CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON YOUTH SERVICES

November 18, 2021 Start: 1:03 P. M. Recess: 2:40 P. M.

HELD AT: REMOTE HEARING (VIRTUAL ROOM 2)

B E F O R E: Hon. Deborah Rose, Chair

COUNCIL MEMBERS:

Margaret S. Chin Mathieu Eugene, Oswald Feliz Farah N. Louis Bill Perkins Kevin C. Riley

APPEARANCES

Darryl Rattray,
DYCD Associate Commissioner

Dana Cantelmi, DYCD Agency Chief Contracting Officer

Ryan Murray, First Deputy Director of the Mayor's Office of Contract Services

Daryl Hornick-Becker, Policy and Advocacy Associate at Citizens' Committee for Children of New York, Inc.

Dante Bravo, Youth Policy Analyst at United Neighborhood Houses

Christine James-McKenzie,
Associate, Communications, Learning & Policy,
JobsFirstNYC

1 COMMITTEE ON YOUTH SERVICES 2 SERGEANT SADOWSKY: Recording started. 3 SERGEANT PEREZ: Good afternoon, welcome to New York City Council's remote committee hearing on Youth 4 Services. 5 Everyone, please turn on your videos at this 6 time. Silence all electronic devices. All written 7 testimony can be submitted to 8 testimony@council.nyc.gov , again that testimony@council.nyc.gov . 10 11 Thank you. 12 Chair Rose, we're ready to begin. 13 CHAIRPERSON ROSE: Thank you. I want to thank you 14 all for joining our virtual hearing today on this 15 very important issue. 16 My name is Debi Rose, and I am the chair of New 17 York City Council's Committee on Youth Services. 18 Today the Committee on Youth Services is conducting 19 an oversight hearing on nonprofit contracting. 20 I'm really great... I'm really happy to announce that we are joined my council members Chin and 21 Council Member Riley. 2.2 2.3 At today's hearing, the Committee on Youth Services will examine the process for the city's 24

contracting with nonprofit providers for the

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provision of youth services, and we'll explore ways to improve the process to better engage and support youth focused community based organizations in New York City.

The committee also solicit feedback from advocates, providers, and community members about the issues plaguing the nonprofit contracting process and how to address them.

COVID exacted a particularly heavy toll on our children and youth and at a critical developmental stage of their lives. This elevated the already enormous value of the work and the roll of our nonprofit youth service providers whose efforts during the pandemic -- and its aftermath -- can only be described as heroic. They however have been laboring under the burden of a number of challenges such as the following:

- 1. COVID introduced inflation and necessity to implement new health and safety measures increase youth service providers cost; however their contracts re... their contract reimbursement rates have not kept pace.
- 2. Youth focused nonprofit providers have been struggling to recruit and retain youth workers

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Because of inadequate wages and benefits, child care issues, the background check backlog, and the consequence outflow of youth workers to better compensating DOE jobs, and even to other industries in the private sector.

3. Staffing shortages have been adversely impacting participants' enrollment, because youth focused providers have been straining to meet the participant to staff ratios. This means that all providers cannot serve as many youth as they should... as should be possible.

And, fourth, there are delays in payments to youth providers for already rendered services and the attendant lack of communication and clarity as to the payment timeline.

This puts our youth focused nonprofit providers in a financial crunch forcing them to resort to bridge loans, which is not a sustainable strategy.

These burdens make the work of our nonprofit youth providers more challenging than necessary, and by extension, they mean fewer services for fewer youth precisely at a time when our children and youth sorely needs such services to address the social, emotional, and academic fallout of COVID. This is

simply unacceptable. These problems can and should be addressed to ensure adequate and timely support of our youth focused nonprofit providers in their work.

And the importance of this work to our recovery and collective future cannot be understated.

Our advocate using... One advocate used the following analogy to describe the efforts of youth nonprofit providers during COVID and its aftermath, "Navigating a formidable storm at sea, in a small rowboat with only one ore." She pointedly said, "If providers could do such a great job with such inadequacy tools, imagine what they could do with better support and resources." Uh, I could not say it any better myself.

We can and must do much better than to hand our youth providers one ore in the COVID storm. We can and must come together in meaningful ways to ensure that our youth nonprofit providers are adequately supported in their critical work. This goes post COVID. This should be always, because what is on the line but only our children and youth... are not only our children and our youth, but our hope and our future. Because, as Nelson Mandela put it, "There

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can be no keener revelation of a society's soul then the way in which it treats its children."

In summation, we are here today to examine the process for the city's contracting with nonprofit providers for the provision of youth services and to explore ways to improve it to better engage and support youth focused community based organizations in New York City.

In addition, we will hear feedback of the providers, advocates, and community members.

I want to take this time to thank the staff
behind the scenes who make sure that this remote
hearing runs smoothly. And, I'd also like to thank
the Youth Committee staff for their work on this
issue: My Committee Counsel Emi Briggs, my Committee
Policy Analyst Anastassia Zimina, and Committee
Financial Analyst Michele Peregrin.

I want to say a big thank you to all of you as well as my staff, my Chief of Staff Christine Johnson and my Legislative Aid, Christian Revello.

And I want to give a shout out and congratulations to my Legislative Director Isa Cortez who gave birth to a beautiful baby girl.

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And with that, I would now like to acknowledge my colleagues, uh, just one again, who have joined us.

And they are Council Members Chin, and Council Member Riley, and Council Member Louis.

Uhm, and I will now turn it over to our committee counsel who will review some procedural items relating to today's hearing. Thank you.

COMMITTEE COUNSEL: Thank you, Chair Rose.

I'm Emi Briggs, counsel to The Committee on Youth Services, and I will be moderating today's hearing and calling panelist to testify.

Before we begin, I would like to remind you that everyone will be on mute until I call on you to testify, and after you're called, you will be unmuted by the host. Please listen for your name, and I will periodically announce who the next panelists will be. Council member questions will be limited to five minutes, and council members, please note that this will include both your questions and the witnesses answers. Please also note that we will allow a second round of questions at today's hearing, and these will... those will be limited to two minutes - again -- including both your questions and your answers.

For public testimony, I will call out the individuals in panels. Council members who have questions for a particular panelist should use the Raise Hand Function in Zoom. You will be called on after everyone on that panel has completed their testimony.

And, for public panelist, once I call your name a member of our staff will unmute you, and the Sergeant At Arms will give you the go ahead to begin speaking after setting the timer.

All public testimony will be limited to three minutes. And after I call your name, please wait a brief moment for the Sergeant At Arms to announce that you may begin.

I will now call on the following members of the administration to testify: Darryl Rattray who's the DYCD Associate Commissioner, Dana Cantelmi DYCD's Agency Chief Contracting Officer, and Ryan Murray, MOCS First Deputy Director.

I will administer the oath to all three of you, and after reading... after reading the oath, I will call upon each of you individually, by name, to respond to the oath.

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2	Please raise your right hand. Do you affirm to
3	tell the truth, the whole truth, and nothing by the
4	truth, before the committee, and to repeat
5	respond honestly to council member questions?
6	Associate Commissioner Rattray?
7	ASSOCIATE COMMISSIONER RATTRAY: (INAUDIBLE 10:08)
8	COMMITTEE COUNSEL: Thank you.
9	Uhm, Agency Chief Contracting Officer, Dana
10	Cantelmi?
11	DYCD ACCO CANTELMI: I do.
12	COMMITTEE COUNSEL: Thank you.
13	And First Deputy Director Ryan Murray?
14	FIRST DEPUTY DIRECTOR MURRAY: I do.
15	COMMITTEE COUNSEL: Thank you.
16	Associate Commissioner Rattray, you begin your
17	testimony when ready.
18	ASSOCIATE COMMISSIONER RATTRAY: Good afternoon
19	Chair Rose and Members of the Youth Services
20	Committee. I am Associate Commissioner Darryl
21	Rattray. And I am joined by our Agency Chief
22	Contracting Officer Dana Cantelmi, and Ryan Murray,
23	The First Deputy Director of the Mayor's Office of
24	Contract Services otherwise known as MOCS.

On behalf of Commissioner Bill Chong, thank you for this opportunity to discuss non-profit contracting.

And, Chair Rose, thank you for your opening. Our nonprofit providers are truly heroes and the backbone of New York City. And, we strive to do everything in our collective power to support them, whether it's ensuring they have both ores or even if it means getting in to the raft with them to support the work that they do.

Contracting is often an overlooked, yet essential part of how the city serves New Yorkers. This is particularly important in human services, where millions of New Yorkers rely on the essential programs offered by thousands of dedicated non-profit organizations. Over the past eight years DYCD has practically transformed across program areas and grown from \$400 million to \$1 billion representing 63,000 contracts and amendments.

As you will recall, this began with the launch of universal SONYC middle school programs.

Within nine months of this Administration, over 271 new after school programs were launched through

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HS Accelerator. As of today, there are nearly 900 COMPASS programs operating citywide.

Our procurement systems helped manage the growth of our portfolio of Mayor Dinkins' signature Beacon programs, from 80 to soon to be 92 sites and a budget of \$59.5 million. We have the 92nd site opening this January at Council Member Riley's district at Truman High School.

