to do as they see fit wherever and whenever they please. Case in point is Intro number 47. Intro number 47 gets rid of the requirement in the municipal code which requires all base stations to have ample street parking. That rule, that law was written so that car bases would not clog the streets of New York, double park their vehicles, and add to the already serious congestion of New York City. Today because Uber doesn't have the ability or actually the desire to park their vehicles they simply ask you to get rid of this requirement - never mind the original intent - never mind the congested streets the only thing Paramount is the technology and the desires of a California technology company.

I don't represent black car fleets I represent the yellow taxi cab medallion industry the most regulated sector. The TLC tells us what color the cars must be; what the markings must be, that we must install petitions, what type of vehicles we can use, how many must be accessible to people dependent on wheelchairs, what type of GPS devices we must have, how many shifts we must operate, what to charge passengers, what to charge drivers and over hundreds of other rules. We compete with a virtually non-regulated industry competing for the same passengers in the same drivers. Worse, while the app companies are developing their technology we are stifled - frozen in time on obsolete technology that the TLC will not let us improve ourselves. Every adaptation every change must be approved by them at a glacially slow process if at all.

While we greatly contribute to the economy of the city technologies, silicon-based technology companies do nothing for the New York bottom line. The New York City budget is highly dependent on the health of the medallion industry. The four-year projected budget for the city of New York voted by the council, and signed by the mayor and approved by the New York City and the New York State Comptroller all require and have spent \$1.2 billion of anticipated revenue from medallion sales. Indeed, the office of the state comptroller projected that the city budget would be even healthier because he anticipated that medallion prices would go up. Meanwhile the city has been enacting rules that make it harder for medallions to operate and easier for app competitors to operate.

The results are predictable. Medallion prices are plummeting. Worse there are no banks willing to finance medallion purchases at the auction. Just this week medallion financial, a publicly traded lending institution, reported a record low in its stock prices and Signature Bank was questioned on its stability based on its medallion loans. Without a level playing field, the value of the medallions will disintegrate, and there will be no auction.

The city estimates that next year \$400 million will be generated by the auction and continue at that rate for three more successive years. Where will this money come? Which firehouses will close? How many police officers will not be hired? What Pre-K programs will be shut? What teachers will be fired, when there is a \$1.2 billion shortfall in the city budget? Nor is this the only money that is generated by medallions. 5% of each medallion transaction is taxable -taxed money that goes directly to the coffers of New York City. Thus each time a medallion sells for \$1 million dollars the city recovers \$50,000 to use in its budget as needed. No such revenue is generated by apps.

Beyond the budget crisis that will exist if this problem is not solved, there will be financial ruin for the 42% of medallion owners who are owner operators in other words, drivers of the medallions the opera they own. There will be financial ruin for the fleet operators who employ mechanics, paring attendants, gas men, car washers, dispatchers, bookkeepers, secretaries and other office staff. They will be financial collapse for the lenders and banks that invested heavily in Medallions sold by the city.

But more than the banks, more than the city's finances, more than the drivers, more than the owners, the real victim here will be the consumer, the passengers. When UBER is a monopoly when our legitimate well-established taxi businesses fail there will be no way to control this beast. Already in other cities this is happened. In San Francisco, just a week after reporting that one of the largest fleets, like most others, was ruined financially it was reported that Uber changed their driver price policy costing the drivers a substantial portion of their fares - Uber and apps change their prices at will - when they kill the competition; those of us who played by the rules and contributed greatly, who will control them?

We ask simply that we are allowed to play on a level playing field - let the regulated yellow and green cabs have a uniform app; make Uber and Lyft abide by the same rules, let us innovate as we see fit - recently the TLC turned down our requests for a universal app, turned down our request to put free Wi-Fi in our cabs, turned down our request to install charging devices -

We have little trust in the TLC providing proper oversight - the last TLC Chair who made many of the policy decisions, which hurt medallions, is a paid consultant for Lyft. The last policy deputy, who ushered in the rule changes allowing Uber exchanged over 1000 emails with Uber during his TLC employment and went to work for UBER immediately after getting the rule changes through. We are playing against a stacked deck and need this committee to exorcise oversight if not for us, do it for the city that needs the 1.2 billion it expects to raise from medallion sales.

# The New York City Council Committee on Transportation

Oversight Hearing - App Technology and the Transformation of the Taxi and For-Hire Industries Wednesday, December 3, 2014

#### Written Testimony for Uber Technologies, Inc.

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#### UBER BACKGROUND

Uber Technologies, Inc. ("Uber") is evolving the way the world moves. By seamlessly connecting riders to drivers through a smartphone application, Uber creates more transportation alternatives for riders and increases business for drivers, connecting customers to the highest quality transportation with the fastest response time. Uber gets cities moving more efficiently – bringing a safe, reliable and flexible alternative to urban transportation through the tap of an app. Uber brings more choice to riders and drivers alike, and helps to create the smart cities of tomorrow. Uber encourages faster economic development in both residential and business districts, job creation for small businesses, and higher incomes for drivers who are, in turn, better able to support their families. This all occurs in a way that prioritizes quality, convenience, and safety for consumers. Uber brings major economic benefits and improved consumer experiences to the cities it serves.

For almost four years, Uber has provided a safe, affordable, and convenient way to get around the five boroughs. Uber was founded in San Francisco in 2009 by CEO Travis Kalanick and co-founder Garrett Camp. Uber officially launched on May 3, 2011 in the company's second market: New York City. Uber currently operates in more than 230 cities in 46 countries across the globe, covering sixty-three (63) percent of the global population.

Uber employs over seventeen hundred (1,700) individuals worldwide, including over seven hundred (700) in its San Francisco headquarters and sixty (60) employees in Uber's New York City office in Long Island City, Queens. Uber's localized team structure ensures high quality support for consumers and driver partners.

Uber's technology is rapidly transforming cities. Uber provides safe, reliable and efficient transportation options that are complementary to each city's existing options. The app's technology provides for improved experiences for millions of riders, life changing opportunities for hundreds of thousands of driver partners, and a positive impact on cities.

#### HOW UBER WORKS

Uber's mission is to turn ground transportation into a seamless service and to enable an affordable transportation alternative that makes car ownership a thing of the past. The company's goal is to provide transportation as reliable as running water, everywhere and for everyone. Uber is focused on growth and expansion, and envisions a world where anyone, anywhere can open the Uber app and be connected with a safe, reliable and seamless ride in just a few minutes.



When a rider wants to request a ride through the free Uber smartphone app, he/she sees available cars in real time on a map displaying their current location. The nearest driver is alerted of the ride request and is given the rider's pick up location through the Uber partner app. The rider then receives detailed information about his/her driver, including the driver's first name and Uber rating, the vehicle's make, model, and license plate number, and a picture of the driver. While both phone numbers are anonymized through Uber's technology, drivers and riders have a direct line of contact to one another if needed.

The Uber partner app uses GPS technology to collect location information, which is then forwarded to Uber's servers for accurate billing and receipt generation. When a rider reaches his/her destination, his/her driver ends the trip on the Uber partner app, and the rider is automatically billed for the ride through a seamless, cashless transaction. The rider immediately receives an electronic receipt via email, and there is no need to tip.

#### RIDER EXPERIENCE

Uber's platform connects users with safe, reliable and convenient on-demand rides, revolutionizing the way people connect with their city. Residents and visitors have a reliable, accessible, high quality, and fast option to get around every Uber city.

Uber's top priority is connecting riders to the safest rides on the road. The platform offers unprecedented transparency and accountability for transportation options – delivering a safer, more reliable way to move around cities. For riders, that means always knowing a driver's information before getting into the car, knowing that every driver on the Uber platform is thoroughly screened, and knowing that every ride is insured. At the end of every trip, riders can rate their driver, creating a continuous feedback loop to improve the Uber experience, and providing transparency to a historically closed business. The Uber app also provides built-in safety measures, including the "Share My ETA" feature that allows riders to share trip details, estimated time of arrival, and tracking as a trip is in progress.<sup>1</sup>

Uber provides a convenient and reliable transportation alternative for riders, as evidenced by a recent poll of forty (40) leading economic experts.<sup>2</sup> When asked whether "letting car services such as Uber...compete with taxi firms on equal footing regarding genuine safety and insurance requirements, but without restrictions on prices or routes, raises consumer welfare," one hundred (100) percent of the economists polled agreed.

As one example, Uber has played a major role in increasing mobility for seniors. Uber provides transportation to and from all neighborhoods, especially areas traditionally underserved by public transportation. Uber is accessible from any web-enabled device; seniors can either request rides for themselves or relatives, friends, and caretakers can request on their behalf. Uber is also available through a mobile site,<sup>3</sup> which can be accessed through any internet browser. However, the benefits of Uber extend far beyond riders on the platform.

#### DRIVER OPPORTUNITY

"Uber's app has taken a lot of stress away from me. I love the rating system. My passengers know where my car is and I do not get yelled at if I am late during rush hour stuck in traffic. Late at night, I am not scared with drunk passengers because they are not paying by cash. We already have the card on file. Customers cannot jump out of the car without paying. The Uber application has been a life saver for me with its great image all around the world." – Bittu S., Uber NYC partner

Uber creates a new market for transportation services that leads to significant driver job creation and a reduction in unemployment in all Uber cities. The economic opportunity of the Uber platform is unprecedented in the industry, providing freedom and flexibility for drivers in every Uber city. Driver choice and flexibility are hallmarks of the opportunity for drivers partnering with Uber. Drivers choose their own hours and own their vehicle. The technology has provided hundreds of thousands of driver partners the opportunity to start and grow their own small businesses. Worldwide, fifty-thousand (50,000) driver jobs are generated by the Uber platform every month.

Uber's technology encourages entrepreneurship and fosters significant small businesses growth. In the four years since Uber launched in New York City, Uber has transformed the earning opportunity of the driver

<sup>&</sup>lt;sup>1</sup> Read more about how Uber's safety features are embraced by regulators and community members at The Atlanta Journal-Constitution, "With spike in rape, Reed announces campaign to end sexual violence," Katie Leslie, 13 November 2014,

http://www.ajc.com/news/news/with-spike-in-rape-reed-announces-campaign-to-end-/nh6tG/. <sup>2</sup> The New York Times, "Uber improves life, economics agree," Justin Wolfers, 30 September 2014, http://www.nytimes.com/2014/10/01/upshot/uber-improves-life-economists-agree.html?abt=0002&abg=1.

<sup>&</sup>lt;sup>3</sup> https://m.uber.com/.

experience in an industry that had not offered any new opportunity for drivers for decades. Uber has increased small business opportunities for New Yorkers, particularly recent immigrants, veterans, and women. The average earnings per hour for a driver who is active on the platform ten (10) hours per week is roughly the same as the average for drivers who are active on the platform sixty five (65) hours per week.<sup>4</sup> The flexibility of the app allows drivers to work when it's convenient for them – earning money in between other jobs, working with other companies, working around their families' schedules, or taking personal time away from work.

The Uber platform also facilitates a safe environment for driver partners. Every transaction is cashless; unlike taxi drivers, Uber partners never have to worry about the risk or hassle of carrying cash or making change. For example, since Uber launched in Chicago in September 2011, taxi crime has decreased by about twenty (20) percent.<sup>5</sup> Drivers are also encouraged to rate riders to ensure a high quality experience for all Uber trips.

#### **CITY IMPACT**

For cities, Uber's transportation technology brings tremendous progress by making cities smarter. As cities prepare for the future, reliable and convenient transportation remains a significant challenge. Highly-efficient and technology-enabled transportation solutions must be part of the equation, because technology can lead to better transport options for underserved communities, a reduction in congestion, and increased efficiency in cities.

Uber is committed to changing people's lives by revolutionizing urban transportation. Uber provides transportation options for underserved communities, lower DUI rates, and powerful new economic opportunities. Uber serves all communities and neighborhoods with ETA-based dispatch rather than traditional location-based dispatch, ensuring that no rider is rejected because of who they are, where they live, or where they want to go.<sup>6</sup> Uber's vision for the city of the future is one where a major metropolis – whether it's New York City, London, Rio or Singapore – has many fewer cars on the road than it does today.

The company believes in a future that looks greener, cleaner, and more efficient thanks to fewer cars. Uber is not single-handedly driving this trend. In fact, Uber is an essential tool among many other non-privately owned personal vehicles such as public transit, bikesharing, carsharing, walkable communities, and taxis. When combined, this portfolio of transportation choices each serve to replace personal car trips of different lengths, purposes, and times. Each option is strengthened by the other and not a zero-sum fight for a set number of trips.

**UBER NYC BACKGROUND** 

Launched in May 2011, Uber currently offers the following transportation products in New York: uberT (yellow cabs through the Taxi & Limousine Commission's E-Hail Pilot Program<sup>7</sup>), uberWAV (wheelchair-accessible green Boro Taxis), uberX (low-cost commercial black cars with seating for up to four

https://blog.uber.com/nyc-three-septembers-uberX.

<sup>6</sup> Uber Blog, "The City of the Future: One Million Fewer Cars on the Road," 3 October 2014, <u>http://blog.uber.com/city-future</u>.

http://www.nyc.gov/html/tlc/downloads/pdf/ehail\_pilot\_res\_final\_amended\_02\_21\_13.pdf.

<sup>&</sup>lt;sup>4</sup> Uber Blog, "Three September of uberX in New York City," 29 October 2014,

<sup>&</sup>lt;sup>5</sup> Uber Blog, "Uber Impact on Taxi Crime in Chicago," 28 April 2014, <u>http://blog.uber.com/chicagotaxicrime</u>.

<sup>&</sup>lt;sup>7</sup> Uber was the first company to be initiated into the TLC's E-Hail Pilot Program in April 2013. The Program, which was initially set to last one year, has been extended. Read more about the Program at New York City Taxi and Limousine Commission, "Resolution Approving a Pilot Program to Evaluate Electronic Hailing Applications," 13 December 2012 as amended on 21 February 2013,

riders), uberXL (low-cost commercial black cars with seating for up to six riders)<sup>8</sup>, uberFAMILY (low-cost commercial black cars equipped with car seats), UberBLACK (commercial black cars with seating for up to four riders), and UberSUV (commercial black cars with seating for up to six riders). On Thursday, December 4, 2014, Uber will be launching UberPool in New York, a new product that allows up to two (2) riders to share the ride – and the cost – with another rider. Piloted in San Francisco, the effects of UberPool have been seen up close, and in a city as dense – and as car-congested – as New York City, the potential is truly astonishing. A recent MIT study revealed that in Manhattan, up to ninety (90) percent of rides would be combinable with riders being inconvenienced by no more than five (5) minutes, and that "the optimal combination of trips would [reduce] total travel time by 40 percent, with corresponding reductions in operational costs and carbon dioxide emissions.<sup>9</sup>"

Working hand in hand with the NYC Taxi & Limousine Commission (TLC), Uber has established five subsidiary black car bases (Weiter, LLC; Hinter, LLC; and Schmecken, LLC; Grun, LLC; and Danach-NY, LLC) and one subsidiary luxury limousine base (Unter, LLC). Over eleven thousand (11,000) Uber NYC partners are affiliated with one of those six bases. All partners in New York are licensed as for-hire vehicle drivers, their vehicles are registered as for-hire vehicles, and their license plates are embossed with "T & LC." Uber contributes two and a half (2.5) percent of all transportation fares to the New York Black Car Operator's Injury Compensation Fund.<sup>10</sup> Each New York trip's fare includes an over eight (8) percent New York State black car sales tax.<sup>11</sup>

Unlike Uber's other options, Uber does not offer e-payment for its uberT or uberWAV products; riders use the Uber app to identify the location of yellow cabs and green Boro Taxis and e-hail through the app. Once a trip is completed, riders pay as they normally do, with cash or credit card based on the metered fare.

Each week, Uber riders take hundreds of thousands of trips in all five boroughs. With a median pickup time of 2.42 minutes in Manhattan and 3.13 minutes in the outer boroughs, Uber provides riders with a safe and reliable option for on-demand rides.



<sup>&</sup>lt;sup>8</sup> Uber Blog, "We've Got Big News for uberX," 28 July 2014, http://blog.uber.com/nyc/uberXL.

<sup>&</sup>lt;sup>9</sup> MIT News Online, "Ride-sharing could cut cab's road time by 30 percent," Larry Hardesty, 1 September 2014, <u>http://newsoffice.mit.edu/2014/rideshare-data-cut-taxi-time-0901</u>.

<sup>&</sup>lt;sup>10</sup> "Plan of Operation of the New York Black Car Operators' Injury Compensation Fund," 7 September 1999, <u>http://static.squarespace.com/static/53b4520ae4b0c36b0038d37a/t/543ecf2ce4b0fffb4576900b/1413402412</u> <u>274/nybcoicf\_plan\_10.pdf</u>.

<sup>&</sup>lt;sup>11</sup>Uber announces the 8.875% sales tax for each trip on <u>www.uber.com/nyc.</u>

#### RIDER EXPERIENCE: AFFORDABLE TRANSPORTATION OPTIONS

Uber provides affordable, reliable transportation options across every price point. In New York, riders are offered the choice of e-hailing a yellow cab, riding in style with UberBLACK, or opting for an affordable and convenient experience with uberX. uberX prices offer the most affordable transportation option in the city.<sup>12</sup>

uberX PRICE COMPARISON	
(after July 7, 2014 fare reduction)	

#### Williamsburg to East Village



uberX: \$15, old uberX: \$19, taxi; \$16

#### Nolita to Lincoln Center



uberX: \$20, old uberX: \$26, taxl: \$22

#### Grand Central to Financial District



#### RIDER EXPERIENCE: ACCESSIBILITY and uberWAV

"We visited Brooklyn the weekend of October 3, 2014. We were in town for our son's wedding and were staying at a house in Brooklyn. We have another adult son who is confined to a power wheelchair. He was staying at a hotel in Brooklyn because the house we were in was not accessible. I rented a wheelchair van to provide most of his transportation but using a cab service was much easier due to parking issues and time constraints. I searched online, in the phonebook and called several taxi companies and was unable to find a wheelchair taxi in Brooklyn, I was told I

<sup>12</sup> Uber blog, "Lower uberX Fares are Here to Stay," 25 September 2014, http://blog.uber.com/nyc/uberX-price-cut-09-25-2014. needed to arrange several days in advance which is totally inconvenient. It appears there is a service that picks up in Manhattan and goes to all locations but will not pick up in Brooklyn. I noticed on my Uber phone application that they had a wheelchairs service so I decided to try them. A wheelchair cab was at our place inside of 5 minutes and we ended up using them 3 or 4 times over the weekend. We wish [uberWAV] was available everywhere because difficulty in obtaining an accessible taxi is not unique to New York. The commercial drivers do not like to transport wheelchairs even when required because it takes more time. Our son has waited hours for a cab to show up and actually been stranded several times because a cab would not honor his request. I think Uber is providing a valuable service and should continue doing so." – David A., uberWAV rider

Accessibility is a top priority for Uber. The Uber platform was developed to expand access to transportation options for all, including persons with disabilities. The company is committed to making a universally accessible app, and is constantly innovating its platform and operations to meet demand for accessibility. Uber's technology increases the mobility, efficiency and freedom of riders and drivers with accessibility needs.

Uber has been lauded by the blind and visually-impaired community for increasing their freedom and mobility. The Uber app is fully VoiceOver iOS compatible and uses every feature of the iPhone. With VoiceOver, the Uber app provides a safe transportation option for the visually impaired community that is adaptable to their needs. VoiceOver can be used in connection with a wireless braille display, and is available in all Uber cities and languages. VoiceOver helps users navigate the iPhone, even when they cannot see the screen.

Relatedly, service animals are welcome. Uber will deactivate transportation partners from the Uber platform who refuse to transport a service animal. This means that such partners are no longer able to accept ride requests through Uber.

Uber has leveraged its technology to partner with wheelchair accessible transportation providers in multiple pilot programs across the nation,<sup>13</sup> as it works hard on features to accommodate all riders' needs. As a technology company that does not own vehicles or employ drivers, Uber uses all available local resources to make the app a user-friendly product that increases the mobility of those with disabilities. For example, Uber is currently evaluating vehicle financing and incentive programs for partners to add wheelchair accessible vehicles to their fleets.

In New York, Uber launched is wheelchair accessible vehicle option, uberWAV, on August 7, 2014.<sup>14</sup> Riders in the outer boroughs have the ability to request a wheelchair accessible ride with this option. Prior to its uberWAV launch, Uber staff met with the New York City Taxi & Limousine Commission and the Mayor's Office for People with Disabilities to discuss how the Uber platform can help continue to expand accessibility options. Thanks to the leadership of the New York State Legislature, twenty (20) percent of the Street Hail Livery cars (Boro Taxis) serving the outer boroughs are already wheelchair accessible. With the launch of uberWAV, Uber expanded on the city's and state's efforts by connecting riders with these wheelchair accessible Boro Taxis through the Uber app. Riders requiring a wheelchair accessible vehicle have access to reliable, on-demand transportation in the outer boroughs for the first time. Since its launch, people with disabilities have embraced the convenience and reliability of uberWAV by taking hundreds of trips each week.

<sup>&</sup>lt;sup>13</sup> For two examples of these programs, read more about Chicago's UberACCESS program (<u>http://blog.uber.com/accessiblechicago</u>) and Philadelphia's uberWAV program (<u>http://blog.uber.com/phillyWAV</u>).

<sup>&</sup>lt;sup>14</sup> Read more about New York's uberWAV option at "Wheelchair Accessible Rides with uberWAV," 7 August 2014, <u>http://blog.uber.com/nyc-uberwav</u>.



#### RIDER EXPERIENCE: uberFAMILY

"As a family with a toddler living in in Brooklyn without a car, uberFAMILY has changed our lives. Grocery shopping, travel to the airport, as well as getting to school in inclement weather have never been easier. The drivers are personable, caring and careful, driving us as if we were their own family. The fact that we can travel without having to carry our car seat everywhere is a gift to any parent in this town! Plus, our two year old loves saying the word 'Uber' and chatting it up with the drivers, so it is a fun adventure for all of us." – Betsy C., uberFAMILY rider and Brooklyn resident



On May 8, 2014, Uber launched its uberFAMILY product in New York.<sup>15</sup> Uber's highest-rated licensed uberX partners have been trained by The Car Seat Lady's Dr. Alisa Baer<sup>16</sup> on how to safely secure IMMI Go car seats. When riders request uberFAMILY, they can expect not only a car seat, but a professional driver who has been certified by The Car Seat Lady. Families and nannies take advantage of this convenience by taking almost one thousand (1,000) uberFAMILY trips each week.

<sup>&</sup>lt;sup>15</sup> Read more about uberFAMILY at "uberFAMILY: For Parents on the Go," 8 May 2014, <u>http://blog.uber.com/uberfamily</u>.

<sup>&</sup>lt;sup>16</sup> Read more about The Car Seat Lady at http://thecarseatlady.com/.



#### RIDER EXPERIENCE: REDUCING IMPAIRED DRIVING

Uber provides an effective deterrent and a viable alternative to impaired driving. The ubiquity and reliability of Uber can remove the temptation of getting behind the wheel after a night on the town. The seamless, cashless alternative makes it easy for drivers to leave their cars at home, reducing the prevalence of drunk driving. In fact, in Seattle, DUI incidents declined by more than ten (10) percent after Uber entered the market.<sup>17</sup>

In June 2014, a data science enthusiast released his findings on how companies like Uber helps curb drunk driving in Philadelphia.<sup>18</sup> After Uber and similar companies launched in Philadelphia, the average number of DUIs per month dropped across the board by eleven (11) percent, with those under thirty (30) years old being mostly responsible for the drop with a staggering eighteen and a half (18.5) percent decrease.

