CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON CIVIL SERVICE & LABOR

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August 1, 2023 Start: 1:28 p.m. Recess: 2:44 p.m.

HELD AT: Council Chambers - City Hall

B E F O R E: Carmen N. De La Rosa

Chairperson

COUNCIL MEMBERS:

Erik D. Bottcher
Tiffany Cabán
Eric Dinowitz
Oswald Feliz
Kamillah Hanks
Rita C. Joseph
Francisco P. Moya

Sandy Nurse

## A P P E A R A N C E S (CONTINUED)

Lowell Peterson President of Writers Guild of America East

Lisa Takeuchi Vice President of Writers Guild of America

Erica Saleh WGA

Vincent Alvarez
President of NYC Central Labor Council

Fran Drescher President of SAGAFTRA

Ezra Knight
Actor / SAGAFTRA member

Rebecca Damon SAGAFTRA New York Executive Director for Labor Policy and International Affairs

Rao Rampilla SAG Member

Bethany Layla Thompson SAG Member

Lewis Edward Thompson Actor

Rocky Bonifield Actor

Jenna Kray Actor SERGEANT AT ARMS: Good afternoon and

welcome to the New York City Council hearing of the
Committee on Civil Service and Labor. At this time,

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6 wish to testify, please go up to the Sergeant's desk

can everyone please silence your cellphones? If you

7 and fill out a testimony slip. At this time and

8 going forward, no one is to approach the dais. I

9 repeat, no one is to approach the dais. Thank you for

10 your cooperation. Chair, we are ready to begin.

[gavel]

CHAIRPERSON DE LA ROSA: Good afternoon. I'm Council Member Carmen De La Rosa, Chair of the Civil Service and Labor Committee. Thank you for joining us today -- for today's hearing and vote on Resolution supporting the striking members of the Writers Guild of America, known as the WGA, and the Screen Actors Guild American Federation of Television and Radio Artists, known as SAGAFTRA. Today, we will be hearing public testimony from workers in impacted by the ongoing labor dispute with the Alliance of Motion Picture and Television Producers. Following public testimony, the Committee will hold a vote on a following resolutions. Pre-considered Resolution sponsored by Council Member Farías and myself,

billion to \$30 billion between 2000 and 2021.

agreement is reached. Fair and just contracts will

safeguard the rights of SAGAFTRA and WGA members by guaranteeing appropriate compensation and a stable work environment. These members need and deserve a fair contract. The success of New York City's entertainment industry depends on it. I'd like to thank the Committee staff for their hard work in preparing for this hearing: Policy Analyst Elizabeth Artz, Rie Ogasawara, as well as my Chief of Staff James Burke, Legislative Director Kiana Diaz, and Communications Director Freya Familia. So now we will turn it over to our counsel who will administer the oath of— to the first— oh, no oath because no admin. We'll turn it over to our Committee Counsel

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who knows what to do next.

turn to public testimony. We will be limiting public testimony today to three minutes each. For in-person panelists, please come up to the table once your name has been called. For virtual panelists, once your name is called, a member of our staff will unmute you and the Sergeant at Arms will set the timer and give you the go-ahead to begin. Please wait for the Sergeant to announce that you may begin before

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delivering your testimony. I will now call the first

panel: Lowell Peterson, Erica Saleh, Lisa Cullen,

Vincent Alvarez. If you would please come up to

testify. Yes.

[applause]

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CHAIRPERSON DE LA ROSA: Alright, you may begin when you're ready. Please identify yourself.

LOWELL PETERSON: Alright. I was waiting for the Sergeant at Arms. I'm Lowell Peterson, Executive Director of Writers guild of America East. I speak in strong support of Resolution 694A. you committee members for listening to us at this hearing, and thank you Chair De La Rosa for sponsoring this really important resolution. Writers Guild of America East represents thousands of New York City residents who craft stories for television, for the movies and for streaming services like Netflix and Amazon. Together, with our sister union in the West, Writers Guild of America West, we're trying to negotiate a new contract with the AMPTP you described. The AMPTP, by the way, does include in addition to the networks and streamers and movie studios, big tech companies like Amazon and We formulated our bargaining proposals after Apple.

to build and sustain basic middle-class careers, and

add to this another existential threat you mentioned,

artificial intelligence. Generative AI writes

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course of years billions of dollars unique economic

activity and wages. None of this would be possible

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2 without writers, or might add, without actors. Is

3 people can't make a living writing scripts, then

4 scripts won't get written. The company's

5 intransigence, therefore, is a threat to the whole

6 industry and therefore, to the City's economy. We at

7 | the Writer's Guild want to get the industry back to

8 | work. Resolution 694A calls on the companies to

9 | negotiate a fair deal, and that's all we want, a fair

10 deal that addresses the needs that our members have

11 | identified themselves. We are here. We are ready to

12 | negotiate, and we deeply appreciate your support.

13 | Thank you.

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[applause]

15 LISA TAKEUCHI CULLEN: My name is Lisa

16 | Takeuchi Cullen. I am a TV writer, and I am Vice

17 | President of the Writers Guild of America East.