We expanded programming for residents of public housing through the Cornerstone Community Center Program. We began at 25 locations in 2009 and now offer services at 99 developments and a budget of \$57.4 million.

We have more than tripled the number of residential beds, increased the age for residential services to 24, and opened new drop-in centers. There are currently eight DYCD-funded centers to with at least one 24-hour drop-in center operating in each of the five boroughs.

During this time, the council's investments in discretionary funded programs grew from \$29.6 million to \$87.67 million in Fiscal 2021, and \$119.6 million and counting in Fiscal 2022.

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COVID-19 amplified the importance of our work with new programs and services rolling out quickly to respond to the unprecedented health crisis and shifting needs, and made it clearer than ever the need to digitize procurement through PASSPort. In the past year and half, we launched three major initiatives to help city recover: SYEP Summer Bridge, Learning Labs, and Summer Rising.

SYEP Summer Bridge offered engaging virtual program that offered young people opportunities to learn new skills, explore potential careers, and earn money.

During the height of the pandemic, our staff worked tirelessly with DOE, DDC, FDNY, DOB (INAUDIBLE 13:54) MOCS, and other agencies to launch Learning Bridges, which provided free childcare options for children from 3-K and through 8th grade.

Finally, this past summer, we launched Summer
Rising, a comprehensive summer program during the
most critical summer for New York City students.

Summer Rising provided enriched comprehensive summer
camp style programs and services to children
throughout NYC. Summer Rising also ensured that
students assigned to summer school, as well as all

that participated, received enhanced academic services that were vital in helping to bridge the learning gap as we turned the corner from the pandemic. The program operated five days a week for seven weeks across close to 800 programs.

We are incredibly proud of DYCD staff, our providers, our young people, and families during these challenging times.

Since the PAUSE order was enacted in March 2020, DYCD staff quickly adapted to working from home from supporting, reimbursing, and communicating with funded programs so they can best serve their communities. This was possible because the IT staff has developed systems and reports to help with the COVID-19 response and kept systems up and running to allow Finance and contracting staff to support nonprofits during the crisis.

Our community-based organizations have gone above and beyond in helping the city meet one of its top priorities during the COVID-19 emergency, which keeping New Yorkers safe.

We are pleased that our offices are open and staff are working in-person, while in September our

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afterschool programs and community centers welcomed back young people.

We appreciate our partnership with MOCS as we move over to PASSport. Our Fiscal Unit has been working diligently to enter contract actions as well as to provide cash flow.

Since the start of the pandemic in March 2020, we processed over 4,500 contracts with 4,452 registered, and 125 currently at the Comptroller.

We are also pleased to report that DYCD continues to have one of the fastest invoice and payment processing times.

Thank you once again for this opportunity to testify today. We are happy to answer any questions you may have.

COMMITTEE COUNSEL: Thank you for your testimony. We will now turn to Chair Rose for questions.

Chair?

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CHAIRPERSON ROSE: Thank you. Thank you, uh, so much, uhm, Associate Commissioner Rattray for, uhm, for your testimony. And, I want to thank everybody who's here from the administration to testify today.

Uhm, the contracting process is a very important process that's, uh, uh, key and critical to the

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quality of service delivery that our not for profit, uhm, providers can, uh, deliver... to help them deliver services. So, uhm, it's... It's really important that, uh, we get some answers to some of these... to these questions so that we can ensure that our young people are getting the resources that they need at the level, uh, at... at the necessary levels.

Uhm, so, uh, what is the typical timeline for the completion of the contracting process from presolicitation to payment?

DYCD ACCO CANTELMI: Thank you, Chair, for the question. So, I'm gonna give you a timeline of...of Happy Path, right? From solicitation to contract registration, you're looking at anywhere between six to nine months, and that's taking in to account all of the required steps, uhm, you know, that we have to follow as part of the procurement policy board rules.

CHAIRPERSON ROSE: Okay, uhm, could you tell me what, uhm, what the process is and the timeline for, uhm, a typical RFP?

DYCD ACCO CANTELMI: So, it... It really depends on the size and the scope, right? You can have an RFP that's a small budgeted amount, right? And, that

one we can get done -- depending on again -- the...

the scope of... of the service and whether or not we are having a concept paper. You can get that done within, I want to say nine months. But, if you have something of a large scale, such as like our Beacon COMPASS program, that's going to take a long time. That we usually say it's about 18 months, because we want to ensure that we're getting the feedback from the community, the participants, the public, uh, our council members, right? To ensure that we're meeting the needs of New York City.

CHAIRPERSON ROSE: Uhm, when... With the, uhm, uhm, the... You said the eight... The, uhm, COMPASS is, uhm, pretty much and 18 month process. Would that be the same for SONYC?

DYCD ACCO CANTELMI: SONYC, too. I mean, so, when we... The last time that we released the COMPASS and SONYC RFP, we released them together. Uhm, unfortunately that was canceled. Right? But, we would look to release them together, so it would. Because, COMPASS is the comprehensive. That's the umbrella. And, SONYC is the, uh, portion of the COMPASS overall program.

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CHAIRPERSON ROSE: And, the... The increase in the time frame, uhm, for, uh, for the RFP process for COMPASS and SONYC, uh, which is different from the pre-solicitation, uhm, process to payment, is it because of the concept paper, uhm... (Cross-Talk)

DYCD ACCO CANTELMI: Concept paper...

CHAIRPERSON ROSE: Or part of that process? What... What adds... What adds time on...

SERGEANT AT ARMS: Time

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CHAIRPERSON ROSE: to this process from the... What makes it different from the pre-solicitation, uh, process to payment?

PYCD ACCO CANTELMI: Sure, so, it's... It's really the... the large volume. Right? You have a large number of sites, which, you know, when we release these RFP's we do get a large volume of proposals. So, the evaluation process... Also, there's a large partnership that happens with DOE and the principals where providers have to engage with the principals as part of their proposal process. So, we need to ensure that we're building in time for them to respond, uhm, to the RFP. So, you know, what I'm describing right now is really the RFP phase.

But, once we move from the RFP phase to the award

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phase, that's when we're getting in to the contracting piece of it. So, finalizing contract negotiations, the budget, the work scope, again COMPASS is a... our largest program. Right? We're talking about hundreds of contracts as a result of compass and SONYC, uh, for DYCD to process, so... And, also for the providers. Right? They're also dealing with having to process these budgets and work scope, so it does take a lot time for them to get that... that through the system. So, you are looking at a larger, uhm, processing time when you're talking about a... a program such as COMPASS and SONYC.

CHAIRPERSON ROSE: Can you walk us through the steps of... of the COMPASS, uh, SONYC process?

DYCD ACCO CANTELMI: Sure. Sure, uhm, so, starting for... So, I'm gonna break it up into phases. So, starting first with the pre-solicitation phase. Right? That would entail our stakeholder engagement, concept paper, where we're engaging with the public showing... giving folks time to, uhm, comment on the model and also finalizing scope of... of work and what we want to release in the, uhm, RFP. Then from when the time that we move from the pre-

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solicitation phase, we get in to the solicitation phase. Right? That's the RFP being released, we're having our pre-proposal conference, we're engaging with providers, informing folks encouraging them to apply. We're also working closely, uhm, with DOE to ensure to that the principals are informed that this program is out. And, then we close that solicitation phase and move in to the evaluation phase where we're evaluating all the proposals that have come in, uhm, and... and, scoring them. Then we move to the award phase where we're actually selecting the, uhm, new providers, and then moving in to contract.

ASSOCIATE COMMISSIONER RATTRAY: And just to... (Cross-Talk)

CHAIRPERSON ROSE: Uhm... I'm sorry (INAUDIBLE 21:50)

ASSOCIATE COMMISSIONER RATTRAY: I'm sorry, Chair Rose, just to add to that, and during this time, ,you know, our team (INAUDIBLE 21:53) we're working with the nonprofits to both develop the detailed, uhm, scope of what they're actually going to be doing on site. So, what... What are the activities gonna look like? What's the quality of those activities? Uhm, what's... What's your budget? So, we're

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working with them to get a... a final secure budget that's part of that contract package. Uh, working with them about their staffing. Are you hiring the right staff? What their qualifications are. Uhm, and, then working with the director of that site, a coordinator to ensure that the right conversations are happening. If you're school based, are you having those conversations with the school administration, uhm, other community stakeholders, etc.

DYCD ACCO CANTELMI: And, then, uhm, once we go in to the contracting, that's where you see your responsibility termination process. Right? We're doing a review of the awarded contractor to ensure that they're responsible. We're doing our vendor name checks. We're making sure that we have all of our oversight approvals, and then we're sending it to the controller's office for registration, at which point, once registered, the provider can then get their, uh, advance and... and, start submitting for reimbursement.

CHAIRPERSON ROSE: Uhm, can you, uh, tell me, uhm, under, uhm, uh, at... At... What role do the stakeholders and advocates play in the COMPASS and

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SONYC RFP process? And, uhm, what role does the Human Services Council play in that process?

DYCD ACCO CANTELMI: So, definitely, uhm, and we've done this in the past where we work with the council members during the stakeholder engagement process. So, you know, reaching out whether it be through surveys, having meetings, uhm, to discuss what you may see as an ideal model. What may have to change, uhm, with our models? Uhm, and taking all of that feedback in to consideration to help develop the RFP.

