

CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

of the

COMMITTEE ON TECHNOLOGY

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April 23, 2012

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HELD AT: Council Chambers
City Hall

B E F O R E: FERNANDO CABRERA
Chairperson

COUNCIL MEMBERS:

Council Member Gale A. Brewer

Council Member Letitia James

Council Member Mark S. Weprin

A P P E A R A N C E S (CONTINUED)

Nicholas Sbordone
Director of External Affairs
Department of Information Technology and
Telecommunications

Kate Hohman
Broadband Project Manager
Department of Information Technology and
Telecommunications

Stanley Shor
Assistant commissioner for Franchise Administration
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Michael Santorelli
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Thomas Kamber
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Cindy Menz-Erb
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Michael Capobianco
Director of Development
MOUSE

Jane Aboyoun
Vice President, Chief Technology Officer
New York Public Library

A P P E A R A N C E S (CONTINUED)

Josh Nachowitz
Vice President for Government and Community Relations
Brooklyn Public Library

Tom Galante
President and CEO
Queens Library

[background noise]

CHAIRPERSON CABRERA: Good morning, everyone, on this beautiful rainy day. We needed water. So it came right on time. I'm joined here with Law Clerk David Seitzler [phonetic] and Public Policy Analyst Crystal Goon [phonetic]. And we're going to have members of this Committee coming in soon. But let me just get started here. Broadband spurts economic growth, helps children learn and teachers teach, save time and money and helps people find employment. Broadband also allows New York City residents to take advantage of more governmental services and participate in the democratic process much more easily. Broadband adoption is key to America's competitiveness, yet one-third of all Americans have not adopted broadband at home. The situation in New York City is a microcosm of this problem. In a recent study, the New York City Metropolitan area went near the top of metro regions in broadband adoption, with an estimated 67 percent of its households hooked into broadband; however, three of the City's boroughs are among the eighth least broadband connected counties in New York

1 State, the first one here, The Bronx, my Bronx,
2 Brooklyn and Queens. Roughly half of households
3 in those three boroughs lack broadband internet
4 access, most notably seniors and lower income
5 household. The City's one of the most wired
6 cities in the United States, but we are falling
7 behind our international competitors. Most
8 residents have only one or two broadband service
9 providers from which to choose and they are unable
10 to afford the service without broadband, and the
11 newest communication technologies, residents are
12 at an immediate disadvantage in this inform based
13 global economy. Thanks to federal stimulus money,
14 the City has taken steps recently to encourage
15 broadband adoption. In 2012, the City received
16 Broadband Technologies Opportunity Program, known
17 as BTOP, funding for three New York City connected
18 initiatives to increase access to affordable
19 broadband service across the cities, all these
20 service communities among low income public school
21 students. The Committee hopes to hear more about
22 these programs, their effectiveness, how the City
23 can continue these or similar programs when
24 funding is exhausted next year, and what else the
25

1
2 City can do to increase broadband adoption,
3 including opportunities for negotiation during
4 franchise renewal agreements. I'm going to turn
5 it over now to our panelists, if you can introduce
6 yourselves.

7 NICHOLAS SBORDONE: [off mic] Sure.
8 [on mic] Is that better? [background comment:
9 "Yes."] Good morning, thank you having us,
10 Chairman Cabrera and Members of the City Council
11 Committee on Technology. My name is Nicholas
12 Sbordone, Director of External Affairs, at the
13 Department of Information Technology and
14 Telecommunications, or DoITT. Thank you for the
15 opportunity to testify today about DoITT's work to
16 expand sustainable broadband adoption across the
17 five boroughs. With me today are Kate Hohman to
18 my left, DoITT's Broadband Project Manager and
19 Stanley Shor, Assistant Commissioner for
20 Franchises Administration. Each day across New
21 York City and around the world City government is
22 accessed by more than 100,000 visitors on NYC.gov.
23 Countless more contact us through 311 online and
24 by various social media channels. The underlying
25 common technical denominator in all these

interactions is broadband connectivity. As DoITT Commissioner, New York City CIO Carole Post recently noted, a digital world made smaller than ever before by common technologies we can all use and share still remains an awfully big place for those without access to broadband. Accordingly, the Bloomberg Administration has developed a comprehensive strategy focused on targeted initiatives to expand access to the vital infrastructure of the 21st Century, broadband technology. DoITT helps lead these efforts to enhance broadband adoption in underserved communities across the City. By tapping the City's regulatory authority over cable franchise providers, we help bring free and low cost wi-fi and other tech improvements to public parks, community centers, and commercial sectors valued at more than \$60 million. And by securing \$42 million in federal stimulus moneys, we're helping increase broadband access for public school students and families, and to launch new, free public computing centers citywide. First, federal stimulus awards. As part of the American Recovery and Reinvestment Act of 2009, approximately \$4.7

1 billion was made available through the Broadband
2 Technologies Opportunities Program, as the
3 Chairman noted, or BTOP. This was in the form of
4 competitive grants in three main categories:
5 infrastructure, sustainable broadband adoption and
6 public computer center projects. Despite lobbying
7 by New York and other cities, only \$700 million of
8 this funding was made available for programs that
9 target adoption related initiatives in the latter
10 two categories. Nonetheless, as I noted, the City
11 secured \$42 million in funding for programs to
12 increase access to affordable broadband service
13 across underserved communities and low income
14 public school students. The aggressive lobbying
15 efforts of both the City Council and the City's
16 Congressional Delegation were also instrumental to
17 the City's success in this regard. The same
18 programs were also benefitting from nearly \$16
19 million in additional matching funds from the
20 City, private sector and nonprofit partners in
21 these programs, including all three of the City's
22 franchised cable providers, Time Warner Cable,
23 Cablevision and Verizon. In March 2010, the
24 Department of Commerce awarded DoITT \$22 million

in BTOP funding for what is known as the NYC Connected Learning Initiative. Over two-and-a-half academic years, NYC Connected Learning will provide more than 18,000 low income sixth grade students and 40,000 public school household members with free home computers, access to discounted broadband service, high quality digital educational resources and digital literacy training to support sustainable adoption of broadband and boost educational outcomes. As of March 31st of this year, the program had served 72 schools and 16,365 students, or 35,717 students and household members combined. We also estimate that to-date, nearly 7,000 families have become new adopted broadband adopters through the program, 1,410 of which have subscribed through the attendant discount program offered. In September 2010, Department of Commerce awarded DoITT an additional \$20 million in BTOP funding, \$14 million of which was awarded for the NYC Connect Communities Initiative to significantly expand the availability and capacity of public computing centers in the City's highest poverty areas. The program is anticipated to serve 40,000

new users weekly across approximately 100 libraries, public housing facilities, senior centers and community centers. Benefits include more than 1,000 new work stations and an array of new resources for digital literacy, employment support and other critical services. As of March 31st, more than 60 centers across the City had been open or enhanced. In these centers, work has included installation of new or improved computer equipment and other technologies, upgrades to broadband service speeds, and the introduction of a wide range of new training programs and outreach efforts. Finally, \$6 million of the September 2010 BTOP award went to fund what is known as NYC Connected Foundations. This program targets City transfer school students, those between the ages of 16 and 21, who have disengaged from high school and are on, are not on track to graduate, rather. To help these students develop necessary skills for graduation, a successful transition to college and a career, students and their families at up to 43 transfer high schools will receive computer training, free netbook computers, and access to discounted broadband service upon completing a

credit bearing, digital literacy training course. To-date, 36 locations and more than 2,400 students have a role in the program, with 714 of these students having completed the course and received home computers and discounted broadband offers. Measurement of new broadband adoption within this group is still underway. Taken together, this \$42 million in federal BTOP funding and the additional \$16 million match are key components of the City's strategic commitment to identify innovative means in funding methods to foster greater digital inclusion. The work of several City agencies, including the Department of Education, Department of Parks and Recreation, Department for the Aging, as well as the City's Housing Authority, and all three public library systems, was and remains indispensable to developing these innovative programs. As we enter the final year of our March 2010 award and the second half of our September 2010 awards, the City is working to assess program successes and challenges and to identify both program updates for the final years of implementation and planning for sustaining program components after grant funds have been expended.

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2 As the City's telecommunications agency, DoITT
3 negotiates and administrates franchises with
4 private companies that use the City streets and
5 sidewalks to provide public services, including
6 television, cable television providers. The
7 second major component of the City's broadband
8 technology derives from this authority. - - caps
9 at five percent the maximum amount of revenue
10 municipalities across the country can receive from
11 cable companies, as part of its recent franchise
12 renewals with Time Warner Cable and Cablevision
13 Systems, DoITT negotiated approximately \$60
14 million in additional commitments, or \$60 million
15 in additional commitments from these companies who
16 arrange broadband specific public benefits. These
17 include adoption and expansion of affordable
18 broadband service. To provide free broadband
19 access to low income communities across the City,
20 Time Warner Cable will fund 40 public computing
21 centers located in facilities run by non--local
22 not-for-profit organizations. Earlier this month,
23 for example, Commissioner Post joined NYCHA, the
24 Department of Youth and Community Development, and
25 local elected officials to open a Time Warner

1 Cable Learning Lab at the James Weldon Johnson
2 Community Center in Harlem. The state-of-the-art
3 facility will serve as a vital community service
4 providing children and adults with access to
5 computers, hearing [phonetic] programs and high
6 speed internet. The James Weldon Johnson Center
7 and facilities like it, in addition to the
8 approximately 100 centers being expanded and/or
9 created under the NYC Connected Community Program
10 as described earlier. And for its part,
11 Cablevision Systems will expand access to high
12 speed broadband in its service areas by upgrading
13 the free internet service it provides to 75 public
14 library branches in The Bronx and in Brooklyn.
15 Broadband and public spaces. Together, Time
16 Warner Cable and Cablevision will spend
17 approximately \$10 million by Autumn 2013 to create
18 wi-fi access points in city parks across the five
19 boroughs and to maintain systems through the life
20 of the franchise agreements, which is 2020. This
21 service will be free to all users for up to 30
22 minutes a month, with a nominal fee of .99 per day
23 thereafter, and free at all times to Time Warner
24 Cable and Cablevision subscribers. The expansion
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of wi-fi in public spaces, as part of the cable franchise renewals is in addition to AT&T's five year commitment to the City for free wi-fi in 26 park locations in 20 parks across the five boroughs. Currently, 20 locations in 15 parks and at least one in each borough, are providing the free public wi-fi today, with another half dozen coming online by year's end. Broadband in traditionally underserved areas. Both cable companies will invest an additional nearly \$2 million each year of their contracts to bring fiber into commercial or industrial buildings not currently being served by them, as directed by the City. Time Warner Cable has also committed to installing fiber optic cable down 20 miles of street per year to upgrade nonresidential blocks and will this year also be wiring the whole of the Brooklyn Navy Yard. We expect these investments to improve and improve in a sustainable way the service options in a number of the City's nonresidential areas. Moreover, the cable franchise renewal agreements I just described help also to foster a more vibrant marketplace by solidifying for the first time long term direct

1 competition among the City's cable television
2 providers. This stage was set with a historic
3 citywide cable television franchise the City
4 granted Verizon in 2008, for a build out of its
5 fire system to all New York City households by
6 2014, a deployment which remains on track today.
7 In addition to the initiatives described above,
8 our supporting role continues on innovative
9 broadband accessibility programs like the virtual
10 senior center at the Ben Rosenthal Senior Center
11 in Flushing, for example. A partnership between
12 DFTA's self help and corporate sponsor Microsoft,
13 the virtual senior center enhances the lives of
14 homebound older adults by using computer, video
15 and internet technology to help them interact with
16 their peers. Since its launch in 2010, the
17 program has tripled in size with each
18 participating senior receiving a desktop computer
19 with broadband internet service, a touch screen
20 monitor, webcam and microphone, tools that allow
21 them to see, hear and interact with seniors and
22 staff. Targeted programs like these are at the
23 heart of the City's broadband strategy, a strategy
24 that employs an array of diversified measures and
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resources at underserved communities citywide, to ensure access to and promote continued adoption of broadband technology. Building upon these initiatives gives us an amazing opportunity to further solidify New York City as a leader in digital inclusion for communities that need it most, and we look forward to further delivering on that promise with public, private and nonprofit sectors alike. Thank you for very much for your time this morning, and we'll be happy to try and address some of your questions.

CHAIRPERSON CABRERA: Thank you so much. Let me recognize Council Member Weprin, who has joined us in today's hearing. I have a few question and Council Member Weprin has questions. We'd love to hear them and the other Council Members, as well. My first question, you know, I was reading the brief, I was surprised to, to be informed that in just, and it was in my, in my initial opening statement, that The Bronx, Brooklyn, and Queens, have lower broadband use than the national average. And I was surprised, because we're in New York City. And can you explain why that's the case?

NICHOLAS SBORDONE: I can't, can you? Just introduce yourself.

KATE HOHMAN: My name's Kate Hohman, Project Manager at DoITT for a variety of broadband related programs. As you've probably seen, the City's data doesn't specifically identify those boroughs as having, as having lower broadband adoption rates for different reasons than the City at large. The City--sure, sorry. Our, our data primarily shows that broadband adoption lags among low income residents citywide, particularly as opposed to moderate and higher income residents, and it shows that the barriers to adoption within those populations tends to be multiple, including affordability of broadband service, as well as computer equipment, lack of digital literacy skills, as well as a failure to, or a failure to sort of appreciate the value of broadband for their unique needs and lives. And so, that's the kind of, that's the emphasis of the City's data, and those are the obstacles that we're primarily trying to address, and that's the population that we're primarily trying to address, with our NYC Connected--

CHAIRPERSON CABRERA: Let me see if I understand you. You're saying that we don't have data indicating by borough, the data is just by socioeconomic status?

KATE HOHMAN: I'm sorry, what I was saying was that--

CHAIRPERSON CABRERA: I don't understand this.

KATE HOHMAN: --we do have data that breaks down by borough what the adoption levels are, but our study didn't conclude that the reasons for low adoption differed among the different boroughs.

CHAIRPERSON CABRERA: But help me understand why we're lower than the national average. I mean, this is, we--we're constantly getting funding, the City is, I would imagine we're the most innovative City in the United States, when it comes to technology. Why are we lagging behind? I mean, is there something I'm not getting?

KATE HOHMAN: I mean, our data, what our data primarily shows is that the primary barrier is income level, and that's common among

1 cities nationwide. And then specifically, within
2 low income communities in New York City, we found
3 that barriers to adoption included those factors
4 that I mentioned: affordability, digital literacy
5 skills and appreciation of the value of broadband.
6

7 CHAIRPERSON CABRERA: So what are
8 the other cities that do have pop--similar
9 populations that we do have, and actually have
10 less resources; and yet, they're doing better than
11 we are? Why are they doing better than we are in
12 those cases?

13 NICHOLAS SBORDONE: Actually, I'm
14 sorry, Chairman, I--So, are the cities doing
15 better? 'Cause I know you said you baselined it
16 against the national average. National average
17 would assumably include suburban areas, other
18 areas as well. So, I'd be interested to see how
19 New York City compared to other cities, and how
20 the cities overall compared to the national
21 average.