# RIDER EXPERIENCE: TRANSPORTATION TO HOSPITALS AND EMERGENCY SERVICES

"On the day my newborn son and I were discharged from the hospital, my husband and realized that we didn't have a way of getting home. Although we had a car seat, like most New Yorkers we didn't have a car. Uber to the rescue! I'll never forget how our driver, a father of two, patiently helped my husband figure out how to install our car seat (in the rain, no less). He then obliged with my neurotic first-time mother request to drive 'extra-carefully' and delivered our new little family safely to our doorstep." – Alexandra S., Uber rider and Manhattan resident

The availability of Uber service throughout the city also serves to alleviate strain on ambulances in non-emergency situations. Riders choose to use Uber not only in emergency situations, but also to take regular trips to and from hospitals around the city.

 <sup>&</sup>lt;sup>17</sup> Uber blog, "DUI Rates Decline in Uber Cities," 5 May 2014, <u>http://blog.uber.com/duiratesdecline</u>.
<sup>18</sup> NateGood's Block, "DUI Trends and Ridesharing," Nate Good, 21 June 2014, http://bl.ocks.org/nategood/5868e870b1c668c660f1.



#### RIDER EXPERIENCE: ELIMINATING DISCRIMINATION

Uber's technology eliminates discrimination and lack of accountability persistent in other transportation options. Before accepting a trip, driver are not given any identifying information about a rider when a request is made through the app – including neither the rider's location nor their destination. Rider discrimination is a well-documented problem in New York City: in 2012, "there were 4,237 complaints of service refusal made to the TLC, according to figures from the agency...Fromberg of the TLC has high hopes for the technology saying, 'We believe that some apps would be bias-proof since the responding driver has no knowledge of a hailer's name, appearance, ethnicity or even their destination.'<sup>19</sup>

#### DRIVER OPPORTUNITY: PARTNERING WITH UBER

"Uber is a great opportunity for full time students like me to earn extra cash on my own schedule. Rather than working part time in a place where there is no flexibility with my studies, Uber has always been there when I want to work. If I wasn't in college, I would certainly take Uber full time because I enjoy the technology Uber has to offer for the convenience for both, driver(s) and passenger(s). Lastly, I did work for [a car service] which is total chaos when it comes to favoritism and stress of not being treated with respect by its employees and many passengers. However, with Uber, there is not one day where I have had bad experience with an Uber employee or its riders." – Wagas I., Uber NYC partner

Over eleven thousand (11,000) TLC-licensed black car drivers are affiliated with one of Uber's subsidiary bases. Hundreds of Uber partners live in each of the outer borough City Council districts, with the highest concentration of residences in Queens and Brooklyn.<sup>20</sup>



<sup>19</sup> TheGrio, "Can new mobile apps for hailing cabs stop taxi discrimination in NYC?," Donovan X. Ramsey, April 29, 2013.

<sup>20</sup> To learn more about two of Uber's New York partners, read "Behind the Wheel with...Sani, NYC uberX Partner" (<u>http://blog.uber.com/nyc-behind-the-wheel-sani-october-2014</u>) or "Behind the Wheel with...Pin, NYC uberX Partner" (<u>http://blog.uber.com/nyc-behind-the-wheel-with-pin-uberx</u>).

http://thegrio.com/2013/04/29/can-new-mobile-apps-for-hailing-cabs-stop-taxi-discrimination-in-new-york-city /2/.

#### DRIVER OPPORTUNITY: uberMILITARY

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"I re-enlisted in the Army as a geospatial analyst after originally enlisting in 1992. After serving in Afghanistan I returned home. It was hard to find full time work. Eventually I began working as a private driver for a university. I had a lot of downtime to fill so I signed up to be an Uber partner. Immediately I was impressed by the technology. I liked that I was my own boss. When I was out in the field I had to figure out a lot on my own. Using the Uber app to navigate the city to pick up riders is not unlike the work I did as a geospatial analyst." – Adam C., Uber NYC partner and Army veteran

On September 17, 2014, Uber announced its UberMILITARY launch.<sup>21</sup> Uber is working with Hiring our Heroes via targeted outreach and special incentives to bring fifty-thousand (50,000) service members, veterans, and military spouses onto the Uber platform as drivers. The UberMILITARY Advisory Board and internal UberMILITARY team includes experts representing every branch of the military who continue to put forward new initiatives to positively impact military communities. Former Secretary of Defense, Dr. Robert Gates, serves as volunteer Chairman of the UberMILITARY Advisory Board.<sup>22</sup>

Veterans on the Uber platform today consistently rank among our highest rated partner drivers<sup>23</sup> and do more trips with Uber per week on average than non-veteran partners. Currently, Uber has the pleasure of partnering with almost four hundred (400) UberMILITARY partners (including veterans, military spouses, and reservists) in New York, and over eight thousand (8,000) UberMILITARY partners nationwide. Transitioning service members, veterans, and military spouses drive on the Uber platform in one hundred and seventy five (175) cities throughout the United States.



<sup>21</sup> Uber blog, "UberMILITARY: We Want You," 17 September 2014, <u>http://blog.uber.com/ubermilitary</u>.
<sup>22</sup> CBS News, "Uber seeks to put veterans behind the wheel," 17 September 2014, <u>http://www.cbsnews.com/news/uber-seeks-to-put-veterans-behind-the-wheel/</u>.
<sup>23</sup> CBS News, "Uber seeks to put veterans behind the wheel," 17 September 2014, <u>http://www.cbsnews.com/news/uber-seeks-to-put-veterans-behind-the-wheel/</u>.

<sup>23</sup> APK, Uber - "Veterans," http://vimeo.com/99890898.

#### DRIVER OPPORTUNITY: GROWING A SMALL BUSINESS

"Uber has been an incredible opportunity for me and many other New Yorkers like me. I feel so much more confidence in my ability to earn the money I need to provide for myself and family, including my 14-month-old daughter. The reliability of Uber – as well as the flexibility it gives me in my schedule – makes it ideal for me. It can also be incredibly rewarding and a lot of fun. One of my favorite stories is when I picked up a couple on the way to the hospital to have their first baby. The woman in labor was handling it pretty well, but the guy was in total shock. I had been listening to hip-hop, but I put on some Beethoven thinking it might help to calm him down. We started chatting, and I realized, he was concerned because he didn't know what to expect. Having been there recently as a first-time father, I was able to give him some advice and motivation. When we arrived at the hospital and I helped them out of my car, he gave me a BIG hug. That's when I realized that this job isn't always just about getting from point A to point B – more often than we realize, we have the opportunity to actually have an impact on people's lives, sometimes at very significant moments. – Daniel J., Uber NYC partner

Uber's technology displaces the need for a human operated dispatch system, which is how taxi has operated for decades. Many dispatch systems are prone to showing favoritism among taxi drivers and will assign trips unfairly, resulting in many drivers missing out on opportunities and losing money. Uber's technology provides a fair alternative, where a direct connection is made between drivers and riders based solely on proximity to one another.

As mentioned in the "Rider Experience: Affordable Transportation Option" section, Uber recently lowered uberX prices in New York – continuing to offer the highest quality ride at the most affordable price, and delivering more value than ever before. With past price cuts, Uber has seen trips per hour go up, meaning drivers make as much or more money than before. Lower fares mean greater demand, lower pickup times, and more trips per hour – increasing earning potential and creating better economics for drivers. For example, the average gross revenue per hour for uberX partners in New York has increased from \$24.80 in 2012 and \$26.76 in 2013 to \$36.16 in 2014 (with an average net of \$25.17 per hour in 2014).<sup>24</sup>

Uber partners can be active on the Uber platform for as many or as few hours in a given week as they like. Partners take advantage of that flexibility, as evidenced by the wide range of hours they spend online – everything from five (5) to sixty-five (65) hours a week. This is a huge difference from traditional New York taxi drivers, who buy fixed shifts of twelve (12) hours a day or eighty-four (84) hours a week.<sup>25</sup>

#### **CITY IMPACT: SERVING UNDERSERVED COMMUNITIES**

Residents and visitors previously underserved by transportation options have a convenient, safe, reliable way to move around New York. Riders can open the Uber app and request a transportation provider twenty-four (24) hours a day, seven (7) days a week in all neighborhoods, including those traditionally underserved by existing transportation options.<sup>26</sup> In New York, Uber's technology has led to greater access to transportation options in all parts of the City, especially the outer boroughs. These are neighborhoods where residents simply did not have another choice for transportation before Uber.

The Uber platform was created to solve the challenge of getting a ride, whenever and wherever people need one. Technology and data don't discriminate – the Uber app provides ride reliability never before seen in

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<sup>&</sup>lt;sup>24</sup> Uber Blog, "Three September of uberX in New York City," 29 October 2014, <u>http://blog.uber.com/nyc-three-septembers-uberX</u>.

<sup>&</sup>lt;sup>25</sup> Uber Blog, "What Does a Typical New York uberX Partner Earn in a Week?," 1 December 2014, http://blog.uber.com/how-much-nyc-uberX-partner-drivers-earn-per-week.

<sup>&</sup>lt;sup>26</sup> Uber blog, "With Uber, Everyone Rides," 20 August 2014, http://blog.uber.com/everyone-rides.

transportation. In New York, riders take about three (3) times more uberX or uberT trips from Manhattan to the outer boroughs than yellow taxi trips. Four (4) out of ten (10) rides in Chicago start or end in underserved neighborhoods.<sup>27</sup> In Boston, up to thirty-five (35) percent of residents in outlying neighborhoods were previously unable to get a taxi within twenty (20) minutes of a request, but since Uber's arrival, service and reliability have improved dramatically.

#### CITY IMPACT: SUPPORT FOR PUBLIC TRANSIT

With the push of a button, riders can have a ride waiting for them in a matter of minutes, no matter the neighborhood. Uber has turned many New York neighborhoods without transit options into transit accessible communities via a convenient, affordable, and reliable Uber trip from their homes to end-of-line and other nearby transit stations. In New York, almost twenty-five (25) percent of all trips over the month of October started or ended less than half a mile from a subway station.



CITY IMPACT: IMPROVING THE LOCAL ECONOMY

Uber benefits cities by enabling more consumers to safely go out and shop, dine, and entertain with friends, which generates revenue for small businesses and jobs for residents across the city. Uber allows New York residents to explore new neighborhoods and communities that are otherwise inaccessible by traditional transit.

Cities benefit from Uber because it promotes tourism expenditures in a more diverse variety of neighborhoods and businesses by giving out of town visitors the confidence and comfort of knowing that wherever they go, there will be a safe and convenient ride back to their hotel and they will not have to worry

<sup>&</sup>lt;sup>27</sup> "Uber Economic Study: Uber Serves Underserved Neighborhoods in Chicago as well as the Loop. Does Taxi?" March 3, 2014, <u>http://blog.uber.com/chicagoneighborhoodstudy</u>.

about navigating the city's streets or finding cash to pay for a taxi ride. Last year in Chicago, one (1) in three (3) Uber trips started or ended at small businesses.

In New York, Uber embraces the local economy by partnering with small businesses to provide incentives for riders to visit their establishments. For example, on one weekend in August 2013, Uber offered free rides to over forty (40) local Brooklyn businesses.<sup>28</sup> Similarly, during one weekend in November 2013, Uber offered free rides to over fifty (50) local Queens businesses.<sup>29</sup>

Uber also supports the local community in other ways. During its Ride for a Cause event, for each ride taken in New York during the month of March 2014, Uber donated one (1) dollar to each rider's choice of six (6) local charities.<sup>30</sup> Uber has an ongoing partnership with local Goodwill stores, as evidenced by its Spring Cleaning<sup>31</sup> and Winter Clothing Drive<sup>32</sup> events. Uber has also led holiday toy drives throughout the nation, including a local drive with Room to Grow.<sup>33</sup>

#### CITY IMPACT: WORKING WITH REGULATORS

For nearly four years, Uber has a history of engaging with the TLC to ensure that Uber is able to serve all New Yorkers. The company has worked in close coordination with the TLC in establishing six (6) TLC-licensed bases and ensuring that all partners meet local requirements.

At the state level, Uber has worked in close cooperation with the office of the Attorney General to craft an agreement that resolves questions about Uber's dynamic pricing policies. During periods of peak demand, Uber's pricing algorithm adjusts prices to align with demand and ensure that a ride is available to everyone who needs one. Under the terms of this agreement, Uber set a cap on its pricing during "abnormal disruptions of the market" limited to the normal range of prices it charged in the preceding sixty (60) days. In addition, Uber agreed to further limit the allowable range of prices by excluding from the cap the three highest prices charged on different days during that period. During disasters and relevant states of emergency, Uber will donate its commissions for each trip, twenty (20) percent of the fare, to the American Red Cross's disaster relief efforts.<sup>34</sup> Uber is proud of this innovative, groundbreaking partnership with the Red Cross and the collaborative process that made it possible.

Uber has and will continue to provide data when requested in response to specific law enforcement or consumer safety requests. For example, when Uber learned that an Ebola patient took a trip with Uber in October 2014, Uber reviewed its records and was able to confirm that one of its partner drivers in New York provided a ride to the patient. Uber immediately contacted the Centers for Disease Control and Prevention and the NYC Department of Health and Mental Hygiene (NYC DOHMH), which stated that neither the driver partner nor any of his subsequent passengers were at risk. Uber communicated this to the driver, and the NYC DOHMH medical team met with the driver in person, assuring him that he was not at risk.<sup>35</sup> The

<sup>&</sup>lt;sup>28</sup> Uber blog, "Make it an Endless Summer with Free uberX Rides During #BKLOVESuberX," 22 August 2013, http://blog.uber.com/bklovesuberX.

<sup>&</sup>lt;sup>29</sup> Uber blog, "Gobble Up Free Rides and Local Deals with #QUEENSLOVESuberX," 28 November 2013, http://blog.uber.com/QUEENSLOVESuberX.

<sup>&</sup>lt;sup>30</sup> Uber blog, "Give Meaning to your Commute - Ride for a Cause," 1 March 2014,

http://blog.uber.com/ride-for-a-cause.

<sup>&</sup>lt;sup>31</sup> Uber blog, "Uber+Goodwill Bring You: #UberSpringCleaning," 1 May 2014, <u>http://blog.uber.com/springcleaning</u>.

<sup>&</sup>lt;sup>32</sup> Uber blog, "Share the Warmth," 24 November 2014, http://blog.uber.com/winterclothingdrive.

<sup>&</sup>lt;sup>33</sup> Uber blog, "The #UberSLEIGH Toy Drive is Coming to NYC," 10 December 2013, <u>http://blog.uber.com/ubersleighnvc</u>.

<sup>&</sup>lt;sup>34</sup> Uber blog, "Partnership with American Red Cross to Support Cities and Citizens During Disasters," 8 July 2014, <u>http://blog.uber.com/UberARC</u>.

<sup>&</sup>lt;sup>35</sup> Uber blog, "NYC Statement," 23 October 2014, http://blog.uber.com/nyc-statement.

company believes there is a balance to be struck in helping the City to maintain public safety while still protecting consumer data, and Uber stands ready to work with the TLC to achieve that balance.

The TLC recently passed For Hire Vehicle dispatch rules that threatens to impair consumer choice and driver opportunities. Uber appreciates the TLC's decision to drop the requirement of formal agreements between bases from the rules. However, the company is disappointed that the TLC's decision will introduce new inefficiencies in the ground transportation marketplace by reinforcing an archaic distinction between livery vehicles and black cars to the detriment of both drivers and passengers.

Despite the challenges that the recently-passed rules will pose to both riders and drivers, Uber will continue to build on our record of middle-class job creation, innovation, and consumer choice.



# City Council Committee on Transportation Oversight: App Technology and the Transformation of the Taxi and For-Hire Industries. December 3<sup>rd</sup>, 2014

My name is Edith Prentiss; I am President of the 504 Democratic Club, Vice President for Legislative Affairs of Disabled In Action of Metropolitan New York (DIA); Chair of the Taxis For All Campaign (TFAC), a Board member of the Disabilities Network NYC (DNNYC), and a member of the Permanent Citizen Advisory Council to the MTA Transit Riders' Council (PCAC/TRC).

Apps are ubiquitous in the taxi, FHV (For Hire Vehicles) and SHL (Street Hire Liveries aka Greens). industry. Each set of apps has its own set of rules, which I'm sure, make sense to the TLC or are carefully crafted to reduce sibling rivalry and forestall lawsuits! But apps require the user to afford a smart phone and to know how to use a smart phone. When the TLC proposed E-Hail for the yellows, I testified in opposition based on the fact that drivers could bypass hailers claiming they were on their way to pick up an E-Hail. People using service animals had a justified fear that their attempt to hail taxis would be refused.

When WOW was introduced, I downloaded it to my phone. To be honest, I viewed it as entertainment (as there were rarely any available vehicles where and when I needed one). I've not bothered to installing it on subsequent phones. I rarely bother to use Accessible Dispatch, preferring to hail or utilize mass transit.

Uber, UberX, Sidecar, Lyft, SheRides and the list goes on all believe they should not have to play by the rules. The newly announced UberPool is by definition is inaccessible. Uber should understand we opposed the TLC's efforts to promote their rideshare taxi stands.

The absence of accessible vehicles is a problem the disability community has struggled with for many years given the Taxi & Limousine Commission's failure enforce the FHV Rule. The Rule is simple, bases

are required to have an accessible vehicle or be in contract with a base the TLC allows to provide services to bases without their own accessible vehicle(s). The Rules requires bases to provide "equivalent service" in response time; cost, availability; reservations (if requested by customer) no restrictions based upon trip purpose; and other limitations on capacity or service availability. In 2011 the TLC's <u>Accessibility Initiatives</u> reported there were 16 bases with 23 WC acc vehicles to contract with 760 FHV bases (1:1565 vehicles).

Uber's six bases use WC acc Green Cars to provide WC acc service. Uber and Lyft are adding inaccessible vehicles to the aggregate and using Green WC acc vehicles effectively decreasing the percentage of accessible vehicles. For over five months, we have requested a meeting with the TLC regarding the FHV Rule but we're still waiting.

Let's be honest whether a wheelchair user tries to get a taxi by putting their arm in the air, calling Central Dispatch or using an app, it will always take longer than a non-wheelchair user. Monday, a friend was trying to show me how easy it was to get an acc vehicle. He pulled up the app and not a single accessible available vehicle appeared on the screen!

Later, I was on Park Row with a New School graduate student who is doing a video project on transportation inequity. Three yellow taxis were parked in front of J&R, of course none were accessible. The student like many people thought that vans were WC acc. I explained how to identify an accessible vehicle and we tried to hail one. We saw four, two going north on Park Row occupied by non-WC users and two heading south on Broadway one of which was occupied by a WC user.

Wheelchair users will not have equal service or even equivalent service whether they hail, use an app or call Accessible Dispatch until many more taxis are accessible. In the meantime, if wheelchair accessible Green vehicles were exempt from the frozen zone prohibition our chance of hailing a vehicle would increase tremendously (given that there are approximate three times as many accessible Green vehicles than yellow taxis). And hopefully, Access A Ride will expand their pilot programs to allow wheelchair users access to liveries and taxis at the cost of an AAR trip.

Thank you, Chairman Rodriguez, for the opportunity to testify.



# THE DISRUPTIVE TRANSPORTATION TECHNOLOGY MOVEMENT - A LITIGATION PRIMER & ROADMAP

Prepared by Windels Marx Lane & Mittendorf, LLP

July 16, 2014

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# EXECUTIVE SUMMARY

The introduction of new "transportation network companies" or "TNCs" has had a "game changing" impact on the traditional transportation industry. TNCs offer smartphone applications ("app(s)") which provide free online booking for for-hire transportation and/or ridesharing services.<sup>1</sup> Passengers request rides through an app from a private passenger vehicle driven by a non-commercially licensed driver, a commercially licensed vehicle and a commercially licensed driver, or some other configuration of licensed/unlicensed vehicles and/or drivers. Passengers generally pay for such services through a credit card, the information for which is saved electronically in the passenger's online profile for the app. The fact that anyone may pick-up a passenger, in any type of vehicle, when the app communicates the passenger's location to a driver, has resulted in an onslaught of potential legal violations of local, state, and federal law.

#### TYPES OF CLAIMS

The advent of TNCs has raised several public safety and consumer protection issues that are currently being litigated in lawsuits across the nation. There is a panoply of claims, although many of the overarching theories of these claims overlap. Indeed, cases involving TNCs are varied and include the following: (i) personal injury litigation and insurance coverage issues; (ii) labor law violations and worker misclassification claims; (iii) contractual claims; (iv) false advertising, unfair business practices and consumer protection lawsuits; (v) racketeering; (vi) antitrust violations; (vii) disability discrimination; (viii) tortious interference with business; (ix) government actions; (x) constitutional challenges; (xi) environmental law violations; and (xii) other legal claims and forms of relief.

<sup>&</sup>lt;sup>1</sup> For purposes of this report, we refer to "ridesharing", although we neither concede nor endorse the proposition that such apps are providing ridesharing services as may be defined by local regulation.

# Personal Injury Litigation and Insurance Coverage Issues

Personal injury lawsuits asserted against TNC drivers and/or the TNC itself, are usually filed by a passenger or bystander who has been injured, or worse, during the course of TNC services. The general premise of negligence law is that all citizens have a duty to behave reasonably in the course of their day-to-day actions. When a breach of that duty causes an injury, a negligent act may have occurred. Because passenger carriers must exercise reasonable care when performing their services, the crux of many of these personal injury suits, which also include wrongful death claims, is that a TNC driver, or the TNC itself, breached its duty of reasonable care with respect to some aspect of the services provided. This generally occurs when the driver did not drive safely and thus an accident occurred and/or the TNC did not perform a sufficient investigation of a driver's background before hiring him/her, subjecting the TNC to be held vicariously liable for the driver's wrongful acts. Not only have these types of suits raised issues regarding what is considered "TNC services" (i.e., when the passenger is physically in the vehicle versus when a trip has been booked and the driver is en route to pick-up a passenger), and who is liable for injuries (i.e., the driver, the TNC, or both), but questions about when and whose insurance policies would apply (i.e., the TNCs' commercial insurance or the driver's personal vehicle insurance) must now be reconciled by the courts in these actions.

#### Labor Law Violations and Worker Misclassification

Drivers have initiated legal action against TNCs for labor law violations particularly with respect to wage and hour issues. In many of these cases, drivers are seeking damages in the form of wages and/or overtime that went unpaid due to their misclassification as independent contractors rather than employees and/or unpaid gratuities that were pocketed by the TNC rather than the drivers. Whether an employment relationship exists within the meaning of state and

federal Labor Law is a question of fact and depends on whether there is evidence that the putative employer has exercised control over the manner in which the worker performs his or her job and whether the worker's services form the core part of what the business does. The lawsuits alleging misclassification argue that drivers are integral to the operation of TNCs and thus, they should be properly classified as employees and eligible for workers compensation and unemployment benefits in the event that they are terminated. Further, drivers argue that TNCs direct drivers not to accept tips because they are included in the service fees automatically charged to customers' credit cards. However, the law in many jurisdictions, as well as industry practice, requires that gratuities be remitted to workers in full.