We try to do stakeholder engagement prior to a concept paper release, during a concept paper release, and even at times after, uhm, to ensure that the RFP really reflects, ,you know, a holistic model of what's needed for ,you know, all of our stakeholders.

CHAIRPERSON ROSE: Okay, uhm, and under RFP's are the current COMPASS and SONYC provider contracts?

And, are these the most recent?

DYCD ACCO CANTELMI: So, there's a combination.

So, our... Our oldest contracts are off of the 2012

RFP. That was a combination of elementary and middle school programs. And, then when we had the

expansion, the... the SONYC middle school expansion, that was, I want to say 2014. Darryl, you can correct me if I'm getting that wrong. Uhm, 2014 was the middle school expansion contracts. And, that was primarily SONYC. Uhm, then we also had another subset I want to say in 2016, where we had some additional, uhm, elementary and middle school as well as center based programs.

CHAIRPERSON ROSE: Uhm, uh, why, uhm, why have, uhm, current RFP's not been issued?

DYCD ACCO CANTELMI: Yeah, so, unfortunately due to the pandemic, our timeline was delayed. We were hoping to start stakeholder engagement with the public right around the time the pandemic started. So, we are... We unfortunately had to move that timeline back. Uhm, but definitely during the new administration, that's one of our first priorities to start that process.

CHAIRPERSON ROSE: In... And, in September of 2018; however, you, uhm, DYCD informed current, you know, providers of, uhm, COMPASS or... and, perspective providers of COMPASS and SONYC that the RFP's for these programs that were due in October 2nd

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of, uh, 2018, they were canceled. Why were these canceled?

DYCD ACCO CANTELMI: Uhm, they were canceled due to advocacy, I believe of the nonprofits. We wanted to ensure that we were taking a closer look at the model. Uhm, when we released that RFP, there weren't any changes to the model. Uhm, so, ,you know, we felt confidant with the RFP that we released, but after further ,you know, consideration and hearing from our nonprofit providers, we felt that we wanted to take another look and see where we could improve.

CHAIRPERSON ROSE: And, you, uhm... Uh, so, then you felt that the... The input that you got from the, uh, providers warranted taking another look?

DYCD ACCO CANTELMI: Yes.

ASSOCIATE COMMISSIONER RATTRAY: Yes.

DYCD ACCO CANTELMI: Yes.

CHAIRPERSON ROSE: And, uhm, can you just kind of tell me, uhm, how long you're looking? Heh, it's been... (Cross-Talk)

22 ASSOCIATE COMMISSIONER RATTRAY: What we're...

CHAIRPERSON ROSE: It's been 2018...

ASSOCIATE COMMISSIONER RATTRAY: (INAUDIBLE 26:38)

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2 CHAIRPERSON ROSE: Uh, what's taking you so long?
3 (Cross-Talk)

ASSOCIATE COMMISSIONER RATTRAY: (INAUDIBLE 26:39)
One of the things that happened, honestly, was we started stakeholder engagement to get more detailed conversations happening around what the concerns were. And, then we got the... The pandemic happened. So, that... It kind of pushed that plan back. So, at this point, given the timeline, we are looking forward to the new administration coming in, uhm, and starting that process back up, which will also be informed by the new administration and the new direction.

CHAIRPERSON ROSE: So, uhm, so, now that we are...

We are sort of, uhm, semi back to ,you know, to

getting ,you know, back to a place where we were,

uhm, pre COVID, uhm, what is the timeline now for

the... the, uh, issuing of our the RFP?

DYCD ACCO CANTELMI: So, we anticipate releasing the RFP in 2022. The current COMPASS programs run until end of fiscal year 23.

CHAIRPERSON ROSE: Uhm...

DYCD ACCO CANTELMI: So, stakeholder engagement happening during the new calendar year, and then,

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again, because of the scale of the COMPASS RFP, and the number of proposals we anticipate, and the number of sites, we want to ensure that we're allowing the nonprofit providers enough time to do their outreach, get their school partnership agreements signed. So, it... It is a RFP that takes a longer time to get processed.

CHAIRPERSON ROSE: So, have, uhm, have the providers been informed that this, uhm, this RFP will be coming out in 2022?

DYCD ACCO CANTELMI: So, they've been informed that their contracts are running until June of 2023. We're in the process of extending all of them.

CHAIRPERSON ROSE: Uhm, uh, this is a, uh, a question that, uhm, I... This is just for my edification, uhm, the... the... The extensions, is there no limitations to the number of extensions that you can... you can provide before a new RFP is.... is rendered?

DYCD ACCO CANTELMI: So, there are, uhm, within the rules, there are, uhm, perimeters that you have to follow in order to extend a contract. Uhm, you know, for our COMPASS programs we had, you know, because of the pandemic and also because we wanted to

ensure that we had a solid model, uhm, we were able to extend those contracts for a longer period of time. There's no defined number of extensions that were allowed. Uhm, but in terms of... of how long we extend something, it's what's called a negotiated acquisition extension that allows us additional time to develop a, uh, a new RFP.

CHAIRPERSON ROSE: And, these extensions are... are predicated on the original terms of the RFP, right?

DYCD ACCO CANTELMI: That's correct. The underlying contract, yes.

CHAIRPERSON ROSE: Mm-hmm. And, they don't take in to consideration any sort of changes in... in... in anything?

DYCD ACCO CANTELMI: Well, if... If there were amendments, you know, that added funding to those contracts, they would be rolled over as well in to the negotiated acquisition extension. It wouldn't be their original base that was awarded off of the, uh, the initial RFP.

CHAIRPERSON ROSE: So, providers and advocates, you know, report that their contract reimbursement

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1 COMMITTEE ON YOUTH SERVICES 2 rates have not kept pace. So, what... What's being 3 done to address that? 4 DYCD ACCO CANTELMI: So, I know the city, you know, we've been invested in the nonprofit community 5 through the indirect rate, uhm, increases that have 6 7 been given for FY 20 and out. Uhm, you know, of our 8 goals through the stakeholder engagement for the new COMPASS programs is to see what that new price is. But, in terms of the current contracts, the increases 10 11 that we've seen, uhm, have been around the indirect 12 rate. FIRST DEPUTY DIRECTOR MURRAY: And, Council 13 14 members, uhm... (Cross-Talk) 15 CHAIRPERSON ROSE: Yes... (Cross-Talk) 16 FIRST DEPUTY DIRECTOR MURRAY: Good after... 17 Good afternoon. Uhm, (INAUDIBLE 30:43)... (Cross-18 Talk) 19 CHAIRPERSON ROSE: Hi... (Cross-Talk) 20 FIRST DEPUTY DIRECTOR MURRAY: (INAUDIBLE 30:46) 21 remarks... Hi, good to see you again.

Uhm, this is really important. Right? We've heard this from repeatedly from the sector, uhm, not just (INAUDIBLE 30:54)... (Cross-Talk)

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CHAIRPERSON ROSE: I'm sorry, could you speak up a little? Could you speak a little... (Cross-Talk)

FIRST DEPUTY DIRECTOR MURRAY: Sure... (Cross-Talk)

CHAIRPERSON ROSE: I can't quite hear you.

FIRST DEPUTY DIRECTOR MURRAY: Sure, can you hear
me okay, now?

CHAIRPERSON ROSE: That's better.

FIRST DEPUTY DIRECTOR MURRAY: Great, uh, what I was saying in that this is a very, uh, this is something that the sector, overall not just Youth Services, is advocating for. So, we were the first, uh, in the nation to really step in to the space while looking at the indirect rates to make sure that folks are funded more wholly, uhm, in terms of all the administrative costs that you have to run a contract. Uhm, for the youth services portfolio, uhm, this is something that we're gonna have to look at very, very closely. Uhm, I've been at many hearings, uh, with Council Member Chin, and you, and Council Member Kallos where the sector has absolutely said, look, you know, here... The cost and the... of our staff is changing. Uhm, they're advocating for COLAS and such. Uh, that is something that is

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actively being looked at and something that would have to be considered as we're looking at the new R... RFP, uhm, and service delivery moving forward. So, it's something that's absolutely on the radar. Uh, we're working with advocates. We're hearing their feedback. Uhm, one contribution we have, as Dana said, is in the indirect rate. Uhm, but we know that there's advocacy for more.

CHAIRPERSON ROSE: Uhm, thank you. Uhm, uh, when... When we look at the... the rate, uhm, like \$3,200 a year per student, uhm, you... We all can recognize that that is woefully inadequate. And, uhm, and, so, uhm, when we're having programs administer, uh, services to young people at a rate that ,you know, hasn't changed in, uhm, in more than say five years, uh, knowing that the costs have... have gone up exponentially, uhm, even with the indirect. And, I... I want to... I want to commend... I want to commend this city council and the administration for recognizing that the indirect rate needed to be addressed. Uhm, you know, it... It... It was a long time coming, uhm, but it still isn't, you know, it... It isn't that... that is needed.