22 CHAIRPERSON CABRERA: So let me ask
23 you this question--

24 NICHOLAS SBORDONE: I don't know--

25 CHAIRPERSON CABRERA: Okay, so

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2 like, let me, let me bring it back to you, have
3 you done any studies, comparative studies,
4 comparative studies showing how you compare to
5 other, larger cities that have similar
6 populations?

7 KATE HOHMAN: Yeah, our 2006 to '07
8 Broadband Assessment Study did look at how our
9 levels compared to those of other cities, and
10 found that our levels were very comparable. Data
11 that's been published since then has demonstrated
12 that, you know, the same kind of barrier--other
13 cities face the same kind of barriers that our
14 residents do.

15 CHAIRPERSON CABRERA: And the other
16 cities, were you able to identify any other cities
17 that are, were doing better than we are?

18 KATE HOHMAN: I don't, I don't
19 recall offhand.

20 CHAIRPERSON CABRERA: You don't
21 recall?

22 KATE HOHMAN: But we could follow
23 up on that.

24 CHAIRPERSON CABRERA: Okay. I
25 would like to see that data, if you--if you could

1 produce that data. I have another question, I
2 have a lot of questions. But first of all, let me
3 recognize Council Member Tish James, who has
4 joined us. We were in the same meeting this
5 morning, and it's good to see you here. According
6 to a study in 2008, NYCHA residents have a lower
7 band, broadband adoption rate of 26 percent. Has
8 this number been raised through the NYC Connected
9 communities program? Have you seen it increase?

11 KATE HOHMAN: NYC Connected
12 Communities is a public computer centers program
13 and so we actually don't measure broadband
14 adoption, because it's really focused on providing
15 a public place where those who don't have access
16 at home can go and access the internet. So we
17 don't measure broadband adoption levels within the
18 populations that are served in that program. We
19 do measure it with our other two NYC Connected
20 Learning and Foundations programs.

21 CHAIRPERSON CABRERA: Would it be
22 useful to have that data?

23 KATE HOHMAN: I mean, it's possible
24 that it would be useful. The focus, as I said, in
25 that program is really on public access rather

NICHOLAS SBORDONE: If it's helpful, we can use, we can certainly, obviously liaise with - - see if they do any measuring of the stuff aside and apart from the program, they may well do that.

NICHOLAS SBORDONE: - - and see what they have.

NICHOLAS SBORDONE: Sure.

COUNCIL MEMBER JAMES: So, thank
you, Mr. Chair. I just want you to know at the
earlier meeting, you left and I mentioned all that
you have done, from yesterday, and how they really
need to use you in a book. [background comment]

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2 And he knows--well, this has nothing to do with
3 this Committee, so I'm going to speak into the mic
4 when I talk about the Committee, but we need to
5 talk about that.

6 CHAIRPERSON CABRERA: Okay.

7 COUNCIL MEMBER JAMES: But I just
8 walked in and I heard a statement which--and first
9 let me apologize for being late--but I just heard
10 a statement which really offends me. And the
11 statement was something like this, and correct me
12 if I'm wrong, it said the reason why we have not
13 invested in low income communities because of the
14 inability of the community to appreciate the
15 benefits of broadband access. I think that's an
16 ignorant statement. I think that's a statement
17 based on bias. I think it's a statement which
18 unfortunately does not appreciate what is
19 happening on the ground. I represent downtown
20 Brooklyn and parts of Central Brooklyn, but I
21 happen to be someone who has been visiting the
22 last five boroughs, and I can tell you that there
23 is a great appreciation for broadband access. And
24 I think it's statements like that which have led
25 to this digital divide. The fact is that there is

1 a duopoly in the City of New York, and you know
2 that as well as I do. And the fact is, is that
3 we, we, the Mayor's Office, should use the bully
4 pulpit to challenge this duopoly, and to provide
5 more broadband access to low income communities.
6 The fact is that there is a significant number of
7 low income families and people of color who would
8 like to take advantage of the benefits of
9 broadband access, but the benefits are just not
10 there. In the district that I represent in
11 Prospect Heights, we have big holes. I will not
12 call those black holes, because I think that term
13 is offensive, as well. We have holes where
14 individuals get their phones dropped, their
15 broadband access is just not available, and
16 individuals have contacted me repeatedly regarding
17 this hold on not only Central Brooklyn but all
18 throughout the City of New York and this duopoly.
19 So, I would hope that the Mayor's Office would use
20 the bully pulpit, would perhaps come up with some
21 creative legislation, would take this national,
22 make this a national campaign, to break up this
23 duopoly, and to provide more broadband access to
24 low income communities and communities of color
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1 who desperately need it. And this notion that
2 that community cannot appreciate the benefits, I
3 challenge you on. I welcome you to all of the
4 cafés in my district, or we have hotspots where
5 they are packed with people who look like me, who
6 want to take advantage of the benefits. And, let
7 me also say, that I have funded all of my schools
8 in my district, and unfortunately, and it's, it's
9 really unfortunate, that there's not
10 infrastructure in a lot of the schools in my
11 district and schools in Council Member Cabrera,
12 they do not have the infrastructure. I recently
13 went to a school in my district where we--where
14 the, there was a number of autistic children. I
15 had gone prior to me providing them handheld
16 computers, handheld devices, and the school was in
17 a disorder. When I provided these children,
18 autistic children, with handheld devices, you
19 could hear a pin drop in the classroom, because
20 all of them were engaged. All of them were
21 engaged. And this is a school where, again,
22 biases, people thought that the school, the
23 children were unteachable, that the school was
24 ungovernable. And I challenge that, too, as well.

1 All you have to do is be on the ground, know what
2 is happening on the ground, have a relationship
3 with the community, and have a relationship that
4 does not come in the door with any biases. You
5 hang you biases up at the door. And you come in
6 with an open heart and you come in with an open
7 mind, with a willingness to help, ad to close this
8 divide, because it's leaving our communities
9 behind. And I challenge anyone in this room and
10 anyone who's going to be part of the panel, that
11 there is no interest. All you need to do is
12 invest, just as you have invested in the Navy
13 Yard, which is part of my district. And the only
14 reason why people are investing in the Navy Yard
15 is because this Administration is making it a
16 priority, because of the technology triangle that
17 we are trying to create. And it's that same
18 priority, that same impetus, that same desire,
19 would put forth or would be a priority in this
20 Administration, in communities of color that have
21 been ignored for far too long, we would not have
22 this divide. No question, Mr. Chair, but a
23 comment that I could not allow to be ignored, and
24 needed to be responded to. Thank you.
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CHAIRPERSON CABRERA: Well, I have a question. How would you like to answer?

NICHOLAS SBORDONE: Yeah, can I, can I for the record?

CHAIRPERSON CABRERA: Sure.

NICHOLAS SBORDONE: Respond. So, thank you, Council Member, and good morning.

COUNCIL MEMBER JAMES: [off mic]
Good morning.

NICHOLAS SBORDONE: So, I think there might've been a misunderstanding or maybe we could've stated it better. But we at no point said there was not a desire in any community across the City, not to access broadband. What we were citing was a series of findings done by Diamond Consulting, which is, does these studies nationally, and that cities across the country have found, that barriers to broadband access can be any number of factors. It can be the high cost of the service or high, too high cost for certain people to afford. It can be the unavailability in certain areas. It could also be in some areas, a lack of appreciation for the service. Not the unwillingness to want to have it, or to adopt it,

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just not understanding how valuable it can be.

COUNCIL MEMBER JAMES: And I, and I
seri--and I challenge you on that statement. And
I just--

NICHOLAS SBORDONE: But I, I'm just
relating to you what was found and what, again,
irrespective of whether that may or may not be the
case, we have pursued and received \$42 million in
federal stimulus funding, \$14 million of which is
put directly back into those communities, through
the Connected communities program, through
libraries, parks, senior centers, community
centers, etc. And if you'd like, after the
meeting we can get your office a list of all of
the - - in your district--

COUNCIL MEMBER JAMES:
[interposing] Let me, let me just say, I worked
with--

NICHOLAS SBORDONE: --that has this
stuff, and is being benefited by it. And then we
also have the other balance of that total for
public school students in communities across the
City. So, I would just let you know that we are
not at all saying that, we were just letting you

1
2 know the, those varied and we think effective
3 measures we're taking to combat that.

4 COUNCIL MEMBER JAMES: Let me just
5 respond, Mr. Chair, if you will. There are so
6 many opportunities, job opportunities, economic
7 development opportunities, for communities where
8 there's high rates of unemployment. I want to
9 thank the former Chair, who just walked in the
10 room, Council Member Brewer. As you know, she's
11 been in the forefront, and she instituted
12 broadband access in public spaces, particularly in
13 our parks. And it was Council Member Brewer who
14 did a park in my--two--playgrounds in my district.
15 And I want to thank her for that. As of last
16 Saturday, when I visited the playground, I can't
17 even walk into the playground right now, because
18 so many people are taking advantage of that
19 initiative. And because so many people want to
20 talk to me about potholes, but anyway. But my
21 point is, is that thinking outside of the box and,
22 you know, trying to address these holes that
23 continue to exist in low income communities, will
24 go a long way, one, in addressing poverty; two,
25 will go a long way in connecting us as not only

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2 global, not only nation, as a nation, but
3 globally; and three, will do a, will do, will
4 make, will increase our efforts in trying to
5 improve educational outcomes in this City and in
6 this nation. But again, I--this duopoly, I would
7 hope that you could focus on this duopoly and how
8 unfortunately there are two major, multinational
9 corporations which basically are the only two
10 players in this game, and a number of individuals
11 have contacted me and have said, you know, we need
12 more opportunities, we need more sources, we need
13 more diversification. And I would hope that you
14 can speak to that issue.

15 NICHOLAS SBORDONE: Absolutely,
16 happy to. Chairman. So first off, I concur,
17 your, we will probably seldom find a bigger
18 supporter of Council Member Brewer than I am.
19 Thank you, Council Member, she works with DoITT
20 for a number of years and has been a true champion
21 for broadband access and technology access overall
22 to the City. So, thanks to the Council Member for
23 that. The bid about the duopoly, I'm not sure--
24 well, let me take a step back and kind of explain
25 some of the background here. I would disagree

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1 continues to stand ready to invite any and all
2 competition in in for any company that wants to
3 make what would need to be a multibillion capital
4 investment. Now, that said, in 2008, we took a
5 big step towards that, because Verizon came in and
6 said, "We want to build out the entire City,"
7 first time ever, a citywide cable television
8 franchise. Which means, when it's completed, for
9 the first time ever, every New York City resident
10 will have true, head-to-head competition in the
11 cable market, for the first time. So, I live in
12 Spanish Harlem, Time Warner Cable is my cable
13 provider. When Verizon's complete, I have to
14 check if it's actually there now, I will have
15 direct choice between the Time Warner or Verizon.
16 Anybody living in the Time Warner service area
17 would have the same. Anybody living in the
18 Cablevision area would also have a direct choice
19 between Cablevision and FIOS. So, we think that
20 more companies are better, greater competition,
21 would hopefully lead to lower prices and more
22 competitive prices, and increased services. So--

24 COUNCIL MEMBER JAMES: And I agree
25 with you, I believe in greater competition, and I

1 just want to also thank Council Member Cabrera for
2 focusing on, you know, communities of color and
3 low income communities, it's been his priority.
4 And I just want to thank him for this hearing.
5 But it just doesn't, it has always boggled my
6 brain that when I moved from Prospect Heights, the
7 only cable company that I could take advantage of
8 was Cablevision; and then when I moved to Clinton
9 Hill/Fort Green, now I'm limited to Time Warner.
10 Verizon/FIOS has reached out to me, as well. But
11 my friends in Bedford-Stuyvesant and Brownsville
12 don't have that option. They are limited, like I
13 said, to the duopoly. So, I thank you for this
14 exchange, I thank you for--language is a very
15 powerful thing, and it can be used in a lot of
16 different ways to hurt people, to offend people,
17 and to silence people. And so I'm very sensitive
18 to language. I thank you for this opportunity, I
19 thank you, Council Member Cabrera, for all that
20 you are doing.

21
22 NICHOLAS SBORDONE: Sure.

23 CHAIRPERSON CABRERA: Thank you so
24 much, Council Member Tish James, it's a very
25 important question that needed to be addressed.

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2 Which let me just follow up one question, then I'm
3 going to have Council Member Brewer, who has
4 joined us here, and she was mentioned five or six
5 times, and rightly so, because she has left a
6 tremendous legacy in this Committee and work. Is
7 the Verizon/FIOS network, is it still on track to
8 be completed by June of 2014?

9 NICHOLAS SBORDONE: It is. I--let
10 me give you a quick background on it, and then I
11 can turn it over to, to Stanley Shor. As part of
12 the franchise agreement, there is a schedule for
13 build out. And started in 2008, the balance of
14 what was left in 2008 when the agreement was
15 finalized 2009, and runs through 2014. As at the
16 end of 2011, Verizon needed to have, per their
17 franchise agreement, 66 percent of the whole City
18 built out, so that's approximately two-thirds of
19 the City. And within each borough, at least 60
20 percent of each borough needed to be completed.
21 Verizon has verified to us, or it was reported to
22 us, that they are on track with that build, which
23 is fantastic. As a, obviously, regulator, we
24 thanked them for the effort, and we also say,
25 "Great, and now we're going to verify that build,"

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2 as we always do. So what we're in the process now
3 of doing is setting up some time to actually have
4 our staff, they put on a hardhat, they go down
5 into the sewer, spot checks of our choosing, to
6 make sure that the cable and the fiber's laid
7 where it needs to be laid. And that's how we go
8 about then verifying that Verizon is on track.
9 But all indications so far are that it is.

10 CHAIRPERSON CABRERA: When are you
11 going to be able to get back to us with the
12 verification?

13 [background comments]

14 STANLEY SHOR: Is that on now?
15 Yes. Hi, Stanley Shor, I'm Assistant commissioner
16 for Franchise Administration at DoITT. We go
17 through a process every year with Verizon, where
18 they inform us that they've met their goal for
19 2011 and 66 percent of the City. We then ask for
20 the census tracts that they have completed. We
21 then, once we get that information, pick out
22 locations throughout the census tracts to go check
23 on. So, it's a process, they have an incentive to
24 move along with it, because they have a
25 multimillion dollar performance bond that they

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2 can't reduce unless we have certified that they
3 have made that milestone. So, I can't tell you
4 today that I'll have the, be able to tell you a
5 month from now that we've done that, because we
6 have, it's a process back and forth with them.
7 But we, we can let you know as soon as we've
8 verified and allowed for the bar reduction.

9 CHAIRPERSON CABRERA: What do you
10 expect, like two months, three, four? I mean,
11 what is it, I'm --we've been through this before,
12 so--

13 STANLEY SHOR: [interposing] I
14 expect another two months on this.

15 CHAIRPERSON CABRERA: Two months?
16 Okay. Very good. I have another question that
17 I'm going to come back with, but I'm going to turn
18 it over to Council Member Brewer.