18 | Today marks three months, or 14 weeks, or 90 days

19 since the start of our strike. For three months, our

20 thousands of members have foregone and income to

21 | fight for what we deserve. For 14 weeks our members

22 have braved the heat and the humidity to walk the

23 picket line on the streets of this city. For 90

24 days--

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2 LISA TAKEUCHI CULLEN: Guys, I have three 3 minutes. For 90 days we've laid awake at night 4 wondering if we'll ever get our beloved and hard-won careers back, if we will ever again get a paycheck for writing. And for all that time, the studios have 6 not called us. For all that time, they have not once 8 picked up the phone to invite us back to the bargaining table. Instead, they scold us. Bob Iger, CEO of Disney, said we were being unreasonable, that 10 11 we didn't understand the business. underestimate us. David Zasloff, CEO of Warner 12 13 Brothers Discovery, said that writers would return to 14 our jobs out of a love of work. They threaten us. 15 One studio executive told a trade publication that 16 the endgame was to keep us on strike until we lost 17 our homes. Once we were homeless, then we'd return 18 and take whatever contract they offered, and that's 19 where they are wrong. I talk to hundreds of our 20 members. I see them out on the picket line every day 21 in the sun, in the rain, in the humidity, and our 2.2 resolve has never been stronger, but we could use 2.3 your help. Hollywood loves New York. They love to set their TV shows and their movies here, creating 24

hundreds of thousands of jobs from electricians to

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camera operators to the guy who makes the tuna

sandwiches for crafty [sic]. Resolutions like this,

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send a strong message.

CHAIRPERSON DE LA ROSA: Okay. So, we have rules in the Chamber. We don't clap in the Chamber. We do this in solidarity with our hearing impaired neighbors, and if you don't agree with something or don't like it, you can do this. That's good. Thank you.

this one send a strong message to studios that this city is on the side of the worker, and you, our elected leaders, demand that the big tech companies and Hollywood studios come back to the table and give us the contract we need and deserve. Thank you.

Member De La Rosa and to this committee for having us here today and for putting forward this Resolution.

My name is Erica Saleh. I'm a television writer. I'm member of the Council-- I serve on the Council for the WGA East. I'm a member of our Negotiating

Committee, and I'm a proud New Yorkers. I came to New York to be a playwright, but very quickly I realized that it was impossible to make a living only

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writing for the theater. So like so many playwrights before me, I turned to TV. And at the time I saw it as a way to do what I love, write drama, and to make a good enough living to live in the city that I love, New York, and it was. I joined this union that ensures me a livable wage and provides my healthcare and a pension, but that was 10 years ago, and over the past 10 years as the move to streaming has upended the way that television is written and produced and distributed, I've watched it get harder and harder for members of our union to sustain their careers, let alone a middle-class life. Because despite record profits, the studios continue to find more and more ways to pay us less and less. squeeze countless free drafts out of screen writers. They refuse minimum pay guarantees for our comedy and variety writers working in streaming, and they hire fewer TV writers for a fraction of the weeks that they used to. In short, we're being asked to do the same work that we have always done, but we're being forced to do it in less time for less money and with fewer of our fellow writers working alongside us. It's a familiar labor story, right? Large companies want to squeeze as much work as they can out of the

work would bring us back, but he's wrong. A love of

because we do love our work and we want to be able to

work is what's keeping us out on the picket lines,

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keep doing it. We're not just fighting for better wages. We are fighting for better wages, but we're also fighting for the very survival of our industry. We're fighting for our members' careers to continue to exist, to not be down-sized into one or two overworked writers or struck trying to humanize some AI plagiarized script that the studios want to call art. We know we'll win this fight, but we also now that the longer the studios refuse to take our very reasonable demands seriously, the more our members suffer, as do the hundreds of thousands of other workers in our industry, as does this city's economy, all while the studios continue to brag to their shareholders about record profits. We all need the studios to come back to the table, and we thank you for urging them to do so.

VINCENT ALVAREZ: Good afternoon Chair De
La Rosa and members of the Council's Committee on
Civil Service and Labor. My name is Vincent Alvarez,
and I'm President of the New York City Central Labor
Council, AFLCIO, the nation's largest regional labor
federation representing more than one million workers
from every sector of the New York City economy. I'm
here to testify in support of the striking union

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members of the WGA and SAGAFTRA. As you know, approximately 170,000 members of the WGA and SAGAFTRA are on strike because the Alliance of Motion Picture and Television Producers has refused to negotiate in good faith and meet their demands. The AMPTP's refusal to negotiate a fair deal on key proposals including wages, residuals and the use of artificial intelligence is particularly egregious when it has continued to amass close to \$30 billion in profits every year since 2017. Currently, 87 percent of SAGAFTRA members make less than approximately \$26,000 a year they need to qualify for health insurance. For Writers Guild of America members, close to half of their members are being paid the minimum rate, and writer pay has decreased by 23 percent over the last 10 years when inflation is factored in. Thus, many members from both unions are not making a living wage despite the enormous profits that the AMPTP is generating. While streaming has continued to increase in popularity, it has unfortunately led to a drastic decrease in pay for both actors and writers. Traditionally, if a show is syndicated or sold overseas, workers and actors were paid-- are paid well allowing them to financially -- to be financially

and movies we love. The AMPTP cannot continue to

ignore the needs of workers just to appease its

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2 shareholders. Workers have a right to equitable pay

3 and safeguards from unregulated rapid technological

4 advancements that threaten their livelihoods. I

5 | would just like to close by stating that the New York

6 City Central Labor Council, AFLCIO, and our 275

7 affiliates representing 1.3 million workers in this

8 city welcome the opportunity to work with you in

9 | supporting the WGA and SAGAFTRA and we look forward

10 to collaborating with the City Council on the most

11 effective strategies to support our fellow union

12 members, and thank you.