#### **Contractual Claims**

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As an extension of the foregoing, drivers have also sued TNCs for failure to comply with terms of their driver agreements concerning wages and gratuities. The breach of contract suits also include claims that the TNCs have been unjustly enriched by the conversion of drivers' gratuities as well as the equitable claims of *quantum meruit* and promissory estoppel, which allow for a claimant to ask the court to enforce a promise, or an offer that was made to and accepted by the claimant, even if the specific agreement at issue does not satisfy the required elements of a legally enforceable contract.

#### False Advertising, Unfair Trade Practices and Consumer Protection Claims

Plaintiffs have invoked federal statutes such as the Lanham Act, and similar state corollary statutes, to assert, *inter alia*, claims of false advertising. These claims allege that TNCs have made false statements regarding their compliance with the law, which has deceived or has the tendency to deceive the public, thereby resulting in damages in the form of commercial injuries, or money spent to purchase TNC services. The false statements alleged include

misrepresentations TNCs have made regarding insurance coverage and proper licensing of the vehicle and/or drivers with the governing agency. Some TNCs do not comply with many of these costly standards, which allow them to charge a lower fare than transportation companies that do comply with the law, thus deceiving the consumer into thinking that such TNCs are similarly licensed and safe, but cheaper. This, plaintiffs have alleged, has resulted in a decline in profits for the law abiding transportation companies.

In addition to the foregoing, cases have been brought by passengers as well as members of the transportation industry – trade associations, competing taxicab companies and black car/limousine companies – alleging unfair business practices and consumer protection violations. There are numerous state and federal statutes which serve to protect the consumer and to promote fair competition, thus the theories upon which several of these claims are based are varied and broad. Many of the state claims are based on state common law or consumer protection statutes. However, federal consumer protection statutes, such as the Telephone Consumer Protection Act, have also been used to challenge the unscrupulous business practices of some TNCs.

# Antitrust Violations

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Antitrust laws, also referred to as "competition laws", are statutes designed to protect consumers from predatory business practices by ensuring that fair competition exists. State and federal laws serve to prohibit: (i) conduct that unreasonably restrains trade or commerce; (ii) attempts to monopolize a particular market; (iii) price discrimination; and (iv) exclusive dealing agreements which may have anticompetitive effects. At least one state law case has been filed which charges a TNC with violating a specific state antitrust statute through price fixing. The price fixing alleged is: (i) charging mandatory prices that have not been approved by the state;

(ii) charging fares that are far below market rate to constitute illegal predatory pricing with which reputable transportation companies are unable to compete; and (iii) charging uniform rates which restrain trade and constitute an effort to monopolize the industry and destroy competition.

# Racketeering - Corrupt Business Practices & Scheme to Defraud

The federal Racketeer Influenced and Corrupt Organizations Act, commonly referred to as the "RICO Act" or simply "RICO", is traditionally used to impose criminal penalties for acts performed as part of an ongoing criminal organization. However, RICO has been used in the context of TNC litigation as a means to assert a civil cause of action for damages to businesses caused by the TNCs' vast commercial enterprise which flouts for-hire vehicle regulations throughout the world.

#### **Disability Discrimination**

TNCs are also being brought to court for allegedly discriminating against passengers on the basis of disability in violation of the federal Americans with Disabilities Act. At least one federal case exists in which disabled passengers and disability rights activists are suing a TNC for refusing to provide service to individuals with disabilities, refusing to have accessible vehicles, and refusing to assist with the stowing of mobility devices.

# **Tortious Interference with Business**

Tortious interference with a business is the intentional, damaging intrusion on another's potential or existing business relationship. The interference is usually alleged when a defendant induces a contracting party to break a contract or steals customers away from a third party by unlawful means. Within the context of TNC litigation, this claim has been asserted when disruptive TNCs are illegally operating taxicab services without proper permits or insurance, and through this violation, the TNCs are stealing drivers and taking passengers away from legitimate

taxicab companies. As a result, TNCs are interfering with the economic relationship between taxicab companies and their respective drivers and consumers.

# Governmental Actions – To Stop Unlicensed For-Hire Operations

Several lawsuits are pending which involve municipalities or government agencies in which the government is seeking a restraining order or an injunction against TNCs to cease operations because they have failed to comply with local regulations. All government agencies and municipalities have enforcement procedures they must follow to punish those that violate the law. However, when it is part of a company's *modus operandi* to "shoot first and ask questions later", as has been the case with several disruptive TNCs, cities have sought to shortcut enforcement protocol, that may only momentarily curb unlawful TNC operation, by seeking judicial assistance to permanently shut down such unlawful and dangerous business operations.

# Constitutional Challenges - Equal Protection & Regulatory Takings

There are also a number of lawsuits in which government agencies or municipalities are being sued for violating state and/or federal constitutional rights that require laws to be enforced equally amongst similarly-situated persons or businesses. Plaintiffs in these cases believe that the government is not adequately or equitably enforcing its laws against TNCs, laws that are equally applicable to all transportation companies. For instance, having different levels of insurance, criminal background checks and other licensing requirements for TNCs as compared to limousines and taxicabs, all of which are engaging in the same exact activity of transporting passengers for hire, raises equal protection of the law concerns for two separate license classifications without a proper rational basis. Also, actions have been commenced alleging regulatory takings of private property (medallion values) without just compensation, for the government's failure to regulate unlicensed ridesharing or TNC type of services, leading to the

devaluation of medallion property right values. The Fifth Amendment of the United States Constitution provides that persons must receive just compensation for the depreciation in value of their property, whether by (i) an actual government acquisition (e.g., paying just compensation to a homeowner if the powers of eminent domain are exercised to demolish his or her property to build a highway), or by (ii) a regulatory taking, caused by government agencies and municipalities enacting extensive regulations or failing to enforce the law resulting in a devaluation of private property (e.g., failure to enforce laws against TNCs resulting in depreciation in medallion values).

# **Environmental Law Violations**

In additional to constitutional requirements, governments must comply with their own administrative procedures when initiating new rulemaking and/or implementing new regulations/legislation. In many cases, an environment assessment of new legislation is required before such laws are implemented. At least one state lawsuit is asking a court to review the procedures by which new TNC legislation was passed in order to ensure that the government agency followed state law procedures for rulemaking and if not, to strike the law as void for failing to comply with the requirement to conduct an environmental quality assessment.

#### PURPOSE OF THE REPORT

This report outlines the major and/or novel legal claims that have been asserted in TNC litigation across the U.S., including an explanation of potential legal theories upon which TNC and disruptive app litigations may be based. We have first analyzed the most popular, novel and compelling claims that have been used to challenge the operations of disruptive TNCs. Following the summary of the causes of action, in the Appendix annexed hereto, we have compiled case briefs for the most prominent lawsuits in which these legal claims are being

pursued. These lawsuits all relate to at least one of the three largest and most disruptive TNCs operating across the nation: Uber Technologies, Inc. ("Uber"); Zimride, Inc. d/b/a Lyft ("Lyft"); and Side.cr LLC ("Sidecar"). Most of these lawsuits are still pending, and only time will tell whether court rulings will change the course of the TNC movement which has, thus far, moved swiftly and aggressively across the country, disrupting traditional for-hire transportation markets.

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#### SUMMARY OF CAUSES OF ACTION

# I. Personal Injury Lawsuits & Insurance Coverage Issues

There have been several cases in which either passengers or bystanders have been injured by a TNC driver during the course of TNC for-hire services. The crux of these claims rest on the legal theory of negligence, but may also include an action for wrongful death when the resulting damages of an alleged breach of duty of care results in death, rather than simply an injury. Below we have summarized the elements of a negligence claim, and liability theories upon which the claim may be based, as well as the elements of a wrongful death claim.

# A. Negligence

Negligence is the failure to exercise the level of care that someone of ordinary prudence would have exercised under the same circumstances. It may consist of actions, but can also consist of omissions where there is a duty to act. Negligence involves harm caused by carelessness, and not intentional harm. Five elements are required to prove a case of negligence:

- 1. <u>The existence of a legal duty to exercise reasonable care</u>. The plaintiff must show that the defendant owed the plaintiff a duty of care.
- 2. <u>A failure to exercise reasonable care</u>. The plaintiff must show that the defendant breached the duty of care.
- 3. <u>Physical harm was caused by the negligent conduct</u>. After establishing that defendant breached a duty of care, plaintiff must prove the harm was caused by such breach.
- 4. <u>Physical harm in the form of actual damages</u>. In order for plaintiff to recover, he/she must show that the defendants breach caused a financial loss.
5. <u>Proximate cause – a showing the harm is within the scope of liability</u>. Plaintiff must prove that the harm was not such a remote consequence of defendant's actions that there should not be any liability.

Negligence cases are very fact specific and all five elements need to be proven before a plaintiff can establish his or her case. Negligence claims were raised in *Jiang Liu, et al. v. Uber Technologies, Inc.* Case No. CGC-14-536979 (California), *United Independent Taxi Drivers Inc., et al v. Uber Technologies, Inc. and Lyft, Inc.*, Case No. BC51387 (California); *Herrera, et al. v. Uber Technologies, Inc., et al.*, Case No. CGC-13-536211 (California) and *Fahrbach v. Uber Technologies, Inc.*, Case No. CGC-13-533103 (California).

The facts which form the basis for the negligence claim in the *Liu* case are as follows: On December 31, 2013, an UberX driver was cruising through San Francisco when he struck a family of three (Mother, Huan Kuang, 39, her son, Anthony Liu, 5, and daughter, Sofia Liu, 7), killing the seven year old daughter, and severely injuring her mother and brother. Uber very quickly denied any involvement in the accident, but has since admitted the driver arrested and charged in the accident, was in fact an UberX partner. However, Uber distinctly notes that the driver was not on an Uber call at the time of the accident. Uber has since terminated the services of the driver, and although Uber has expressed its condolences to the family on its blog, it is distancing itself from the accident or any liability for same.

The Liu family suit alleges that, at the time of the crash, the Uber driver was logged onto the UberX smartphone app and was available to provide rides. As such, Uber is alleged to have breached its duty of care by entrusting the driver to provide transportation services for the company, and by failing to learn, through background checks, that the driver may cause a danger to the public. Further, because he was in the course of providing such services for Uber when

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the accident occurred, and Uber requires its drivers to use a smartphone to pick-up trips, such requirement may have distracted the Uber driver and resulted in damages to the family. As such, the company is alleged to be liable for the accident involving the Uber driver.

In *Herrera, et al. v. Uber*, Plaintiffs allege that after an Uber driver arrived to pick them up, and en route to the drop-off location, the Uber driver collided with co-Defendant's vehicle, resulting in, *inter alia*, both Plaintiffs suffering from major concussions. Plaintiffs further allege that when they complained about this incident to Uber, Uber instructed them to file a claim with the Uber driver's personal motor vehicle insurance to seek recompense for their medical care. However, the driver's carrier denied coverage as he did not have a commercial policy, and the driver's personal motor vehicle policy specifically excluded instances of driving for profit. Plaintiffs argue that Uber was negligent in failing to train and supervise the subject driver and its other drivers and, therefore, because subject driver was an employee of Uber, Uber is vicariously liable for the work-related vehicle collision.

In Fahrbach v. Uber Technologies, Inc., Plaintiff was a bystander who was injured as a result of a vehicle accident involving an Uber driver. The suit was brought against the for-hire vehicle ("FHV") driver, the limousine company that the FHV driver was affiliated with, and Uber, because the FHV driver was participating in an Uber trip at the time of the accident. The FHV driver had the required amount of insurance coverage for his state FHV license, but Uber is disclaiming liability based upon their contract with the driver. This was the first case filed that would test the enforceability of Uber's terms and conditions, which seek to absolve themselves of responsibility if an accident were to occur during an Uber trip.

# 1) Legal Theory of *Respondeat Superior*

Under the doctrine of *respondeat superior*, which is also known as vicarious liability, a principal (for example, an employer) can be found liable for the negligence of its agent (for example, an employee) causing injuries to third parties, if, at the time of the occurrence, the agent was acting within the scope of his or her employment. To establish a principal's liability for the acts of his or her agent, a plaintiff must prove (1) that a principal-agent relationship existed and (2) that the tortious act of the servant occurred within the scope of that employment. It is not every agent whose fault is attributable to a principal, however. In this regard, a non-employee agent is generally nothing more than an independent contractor whose fiduciary duty to his principal may bind the principal with respect to contractual obligations. The actions of an independent contractor are not actions of the principal in all circumstances and for all purposes, as is ordinarily the case when a driver is deemed a servant/or agent.

Plaintiffs raised respondeat superior claims in Ryan Lawrence v. Uber Technologies, Inc., Case No. CGC-13-535949 (California). In Lawrence, Plaintiff filed a complaint against Uber, driver Eduardo Gondim and Uber passenger Walter Allen Rosenfield, for injuries he sustained while riding his bicycle in a designated bicycle lane. Plaintiff claims that he was hit and injured by the door of the driver's vehicle after the Uber passenger exited the Uber vehicle in a clearly marked bicycle lane. Plaintiff alleges that he suffered injures to his leg/knee requiring hospitalization and weekly physical therapy, resulting in medical expenses in excess of \$325,000.00 due to Defendants' negligence and Uber's breach of duty of care. This duty was allegedly breached under the theory that Uber was the employer of the defendant driver who wrongfully allowed the Uber passenger to exit the vehicle in a designated bicycle lane, during the course of an Uber trip, which resulted in Plaintiff's injuries.

### B. Wrongful Death

In most jurisdictions an action for wrongful death is a purely statutory right which is designed to compensate a surviving spouse and/or next of kin for the pecuniary losses sustained due to a decedent's death. The recoverable damages are not based on the negligent act, but rather, on the survivors' injuries resulting from the decedent's death. To state a cause of action for wrongful death, a plaintiff must show: (i) that the plaintiff has capacity to sue as personal representative of the deceased; (ii) that the plaintiff is the person entitled by statute to damages; (iii) that there are alleged sufficient facts to show in what particular way the defendant or defendants were negligent; (iv) that the defendants' negligence was the proximate cause of death; and (v) damages.

Plaintiffs raised claims for wrongful death in *Jiang Liu, et al. v. Uber Technologies, Inc.*, Case No. CGC-14-536979 (California).

### C. Insurance Coverage/Declaratory Judgment

A declaratory judgment is a judicial determination of the rights of respective parties often sought in situations involving insurance policies, contracts, deeds, leases, and wills. A declaratory judgment differs from other judicial rulings in that it does not require that any action be taken. Instead, the judge, after analyzing the controversy, simply issues an opinion declaring the rights of each of the parties involved. Individuals may seek this type of judgment after a legal controversy has arisen, but before any damages have occurred or any laws have been violated.

Although the specific elements may vary from state to state, a declaratory judgment requires a plaintiff to prove: (i) a substantial controversy between the parties; (ii) adverse legal interests; and (iii) that those adverse legal interests are of sufficient immediacy and reality to

justify declaratory relief. Declaratory judgments can be brought in federal court under the Declaratory Judgment Act under 28 U.S.C. § 2201, or in state court under relevant state statutes. This judgment is appropriate when it will "terminate the controversy" giving rise to the proceeding. A declaratory judgment has the force and effect of a final judgment on the matter and may be appropriate if there is specific warning of *intent to prosecute*. If there is a prosecution already in process, generally courts will not issue declaratory relief.

Declaratory relief has been sought in several cases involving TNCs. See United Independent Taxi Drivers Inc., et al. v. Uber Technologies, Inc. and Lyft, Inc., Case No. BC513879 (California); Goncharov, et al. v. Uber Technologies, Inc., Case No. CGC-12-526017 (California); and Landmark American Insurance Company v. Uber Technologies, Inc., Case No. 1:2013-cv-02109 and Case No. 1:13-cv-02103 (Illinois).

In the cases captioned, Landmark American Insurance Company v. Uber Technologies, Inc., Case No. 1:2013-cv-02109 and Case No. 1:13-cv-02103 (Illinois), Landmark American Insurance Company brought two actions against Uber seeking a declaration from the Court that Landmark had no duty to defend or indemnify Uber under a Landmark insurance policy as it relates to Uber's insurance claims arising from the Ehret case and Yellow Group case, more fully explained below. Landmark alleged that relief sought by Ehret and Yellow Group against Uber was not covered under the policy. A settlement was reached in each of these actions.

## II. Labor Law Violations & Worker Misclassification

Many licensed for hire vehicle operators invest much time and legal resources on the issue of how to properly classify their for hire drivers under state and federal labor law. However, TNCs that solicit and hire drivers to provide transportation services through their app(s), may be creating a relationship between their companies and their affiliated drivers which do not comport with legal standards for the independent contractor worker classification category.

Additionally, the contracts between TNCs and their respective drivers, may set forth terms of "employment", regardless of the driver's classification as an independent contractor or employee. Entitlement to a wage in excess of the minimum wage and/or the manner in which gratuities are remitted may be outlined in an agreement between a TNC and driver. Below we have summarized the claims that have been asserted by TNC drivers against TNCs. The allegations involve labor law violations, including wage and hour claims and worker misclassification claims.

The classification of workers as independent contractors or employers is important under federal, state and local tax and labor laws. Either classification triggers a specific set of laws to which a putative employer must comply in order to ensure that workers are paid appropriate wages for hours worked, overtime pay, and that they are paid on a regular basis. Further, a putative employer may be required to pay taxes to the state and/or federal taxation department as well as unemployment insurance for workers that are deemed "employees." Worker classification has become a particularly important topic recently as the Internal Revenue Service ("IRS") has stepped-up enforcement of rules regarding independent contractors. This increased enforcement has been facilitated by the formation of joint task forces among the Federal

Department of Treasury and the U.S. Department of Labor ("DOL"), as well as between state agencies, to crack down on independent contractor misclassification.

In order to determine whether a person is an employee, and therefore entitled to overtime pay subject to state and federal wage and hour laws, the relationship between the employee and business is examined. Whether an employment relationship exists within the meaning of a specific state law is fact-specific and no one fact is determinative. An employer-employee relationship exists when the evidence shows that the employer exercises control over the results produced or the means used to achieve the results. The most important factor to be considered, however, is "control over the means" by which results were achieved.

Some factors applied by courts/state agencies to determine the amount of control a purported employer had over a worker include:

### <u>Behavioral Control</u>

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Does the business instruct the worker on when and where to work, what tools to use, which other workers should assist with the work, where to purchase supplies, does the business provide training, and what order or sequence to follow?

## Financial Control

Does the business reimburse the worker for expenses related to the job? Can such worker realize a profit or loss?

### Type of Relationship

Does the worker get benefits, such as paid sick leave, or a pension?

The more behavioral and financial control that an employer has over a worker, the more likely that such worker would be considered an employee.

The issue of worker misclassification was raised in the class action O'Connor, et al. v. Uber Technologies, 2013-cv-03826 (California). Plaintiffs argue that Uber drivers are required to follow a litany of detailed requirements imposed on them by Uber. The drivers are graded, and are subject to termination, based on their failure to adhere to these requirements. Plaintiffs assert that this indicia of control shows that Uber drivers are not, in fact, independent contractors, but rather, employees of the company.

# III. Contractual Claims

A contractual claim is a dispute that arises out of an agreement between the parties. Typically, the agreement is in writing and one or both parties have breached a term of the agreement. Where no contract exists, the law recognizes several *quasi* contract claims to allow for recovery where one party received a benefit at the other party's expense. Many of the claims brought by drivers against TNCs are based in contract or *quasi* contract.

### A. Breach of Contract

A breach of contract is a legal proceeding where one or more parties to a contract do not fulfill their obligations under such contract. Such breach may be because of non-performance or interference with the other party's performance. To demonstrate a case for breach of contract, a plaintiff must show: (i) the existence of a contract; (ii) that the plaintiff was ready, willing and able to perform; (iii) that the defendant's breach has kept them from performing; and (iv) that the plaintiff has suffered damage.

A breach of a contract can be minor, material, fundamental or anticipatory. In the event of a minor breach, the plaintiff can only recover actual damages and not specific performance. A material breach permits the plaintiff to either compel performance or collect damages. A fundamental breach is so serious that it permits a plaintiff to terminate the contract and sue for damages. An anticipatory breach is an unequivocal indication that the defendant will not perform when performance is due or that non-performance is inevitable. A plaintiff may treat an anticipatory breach as immediate, terminate the contract and sue for damages.

## B. Quantum Meruit

In the case where no express contract exists and breach of contract damages cannot be recovered, the legal theory of *quantum meruit* may be available. Though the specific elements

may vary from state to state, generally a plaintiff must show: (i) the performance of the services in good faith; (ii) the acceptance of the services by the person to whom they are rendered; (iii) an expectation of compensation therefore, and (iv) the reasonable value of the services.

### C. Unjust Enrichment

Similarly, the theory of unjust enrichment is based on the principle that a person must not be allowed to enrich himself unjustly at the expense of another. A claim for unjust enrichment generally requires a plaintiff to show: (i) the other party was enriched; (ii) at plaintiff's expense; and (iii) that it is against equity and good conscience to permit the other party to retain what is sought to be recovered.

Plaintiffs raised breach of contract, unjust enrichment and *quantum meruit* claims in *Lavitman v. Uber Technologies, Inc.*, Civil Action No. 12-449 (Massachusetts) and O'Connor, et al. v. Uber Technologies, 2013-cv-03826 (California). In *Lavitman v. Uber Technologies, Inc.*, Civil Action No. 12-4490 (Massachusetts) taxi driver David Lavitman (who also drives for Uber) filed a complaint accusing Uber of violating a state law which states that "no employer or other person" may take any portion of a worker's gratuity. The lawsuit refers to a company document that explains how Uber and the driver divide the earnings: "We will automatically deposit the metered fare + 10% tip to your bank account each week." Plaintiff alleges that customers are regularly assessed a 20% gratuity, but that the company retains as much as half that amount, and thus, Uber is unjustly enriched by this deception. The Plaintiff is seeking class action status.

## **D. Promissory Estoppel**

Promissory estoppel is a quasi-contractual, equitable doctrine that is recognized in most jurisdictions. Under New York law, "[i]n order to establish a viable cause of action sounding in promissory estoppel, a plaintiff must allege: (i) a clear and unambiguous promise; (ii) reasonable

and foreseeable reliance by the party to whom the promise is made; and (iii) an injury sustained in reliance on the promise."<sup>2</sup> Typically, a plaintiff may invoke the doctrine of promissory estoppel in two situations: 1) to enforce a promise in the absence of bargained for consideration; and 2) to provide relief to a party where the contract is rendered unenforceable.

Plaintiffs have asserted promissory estoppel claims in *Dundar v. Uber Technologies, Inc.*, Case No. 653400-2013 (New York). Dundar is a licensed New York City taxi driver and Uber driver who alleges that he purchased a 2010 Chrysler in reliance upon Uber's approved vehicles for Black Car status. Plaintiff further alleges that approximately 1 year after he purchased the 2010 Chrysler, Uber demoted him from Uber Black status to UberX status because Dundar's 2010 Chrysler no longer qualified for Uber Black status. As a result of the demotion from Uber Black to UberX, Dundar claims he suffered a significant decrease in earnings. Plaintiff further alleges that based upon Uber's new list of approved vehicles, Plaintiff traded in his 2010 Chrysler for a 2013 Chrysler 300 for a total adjusted sale price of \$60,449.68, and was restored to Uber Black status. Plaintiff then states that approximately four (4) months following Plaintiff's purchase of the 2013 Chrysler, Uber once again demoted Plaintiff to UberX status because the 2013 Chrysler was removed from Uber's list of approved vehicles for Black Car status. As such, Plaintiff claims he relied on the representations made by Uber with respect to his vehicle being an approved vehicle, but that this reliance resulted to his detriment.