19 COUNCIL MEMBER BREWER: Thank you,
20 Mr. Chair, for your interest, and Tish I want to
21 go to that park with you.

22 COUNCIL MEMBER JAMES: [off mic]
23 No.

24 COUNCIL MEMBER BREWER: I love that
25 park.

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COUNCIL MEMBER JAMES: [off mic]

They talk about potholes.

COUNCIL MEMBER BREWER: No, 'cause they're your potholes, not my potholes.

[laughter] And I want to get us, when you go down in the manholes, I want to go with you, Nick, if I could?

NICHOLAS SBORDONE: I can think of nothing better that I'd like to do.

COUNCIL MEMBER BREWER: I love going in the manholes.

COUNCIL MEMBER JAMES: She's special.

COUNCIL MEMBER BREWER: One question I have, and I think it's thanks to you and all the wonderful broadband hearings we had a while ago, that the BTOP money came through, and I want to thank DoITT and the Department of Education and Dr. Kamber and everyone who worked on it. But I think you're newer to this, what happens when the money ends? Because the incredible infrastructure that's been developed needs to continue. I know you talked about thinking about it, but we're not in your thoughts.

1
2 'Cause there's too, obviously many aspects to this
3 BTOP money.

4 NICHOLAS SBORDONE: Sure. You want
5 to--? [background comments] Yeah, I mean, I
6 have, it's something that I know we had kind of
7 talked about earlier. What we're doing now, with
8 the Department of Commerce, is working in
9 partnership with them with other cities across the
10 country, to kind of cost out what the long term
11 solutions to sustainable broadband adoption might
12 look like. Over the next several months, and I
13 wish I had something that I can say right now that
14 it's rock solid and ironclad, we don't yet, we're
15 in the process of administering the program. And
16 also kind of putting some thoughts around how a
17 year hence, how this stuff might begin to be
18 addressed in a sustainable way. But what we'll be
19 doing over the coming months, and probably over
20 the course of the next year, with Kate and her
21 team, is working to identify specific lessons
22 learned from, from the BTOP money, what worked,
23 what could've worked better. And then
24 implementing solutions from that data that looks
25 to align the long term needs of a broadband, a

1 national broadband adoption and inclusion
2 strategy. So--

3
4 COUNCIL MEMBER BREWER: Okay. We
5 have some kind of an advisory group on that?
6 Maybe some of the folks who were the posse for the
7 broadband hearings? Or some group that could help
8 you think about it? Or is it all going to be
9 internal?

10 NICHOLAS SBORDONE: Well, I mean,
11 we're, we're in contact with, with people all the
12 time, private partners, nonprofit partners, etc.,
13 but I see no reason why we wouldn't want to have,
14 you know - -

15 COUNCIL MEMBER BREWER: A posse.

16 NICHOLAS SBORDONE: --at the table,
17 to, you know, advise us and just give us the
18 information and let us kind of wade through what
19 will be out there.

20 COUNCIL MEMBER BREWER: Okay.
21 Second issue is with the Department of Educate, I
22 think the in-house school, parent, home student is
23 working; the problem is the adoption rates. And I
24 didn't know if you had been tracking them.
25 Because as you know, at least with Time Warner, I

1 think with Cablevision, you do get a discount if
2 you are a family that has not yet had Time Warner
3 or Cablevision, and obviously you're in a Title I
4 school, as a parent, so it's likely that you are
5 not having a lot of income. My question, though,
6 my problem is that my understanding is that the
7 cable companies are concerned that if you have had
8 a turn off in the past, and I've certainly had
9 one, not paying the bill, I'm sure, in my history,
10 then you are not eligible for this discount. Have
11 you been tracking the adoption rates for families?
12 In other words, you get the computer at home,
13 thanks to the BTOP money, you have amazing
14 training by Computers for Youth, but in order to
15 continue this issue of access at home, you need a
16 low cost adoption rate. So, I'm wondering if
17 you've been tracking that issue?

18
19 KATE HOHMAN: Yes, we have been
20 tracking adoption carefully, in both the Connected
21 Learning and Connected Foundations programs. We
22 shared some data about where we are with the
23 Connected Learning program in our testimony.

24 COUNCIL MEMBER BREWER: Mm-hmm, I
25 saw that.

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2 KATE HOHMAN: We track actually our
3 program, one of our key program partners, CFY,
4 who's going to be testifying later, does the
5 tracking for the, for both programs. We track
6 both overall broadband adoption, whether that's
7 through our discount programs or through a broader
8 set of options available to those families. As
9 well as specifically adoption of the discount
10 program that we make available.

11 COUNCIL MEMBER BREWER: But when
12 you find--I happen to know this is a problem,
13 sometimes I ask a question and I already know the
14 answer. And so the question is, there is an
15 adoption program. So, my question--problem--so
16 what are you doing about it?

17 KATE HOHMAN: Are you talking, are
18 you talking generally about the families we serve?
19 There's an adoption problem generally, or--

20 COUNCIL MEMBER BREWER: The
21 families that you serve, people have histories of
22 not paying the cable bill. I understand that,
23 cable bills are high. So my question is, my
24 understanding is, that some of the cable companies
25 are stating different families had a cable problem

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2 in the past, are not going to get the discount.
3 You don't get the discount, you're going to pay
4 \$50 a month for internet. That's not going to
5 happen. So, my question is, have you been talking
6 to the companies, or do you think there's no
7 problem?

8 KATE HOHMAN: The agreements that,
9 that we have through the program, these discount
10 programs, is between CFY and the cable providers.

11 COUNCIL MEMBER BREWER: All right,
12 so I need to ask CFY, is what you're telling me.

13 KATE HOHMAN: If you--Well, I can
14 tell you that they do impose certain eligibility
15 requirements.

16 COUNCIL MEMBER BREWER: Yeah.

17 KATE HOHMAN: And that we in the
18 DOE and CFY, have worked with those companies to
19 try to do everything we can to make sure that the
20 families we're serving do subscribe to broadband,
21 whether through the discount program other
22 otherwise, to--and to mitigate any barriers that
23 they have in the form of those eligibility
24 requirements or otherwise.

25 COUNCIL MEMBER BREWER: Okay, I'll

1 leave it at that. I won't go into it any more.

2 My final question is the, with the parks, I mean,

3 you talked about it, I know that, you know, I

4 understand the AT&T program and I understand the

5 franchise program. Can you, maybe you did this

6 already, in which case you can tell me you did--

7 Did you give dates for both of those programs as

8 to when they start and when they finish? In terms

9 of those two franchise and then the AT&T? 'Cause

10 maybe it's all up on the internet, but I haven't

11 been able to find it.

12
13 NICHOLAS SBORDONE: Okay. The AT&T
14 gift to the City, they started in June of last
15 year, building out the parks, they had their first
16 parks opened up at that point, and they should be
17 done by the end of this year.

18 COUNCIL MEMBER BREWER: End of
19 calendar year, 2012?

20 NICHOLAS SBORDONE: Yes.

21 COUNCIL MEMBER BREWER: Okay.

22 NICHOLAS SBORDONE: And as far as
23 the Time Warner Cable and Cablevision program,
24 that agreement was signed in September of 2011,
25 we've been working with them, working with the

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2 Parks Department, the borough presidents, going
3 over the locations, and we hope to be able to
4 announce some parks by the beginning of the
5 summer, that have been built out with them. They
6 have two years to spend \$10 million. So, they're,
7 we would say two years from last September, we
8 expect to have a lot of parks done. I mean, I
9 think, it's part of, it's sort of a process in
10 figuring out how to best spend the money.

11 Initially, we estimated 32 parks, we believed that
12 we could do more than that. It's, certain
13 locations are much less expensive than other
14 locations. So, it's a process working with the
15 companies, working out designs that the Parks
16 Department can live with, and we're very hopeful
17 to have a few good locations announced within the
18 next couple of months, and then build outs more
19 over the summer and by the end of the year, get
20 enough experience so that we know how to spend the
21 rest of the money next year.

22 COUNCIL MEMBER BREWER: Okay, and
23 you're checking with NYC Wireless? I know that
24 was a group that I suggested, I know you met with
25 them. You know, I have issues with this

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particular program, but moving that aside, are you checking with NYC Wireless along the way?

NICHOLAS SBORDONE: As far as the recommended locations?

COUNCIL MEMBER BREWER: Everything.

NICHOLAS SBORDONE: The--as far as what? As far as--

COUNCIL MEMBER BREWER: NYC Wireless has done a lot of parks, they did the park that Council Member Tish James mentioned; they are--people understand how to stretch a dollar, in terms of making sure that the park is accessible broadband wise. Wireless.

NICHOLAS SBORDONE: Well, we have not been, but we will - -

COUNCIL MEMBER BREWER:
[interposing] I've been mentioning it, as Mr. Sbordone knows, many times, to check with NYC Wireless, because they really know how to do it, and there was a lot of concern, we've had several hearings on this topic. There was a different way to spend the \$10 million, your way prevailed. But I do think they have an idea about how to stretch that \$10 million more than we could ever think to

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do so. They have a lot of experience. Anybody agree with that?

NICHOLAS SBORDONE: I mean, the--is this still on? Okay.

COUNCIL MEMBER BREWER: Yes.

NICHOLAS SBORDONE: You know, to the extent that there's an understanding that the City doesn't always have all the answers, I think that's important. So, sure, we're, we're happy to speak to - -

COUNCIL MEMBER BREWER:
[interposing] So you'll set up a meeting to go over some of these ideas with them.

NICHOLAS SBORDONE: I think it doesn't hurt to talk to them and see what they, they have to offer, sure.

COUNCIL MEMBER BREWER: Okay. And then jus finally, there, I call it Dr. Camber's program, but the fact--Oaks [phonetic] has done a great job. Are you also going to be thinking about how to work beyond that BTOP program? The libraries are obviously a place where sustainable ongoing technology is needed, we had a librarian here in the other day. And the issue there is how

1 to look at libraries for the books that we care so
2 deeply about, but at the same time technology.

3 And so, I guess my question is, is DoITT in touch
4 with the libraries for ongoing either Department
5 of Commerce, sustainability, etc. How do you
6 react or integrate with the libraries and
7 technology?
8

9 KATE HOHMAN: So as you know,
10 they're three of our key partners in the
11 communities program. We are in conversation with
12 them, the larger sustainability efforts that Nick,
13 Nick described are, we're doing that as part of
14 the communities program, as well. I would say
15 many of the investments that, that we're making
16 through that program will have a long term impact,
17 things like new equipment, upgraded broadband
18 speeds, those tend to have a long term impact on
19 their own. But we're also having detailed
20 conversations with them, and in the process of
21 evaluating the individual program components to
22 assess what sustainability looks like across the
23 program and for each of those individual partners.

24 COUNCIL MEMBER BREWER: Okay. And
25 then finally, NYCHA adoption, I know you talked

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about it. Are you tracking the NYCHA adoption?

KATE HOHMAN: We spoke about this a bit earlier. We don't actually track broadband adoption, in the NYC Connected Communities Program, because it's a program that's focused on public access. It's, obviously broadband adoption is the key focus of our other two programs, and there we track it very carefully. We track--in the communities program, we track things like increases in users of these centers, increases in training hours provided, things like that.

COUNCIL MEMBER BREWER: But NYCHA, I'm talking about NYCHA developments specifically, you don't track.

KATE HOHMAN: The NYCHA Program, the NYCHA component of the communities program--

COUNCIL MEMBER BREWER: Just NYCHA in general. Not just the commu--not--in other words in general. We've had this conversation, we need to find ways that NYCHA residents, thick walls being the problem, as many other issues are involved. Are you doing any tracking of NYCHA adoption, period. Not with--nothing to do with BTOP.

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2 NICHOLAS SBORDONE: Well, we had,
3 we had mentioned is, we would check with NYCHA and
4 see if they have anything by way of that, which
5 would be separate and apart from BTOP, but we're
6 happy to obviously make a call and see what they
7 have to the extent that they do.

8 COUNCIL MEMBER BREWER: All right.
9 Thank you, Mr. Chair.

10 CHAIRPERSON CABRERA: Thank you so
11 much, Council Member Brewer. I'm curious to know
12 how many--can you give me a breakdown, when it
13 comes to the wireless service is going to be
14 provided in the parks, how many will go per park?

15 NICHOLAS SBORDONE: Sure, I
16 actually have something here. It's actually on
17 the Parks Department website, which I can send the
18 staff afterward. So, what the Parks Department
19 does is they have a listing on their website which
20 describes all the parks that are being built out
21 by AT&T. This is the free wireless provision for
22 the next, I believe it's five, five years.

23 STANLEY SHOR: Yeah, it's for a
24 five year period.

25 NICHOLAS SBORDONE: Thank you.

So, it's going to be parks across every borough, I have a listing here. We'll start with The Bronx, just randomly, you know, you might be interested in that. In The Bronx, we have a Devoe Park, we have Joyce Kilmer Park, and a future location, this year, is going to be Hunts Point, Riverside. In Brooklyn, we have a good number, we have a couple of locations in Brooklyn: Bridge Park; Pier One and Pier Six; Fort Green Park; Herbert Von King; McCarran; and Prospect Park. Manhattan, we have a good loca--good number as well, we have a few locations in Battery Park, a few locations in Central Park, we have Marcus Garvey, Thomas Jefferson, which is where the program was launched. Thompson Square. Coming to Holcomb Rucker Park and Howline [phonetic]. In Queens, we have Astoria Park and McDonald Park, coming to Flushing Meadows, Flushing Meadows in Corona. And then in Staten Island, we have Clove Lakes Park, and it's coming to FDR Boardwalk and Beach. In addition, for the cable agreements, and again, as Assistant Commissioner Shor had described, that's coming down the pike a little later after we kind of see how these parks work, we want to make sure

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2 provision to bring video service into a number of
3 park locations where they have evacuation centers,
4 so that in the, you know, the, on the occasion of
5 when we have a hurricane or some other bad weather
6 situation, where people have to be brought into an
7 evacuation center, they will not be without the
8 ability to look at television and see what's going
9 on in the world, 'cause we know that that's one of
10 the big concerns, when you're in that kind of a
11 situation. So, we had, we got, as part of the
12 remote process, about 26 locations in parks that
13 had evacuation centers, we got the cable companies
14 to agree to bring video service into those
15 locations. Those locations already getting a
16 conduit coming in, were given a good look to see
17 whether they could have wi-fi, and so a number of
18 those will have wi-fi in addition. So, and,
19 inside the center and outside the center, in the
20 public park.

21 CHAIRPERSON CABRERA: Yeah, I, I
22 was, I was, to be honest with you, I was looking
23 for equity in terms of size of population, per
24 borough, and how many parks. Do you see--

25 STANLEY SHOR: We don't have an

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2 actual formula, if that--if that's what you're
3 getting at, it's part of the--the balancing act
4 that we in government are trying to do to make
5 sure that every borough and every part of every
6 borough gets service, keeping in mind that there's
7 certain parks in every borough that have a draw
8 that bring people from other places.