2	Uhm, so, uhm, I am really hard pressed to know,
3	you know, what DYCD plans to do to ensure that the
4	new RFP is a priory in the incoming administrative.
5	Because, uhm, I'm not going to be here to bug you.
6	Uh, but I I really need to know what you're going
7	to do to make this a priority in the incoming
8	administration. And, I'd like to know what
9	conversations or discussions have been had at City
10	Hall, you know, thus far in regard to the new RFP?
11	Who exactly in DYCD is leading the charge and
12	assuring that this remains a priority? And, what
13	conversations are transpiring with the providers to
14	ensure the new price per participant is captured, you
15	know, uhm, supporting the service provider's, uh,
16	contractual needs? And, the last question is, what
17	does DYCD estimate that that new price per
18	participant will be for COMPASS and SONYC moving
19	forward?
20	I can I can ask (INAUDIBLE 34:31) one at a
21	time (Cross-Talk)

22 ASSOCIATE COMMISSIONER RATTRAY: (INAUDIBLE 34:32)

Uh, this is good... (Cross-Talk)

CHAIRPERSON ROSE: (INAUDIBLE 34:33) You know really, I want to know... (Cross-Talk)

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1 COMMITTEE ON YOUTH SERVICES 2 ASSOCIATE COMMISSIONER RATTRAY: So, for... 3 (Cross-Talk) 4 CHAIRPERSON ROSE: What... What... What... 5 (Cross-Talk) ASSOCIATE COMMISSIONER RATTRAY: So, first and 6 7 foremost... (Cross-Talk) CHAIRPERSON ROSE: What (INAUDIBLE 34:38) what 8 discussion... (Cross-Talk) ASSOCIATE COMMISSIONER RATTRAY: The discussion 10 around it is... What the new administration... It's 11 going to be in our transition documents. So, uhm, 12 13 every agency is creating a transition document that, 14 uhm, will set the priorities or speak to what we 15 believe, uhm, the priorities could... should be, and 16 that will be the start of the discussion with the new 17 administration. Uhm... (Cross-Talk) CHAIRPERSON ROSE: And, is this... And, this is 18 19 clearly a priority in that transition document? 20 ASSOCIATE COMMISSIONER RATTRAY: Absolutely. 21 CHAIRPERSON ROSE: Uhm, can you tell me about any 2.2 conversations you've had prior to you know leading up 2.3 to this point? ASSOCIATE COMMISSIONER RATTRAY: So, you... 24 (Cross-Talk) 25

CHAIRPERSON ROSE: About the new RFP?

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ASSOCIATE COMMISSIONER RATTRAY: There's been constant conversations and discussions both with the nonprofit leadership as well as, uhm, some of the associations, uhm, as well as City Hall, of course.

Uh... We... We're looking forward to starting that... that new phase of stakeholder of stakeholder engagement during the new administration, so everybody's having this collective conversation around what the rates should be.

And, that's getting to sort of your last question on what we believe, honestly we... We sit... We put a number in the RFP. We got... We received some of the pushback of... against that. We pulled the RFP. We're not at a place yet where we're saying it should be this number. I think we need more input. We need more input from, uhm, the nonprofit community. We need more input from the new administration. Uhm, and I don't think so it's s... it's gonna take that long, but those discussions have to happen.

CHAIRPERSON ROSE: Mm-hmm. You know, uh, one of my concerns is, how much weight does that input carry? You know, uhm, I've... I've heard from DYCD, you know, repeatedly that we, uhm, you know, we talk

1 COMMITTEE ON YOUTH SERVICES 2 to our stakeholders. We talk to our providers. You 3 know, in... In all the things from youth count to the COVID, you know, planning, uhm, and... And, 4 what, uh, you know, what I want to know is... That's fine to... to talk to them and have discussions, but 6 7 what weight does it carry? How much, you know, does it actually, uhm, benefit them... (Cross-Talk) 8 ASSOCIATE COMMISSIONER RATTRAY: (INAUDIBLE 36:47) CHAIRPERSON ROSE: To... Or... Or what is 10 the outcome of... of some of those conversations? 11 12 Uhm... (Cross-Talk) 13 ASSOCIATE COMMISSIONER RATTRAY: That... That 14 is... (Cross-Talk) 15 CHAIRPERSON ROSE: Because they did... (Cross-16 Talk) 17 ASSOCIATE COMMISSIONER RATTRAY: Yeah... (Cross-18 Talk) 19 CHAIRPERSON ROSE: They did have conversations 20 with you prior to the issuance of the RFP that you 21 pulled back. ASSOCIATE COMMISSIONER RATTRAY: So, Chair Rose, 2.2 2.3 definitely a great question

I... Personally, I believe it carries a lot of

weight. One indicator is the fact that we pulled the

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RFP back. And, based on that feedback we released, we... we released it at a rate that we believe was the right rate on average, and based on the feedback we pulled it back.

One example of... of... of how stakeholder engagement, uhm, can support different rates, at one point our Beacon portfolio, per contract was down to I want to say \$34,000 on average. And, we had a lot of stakeholders' engagement, focus groups, uh, we had a concept paper, then we had discussions around the concept paper, with nonprofits. And, we actually released the Beacon programs. Right now there are about 6,200 each on average. Somewhere in that area.

So, yeah, that... The input that we do receive from providers is meaningful and we do include it.

And, we do take it in to account.

CHAIRPERSON ROSE: Uhm, and what role does the Human Services Council play in that process?

ASSOCIATE COMMISSIONER RATTRAY: They're, uh, again, another... Another stakeholder who reviews and we meet with, and we discuss, uhm, the details around what we're going to create and release on the RFP.

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CHAIRPERSON ROSE: So, uhm, could you tell me how you, uhm, suddenly arrive at the budget model, uhm, for COMPASS and SONYC contracts?

ASSOCIATE COMMISSIONER RATTRAY: If... I would say, Dana, unless you have details now in your head, I would say, Chair Rose, let me get back to you on the model make up. It's been some time, and I don't have it fresh in my head.

DYCD ACCO CANTELMI: Yeah, and I would just add, you know, that... That is also still part of the stakeholder engagement plan. We're still trying to find what that sweet spot is. Right? Because, at Darryl mentioned, we release the RFP with an average that we feel comfortable was enough to cover the model. And, there were folks that felt that it wasn't enough. So, we pulled that back. Uhm, we did have some rounds of... of stakeholder engagement immediately after the RFP was canceled to get, uh, model budgets from folks. And, we didn't see the increase that... that folks were asking for when we canceled the RFP. So, uh, we just want to make sure that we get it right this time, because the last thing we want to do is, uh, go through another process where we're cancelling an RFP.

CHAIRPERSON ROSE: So, will that have the opportunity to give you some input, uhm, now that you're going back to the drawing board and reflecting?

And, you know, and, again, how much weight will that carry?

ASSOCIATE COMMISSIONER RATTRAY: It... It absolute... They... They absolutely will have the opportunity to give feedback.

It does carry weight. But, it also depends on the budget at the time and what we're working with. But, it's part of that discussion and that negotiation that needs that... That act... absolutely needs to happen.

CHAIRPERSON ROSE: Uhm, I want to hear from, uhm, the Deputy Director of MOCS about this process, and, you know, input, and numbers and... You know, uhm, when a budget is presented, you know, how much... How much do you value or... or put... What is the weight that you put on the numbers are presented to you for these RFP's?

FIRST DEPUTY DIRECTOR MURRAY: Sure, so Council Member, I hope you can hear me okay now.

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2	Uhm, the, uh, part of what we do in the RFP
3	process overall or (INAUDIBLE 40:40) solicitation,
4	um, the agency we and OMB, uhm, have to think about
5	what the overall funding for the initiative is.
6	Right? So, that is That is a higher level look.
7	Uhm that number would be going to the agency. It
8	would be allocated. Uhm, in terms of what, uh, the
9	agency then does, I think both, uh, Dana and Darryl
10	spent a bunch of time talking about how they would
11	say the median cost might be X, uhm, you could
12	negotiate and propose, uh, X to Y. Uhm, and then
13	based on the solicitation, part of the evaluation
14	process isn't with MOCS, but it's at the proposal
15	level. Right? Where, uhm, an agent Uhm, a
16	provider will say, I can meet this rate of
17	participation that you're looking for with this
18	quality of services, but for a higher rate that's
19	fully loaded. Uhm, so the evaluators that are
20	selected for the RFP, uhm, and obviously that's a
21	closed process. They're looking proposal by proposal
22	to see based on the scope of work, as Darryl said,
23	uhm, that they're gonna be implementing, is the
24	budget sufficient? Uhm, so, there's the higher level
25	process, where you say this inactivate is going to

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get X amount of funding, and then DYCD will... could say this RFP or negotiated acquisition solicitation can fund up to X amount a slots, uhm, if you're looking at median slot of whatever the price may be. But, it... It really does come down to the end proposal, uhm, where they're selecting based on quality, based on scope. And, then they will say back to, uhm, OMB, to their commissioner and to OMB, and to us at the end of the day, uhm, here are the slots... Here are the people we're proposing for a awards, uhm, the rates are ,you know, again X to Y, and this is the true the cost now based on the collaborative process where someone's proposed and they have said yes or no based on quality and scope, that's really the process to get to the final answer.

Uh, I think if you... As you know very well, from your many, many years of engaging with providers, uhm, the RFP will say that you have to research milestones, and then you're gonna have providers who by select will say, "I have competency in a particular area."