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much. We have a few questions for the panel, but I want to recognize our colleagues from the committee who have joined us, Council Members Hanks, Feliz, Nurse, Cabán, Bottcher, Joseph, Dinowitz, and Council Member Moya on Zoom. So I have a question that I wanted to ask. So, the last writers' strike was 15 years ago. How has the industry evolved in that time? Can you walk us through what that evolution looks like?

LOWELL PETERSON: I'll take a crack and then defer to my colleagues who've been working in the industry. But 15 years ago we thought what's

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voices heard.

this thing called the internet. We called it new
media. And we went on strike to get terms covering
work created for the internet and work reused on the
internet. We called it new media. It's still called
new media, but it is the dominant media right now.
What has happened in the past 15 years is this thing
that seemed to be potentially disruptive has
completely disrupted the entire industry, and the

described in our testimony. The other thing that has happened frankly is just an enormous concentration of power on the other side of the table. The media companies have morphed into multi-national conglomerates, and big tech companies are media companies. So, we have to exercise that much more leverage just to get a seat at the table and get our

business models have changed in the ways that we've

LISA TAKEUCHI: I want to mention the decimation of residuals, because this is true for our actor colleagues as well. In that time, we have seen the checks that we used to receive for our work continuing in success, both as movies that have shown overseas or as broadcast television shows when they are shown on cable or other outlets, we would receive

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2	these checks that would help us to survive during the
3	slow periods. And there are always slow periods,
4	because jobs like ours do not last. We do not get
5	you elected folks would be well-familiar with this.
6	You have to win your job again and again,
7	and that's how actors and writers work. So we would
8	get these checks that would pay our rent, that would
9	pay for our groceries in between those jobs. That
10	has gone away. If you ask any of the people here,
11	they will show you a check that they have received
12	for three cents, for two cents. It is unbelievable
13	that these companies will continue to even print and
14	mail these checks for stamps that cost more than the
15	check value itself to us. It is an insult, and it
16	must be changed.
17	CHAIRPERSON DE LA ROSA: Thank you. It
18	is an insult. I agree with that statement. So,
19	since the strike began, what steps can you describe
20	what steps in your opinion the AMPTP has taken to
21	negotiate with WGA representatives?

LOWELL PETERSON: None.

LISA TAEKUCHI: None.

VINCENT ALVAREZ: None.

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## COMMITTEE ON CIVIL SERVICE & LABOR

2 LOWELL PETERSON: Complete silence.

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We're ready to pick up the phone right now. They have completely stonewalled.

CHAIRPERSON DE LA ROSA: How has the strike put an economic strain on your members? Can you describe what your members are going through in this moment?

LISA TAKEUCHI: So, this is three months, again, 14 weeks, 90+ days, and we are approaching 100 days next Tuesday that our members have gone without an income at all. So imagine that for yourselves. Imagine going three months without a single check coming in to help pay for your kid's clothing, to help pay for groceries that you put on the table, pay for any bills at all. Our members are suffering. They are out there every single day on the picket lines. We had a period where we were shutting down productions, so they were out at 2:00 and 3:00 in the morning, again, without pay, without any form of compensation whatsoever. It is a tremendous hardship for all of our members. It is now a tremendous hardship for the 160,000 members of SAGAFTRA as well, and we only wish to go back and negotiate. That's all we're asking for is for them to come and engage with

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us on the proposals they have had before them since May  $1^{\rm st}$ , since May  $1^{\rm st}$ , and have not engaged on.

CHAIRPERSON DE LA ROSA: Can you walk us through for the record-- we've heard some of it, but can you walk us through what our WGA's key concerns with the contract that has been offered at this point by the AMPTP?

LOWELL PETERSON: Well, the most important proposals have to do with the fact that the business model has changed. So, the ability to sustain a career has been undermined. So we have proposals that deal with staff size, make sure that there's enough people actually working so that they can earn a living, to make sure that the pay rates are high enough so that even if with shorter seasons, you can actually earn a living. To make sure-definitely to Lisa's point, to make sure that the residuals are sufficient in the streaming world, to make sure that the periods of employment are not so short, that they're meaningless. And yes, to make sure that there are quardrails around AI. The treat of generative artificial intelligence is very real. It doesn't necessarily mean that a robot's going to write an Academy award-winning script, but it will

devalue our member's work. Now, those are the core

3 proposals that we-- that the companies have simply

4 refused to budget on. In fact, with respect to all

5 the sort of career basis proposals we made, they said

6 | we're not going to talk to you about anything anymore

7 unless you withdraw those proposals. That's not going

8 to happen. They have to talk about all of it.

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CHAIRPERSON DE LA ROSA: Yeah. That doesn't seem like good faith. So, I do have a question for Vinny Alvarez. The prolonged production shutdown threatens to cost New York City tens of thousands of jobs this fall. The entertainment industry employed 101,000 people in New York City last year. What is the strikes economic impact on the City?

VINCENT ALVAREZ: Well, look, I think
when you look at economic impact it's true. You can
look at the statistics that you just pointed to and
the loss of the jobs and the loss of economic impact.
But I think you also have to look at what is the
economic impact on these writers and these actors if
they don't take a principle stand to defend the jobs
and defend the livelihoods as they know them. What
happens when even more actors can't access affordable

25 LISA TAKEUCHI: Thank you.

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VINCENT ALVAREZ: Thank you very much.

Thank you so

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LOWELL PETERSON: Thank you.