9 CHAIRPERSON CABRERA: Right.

10 STANLEY SHOR: So, we--and that's
11 why I'm saying, recommendations are certainly
12 welcome. The process is not that clear. We can't
13 say, "Oh, we're only going to put them in the
14 places where they're going to be the most use,
15 because then you'll be ignoring certain corners o
16 the City that, where the people want to use it,
17 but they're not there right now because it's not
18 there. So, we're trying to distribute it
19 equitably, and we have this pool of money, and I
20 can't go any further as far as saying, "Okay,
21 there's going to be, The Bronx has this
22 population, so we're going to do this many access
23 points in The Bronx; Manhattan has this
24 population, we're going to have this many access
25 points in Manhattan, because it, it doesn't lend

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2 itself to that kind of formula. So, that being
3 said, obviously we're going to be scrutinized by
4 whatever we do, so we're being very careful not to
5 ignore any part of the City, and make sure that
6 it's equitable across the, the whole City.

7 CHAIRPERSON CABRERA: So at the end
8 of the day, how many parks are you going to end up
9 with, with all the service providers?

10 STANLEY SHOR: It's, it's not clear
11 what--I mean, initially, before we started doing
12 the process, we thought it was going to be 32
13 parks. We think it could be a lot more than that,
14 at this point. That there's way, there's certain
15 locations that can be done very inexpensively.
16 There's other locations that are desirable that
17 would be very expensive to bring into--the service
18 in, so we have to make decisions on that, whether
19 it's worth spending \$200,000 for a location, if we
20 could spend \$10,000 per location and spread it out
21 to a lot more locations. So, that's part of the
22 process. There's going to be some expensive
23 locations, just because they're where everybody
24 wants to be. And then there's going to be a lot
25 of less expensive locations.

CHAIRPERSON CABRERA: I have one last question. Council Member James, go ahead, before I ask the question.

COUNCIL MEMBER JAMES: Can I have that list in Brooklyn again?

STANLEY SHOR: So, the list in Brooklyn is, this is the listing of AT&T parks, not the listing of what will end up being the parks wired as a result of the cable franchise. There may be some more out there, there may not; we want to try and get it as widespread as we can. We have Prospect Park, McCarron Park, Herbert Von King, Fort Green, and Brooklyn Bridge Park.

COUNCIL MEMBER JAMES: Okay, so, based on those five locations, you know, I represent Fort Green, love Fort Green, and thank you for selecting Fort Green. Prospect Park, obviously grew up there, it was my backyard. Know Von King well, it's part of Bed-Stuy; and Brooklyn Bridge obviously is in Brooklyn Heights. But there's nothing in Brownsville, East New York, South Brooklyn, Sunset Park. So, this is primarily downtown Brooklyn, it's proba--it's all North Brooklyn. And so, we need South Brooklyn,

1 and we need more Central Brooklyn. This is more
2 northeast Brooklyn. One Williamsburg, one
3 Brooklyn Heights, one Fort Green, Prospect Park,
4 one Park Slope, and Von King Park is in the
5 beginning of Bedford Stuyvesant, these in, these
6 are, these in, all of these neighborhoods can be
7 best described as gentrified neighborhoods. And,
8 and this is where there is a significant number of
9 your customer base already. But if again, if
10 we're trying to focus on the digital divide, you
11 need to look yonder, to parts unknown in Brooklyn.
12 Again, Brownsville, East New York, South Brooklyn,
13 all of South Brooklyn. Nothing in South Brooklyn
14 at all. And East Brooklyn, Sunset Park, Red Hook,
15 etc. Those neighborhoods, as well. Thank you.

17 NICHOLAS SBORDONE: Absolutely,
18 thank you.

19 CHAIRPERSON CABRERA: And let me
20 just follow up with that before my last question.
21 I'm going to use a word that I don't hear anymore,
22 is the word "deplore." If, if we can make sure
23 that, but council Member Tish James, so correctly
24 point out, that we make sure that in the poor
25 neighborhoods, we have this availability, because

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2 for many constituents in those district, it may be
3 the only way to gain access. Or it might be the
4 easiest way to gain access. And so if you could
5 put that as a point of consideration, I'm sure
6 that that's behind your mind, in your strategic
7 planning, but if it could be up front. Because I
8 remember the Mayor talking about this, I was there
9 in the press conference, and that that was going
10 to be one of the variables that were going to be
11 closer look at. So, appreciate moving towards
12 that goal. My last question is related with DoITT
13 and the work with the Board of Education. I
14 recall last year, it was the first time, and just
15 refresh my mind, that lap, that iPads were going
16 to be allowed to be purchased by public schools,
17 to be used, in lieu of textbooks. You know, it's
18 lighter, I remember the days of carrying 30 pounds
19 worth of textbooks, breaking [laughs] my back. I
20 love the idea, it's something that young people
21 love, too, and they're familiar with. Can you
22 give me an update on that? I think it's the wave
23 of the future. I think it's another way for young
24 people in household, once a young person has an
25 iPad, pretty much the whole household now have

1
2 access to a computer. Can you give me an update
3 on that.

4 [background comments]

5 NICHOLAS SBORDONE: Okay. I
6 remember, I remember learning about it probably in
7 much the same way you did, through the press and
8 through the media and whatever else. What we can
9 do is certainly reach out to the DOE and Pat and
10 get you some more details. I--I think, too, we
11 thought was a great idea as well when I saw it. I
12 remember days of kind of backbreaking moving--I
13 always took every book home every night and
14 whenever else, and it was, it would be a lot
15 easier, I think to carry an iPad, especially if we
16 could have everything in one place. So, we can
17 check with them and find out what the status and
18 when that began, and any plans, if they exist, to
19 expand it.

20 CHAIRPERSON CABRERA: Maybe the
21 overarching question is, how closely are you
22 working with the Board of Education regarding this
23 particular--?

24 NICHOLAS SBORDONE: So, I think the
25 answer, and Kate may be able to elucidate further,

1 we're working with them very closely on, on BTOP,
2 on the execution of the BTOP programs, making sure
3 the program is rolled out, the students are,
4 students are trying to get or being reached, their
5 family's being reached, they're getting the
6 materials put in their hands. In terms of its
7 overall efforts, though, DOE obviously would be
8 the lead on what it's doing with its, with its
9 student and family members, but we can, we can
10 check with them. Do you have anything to add?
11 That's about right. But we can certainly check on
12 the iPad.
13

14 CHAIRPERSON CABRERA: Okay. Well,
15 I want to thank you all. Thank you for your
16 answers. And looking forward to getting some
17 reports back from you. Thank you so much.

18 NICHOLAS SBORDONE: Okay, thank
19 you.

20 CHAIRPERSON CABRERA: Just a
21 moment. We're going to be having, I'm going to
22 call the next group to come forward for the next
23 panel. Tom Kamber, from OATS, oh there you are,
24 Tom, it's been a while; Cindy Menz-Erb from CFY;
25 D.C. Vito, from The Lamp; Michael Santorelli,

1
2 hopefully I said that right, from ACLPC, NY Law
3 School; and Michael Cambiani [phonetic], if I say
4 your name wrong, oh, from Mel's, fantastic, it's
5 good to see you, Michael. Please identify
6 yourselves and you're ready to begin.

7 [pause, background noise]

8 MICHAEL SANTORELLI: Hi. Thank
9 you, Mr. Chairman, for allowing me to testify
10 today. My name is Michael Santorelli, I'm a
11 Director of the Advanced Communications Law and
12 Policy Institute at New York Law School. The ACLP
13 analyzes key regulatory and public policy issues
14 in the advanced communications arena in an effort
15 to facilitate the development of sound policies
16 that benefit all consumers. And prior to joining
17 the ACLP, I was a staffer on this Committee when
18 Council Member Brewer was Chairwoman, so it's
19 great to be back. And the Committee's to be
20 commended for continuing to focus on these
21 critical issues. So, at our program over the last
22 few years, we have focused a lot of our work on
23 broadband. We have studied the mechanics and
24 feasibility of regulating this technology, we have
25 assessed its many impacts on specific user groups,

1 like senior citizens in sectors like education and
2 healthcare. And in the substantial filing to the
3 FCC, we identified dozens of barriers to more
4 robust broadband adoption by many groups. But a
5 common thread throughout all of this work has been
6 a desire to identify best practices for enhancing
7 connectivity and meaningful use of broadband. And
8 focusing on these issues is essential, and as you
9 pointed out in your opening remarks, Chairman, the
10 sheer power of broadband can only be realized if
11 it is adopted and used in meaningful ways. But as
12 you mentioned, only about, about 30 percent of
13 adults remain unconnected. And among these 30
14 percent are majorities of key demographic groups,
15 like senior citizens and people with disabilities,
16 African-Americans and Hispanics in low income
17 households. These trends are evident in every
18 municipality in the United States, as--and in New
19 York City, as you had mentioned. But fortunately,
20 New York City offers compelling case study in how
21 to bolster broadband adoption and meaningful use.
22 Over the past decade, a group of new York City
23 based nonprofits, many of which are here today,
24 has emerged as nationally recognized innovators in
25

1 harnessing the power of technology to address
2 critical social priorities and problems. These
3 organizations, which form the core of the social
4 impact technology network, represent diverse
5 sectors but share a vision for applying advances
6 in information and communications technology, to
7 improve public service delivery, enhanced program
8 outcomes and support vulnerable New Yorkers. And
9 as has been discussed, many of these efforts have
10 been benefiting greatly from a short term infusion
11 of federal funding through the BTOP program.
12 Through these programs, through Connected learning
13 and Connected community, organizations like CFY,
14 MOUSE and OATS, have expanded their reach and are
15 working to connect thousands of older adults, low
16 income households and middle school students to
17 broadband for the first time. And these funds are
18 also creating the opportunities for groups like
19 The Lamp and - - their footprints and deliver key
20 social services like workforce development and
21 digital literacy training in the communities. The
22 many successes of these expanded efforts have had
23 several critical aspects of the social
24 infrastructure through which these services are
25

being deployed. And foremost among these is whether and to what extent these efforts are sustainable once the grant funding runs out next year. Sustaining these programs and growing them over time, should be a priority for the City going forward. These organizations and their leaders represent critical links in a network of relationships that connect a wide range of schools, nonprofits, foundations, corporations and policy makers. And these groups have the unique ability to bring together public and private resources and focus them on a particular group or community. And as will be discussed by others here today, the, these groups share many common goals and a strategic orientation for using technology to achieve priority social objectives. Devising and implementing a comprehensive post-BTOP strategy for leveraging these many unique resources would yield enormous benefits for the City and its residents. And by harnessing these groups, existing programmatic resources and expertise and expanding them via public/private partnerships, the City could create a coherent, sustainable program to develop and deploy

1
2 technology related innovations in priority
3 sectors. Thank you and I look forward to any
4 questions that you might have.

5 THOMAS KAMBER: Got new microphones
6 here. My names Tom Kamber, I'm the Executive
7 Director of Older Adults Technology Services,
8 OATS. And I want to thank Council Member Cabrera,
9 Chairman Cabrera, for calling this hearing, and
10 Councilwoman James for her passion and support of
11 technology issues for communities that need it.
12 And I'll take a minute to just to kind of bring
13 the topic to the area of seniors. And what we're
14 going to do is basically, you know, run through
15 these kind of perspectives at each group housing,
16 allow you to delve in a little bit. I'm not going
17 to read every word from the testimony 'cause I
18 think it'd be better to have a little bit of a
19 conversation. OATS, for those of you who have not
20 heard me talk, do this before, we're, we've been
21 around since 2004, with--we run the largest
22 municipally based technology program for older
23 adults in the country. We have talk over 11,000
24 free classes at 70 different locations in New York
25 City since 2004. And we've trained almost 5,000

1 seniors to use the internet. I will say that
2 seniors, I mean, to toot the horn of my particular
3 demographic, if you read some of the studies,
4 seniors are arguably the least adopting group in
5 the country. They, just the factor of being old
6 seems to have an effect on people's adoption rates
7 and priorities in terms of the ability to sing up,
8 and obviously there are overlapping factors of
9 income and race and locality and availability in
10 various places. But seniors are still adopting at
11 home or in the vicinity about 35 percent, and
12 folks online, just in terms of ever using the
13 internet, are still around 50 percent. So, no
14 matter how you look at it, they're really
15 struggling. What we have found, we did a study
16 with the New York Academy of Medicine a few years
17 ago, and found that as seniors go online, we're
18 asking sort of what happens as a result of that.
19 Six months later, they've found about two-thirds
20 of the seniors that went on the internet had a
21 higher incidence of contact with their friends and
22 family. So social isolation and loneliness and
23 depression, which affect so many seniors, are
24 closely linked to technology adoption, and once
25

1
2 you do adopt, you have more access to your social
3 networks. Indeed, there's a study by the Phoenix
4 Institute down in Washington that found that when-
5 -this is a national study now--that after
6 adoption, people have a 20 percent lower rate of
7 clinical depression that appears to be correlated
8 with technology adoption. We find that 70 percent
9 of our seniors are researching health topics
10 online, which can save us money in terms of having
11 to get people accurate information about health;
12 and they're even finding that they're going out
13 more, 'cause they're finding out about community
14 events, that are only available, the information
15 is online for these things. So, they have this
16 enormous amount of demand. You've already heard
17 about BTOP so I will not retrace that too much,
18 except to say that from a senior point of view we
19 are building out 22 new computer labs across the
20 City. We are teaching 3,000 free classes, we are
21 launching the country's first technology themed
22 senior center on 25th Street in Chelsea, I know
23 it's in Chelsea, but it's got great transportation
24 from The Bronx and from Brooklyn and from Queens,
25 so that's why I put it over there. And we are

1
2 also, we have a digital site online that people
3 can access resources and information on a daily
4 basis, that's at seniorplanet.org. From our
5 perspective, we're building up all this new
6 infrastructure, the City has made, I think a very
7 important investment in matching funds and
8 collaborating with some of the private partners
9 like Verizon, to try to build these systems and
10 make them effective. We've gained support from a
11 lot of these partners, but we're all looking at
12 this cliff in 2013 when the sustainability
13 question is going to come up and what we really
14 need to do is find ways to make sure these
15 programs continue, because we're building more
16 infrastructure to reach more people, but it's not
17 just about the computers and the internet lines,
18 it's about the programs that we run through these
19 centers. The most powerful research is being done
20 right now about BTOP, is showing that if you just
21 build a lab, it's not enough to get people to
22 engage consistently. You have to provide the
23 ongoing resources to make those labs places where
24 people get training and support and engagement and
25 ongoing interaction with people who are

professionals and experts. And that's what we provide for seniors. We really think it's important to keep collaborating with DFTA and with the private partnerships to make that go into the future. So, thanks.

COUNCIL MEMBER BREWER: Whoever's next, Cindy go.