How they choose to fund, uhm, the staff and staff those activities is a provider decision. So, you're gonna have some variability. But, at the end of the

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day, DYCD, uhm, is responsible for making a decision on what is the real... the proposals that they're gonna select, uhm, and the... the quality as Darryl and Dana said, and that goes forward to... (Cross-Talk)

CHAIRPERSON ROSE: Right... (Cross-Talk)

ASSOCIATE COMMISSIONER RATTRAY: And, Chair Rose, before we go (INAUDIBLE 43:19)

CHAIRPERSON ROSE: I'm not really talking about the individual RFP's, uh, and the proposals.

I am really trying to get at who determines what the final amount that that initiative or, you know, that program is going to be funded at.

You know, uhm, we can suggest a per participant rate, uhm, and, you know, and someone determines that we're only going to allocate X million dollars, uh, tens of millions of dollars for such and such.

You know, I want to know who determines that and who decides what that actual per participant rate winds up being?

ASSOCIATE COMMISSIONER RATTRAY: Can... Can we unmute Dana Cantelmi? She actually went on mute. I know she's... She's struggling over there.

CHAIRPERSON ROSE: Hi, Dana... (Cross-Talk)

1 COMMITTEE ON YOUTH SERVICES 2 DYCD ACCO CANTELMI: That's better, thank you. 3 ASSOCIATE COMMISSIONER RATTRAY: And, Chair, to 4 answer part of your question, and Dana, I think you may want to pick it up. But, ultimately it comes down to a negotiation and discussion with OMB, with, 6 7 uhm, us, City Hall, uhm, around what the priority is, what we're hearing from... (Cross-Talk) 8 UNKNOWN: (INAUDIBLE 44:36) ASSOCIATE COMMISSIONER RATTRAY: stakeholders. 10 11 What... The feedback we're getting from 12 nonprofits... (Cross-Talk) 13 CHAIRPERSON ROSE: Mm-hmm... (Cross-Talk) 14 ASSOCIATE COMMISSIONER RATTRAY: And, also a 15 discussion around what... How much is in the budget. 16 And, that determines what that price is going to be. 17 CHAIRPERSON ROSE: Okay... (Cross-Talk) 18 ASSOCIATE COMMISSIONER RATTRAY: It worked out 19 really well with Beacon programs; although, I'm 20 always going to push for more money for Beacons, but 21 again, it's that... It's a conversation that has to 2.2 happen. 2.3 DYCD ACCO CANTELMI: Exactly (INAUDIBLE 44:55)...

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(Cross-Talk)

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CHAIRPERSON ROSE: And, that... That is...

That's the root that I'm trying to get to. Is...

(Cross-Talk)

DYCD ACCO CANTELMI: Okay... (Cross-Talk)

CHAIRPERSON ROSE: That, you know, we have the conversations. It seems as if everybody is at the table. Uhm, and the real figures are being, you know, talked about, but then the outcome is somewhat every different. And, so, Dana, uhm, I'm sorry I interrupted you. Go ahead... (Cross-Talk)

DYCD ACCO CANTELMI: No, no, no, I'm sorry, Chair Rose, uhm, just to add, I mean, that's one of the importance of the stakeholder engagement, too.

Right? I... I think that we want to make sure that we're reaching everyone. The last thing that we want to do, uhm, is releases something... RFP, right?

And, then start hearing from folks, right. So, we want to make sure that we're giving providers our... our colleague, right? Whether it be folks over at DOE, uhm, enough time to give us -- what should the model be? -- What should the funding be? -- Right?

Because, at the end of the day, DYCD has... is the one that's going up to bat to say, "Hey, this is the

model." We believe that this is the funding based on

1 COMMITTEE ON YOUTH SERVICES all of the feedback. So, you know, it's... it's 2 3 best for us to have as much information and support 4 to... for us to be able to go and say this is how much a model should cost. CHAIRPERSON ROSE: Uhm, could you tell me what the 6 7 delay is with the Summer Rising payments? And, uhm, will... When will they... When will these payments 8 be issued to the providers? 10 ASSOCIATE COMMISSIONER RATTRAY: Dana just went on mute again. I don't know how (INAUDIBLE 46:25)... 11 12 (Cross-Talk) 13 CHAIRPERSON ROSE: Thank you, you're muted... 14 (Cross-Talk) 15 DYCD ACCO CANTELMI: Okay... (Cross-Talk) 16 ASSOCIATE COMMISSIONER RATTRAY: (INAUDIBLE 46:26) 17 DYCD ACCO CANTELMI: Okay, uh, yeah, I don't know. 18 I'm not gonna touch that button anymore. 19 Okay, uhm, so, Summer Rising, uhm, the way the 20 system... the contracting system works is that we cannot process and register contracts simultaneously. 21 And, with the Summer Rising initiative, those were 2.2 2.3 built on as amendments to existing contracts. A number of those contracts were added to our COMPASS

portfolio that was seeing a negotiated acquisition

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extension. So, those had to be registered first in order for us to start registering the Summer Rising contracts.

Uhm, I'm happy to report that a large majority of the negotiated acquisition extensions have started hitting registration. And, the Summer Rising contracts have started, uhm, being launched in PASSPort and budgets made available. So, we're working to get that, you know, those contracts registered.

But, again, like, we cannot move forward with Summer Rising amendments until previous actions are registered.

CHAIRPERSON ROSE: So, we have no idea of when the payments will be made?

DYCD ACCO CANTELMI: No, but... But, we have definitely been working with our providers who have registered contracts to advance them funds. And, if they don't have a registered contract, we've been working with MOCS to get them loans. So, if there are providers that are, you know, experiencing cash flow, they should definitely reach out to us, and we would definitely work with them to get funding to their organization.

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what... what Dana said, there should never be a situation with nonprofits saying, "We don't have funding. We reached out to DYCD, and there's nothing we can do. And, we're not gonna meet payroll." No, reach out to us immediately -- and we work with nonprofits every day on this -- uhm, and we will work with you to figure out how to get you cash flow up until the point that your contract is registered.

CHAIRPERSON ROSE: Yeah, because we don't want an interruption in the serves.

ASSOCIATE COMMISSIONER RATTRAY: Exactly... (Cross-Talk)

CHAIRPERSON ROSE: We... (Cross-Talk)

16 DYCD ACCO CANTELMI: Mm-hmm.

CHAIRPERSON ROSE: We want there to be consistency.

Uhm, the providers and advocates, you know, talk about staff shortages in their youth programs, and point to a number of contributing factors. Uhm, inadequate wages and benefits is, you know, number one. Uhm, the resulting flight of youth workers to better paying, like, DOE, uhm, positions. And, uhm, vaccine mandates, childcare issues, and the

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background check backlog. Uhm, what... What are we doing to assist the providers in recruiting and retaining youth workers, and about the background check backlog?

ASSOCIATE COMMISSIONER RATTRAY: So, I would say a combination of things. Uhm, it's a lot around this staring with the pandemic. We... Right before the pandemic we were seeing a shortage, well, what I would say quality youth... We're hearing from the field that we can't find quality youth staff and youth workers. And, then once the pandemic hit, forget about it. We started to lose workers in general, uhm, to other jobs or whatever is happening in... folks were going through. Uhm, we do do a series... I mean, in the past we've done series of, uhm, job recruitment fairs where we had providers virtually tabling, uhm, and folks were able to log in, uhm, go to different breakout rooms during the Zoom call, speak to different providers. Uhm, we've assisted in that matter. It's something that we're trying to get a handle on. But, uhm, what they're saying is true. There isn't ton of youth workers out there. They're definitely having trouble recruiting and hiring staff. And, I can't say it's always the

1 COMMITTEE ON YOUTH SERVICES 2 wage issue, because in one area that I just had a 3 discussion around what I believe was a decent waged 4 job that they were trying to recruit for, and they 5 were still having problems... problems recruiting for that job. So, it's something that we're 6 7 definitely taking a look at -- we're working with providers on, uhm, to get to the bottom of it and 8 hopefully build it up. 10 CHAIRPERSON ROSE: Okay, because we're losing a 11 lot to DOE for jobs that are sort of commensurate. 12 And, it is because of wages. Uhm, and, so, and we've 13 got to do something about the, you know, the process. 14 Uh... (Cross-Talk) 15 ASSOCIATE COMMISSIONER RATTRAY: Yeah, and... And... (Cross-Talk) 16 17 CHAIRPERSON ROSE: So, uh, and... (Cross-Talk) 18 ASSOCIATE COMMISSIONER RATTRAY: And, that's 19 the... (Cross-Talk) CHAIRPERSON ROSE: And, I do want to give ... 20 21 sorry... (Cross-Talk) 2.2 ASSOCIATE COMMISSIONER RATTRAY: Oh, I'm sorry, 2.3 Chair Rose.

CHAIRPERSON ROSE: Uhm, I do want to give, you

know, my colleagues a chance to ask questions. Uhm,

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and, I just wanted to get a couple of those things out of the way.

Uhm, I want to acknowledge that we've joined by Council Member Feliz and, uhm, Council Member Eugene, and have just a few other questions. But, I'll come back. I want to give me colleagues time to ask questions.