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COMMITTEE COUNSEL: Now, we're going to turn to Council Member Farías who is the co-sponsor of today's Pre-considered Resolution in support of SAGAFTRA.

COUNCIL MEMBER FARÍAS:

much, Committee Counsel, and thank you, Chair De La I'm proud to see that this City Council continues to show unwavering support and solidarity for the union members of this city and across the country. before I was elected as Council Member, I worked with the Consortium for Worker Education for four years, building career pipelines for low-income New Yorkers of all ages to have access to unionized jobs, because through that access people were afforded living wages, healthcare, financial savings, pensions, and career advancement, all while building and advancing career. Right now, our country is witnessing the film and TV industry's first industrywide shut down in 63 years. This historic strike that is taking place all across our city highlights the important need for the industry giants to acknowledge the ways our society and economy have changed since the COVID-19 pandemic and how their

FRAN DESCHER: Now? You'll be sorry.

[laughter]

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2 FRAN DRESCHER: Okay. Well, hi, I'm Fran 3 Drescher and I'm the President of SAGAFTRA, and I 4 want to thank you all for allowing me this 5 opportunity to speak to you today. As you can tell from my mellifluous accent, I am a New Yorker born 6 and raised. As a kid back in Flushing Queens, I always dreamt of becoming a professional actor and 8 becoming a member of the Screen Actors Guild, to be a part of the show business community and make a career 10 11 out of my craft and my God-given talent was my 12 ambition. But I never imagined that show business which was so romanticized in the old movies of the 13 30s and 40s would in 2023 become a soulless business 14 15 of greed and disrespect for the performing artist. The AMPTP has so radically changed the business model 16 17 that a new structure of the contract is demanded. We 18 can longer live on the residual model. Yet, we were 19 stonewalled when we said that we have to follow the 20 money in the new model. How is anybody going to make 21 their medical coverage when they are making twothirds less residuals with this new business model? 2.2 2.3 The answer is they can't. How are working people supposed to make a living on two-thirds less 24

opportunities to make residuals? How can they think

we can accept minimums which is the equivalent of minimum wage in the real world? How could they think that we're going to accept their final offer on minimums that in real money is less than 2020? they want us to take that all the way to 2026? must catch up with inflation. And where do they have the audacity to want a background performer to get paid for one day, get their likeness scanned, and then they own it in perpetuity? What is going to happen to that worker? We stand on the front line of a workers' movement. This is happening all over and everywhere. I was in my neighborhood back in Los Angeles and there was a little box floating around-rolling around making deliveries, and I thought that used to be a human being on a bicycle. What happened to that person? They are out of a job. We cannot allow big business greed to take away our careers, to take away our livelihoods. The buck stops here. are at a very serious crossroads. This is a righteous fight, and they are on the wrong side of history. The AMPTP's maniacal corporate culture for greed must stop. Industry profit and doing the right thing on behalf of workers does not have to be

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2 mutually exclusive, but go hand-in-hand as we define 3 the new meaning for success. Thank you.

CHAIRPERSON DE LA ROSA: Thank you.

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EZRA KNIGHT: Hi. I'm on? Yeah. like to thank the City Council and the Committee for having us here. It's an honor. My name is Ezra I am a professional actor. New York City is my home. I'm a proud long-time resident of Harlem. I've been able to raise two daughters in New York City working in this incredible profession that I love thanks to good union jobs. I have had and I am a proud union performer, and that is how I pay my bills, how I put bacon on the table, turkey bacon on the table. I'm going to be a little healthier here. And how I earn health coverage for my family and It's how I earn a pension so I can save for myself. retirement, and how I live a decent middle-class life in the Big Apple. But the possibility of making a good middle-class living as a journeyman actor in New York City is becoming -- it's being snatched away by the greedy corporations who don't see actors as the assets that we are, because they can only see their bottom line. You hear a repeating theme here. Good union jobs treat workers with respect and see them as

shown us incredible solidarity throughout these

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strikes, and it comes from you at City Hall. And this is why we will continue to fight the good fight. We will continue to make our voices heard loud and clear. We will not lose resolve knowing, again, that we are on the right side of history. Thank you.

CHAIRPERSON DE LA ROSA: Thank you.

REBECCA DAMON: I can hear the applause behind me for these two speakers. Hi there. I'm Rebecca Damon. I'm the Executive Director of SAGAFTRA New York for Labor Policy and International Affairs, and it is an honor and privilege to be here today with this historic -- and we like the word historic in SAGAFTRA-- this historic first-time female majority-led Council. It is-- yeah, people can't help the woo on that one. Being here today with the Committee on Civil Service and Labor with Council Members Carmen, Amanda, and all of you, it is like for me coming home. This council has stood up for the workers in New York City time and time again, and never more so than today and in this hot labor summer that we're all having. I want to thank you for this resolution expressing the unwavering support in our pursuit for a fair and just contract. We are grateful to this body because it has been a supporter

the WGA's work in netting profits of over \$12 billion

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dollars a year. These are really fantastic numbers, and I'm so grateful to see them, but you would think that that wave of success could be shared by the workers in these industries. The AMPTP corporations have changed course without bringing their workers along for the ride. The migration to the streaming business model coupled with the effects of inflation have eroded the real value of wages under these contracts. The fight for a fair contract is a fight for a living wage, but it is also the fight for agency. With the development of AI, the producers want to be able to use our members' likeness however and wherever they want. As President Drescher said, to be paid for that day of work and then be out of work for a background performer or day-player, that is the loss of being able to do what you have spent your whole life training for. Without that additional pay, without the certainty of meaningful incent [sic], we find it unacceptable. We cannot stand by while the corporation use these insidious practices to enrich themselves without the regard for the effects on the workers whose faces and voices they want to steal. We know that this body understand the contribution of our 36,000 New York

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members and our 160,000 members across this nation and around the world, but the cultural effect on this great city and the support that you are showing for SAGAFTRA members in this fight to get working people across their city and their contributions matter is valued today. And on behalf of SAGAFTRA we thank you.