CINDY MENZ-ERB: Hi, I'm Cindy Menz-Erb, I'm the Executive Director of CFY, formerly Computers for Youth here in New York City. Thank you, Chairman Cabrera, for having this hearing, and Council Member Brewer and Council Member James for your support, and for the opportunity to speak today. CFY partners with low income schools to help students, families and teachers to harness the power of digital learning to improve educational outcomes. CFY's a partner with the New York City Connected Learning and the Connected Foundation's initiatives, both of which are managed by DoITT and DOE as mentioned earlier. The vast majority of the students that CFY serves are black and Latino; over 80 percent of our families have incomes below \$35,000; and more than 70 percent of our parents and guardians have no

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2 credentials beyond a high school diploma. Through
3 the Connected Learning Partnership, we currently
4 serve over 70 public middle schools in high
5 poverty areas throughout New York City. Last
6 year, we served over 8,700 families. This year
7 we're on track to serve over 9,000 families in New
8 York City. Through the Connected Foundations
9 Program, we will serve about 5,000 families with
10 an aim to improve post-secondary readiness to
11 increase access to adoption of web-based
12 technologies, of students who attend New York City
13 transfer high schools. One of our nation's
14 biggest challenges is how to encourage more
15 learning to take place outside of the four walls
16 of the school building. Since 1999, CFY has
17 developed innovative solutions to this challenge,
18 and we, with proven impact on student academic
19 achievement and engagement. I'd like to talk a
20 little bit more about our digital learning
21 program, as it's unique research based approach
22 that drives student engagement and academic
23 achievement. Our digital learning program
24 provides support for school leaders in driving new
25 instructional approaches and developing deeper

1 school home connections; provides professional
2 development for educators to help them adopt
3 planned learning strategies within the classroom,
4 extend learning beyond the classroom, and engage
5 families in the learning process. Innovative
6 family learning workshops, which many of you have
7 had a chance to visit, and which we thank you for,
8 help families and children learn together a wide
9 range of digital learning activities that can
10 experience learning partnership model that they
11 continue in the home. And then of course home
12 technology support for families. We provide a
13 free refurbished desktop computer that has
14 educational software loaded on it; in addition, we
15 provide free online subscription to additional
16 software, 24/7 bilingual help desk support and
17 special broadband discounts. As a part of the
18 digital learning program, CFY leverages its free
19 digital learning platform called Power My
20 Learning, which has more than 1,000 high quality
21 digital learning activities, tagged by subject, by
22 grade and by common core. Power My Learning
23 enables teachers to meet the specific learning
24 needs of their students and helps families and
25

1 students discover fun and engaging activities that
2 they can do together, at home, and it reinforces
3 the learning in the classroom. Broadband adoption
4 obviously plays a really important role in
5 harnessing the power of digital learning, and as
6 such, as a part of the Connected Learning, and
7 Connected Foundations Initiatives, has provided
8 qualifying families with the opportunity to sign
9 up for discounted service through Time Warner
10 Cable and through Cablevision, making it easier
11 for them to access digital learning activities.
12 CFY's program has increased family broadband
13 adoption significantly. The percentage of
14 families with broadband adoption in their homes
15 has increased from 45 percent prior to our program
16 to more than 90 percent with just three months
17 after the family learning workshop. The impact
18 occurs for two reasons: first, our program
19 addresses the affordability challenge by providing
20 families with equipment, training, and discounted
21 broadband; but second, and just as important, is
22 their program motivates family to use the internet
23 and supportive learning. 96 percent of the
24 parents that attend our program report that our
25

program makes them feel more confident in helping their children, and 98 percent state that our program makes them more interested in how the internet can help their children's education. One exciting result of our program is that teachers in schools we serve are much more confidently able to assign engaging online homework because more than 90 percent of their children now have broadband in their home. The remaining percent have online access at their schools and libraries and in public computing centers. This means that broadband impact of our program is self-sustaining. The schools themselves continue to help families use broadband for positive educational purposes. Broadband access, along with training, is a critical, is critical in powering CFY's work, because it enables teachers to increase student engagement in integrating digital learning into the curriculum, teachers to extend learning by assigning student activities on power my learning to complete outside of the school day. Students become college ready by exploring and mastering new digital learning activities, and thereby becoming self-directed

1
2 learners. And parents engage in their children's
3 learning by seeing what their children are
4 learning both in class and at home, and by
5 learning with their children online. In closing,
6 I hope I paint a picture of what shows the
7 importance of broadband adoption and training in
8 low income communities. With federal funding set
9 to end in 2013 for the Connected Learning and
10 Foundations programs, CFY needs the City's support
11 to ensure we're able to continue making a positive
12 impact in the communities that we serve. Thank
13 you.

14 D.C. VITO: Let me know if you--can
15 you hear me? Well? Okay, thank you. I'd like to
16 thank the Chair and the Committee Members for
17 allowing us the opportunity to speak. My name is
18 D.C. Vito, I'm the Executive Director of The Lamp.
19 Giving people computers and broadband access is
20 not enough to bridge the digital divide. It's a
21 start, to be sure, but just as we wouldn't give
22 our car keys to a teenager that hadn't passed the
23 driving test, we can't throw equipment and
24 connections around and expect our problems to be
25 fixed. Young people and their parents and their

1 teachers need digital literacy skills in order to
2 think critically about the world of new media that
3 opens up with access to computers and high speed
4 internet. There are many reasons why digital
5 literacy training is so important, but one reason
6 in particular is that people need to learn how to
7 be responsible and productive citizens in the
8 digital world of social networking, social gaming,
9 blogs, new sites and more. Bullying and bias
10 discrimination have always been issues in schools,
11 workplaces and public places, but now this harmful
12 behavior is crossing from the physical into the
13 digital world. Increased broadband access allows
14 people to build more relationships online. This
15 power and freedom requires the ability to think
16 critically about media and comprehend how your
17 behavior impacts others within the digital space.
18 Called digital citizenship, this is where the lamp
19 comes in. Recently, together with the New York
20 City Commission on Human Rights, we've been
21 running a series of workshops in Queens with a
22 group of young people at a--and have been
23 exploring this very concept. They have been
24 analyzing popular media and identifying the subtle
25

ways in which media can reinforce stereotypes about gender, sexuality, race, and religion, that can impact the way we treat others. Not only can the teens completing this workshop now recognize harmful and misleading representations in advertising, music, television, videogames and more, but they are now using media to talk back to media. Since February, they've been working on public service announcements, or PSAs, about the impact of bullying both online and offline. Those PSAs are entirely written, shot and edited by these teens. And our goal with the Commission on Human Rights has been that they walk away empowered, with critical thinking in digital literacy skills to practice and advocate for healthy digital citizenship. For many of the young people we serve, The Lamp's workshops are among their first explorations with media as potentially positive and educational elements in their lives. This is somewhat remarkable given that our students, many of which are black and Latino, spend an average of 13 hours a day with media. Their white peers spend just over eight-and-a-half hours. Nonetheless, most of our youth

1
2 have been taught that computers, mobile phones and
3 other technologies are mere toys. In fact, these
4 devices are tools, and powerful tools at that,
5 capable of opening doors to homework help, social
6 networking, health resources, breaking news, and
7 so much more. But when we hand them access to
8 technologies like broadband, we'll need to teach
9 them how to use these tools effectively and
10 positively. Otherwise, it's as if we're just
11 suping up their car and sending them on their way.
12 Meaningful use of increased broadband access
13 depends on digital literacy training. In order
14 for our work, work like ours to continue and
15 expand, The Lamp needs the support from leaders
16 like you. Equipment and high speed broadband
17 alone are not enough to bridge the digital divide,
18 much less gaps in education and job readiness.
19 Education about digital citizenship and digital
20 literacy training have to be part of the plan to
21 level the technology playing field; or else, the
22 communities we mean to connect will remain on the
23 sidelines. Thank you very much.

24 MICHAEL CAPOBIANCO: Thank you to
25 the Committee on Technology, Chairman Cabrera,

1 Council Member Brewer, Council Member James, for
2 the opportunity to make some brief remarks today.
3 Good afternoon, my name is Mike Capobianco, I'm
4 the Director of Development at MOUSE, we're a
5 national nonprofit based in New York City. As
6 many of you probably know, MOUSE is an innovative
7 youth development organization that empowers
8 underserved students, to provide technology
9 support and leadership in their schools, empowers--
10 -sorry--in their schools, supporting their
11 academic and career success. We are the MOUSE
12 squad and we are currently in 140 schools
13 throughout the five boroughs in New York City. We
14 appreciate all the members of the City Council who
15 have supported us over the almost 15 years that
16 we've dedicated ourselves to New York, to serving
17 New York City schools, students and the
18 communities that they live in. Since moving from
19 the corporate sector to dedicate myself to the
20 nonprofit sector almost ten years ago, I have seen
21 firsthand the impact of providing access to
22 technology, including broadband connections to
23 individuals, families, and institutions,
24 especially schools. As someone who has worked for
25

1
2 three of the organizations mentioned here today, I
3 understand the critical importance that access to
4 technology, including reliable, fully supported
5 broadband connection can be in the home and in the
6 school environment, for youth and their families
7 living in underserved neighborhoods. We must do
8 everything to ensure every person has access.

9 Initiatives such as connective learning, part of
10 the BTOP, are an important step in this direction.

11 An initiative where private/public partnerships,
12 including joint cooperation between federal and
13 local government agencies, has sent a powerful
14 message about the need for broadband access for
15 all citizens in New York City, regardless of
16 economic status. We should continue to make
17 programs like this possible until every citizen
18 has the access to the infinite information and
19 economic opportunity provided by today's high
20 speed broadband connection. I'm going to end by
21 saying once again we applaud each of you for
22 taking the lead on such an important initiative,
23 and thank you again for the opportunity to speak
24 in front of you today.

25 CHAIRPERSON CABRERA: As a matter

1
2 of fact, I want to thank you all for the wonderful
3 work that you have been doing, innovative work,
4 comprehensive work, cutting edge work, and because
5 you are the expert, let me ask you this question.
6 You heard the Administration speak this morning.
7 Is there anything that you heard that you think
8 that the City should be doing to lessen this
9 digital divide? And for that matter, also the
10 Council.

11 [background comment]

12 CHAIRPERSON CABRERA: Who will be
13 the brave one?

14 MICHAEL CAPOBIANCO: I'll start,
15 'cause the microphone's right in front of my
16 mouth. The, you know, from our perspective, I
17 think there's, there's two pieces of this. One
18 is, I think the, there's a moment of opportunity
19 which is only going to last about twelve months,
20 and we're at the beginning of that right now.
21 Where groups like this represent--these are you
22 know, OATS aside, every one of these
23 organizations, if you got to Missouri or
24 California or Seattle or Texas, and you start
25 talking about digital access issues, somebody will

1
2 start talking about MOUSE. Or if you talk about,
3 you know, multimedia issues, somebody will start
4 talking about Lamp. You know, - - on workforce,
5 we are nationally known experts on these topics,
6 and we're flying all over the country to talk
7 about our strategies. We have strategies in place
8 to effectively address a lot of these adoption
9 issues for people, but right now, up to date,
10 because of BTOP, we're all kind of mot--with the
11 exception of Lamp and Perscolis [phonetic] that
12 are not part of BTOP, there is a certain amount of
13 support, but there needs to be a comprehensive
14 question using some of the strategic ideas that
15 we've got, about how to move forward. And the
16 City has been talking to us about that. So we
17 just want to make sure that the plan that comes
18 out represents some of the best thinking we've
19 got. And I think we're off to a pretty good
20 start. I mean, I, you know, we have been--DoITT
21 has called us and has said, "Come down and talk to
22 us about what you need." DFTA has called us and
23 said, "Come down and talk to us about what you
24 need." And I know, you know, we've been included
25 in a lot of those conversations, so it's really a

1 question not so much of where we're starting but
2 the idea that, you know, it, technology needs to
3 be a strategy, it can't be an afterthought. And
4 prior to BTOP, that happened a lot, where there
5 would be like a senior programmer, or you know, a
6 schools program, and oh yeah, let's, let's put a
7 MOUSE program in there. You know, tack it on.
8 And these are programs that are driving a lot of
9 our education opportunities, they're driving a lot
10 of the best services that seniors are accessing
11 now, so they should be kind of integral to the
12 real central strategy. And then the second big
13 piece is, the clock is ticking, we've got twelve
14 months. So, that strategy needs to be
15 implemented, you know, we really need to know what
16 it looks like in the next few months, get the
17 private partners in, get the public commitments
18 in, so that in the next budget cycle that's coming
19 up for 2013, we're ready. We can't start having
20 this conversation in December, because that cliff
21 is going to happen and if there's a six month gap,
22 all of these resources that people are putting
23 together are going to stop. We're going to be
24 laying off staff, and then you can't get that

1
2 back. You have to start rebuilding it from
3 scratch again. So, we can't have that gap, you
4 know, the, we have to bridge that chasm, those are
5 the two real things. It's the timing issue and
6 the overall strategy.

7 CHAIRPERSON CABRERA: Yes, please.

8 CINDY MENZ-ERB: And just to kind
9 of on the timing issue, 'cause the grants are all
10 slightly different, it's actually ten months for
11 the Connected Learning program. And the thing
12 that I think I would say that's been most
13 significant with, with Connected Learning and
14 Council Member Brewer talked about this before, is
15 that the impact has been really significant on
16 broadband adoption with the families that we've
17 been able to reach, which is now close to 18,000,
18 but there's a lot more families that need to be
19 reached. And the program here in New York City,
20 has been touted as one of the most successful of
21 the BTOP programs nationally. And I think that is
22 something to be really proud of as a City, and
23 something that we should be working feverishly to
24 continue.

25 CHAIRPERSON CABRERA: Thank you so

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much. Council Member Brewer has some questions?

COUNCIL MEMBER BREWER: Thank you.

See we do want to follow up, I know how great your work is, and I certainly come on the weekends to see families take their computers home and get trained in their computers go home in the shopping carts. But my question is, is this issue of figuring out a way of having a lower cost monthly charge for the table connection an issue? I know you mentioned 90 percent. But I have a feeling that's not as good as it should be or it's not-- something's wrong there.

CINDY MENZ-ERB: The, so, we are seeing rates of 90 percent of adoption, and that's, whether it's through the discount program or not. We have about 1,500 families that have used, signed up for the discount program. So it is a lower number that have used the discount program than that have adopted--

COUNCIL MEMBER BREWER: So 1,500 out of 18,000?

CINDY MENZ-ERB: 1,500 out of-- well, 18,000 is the families that we served; 45 percent of them already have adoption in their

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homes when they get to us.

COUNCIL MEMBER BREWER: I'm sorry, when they have adoption, then they're not eligible for the discount, is that true?

CINDY MENZ-ERB: So, then, that's right, so 45 percent already have broadband in their homes, they're not eligible for the discount.

COUNCIL MEMBER BREWER: Okay.

CINDY MENZ-ERB: And then of that 45, of the leftover 55 percent, 90 percent of those are adopting.

COUNCIL MEMBER BREWER: Okay. And you mentioned a three month follow up. Is that, is that all you're able to do, just funding wise? You said that--

CINDY MENZ-ERB: Actually, no, we're, we're following up three months, we're typically following up again at six months. And then a year later, as well. And we're also seeing the rates of net adoptions, so families that adopted within three months after, or that already had it at the workshop, is also very high, we're seeing that around 95 percent of families are

1
2 staying connected to broadband. Which is pretty
3 significant for the, the population that we're,
4 that we're working with.

5 COUNCIL MEMBER BREWER: Department
6 of Education has the ability, supposedly, to
7 communicate with parents and teachers, with a
8 system that has had some challenges, as you
9 probably know, their own system. Do you your
10 families take advantage of that, do you have any
11 tracking on that, or is that not something that
12 you track?