COMMITTEE COUNSEL: Thank you, Chair. Uhm, I will now call on council members in the order in which they have their hands raised in the Zoom... used the Zoom Raise Hand Function.

So, council members, please remember that your questions -- you have to five minutes for your questions, and this will include both your question and their... witness's responses.

Uh, the Sergeant At Arms will be keeping a timer to let you know when your time is up.

So, we will now hear questions from Council Member Riley followed by Council Member Chin.

Council Member Riley?

SERGEANT AT ARMS: Time starts now.

COUNCIL MEMBER RILEY: Uh, thank you Counsel and thank you Chair Rose for all the hard work you've been doing.

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Good afternoon, everybody. Uh, Associate

Commissioner Rattray, it's a pleasure to meet you.

Uh, I think I've been in contact with you through my

last profession with Speaker Heastie's office.

Uhm, just a few questions, and excuse me if I cut you guys off, uhm, due to the sake of time.

Uhm, but kind of to bounce back on the guest... the answer you just gave for Chair Rose's question on the jobs that were given on the wages, I think with today's youth and what they're kind of seeing and subjected to online, I came in... My first job was with summer youth. I worked in the library. I was a page, uhm, I loved my wage even though it was probably like \$7.00 at that time. But, I loved my little \$96.00 check I used to get at the end of the week. And, I used to save it up. But, the time... This time now is... I didn't have social media back then. I didn't have things that were kind of shoved in my face thinking I have to live up to a certain lifestyle. Uhm, so when we're thinking about the jobs and the opportunities we're giving, I think we need to go the more career driven jobs. Uhm, try to team up with providers such as like Google. Uhm, kind of jobs that our youth are kind of interested in

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now where they can kind of pick up a career, uhm, which is more interesting than just having a job for the summertime. I think then we'll get more youth.

Uhm, but my question is, when it goes to providers, uh, especially when it goes to after school programs, I have a ton of nonprofits -- local nonprofits -- uh, within my community that I know would do an amazing job within the school system or with any, uhm, any kind of programming that DYCD can help them with. But, the issue is they're not getting the opportunities, uhm, is what they're And, I would love to kind of figure moving saying. forward, because I will be here to bug you guys, uhm, after Chair Rose leaves, uhm, just to carry on her Uhm, but not to bug you guys, but really just partner with you all, because I definitely what to get more nonprofits locally, especially one that I have at John Philip Sousa, which I want to connect with you. Uhm, but, I know if the consensus of the community, principals, teachers, parents in the location, or like a certain provider in the location. Uhm, and another providers is there. What is the procedure of kind of switching the providers out if they already have a contract or that in place?

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ASSOCIATE COMMISSIONER RATTRAY: So, Council

Member Riley, I'll start with congratulations on your
seat.

Uhm, my first job was SYP, but I was getting paid like \$3.00 an hour. So, you said, \$7.00 that seemed good for me. Uhm... (Cross-Talk)

COUNCIL MEMBER RILEY: (INAUDIBLE 54:19)

ASSOCIATE COMMISSIONER RATTRAY: Uhm, but, no, I definitely understand your point and hear you. And, it definitely something that we're speaking to folks about, uhm, when it comes to youth wage... uhm, the wages that we have. How attractive a role in youth development is... Like, we ,you know, when I worked SYP in the work I was doing, and I got connected to a Beacon Program as a kid, I didn't know it would lead to this job here as an Associate Commissioner. I just knew it was what I wanted to do to give back.

Uhm, but we're looking at ways to better message out on the type of jobs that we can provide. But, also make the connections to the other jobs that folks want. So, we are working with other private entities, uhm, on what SYP work sites look like, etc.

But, I know... I don't want to waste time. Uhm, one thing that we do that is ,like, really important,

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and we've done it in the past and we just did it for resident councils across the city, Resident Council Leadership asked, look if a residential council wants to create an origination and run their own center, what do they need?

So, we've been having a series of worships. If you're a small nonprofit, if you're a new organization, what does it mean to contract with the city, get connected to through all the systems, and then compete on an RFP?

So, I would start with that actually. If you... If there are some small organizations, maybe they need, uhm, this further (INAUDIBLE 55:42)

COUNCIL MEMBER RILEY: I will... I would love to connect with you to do that. Because, I have...

That is amazing. I didn't know that you guys did that. So, if we could connect in a way to kind of bring it over here. Because, my whole vision is, I'm trying to get more people in the community to actually be a part of the community. And, in order to do so, they have amazing ideas, but they just need the way to kind of get these ideas going and up and running. And, if we're gonna have any say so or have any community, uh, sense, uh, with making them feel

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like they have a say so in what goes in the community , I feel like this is a great opportunity to at least try to make them start their own organization.

So, uhm, for the sake of time, I would love to connect with you outside of this. I know we didn't get to meet, uhm, personally, but definitely would love to connect with you outside of this and speak about this a little bit more.

Uhm, thank you, Chair Rose, uh, for everything you have done for this committee. Thank you, uhm, Council Member Chin. Thank you Council Member Eugene and Council Member Louis, uhm, and Council Member Feliz for your advocacy also for our youth. Thank you.

COMMITTEE COUNSEL: Thank you Council Member Riley.

I will now turn to Council Member Chin for questions.

SERGEANT AT ARMS: Time starts now.

COUNCIL MEMBER CHIN: Thank you, Chair.

You know, when you talk about summer youth programs, my summer youth program I was only paid a \$1.60 an hour. That was the late 60'S. So, you know, we've come a long way.

Uhm, my question is that, uh, Deputy

Commissioner, is that, you know, in the city council,

we fund a lot of smaller groups, uh, through the

discretionary grants.

One questions is, like, you know, how fast can they get the money? I mean some of them are so small it's \$5,000 and some. And, this is the way that we sort of help them, you know, build up, you know, their base, so that they can, in the future, compete for a city contract. I mean, that is the goal. And, that's what we do, you know, it's just... also for our senior service. And, I was really happy that in this RFP, in the recent senior RFP, a lot with the groups that we have supported and funded, got awarded. You know, the new senior center in New York... So, that's what I'm looking, you know, forward to in some of the groups that, you know, Council Member Riley was talking about. You know, looking at the city council portfolio, with all of the smaller organizations that contract through DYCD, how soon do they get the money? And, like, what kind of technical assistance do you provide to them so that they know about the opportunity and they're able

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2 to sort of build up their capacity, so that they can
3 one day compete for a city contract?

ASSOCIATE COMMISSIONER RATTRAY: And, Council Member Chin, I'm going to pass it over to Dana. (Cross-Talk)

COUNCIL MEMBER CHIN: Okay, thank you (INAUDIBLE 58:27)

ASSOCIATE COMMISSIONER RATTRAY: On how... The time line and the process from discretionary award to actual payout.

DYCD ACCO CANTELMI: Sure, thanks Darryl.

So, uhm, and thank you Council Member Chin, for the question.

So, with discretionary, there's a number of factors that play. It really depends on when the provider is cleared, uhm, when they get their documents in to us, if there's any responsibility determination issues, if it has to go to the controller's office for registration. Uhm, if you're a small organization, say, receiving \$5,000 and you're cleared and everything runs fine, and we're able to registrar them in house, uhm, they could see payment within two months of us actually getting the contract cleared and in house with documents and

contracts signed, uhm, registered. And, then they would have submit for reimbursement to get paid out.

FIRST DEPUTY DIRECTOR MURRAY: And, I'll just add, uhm, to the technical assistance question. Uhm, if you can hear me okay, Council Member Chin?

COUNCIL MEMBER CHIN: Yeah, mm-hmm.

FIRST DEPUTY DIRECTOR MURRAY: Uhm, DYCD has historically spent a lot of time on capacity building, particularly for small nonprofits. So, that portfolio is pretty robust. Uhm, thanks to council finance actually, uh, and the council, you've also invested in dedicated technical assistance for, uh, and particularly the smaller providers who might have a hard time, like, getting used to new technology and new processes, uhm, so, we have beefed up our services there as well.

Uhm, so, I think there's a lot of work to be done to make sure they're ready for RFPs. Uhm, but we are definitely making sure that they can get through the discretionary process. And, as Dana said, that can go pretty quickly depending on the size of award, uhm, and couple of other factors. And, obviously once the contract's registered, folks can get paid.

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COUNCIL MEMBER CHIN: Yeah, definitely, I mean, we've also been working ourselves in terms of, you know, initiative to help, uhm, some of the nonprofit groups to build their capacity and make sure they get all the documents in place.

I mean, that's what... All of us have staff, you know, right here in our office that really work with these, uh, groups since the, you know, beginning of the year to get them ready.

Uhm, the other question I have, is that ,you know, often times ,you know, Council Member, uhm, Chair Rose has talked about, yeah, that we hear from advocates is that the reimbursement costs is always ,you know, much lower than the actual costs. And, one of the things that we didn't get through the last budged was the COLA increase.

Are ,you know, like in MOC or DYCD, are you thinking about helping to sort of implement that or sort of have that built in, uh, so that the increase is automatic and really to kind of help ,you know, support these nonprofit organizations?

DEPUTY DIRECTOR MURRAY: Yeah, I thank you for the question Council Member.