CHAIRPERSON DE LA ROSA: Thank you. Thank you so much for your testimony. We do have some questions. I'll start off by asking. In 2021, SAGAFTRA actors made a median salary income of \$46,960 which far below the median US-- median income. A lot of people were shocked by that number. What retirement plans are available for those actors? What retirement benefits is SAGAFTRA fighting for? And can we talk a little bit about-- you know, people usually think actors, A List actors, they're making millions and millions of dollars. Can you talk about those workers that are directly living in this reality?

FRAN DRESCHER: Here we go. I just want to say that when we look at an average salary, that's incorporating a lot of very high salaries that are in the one percentile. I just want to put it back into

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the proper perspective that 86 percent of our members cannot even meet the \$26.5 thousand dollar threshold that would make them eligible for their medical coverage. So, 86 percent is not even making \$26.5. So the median is misleading, because it incorporates a very small percentile of very high-earning performers who actually become the engine that makes everything run. So, you know, that's kind of where we're at. We're fighting for those people, that 86 percent, and those are the people that bring every scene we see to life. Every piece of entertainment that we see on the big screen or on the television screen is-- maybe has one star in it, and then everybody else is virtually unknown, but they are the edges of life. The very-- we are the foundation of this industry. We are the center of the wheel. cannot do it without us, and the mentality to think that they have to step on us, screw us, compromise us, instead of respect us, honor us, and say thank you, we're in it together -- shows the kind of the leadership that is no longer acceptable in this moment.

CHAIRPERSON DE LA ROSA: Thank you so much for those comments. It also speaks to income

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city. We know that the cost of living is sky-high,

inequality and why that gap continues to widen in our

4 and we know that communities are being priced out.

want to talk a little bit to AMPTP's rejection of 5

SAGAFTRA's proposal to implement guidelines around 6

7 the use of artificial intelligence. We heard a

8 little bit about it in your testimonies. By why are

those safeguards around AI so crucial in this fight

for your members? 10

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EZRA KNIGHT: I'd say it's an existential reality. We are aware that AI is something that's been created, we're not denying that fact. We're not-- eliminate AI is not the goal. It's to acknowledge an existence to put fences around it that are respectful for our members, to see its place and its potential in the creative space that's going to be beneficial to us as opposed to the pattern. the pattern that we question that's been so repetitively disadvantageous to us as performers and members. So we see it as this new bastion part of the questions around it. It seems to be taken as an opportunity to abuse those privileges and those-- and their power to the disadvantage of us. so it's something that we that very, very seriously, and I

2 think we've all kind of spoken to it in a way,

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3 because that's the new terrain that's going to affect

4 everyone all over the planet, but certainly in our

5 industry. It's a very, very large harbinger of

6 what's to come and what's to protect.

REBECCA DAMON: I would simply that there are two principles of compensation and consent.

People should be able to control an actual meaningful consent around their voices, their images and likenesses. Unfortunately, this industry has fought in that space. They fought us in Albany. They fought us in Sacramento. There is a prevalence of not thinking that people should have that sort of creative control, that sort of control over the destiny of their own persona. And the other key piece is compensation, and that for us is a key issue that must be acknowledged in this negotiation.

CHAIRPERSON DE LA ROSA: It seems to me that there's an opportunity here given that AI isn't going anywhere and that we have to get used to this new reality for a framework to be developed given that you all are back at the negotiating table again in three years. Can you speak to what that framework should look like?

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2 REBECCA DAMON: SAGAFTRA has been

involved in something called the Human Artistry Campaign, and that campaign has to do with the entertainment industry but also deals with the music industry as well. You can look at Human Artistry, the website, to go through the principles. principles are very similar to the things that we're looking for in negotiations. If you look at the fact at how much technology has progressed, and SAGAFTRA as a union has been on the forefront of addressing technology at every turn along the way, whether that's all the way back to the silent pictures, when people talked about the talkies, or now. national board firmly understands the change in technology, but also doesn't want to put our heads in the sand around these topics. The technology is moving at a pace that what was issues at the day that they began negotiations, the technology has already evolved. So the idea that we would wait for some period of time for some three years in order to

CHAIRPERSON DE LA ROSA: Thank you.

address these issues, whether that's us or the WGA,

that is wholly unacceptable.

2 FRAN DRESCHER: I just want to say that 3 when we-- I feel like we're at an inflection point 4 here. Just because there are people in Silicon Valley 5 that can-- has a kind of a brain that can come up with something doesn't mean that it's necessarily 6 7 good to use or incorporate in anybody's business or 8 If there's no empathy that comes along with invention, then we're heading -- we're barreling into a world that I personally don't want to experience. 10 11 Everybody owes it to each other as human beings to 12 think about what the consequence of something may be 13 in the long-run, to look down the line. Indigenous 14 people look at seven generations, but in our society 15 where the bottom line is the bottom line, nobody is 16 concerned about how their invention is going to 17 impact people, planet, and other life on this planet. 18 We are really fast-moving into an insane reality. 19 I do not accept that we have to accept anything. 20 have to start questioning everything, and if somebody 21 comes up with something that seems like it's a good 2.2 idea on the surface, if you don't dig deeper than 2.3 that, than get out of my way, please.