13 CINDY MENZ-ERB: That's not
14 something that we track.

15 COUNCIL MEMBER BREWER: Okay, have
16 you heard any anecdotal discussion of that?

17 CINDY MENZ-ERB: Of the, of the
18 communication through the Department of Ed? We
19 haven't. We, what we're, the way that we're
20 connecting with families is actually through a
21 call bank that we run out of our office. And most
22 of the data we're collecting is specific to CFI's
23 program.

24 COUNCIL MEMBER BREWER: Okay. The
25 question I have for Tom Kamber is the libraries,

1
2 we love the libraries you mentioned, and we talk
3 about them. Do you have any sense of how the
4 sustainability will work in the libraries, post-
5 BTOP? Or is that something that's not come up?

6 THOMAS KAMBER: I know the
7 libraries have been in conversation with DoITT for
8 sure. The, our understanding was that the
9 libraries are mostly focused on building,
10 increasing their sort of network capacity. The
11 libraries are in a somewhat different station from
12 some of the same - - because they have enormous
13 demand all the time for those access points. And
14 so I think that it, in terms of, you know, just
15 expanding people's utilization, the libraries
16 really are, you know, they're building out the
17 sites and then they don't, they're not going to
18 have it at quite as many programmatic needs, as
19 far as I understand. But I really can't speak for
20 what they're--if they were to put together the
21 budget for it post-BTOP, I'm sure they would have
22 some needs, and I know they've been talking to
23 DoITT.

24 COUNCIL MEMBER BREWER: Okay, I
25 know they'll be here next, I just wanted to hear

1
2 your side of it.

3 THOMAS KAMBER: Yeah, we've taught
4 in the libraries, and we have a really great
5 partnership with them, we have a program where we
6 do a ten week course on how to use the internet,
7 and then we tap in--it's actually designed to help
8 people use the internet to access library
9 resources, and we've taught that at multiple
10 public, New York public sites. They got a State
11 grant for us, at two year grant, that is running
12 out like this calendar quarter, and we have this
13 curriculum and we've got a trained trainer, you
14 know, we could do a lot more with it. But there
15 isn't currently a plan as far as I know to be able
16 to ris--you know, kind of extend that program.
17 So, that would be an interesting opportunity for
18 restoration. And I know the Council's also been
19 really good about coming up with sort of, filling
20 the critical holes, and that might be one way to
21 learn.

22 COUNCIL MEMBER BREWER: All right,
23 an thank you for your work with NYCHA. Do you
24 have any suggestions as to how to do more work
25 with NYCHA? Or was it just funding?

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THOMAS KAMBER: Wow.

COUNCIL MEMBER BREWER: 'Cause
you've done great work with NYCHA seniors who
actually cry with excitement after completing your
program. They actually cry with the notion that
they can actually use the computer that's been
sitting in their home that the granddaughter
purchased, and now they can use it. And they're
in tears with the excitement.

THOMAS KAMBER: The NYCHA, NYCHA to
me would be a really high priority, as well. It's
a real issue of, you know, there's scale, there's
capacity, concerns in terms of the different
sites. NYCHA itself is sometimes a little bit
unwieldy to work with. And--

COUNCIL MEMBER BREWER: Really?

CINDY MENZ-ERB: Yes.

THOMAS KAMBER: It comes up--you
know, they try, they work hard, they call us,
they, you know--

COUNCIL MEMBER BREWER: You know--

THOMAS KAMBER: --it's a big, it's
a big challenge. I would say the things, and
we've had--but I will say that I agree that NYCHA,

1 when we get NYCHA people online, there's an, it's
2 unbelievably powerful. And this, the Diamond
3 study that was cited by DoITT earlier, if you dig
4 in to the PowerPoint a little bit, you'll see that
5 NYCHA, senior head of households at NYCHA are
6 adopting--this is old data, this is like 2007 now--
7 -but they were adopting at a five percent rate.
8 Whereas the rest of NYCHA was closer to 60
9 percent. So, staggeringly bad numbers on the
10 seniors at NYCHA. I don't see any reason why that
11 would've changed dramatically, it's still
12 significantly low. I would say, however, in terms
13 of NYCHA, in terms of themes, one is getting some
14 core labs in the highest capacity sites that have
15 strong tenants associations, strong workforce
16 connections, if we can build in some of those
17 workforce relationships, some of the attain labs
18 like at Farragut Houses in, in Council Member
19 James's district, would really, really benefit
20 from some program support. And what I would add
21 in there is diabetes curriculum, because there's a
22 real, a real opportunity to get people to manage
23 diabetes using technology as one of the ways to
24 sort of study and learn and work on things like
25

1
2 nutrition and wellness. There's a really cool
3 program called "The Chronic Disease Self-
4 Management Program" out of Stanford. And we'd
5 like to be piloting that in New York, it's just
6 one of the things where we could be a national
7 leader, and there's a digital version of it. And
8 we could run that at multiple NYCHA facilities
9 around the City. And I know that we talked to
10 Carl Douglas about that at NYCHA, they're really
11 interested in that. So, if somebody could connect
12 that dot, it would really, I think there's a lot
13 of opportunity there.

14 COUNCIL MEMBER BREWER: Okay.

15 Michael Santorelli, thank you for all of your
16 support on this issue, on many ways through the
17 broadband hearings and currently. Is speed an
18 issue in New York in terms of the digital divide?
19 Because obviously we're all trying to have more
20 access, but is speed and just the piping issue
21 something that we need to pay attention to? Or do
22 you think that's sufficient as is? Or you know,
23 is there something else that we should be looking
24 at?

25 MICHAEL SANTORELLI: Well, I think

1 speed right now isn't an issue, I think
2 connectivity is, and I think speed might
3 eventually become an issue, as more people go
4 online and as they start using their connections
5 for more sort of bandwidth intensive uses. Beyond
6 just, you know, watching videos, some of the
7 really interesting and innovative new services
8 that are coming out are, you know, video enables
9 telemedicine programs and video enabled education
10 programs, and those eat up a lot of bandwidth.
11 So, that is, again, as more people come online,
12 the capacity issue might arise, but you know, the
13 fiber networks, at least that Verizon are
14 building, are very robust, cable as a, the
15 technology is a little bit different. So the
16 speeds aren't quite as high, at least in theory,
17 as the, the fiber technology. But certainly the,
18 the availability issues, as Council Member James
19 pointed out, you know, New York City is lucky in
20 the fact that it's among, if not the most wired
21 city in the country, but there are still pockets
22 of unserved areas that, you know, it sounds,
23 sounded like there was progress being made, but
24 you know, obviously more could be done. So. But
25

1
2 our focus, at least at the program, has been on
3 connectivity and adoption and overcoming barriers
4 and really sort of focusing on efforts of the
5 groups here, and New York really is a leader in
6 all of these programs, it's amazing how many, how
7 the City has become sort of a, you know, a hotbed
8 for these sorts of programs. You know, I guess
9 it's out of necessity since New York is such a big
10 and complex and diverse city. And I just wanted
11 to sort of go back to the first question and tie
12 it all in. It's, you know, it seems that there's
13 a lot of progress being made in the City, there's
14 lots, there's lots going on, as a result of the
15 BTOP funding, and other efforts that are going on,
16 across the City, on the, in the private sector,
17 with the wi-fi networks, with the nonprofits, with
18 the City Council focusing on these issues, the
19 Mayor with his visual roadmap and using technology
20 to engage the citizens with social media. There's
21 lots going on, but there's been very little
22 effort, at least in my opinion, to sort of bring
23 it all together into some sort of comprehensive
24 strategy framework to think about these issues in
25 a more comprehensive way that can, you know, look

1
2 at cross agencies and look across communities to,
3 and to, as Tom said, sort of--bring the focus of
4 technology as a core focus rather than just an
5 add-on, and looking beyond, you know, having DoITT
6 work with, you know, other agencies to think about
7 how to integrate these nonprofits and other groups
8 to, you know, use technology to deliver social
9 services in different ways.

10 COUNCIL MEMBER BREWER: Okay.

11 That's why I kind of asked the follow up question
12 earlier. Thank you very much. I want to know as
13 a result of all of your efforts, and DoITT, this
14 hearing and all City Council hearings are now
15 being webcast and archived. And I want to thank
16 the staff for doing that. But it's really your
17 advocacy that helped us promote that. Thank you,
18 Mr. Chair.

19 CHAIRPERSON CABRERA: And thank you
20 so much, Council Member Brewer, for all you have
21 done, in this Committee, throughout all the years.
22 And we have Council Member James.

23 COUNCIL MEMBER JAMES: So, I thank
24 all of you for all that you do. So let me ask
25 each of you, what is your catchman area, or what

1
2 communities do you serve? Could we go down the
3 line?

4 MICHAEL CAPOBIANCO: We're in all
5 five boroughs, we're in almost 90 percent of the
6 Council Member districts throughout the City. I
7 think 80, actually probably closer to 80, Staten
8 Island being a little bit of a dearth. Schools,
9 I think we have three schools in your district.
10 We have three schools in Council Member Brewer's
11 District, and we have four schools in Chairman
12 Cabrera's district. Bronx being our largest.

13 COUNCIL MEMBER JAMES: And you, and
14 you're in these communities because you are funded
15 through each Council Member? Through the City
16 Council Initiative? Could you just clarify that a
17 little bit for me?

18 MICHAEL CAPOBIANCO: Schools mostly
19 self-select.

20 COUNCIL MEMBER JAMES: They self-
21 select.

22 MICHAEL CAPOBIANCO: They do.

23 COUNCIL MEMBER JAMES: From their
24 own budgets.

25 MICHAEL CAPOBIANCO: Correct.

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COUNCIL MEMBER JAMES: Okay.

MICHAEL CAPOBIANCO: Correct. They have access to funding outside of their own expensive budgets to help pay for the program. We ask \$999 from each school, \$999. And it costs us \$5,000 per school to deliver the program, so we seek funding from the Speaker's Office, and from each of the Council Members' funding to help bridge that gap.

COUNCIL MEMBER JAMES: So, in the three school, so you're in three schools in my district.

MICHAEL CAPOBIANCO: Right.

COUNCIL MEMBER JAMES: So for the other 30 or 40 other schools that exist that do not utilize your service, do they use other organizations? Or they do not have, or--?

MICHAEL CAPOBIANCO: They do--well, they may, at one point, have had a MOUSE squad in their school--

COUNCIL MEMBER JAMES: Yes.

MICHAEL CAPOBIANCO: --and there was a decision to continue MOUSE squad like programming, but without the access to our

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curriculum.

COUNCIL MEMBER JAMES: Got it.

MICHAEL CAPOBIANCO: But for the most case, it's just they didn't select--

COUNCIL MEMBER JAMES: They didn't select.

MICHAEL CAPOBIANCO: --for an assortment of reasons, to have - -

COUNCIL MEMBER JAMES:
[interposing] Do you know if they selected your competitor, or is there a--

MICHAEL CAPOBIANCO: We have no competitor.

COUNCIL MEMBER JAMES: You have none.

MICHAEL CAPOBIANCO: [laughs]

COUNCIL MEMBER JAMES: They just do not have the program.

MICHAEL CAPOBIANCO: There are, they just choose not to have the program.

COUNCIL MEMBER JAMES: Interesting.

MICHAEL CAPOBIANCO: Yeah.

COUNCIL MEMBER JAMES: Okay, thank you.

CHAIRPERSON CABRERA: Well, thank--
yeah.

D.C. VITO: Well, The Lamp is in 25
schools around the City, all, in all five
boroughs. And we're also in all three library
systems. So we're in New York Public Library,
Brooklyn Public Library and Queens Public Library.
And 85 percent of our students, all of our
programs are free to the participants, 85 percent
of our students are low income.

COUNCIL MEMBER JAMES: Okay.

D.C. VITO: We get our funding
largely from fee-for-service revenue. We have
gotten funding through the BTOP program through
the connected communities, that's how we're in
Brooklyn Public Library and New York Public
Library. And then the Queens Public Library
Initiative, we are getting funding, they have a
grant from the 21st Century Learning Initiative.

COUNCIL MEMBER JAMES: And the fees
are paid by, paid by the Department of Education?

D.C. VITO: Yes.

COUNCIL MEMBER JAMES: Okay, thank
you.

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D.C. VITO: Yes.

COUNCIL MEMBER JAMES: Thank you.

D.C. VITO: Mm-hmm.

CINDY MENZ-ERB: CFY's currently in 72 public middle schools in all five boroughs, as well as I think around 30 of the transfer high schools through the Connected Foundations program.

COUNCIL MEMBER JAMES: So I'm particularly focused on the transfer high schools and District 75 schools. Are you in those schools?

CINDY MENZ-ERB: District 75, no. The transfer high schools, yes.

COUNCIL MEMBER JAMES: Okay.

CINDY MENZ-ERB: We, and the schools are chosen in partnership with the Department of Ed, and all of them are at least 75 percent free or reduced lunch. For the middle schools, the digital learning program costs the schools \$60 per student, and it costs us over \$600 per student to provide those services. And we also receive funding from the Council, which we're very grateful for. And right now the majority of our funding is through the BTOP program.

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COUNCIL MEMBER JAMES: Thank you.

THOMAS KAMBER: OATS is at--we serve about 35 sites a year, around the City.

COUNCIL MEMBER JAMES: Yes.

THOMAS KAMBER: We're in all five boroughs, but pretty weak in Staten Island, we've done very minimal work there so far, but we're going to do more. About, and our partnerships range, we have a--there are a lot of 'em, our senior centers, so more than half now, but we also work with nursing homes, long term care facilities, 202 housing, NYCHA buildings--missing a couple--multiservice agencies, some of the settlement houses. And it's very much based on being able, there's a capacity issue in terms of the local site being able to run a program, and having a lab. We do get a lot of earned income from our partners who support our programs in various levels. It also depends a little bit on City Council, we've got 14 Council Members plus the Speaker, that support our programs, without which we literally would not, I wouldn't be sitting here. So we're working those 14 districts very aggressively. The vast, almost, virtually

1 all of our seniors are low income. About 75
2 percent are African-American, Hispanic, and Asian.
3 And about 50 percent we have a loan, and about 60
4 percent have some sort of disability, whether it's
5 hearing or vision or mobility issues.
6

7 COUNCIL MEMBER JAMES: So thank
8 you, Dr. Kamber, I know that you work with the
9 Attain Lab at Farragut Public Housing, which was a
10 creation of then Assembly Member Roger Green, a
11 brainchild of his, and something I put into
12 effect. So, I'd like to expand it, obviously, to
13 some other NYCHA centers throughout the district.
14 And I know that you work with the Fort Green
15 senior center network.

16 THOMAS KAMBER: Yes.

17 COUNCIL MEMBER JAMES: That's some
18 of my seniors online, and you've got, and you
19 talked a lot about the social isolation. And
20 obviously some of them have connected with their
21 families, and, and some of them are dating again.

22 THOMAS KAMBER: Yes.

23 COUNCIL MEMBER JAMES: Yes, thanks
24 to you.

25 THOMAS KAMBER: Yes, they are. We

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did a Valentine's Day--

COUNCIL MEMBER JAMES: Yes, I know,
I heard.