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Uhm, ,you know, as I spoke to earlier, uhm, ,you know, we looked at obviously funding for contracts and making sure that we make them as whole as possible with the indirect rate. Uh, the COLA is something that we know very well. Our good friends - you asked about Human Services Council earlier -- our good friends and Human Services Council have active campaigns to make sure that this on the radar for the outgoing administration as well as the incoming administration. So, I don't want to get ahead of folks who will be here, uhm, in a few months, but it something that we know is important, and we know it needs to be looked at.

COUNCIL MEMBER CHIN: Well... (Cross-Talk)

SERGEANT AT ARMS: Time expired.

COUNCIL MEMBER CHIN: Well, a lot of council... I mean, Council Member Rose and I, we're...we're not gonna be here. We'll... (Cross-Talk)

DEPUTY DIRECTOR MURRAY: Yeah, you've... you've been a... (Cross-Talk)

22 COUNCIL MEMBER CHIN: We'll be private citizens.

23 (INAUDIBLE 1:02:00)

DEPUTY DIRECTOR MURRAY: You've been a stellar advocate in this area. So, just want to... (Cross-Talk)

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COUNCIL MEMBER CHIN: Yeah, but the... (Cross-Talk)

DEPUTY DIRECTOR MURRAY: So, I just want to acknowledge that (INAUDIBLE 1:02:03)

COUNCIL MEMBER CHIN: Those council members that's coming in and the council members here, they're gonna continue our advocacy. That's what we're looking forward to.

DEPUTY DIRECTOR MURRAY: The one other thing I would just note on the... (Cross-Talk)

COUNCIL MEMBER CHIN: Mm-hmm?

DEPUTY DIRECTOR MURRAY: uhm, discretionary portfolio, uhm, thanks many of you, I know Council Member Riley, if he's still here, uh, we did a training in, uhm, March just to... One of the big things with what we're doing digitally is making sure there's an increased transparency. So, some of your questions about how long will it take to get from point A to point B, uh, your team members, as you said, now have access to PASSPort. You can see where things stand and you can... You help us in providing

technical assistance to, uh, providers, uh, in the community who might be wondering where we are and what the next step is.

So, uhm, thanks to ya'll for all the support, not just investing in capacity building for smaller nonprofits, but also for keeping track and supporting it directly. So, thanks again... (Cross-Talk)

COUNCIL MEMBER CHIN: Yeah, yeah, we... It's a good partnership. I mean, we know that, because we want to make sure they get the money, they get funded. We want to make sur they get the money out. Uh, so, that's why I think it... All... Every council member has a budget director just to deal with this. So, but thank you all for your support.

Thank you, Chair.

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COMMITTEE COUNSEL: Thank you, Council Member Chin.

At this time we have concluded the first round of questions.

Chair Rose, if you'd like to continue with your... any other questions you may have, and we'll turn to other council members.

CHAIRPERSON ROSE: Yes, thank you so much, uh,
Counsel. And, uhm, and I want to thank my colleagues
for those insightful questions and their advocacy and

1 COMMITTEE ON YOUTH SERVICES 2 their energy. Uhm, that's what makes this, uh, I 3 think the best committee in the city council because of the passion that, uhm, that we see displayed, uh, 4 5 with the committee members. Uhm, I wanted to ask, uhm, if, uh, if the model, 6 7 uhm, that you're considering, uhm, is gonna to change in the, new... Uhm, do you have any idea of how the 8 model is gonna is going to be changed in the new RFP? Uhm, and, uh, and if you... Did you have an idea of 10 11 what the price per participant will be for COMPASS 12 and SONYC? 13 DYCD ACCO CANTELMI: Not... (Cross-Talk) 14 ASSOCIATE COMMISSIONER RATTRAY: Not... Not yet. 15 Not yet, we don't have... (Cross-Talk) 16 CHAIRPERSON ROSE: Not... Not at all... (Cross-17 Talk) 18 ASSOCIATE COMMISSIONER RATTRAY: We don't... 19 Yeah... I think... I think part of it is... 20 (Cross-Talk) 21 CHAIRPERSON ROSE: Okay... (Cross-Talk) ASSOCIATE COMMISSIONER RATTRAY: If you want to go 2.2 2.3 with what we were thinking, well that was the RFP. And, I think it... That's all going... I mean, I'm 24

not saying it's all going to change, 90% of them

1 COMMITTEE ON YOUTH SERVICES model's going to remain the same in what we do. But, 2 3 there are details around that are definitely going to 4 change with the stakeholder engagement that we're 5 gonna... (Cross-Talk) CHAIRPERSON ROSE: Mm-hmm 6 7 ASSOCIATE COMMISSIONER RATTRAY: Proceed on. CHAIRPERSON ROSE: And if the RFP is going to be 8 let until, uhm, 2023, uhm, are there gonna be any, uhm, like, updates to the provider's budget in the 10 11 interim? You know, or... 12 DYCD ACCO CANTELMI: Mm-hmm, uhm, so the RFP will 13 be... Just to clarify, the contracts will start July 14 1st of 2023. Uhm, but to answer your question, uhm I 15 think that that's definitely something that we would have to discuss with the new administration. Uhm, 16 17 it's too early for us answer yes or no. 18 CHAIRPERSON ROSE: And, uhm, and all of these 19 things are being actively discussed as well as being 20 committed to the transition document? 21 DYCD ACCO CANTELMI: Yes... (Cross-Talk)

24 CHAIRPERSON ROSE: Yes? Okay... (Cross-Talk)

ASSOCIATE COMMISSIONER RATTRAY: That is correct...

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(Cross-Talk)

1 COMMITTEE ON YOUTH SERVICES 2 ASSOCIATE COMMISSIONER RATTRAY: That is correct, 3 yes. CHAIRPERSON ROSE: Uhm, is it possible for, uhm, 4 for me to get a copy of this transition document? 5 Because, I too am having conversations with the new 6 7 administration... incoming administration as well as, I probably want to talk to you also, uhm, before 8 I get out the door. 10 ASSOCIATE COMMISSIONER RATTRAY: Chair Rose, you 11 know me by now. I'm highly transparent. I don't 12 know the protocol on that. Let me look in to it. If it's possible, then absolutely. 13 14 If there's an issue, we'll give you the nod, like, 15 there's an issue. But, we'll... I'll definitely 16 look in to it. 17 CHAIRPERSON ROSE: Okay, and I'll just have to come 18 to the office and see you all (Laughing)... 19 ASSOCIATE COMMISSIONER RATTRAY: If you're standing right here, while it's open (Laughing)... (Cross-20 21 Talk) CHAIRPERSON ROSE: I'll look over your shoulder, 2.2 2.3 okay... (Laughing)

25 strike that from the record? (Laughing)

ASSOCIATE COMMISSIONER RATTRAY: Are we gonna

CHAIRPERSON ROSE: Okay, (Laughing)...

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Alright, and, uhm, ,you know, I just want to kind of circle back to the ,you know, afore mentioned staffing issues that make it difficult for, uhm, the providers to meet the participant to staff ratios.

And, you know, and that... That impacts their enrollment, uhm, and, you know, uhm, they're not able to meet their goals, you know, and may adversely effect, you know, their contracts.

This really doesn't seem fair, uhm, what could be done to address that concern?

ASSOCIATE COMMISSIONER RATTRAY: So, two things.

I'm also... Because, I'm multi-tasking, I'm trying
to find that number. I want to say we had roughly...

Coming off the mandate execution, we had roughly a

150 - 155 of our programs that said to us, listen,
we're trying to find staff. Some staff didn't want
to get vaccinated, so they can't be in the program.

We're looking for other staff, but what that means,
DYCD, is we're not gonna be at a 100% of our
enrollment day one like you want us to. We're gonna
have to stagger the enrollment.

Uhm, so part of what we're doing is allowing that to happen and giving, uhm, leniency if you will, and

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the ability and flexibility for providers to tell us that and do that, and we're not at the... You know, eight months from now when folks forget that that happened, we're coming at them, saying, oh, my God, you weren't at full enrollment. No, we're gonna remember. We're going to assist them and try to support.

CHAIRPERSON ROSE: Okay, uhm, and that's been communicated to them?

ASSOCIATE COMMISSIONER RATTRAY: Absolutely.

CHAIRPERSON ROSE: Okay. And, the providers and advocates, you know, uh, report problems of how did you DYCD interacts them, uhm, and that there's a lack of clarity. Uhm, they feel the communication are inadequate. And, delays in responding to whatever their questions, concerns, or issues are. You know? What are we doing, you know, to support these providers to increase, you know, uhm, this process. Uh, you, yourself are a big advocate of transparency, uhm, how is it that ,you know, this becomes a recurring theme regardless of what the topic for this committee has been DYCD? This always... There's always this, you know, it's the, uhm, elephant in the room. It's always... It's even more than that.

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It's always, you know, brought up as a bone of contention that, you know, the communication -- the lack of communication, the lack of expediency in responding, uhm, especially, uhm, in major issues.

Like, we saw that with, uhm, COVID and, uhm, and with the youth count, and things of that nature.

What can we do, or what is being done to improve this? Uhm, it just... It just keeps happening.