[applause]

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you tell the public why those are problematic and how

that's factoring into your negotiations?

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2 FRAN DRESCHER: That is a very big part 3 of our proposal package. There's a whole section, 4 and we have experts as part of our negotiating 5 committee that have spent a very long amount of time working on this and on the boots-- boots on the 6 ground speaking to our members about the problems 7 8 that this poses. And this is something that really kind of birthed out of the COVID crisis when people weren't going into offices, but then as per usual, it 10 11 seemed like well, if they're willing to do a self-12 tape audition, we won't have to get offices. 13 won't have to pay rent. We won't have to sit there 14 and watch all of them. They can just send in all of 15 their videos, and this creates a massive problem because my job is not to be a tech specialists. 16 17 Particularly with our older members that are not tech 18 savvy at all. I mean, I don't want to generalize, 19 but this is what I'm hearing, that that community has 20 a lot of complaints about that, and there is an 21 impersonalness [sic] about trying to put something on 2.2 tape when in the past we would walk into a room and 2.3 we could have a conversation and it was human. would engage another human being. That has all gone 24

Also the demands have become greater and

greater. Do this. Do that. Can you do it in this style? Can you do it— you know, can you do 12 pages? Can you memorize it? Can you do it in two different accents? And it's like— it's gone so far in the wrong direction that it has to have, again, just like with AI, barricades put around it, and there has to be a happy medium or we want to get paid for it.

COUNCIL MEMBER BOTTCHER: Thank you.

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Farías?

COUNCIL MEMBER BOTTCHER: Thank you.

CHAIRPERSON DE LA ROSA: Council Member

much. I just have a question about— what do you think about the AMPTP's role should be in addressing the discrepancies between these multi-billion-dollar streaming services and the actors who help generate these profits? I'm hearing a lot of different things around how we continuously are the ones generating the profits and moving the items forward, but obviously we're not seeing it back and that is the gist of the fight here, and I just want to hear your thoughts if possible.

FRAN DRESCHER: Well, they're both looking at me, so-- I'll speak. I think that there

EZRA KNIGHT: I have an additional thought. I just last night, not to be too tangential here, it's actually on-point. I was watching Air, about Michael Jordan, and the gumption of him, his family to ask for a percentage of each sneaker sold

massive contributions to this industry. We have to

be thought of as a partner. I'm not counting your

shekels, but cut me in for God sakes.

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2 | with his name on it was unthinkable. It was

3 unrealistic. It wasn't how the business model worked.

4 It wasn't how the profit system conducted itself, but

5 the ask and the bold courageous move to ask for that

6 and to actually get it-- we're Michael Jordan. It is

7 our name, our face, our likenesses on these products,

8 we should get a percentage of that. One of Fran's

9 biggest heroic ask was about the streaming sharing

10 profit system that we should be a part of. We should

11 | have a piece of the successful streaming content that

12 airs and we should have a part of that cut, because

13 | it's there to be had.

FRAN DRESCHER: Revenue sharing.

EZRA KNIGHT: Revenue sharing.

FRAN DRESCHER: of subscriptions.

17 COUNCIL MEMBER FARÍAS: Yeah, well, I

18 appreciate your responses. I do think like this is

19 | just so reminiscent of every single union fight that

20 we have. It's capitalism at its finest. You have

21 | someone that doesn't want to really breakdown their

22 | shares and wants to keep having more shares. So I

appreciate all of you being with us and testifying

24 today.

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livelihoods as you heard today, but against a

displacement of workers in their fields. Countless

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Τ	COMMITTEE ON CIVIL SERVICE & LABOR 47							
2	workers from warehouse employees to retail cashiers							
3	to computer coders fear that their jobs will become							
4	obsolete due to the development of artificial							
5	intelligence. It is incumbent upon government to							
6	regulate the extent at which automation and							
7	artificial intelligence displace human labor. Today							
8	the City Council stands with the WGA and SAGAFTRA by							
9	uplifting their campaign to protect workers. I							
10	proudly support today's resolutions, and I will turn							
11	to the clerk to call the roll.							
12	COUNCIL CLERK: Good afternoon. William							
13	Martin, Committee Clerk, roll call vote Committee on							
14	Civil Service and Labor. Both items are coupled.							
15	Chair De La Rosa?							
16	CHAIRPERSON DE LA ROSA: Aye.							
17	COUNCIL CLERK: Moya? Council Member							
18	Moya?							
19	COUNCIL MEMBER MOYA: [inaudible]							
20	COUNCIL CLERK: Council Member Moya, we							
21	will come back. Thank you. Dinowitz?							
22	COUNCIL MEMBER MOYA: Sorry.							
23	COUNCIL CLERK: One more time. Council							
24	Member Moya?							