<sup>&</sup>lt;sup>2</sup> Rogers v. Town of Islip, 230 A.D.2d 727, 727 (2d Dep't 1996).

# IV. False Advertising, Unfair Trade Practices & Consumer Protection Claims

There are numerous federal and state laws that serve to protect the public from harm. The "public" may include consumers, but also competitors in a given industry. The government has an interest in ensuring, through state and federal statutes that advertising is truthful, that the free market provides for fair competition, and that interstate commerce is not being exploited for purposes of businesses operating illegally, and that businesses are servicing all customers fairly and indiscriminately.

As such, consumers of TNCs as well as competitors of TNCs have asserted a myriad of claims against TNCs to address the issue of unfair business practices and consumer protection. Complaints have been filed by members of the public (industry members and individual consumers) asserting violations of the federal Lanham Act and Telephone Consumer Protection Act. Also, there have been state law corollaries to the aforementioned and common law claims asserted for unfair competition and deceptive acts and practices. We summarize these causes of action below.

## A. Federal Law: The Lanham Act

The Lanham Act, 15 U.S.C. § 1051 *et seq.*, principally provides for two distinct causes of action: false designation of origin or source, known as 'product infringement,'<sup>3</sup> and false description or representation, known as "false advertising." In order to establish "standing", or the ability to sue under the Lanham Act, one must demonstrate a reasonable interest to be protected against the advertiser's false or misleading claims, and a reasonable basis for believing that this interest is likely to be damaged by the false or misleading advertising. The "reasonable basis" prong embodies a requirement that the plaintiff show both <u>likely injury</u> and a <u>causal nexus</u>

<sup>&</sup>lt;sup>3</sup> "Product infringement" as referred to herein includes goods and <u>services</u>. Lanham Act, 15 U.S.C. § 1125(a)(1) (emphasis added).

to the false advertising or infringement claim. The most common remedy is a preliminary injunction, though damages, costs, and attorneys' fees are sometimes awarded.

To state a claim of misrepresentation under the Lanham Act, a plaintiff must allege: (i) a false statement of fact by the defendant in a commercial advertisement about its own or another's product; (ii) the statement actually deceives or has the tendency to deceive a substantial segment of its audience; (iii) the deception is material, in that it is likely to influence the purchasing decision; (iv) the defendant caused its false statement to enter interstate commerce; and (v) the plaintiff has been or is likely to be injured as a result of the false statement.

With regard to the first element, false statements of fact (in commercial advertisement) include both those that are literally false and those that, although literally true, are misleading or likely to cause consumer confusion. Courts may presume consumer deception and reliance, the second element, if the defendant made an intentionally false statement regarding the defendants' product, even if the statement entailed little overt reference to plaintiff or plaintiff's product. Materiality in Lanham Act false advertising cases may be established by a showing that the representation was likely to deceive a consumer and influence his or her purchasing decision. Finally, because a likely injury is less certain than an actual injury, a plaintiff need not prove that it has actually been injured to establish the commercial injury necessary for Lanham Act standing, so long as the likelihood of injury is present.

Damages available under the Lanham Act include: (1) defendant's profits; (2) any damages sustained by the plaintiff; and (3) the costs of the action. In some circumstances, a court may award both actual damages and the defendant's profits resulting from the false advertising. The defendant in a false advertising case brought under the Lanham Act will usually try to negate at least one of the elements the plaintiff must show in order to succeed.

TNC cases involving alleged violations of the Lanham Act include Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG (Massachusetts); Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois) and Greater Houston Transportation Company, et al. v. Uber Technologies, Inc and Lyft, Inc., Civil Action No. 14-941 (Texas).

In Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG (Massachusetts), Plaintiffs alleged that Uber's use of an unlicensed dispatch system ignores regulations that are essential to public safety, and that Uber uses a payment system that illegally overcharges customers. More specifically, the Boston Complaint alleges, *inter alia*, that Uber: (i) does not have a regular program of inspecting, licensing and insuring vehicles as required by regulations; (ii) enlists drivers who have not met proper license requirements; (iii) forces consumers to waive their rights to hold Uber accountable for dangerous, offensive, harmful, or unsafe behavior by its drivers; (iv) ignores laws designed to protect consumers with disabilities; (v) does not equip its cars with essential safety protections as required; (vi) claims it is a car service in order to buy less expensive vehicle insurance; (vii) claims it conducts business outside Boston where insurance rates are lower; (viii) deceives consumers by falsely representing that drivers and vehicles are properly insured; (ix) fails to disclose the fare until after the ride is complete; (x) illegally charges a 20% gratuity; and (xii) fails to share required trip data.

Uber filed a Motion to Dismiss, and on February 28, 2014, United States Magistrate Judge Marianne B. Bowler issued a report and recommendation on the motion. The Court recommended dismissing Count I (Misrepresentation of Services in Violation of Lanham Act), finding no explicit misrepresentation; but the Court did find an implicit misrepresentation because Uber taxis charge illegal fares, unlawfully use cell phones, and unlawfully limit payment

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options to credit cards. However, even with this implicit misrepresentation, the Court did not find any commercial advertising or promotion because the alleged activity only targeted individual riders. The Court also did not find any harm to the plaintiffs' business because of any misrepresentation. The Court recommended not dismissing Count II (Misrepresentation of Connection, Association, Sponsorship and Approval of Lawful Taxi Association in Violation of Lanham Act) because it can be reasonably inferred that the dispatching of Boston Cabs, with their unique identifying features, created confusion leading some to believe Uber and Boston Cab were affiliated. The Court also found that Uber may have caused damages to Boston Cab because it takes business away from taxis by the use of Uber Black Cars and SUVs.

In Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois), Plaintiffs, Chicago taxi company, Yellow Group, and its subsidiaries and affiliates, filed a claim against Uber for false advertising under Section 43(a) of the Lanham Act and its state law corollary, the Illinois Fraud and Deceptive Practices Act, by misrepresenting its vetting of "fleet partners" and a false association with "fleet partners". On September 30, 2013, the Court issued its Decision and Order with respect to Uber's Motion to Dismiss the Complaint. The Court denied Uber's motion to dismiss for lack of subject matter jurisdiction, as well as its motion to dismiss several of the claims for false advertising, misrepresentation and deceptive practices under the Lanham Act, and the Illinois Fraud and Deceptive Practices Act. However, Uber's motion to dismiss for failure to state a claim for relief was granted as to Uber's alleged statements about the "premium" and "high quality" nature of its services and its representation that it charged standard taxi rates plus a 20% "gratuity." The motion was also granted as to the taxi plaintiffs' claims regarding insurance misrepresentation, and that Uber induced breaches of its agreements with drivers regarding the use of their trademarks.

In Greater Houston Transportation Company, et al. v. Uber Technologies, Inc., and Lyft, Inc., the plaintiffs allege that Uber and Lyft are misrepresenting their services as "ridesharing", although they are in fact operating "for hire" without following the applicable "for hire" regulations including obtaining licenses, paying licensing fees, obtaining proper insurance, and charging regulated rates. The Complaint references the Cease and Desist letter issued on March 26, 2014 by the City of San Antonio Police Department and the 26 citations that the Houston Administration & Regulatory Affairs Department issued to Uber and Lyft for noncompliance with the Code. Plaintiffs allege that Uber and Lyft have made various misrepresentations, including, referring to their services as "ridesharing", stating that they can operate legally, and misrepresentations of insurance coverage and safety.

### **B.** State Consumer Protection Laws

There are also state law corollaries to the Lanham Act's claim for misrepresentation of services. *See* Deceptive Trade Practices Act Violation (Illinois), Consumer Fraud and Deceptive Business Practices Act Violation (Illinois), Consumer Protection Act Violation (RCW). Causes of action under these statutes, though similar to the Lanham Act in terms of elements, are nevertheless distinguishable from the Act because they focus on "consumer protection", whereas the Act focuses solely on competition related injures. For example, a state statutory corollary to the Lanham Act was implicated in *Western Washington Taxicab Operators Association v. Uber Technologies, Inc.*, Case No. 14-2-08259-2 (Washington).

In Western Washington Taxicab Operators Association, Washington Taxicab Operators' Association, an organization of Seattle and King County taxicab operators, filed an action against Uber Technologies Inc. for unfair and deceptive practices in violation of Washington's Consumer Protection Act, resulting from Uber's violation of taxi and for-hire regulations imposed by the City of Seattle, King County and Washington State. The Operators' Association claims that Uber deprives its members of fares and tips they expect as licensed drivers, and harms the public interest by depriving the public of the rights and protections provided to passengers within those regulations (trained drivers, safe and properly insured vehicles). The Operators Association seeks damages in the amount equal to the lost fairs and tips due to Uber's alleged unlawful dispatch operation, treble damages, reasonable attorneys' fees and costs, and an injunction prohibiting Uber's operations. It appears that this litigation targets Uber Black only.

# C. Federal Law: Telephone Consumer Protection Act, 47 USC § 227

The United States Congress passed the Telephone Consumer Protection Act ("TCPA") in 1991. The Federal Communications Commissions is charged with issuing rules and regulations implementing the TCPA. The TCPA restricts telephone solicitations and the use of automated telephone equipment. The TCPA limits the use of automatic dialing systems, artificial or prerecorded voice messages, SMS text messages, and fax machines. It also requires fax machines, autodialers, and voice messaging systems to identify and have contact information of the entity using the device in the message. The essence of the TCPA is that a consumer has to give prior express consent before he or she can receive a telephone solicitation. Some general restrictions under the TCPA include:

- Calling residences before 8 am or after 9 pm local time;
- A company must keep a company-specific "do-not-call" list of consumers that must be honored for 5 years;
- Solicitors must honor "National Do Not Call Registry"; and
- Prohibits calls made using an artificial voice or recording.

The TCPA applies to both voice and text messages if they are transmitted for marketing purposes. The TCPA has been interpreted to prohibit the sending of unsolicited text messages to cell phones, with limited exceptions, such as messages with emergency information. Although the TCPA is a federal law, there is a provision in the law allowing a plaintiff to bring suit in state court, if otherwise permitted by the laws or rules of court of such state. The TCPA provides for actual statutory damages ranging from \$500 to \$1500 per unsolicited call/message.

Plaintiffs raised TCPA claims in *Noorpavar v. Uber Technologies, Inc.*, Case No. 2:14cv-01771-JAK-JCG (California). Plaintiff was an Uber customer who alleges that Uber sent him unauthorized text messages regarding Uber's services; text messages which are charged to Plaintiff under his cell phone plan, despite the Plaintiff notifying Uber that he no longer wanted to receive such messages. Plaintiff is seeking class action status.

## **D.** Unfair Competition

Some states recognize unfair competition as an independent, common-law cause of action, while others have adopted state statutes which directly address unfair competition. Additionally, federal law may apply in the areas of trademarks, copyrights, and false advertising, and a claim for relief in federal court for such a tort must rest on a federal statute.

At common law, an unfair competition claim requires a plaintiff to show: (i) that the defendant's activities have caused confusion with, or have been mistaken for, the plaintiff's activities in the mind of the public, or are likely to cause such confusion or mistake; or (ii) the defendant has acted unfairly in some manner. The doctrine has developed into two broad categories, first, the term "unfair competition" refers to those torts that result in consumer confusion, such as, the source of the product or the "palming off" of a product as those of a rival trader; and second, "unfair trade practices" by extension of the principle that one may not

appropriate a competitor's skill, expenditure, and labor. This has resulted in the granting of relief in cases where there was no fraud on the public, but rather where the plaintiff could show that defendant misappropriated a benefit or 'property right' for commercial advantage.

The essence of unfair competition is the bad faith misappropriation of the labors and expenditures of another, likely to cause confusion or to deceive purchasers as to the origin of the goods. To establish a cause of action for unfair competition, the effort to profit from the labor, skill, expenditures, name and reputation of others must be demonstrated. Courts have determined that to bring an action for unfair competition, that parties need not be actual competitors, or rest a claim solely on grounds of direct competition, but on the broader principle that property rights of commercial value are to be, and will be protected from, any form of unfair invasion or infringement. The courts have thus recognized that in the complex pattern of modern business relationships, persons in theoretically noncompetitive fields may, by unethical business practices, inflict as severe and reprehensible injuries upon others as can direct competitors.

Plaintiffs' asserted claims of unfair competition in the following case(s): Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG (Massachusetts); Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois); Manzo Miguel, et al. v. Uber Technologies, Inc., Case No. 1:2013cv-02407 (Illinois) (see Deceptive Acts & Practices Subsection for summary); Greater Houston Transportation Company, et al. v. Uber Technologies, Inc., Civil Action No. 14-941 (Texas); The Yellow Cab Company, et al. v. Uber Technologies, Inc., et al. (Maryland)

In Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG (Massachusetts), Uber argued in its motion to dismiss that the claim which sets out

a common law claim for unfair competition should be dismissed because it was duplicative of the Lanham Act and chapter 93a claims; however, this request was denied.

In Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois), Plaintiffs asserted a claim against Uber for unfair competition on the basis that Uber requires drivers to violate city and state laws prohibiting use of cellular phones while driving, and causing drivers to violate federal and state regulations that require taxi services to be equally available to members of the disabled community.

In Greater Houston Transportation Company, et al. v. Uber Technologies, Inc., and Lyft, Inc., the plaintiffs allege that Uber and Lyft are operating "for hire" without following the applicable "for hire" regulations including obtaining licenses, paying licensing fees, obtaining proper insurance, and charging regulated rates. As a result, plaintiffs claim that defendants are unfairly competing with plaintiffs and that they have been damaged by Uber and Lyft's illegal acts because they render the plaintiffs' licenses and permits useless.

## E. Deceptive Acts & Practices

In order to protect the public and to provide a remedy for injuries resulting from consumer fraud, many states have adopted statutes which seek to protect the consumer for deceptive business acts and/or practices. For example, New York's General Business Law provides that deceptive acts or practices in the conduct of any business, trade, or commerce or in the furnishing of any service in New York are unlawful. Most statutes regarding deceptive business acts and/or practices apply to virtually all economic activity, and seek to secure an honest marketplace.

In most states, the Attorney General or any person who has been injured by reason of any deceptive trade practices violation may bring an action to enjoin such unlawful act or practice

and to recover damages. A plaintiff who brings an action under the statute must prove: (1) that the challenged act or practice was consumer-oriented; (2) that it was misleading in a material way; and (3) that the plaintiff suffered injury as a result of the deceptive act.

Plaintiffs raised Consumer Protection/Deceptive Acts & Practices claims in Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG (Massachusetts); Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois); Manzo Miguel, et al. v. Uber Technologies, Inc. et al., Case No. 1:2013cv-02407 (Illinois); Caren Ehret et al v. Uber Technologies Inc., Case No. 12-CH36714 (Illinois); Western Washington Taxicab Operators Association v. Uber Technologies, Inc., Case No. 14-2-08259-2 (Washington); The People of the State of New York v. Lyft, Inc., Case No. 451476/2014 (New York) (attorney general brought seeks injunction behalf of the State against Lyft for engaging in deceptive practices in the state); The City of New York, et al. v. Lyft, Inc., Case No. 451477/2014 (New York) (City sees injunction based on Lyft's violation of local law regarding for-hire vehicle service).

In Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois), Plaintiffs, Chicago taxi company, Yellow Group, and its subsidiaries and affiliates, allege that Uber violates city, state and federal law designed to protect public safety and welfare through the use of deceptive business methods. The Complaint asserts a claim against Uber for false advertising under Section 43(a) of the Lanham Act and its state law corollary, the Illinois Fraud and Deceptive Practices Act, by misrepresenting its vetting of "fleet partners" and a false association with "fleet partners". On September 30, 2013, the Court issued its Decision and Order with respect to Uber's Motion to Dismiss the Complaint. The Court denied Uber's motion to dismiss for lack of subject matter jurisdiction, as well as its motion to dismiss several of the

claims for false advertising, misrepresentation and deceptive practices under the Lanham Act and the Illinois Fraud and Deceptive Practices Act. However, Uber's motion to dismiss for failure to state a claim for relief was granted as to Uber's alleged statements about the "premium" and "high quality" nature of its services, and its representation that it charged standard taxi rates plus a 20% "gratuity." The motion was also granted as to the taxi plaintiffs' claims regarding insurance misrepresentation, and that Uber induced breaches of its agreements with drivers regarding the use of their trademarks.

In *Manzo Miguel, et al. v. Uber Technologies, Inc.*, Case No. 1:2013cv-02407 (Illinois), a taxicab driver and a livery driver brought suit against Uber on behalf of themselves and classes of similarly-situated persons for unfair competition in violation of the Consumer Fraud Act and Deceptive Business Practices Act. The plaintiffs allege that Uber violates Section 2 of the Consumer Fraud Act and Section 2 of the Deceptive Trade Practices Act by: (i) misrepresenting to passengers that the 20% automatic charge is a "gratuity", when half of it is retained by Uber, thereby increasing the charge for taxi transportation in excess of standard, metered or permissible amounts; and (ii) publishing false, misleading and confusing representations suggesting that Uber is a transportation service when it is not. Plaintiff further alleges that Uber's use of its GPS-enabled smartphone application to measure and calculate fares for livery transportation, violates the City's code, and Uber allegedly misrepresents that its fare charges for livery transportation are lawful, when they are not. Plaintiffs seek class certification and damages in excess of \$50,000. Currently, Uber's Motion to Dismiss is pending.

In Ehret, et al v. Uber Technologies Inc., Case No. 12-CH36714 (Illinois), Caren Ehret, an Uber customer in Chicago, filed a lawsuit in state court against Uber alleging she was defrauded by Uber. In her complaint, Ehret claims Uber violated the Consumer Fraud Act and

Deceptive Business Practices Act by charging a 20 percent compulsory "gratuity", but keeping "a substantial portion of this additional charge for itself as its own additional revenue and profit." The suit also claims Uber passes along to riders "credit-card processing fees in violation of City of Chicago Ordinances/Rules applicable to taxicabs."

# V. State Antitrust Claims

Antitrust laws are designed to protect and promote competition. In addition to federal antitrust laws, there has been a significant increase in state antitrust statues which complement the federal statutes. For example, the stated purpose of the Maryland Antitrust Act is "to complement the body of federal law governing restraints of trade...in order to protect the public and foster fair and honest intrastate competition". The Maryland Antitrust Act prohibits four general types of conduct:

- Any "contract, combination, or conspiracy" which "unreasonably restrain[s] trade or commerce"
- Any monopolization or attempt to monopolize "any part of the trade or commerce within the State"
- Several types of price discrimination
- A tie-in or exclusive dealing agreement which may have an anticompetitive effect

In cases where federal jurisdiction may be questionable, state antitrust laws provide an alternative way to bring antitrust claims. Plaintiffs pursued a state antitrust claim in *The Yellow Cab Company, et al. v. Uber Technologies, Inc., et al.* (Maryland) as described below.

In The Yellow Cab Company, et al. v. Uber Technologies, Inc., et al. (Maryland), several Maryland taxicab services and their drivers brought an action against Uber and three Uber drivers alleging that (i) through UberBlack and UberSUV, Uber causes its contract drivers to charge mandatory, uniform prices which do not enjoy state action immunity from antitrust restrictions, (ii) through UberX, Uber causes its contract drivers to charge mandatory, uniform prices so far below the market rate as to constitute illegal predatory pricing with which Plaintiffs are unable to compete; and (iii) through all of its services, Uber employs unregulated surge pricing based upon favorable market conditions, which results in mandatory, uniform price multiples higher than the prices Plaintiffs can legally charge for the same services. Plaintiffs allege that these actions unreasonably restrain commerce in the vehicle transportation industry in Baltimore City and Montgomery County, constitute well-planned efforts to monopolize the industry, destroy competition for transportation companies and taxicab drivers, and violate the Maryland Antitrust Act.

# VI. <u>Racketeering – Corrupt Business Practices & Scheme to Defraud</u>

Although not traditionally used as an unfair business practice cause of action, racketeering claims have recently been asserted against TNCs by competitor businesses in order to aggressively attack the illegal nature of some TNC's operations. The Racketeer Influenced and Corrupt Organizations Act ("RICO") was enacted by Congress in 1970 to combat the infiltration of organized crime into interstate commerce by gaining control of legitimate businesses. Congress included a civil remedy provision that allows private parties to sue for injuries to their business or property caused "by reason of" a defendant's violation of RICO. Under this provision, a private plaintiff may sue in state or federal court to recover treble damages and attorneys' fees caused by a RICO violation. RICO generally outlaws four types of activities:

- 1. <u>Use or Investment</u>: investing in an enterprise, any income derived from a pattern of racketeering activity;
- 2. <u>Acquire or Control</u>: using a pattern of racketeering activity, or the collection of an unlawful debt, to acquire or maintain control over an enterprise;
- 3. <u>Conduct Business Affairs</u>: conducting the affairs of an enterprise through a pattern of racketeering, or the collection of an unlawful debt ; and

4. <u>Conspiracy</u>: conspiring to perform any of the above activities.

In simple terms, a cause of action under RICO requires the plaintiff to plead, and establish by a preponderance of evidence, that: (1) a culpable person; (2) who is employed by, or associated with, an enterprise; (3) which is engaged in interstate commerce; (4) conducts or participates, directly or indirectly, in the enterprise's affairs; (5) by the commission of two or more acts; (6) constituting a pattern; (7) of "racketeering activity" or collection of unlawful

debt;<sup>4</sup> and (8) such activity caused compensable injury to the plaintiff. The injury to business or property must occur "by reason of" the RICO violation. Generally speaking, a RICO injury is actionable if it is a concrete financial loss, or at the very least, a loss which is not speculative or an indeterminable future loss. The most common form of commercial litigation and RICO claims involve mail or wire fraud.

Plaintiffs have asserted RICO claims in the following cases: Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG (Massachusetts); Greater Houston Transportation Company, et al. v. Uber Technologies, Inc. and Lyft, Inc., Civil Action No. 14-941 (Texas) and Greenwich Taxi, Inc., et al. v. Uber and Lyft, Case No. 3:14-cv-733 (Connecticut).

The plaintiffs in *Greenwich Taxi, Inc.* allege RICO violations. The alleged RICO violations are based on the theory that the defendants have used the internet to transmit fraudulent misrepresentations to consumers about fares and to transmit false claims of an association between the defendants and plaintiffs (w/r/t the "partnership" with taxicab drivers). These fraudulent actions, the plaintiffs argue, constitute wire fraud from which Defendants are making a profit, in violation of the RICO statute.

In Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG (Massachusetts), more fully discussed *supra*, the court found that the complaint adequately particularized a scheme to defraud and to deceive sufficient to maintain a RICO claim. However, it also found that the allegation of use of the internet to transmit representations thousands of times for a period in excess of five months did not meet the specificity requirement for stating the time and place of the use of interstate wire communications.

<sup>&</sup>lt;sup>4</sup> The collection of unlawful debt is itself a RICO violation without a "pattern of racketeering activity."

## VII. Disability Discrimination

The Americans with Disabilities Act of 1990 (ADA) prohibits discrimination on the basis of disability in employment, state and local government, public accommodations, commercial facilities, transportation, and telecommunications. Through the ADA and specifically through Title 49 of the Code of Federal Regulations, Section 37, the Federal Government has set the floor for the minimum accessible services that must be offered throughout the United States. 49 CFR 37.29 specifically addresses private entities providing taxi service. According to the statute, a passenger cannot be discriminated against due to their disability, which includes "refusing to provide service to individuals with disabilities who can use taxi vehicles, refusing to assist with the stowing of mobility devices, and charging higher fares or fees for carrying individuals with disabilities and their equipment than are charged to other persons." Some municipalities have taken the standards set by the Federal government through the ADA, as codified in the Code of Federal Regulations, and have the option to expand upon such requirements. New York City, for example, takes a very progressive approach to paratransit services provided within its local jurisdiction.