THOMAS KAMBER: --for - - [laughs]

COUNCIL MEMBER JAMES: Yes, I do.

THOMAS KAMBER: People loved it.

COUNCIL MEMBER JAMES: I heard
about hotmama.com, yes. [laughter] So, I just
want to thank you--

THOMAS KAMBER: You know what they
do online after we train them, is - - [laughs]

COUNCIL MEMBER JAMES: Yeah, what
they do is their business. But I obviously want
to talk to you offline at some point, so I want to
continue to support you and expand in my district.
And thank you for all that you do. You and your
sister.

THOMAS KAMBER: Oh, yes.

COUNCIL MEMBER JAMES: And your
other brother.

THOMAS KAMBER: [laughs] Three EDs
in our family.

COUNCIL MEMBER JAMES: Right. And
one more, I think.

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2 MICHAEL SANTORELLI: Oh, we, I,
3 yeah, we're just mere academics who study these
4 programs.

5 COUNCIL MEMBER JAMES: So--

6 MICHAEL SANTORELLI: So, we free
7 ride on their, on their processes.

8 MICHAEL CAPOBIANCO: They're in the
9 cloud. [laughs]

10 COUNCIL MEMBER JAMES: So,
11 Professor, the, for me the three issues is
12 connectivity, as you mentioned; access; and the
13 cost. The library I support, but all the kids
14 tell me the library, you're only allowed to stay
15 on the computer for an hour. And obviously, they,
16 that can't, well it says a half hour, but they
17 cheat and stay an hour. And there's a, there's a
18 limits of the, limitations presents some
19 challenges. But I, I have to underscore the fact
20 that, you know, so many children tell me, you
21 know, they have these iPads and iPhones, and when
22 they go home, there's no internet access. And in
23 order to get a hot zone or a hot, hot zone,
24 they've got to pay for it, and they are not in a
25 position to pay for it, and so therefore there's

1
2 no internet access at home. And that's a major,
3 major, major issue. And so, again, hopefully the
4 companies can focus on that, the two companies
5 that I have described operate a duopoly in the
6 City of New York. Thank you.

7 MICHAEL SANTORELLI: Can we also
8 make one more--

9 CHAIRPERSON CABRERA: Sure.

10 MICHAEL SANTORELLI: On that, which
11 is that there's a lot of movement in Washington
12 now around changing the, some of the federal
13 guidelines around things like the universal
14 service fund. And this project that FCC has out
15 called Connect to Compete, and which is using
16 Comcast in a pretty interesting and innovative
17 way. I now DoITT has been trying to work and
18 engage down there lobbying, we've also been down
19 there doing those, having those conversations.
20 But there are resources out there, and some models
21 for providing sort of subsidized access to people.
22 And I think we should continue to really explore
23 those. Because those can be targeted at the
24 people who need them the most.

25 COUNCIL MEMBER JAMES: That's the

major issue. Thank you.

CHAIRPERSON CABRERA: Excellent, thank you so much. And I'm going to ask now for the public libraries to come. Now, I want to give a special thanks to them for waiting for so long, and I ask for Linda Johnson, from Brooklyn Public Library; Jane Aboyoun, from New York Public Library; and Tom Galante from Queens Library. You may begin if you could identify yourself, you can begin as soon as you're ready.

[pause, background noise]

JANE ABOYOUN: Hi, good morning, good afternoon, I think. Almost. Jane Aboyoun, here. I'm Vice President, Chief Technology Officer for New York Public Library. NYPL system provides library services to the boroughs of Bronx, Manhattan and Staten Island, as well as the research libraries for the entire City. Thanks for the opportunity to testify today, it's great to be here to talk about libraries and the essential services they provide. Before I begin, I would like to thank Speaker Christine Quinn, Community Chair Fernando Cabrera, and Members of the Committee, and Members of the City Council for

1 your great support of the libraries. Today's
2 hearing focuses on the digital divide,
3 specifically about access to technology, and the
4 divide that exists between those who have access
5 and those who don't. Libraries play a critical
6 role in bridging the gap by providing free access
7 to computers and online information, as well as
8 technology training. Underserved communities,
9 such as immigrants, non-English speakers, and
10 those living below the poverty line rely on
11 libraries for access to technology and the wide
12 array of online resources that they offer. A
13 recent study by the Pew Research Center, "Digital
14 Differences," highlights the disparities of
15 technology access which exists for some groups.
16 The study finds that age, being 65 or older, a
17 lack of high school education, and having a low
18 household income, less than \$20,000 per year, are
19 the strongest negative predictors for internet
20 use. In New York City we know that the number of
21 people living below the federal poverty line
22 surpasses the rest of the country, according to
23 the American Community Survey, from 2008 to 2010.
24 In communities such as northern Manhattan, 21.6

1 percent of all families and 25.6 percent of all
2 people are below the poverty level. In the South
3 Bronx, these numbers are even higher, with 36.8
4 percent of all families and 38.9 percent of all
5 people living below the poverty line. On Staten
6 Island, the number is fewer, but still 9.3 percent
7 of all families and 11.3 percent of all people
8 there are living below the poverty line. At New
9 York Public Library, we continue to invest in the
10 technology, infrastructure and training to ensure
11 that we provide internet access that can meet the
12 growing needs of these communities, providing all
13 New Yorkers with access and many times guided
14 access to the information and assistance they
15 need. The New York Public Library provides free
16 public access to the internet at each of our 91
17 location and offers onsite PCs and laptops as well
18 as a robust wi-fi network. Since fiscal year
19 2007, the library has spent over \$19 million on
20 building and upgrading our technology systems to
21 meet the growing demand for online information.
22 In Fiscal Year 2012 alone, the library used about
23 \$2 million in City capital funds to upgrade
24 bandwidth and network equipment, in addition to
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another \$1 million in other funds to replace the technology infrastructure at the Science, Industry and Business Library, and to expand free wi-fi service at mid-Manhattan to all five floors open to the public. Beginning in Fiscal Year 2013, the library will invest over \$11 million in City capital funds and \$4 million in its own operative expense, to implement what we're calling the next generation desktop initiative, a large scale, system wide, upgrade to hardware, software, network equipment, wi-fi, and bandwidth. We plan to purchase new computers and replace out-of-date software to provide the latest in technology to our patrons. The library is also a partner with the City on the Broadband Technology's Opportunity Program, BTOP, \$20 million federal stimulus fund focused on the expansion of broadband access in underserved areas. Through NYPL's portion of this grant, and with matching City capital funds, we will substantially upgrade desktop and laptop equipment at 32 branches, provide digital literacy outreach and instruction at 24 libraries, and provide technology training for all NYPL public service staff. As we add capacity, we've seen

1 demand increase often by 100 percent because of
2 this added capacity. For example, our wireless
3 sessions by patrons grew to over 232,000 in March
4 of this year, compared to 109,000 in August of
5 last year, as more patrons bring smartphones,
6 iPads and other tablets into our libraries. Peak
7 internet usage typically occurring weekday
8 afternoons grew from 500 megabits to over 700
9 megabits over the same nine month period. There's
10 a graph attached which illustrates the upward
11 trend. We currently offer just under 4,000 public
12 access to computers to our patron, of which 62
13 percent are desktops and 38 percent are laptops,
14 that can be checked out for use in the library by
15 patrons. In Fiscal Year 2011, we provided
16 approximately 4.42 million user sessions: 36
17 percent of those sessions were in The Bronx, 54
18 percent in Manhattan, and nine percent in Staten
19 Island. New Yorkers come to our libraries to
20 access the internet for information on public
21 assistance, job search taxes, homework help, and
22 healthcare, just to name a few. We also know that
23 many teens utilize our computers for academic
24 purposes, as well as for social networking and
25

gaming. It's an ongoing goal of the library to invest in technology and to continue to add capacity so that all New Yorkers have access to the information and resources available to them through the web. In addition to providing free public access to computers and the internet, NYPL was one of the first public libraries to offer computer literacy classes to patrons. We began a coordinated effort to bridge the digital divide in New York City through public computer training in March 2001, with a four year grant from the Pickour [phonetic] Foundation called "Click On at the Library." This grant supported the development of a curriculum for classes, creation of computer labs in ten library locations, targeted marketing to populations more likely to be digitally divided about computer access and training, and a dedicated staff of administrators and trainers. Once grant funding concluded, we made the program a permanent part of the service by using operating funds. Classes are being offered in basic areas of computer literacy, such as internet and web searching, email, Microsoft Office, social media and ereading. In 2011, NYPL

provided 4,732 computer classes to 47,676 patrons. As technology continuously changes and develops, staff training is critical. We have created an educational program across NYPL, across the NYPL system, dedicated in increasing librarian competencies, with pas grant support, the library provided specialized training to reference librarians and information assistance that increased staff competencies in using computers and online information sources, and services, and services, and built staff confidence in providing this specialized reference assistance. From the recent expansion of social media sites, to the comprehensive applications found on web pages, the digital age has produced a dynamic environment, where the expertise of our staff is vital to the information services we provide to New Yorkers. Over the last year, we've offered 169 technology training sessions to 373 librarians and information assistants. These training sessions help us guarantee that patient, patrons who come to our libraries are able to access online information regardless of their computer competencies. With more than a quarter of New

1
2 Yorkers living below the poverty line, the City's
3 libraries play an absolutely essential role in
4 delivering library services and information to the
5 people of New York, especially to underserved
6 communities. Increasingly, in today's world, the
7 ability to access information electronically is
8 the difference between the haves and the have-
9 nots. Every day, libraries serve on the
10 frontlines and in the trenches of this important
11 battle. At the New York Public Library, we
12 continue to make substantial investments in our
13 digital infrastructure so that New Yorkers can
14 access the information they need. The technology
15 infrastructure and training that I've discussed
16 today just scratch the surface of what the New
17 York Public Library has done and continues to do
18 to make library resources available to the 17.5
19 million people who walk through NYPL's doors last
20 year, or the 31.2 million people who visited us
21 online at NYPL.org. Libraries are the only free
22 educational provider for all New Yorkers. In past
23 years, Speaker Quinn and the City Council have
24 championed funding of this City's libraries,
25 recognizing how truly essential the services are

1
2 that libraries provide to New Yorkers. We are
3 truly grateful for the support. However, if
4 libraries' doors do not remain open, it won't make
5 a difference if we utilize an NPLS network or if
6 we share a fiber ring or if we have 3,600
7 computers or 36,000 computers, because New Yorkers
8 won't be able to come to the library and access
9 information. We look forward to working with you
10 to allow us to continue to deliver the quality
11 library service that the residents of New York
12 City need and deserve in these difficult times.
13 Thank you for the opportunity to testify, and I'm
14 available to answer any questions that you might
15 have. Thank you.

16 JOSH NACHOWITZ: Good afternoon.
17 My name is Josh Nachowitz, I am the Vice President
18 for Government and Community Relations at the
19 Brooklyn Public Library, and I'm here today
20 representing Linda Johnson, our President and CEO.
21 I want to thank the Committee Chair, Fernando
22 Cabrera, and the Members of the Committee, for
23 inviting BPL to testify today, about broadband
24 access and closing the digital divide. Thank you
25 as well to the entire City Council for repeatedly

1
2 advocating on our behalf. We hope we can count on
3 your support again this year so we will be able to
4 continue to offer the digital resources our
5 patrons need. The Brooklyn Public Library is a
6 leader in providing free access to technology in
7 the borough. System wide, we offer approximately
8 1,300 public access computers and each year, on
9 average, we provide 2.3 million PC sessions. The
10 library is also the largest provider of free wi-fi
11 in Brooklyn, with high speed wireless internet
12 access available at all 60 of our locations.

13 Since we last spoke about the subject of broadband
14 access, the library has successfully implemented a
15 number of initiatives. Today I am pleased to
16 update the City Council on our progress and inform
17 you about some of our plans for the future. Demand
18 for BPL's free wireless internet continues to
19 grow. Since the fall of 2010, the number of
20 system wide monthly unique users of our wi-fi has
21 nearly doubled. We have also expanded our
22 broadband internet capacity by 77 percent, since
23 2010. As a result of this upgrade, patrons who
24 use our PCs can navigate more quickly between
25 websites and use their computer sessions more

productively. To close the digital divide, we must offer technology and computer classes where they are most needed. To this end, we recently partnered with the City's Department of Information Technology and Telecommunications, our colleagues in the Queens Library, and the New York Public Library, and a number of other City agencies, as part of the New York City Connected Communities Project. With funding provided by the federal government, federal Broadband Technology Opportunities Program, or BTOP, Brooklyn Public Library greatly increased its technological programs and resources at eight of its libraries located in underserved communities. Patrons visiting our libraries in Bushwick, Bed-Stuy and Ocean - - Brownsville, can now enjoy 95 new lending laptops for use in the library, roughly three times as many computer classes and increased broadband internet speed. Since July of 2011, these eight libraries have provided more than 40,000 laptop sessions, for a total of over 60,000 hours of laptop usage. In the coming months, we will install additional electrical outlets at the BTOP libraries, to help accommodate the rising

number of patients who need to charge their laptops. While some patients are adept at using computers, many others need assistance. Our expanded roster of classes in the BTOP branches covers an extensive range of subject to ensure that all patrons can take advantage of the resources available to them. Our classes teach Brooklynites how to navigate the internet, gain proficiency in Word, Excel and PowerPoint, and sign up for and use email accounts. Since July of 2011, the BTOP libraries have offered over 800 computer learning programs, that have reached more than 5,600 people. Technology access is also imperative for searching for applying to jobs. Since April 2011, the BTOP branches have authored over 450 job awareness programs which have been attended by a total of more 1,200 people. Upcoming programs range from one-on-one résumé and interviewing skill sessions, to workshops on crowd funding with kick start on online selling with eBay and Brooklyn based - - . Last December, we relocated the central library staff lounge to open a state-of-the-art, 50 seat computer center. The new center is the largest technology hub in the

1 BPL system, and it features the first rollout of
2 the library's new generation of public computers.
3 Facility's new desktop computers offer Windows 7,
4 Office 2010, several new software applications
5 including Audacity and Windows Live Moviemaker,
6 and the ability to save files locally during a
7 session. The center's furniture and technology
8 are made possible by funding from the BTOP program
9 and matching funds from the City's Department of
10 Information and Telecommunication Technology. The
11 library is also making significant headway on one
12 of its biggest technology based initiatives, the
13 Leon Levy Information Commons. This facility,
14 which is scheduled to open at the Central Library
15 in 2013 will be the first of kind in New York
16 City's three public library systems. It will be a
17 flexible, technology rich center, offering a 30
18 seat - - training space, seven private meeting
19 rooms, featuring electronic whiteboards, a bar
20 style seating for laptop users, 25 PCs, featuring
21 standard software and advanced editing programs,
22 and a help desk providing reference and
23 information services and on-demand training. The
24 information commons will offer extensive
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1
2 technology training for job seekers, community
3 college and distance learning students, and other
4 populations in need. It will be a groundbreaking
5 new space for patrons to exchange ideas, learn new
6 skills and access information. BPL is committed
7 to closing the digital divide in Brooklyn. For
8 initiatives like the Central Library Computer
9 Center, BTOP and the Leon Levy Information
10 Commons, we help ensure that all Brooklynites,
11 regardless of their educational attainment or
12 income, have equal access to the digital resources
13 needed to improve their lives. Thank you for the
14 opportunity to testify today, and I'll be happy to
15 answer questions.