1	COMMITTEE ON CIVIL SERVICE & LABOR 48							
2	COUNCIL MEMBER MOYA: Sorry, couldn't							
3	unmute. I vote aye.							
4	COUNCIL CLERK: Thank you, sir.							
5	Dinowitz?							
6	COUNCIL MEMBER DINOWITZ: Aye.							
7	COUNCIL CLERK: Feliz?							
8	COUNCIL MEMBER FELIZ: Proudly vote yes,							
9	and for everyone who has joined today I want to thank							
10	you all for fighting for what's right. Thank you.							
11	COUNCIL CLERK: Bottcher?							
12	COUNCIL MEMBER BOTTCHER: Aye.							
13	COUNCIL CLERK: Cabán?							
14	COUNCIL MEMBER CABÁN: Aye.							
15	COUNCIL CLERK: Hanks?							
16	COUNCIL MEMBER HANKS: I vote aye.							
17	COUNCIL CLERK: Joseph?							
18	COUNCIL MEMBER JOSEPH: I vote aye.							
19	COUNCIL CLERK: Nurse?							
20	COUNCIL MEMBER NURSE: I vote aye, and							
21	congratulations.							
22	COUNCIL CLERK: With a vote of 9 in the							
23	affirmative, 0 in the negative, and no abstentions,							
24	both resolutions have been adopted by the Committee.							

1 COMMITTEE ON CIVIL SERVICE & LABOR 49 2 CHAIRPERSON DE LA ROSA: Y'all can clap. 3 Y'all can clap. 4 [applause] 5 CHAIRPERSON DE LA ROSA: Alright, we'll continue with public testimony. 6 7 COMMITTEE COUNSEL: We're going to 8 continue with public testimony. I'd like to call on Lewis Edward Thompson, Rao Rampilla, and Layla Johnson, and Shade Bass [sp?] to come up and testify. 10 11 You may begin when the Sergeant starts your clock. 12 CHAIRPERSON DE LA ROSA: Identify 13 yourself, and--14 RAO RAMPILLA: My name is Rao Rampilla. 15 I'm a member of SAGAFTRA. I'm a full-time actor, 16 working actor. I used to be an international lawyer 17 with five law degrees, worked for the United Nations Legal Office. After 9/11 I became an accidental 18 19 But because of the fight they fought in 60s, I was one of the beneficiaries. So now comes the 20 21 turning point. We also hurt a lot during the pandemic. Residuals were almost nothing. They were 2.2 2.3 getting some, but not like it used to be. Now comes the AI and others things like they spoke earlier. 24

The reason I'm saying is -- I just want to tell my

yeah, I giving a warning as a vanguard. Common

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you.

CHAIRPERSON DE LA ROSA: Thank you.

BETHANY LAYLA JOHNSON: Hello, I'm Bethany Layla Johnson. I am a proud SAGAFTRA member. I'm also a former Council Liaison. For 14 years my mother was a City Council woman for the City of East Orange [sic], and I'd just like to thank a moment. Lieutenant Governor of New Jersey, Sheila Oliver, she ran her office. So I know where many of you sit. I live in SoHo. I have been fighting to keep my apartment. It is a joint living work quarters for artists. I'm one but three artists in a 13-unit apartment building, yet they hold JLWQA status. is something the City Council needs to look at, because many of us sitting in this room today qualify for that housing, yet, it has been absconded not only by millionaires, but by the many corporate giants who would like to scan us and take our image, reuse it countless times. This is something that this Council can pass up and act on actively. I've reached out to the Public Advocate's office in assisting and helping me keep my home and keep an income while we fight

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this fight. I'm on the picket lines every day and I hear various stories, and while we've discussed AI, let it be known that we have been living and working with green screens since as far back as Forest Gump. We know it has a place in this industry, but for us to be recycled and reused for nothing, for one day's pay is unconscionable when we bring over \$500 billion dollars to United States economy alone. We create worlds for people. The epic shows such as Blue Bloods, Law & Order, and New York Undercover that created the economy or the boost to the entertainment economy in New York City should never be overlooked. Not the people, not the guest players, not the day players, and what we would call background or extras. We all create that world happily, proudly. There is not one of us sitting here that does not want to be working right now. There is not one, one of us, that would say that we would rather be in 90-degree heat rather than being 90-degree heat on a set. But also, while we are negotiating, it is AI, it is healthcare. I have been on sets where we are-- there is no requirement for someone like me from being an intimate scene to be protected. There are children on set that need to be protected, and all of this is

2 being negotiated by our negotiating team, but I feel

3 the messaging about AI is being pushed forward rather

4 than healthcare, access to food, access to chairs,

5 access to the minimal working condition that the

6 companies or the studios, production companies feel

7 themselves absolved from actually, you know,

8 providing to us, including a livable age. Remember,

9 86 percent, and I am one of them, live below the

10 poverty line. Thank you.

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CHAIRPERSON DE LA ROSA: Thank you.

LEWIS EDWARD THOMPSON: Here we go.

13 | Thank you for having us here. My name is Lewis Edward

14 | Thompson, and also people have nicknamed me the

15 | Celebrity Waiter. I used to be a waiter at

16 T.G.I.Fridays. As a matter of fact, straight up the

17 | block from Rockefeller Center, 14 years. It's

18 | amazing because one day we were in a bus stand and my

19 | fellow coworkers were talking to me and they said

20 | we've seen a lot of stuff, man. You're a celebrity.

21  $\parallel$  And I go, no I'm not. Guys, I'm doing background

22  $\parallel$  work. I'm trying to make things happen. The go,

23 | Lewis, you're a celebrity. It took them a couple

minutes to convince me I'm a celebrity. And as they

nicknamed me the celebrity waiter, I speak to you as

they're doing, but there are also good people who are

CHAIRPERSON DE LA ROSA: Thank you for your testimony. Thank you.

bills, make a lot of money, be happy like everybody

I want the

Thank you very much.

else here and get the speaking parts.

speaking parts. I need them.