Plaintiffs in *Ramos, et al. v. Uber Technologies, Inc., and Lyft Inc.* allege that Uber and Lyft are violating the ADA by, *inter alia*, (i) failing to provide wheelchair accessible transportation vehicles for their transportation needs and other accommodating services (such as storage of wheelchairs); (ii) allowing their vehicles-for-hire to deny service to the disabled; and (iii) not offering any training or guidance to vehicles-for-hire that use their service so that they will lawfully meet the needs of the disabled.

## VIII. Tortious Interference with Business

Tortious interference with business (also known as tortious interference with contract) occurs when one tries to prevent the performance of a contract between others. This commonly occurs when a competitor makes false statements against a rival company in order to deter customers from doing business with the rival. A claim for interference with prospective economic relations is a separate claim which is distinguishable from the interference with contract claim, because the former does not require the existence of a contract and requires proof of a "wrongful act."

## A. Intentional Interference with Contractual Relations

Although the specific elements of intentional interference with contractual relations may vary from state to state, the general elements include: (i) the existence of a valid contract between the plaintiff and a third party; (ii) defendant's knowledge of this contract; (iii) defendant's intentional acts designed to induce a breach or disruption of the contractual relationship; (iv) actual breach or disruption of the contractual relationships; and (v) resulting damage.

In California, where this claim has been asserted in United Independent Taxi Drivers Inc., et al. v. Uber Technologies, Inc. and Lyft, Inc., Case No. BC513879 (California), this tort requires only proof of interference (such as interference causing a mere delay in performance), not breach of the underlying contract. An existing, enforceable contract must exist, and where there is no such contract, only a claim for interference with prospective advantage may be pleaded. Intentional interference with contractual relations has also been asserted in Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NMG.

In Boston Cab Dispatch Inc., et al. v. Uber Technologies, Inc., Civil Action No. 13-10769-NM (Massachusetts), more fully discussed *supra*, Uber argued on its motion to dismiss that Count VI, which sets out a common law claim for interference with contractual relationships, should be dismissed because it derives from the Lanham Act and chapter 93a claims. The Court recommended not dismissing Count VI because not all of the Lanham Act Claims and Ch. 93a claims were dismissed. Uber also argued that Count VI should be dismissed because Plaintiffs did not satisfy the elements of an intentional interference with contractual relationships claim. The Court found that plaintiffs did establish plaintiffs' contractual relationship with its drivers, and Boston Cab's contract with Creative Mobile Technologies, but that the complaint did not show any harm suffered by plaintiffs as a result of Uber's interference with the contracts. Despite this deficiency, the Court recommended not dismissing the Counts and to give plaintiffs the opportunity to seek leave to amend their complaint to demonstrate the harm to the contractual relationships.

In United Independent Taxi Drivers Inc., et al. v. Uber Technologies, Inc. and Lyft, Inc., Case No. BC513879 (California), plaintiffs allege that Uber, Lyft and SideCar have committed intentional or, in the alternative, negligent interference with prospective economic relations. The Complaint requests an accounting of all receipts and disbursements of Defendants from the time that they commenced their operations in Los Angeles, and payment of damages to Plaintiffs (of the amount due from Defendants as a result of the accounting). Plaintiffs allege that defendants are illegally operating taxicab services without the proper permits, licensure or insurance. Through this violation, Defendants are taking passengers away from Plaintiffs, thereby damaging their ability to provide cost-effective transportation in accordance with local regulations.

Plaintiffs claim that this interferes with the economic relationship between Plaintiffs, their members and respective drivers, and the consumers of public transportation.

# **B.** Interference with Prospective Economic Relations

There are two theories upon which a claim for interference with prospective economic relations may be asserted: (i) *intentional* interference with prospective economic relations and *negligent* interference with prospective economic relations. Both impose liability for improper methods of disrupting or diverting the business relationship of another.

## i) Negligent Interference with Prospective Economic Relations

To assert a claim for negligent interference with prospective economic relations, the defendant must have owed the plaintiff a duty of care as a matter of law. Although the specific elements may vary from state to state, generally, the courts will consider the following six (6) elements when evaluating a claim for negligent interference with prospective economic relations: (i) the extent to which the transaction was intended to affect the plaintiff; (ii) the foreseeability of the harm to the plaintiff; (iii) the degree of certainty that the plaintiff suffered injury; (iv) the closeness of the connection between the defendant's conduct and the injury suffered; (v) the moral blame attached to the defendant's conduct; and (vi) the policy of preventing future harm.

Among the factors for establishing a duty of care is the "blameworthiness" of the defendant's conduct. For negligent interference, the defendant's conduct is blameworthy only if it was independently wrongful apart from the interference itself (i.e. an act that is proscribed by some constitutional, statutory, regulatory, common law, or other determinable legal standard.)

Further, the above-mentioned six factors place a limit on recovery by focusing judicial attention on the foreseeability of the injury and the nexus between the defendant's conduct and the plaintiff's injury. Following these principles, recovery for negligent interference with prospective economic advantage will be limited to instances where the risk of harm is foreseeable and is closely connected with the defendant's conduct, where damages are not wholly speculative and the injury is not part of the plaintiff's ordinary business risk.

b) Intentional Interference with Prospective Economic Relations

A claim for interference with prospective economic advantage protects the same interest in stable economic relationships as does the tort of interference with a contract, but *does not require proof of a legally binding contract*. The elements of intentional interference with prospective economic relations are (i) the existence of an economic relationship between the plaintiff and some third party, that probably would have benefitted the plaintiff; (ii) the defendant's knowledge of the relationship; (iii) the defendant engaged in wrongful acts such as breach of contract, misrepresentation, or other violations of the law; (iv) actual disruption of the relationship; and (v) the defendant's wrongful conduct was a substantial factor in the damages.

To prove intentional interference with prospective economic advantage, it is sufficient to show that the defendant was certain or substantially certain that the plaintiff's relationship with the third party would be disrupted as a result of the defendant's actions, whether or not the acts were intentional.

Several cases involving TNCs include claims for tortious interference with contractual and/or advantageous relations. See Lavitman v. Uber Technologies, Inc., Civil Action No. 12-4490 (Massachusetts); United Independent Taxi Drivers Inc., et al. v. Uber Technologies, Inc. and Lyft, Inc., Case No. BC513879 (California); Goncharov, et al. v. Uber Technologies, Inc.,

Case No. CGC-12-526017 (California); O'Connor, et al. v. Uber Technologies, Inc., Case No. 4 :2013-cv-03826 (California); Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois); The Yellow Cab Company, et al. v. Uber Technologies, Inc., et al. (Maryland).

In Lavitman v. Uber Technologies, Inc., Civil Action No. 12-4490 (Massachusetts) taxi driver David Lavitman (who also drives for Uber) filed a complaint accusing Uber of violating a state law which states that "no employer or other person" may take any portion of a worker's gratuity. The lawsuit refers to a company document that explains how Uber and the driver divide the earnings: "We will automatically deposit the metered fare + 10% tip to your bank account each week." Plaintiff alleges that customers are regularly assessed a 20% gratuity, but that the company retains as much as half that amount. The Plaintiff is seeking class action status.

In Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Illinois), Plaintiffs, Chicago taxi company Yellow Group, and its subsidiaries and affiliates, allege that Uber, whose business model in Chicago is built upon the use of drivers and vehicles from other licensed transportation companies, avoids or seeks to avoid licensing, registration, and/or compliance with the law. The Complaint also alleges that Uber prohibits plaintiffs from complying with current regulations regarding data collection, including mandated reporting of all payments collected (including fares and extra charges) and whether the fare was dispatched or hailed. Plaintiffs argue that when an affiliated driver does not inform the affiliation of its relationship with Uber, Uber places the affiliation at risk because the licensed affiliation is now unable to ensure that its drivers are in compliance with applicable laws.

# IX. Government Actions

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State and local government agencies can take action against entities within their jurisdiction for violating local and state laws. Typically, the government agency seeks an injunction, which directs the entity to stop its unlawful practices, as well as civil penalties to discourage other entities from engaging in the same unlawful action.

## A. Common Law Injunctive Relief

An injunction, or injunctive relief, is an equitable remedy in the form of an *in personam* court order. There are two types of injunctions: a temporary restraining order ("TRO") and a preliminary injunction. Both types of injunctions are orders that direct the defendant to do something or require the defendant to refrain from doing something. Courts find prohibitory injunctions easier to administer. Though the specific elements may vary from state to state, in general, there are four elements that must be met for a court to grant a preliminary injunction or a TRO: (i) the moving party's likelihood of success on the merits; (ii) the likelihood that the moving party will suffer irreparable harm absent preliminary injunctive relief; (iii) the balance of harms between the moving party and the non-moving party; and (iv) the effect of the injunction on the public interest.

In many jurisdictions, a likelihood of irreparable harm with no adequate remedy at law is the most important factor. A judge will consider how likely it is that the injury will come to pass; the nature of the harm; whether it is truly irreparable; and whether the harm, even if likely and irreparable, can be redressed with money damages (in which case a judge will likely find that a TRO or preliminary injunction is not warranted).

The second element - balancing of the harms - is a fact-based analysis of who would suffer the greater harm should the injunction not be granted. If the balance is unclear, however,

then typically courts will more closely examine the likelihood of success of the action, the next element of a preliminary injunction.

The measure of the likelihood of success on the merits can vary from court to court, although no judge will require an action to have a certainty, or even near-certainty of success, before they grant a preliminary injunction. Similarly, a frivolous lawsuit will never be able to satisfy this element. In between the extremes, however, there is less clarity. Some judges will require a probability of success to grant an injunction. Others require merely that the movant has raised a fair question over the existence of a right.

The final element is whether the public interest would be furthered by the granting, or denying, of the preliminary injunction. Depending on the nature of the case, this element may either be a formality, or it may be extremely important. Typically, those cases that challenge a government action are those where the public interest element most often comes into play.

Injunctive relief has been sought in *City of Columbus v. Uber Technologies, Inc.*, Case No. 2014 EVH 60125 (Ohio); Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Chicago); Greater Houston Transportation Company, et al. v. Uber Technologies, Inc and Lyft, Inc., Civil Action No. 14-941 (Houston)

In City of Columbus v. Uber Technologies, Inc., Case No. 2014 EVH 60125 (Ohio), the City of Columbus filed suit against Uber and three Uber drivers, seeking injunctive relief to stop all Defendants from operating in violations of the City's regulations. Uber's Answer is pending and a hearing date has not yet been set. The suit comes after the City Council has been collecting more information about the services of Uber, UberX and Lyft through public hearings.

In Yellow Group, LLC, et al v. Uber Technologies, Inc., Case No. 12-cv-7967 (Chicago), Plaintiffs sought to enjoin Uber from three activities: (i) calculating livery fares by the use of a smartphone device measuring distance and time; (ii) providing livery services for which fares are not fixed in advance; and (iii) charging a mandatory fee for taxicab rides that exceeds the maximum rates set by law. Plaintiffs' Motion for a Preliminary Injunction was denied on September 30, 2013. The Court ruled that plaintiffs failed to show that injunctive relief was required to prevent the anticipated harm. In reaching this conclusion, the Court cites to plaintiffs' acknowledgment that the Chicago Department of Business Affairs and Consumer Protection (the "BACP"), the agency tasked with regulating ground transportation in the City, has commenced an investigation of Uber, has issued citations to Uber, and that the City has proposed additional regulations to further curtail Uber's business practices.

### **B.** Injunctive Relief Prescribed by Statute

State and local government agencies are often permitted by statute to enjoin entities within their jurisdiction from continuing business practices which violate the laws within the agency's jurisdiction. For example, in New York, the Attorney General of the State of New York, authorized by statute bring an action to enjoin various violation of the State's vehicle and traffic law, business corporations law, insurance law, executive law, and various city codes.

In *The People of the State of New York, et al. v. Lyft* (New York), the Attorney General of the State of New York and the Superintendent of Financial Services of the State of New York brought an action against Lyft to enjoin it from continuing to operate in the State of New York and for civil penalties for its violation of various local and state statutes. The Attorney General and Superintendent allege that Lyft operates as a for-hire vehicle, but does not follow the for-hire vehicles laws prescribed by the State of New York such as, adequate disclosure of fares to passengers and employing drivers with commercial licenses. They further allege that Lyft illegally solicits and sells three excess line group insurance policies issued by an insurance
company not authorized to do business in the State of New York. For these reasons, an action was brought to enjoin Lyft from violating local and state laws, and for an order directing an accounting of profits, disgorgement of profits, and civil penalties of up to \$5,000 for each violation of the New York General Business Law.

Similarly, in *The City of New York, et al. v. Lyft* (New York), the City of New York and The New York City Taxi and Limousine Commission brought an action to enjoin Lyft from promoting, operating or otherwise engaging in the unlicensed "ride-sharing transportation" service, and from advertising and soliciting Lyft Community drivers for its service. The Complaint alleges that Lyft's services in New York City violates the City's Administrative Code because, among other things, (i) Lyft does not require New York City Lyft Community drivers to obtain a for-hire driver's license; (ii) Lyft does not have a license to operate its communications system which dispatches for-hire vehicles; (iii) Lyft does not have a license to operate a base station; and (iv) Lyft does not have a license to operate in New York City. For these reasons, the City of New York and the TLC seek a declaration that Lyft's operations and solicitation of drivers is unlawful, and an injunction prohibiting Lyft from operating and soliciting drivers.

#### X. <u>Constitutional Challenges</u>

Protection from unlawful government action is rooted in many state statutes as well as state constitutions. With respect to the latter, the 14<sup>th</sup> Amendment of the U.S. Constitution, as well as many state constitutions, require that all citizens receive equal protection of the laws. This essentially requires that similarly-situated individuals and business must be treated the same. As new regulations are introduced to address the advent of TNCs, cases have been filed which argue that because TNCs are not a new/innovative service, but rather a re-packaged traditional transportation service, the new laws are treating TNCs differently than, and to the detriment of traditional for-hire vehicle companies. Below we have also summarized the elements of an equal protection cause of action. Similarly, the 5<sup>th</sup> Amendment of the U.S. Constitution provides that the government may take private property for public use only if it provides just compensation. Physical and regulatory takings may occur, the latter being the theory upon which many for-hire transportation companies have based their claims, as discussed below.

#### A. Constitutional Claims: Equal Protection

The Equal Protection Clause of the 14th amendment of the U.S. Constitution, as well as similar clauses in many state constitutions, prohibits states from denying any person within its jurisdiction the equal protection of the laws. *See* U.S. Const. Amend. XIV. On a basic level, this requires that a state must treat an individual in the same manner as others in similar conditions and circumstances. The equal protection clause is not intended to provide "equality" among individuals or classes but only "equal application" of the laws. Unless the classification upon which a claimant believes he is treated differently is based on one of the protected classes (*e.g.*, race, travel, alienate, national origin, gender), the government must only prove that it has a rational basis for differentiating between the two similarly situated classes that relates to a

legitimate government interest. Equal protection violations have been asserted in *Taxicab Paratransit Association of California v. Public Utilities Commission of the State of California*, Case No. C076432 (California) and *Illinois Transportation Trade Association et al., v. City of Chicago*, Case No. 1:14-cv-00827 (Illinois).

In Taxicab Paratransit Association of California v. Public Utilities Commission of the State of California, Case No. C076432 (California), plaintiff alleges that the California Public Utilities Commission (the "CPUC") violated its members rights to equal protection under the U.S. and CA constitutions by passing Decision 13-09-045, entered in September 2013, which adopted rules and regulations for TNCs. Specifically, the deviations under the new TNC law from existing requirements imposed upon charter-party carriers regarding insurance and background checks for drivers are alleged to deprive members of the Taxicab Paratransit Association of California ("TPAC") from the fair application of California laws.

#### B. Constitutional Claims: Takings Clause

The 5<sup>th</sup> Amendment of the U.S. Constitution prohibits the government from taking private property for public use without just compensation. *See* U.S. Const. Amend. V. The "taking" can be a literal physical taking or a regulatory taking. A physical taking occurs when the government takes ownership or use of a piece of land or property. A regulatory taking occurs when the government promulgates regulations that devalue the property of private citizens so greatly that it leaves no reasonable economically viable use of the property.

The plaintiff taxi medallion owners in *Illinois Transportation Trade Association et al.*, *v. City of Chicago*, Case No. 1:14-cv-00827 (Illinois), allege that the City of Chicago has violated the 5<sup>th</sup> Amendment by allowing TNCs to operate in the City. They argue that the effect of allowing TNCs to encroach upon the on-demand for-hire market, without adhering to the same

costly regulations as other on-demand operators, is the depreciation of medallion values to the extent that it leaves no reasonable economically viable use of the property.

Specifically, prior Illinois legal precedent recognizes individual medallions as a property right and holds that the relationship between the City and medallion holders is contractual, not merely regulatory. Medallions have sold for between \$325,000 and \$375,000. On September 13, 2013, the City announced that it would auction 50 medallions at a minimum price of \$360,000. However, plaintiffs allege that this attempt to auction medallions ended on October 18, 2013 unsuccessfully. Plaintiffs argue that the City's decision not to apply the City Taxi Regulations in any meaningful way to the unlawful operations of TNCs has disrupted long-settled expectations and imposed very serious adverse consequences, including the devaluation of the more than 6,800 taxi medallions currently in use in Chicago, which have had a market value of at least \$2.38 billion (6,800 x \$350,000). Plaintiffs argue that this will not only negatively impact medallion owners, but because most owners use such medallions to finance other investments, lenders who hold a security interest in medallions will see a loss in substantial value of the collateral. The drop in value and related uncertainty threatens to cause the credit market that supports financing medallions to freeze, thereby causing a spiral in which medallion values plummet even further.

#### XI. Environmental Law Violations

When new laws that greatly affect an entire industry are passed, most local laws require that the government conduct some sort of study or analysis to determine the environmental impact of such laws. An example of one such law is the California Environmental Quality Act (the "CEQA"), although many cities and states have similar procedural requirements that a government agency must adhere to with respect to rulemaking.

Under CEQA, all public agencies in California must prepare and certify an environmental impact report ("EIR") for "any project which they propose to carry out or approve that may have a significant effect on the environment." (Pub. Res. Code § 21100, subd. California case precedent has held that quasi-legislative actions, such as rulemakings, are approvals of "projects" within the meaning of CEQA and subject to environmental review if a direct physical change in the environment is a "reasonably foreseeable" result of the activity approved by the agency's action.

Similarly, in New York, the State Environmental Quality Review Act ("SEQRA") requires a full environmental review prior to "agency...resolutions that may affect the environment," such as the major transportation policy effected here, and no agency may approve the action until it has complied with SEQRA. The plaintiffs in *Taxicab Paratransit Association of California v. Public Utilities Commission of the State of California*, Case No. S218427 (California) as well as *Black Car Assistance Corp., et al. v. the City of New York*, Case No. Case No. 100327/2013 (New York) allege a violation of this procedural requirement.

TPAC alleges that the CPUC's Decision has authorized and caused thousands of additional vehicles to engage in commercial operations on city streets providing on-demand passenger services like taxicabs by carving out an impermissible subcategory of charter-party

carriers – the TNC category. As such, the CPUC Decision has effectuated a major and unprecedented restructuring of the passenger-transportation-for-hire industry (taxicabs, limousines and car services) which requires preliminary review of the potential environmental impact, before approval, which the CPUC failed to perform.

The Black Car Assistance cooperation made the similar argument that the New York City Taxi and Limousine Commission ("TLC") failed to conduct an environmental analysis under the New York State SEQRA statute when it implemented its E-Hail pilot program in December 2012. *Black Car Assistance Corp., et al. v. the City of New York.* The TLC, having failed to garner enough votes for a permanent rule change, voted in December 2012, to approve the E-Hail Pilot Program -- which allows passengers to use their smartphone applications to locate available taxicabs and drivers with the corresponding application to accept the request for transportation. Several TNCs including Uber participate in this pilot program. The plaintiffs argued in the New York Supreme Court, and then again in the Appellate Division, that the TLC's hasty passage of the pilot was in violation of several procedural requirements, including SEQRA. The New York State Appellate Division ultimately affirmed the lower court's ruling that the pilot program was properly adopted and did not violate the environmental review requirements or the City's administrative procedural requirements.

#### XII. Other Legal Claims and Relief Sought

#### A. Accounting

An accounting is a legal action to compel a defendant to account for and pay over money owed to the plaintiff but held by the defendant. The elements of an accounting vary under state law but generally require a showing that: (i) a fiduciary relationship existed; (ii) entrustment of money or property occurred; (iii) there is no other remedy available at law; and (iv) a demand and refusal of payment. A plaintiff is not required to show misappropriation or wrongdoing. Provided that the Plaintiff can show the three elements listed above, the burden of proof then shifts to the defendant to establish that any challenged expenditures were made for the benefit of the plaintiff, were reasonable, and that the defendant derived no unfair advantage from the fiduciary relationship.

Plaintiffs pursued an accounting in United Independent Taxi Drivers Inc., et al. v. Uber Technologies, Inc. and Lyft, Inc., Case No. BC513879 (California); Goncharov, et al. v. Uber Technologies, Inc., Case No. CGC-12-526017 (California).

#### **B.** Class Certification

The Federal Rules of Civil Procedure govern the certification of a class in connection with class action lawsuits. There are four prerequisites to the certification of a class and the maintenance of a class action under Rule 23 of the Federal Rules of Civil Procedure: (i) that the members of the class are so numerous that the joinder of all class members is impractical, (ii) that there are questions of law or fact common to the class, (iii) that the claims or defenses of the representative parties are typical of the claims or defenses of the class, and (iv) that the representative parties will fairly and adequately protect the interests of the class.

"The policy at the very core of the class action mechanism is to overcome the problem that small recoveries do not provide incentive for any individual to bring a solo action prosecuting his or her rights; a class action solves this problem by aggregating relatively paltry potential recoveries into something worth someone's, usually an attorney's, labor. Fed. R. Civ. P. 23 expresses a policy in favor of having litigation in which common interests or common questions of law or fact prevail disposed of in a single lawsuit whenever feasible."

Plaintiffs have attempted to obtain class certification in Goncharov, et al. v. Uber Technologies, Inc., Case No. CGC-12-526017 (California); O'Connor, et al. v. Uber Technologies, Inc., Case No. 4 :2013-cv-03826 (California); Noorpavar v. Uber Technologies, Inc., Case No. 2:14-cv-01771-JAK-JCG (California).