16 CHAIRPERSON CABRERA: Okay.

17 TOM GALANTE: Good afternoon,
18 right, yeah. Yeah, good afternoon. My name's Tom
19 Galante, I'm the President and CEO of the Queens
20 Library. I want to begin by thanking you all here
21 for the invitation here today. This is a very
22 important topic for libraries. Libraries are more
23 relevant to people's lives than ever before. And
24 we are constantly evolving to meet their needs.
25 Our mission, to provide free and fair access to

information, is a cornerstone of this City, and indeed of our free society. It does not matter whether that information is contained with a bound leather tome or lives in the cloud. The library offers a place to find knowledge, no matter who you are or where you came from. It is the place where experts help you use that knowledge to inform you, enrich you and empower you. I also don't have to tell you that technology is reshaping the field of information services. Access to high speed internet is no longer a luxury for our citizenry, mobile devices, smartphone and tablets are ubiquitous, literature is going digital. Our challenge as public libraries is to ensure that these technologies do not become barriers to accessing information and enriching lives. Just to point out, I mean, libraries have been in the business of bridging the information divide for hundreds of years, and this new divide, a digital divide, is expanding, as people use their devices, even more, people with ereaders and e-content for books. We must ensure that we do not let technology divide our people into the information haves and the have-

notes. It is a real danger. Here in New York City, an estimated 74 percent of interactions with the government happen via NYC.gov. Yet an unacceptable number of people can't even get to that resource at home. The U.S. Department of Commerce reports that nearly 38 percent of Americans do not have access to the internet at home, and we know the numbers are much higher in New York City compared to the American average. National trends also show that the two groups who most frequently rely on their public libraries for computer access are among the most vulnerable: the poor, immigrants and teenagers. Access to-- free public access to computers and wi-fi is a really important service that libraries have provided for at least 15 years now, to bridge that digital divide. In Queens, we currently have a network of 1,554 public access computers that provide free access to the internet. They're used by patrons nearly 60,000 times every single week; additionally, all our community libraries are equipped with unlimited free wireless for people who have their own computers or wi-fi enabled mobile devices. And we also have 593 laptops that

1 we loan out for within our facilities and we hope
2 to continue to grow that. In the computer
3 literacy and programming area, that's an area that
4 we continue to expand out. In the last year, we
5 have successfully built out our technology and
6 associated educational components, in large part
7 through the Connected Communities initiative,
8 funded through the BTOP funding through the
9 federal government. As you are aware, this
10 initiative is aimed squarely at improving
11 broadband access for underserved and high poverty
12 communities. With the \$4 million committed to
13 this program over three years in Queens, we have
14 vastly expanded computer access and literacy in
15 Long Island City, Jamaica and the Rockaway
16 Peninsula. Since it launched just seven months
17 ago, our dedicated team has helped over 7,500
18 people in a combination of one-on-one sessions and
19 group workshops. The program focuses on workforce
20 development and computer literacy skills.
21 Instruction on basic internet skills, introductory
22 computer skills and the basics of using the
23 Microsoft Office programs Word and Excel, are
24 among the most popular programs offered. Other
25

1
2 program topics run the gamut from résumé writing
3 to social media networking to civil service exam
4 prep. Our team has found that the demand for
5 those programs far exceeds the capacity and
6 patrons are coming in from every demographic
7 group. Many teenagers who are well equipped, or
8 well versed on using their smartphones in social
9 media, come in seeking instruction on basic word
10 processing and other software; many midcareer
11 professionals who find themselves looking for a
12 new job, turn to the library when they discover
13 their computer skills are outdated. Many older
14 adults are coming in to dust off their résumé and
15 reenter the workforce. We have recently had our
16 central library designated as a Certiport
17 authorized testing center, which means we will be
18 able to offer industry certifications in Microsoft
19 Office, Adobe, and other computer programs.
20 Students who take the course and pass the tests
21 will be much more qualified and attractive to
22 potential employers. A series of classes and test
23 administration in the private market for a single
24 certification could cost an average of \$800. At
25 the library it'll be totally free through our

1
2 program. So we have a lot of good things going on
3 there, and we continue to build it out. In the
4 digital content and access area, this month we
5 began loaning ereaders to library cardholders for
6 the first time. The pilot project is putting
7 digital content, selected by librarians, directly
8 into the hands of our patrons, on an ereader
9 device they otherwise could not afford. We
10 recognize that digital content and digital readers
11 are the next method of information consumption.
12 We must be able to provide access to that
13 information for free, on demand, to our patrons.
14 If we don't, we risk leaving them behind as
15 content becomes exclusively digital. As it is
16 now, cuts to our budget have slashed our
17 purchasing of books by 60 percent, and that
18 applies to print books and also ebooks, obviously.
19 Wait times for popular ebooks are really
20 unacceptably high. Some people in Queens will
21 need to wait for more than a year to read
22 information that they seek. This just shouldn't
23 be. Expanding our services to offer a robust and
24 accessible digital collection to our nearly
25 900,000 cardholders, it won't be easy. Millions

1 of new dollars are needed to meet growing demand,
2 and as you all know, we've gone through some
3 relatively severe budget cuts over the last three
4 or four years, you know, through this downturn in
5 the economy. But what we really need to be doing
6 is expanding out our digital content which takes
7 more money, also buying ereaders, so that we can
8 loan those to the other, to people who can't
9 afford it, so they can access that content. This
10 must happen to reach our common goal to close the
11 digital divide which keeps too many of our
12 citizens from the information and education they
13 want and deserve to improve their lives. There is
14 so much libraries do to provide digital access and
15 literacy to the people of New York City, but
16 there's so much more that we could do, too. All
17 the staff that teachers computer classes and
18 provides workforce development that help those
19 7,500 people in the last six months is funded
20 through a grant that will run out in August of
21 2013. All the computers in all the libraries are
22 in use every single hour that we're open, and we
23 need to continue to build that out, too. Now
24 given all that, you know, you've seen this,

1
2 there's tremendous demand, growing demand,
3 tremendous needs, the current City financial plan
4 for fiscal 2013 proposes a funding cut to
5 libraries of over 30 percent. This would, if
6 adopted, force the outright closure of 18
7 libraries in Queens and drastically slash hours
8 everywhere else. The best way to look at it is,
9 you're looking at cutting service hours between 30
10 and 50 percent across the board. It would prevent
11 more than 1.3 million people from getting online
12 in their library each year, and shut out thousands
13 more from the educational programs they take
14 advantage of now to better their lives. So, with
15 so much work to do, we can't let such a scenario
16 come to pass. You in the City Council have been
17 true library champions in years past, and this
18 year we really need you again to restore and also
19 to expand out needed funding, so we can get on
20 with the important work of us, for the people of
21 this great City. So I want to thank you again for
22 the opportunity to testify and the tireless work
23 that you do every single day. Thank you.

24 CHAIRPERSON CABRERA: Okay, thank
25 you, thank you for the public libraries, always

1
2 stepping out, you fulfill many roles that are laid
3 upon you. Let me just follow up with just, with
4 my first question, regarding what you just
5 mentioned. What, what kind of impact we will have
6 if we were to follow the Administration proposal
7 in terms of the funding that they're proposing for
8 this year, if, if libraries were to be closed on
9 Saturdays. Let's, hypothetically speaking, what
10 would that do in terms of accessibility to, to
11 what we're talking about here today?

12 TOM GALANTE: Yeah, I mean, the
13 best way to put it is that, or one way to put it,
14 is comparatively. If you look at other cities,
15 cities that, you know, are progressive, that are
16 trying to move forward in a big way, you'll find
17 their typical library is open 60 to 70 to 80 hours
18 a week. That's the average. Here in New York,
19 we're struggling to stay at 40 right now, on
20 average, so we're almost half of what you'll find
21 in places like, say, Toronto.

22 CHAIRPERSON CABRERA: Right now,
23 you say.

24 TOM GALANTE: Right now.

25 CHAIRPERSON CABRERA: Really?

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2 TOM GALANTE: And if these cuts
3 were to go through, you'd see us open 20 hours, 25
4 hours, on average, we'd be like a third of what
5 you'd find in say Seattle or San Francisco or
6 Toronto, Boston. So, you know, we have a
7 challenge ahead of us, you know, with this, the
8 focus of this hearing being on closing the digital
9 divide. We need additional funding to move
10 forward and support people in doing that. Not
11 less. And you know, it does, and you, we can't,
12 we still need to have those print collections of
13 books. And what we also need to bridge the
14 digital divide for those who want to receive
15 content in digital form. So, at the time, at
16 times where, I know in Queens our funding is down
17 about \$16 million a year. And that means we're
18 down about 200 fulltime employees, we've cut our
19 book budget, which includes digital content, from
20 about \$11 million four years ago, and this year
21 we're going to spend \$4.5 million.

22 CHAIRPERSON CABRERA: Wow.

23 TOM GALANTE: That's just to try
24 and keep our doors open as much as possible. But
25 you can't have people waiting over a year to get

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to information that they seek. You know, what's
the point of even--

CHAIRPERSON CABRERA: It's useless.

TOM GALANTE: --delivering it,
yeah, if it's going to come a year later. So.

CHAIRPERSON CABRERA: I don't know
if you want to--

JOSH NACHOWITZ: I think the, this
situation is very similar for the Brooklyn Public
Library, I'll just add to what Tom was saying,
that, you know, despite all of our figures that
sort of record how the public is using the library
being up, our attendance is at an all time high,
our circulation is at all time high, our computer
use is at all time high, our funding is
consistently cut and we're down about \$20 million
every year from the Administration's failure to
baseline funding. We've got about 160 open
positions. And the bottom line is we need funding
to have staff in the branches, just to have the
doors open. And if we can't fulfill that basic
need, then we just can't serve our communities as
well as we'd like to, as well as we should be
doing.

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CHAIRPERSON CABRERA: What percent of, percentage of your computers are outdated? You mentioned earlier that you're about to go through a process of getting rid of outdated--

JANE ABOYOUN: Right.

CHAIRPERSON CABRERA: --computers. What would you say overall, in your - -

JANE ABOYOUN: [interposing] 78 percent of our desktops are coming up on the five year mark, so they would need to be replaced. And, I'm sorry, 98 percent of our desktops and 78 percent of our laptops are at their sort of end of life. So, it's a significant number, which is driving the sort of large scale upgrade of our, of our infrastructure, so hardware/software.

CHAIRPERSON CABRERA: And what percent of those will be replaced? All of them?

JANE ABOYOUN: The plan is replace all of them, right.

CHAIRPERSON CABRERA: Oh, wow. Is that--?

JANE ABOYOUN: Yeah. Over time, obviously, it's not going to happen in a month, but yes, over time we're going to, you know, we're

1
2 going to move through all of our branches and
3 replace all of our equipment, upgrade our
4 software, you know, really move, move the, move
5 the needle forward.

6 CHAIRPERSON CABRERA: Is that the
7 same case with the other library systems?

8 TOM GALANTE: In our case, we've
9 got the technology needs that are not so much with
10 desktops and laptops. We'd like to have more
11 laptops, so that's a funding need. The desktops
12 and laptops, we're, we've been pretty fortunate
13 over the last four or five years, with City
14 Council delegation funding, in Queens, that we've
15 used on a regular basis to replace PCs and so
16 forth. But we have an ongoing need for
17 infrastructure updates, you know, routers, hubs,
18 servers, those types of things. So, we have a,
19 some asks out there right now, to our Council
20 Members, for support in that area. And it's been
21 very, you know, we've had really good support on
22 the infrastructure and for Queens, for a number of
23 years. But what we run up against is, so you've
24 got these computers, they all work nicely, you got
25 the networks, and then you've got the lights out

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and the doors closed. What's the point of it?

CHAIRPERSON CABRERA: Yeah, it makes no sense. The Leon Levy Information Commons, was that a privately funded program?

JOSH NACHOWITZ: It was, it was funded with a grant, it was partially funded with a grant from the Leon Levy Corporation. We used some City Council funding, as well, for that.

CHAIRPERSON CABRERA: Are you looking to make that a pilot model? - -

JOSH NACHOWITZ: [interposing] What we're hoping is that it's going to be something that can be a real draw for the entire borough. It's located at our central library in Grand Army Plaza, it's, it's sort of a new way for us to look at how we're providing technology services to the borough, which is a lot more interactive. It provides a lot of space for education, for classroom space; it provides separate breakout and workrooms, sort of hoping that the public and especially the creative community in Brooklyn can actually utilize this space to have meetings, and to support businesses in the borough.

CHAIRPERSON CABRERA: Where exactly

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is--?

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JOSH NACHOWITZ: It's in the

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central, the Brooklyn Central Library--

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CHAIRPERSON CABRERA: I'm not

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familiar with it.

7

JOSH NACHOWITZ: - - Plaza. It's

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near Prospect Park.

9

CHAIRPERSON CABRERA: Oh, Prospect

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Park. Okay. Beautiful. My last question that I

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had, was, just give me a second here. In regards

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to ... the NYPL, I notice in the Fiscal Year 2011

13

there were approximately 4.42 million user

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sessions, 36 percent of those sessions were in The

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Bronx, 54 percent in Manhattan. I'm just curious

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as to why, if we have this digital divide, and

17

there's a greater need, I would imagine, in The

18

Bronx, that Manhattan, why is the percentage

19

lower? Though I understand there's more people

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who live in Manhattan, is there any speculation as

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to why--?

22

JANE ABOYOUN: Not, no, not really.

23

I mean, I--we would need to look at--we'd have to

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sort of evaluate the number of branches, the

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number of patrons, coming to those branches and

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CHAIRPERSON CABRERA: And for the

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great--

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JANE ABOYOUN: Thank you.

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CHAIRPERSON CABRERA: --work,

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you're carrying a tremendous load, tremendous

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responsibility, and we're going to continue to

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fight to make sure that this year, as we have done

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in the previous year, that you get what you

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deserve and what you need. So you can service our

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constituents. Thank you so much.

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JANE ABOYOUN: Thank you.

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CHAIRPERSON CABRERA: Well, this

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con--there's--we don't have anybody else? Okay,

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beautiful, this concludes today's Committee

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hearing. Thank you so much, everyone.

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[gavel]

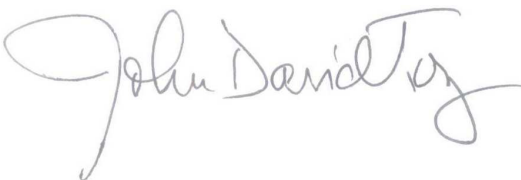
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C E R T I F I C A T E

I, JOHN DAVID TONG certify that the foregoing transcript is a true and accurate record of the proceedings. I further certify that I am not related to any of the parties to this action by blood or marriage, and that I am in no way interested in the outcome of this matter.

Signature

A handwritten signature in cursive script that reads "John David Tong". The signature is written in a dark ink and is positioned to the right of the "Signature" label.

Date May 11, 2012