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BETHANY LAYLA THOMPSON: May I just add, there's one line that stuck in my head. It was written by a writer on a television show called Network before I was born, 1976. I'm a mad as hell and I'm not going to take it anymore. Thank you.

COMMITTEE COUNSEL: Our last panel will be Jackie Roth [sp?], Rocky Bonifield, Jenna Kray.

Hi, we'll call the names again. Jenna Cray, Jackie Roth, Rocky Bonifield. Please identify yourself and begin when ready.

ROCKY BONIFIELD: Hi, my name is Rocky
Bonifield and I'm so nervous to be up here and to be
speaking. I felt compelled to speak just because my
SAGAFTRA card says that I've been a member since 1974
and I've been a performer before that, since I was
four years old. And at that time, I don't believe
there were child labor laws, and if there were, my
family didn't, you know, abide by them. So, I didn't
see any income from when I worked, and honestly, the
entertainment industry is the one good thing that was
in my childhood, and I have never left the
entertainment industry. I've worked behind the
scenes. I've worked as a dancer. I've done stunts.

I have a degree, a Master's Degree in theater.

entertainment industry. And at one point, I don't

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know if people remember this, but SAGAFTRA, they were

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two different entities. So I belonged to SAGAFTRA.

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I belonged to AGVA [sic]. I belonged to Equity.

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and you had to reach that minimum that you're talking

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about in each one of those things, but I would go

from Equity to AFTRA, to SAG, and so there was no way

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I could ever meet, you know, those-- the bar would

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keep getting raised, and I could never meet it, and

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at some point it gets very discouraging, and -- when I

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was very young I was in a movie, Walt Disney-- Disney

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seems to be a theme here. But I was in a Disney

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friends. They have a school yard. They have-- and I

movie called Pete's Dragon, and I was one of Pete's

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danced and I did -- I was in a harness on the top of a

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sail which is now considered stunts, but what's

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happened through the years is that children at that

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age doing that film, I haven't received a dime of

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residual. Do you know much money that film has made?

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2.3 examples, but also as an actor we're being asked to

I have-- not a dime. And that's just one of the

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do stunts. We're being asked to-- as not even as an

actor, as a background performer. We're asked to do

2 things that are impossible, and because of how I was

3 raised, I will do whatever you ask me to for free,

4 and this is why this needs to be addressed now.

5 Thank you.

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 $\label{eq:chairperson} \mbox{CHAIRPERSON DE LA ROSA: Thank you so} \\ \mbox{much for sharing.}$ 

JENNA KRAY: Hi everyone. Can you hear Hi, everyone. My name's Jenna Kray. been a member of SAG since 2021. Started out as a background actor and I've worked on three HBO shows now, NBC, Showtime, and it's been a great come-up during a weird time. And I was in my first Netflix film. It was very meaningful to me based on my favorite book. We filmed a few streets over from where we are today on Broadway. It was the day after my birthday. What a dream come true, right? It was also a tough day because the book is about being a survivor of sexual assault and as a survivor myself it's emotional to do roles like that and share in that part of your artistry, that part of yourself. I also found out on my way to the job that my grandmother had passed away. I knew that I would likely be replaced or the part would be cut from the movie, so I made the uncomfortable choice to work

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that day. It was pretty unbearable. The movie came out. The movie was in the number one spot for quite some time. There was a posting that it had been watched for over 43 million hours in the first week, just the first week. So that's about a two-hour movie, so over 2.2 million people had seen this. these are the kinds of numbers that we never see. That's the crazy part about a lot of this is we don't even understand the scope of which we're being perceived. They don't even want us to know those numbers, because then we'd know how much we're really getting screwed. So I saw that number and I broke it down, and I was like dang, this residual might be okay. I got it. It was late also. Summed up to about \$200 dollars, and that's probably the biggest one I'm going to see. I made \$200 dollars to work on the day my grandmother died, and I just wonder how much they made that day. Also, the crazy thing about that is I started as a background actor, and if they had the money to turn me into an AI which I don't think anyone even really wants -- like, there's nobody who's like, hey, Bob Iger, like can you make actors like a little bit more like robotic and like weird? That's what we really want. Like, no one's even

3 first place. Sorry. But if that had been the case

asking for that. So like, what a weird idea in the

4 and they took my image, like, okay, how do I move up

from that point? How do I go from co-start to guest-

6 star? Do you own me forever and then you can just do

7 whatever you want with me, and then me as a real

8 person ever gets to move up and make choices? It

9 eliminates the ability to move up in this industry,

10 and that's another reason it's really important.

11 | Thank you for taking the time to listen today. I

12 | appreciate it, and I appreciate all of you. I'm so

13 proud of all of you.

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CHAIRPERSON DE LA ROSA: Thank you so much for your testimony.

COMMITTEE COUNSEL: One more time, I'm just going to call Jackie Roth, see if she's in the room and available to testify. Okay, I'm going to--Chair De La Rosa's going to give her concluding thoughts.

CHAIRPERSON DE LA ROSA: Well, I want to thank you all for coming out today, for-- to my colleagues for standing in solidarity. We are here because this council understands the value of the work that you bring to our city. We value the work

COMMITTEE ON CIVIL SERVICE & LABOR of the Writers Guild of America and your members. We value the work of SAGAFTRA and your members, and we stand as a council prepared to pass this resolution this week in support of a thriving New York City and a thriving workforce. So thank you so much for being here, and we look forward to celebrating your victory pretty soon. Thank you. [applause] 

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World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date August 7, 2023