# **APPENDIX**

#### CASE BRIEFS

AND

### AUTHOR BIOS

# CASE BRIEFS

## CALIFORNIA

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	alifornia		
	ber Technologies, Inc.		
Case No.	CGC-13-533103		
Superior Court of the State of	California, County of San Francisco		
Action comme	nded on July 25, 2013		
Plaintiff's Counsel: Defendant's Counsel:			
K. Douglas Atkinson	John C. Fish		
Atkinson & Associates	Littler Mendelson, P.C.		
710 Central Avenue	650 California Street, 20 <sup>th</sup> Floor		
San Francisco, CA 94117	San Francisco, CA 94108		
415-793-7819	415-433-1940		
	Attorneys for Uber Technologies, Inc.		
	Brian R. McClellan		
	Law Office of Brian McClellan		
	505 14 <sup>th</sup> Street, Suite 1210		
	Oakland, CA 94612		
	510-457-9940		
	Attorneys for Djamol Gafurov, SF Limo Car		
	Service Corporation		
	Thomas J. Feeney		
	Carbone, Smoke, Smith, Bent & Leonard		
	505 14 <sup>th</sup> Street, Suite 600		
	Oakland, CA 94612		
	510-267-7273		
	Attorneys for Ziad Sleiman		
Claims Asserted:	Status: Discovery is taking place		
Plaintiff is a pedestrian injured when driver			
on Uber trip hit another vehicle which also			
struck a fire hydrant. Plaintiffs claims:			
• Damages for personal injury			
Negligence			

	California	
Goncharov,	et al v. Uber Technologies, Inc.	
Case No. CGC-12-526017		
Superior Court of the State of California, County of San Francisco		
Action commenced on July 2, 2013		
Plaintiff's Counsel:	Defendant's Counsel:	
Gary P. Oswald	Eric J. Emanuel	
Law Offices of Gary P. Oswald	Quinn Emanuel Urquhart & Sullivan LLP	

100 Tamal Plaza, Suite 140	865 Figueroa Street, 10 <sup>th</sup> Floor
Corte Mader, California 94925	Los Angeles, CA 90017-2543
415-927-5700	213-443-3000
Claims Asserted:	Status: Case management conference set for
Plaintiffs are licensed taxi cab drivers in	May 2014 at which time Plaintiffs requests for
San Francisco who claim:	class certification will be heard. Parties are
Violation of Unfair Business	serving discovery requests.
Practices; Business and Professions	
Code § 17200	
Intentional Interference with	
Prospective Economic Relations	
Accounting	
Declaratory Relief – Uber and Lyft	
are in violation of city and state	
laws	
Seeking class certification	

California			
Herrera, et al. v. Uber Technologies, Inc., et al.			
Case No.	CGC-13-536211		
Superior Court of the State of	California, County of San Francisco		
Action commence	ed on December 17, 2013		
Plaintiff's Counsel:	Defendant's Counsel:		
Philip A. Segal	Michael A. King		
Kern, Noda, Devin & Segal	Mellisa R. Meyers		
1388 Sutter Street, Suite 600	Bradley, Curley, Asiano, Barrabee, Abel &		
San Francisco, CA 94109	Kowalski, P.C.		
415-474-1900	1100 Larkspur Landing Circle, Suite 200		
	Larkspur, CA 94939		
	415-484-8888		
Claims Asserted:	Status: Uber Answer filed March 3, 2014; case		
Plaintiffs are passengers injured during	is pending		
Uber trip who claim:			
• Breach of duty of common carrier			
• General negligence – motor vehicle			
<ul> <li>Damages for personal injury</li> </ul>			

California		
Ryan Lawrence v. Uber Technologies, Inc.		
Case No. CGC-13-535949		
Superior Court of the State of California, County of San Francisco		
Action commenced on December 6, 2013		
Plaintiff's Counsel:	Defendant's Counsel:	
Scott R. L. Love	Michael A. King	

(

Jeffrey Scott LLP	Mellisa R. Meyers
Four Embarcadero Center, 39 <sup>th</sup> Floor	Bradley, Curley, Asiano, Barrabee, Abel &
San Francisco, CA 94111	Kowalski, P.C.
415-216-9190	1100 Larkspur Landing Circle, Suite 200
	Larkspur, CA 94939
	415-484-8888
Claims Asserted:	Status: Uber's Answer is pending. Orders to
Plaintiff is a pedestrian bystander injured	Show Cause issued to determine why default
by driver on Uber trip who claims:	judgment should not be entered against Uber.
<ul> <li>Damages for personal injury</li> </ul>	Hearing on Order to Show Cause scheduled for
• Negligence – motor vehicle;	June 17, 2014.
respondeat superior	

California			
Jiang Liu, et al. v. Uber Technologies, Inc			
Case No. CGC-14-536979			
Superior Court of the State of California, County of San Francisco			
Action commen	ced on January 27, 2014		
Plaintiff's Counsel:	Defendants' Counsel:		
Christopher B. Dolan	Diane M. Doolittle		
The Dolan Law Firm	Morgan W. Tovey		
1438 Market Street	Nicole Y. Altman		
San Francisco, California 94102	Quinn Emanuel Urquhart Sullivan, LLP		
415-421-2800	50 California Street, 22 <sup>nd</sup> Floor		
	San Francisco, CA 94111		
	415-875-6600		
	Ann Asiano		
	Michael A. King		
	Bradley Curley Asiano Barrabee Abel &		
	Kowaski		
	1100 Larkspur Landing Circle, Suite 200		
	Larkspur, CA 94939		
	415-464-8888		
Claims Asserted:	Status: Uber filed its Answer disclaiming		
Plaintiff is the husband/father of three	liability as transportation network provider and		
pedestrians (wife, five year old son and six	based on the theory that defendant driver was not		
year old daughter) who were injured, and	an employee of the company, but rather an		
pedestrian daughter who died after being	independent contractor. Defendant driver's		
hit by FHV driver affiliated with Uber and	Motion to Strike Complaint is pending.		
on-call for Uber trip. Plaintiff claims:			
• Damages for personal injury			
• Wrongful death			
• Negligence – negligent infliction of			
emotional distress; motor vehicle;			

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	negligent	hiring,	retention	and	
	supervision	1			
•	Loss of con	nsortium			

California		
Noorpavar v. Über Technologies, Inc.		
Case No. 2:14-cv-01771-JAK-JCG		
United States District Cou	urt – Central District of California	
Action Commer	nced on March 11, 2014	
Plaintiff's Counsel:	Defendant's Counsel:	
Dmitry Mazisyuk	Nick James DiGiovanni	
Mazis & Park	Locke Lord LLP	
15250 Ventura Boulevard, Suite 1220	111 South Wacker Drive	
Sherman Oaks, California 91403	Chicago, IL 60606	
818-501-3334	312-443-0634	
Abbas Kazerounian	Martin W Jaszczuk	
Kazerouni Law Group	Locke Lord LLP	
245 Fischer Avenue, Suite D1	111 South Wacker Drive	
Costa Mesa, CA 92626	Chicago, IL 60606	
800-400-6808	312-443-0610	
Joshua B. Swigart	Susan J Welde	
Hyde & Swigart	Locke Lord LLP	
2221 Camino Del Rio South, Suite 101	300 South Grand Avenue Suite 2600	
San Diego, CA 92108	Los Angeles, CA 90071	
619-233-7770	213-485-1500	
Claims Asserted:	Status: Complaint filed seeking class action	
Plaintiff is an Uber customer who claims:	status. Uber's Answer is pending.	
• Violation of Telephone Consumer		
Protection Act, 47 U.S.C. §227. et		
seq.		

California			
O'Connor, et	O'Connor, et al. v. Uber Technologies, Inc.		
Case No. 3:2013-cv-03826			
United States District Court – Northern District of California (San Francisco Division)			
Action Commenced on August 16, 2013			
Plaintiff's Counsel:	Defendant's Counsel:		
Shannon Liss-Riordan	Robert Jon Hendricks		
Lichten & Liss-Riordan, P.C.	Morgan, Lewis Bockus LLP		
100 Cambridge Street, 20 <sup>th</sup> Floor	One Market Street, Spear Street Tower		
Boston, MA 02114	San Francisco, CA 94105		
617-994-5800	415-442-1000		

Claims Asserted: Plaintiffs are former Uber drivers who	Status: Motion to relate <i>Ehert</i> case, discussed
	<i>infra</i> , granted in February 2014. Case
claim:	management conference set for June 2014.
	Parties were ordered to mediation. On December
Tortious Interference with     Contractual and (an A dwanta manual	
Contractual and/or Advantageous	6, 2013, the Court issued an Order enjoining Uber
Relations	from issuing any agreement containing its
Unjust Enrichment	standard arbitration provision to "Uber drivers or
Breach of Contract	prospective drivers" until the Court approves
Statutory Gratuity Violation	revised notice and opt-out procedures. This
Worker Misclassification and	ruling also stated that drivers in other states can
Expense Reimbursement Violation	join the suit, since Uber's licensing agreement
Unfair Competition in Violation of	includes a clause specifying that all disputes be
California of Business and	settled under California law. The court agreed
Professional Code §17200	with the plaintiffs' argument that the arbitration
<ul> <li>Seeking class certification</li> </ul>	clause could undermine the drivers' ability to
	participate in this class action and ordered that
	Uber provide "corrective notice" about the arbitration clause. Uber drivers should be
	receiving soon a notice through e-mail that gives
	them another chance to "opt out" of the arbitration clause so they may be a part of this
	· · ·
	case. The Court also rejected Uber's requests to dismiss the drivers' claims for compensation for
	their lost tips and for reclassification as
	employees, which would allow them to recoup
	expenses for gas and other costs. In seeking to
	dismiss the suit, Uber cited California law that
	defines "gratuities" as amounts paid by customers "over and above the actual amount due to the
	business for services rendered." The fare each
	customer pays includes no gratuity, the company argued, because it consists of a single mandatory
	charge and nothing "over and above" that amount. The U.S. District Judge Edward
	Chen denied Uber's motion and found that the
	two drivers, who seek to expand their case into a
	nationwide class action, have described practices
	by the company which, if proven, would violate
	state law.
	Statu law.

### <u>California</u>

Taxicab Paratransit Association of California v. Public Utilities Commission of the State of California Case No. C076432

Court of Appeal of the State of California, Third Appellate District

Action Comm	enced on May 9, 2014
Petitioner's Counsel:	Counsel for Real Parties in Interest:
Mark Fogelman	Kristin Svercheck, Esq.
Ruth Stoner Muzzin	General Counsel
Friedman & Springwater LLP	Lyft, Inc.
33 New Montgomery St., Suite 290	548 Market Street, #68514
San Francisco, CA 94105	San Francisco, CA 94104
415-834-3800	
	Martin A. Mattes
	Mari R. Lane
	Nossman LLP
	50 California Street, 34 <sup>th</sup> Floor
	San Francisco, CA 94111
	Attorneys for Sidecar Technologies, Inc. and
	Side.Cr, LLC
	Edward W. O'Neill
	Davis Wright Tremaine LLP
	505 Montgomery Street, Suite 800
	San Francisco, CA 94111-6533
	Attorneys for Uber Technologies, Inc.
Claims Asserted:	Status: Pending consideration by the court
Plaintiff is a trade association that is	
seeking writ of review of the CPUC's	
decision regarding TNCs, claiming that:	
• CPUC's decision was not supported	
in findings	
<ul> <li>CPUC exceeded its jurisdiction</li> </ul>	
under state law when issuing its	
decision	
<ul> <li>CPUC decision violates TPAC's</li> </ul>	
member's rights to equal protection	
under the U.S. and CA constitutions	
<ul> <li>*Uber, Lyft and SideCar are listed</li> </ul>	
as "Real Parties in Interest"	

	California
Taxicab Paratransit Association	of California v. Public Utilities Commission of the State of
	California
	Case No. S218427
Supren	ne Court of the State of California
Actio	on Commenced on May 9, 2014
Petitioner's Counsel:	Counsel for Real Parties of Interest:
Mark Fogelman	Kristin Svercheck, Esq.
Ruth Stoner Muzzin	General Counsel

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Lyft, Inc.
548 Market Street, #68514
San Francisco, CA 94104
Martin A. Mattes
Mari R. Lane
Nossman LLP
50 California Street, 34 <sup>th</sup> Floor
San Francisco, CA 94111
Attorneys for Sidecar Technologies, Inc. and
Side.Cr, LLC
Edward W. O'Neill
Davis Wright Tremaine LLP
505 Montgomery Street, Suite 800
San Francisco, CA 94111-6533
Attorneys for Uber Technologies, Inc.
Status: Pending consideration by the court

<u> </u>	California
United Independent Taxi Drivers Inc.,	et al. v. Uber Technologies, Inc. and Lyft, Inc.
Case	No.BC513879
Superior Court of the State of C	California for the County of Los Angeles
Action Comm	enced on July 2, 2013
Plaintiff's Counsel:	Defendant's Counsel:
Dmitry Mazisyuk	Eric J. Emanuel
Mazis & Park	Quinn Emanuel Urquhart & Sullivan LLP
15250 Ventura Boulevard, Suite 1220	865 Figueroa Street, 10 <sup>th</sup> Floor
Sherman Oaks, California 91403	Los Angeles, CA 90017-2543
818-501-3334	213-443-3000
Claims Asserted:	Status: Dismissed in January 2014.
Plaintiffs are taxicab companies claiming:	
<ul> <li>Violation of Business &amp;</li> </ul>	
Professions Code §17200	
• Intentional Interference with	
Prospective Economic Relations	
Negligent Interference with	
Prospective Economic Relations	

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Accounting	
<ul> <li>Declaratory Relief – Uber and Lyft</li> </ul>	
are in violation of city and state	
laws	

### **CONNECTICUT**

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C	onnecticut
Greenwich Taxi, I	nc., et al. v. Uber and Lyft
Case N	Io. 3:14-cv-733
United States District	Court – District of Connecticut
Action Comme	enced on May 21, 2014
Plaintiff's Counsel:	Defendants' Counsel:
Mary Alice Moore Leonhardt	Mary Beth Buchanan
Moore Leonhardt & Associates LLC	Bryan Cave, LLP - Ave Americas-NY
102 Oak Street	1290 Avenue of the Americas
Hartford, CT 06106	New York, NY 10104-3300
860-727-8874	212-541-1074
Glenn E. Coe	Stephen V. Manning
Rome McGuigan, P.C.	O'Brien, Tanski & Young, LLP
One State Street	500 Enterprise Dr., Suite 4B
Hartford, CT 06103	Rocky Hill, CT 06067
860-549-1000	860-525-2700
	Attorneys for Lyft, Inc.
	Amit B. Patel
	Quinn Emanuel Urquhart & Sullivan, LLP - IL
	500 West Madison St., Suite 2450
	Chicago, IL 60661
	312-705-7400
	Kevin M. Smith
	Wiggin & Dana
	One Century Tower
	265 Church Street P.O. Box 1832
	New Haven, CT 06508-1832
	203-498-4579
	Attorneys for Uber Technologies, Inc.
Claims Asserted:	Status: Defendants' Answers are pending.
Plaintiffs are fifteen cab and livery	
companies asserting:	
• Lanham Act claims for	
misrepresentation of services	
• Unfair and deceptive trade practices	
in violation of the state statute,	
Conn. Gen. Stat. §§ 42-110a, et seq.	
• Intentional interference with	
contractual relations	
Violations of RICO statute	

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## <u>ILLINOIS</u>

	Illinois
Caren Ehret et al.	v. Uber Technologies Inc.
Case No	D. 12-CH36714
Circuit Court of Cook County, Illinois	s, County Department, Chancery Department
Action Commen	ced on October 1, 2012
Plaintiff's Counsel:	Defendant's Counsel:
Hall Adams	Pro Se
Law Offices of Hall Adams LLC	
33 N. Dearborn St., Suite 2350	
Chicago, IL 60602	
312-445-4900	
Claims Asserted:	Status: The suit has been moved to the Northern
Plaintiff is an Uber customer in Chicago	District of California, discussed supra, as it
who claims:	relates to the O'Connor case. Plaintiff is filing an
• Violation of Consumer Fraud Act	amended complaint and Uber has been granted
and Deceptive Business Practices	leave to re-file a Motion to Dismiss. Hearing set
Act due to "gratuity" that does not	for Motion to Dismiss in August 2014.
go to drivers and credit card	
processing fees being passed along	
to customers	

	Illinois
Illinois Transportation T	Trade Association et al., v. City of Chicago
Cas	se No. 1:14-cv-00827
United States Distri	ct Court – Northern District of Illinois
Action Con	amenced on February 6, 2014
Plaintiff's Counsel:	Defendant's Counsel:
	William Macy Aguiar
Michael L. Shakman	City of Chicago, Department of Law
Edward W. Feldman	30 North LaSalle Street
Stuart M. Widman	Suite 900
Melissa B. Pryor	Chicago, IL 60602
Miller Shakman & Beem LLP	(312) 744-9010
180 N. LaSalle Street, Suite 3600	Attorneys for City of Chicago
Chicago, IL 60601	
312-263-3700	Stephen A. Swedlow
· · ·	Quinn Emanuel Urquhart & Sullivan LLP
	500 W Madison St
	Suite 2450
	Chicago, IL 60661
	(312)705-7430

	Attorneys for Uber Technologies, Inc. (Movant)
<ul> <li>Claims Asserted: Plaintiffs are taxi medallion owners and a Chicago resident and long-time advocate for the rights of disabled persons who assert:</li> <li>Violation of the Takings Clause of the 5<sup>th</sup> Amendment of the U.S. Constitution</li> <li>Violation of the "Equal Protection" Clause of the Fourteenth Amendment of the U.S. Constitution</li> </ul>	<b>Status:</b> Defendant's Answer is pending. Status conference scheduled for June 6, 2014. Three drivers for UberX, Lyft and SideCar (respectively) have filed a joint motion to intervene which is also pending before the Court

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	Illinois
	e Company v. Uber Technologies, Inc.
	5. 1:13-cv-02109
	rthern District of Illinois, Eastern Division
	enced February 6, 2014
Plaintiff's Counsel:	Defendant's Counsel:
Michael Smith Knippen	Christopher A. Johnson
Brian C. Bassett	Daniel A. Johnson
Janson Michael Taylor	Jenner & Block LLP
Traub Lieberman Strauss & Shrewsberry	353 N. Clark Street
LLP	Chicago, Illinois 60654
303 West Madison Street, Suite 1200	312-222-9350
Chicago, IL 60606	
312-332-3900	Jan A. Larson
	Jenner & Block LLP
Michael A. Stiegel	1099 New York Ave., NW
Carrie A. Hall	Suite 900
Paul R. Cogble	Washington, DC 20001
Zachary J. Watters	202-639-6046
Michael Best & Friedrich LLP	
180 North Stetson Avenue, Suite 2000	
Chicago, Illinois 60601	
312-222-0800	
Claims Asserted:	Status: Settlement reached.
Plaintiff is an insurance company seeking:	]
<ul> <li>Declaratory Judgment – no duty to</li> </ul>	
defend/indemnify under insurance	
policy.	
	Illinois
	e Company v. Uber Technologies, Inc.
Case No	. 1:13-cv-02103

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	thern District of Illinois, Eastern Division enced August 20, 2013
Plaintiff's Counsel:	Defendant's Counsel:
Michael Smith Knippen	Hall Adams, III
Brian C. Bassett	Law Offices of Hall Adams
Janson Michael Taylor	33 N. Dearborn Street
Traub Lieberman Strauss & Shrewsberry	Suite 2350
LLP	Chicago, IL 60602
303 West Madison Street, Suite 1200	(312) 445-4900
Chicago, IL 60606	Attorney for Defendant Caren Ehret
312-332-3900	
Claims Asserted:	Status: Settlement reached and case is closed.
Plaintiff is an insurance company seeking:	
<ul> <li>Declaratory Judgment – no duty to</li> </ul>	
defend/indemnify under insurance	
policy.	

	Illinois
Manzo Miguel, et al. v	. Uber Technologies, Inc. et al.
- Case No.	1:2013cv-05136
Circuit Court of Cook County, Illinoi	s, County Department, Chancery Department
Action Comme	nced February 21, 2013
Plaintiff's Counsel:	Defendant's Counsel:
Hall Adams	Stephen A. Swedlow
Law Offices of Hall Adams LLC	Andrew H. Schapiro
33 North Dearborn Street, Suite 2350	Quinn Emanuel Urquhart & Sullivan, LLP
Chicago, IL 60602	500 West Madison St., Suite 2450
312-445-4900	Chicago, IL 60661
	312-705-7400
Claims Asserted:	Status: Uber's motion is pending.
Plaintiffs are licensed taxi cab and livery	
drivers in Chicago claiming:	
• Unfair competition/Violation of	
Consumer Fraud Act and Deceptive	
Business Practices Act	

	<u>Illinois</u>
Yellow Grou	up, LLC et al v. Uber Technologies, Inc.,
	Case No. 12-cv-7967
United States District C	Court – Northern District of Illinois, Eastern Division
Actio	on Commenced on October 4, 2012
Actio Plaintiff's Counsel:	on Commenced on October 4, 2012 • Defendant's Counsel:

Michael Best & Friedrich LLP Two Prudential Plaza 180 N. Stetson Avenue Suite 2000 Chicago, Illinois 60601	Andrew H. Schapiro Quinn Emanuel Urquhart & Sullivan, LLP 500 West Madison St., Suite 2450 Chicago, IL 60661 312-705-7400
	John B. Quinn Quinn Emanuel Urquhart & Sullivan, LLP 865 S. Figueroa Street, 10 <sup>th</sup> Floor Los Angeles, CA 90017
<ul> <li>Claims Asserted:</li> <li>Plaintiffs are taxi company subsidiaries and affiliates who claim: <ul> <li>Lanham Act Violation (False/Misleading Representations of Goods &amp; Services)</li> <li>Lanham Act Violation (False Representations of Affiliation)</li> <li>Illinois Deceptive Trade Practices Act Violation</li> <li>Illinois Consumer Fraud and Deceptive Business Practices Act Violation</li> <li>Tortuous Interference with Contractual Relations</li> </ul> </li> </ul>	Status: Status hearing set for May 15, 2014. Uber's Motion to Dismiss on the basis of lack of jurisdiction is pending. In September 2013, Uber's Motion to Dismiss on the basis of failing to state a claim was denied in substantial part. Plaintiffs' Motion for a Preliminary Injunction was also denied.

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Illinois	
Illinois Transportation Trade Association et al., v. City of Chicago	
Case No. 1:14-cv-00827	
United Stated District Court – Northern District of Illinois	
Action Commenced on February 6, 2014	
Plaintiff's Counsel: Defendant's Counsel:	
Edward W. Feldman	William Macy Aguiar
Miller Shakman & Beem LLP	City of Chicago, Department of Law
180 North LaSalle Street	30 North LaSalle Street
Suite 3600	Suite 900
Chicago, IL 60601	Chicago, IL 60602
(312) 263-3700	(312) 744-9010
	David Michael Baron
	City of Chicago
	121 N. LaSalle Street
Room 302	
	Chicago, IL 60602
	(312) 744-9018

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	Attorneys for City of Chicago
	Stephen A. Swedlow Quinn Emanuel Urquhart & Sullivan LLP
	500 W Madison St
	Suite 2450
	Chicago, IL 60661
	(312)705-7430
	Attorneys for Uber Technologies (Movant)
Claims Asserted:	Status: S Defendant's Answer is pending.
Plaintiffs are a taxi medallion owners and a	Status conference scheduled for June 6, 2014.
Chicago resident and long-time advocate	Three drivers for UberX, Lyft and SideCar
for the rights of disabled persons who	(respectively) have filed a joint motion to
claim:	intervene which is also pending before the Court.
• Violation of the Takings Clause of	
the 5 <sup>th</sup> Amendment of the U.S.	
Constitution	
<ul> <li>Violation of the "Equal Protection"</li> </ul>	
Clause of the Fourteenth	
Amendment of the U.S.	
Constitution	

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### MARYLAND

M	laryland
The Yellow Cab Company, et al. v. Uber Technologies, Inc., et al.	
Civil Action No.	
Circuit Court for Baltimore City	
Action Comme	enced on July 3, 2014
Plaintiff's Counsel:	Defendant's Counsel:
George F. Ritchie	
Jonathan Montgomery	
Gordon Feinblatt LLC	
233 East Redwood Street	
Baltimore, MD 21202	
410-576-4131	
Claims Asserted:	Status:
Plaintiffs are several cab companies, cab	Defendants Answers are pending.
associations, as well as taxicab drivers who	
claim:	
Violation of state Antitrust Act	
Unfair Competition	
• Tortious Interference with Contract	
and Business Relationships	

### **MASSACHUSETTS**

• .-

Ma	ssachusetts
Boston Cab Dispatch Inc.	, et al. v. Uber Technologies, Inc.,
Civil Action	No. 13-10769-NMG
United States District Court – District	of Massachusetts (removed from state court)
Action Commer	nced on March 11, 2013
Plaintiff's Counsel:	Defendant's Counsel:
Brody, Hardoon, Perkins & Kesten, LLP	Michael Mankes
One Exeter Plaza	Littler Mendelson, P.C.
Boston, MA 02116	One International Place, Suite 2700
617-880-7100	Boston, MA 02110
	617-378-6000
	Of Counsel:
	Stephen A. Swedlow
	Andrew H. Schapiro
	Quinn Emanuel Urquhart & Sullivan, LLP
	500 West Madison St., Suite 2450
	Chicago, IL 60661
	312-705-7400
Claims Asserted:	Status: Uber's Motion to Dismiss was granted in
Plaintiffs are a taxi dispatch service and	part with respect to Plaintiffs' RICO claims;
manager who claim:	however, the Court Order allows Plaintiffs the
Misrepresentation of Services in	opportunity to move for leave to amend the RICO
Violation of Lanham Act	claims.
Misrepresentation of Connection,	· · · · ·
Association, Sponsorship and	
Approval of Lawful Taxi Association in Violation of Lanham	
Act	
<ul> <li>Unfair and Deceptive Acts and</li> </ul>	
• Offair and Deceptive Acts and Practices in Violation of MGL c.	
93A §11	
<ul> <li>Unfair Competition in Violation of</li> </ul>	
MGL c. 93A §11	
Common Law Unfair Competition	
Intentional Interference with	
Contractual Relationships	
• RICO – violation of "use or invest"	
prohibition	
<ul> <li>RICO – violation of "interest in or</li> </ul>	
control over prohibition	
• RICO – violation of "conduct of	
enterprise" prohibition	
	· · · · · · · · · · · · · · · · · · ·

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Massachusetts	
Lavitman v. Uber Technologies, Inc.	
Civil Action No. 12-4490	
	(by remand from federal district court)
	ed on December 18, 2012
Plaintiff's Counsel:	Defendant's Counsel:
Edward L. M anchor	Michael Mankes
Knudsen, Burdridge & Manchur, P. C.	Littler Mendelson, P.C.
401 Edgewater Place, Suite 140	One International Place, Suite 2700
Wakefield, MA 01880	Boston, MA 02110
781-246-3030	617-378-6000
Shannon Liss-Riordan	Of Counsel:
Hillary Schwab	Stephen A. Swedlow
Lichten & Liss-Riordan, P.C.	Andrew H. Schapiro
100 Cambridge Street, 20 <sup>th</sup> Floor	Quinn Emanuel Urquhart & Sullivan, LLP
Boston, MA 02114	500 West Madison St., Suite 2450
617-994-5800	Chicago, IL 60661
	312-705-7400
Claims Asserted:	Status: The suit is ongoing after Defendant
Plaintiff is an Uber Driver asserts:	failed to prove that they could satisfy the
<ul> <li>Violation of M.G.L. ch 149, §150</li> </ul>	threshold amount in controversy to remove it to
• Tortious Interference with	federal court.
Contractual and/or Advantageous	
Relations	
<ul> <li>Unjust Enrichment/Quantum</li> </ul>	
Meruit	
Breach of Contract	

### MISSOURI

Missouri	
City of St. Louis, Metropolitan Taxicab Commission v. Lyft, Inc.	
Case No. 1422-CC00890	
22 <sup>nd</sup> Judicial Circuit Court of Missouri, St. Louis Circuit	
Action Commenced April 18, 2014	
Plaintiff's Counsel:	Defendant's Counsel:
Charles Harry Billings	Stephen J. O'Brien
1735 S Big Bend Blvd	Dentons US LLP
St. Louis, MO 63101	One Metropolitan Square
	Suite 3000
	St. Louis, MO 63102-2741
	(314) 241-1800
Claims Asserted:	Status: Temporary Restraining Order was
Plaintiff is a city agency seeking:	granted against Lyft. Lyft is currently operating
Temporary Restraining Order to	in violation of the TRO. Hearing is scheduled for
stop Lyft's illegal operations in the	May 6, 2014.
city	

# NEW YORK

<u> </u>	lew York
Black Car Assistance Corp., et al. v. the City of New York	
Case No. 100327/2013	
Supreme Court of the State	of New York, County of New York
Action Commence	ced on February 14, 2013
Plaintiff's Counsel:	Defendant's Counsel:
Randy M. Mastro	Michael A. Cardozo
Gibson, Dunn & Crutcher LLP	Corporation Counsel, New York
200 Park Avenue, 47 <sup>th</sup> Floor	100 Church Street, Room 4-313
New York, NY 10166	New York, NY 10007
212-351-3845	212-788-0303
<ul> <li>Claims Asserted:</li> <li>Plaintiffs are black car and livery groups who sought injunctive relief and damages against the City for: <ul> <li>Violations of the NYC</li> <li>Administrative Code which requires licenses for communication systems used for arranging pickups and which prohibits drivers from refusing to pick-up passengers without justifiable grounds</li> <li>E-Hail Pilot Program is not a permissible pilot program as provided in the NYC Charter</li> <li>TLC failed to follow procedures required for rule changes pursuant to the NYC Administrative Procedures Act;</li> <li>TLC failed to follow its own regulations regarding the implementation of pilot programs</li> <li>the E-Hail Pilot Program violated the New York State and New York City Environmental Quality Review Acts</li> <li>E-Hail Pilot Program violates the New York City Human Rights Laws as it will have a disparate impact on the elderly.</li> </ul> </li> </ul>	Status: Case closed. On April 23, 2013, the court denied all of Plaintiffs' claims and lifting the temporary injunction against the TLC that had earlier been issued. Plaintiffs appealed to the 1 <sup>st</sup> Department of the New York Supreme Court, Appellate Division which, on October 29, 2013 unanimously rejected the arguments made by the, thereby affirming the TLC's ability to continue with the Pilot Program as adopted.

1	New York
Dundar v. Uber Technologies, Inc.	
Case No. 653400-2013	
Supreme Court of the State	of New York, County of New York
Action Comme	nced on October 2, 2013
Plaintiff's Counsel:	Defendant's Counsel:
Mark Bastian	John H. Snyder
36 East 20 <sup>th</sup> Street, 6 <sup>th</sup> Floor	Abaigeal Van Deerlin
New York, NY 10003	555 Fifth Avenue, Suite 1700
212-387-0381	New York, NY 10017
	212-856-7280
Claims Asserted:	Status: Uber's Motion to Dismiss granted with
Plaintiff is an Uber Driver who asserts	respect to Plaintiff's claim for promissory
claims for:	estoppel and negligent misrepresentation.
<ul> <li>Money Damages – lost earnings</li> </ul>	Plaintiff submitted an amended Complaint April
and detrimental reliance	10, 2014.
Promissory estoppel	
Negligent misrepresentation	

N	lew York
The City of New	York, et al., v. Lyft, Inc.
Index No.451477/2014	
Supreme Court of the State	of New York, County of New York
Action Commenced on July 10, 2014	
Plaintiff's Counsel:	Defendant's Counsel:
Zachary W. Carter	Not provided
Corporation Counsel of the City of New	_
York	
100 Church Street, Rm 5-180	
New York, NY 10007	
212-356-2607	
Claims Asserted:	Status: TRO pending; Lyft's answer is pending
Plaintiff City of New York and TLC assert	
claims for:	
<ul> <li>Declaratory Judgment – Lyft</li> </ul>	
operating unlawfully/violating local	
laws	
<ul> <li>Injunction – to enjoin Lyft's</li> </ul>	
operations	

## <u>New York</u> *The People of the State of New York v. Lyft, Inc.* Index No. 451479/2014 Supreme Court of the State of New York, County of New York Action Commenced on July 11, 2014

Plaintiff's Counsel: Eric T. Schneiderman Attorney General of the State of New York Bureau of Consumer Frauds & Protection 120 Broadway, 3 <sup>rd</sup> Floor New York, NY 10271 212-416-8296	Defendant's Counsel: Not provided
<ul> <li>Claims Asserted: Attorney General of the State of New York asserts claims for:</li> <li>Injunction – to enjoin Lyft's operations/violations of State and local laws</li> <li>Accounting</li> <li>Civil Penalties</li> <li>Statutory Costs</li> </ul>	Status: TRO pending; Lyft's answer is pending

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## <u>OHIO</u>

	Ohio
City of Columbus v. Uber Technologies, Inc.	
Case No. 2014 EVH 60125	
Franklin County Municipal Court, Environmental Division, Franklin County, Ohio	
Action Commenced on April 8, 2014	
Plaintiff's Counsel:	Defendant's Counsel:
Westley M. Phillips	Erik J. Clark
City of Columbus,	1335 Dublin Road, Suite 104D
Department of Law	Columbus, Ohio 43215
77 North Front Street	
Columbus, Ohio 43215	
614-645-7385	
Claims Asserted:	Status: Uber's Answer is pending.
Plaintiff is the City of Columbus which	
seeks:	
• Injunctive Relief – enjoining Uber	
from operating in Columbus, Ohio	

	Ohio
City of Co	lumbus v. Lyft Inc.
Case No.	2014 EVH 060145
Franklin County Municipal Court, Er	nvironmental Division, Franklin County, Ohio
	nenced on May 5, 2014
Plaintiff's Counsel:	Defendant's Counsel:
Stephen C. Dunbar	Albert G. Lin
City of Columbus	Ice Miller LLP
Department of Law	250 West Street
77 North Front Street	Columbus, Ohio 43215
Columbus, Ohio 43215	
614-645-7385	Gregory S. Peterson
	2 Miranova Place, Suite 330
	Columbus, Ohio 43215
Claims Asserted:	Status: Lyft's Answer is pending.
Plaintiff is the City of Columbus which	
seeks:	
<ul> <li>Injunctive Relief – enjoining Lyft</li> </ul>	
from operating in Columbus, Ohio	

# **TEXAS**

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	Texas
Greater Houston Transportatio	on Co., et al v. Uber Technologies and Lyft, Inc.
	il Action No. 14-941
United States District Court –	Southern District of Texas, Houston Division
	mmenced on April 8, 2014
Plaintiff's Counsel:	Defendant's Counsel:
Martyn B. Hill	Amit B. Patel
Pagel, Davis & Hill, P.C.	Quinn Emanuel Urquhart & Sullivan LLP
1415 Louisiana Street, 22 <sup>nd</sup> Floor	500 W Madison St
Houston, Texas 77002	Ste 2450
713-951-0160	Chicago, IL 60661
	312-705-7400
Daniel K Hedges	
Porter & Hedges	Barrett H Reasoner
1000 Main St	Gibbs Bruns LLP
36th Floor	1100 Louisiana
Houston, TX 77002	Ste 5300
713-226-6641	Houston, TX 77002
	713-650-8805
	Attorneys for Uber Technologies, Inc.
	12110111090901 0001 1001110105000, 1110.
	Lauren Elizabeth Tanner
	Baker Botts LLP
	98 San Jacinto Blvd
	Suite 1500
	Austin, TX 78701
	512-322-2544
	Caroline Nan Carter
	Baker Botts LLP
	910 Louisiana
	Houston, TX 77002 713-229-1302
Claims Asserted:	Attorneys for Lyft, Inc.
Plaintiffs are taxicab permit holders	Status: On April 21, 2014, the Court declined to
icensed in Houston and San Antonio and	issue a temporary restraining order sought by
chauffeured limousine services licensed i	
Houston who claim:	
	hearing on July 15 <sup>th</sup> , based on plaintiffs' request
Violation City for-hire vehicle	for a permanent injunction.
codes	
• RICO	
Lanham Act Violation	
(misrepresentation of services)	

•	Common law unfair competition
	law violations
٠	Preliminary and permanent
	injunction restraining Uber and Lyft
	from operating in Houston and San
	Antonio

Texas		
Ramos, et al. v. Uber Technologies, Inc., and Lyft Inc.		
	5:14-cv-00502-XR	
United States District Court – Western District of Texas, San Antonio Division		
Action Commenced on June 2, 2014		
Plaintiffs' Counsel:	Defendant's Counsel:	
Jose Garza		
Law Office of Jose Garza	NOT PROVIDED	
7414 Robin Rest Dr.		
San Antonio, TX 78209		
210-392-2856		
   Rolando L. Rios		
Law Offices of Rolando L. Rios		
115 E. Travis Street		
Suite 1645		
San Antonio, TX 78205		
(210) 222-2102		
Judith A. Sanders-Castro		
Texas RioGrande Legal Aid, Inc.		
1111 N. Main Ave.		
San Antonio, TX 78212		
(210)212-3725		
Claims Asserted:	Status: Action filed on June 2, 2014.	
Plaintiffs are three (3) disabled residents of	Responsive pleadings are pending.	
San Antonio and Houston who claim:		
<ul> <li>Violation of the Americans with</li> </ul>		
Disabilities Act (the "ADA")		

### WASHINGTON

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<u>W</u>	ashington	
Western Washington Taxicab Operation	ators Association v. Uber Technologies, Inc.	
Case No. 14-2-08259-2		
Superior Court of the State of W	ashington in and for the County of King	
Action Commenced on March 24, 2014		
Plaintiff's Counsel:	Defendant's Counsel:	
Spencer Nathan Thal	Robert Maguire	
General Counsel	Steven Trummage	
Western Washington Taxi Club Operators	Rebecca Francis	
Association	Colin Prince	
14675 Interurban Ave. South, Suite 307	Davis Wright Tremaine LLP	
Tukwila, WA 98168	1201 Third Avenue, Suite 2200	
206-441-4860	Seattle, Washington, 98101	
	206-622-3150	
Dmitri Iglitzin		
Schwerin Campbell Barnard Iglitzin &		
Lavitt LLP		
18 West Mercer Street, Suite 400		
Seattle, WA 98119-3971		
206-257-6006		
Claims Asserted:	Status: Uber's Answer is pending.	
Plaintiffs are the Organization of Seattle		
and King County taxi operators who claim:		
<ul> <li>Breach of Consumer Protection Act – RCW 19.86</li> </ul>		

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# AUTHOR BIOS

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Article - Forbes Legal Black Book

Ranking - NJBiz Releases "Power 50:

Real Estate" List, Pegs Tony Coscia



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1 AWYERS

Matthew W. Daus Partner

Matthew W. Daus' practice focuses on transportation law, counseling clients on a broad range of matters including regulatory compliance, strategic planning, procurement, litigation, administrative law and public policy. Within this area Mr. Daus coordinates representation on a wide array of legal needs and services representing ground transportation and related businesses. Mr. Daus also practices in the area of employment law, advising employers concerning the hiring and discharge of employees, employment discrimination laws and general personnel and policy matters.

Before joining Windels Marx to lead its Transportation practice, Mr. Daus served as Commissioner and Chairman of the New York City Taxi and Limousine Commission ("TLC") for eight and one half years, appointed by Mayors Giulianí, Bloomberg and the New York City Council. Prior to his tenure as the TLC's longest serving Chief Executive Officer, Mr. Daus served as General Counsel to the Commission and Deputy Commissioner for Legal Affairs since 1998, and before that, as Special Counsel to the TLC Chair - supervising over 75 lawyers and Administrative Law Judges. Mr. Daus also served as General Counsel to the New York City Community Development Agency (now the Department of Youth and Community Development), Special Counsel to the New York City Trade Waste Commission (now the Business Integrity Commission), and as a Prosecutor for the New York City Commission on Human Rights.

In 2010, Mayor Bloomberg and the New York City Council appointed Mr. Daus as a Commissioner of the New York City Civil Service Commission, an independent quasijudicial agency that hears and decides employee candidate, disciplinary, and involuntary medical leave appeals under the New York State Civil Service Law. Additionally, the President of the New York State Bar Association appointed Mr. Daus to serve on its Committee on Civil Rights.

Mr. Daus serves as a Distinguished Lecturer with the City University of New York's ("CUNYS") Transportation Research Center ("UTRC") at The City College of New York. In addition to lecturing at CUNY on sustainable transportation, transportation policy, and business law. Mr. Daus speaks internationally on a broad range of transportation topics. He also is currently the President of the International Association of Transportation Regulators ("IATR").

Mr. Daus is a member of several non-profit boards serving as President of Community Understanding for Racial and Ethnic Equality ("CURE"), as Co-Chairman of the Brooklyn Economic Development Corporation and board member of Big Apple Greeter and the 2011 World Police and Fire Games. He also served for over eight years on the Board of NYC & Co. (the City's tourism, marketing, convention and visitors bureau) and for several years on the Board of Brooklyn Dreams Charter School.

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PRACTICES

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- CORPORATE & SECURITIES
- CORPORATE FORMATION & FINANCE
- INFRASTRUCTURE DEVELOPMENT
- LITIGATION & ALTERNATIVE DISPUTE RESOLUTION

EDUCATION

- LL.M., employment law, New York University School of Law, 1997
- J.D., cum laude, Touro College Jacob D. Fuchsberg Law Center, 1992
- 8.A., political science, magna cum laude, Brooklyn College, 1989

ADMISSIONS

- New York
- New Jersey
- District of Columbia
- United States District Court for the Southern District of New York
- United States District Court for the Eastern District of New York

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Jasmine K. Le Veaux Associate

Ms. Le Veaux is a seasoned litigator, focusing on the areas of complex commercial litigation as well as employment and labor law. She has represented companies and individuals in commercial contract disputes, and State Department of Labor audits, investigations and hearings. She has extensive experience in motions practice; helping clients obtain successful judgments or settlements to litigation matters prior to trial. Ms. Le Veaux represents clients in commercial cases involving:

- breach of contract claims,
- employment relationships,
- wage and hour disputes, and
- worker misclassification issues.

Ms. Le Veaux has also represented debtors in bankruptcy-related litigation, particularly with respect to preference claims and Federal and State WARN Act violations.

As a member of the transportation practice group, Ms. Le Veaux counsels clients on regulatory compliance and various types of transportation-related agreements, contractual disputes and procurements. In addition, she drafts and analyzes proposed legislation and regulations on behalf of clients for compliance with Federal and local laws relevant to theitransportation industry.

Prior to joining Windels Marx, Ms. Le Veaux practiced products liability litigation in Washington DC, where she represented pharmaceutical companies in national multidistrict litigation cases and class action suits.

In 2008, Ms. Le Veaux was appointed a guardian ad litem by the Family Law Division of the Superior Court of the District of Columbia where she represented minor children in custody disputes. Her dedication to child advocacy has also led Ms. Le Veaux to volunteer as a mentor and tutor for several years. Through her work with PENCIL, a non-profit organization that partners business professionals in private industry with New York City public schools, Ms. Le Veaux established a Law Club for students at Brooklyn's School of Democracy and Leadership. She also volunteers with Children of Promise, NYC, a community-based, non-profit organization that services children of incarcerated parents.

At Georgetown University Law Center, Ms. Le Veaux's honors and achievements include winning first place on both the national and regional level of the Frederick Douglass Moot Court Competition in 2006, serving as the Chair of the Women of Color Collective, and receiving the Equal Justice America Fellowship in 2005.

Publications

- \* The Disruptive Transportation Technology Movement A Litigation Primer & Roadmap (July 2014)
- Transportation Network Companies (TNCs): Litigation Marathon or Legislative Sprint to Deregulation? (July 2014)
- Ridesharing Applications: Illegal "Hitchhiking-For-Hire" or Sustainable Group Riding? (May 2013)
- Proposed Model Regulations for Smartphone Applications in the For-Hire Industry (November 2012)
- Important Worker Classification Tips for Transportation Businesses (August 2011)

#### Recognition

SuperLawyers Metro New York 2014 - Rising Star - Employment Litigation



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- LITIGATION & ALTERNATIVE DISPUTE RESOLUTION
- TRANSPORTATION

EDUCATION

- J.D., Georgetown University Law Center, 2007
- B.A., International Development Studies, Minor: Policy Studies & Social Welfare, Provost's Honors List, University of California, Los Angeles

ADMISSIONS

- District of Columbia
- California New York

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Ranking - NJBiz Releases "Power 50: Real Estate" List, Pegs Tony Coscia Among Top 20

# NYC Council Transportation Committee – Oversight Hearing 12/3/14 Testimony of Lyft

Lyft is proud to be here in New York City and to be part of one of the world's leading transportation systems. We launched here this summer with the guidance of the Taxi and Limousine Commission and with the goal of providing a high-quality, safe, and efficient service to New Yorkers alongside the many other transportation options this city is unparalleled in providing.

Technology has transformed the transportation sector dramatically over time, to the benefit of passengers and drivers. Major shifts in the Taxi and For Hire Vehicle industries are neither new nor limited to technological innovation. These industries are constantly evolving. In the 1980s, the city recognized changes in the marketplace and established rules that created the livery and black car sectors. Over the past few years alone, New Yorkers have enjoyed the benefits of Borough Taxis, electronic payment and communication technology in taxis and liveries with the introduction of TPEP and LPEP systems, the testing of E-Hail programs and now app-based dispatch options. Technology-based dispatch is currently being used in some form by nearly the entire industry, from E-Hail in taxis to a broad variety of dispatch apps developed for individual FHV bases.

Each of these major industry shifts has posed challenges and faced a certain amount of initial concern about impact on the market. But ultimately the industry, the City Council and the TLC have found ways to adapt to those changes for the benefit of New Yorkers. Many of the shifts in the industry that seemed painful at first are now options most New Yorkers could not imagine living without and the industry has continued to grow.

Electronic payment options provide convenience and security in taxis and liveries. Borough taxis have expanded access to underserved areas. Technology-based dispatch will further enhance benefits to underserved areas and provide additional last-mile solutions for passengers looking to connect with public transit options. These apps already enhance public safety by clearly identifying for passengers the car, driver, and license plate of the ride they are expecting

Page | 1

to pick them up. Lyft passengers and drivers have the opportunity to rate their ride experience and provide feedback which allows any safety and quality issues to be immediately investigated and resolved. Passengers also receive detailed electronic receipts immediately following the ride.

Lyft provides drivers experiencing a lull in demand with additional options for filling their vehicles, reducing the number of underutilized cars on the road and supplementing driver earnings. With the addition of these options, passengers have more choices from any given pick-up location and can select the option that best suits their needs. The current and future benefits are limitless.

Oversight and regulation need to keep pace with these changes, but also must be carefully considered to protect the public while also preserving the possibility of further innovation. The TLC recently struck an excellent balance with its new FHV Dispatch Rules. The TLC diligently sought and considered information, taking into account the current state of the industry as well as contemplating its future; public safety, driver benefits, and accountability were carefully addressed without unnecessarily restricting options or stifling competition. Moving forward, we hope that any legislative and regulatory changes will continue to be comprehensive while considering the future potential of new developments.

While every turn in this market evolution cannot be foreseen at this time, some useful core principles should guide reforms: (1) concern for passenger safety must always be respected; (2) regulations should foster competition for customers and drivers; (3) rules should enable innovation in providing new services to passengers and drivers; and (4) reform should eliminate unnecessary costs to customers and drivers.

We would appreciate the opportunity to provide each of you with more information on our company and our current and future operations in New York City without taking too much time at this hearing. We look forward to continuing to work with you and the TLC to realize the future of safe, reliable and efficient transportation options in New York City.

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City Council Oversight Hearing App Technology Wednesday, December 3<sup>rd</sup>, 2014

Good Afternoon Members of the Transportation Committee,

Λ.

My name is Derrick Warmington and I am the owner of Rose 'N' Dale Car Service located in Rosedale, Queens, New York. I am also a member of the New York City Independent Livery Owners Corporation that represents Caribbean owned bases primarily in Brooklyn and Queens.

Rose N Dale is a small livery base of 15 affiliated vehicles. We cherish the excellent relationship we have with members of our community and their support over the years. Many of our passengers are known on a first name basis and have been customers for years.

Mr. Chairman, I am here today to ask the Transportation Committee to support the "the draft of rule", heard at a public hearing in October, 2014 that requires bases to have consent before dispatching a driver from another base via an agreement, mandated that bases electronically share trip records, and prohibit 'cross dispatching'.

I am appealing to you not to support measures that will force your small community bases into extinction.

Unfortunately the amended rule, of November 2014, that eliminates contract agreement is a recipe for chaos, and a death ride for small community bases like Rose N Dale Car Service.

It has not answered the serious questions of accountability and Workers Compensation. Who will have the final say in accountability to an aggrieved passenger, or who will be responsible for governmental enquiries?

Small base owners are also concerned about the questionable business tactics that a company like UBER is using. The use of 'Operation Slog' can be construed as unethical and an unfair recruitment practice. Under this operation, drivers are paid large sum of money to be snatched from bases. These are drivers in whom bases have invested their limited resource for training. Small community bases do not have the resource to snatch drivers. This business tactic will only serve to eliminate competition instead of encouraging it. Council members will remember when Wall-mart, the giant supermarket chain moved in to some communities how it forced many neighborhood business into economic oblivion. I urge you not to allow this to happen to us. Many of us have mortgaged our homes, slept in our cars and at our bases to build this business. The TLC's Affiliated Rule that remove the base contract requirements will force small bases into extinction. Do not support measures that will take away our livelihood, we are your constituents.

Community bases serve the community in peak time and in inclement weather. We do not change fares in response to the weather of the day. It is however well documented, that UBER, the flag ship for livery APP, has practiced "surge pricing" in the past during peak hours and in inclement weather when passengers are most vulnerable. It is reported that fares were increased up to eight times the standard rates.

This amendment will result in mass production service. By providing service through mass production there will be a loss of the unique community relationship that exists between local bases and their community, especially in the outer boroughs.

A victory for a billion dollar company like URBER is a loss for small base owners, their staff and family. It will force many into bankruptcy.

Once again I appeal to this Honorable Council, to support the "draft of rules", heard in October 2014 that requires bases to have consent before dispatching a driver from another base via an agreement"

Thanks for your support.

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Date: December 3, 2014

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RE: NYC City Council Committee on Transportation Oversight Hearing Regarding App Technology and the Transformation of the Taxi and For-Hire Industries

# TESTIMONY OF JASON R. MISCHEL REGARDING RELATIONSHIP BETWEEN TRANSPORTATION NETWORK COMPANY APPS AND APPLICABLE LAWS REGARDING ACCESSIBILITY FOR PEOPLE WITH DISABILITIES

Good morning, members of the Transportation Committee of the New York City Council. I am pleased that you have called this oversight hearing regarding the proliferation of Transportation Network Company ("TNC") Apps in the Taxi and For-Hire Industries, and I would like to make a few comments regarding their effect on accessibility for people with disabilities. By way of background, I am the former Commissioner and General Counsel of the NYC Mayor's Office for People With Disabilities (MOPD), and served there for almost ten (10) years.

The relationship between TNCs and accessibility is currently a "hot button" issue, as there are a number of lawsuits around the country alleging that TNCs are discriminating against people with disabilities. While TNCs have sporadically responded to these allegations (i.e. introduction of new apps in certain jurisdictions that provide for a passenger to be able to request an accessible vehicle; the possibility that TNCs have, in some case, been entering into "affiliation agreements" with for-hire vehicle bases that maintain accessible vehicles to provide said vehicles to passengers), the general feeling, to date, is that TNCs have not met the needs of people with disabilities. Whatever the case may be, it is necessary for the NYC City Council to be provided with an overview of the laws that would potentially apply in this arena. The Americans With Disabilities Act ("ADA") provides a number of relevant clauses that are designed to prevent discrimination against people with disabilities. For example, Title III of the ADA states that "no individual shall be discriminated against on the basis of disability in the full and equal enjoyment of specified public transportation services provided by a private entity that is primarily engaged in the business of transporting people and whose operations affect commerce", and that such discrimination includes:

- 1) the failure of such entity to make "reasonable modifications";
- 2) the failure to provide auxiliary aids and services; and
- 3) the purchase or lease by such entity of a new vehicle (other than an automobile, a van with a seating capacity of less than 8 passengers, including the driver, or an over-the-road bus) which is to be used to provide specified public transportation that is not readily accessible to and usable by individuals with disabilities, including individuals who use wheelchairs; except that the new vehicle need not be readily accessible to and usable by such individuals if the new vehicle is to be used solely in a demand responsive system and if the entity can demonstrate that such system, when viewed in its entirety, provides a level of service to such individuals equivalent to the level of service provided to the general public (this applies to a public entity, such as the NYC Taxi & Limousine Commission, through Title II of the ADA see 42 U.S.C. §12144).

(42 USC §12184).

The failure to make "reasonable modifications" is defined as "a failure to make reasonable modifications in policies, practices, or procedures, when such modifications are necessary to afford such goods, services, facilities, privileges, advantages, or accommodations to individuals with disabilities, unless the entity can demonstrate that making such modifications would fundamentally alter the nature of such goods, services, facilities, privileges, advantages, or accommodations". Similarly, the failure to provide auxiliary aids and services is defined as "a failure to take such steps as may be necessary to ensure that no individual with a disability is excluded, denied services, segregated or otherwise treated differently than other individuals because of the absence of auxiliary aids and services, unless the entity can demonstrate that taking such steps would fundamentally alter the nature of the good, service, facility, privilege, advantage, or accommodation being offered or would result in an undue burden." (42 U.S.C. §12182)

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A "demand responsive system" is defined as "any system of providing transportation of individuals by a vehicle, other than a system which is a fixed route system." (42 U.S.C. §12181).

Further, Title 8 of the Administrative Code of the City of New York, otherwise known as the NYC Human Rights Law, states that "it shall be an unlawful discriminatory practice for any person, being the owner, lessee, proprietor, manager, superintendent, agent or employee of any place or provider of public accommodation because of the actual or perceived...disability...to refuse, withhold from or deny to such person any of the accommodations, advantages, facilities or privileges thereof" (§8-102) and defines "place or provider of public accommodation" as "providers, whether licensed or unlicensed, of goods, services, facilities, accommodations, advantages or privileges of any kind, and places, whether licensed or unlicensed, where goods, services, facilities, accommodations, advantages or privileges of any kind are extended, offered, sold or otherwise made available." (§8-107)

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So what does all this mean? It seems clear that whether or not TNCs can argue that they are not covered by the ADA (whether because providing reasonable accommodations and/or auxiliary aids and services for people with disabilities would "fundamentally alter the nature of their services"; or that they are either not providing "public transportation services" or "primarily engaged in the business of transporting people"; or that they are not purchasing or leasing "new" vehicles to be engaged in a demand responsive system), TNCs, under the NYC Human Rights Law, are, in fact, providers of a public accommodation, and it is of no consequence that its "place" of public accommodation is in the digital space. When taking into account this city's commitment to the inclusiveness of all in everything the city has to offer, as well as recent legislation (the Outer-Borough Street HAIL law providing for a mandated long-term disability plan for the city's taxi and for-hire vehicle industries) and litigation (the 50% accessible taxi fleet by 2020 mandate resulting from the Noel v. TLC case), it is imperative that this Council hold TNCs to the mandate that people with disabilities must enjoy equal and unfettered access to the services that they are providing, without compromise.

#### Testimony of

## Jasmine K. Le Veaux, Esq. Attorney for the International Association of Transportation Regulators

#### Before the

#### New York City Council Committee on Transportation

### December 3, 2014

Good Afternoon Chairman Rodriguez and members of the Committee on Transportation. Thank you for holding this important oversight hearing on App Technology and the Transformation of the Taxi and For-Hire Vehicle Industries. My name is Jasmine Le Veaux and I am an Associate at the law firm Windels Marx Lane & Mittendorf, LLP. We represent the International Association of Transportation Regulators (the "IATR"), a non-profit educational and advocacy group comprised of members of governments -- taxi and limousine commissions; law enforcement agencies; transportation agencies and airport authorities-- from around the world that regulate for-hire ground transportation vehicles, businesses and drivers, of which the New York City Taxi & Limousine Commission ("TLC") is a member.

It is indisputable that the introduction of new "transportation network companies" or "TNCs" has had a "game changing" impact on the traditional transportation industry. Approximately ten (10) jurisdictions have recently passed regulation or legislation which officially recognize TNCs as a separate licensing category of for-hire vehicle. However, even in these jurisdictions, where TNCs are required to obtain a TNC permit or license, there have been reports of noncompliance and regulatory disregard. Over 30 lawsuits have been filed around the United States by every party possible – passengers, drivers, taxicab and limousine business owners, insurance companies, and government agencies and officials -- in which a plethora of legal claims under Federal and State laws are being asserted against TNCs, or in which municipalities are being sued for passing allegedly unconstitutional TNC legislation. A detailed analysis and summary of most of the litigation that has been commenced against TNCs may be found in a report published by my firm entitled "The Disruptive Transportation Technology Movement – A Litigation Primer & Roadmap, of which I have brought several copies for the Committee.<sup>1</sup>

A common sense approach is the most appropriate way to assess the issue of how to deal with TNCs. At the end of the day, the underlying acts being regulated are essentially the same – a passenger, getting into a vehicle, either pre-arranged or hailed by a smartphone app, and being transported from point A to point B. There are no other variants or differences between traditional taxicab and limousine companies and the new breed of TNCs other than a smartphone app – which is also being used by the incumbent industry in a legal manner. If laws that apply to taxicab and limousine companies, drivers and vehicles require insurance, safety vetting (i.e., background checks, drug testing, driving record review) and other regulatory requirements such as fare regulation, permit limitations, emissions compliance, overcharging safeguards and requirements to serve disabled individuals and underserved communities, there must be an underlying public policy rationale that justifies having two sets of standards for transportation companies and TNCs. Other than vague references to "innovation" and "sharing economies", no logical rational basis for creating two classes of licenses has emerged.

The New York City TLC has taken such a common sense approach and has used a heavy hand to ensure that its regulations are being equally enforced on all for-hire vehicle companies in

<sup>&</sup>lt;sup>1</sup> The report may also be accessed on my firm's website at:

http://www.windelsmarx.com/resources/documents/The%20Disruptive%20Transportation%20Technology%20Mov ement%20(10990519).pdf.<sup>1</sup>

our market. Although the initial introduction of some TNCs came with the usual flouting of local laws, most TNCs in New York City have obtained the necessary base licenses required by the TLC and/or have taken steps to operate in compliance with all applicable regulations to provide for-hire transportation services within the City. Innovation is being supported and promoted in New York City without unnecessary concessions or compromises on the important regulatory issues of public safety and consumer protection. As counsel to an international group of regulators, I can attest to the fact that New York City is looked upon as a model for regulation in this regard.

Thank you for this opportunity to testify.



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New York City Transportation Committee of the New York City Council December 3, 2014

# Testimony of Melrose Credit Union

Good afternoon. Thank you Chairman Rodriguez and members of the Transportation Committee for organizing this important hearing and for inviting us here to testify today. My name is David Pollack and I am employed as the Director of the Taxi Action Center for Melrose Credit Union, the largest financer of yellow taxi medallions in New York City.

Based in Briarwood, Melrose Credit Union provides personal and business banking services to its wide membership. We serve approximately 26,000 members with assets of more then \$2 billion. Melrose has members representing ownership of 3,135 medallions; roughly 25% of the entire taxi industry. Melrose Credit Union was originally established in 1922 to supply financial services to the Bronx, New York community. Since that time, the credit union has grown considerably and now permits anyone with a valid ID and social security number to join.

Contrary to what many may think, most medallion holders are individuals of modest means; they are thousands of small business men and women who saved and borrowed to purchase medallions. The driver pool in the yellow cab industry must include 42% of driver-owner medallions, meaning they own ONE medallion. In addition to that, there are additional small business men and women that own either one or two corporate medallions. The entry of Uber and other tech-based transportation companies has had a negative affect on both the small business taxi medallion owner and the yellow taxi industry as a whole. These tech based companies are not subject to the same rules and regulations that govern the yellow cab & livery industry; that fact has created an unlevel playing field for all those in the transportation service industry.

One of the most striking examples of this unlevel playing field is the fact Uber drivers can choose whichever vehicle they'd like, leaving no financial incentive to retrofit cars to increase accessibility for disabled people. Medallion holders in the yellow cab industry are subject to heavy regulation regarding wheelchair accessibility resulting in cabs that are far more expensive to purchase, maintain and fuel. This is forcing those individuals interested in purchasing medallions or driving a yellow cab to leave the yellow cab industry to work for companies like Uber, creating both a workforce development problem for the yellow cab industry and a decrease in revenue for the City.

The issues seen by cab drivers once they are employed by Uber are a separate problem itself that likely needs its own hearing. While Uber entices drivers with higher wages and vehicle selection, many drivers end up barely making minimum wage after taking into account all of the fees and charges paid to Uber, as reported by the media. When these drivers decide they want to come back to the yellow cab industry, they are finding themselves stuck in contracts that they cannot break, creating a cost of living crisis for many individuals. Drivers are so unhappy with Uber that they recently decided to strike in an attempt to create better working conditions for themselves.

These tech-based companies have no approved driver training and no business accountability or oversight, creating a safety issue for both the riding and walking public.

Aside from hurting the small business medallion holders and the yellow cab industry, companies like Uber are socking it to the consumer as they operate with no fare pricing controls. Uber is allowed to charge surge pricing according to a supply/demand algorithm and can include pricing from well below the normal price to eight times the going rate. As Councilmember Greenfield most recently noted "A yellow cab in New York City may not charge you \$225 for a \$25 ride simply because it's snowing — neither should Uber."

There are many other issues that I could mention today but in the interest of time I have focused on the major ways these tech based companies are negatively impacting the yellow cab industry. We urge the Committee to examine ways in which the City might help to regulate these tech based companies while simultaneously protecting those who have contributed so much to the New York state economy.

Creating a Transportation Network Company or TNC, a separate segment of the transportation industry, would allow for tech-based companies to operate under specific rules and regulations.

The TLC took a step in the right direction at their last meeting by requiring that Uber keep track of trip records; however we need to do more. Thank you for your time and I look forward to working with the Council to help level the playing field for all stakeholders in this important industry.

# Committee For Taxi Safety Testimony Transportation Committee Hearing Oversight Hearing on App Technology and the Transformation of the Taxi and For-Hire Industries December 3, 2014

Good morning Chair Rodriguez and members of the transportation committee. My name is Tweeps Phillips Woods and I am the Executive Director of the Committee for Taxi Safety, and on behalf of CTS I wish to commend you for holding this public hearing.

When discussing taxi apps and technology, it appears that what you really mean is Uber. Uber has taken advantage of a for-hire transportation environment with no real rules to regulate them by utilizing their \$17 billion valuation and high-priced public relation experts to exploit the existing regulatory system. Regulations are vital to the health of for-hire transportation by ensuring the safety and comfort of passengers, preventing price gouging, and establishing uniform standards in the for hire industry. Regulations have been applied to the yellow taxi industry for decades, but livery and black car services have not been as strictly regulated. Now, with its app, Uber has allowed livery and black cars to essentially act as yellow taxis and accept street hails without being subject to the same rules by claiming it is not a transportation company but rather a technology company, notwithstanding that it is a licensed base. This is an unfair burden on the yellow taxi industry that puts drivers and yellow cabs at a disadvantage.

Furthermore, Uber has shown itself to be an unscrupulous company acting in bad faith. Not only has it used its money and power to exploit the regulatory system, but also it has come to light in recent weeks that Uber is using private personal data it collects from customers for potentially dodgy purposes. On several occasions, the company has tracked reporters' movements, without their permission, using the company's "God View" technology. A senior executive at Uber also suggested funding a one million dollar smear campaign looking into the personal lives of reporters critical of Uber. Amazingly, Uber also does not have restrictions on who at the company can access God View. On at least one occasion, Uber projected God View onto a wall for the entertainment of its employees at a party. An Uber employee stated in an interview that employees were able to access the "God View" technology freely without any security measures. The vulnerability of this private personal data is absolutely unacceptable, and it is a disaster waiting to happen.

At the same time the TLC was allowing Uber to run rampant with no rules to protect customers, the Commission enacted draconian regulations that doomed any app innovation for the yellow taxi market. The rules created by the TLC were so stifling that only one company, Hailo, even took up the challenge. The TLC forced yellow taxi apps to work with outdated technology instead of allowing companies to innovate new and more convenient ways for customers to access and pay for yellow taxi service. While Hailo put forth a valiant effort to make this work, in the end it was forced to leave New York City resulting in the loss of thousands of high paying jobs for the New York economy. Yellow taxis are now left with no app of their own.

As we all know by now, two of the TLC Commissioners that promulgated these disparate rules immediately went to work for the very companies they were supposed to be regulating: Ashwini Chhabra left for Uber and David Yassky consults for Lyft.

It is time for these rogue companies to be reigned in and fair common-sense regulations to be put in place.

We thank you for the opportunity to testify, and we hope that we can work together to create a better, safer, and more secure future for all taxi passengers.



# Testimony of Cira Angeles Spokesperson, Livery Base Owners Inc.

# Before The Council of the City of New York Transportation Committee

**Oversight Hearing: App Technology and the Transformation of the Taxi** and For-Hire Industries

December 3, 2014 10:00AM

# NYC Council Transportation Committee HearingPaOversight: App Technology and the Transformation of the Taxi and For-Hire IndustriesPaDecember 3, 2014 10:00AMPa

Good morning Mr. Chairman, members of the committee and industry colleagues. My name is Cira Angeles, spokesperson for the Livery Base Owners Association (LBO), composed of 125 base owners with approximately 12,000 affiliated vehicles throughout New York City.

I want to thank the Chairman Ydanis Rodriguez and the Members of the New York City Council Transportation Committee for allowing us to speak regarding the Oversight of App Technology and the Transformation of the Taxi and For-Hire Industries today.

We're here today to discuss an agreement with the new start-up companies working in the New York City Taxi industry like Uber and Lyft. Agreements work when they address the interests of all the parties involved and when they protect against loopholes and cracks that can alter the intent of the initial agreement and ultimately the safety of the parties involved. More importantly we must look for solutions to the real problems at hand and address the entrance of wireless technologies into our industry cohesively.

The Livery Base industry has embraced the use of technology throughout our bases and vehicles for years and we strongly support innovation that protects and helps drivers and passengers alike. However, thoughtfully constructed oversight that protects the industry is critical to the safety of passengers and drivers across New York City.

## History of Technology in the Industry

First, I'd like to take a look at the history of technology in our industry. In the 1980's and 90's the Taxi industry operated on two radio frequencies heavily regulated by the FTC. Our industry as a result had very clear delineations. In the late 90's with the introduction of cell phones and Wi-Fi the technological opportunities expanded creating entry for start-ups in the industry. By 2004 Taxi's began using wireless credit card payments and by 2011 Uber began operating in New York City. Since then our \$11 billion industry which employs 260,000 people and supports over 200,000 businesses has experienced a rapid growth of 3.2%, the greatest growth increase the industry has ever seen including 20,000 new drivers in just the past two years alone.

Over the past decade the livery industry has begun to employ technology of its own including dispatch on demand, mobile data, smartphone payment, maintenance and repair, and car leasing and financing technology through Verifone and CNT technology. However, our use of technology has not kept pace with the technological advancements available. This has been due mainly to a lack of access to capital funding, resources and training. We welcome the introduction of new technologies that improve the delivery of services but are very concerned about abrupt changes to the industry that ignore decades of oversight and protection for both drivers and passengers. These safeguards have been in place to protect the safety of all parties and cannot be undermined just to accommodate a new business model.

## Primary Concerns: Allowing Highly Capitalized Companies to Rewrite the Rules to Their Benefit

Second, I'd like to address our main concerns. Allowing highly capitalized companies to rewrite the rules to serve their business model will undermine the industry. The government's job is to ensure that doesn't happen and that there is a level playing field for all industry players and ensuring safety for the public and drivers.

## Safety Regulations

Uber and Lyft classify drivers as contract workers, there are no benefits, not much regulation for drivers that aren't affiliated with an Uber base, and there are insurance issues due to the sharing of vehicles. While apps for passengers is more convenient, safety concerns should prevail as the most important issue.

## Job Loss

Technology has been a strong force in the elimination of jobs across industries and the Taxi industry is no different. EZ-Pass replaced toll booth attendants, scanners replaced retail workers, and computers are replacing our dispatch jobs. When companies operate outside of New York and splice our industry we lose plain and simple.

## Loss of Industry Investment

Drivers choose to move to an app company for the promise of a higher salary. The Livery industry has never been able to guarantee a set annual salary. However, what the industry has been able to promise is

# NYC Council Transportation Committee HearingPOversight: App Technology and the Transformation of the Taxi and For-Hire IndustriesDecember 3, 2014 10:00AM

education. The Livery industry has placed a huge investment not just in each and every driver but in the industry as a whole. Servicing areas Yellow Cabs never initially ventured to, building community based business and building a regulation system for the industry that protects drivers and passengers.

## Driver Mobility

We oppose allowing one base to dispatch drivers of another base without an agreement between the two bases. Doing so raises significant accountability concerns and needlessly alters the current practice. We agree that bases should be able to dispatch drivers from other bases as long as it includes an agreement between the bases. This practice has worked well for over 30 years allowing drivers to maximize their revenues while ensuring proper customer service and reliability of service. Allowing bases to dispatch other bases' affiliated drivers without an agreement will seriously undermine the important role of community based bases in providing day to day accountability to their drivers, the communities they serve and the overall safety of residents throughout New York City. In the drafting of this new agreement we want to ensure the current practice is protected.

We also want to reiterate our support for the prohibition on cross class dispatch. The Livery bases and drivers are local community based businesses serving the communities they live in and are held by a separate set of rules and regulations including a separate Worker's Compensation Fund. Livery drivers dispatched by a Black Car service may put the livery driver in danger of losing worker's compensation coverage and vice versa.

We are here today because we keep making the wrong choices with regard to the entrance of new these new companies to our long regulated long working industry. Let me be clear when start-up companies enter our industry we should embrace them and the change and technology they bring, but we need to protect the industry, employees and customers in the process.

It is our hope that the Commission will continue to listen to stakeholders from the livery industry in order to preserve the businesses and its drivers and allow us to continue providing much needed transportation to the residents of New York City as it has been doing for decades.

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