And, I know DYCD Admin, they always tell that, you know, they're in the room, they're at the table. You know, how is it that if... if they're at the table, that they're feeling, uhm, so disconnected and disjointed? Is it that they're at the table and they're not being heard? Uhm, they're, uhm, not everyone who should be at the table is at the table?

What are we going to do about this, because I only have one more hearing with you guys, and I don't...

I want to know that this is not going to be a problem going forward.

ASSOCIATE COMMISSIONER RATTRAY: And, Chair Rose, as you know, you know, especially during, uhm, the pandemic, we were doing weekly calls with providers.

Our staff are speaking with providers daily. They're getting emails. They're talking to providers daily.

I honestly I don't know where that comes from. Uhm, part of me wants to say perhaps it providers aren't receiving the response they want, and wanting us to look into it further to see if the response changes. And, then that becomes the delay. But, I... We speak to staff daily about the communication with providers. We get emails. But, one thing I can say, look, any provider reaching out that doesn't get a response in a day or two, you know, roll it up, or include everybody on there. I don't have a problem with that either. I tell my staff that -- they're, like, why did they reach out to you? I say, why does that matter? Let's get what they need done.

CHAIRPERSON ROSE: Mm-hmm.

ASSOCIATE COMMISSIONER RATTRAY: Uhm, so, yeah, it's something that we... I'll talk about internally here with staff and see how often we get complaints that. But, yeah, I'm not... It's hard to tell why that's the sentiment from providers when we do have daily communication, uhm... (Cross-Talk)

CHAIRPERSON ROSE: Yeah, I... (Cross-Talk)

ASSOCIATE COMMISSIONER RATTRAY: Across... Across

24 all of our units.

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CHAIRPERSON ROSE: I... I would really... I would really appreciate that, because it is just... It really is a recurring theme. And, you know, it seems as if, you know, decisions are made in a vacuum.

Uhm, DYCD is always touting how transparent and how inclusive they are, and I... I hear from the, you know, providers something different...

So, uhm, maybe we should... (Cross-Talk)

ASSOCIATE COMMISSIONER RATTRAY: Can... (Cross-Talk)

CHAIRPERSON ROSE: look at, uhm, the model... The model... (Cross-Talk)

ASSOCIATE COMMISSIONER RATTRAY: Chair Rose, sometimes... Sometimes there's... (Cross-Talk)

CHAIRPERSON ROSE: The model that we... that...

that we're using to, you know, what... Maybe what

the... that... what that model looks like in terms

of when... when things are being said that

everybody's at the table, or ,you know, whatever.

ASSOCIATE COMMISSIONER RATTRAY: Sometimes...

We'll definitely take a look at it. Sometimes it's a

not understanding of what we just say -- the policy.

I... You know, I have a 1,000 programs. We send

25 something out or we say something 800 get it 200

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don't. That 200's a loud voice. Uhm, and then the, uh, if that's the case, folks should reach back out to us immediately, but that doesn't happen all the time and it lingers, and we find out later on, that, oh, you didn't understand that policy that we just released or that statement that we just released?

But, it's something that we should... We are going to look in to it. We're gonna take ownership

on it and hopefully improve it?

CHAIRPERSON ROSE: Mm-hmm. And, I think also, uhm, maybe if it... You know, there's inclusion and there's inclusion, and, uhm, one of the questions I asked you was about how much weight does the input that they give carry? And, I think that's probably the issue. You know? So, I think maybe if you kind of address that early on, you know, like this is... (Cross-Talk)

ASSOCIATE COMMISSIONER RATTRAY: Mm-hmm.

CHAIRPERSON ROSE: advisory, uh, or, you know, "We're gonna do this by some kind of democratic process, but, you know, you know what government is like."

I... I don't know, but I think there needs to be some clear expectations established of what, you

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know, stakeholder input looks like and what, you
know, the potential outcome of that input would...
could be.

Because ,you know, I don't want to keep going to the table thinking that ,you know, I'm going to see some of the benefits of ,you know, my conversation and that... that not happen.

So, I think maybe managing expectations, uhm, and establishing ,you know, just how much weight ,you know, their input will carry would probably go a long way.

Alright, uh, Counsel, are there any other questions for... Does anyone else have any questions?

COMMITTEE COUNSEL: Uhm, I would like to remind council members if they do have any questions to use the Raise Hand function in Zoom. And, uhm, keep your questions to at least two minutes.

And, seeing no other hands raised, we can move on to public testimony.

At this time, Chair, we have concluded the second round of questions. And, if you have any closing remarks to share with the administration before they're excused?

CHAIRPERSON ROSE: Uhm, again, I just... I want to thank you ,you know, I want thank you for all coming to the hearings, and for being prepared, uh, with information for us this time. And, uhm, I really would like to know, uhm, I'd like some feedback on whether we could be a part of that transition document.

Uhm, but, I, again, I want to thank you. Uh, we've all been through some very, you know, difficult times. And, it's been one, uhm, it's actually been very trying for everyone. And, uh, I do really believe that everyone's doing the best that they can ,you know, in circumstances that none of really had a plan for.

So, I want to thank you for all your efforts to keep New York City, you know, running, and our youth being served. And, you know, I just hope that some of the issues that we've revisited that we visited through this committee can actually be resolved, and, uhm, ,you know, because the main purpose for our young people to be able to thrive and, uhm, and get ,you know, the full benefits of what New York City has to offer.

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And, we have to make... You know, we have the Youth Chair and the Senior Chair, these are two populations that New York City, if they don't recognize how important they are, uhm, we're going to really suffer the consequences.

So, uhm, I want to thank you all for taking, you know, the time today to come and, uhm, and testify.

And, uh, Deputy Director Ryan, thank you, u

Uhm, you know, we give... We, you know, in the
back rooms, MOCS and OMB a hard time. Uh, so, uh,
thank you for coming and answering our questions.

And, with that, uhm, we can have, uh, the public... And, I wish that, you know, uhm, DYCD would leave some to hear the providers. Uhm, because it really isn't fair. You know, uhm, they come to every hearing, and they go last. And, they have to listen, and, uhm, and sometimes... many times they don't agree with what's being said, uhm, but then DYCD doesn't have to stay and listen to hear what they're saying.

So, you don't have to hear it from me, uhm, someone needs to be here in the room now so that you can hear it from them.

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1 COMMITTEE ON YOUTH SERVICES 2 ASSOCIATE COMMISSIONER RATTRAY: And, Chair Rose, 3 we... We always leave someone behind to hear the 4 public... (Cross-Talk) 5 CHAIRPERSON ROSE: I know. Poor Andrew. Poor Andrew, uhm... (Cross-Talk) 6 7 ASSOCIATE COMMISSIONER RATTRAY: (INAUDIBLE 01:18:17) Andrew... (Cross-Talk) 8 9 CHAIRPERSON ROSE: Uh, yeah, I understand. You know, uhm, but sometimes I think it's good... 10 11 (Cross-Talk) 12 ASSOCIATE COMMISSIONER RATTRAY: You know we... 13 (Cross-Talk) 14 CHAIRPERSON ROSE: It's... It's good for, you 15 know, the commissioner level to hear from them. I don't know how... how uncensored they might 16 17 speak to you in a, uhm, in a meeting of stakeholders. 18 You know, but here, uhm, we usually... They usually 19 speak very forthright and, uhm... And, you get the 20 message. At least I know I do. 21 So, thank you, you know, thank you. 2.2 ASSOCIATE COMMISSIONER RATTRAY: Well, thank you, 2.3 Chair Rose, and thank you for your leadership.

CHAIRPERSON ROSE: Thank you.

COMMITTEE COUNSEL: Thank you, Chair.

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So, we will now turn to public testimony.

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For public testimony, I will be calling individuals in panels.

Council members who have questions for a particular panelist should use the Raise Hand function in Zoom, and you will be called on after everyone on that panel has completed their testimony.

For public panelist, once I call your name, a member of our staff will unmute you, and the Sergeant At Arms will announce... will give you the go ahead to begin speaking after setting the timer.

All public testimony will be limited to three minutes, and after I call your name, please wait for a brief moment for the Sergeant At Arms to announce that you may begin.

The next panelists... Or our first panelists will be in the following order: Daryl Hornick-Becker from The Citizens' Community for Children, Dante Bravo from United Neighborhood Houses, and Christine James-McKenzie of JobsFirstNYC.

Uhm, Daryl, you may begin.

SERGEANT AT ARMS: Time starts now.

DARYL HORNICK-BECKER: Good afternoon. My name is

Daryl Hornick-Becker and I am a Policy and Advocacy

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2 Associate at Citizens' Committee for Children of New York.

I'd like to thank Chair Rose and all the members of the Youth Services committee for holding today's hearing.

For our full set of recommendations, I refer you to my written testimony. Today I'll highlight just a few areas where action is needed in Youth Service contracts.

First, universal, year-round youth service programs start with a new RFP for providers. CCC and its partners in The Campaign for Children have long advocated for holistic, full year afterschool and summer programming with universal access. But, such a system remains out of reach as long as the sector remains underfunded, understaffed, and hampered by contracts that only cover part of the year.

It is well past time for a new RFP for these providers. DYCD and the new administration must issue an RFP and make awards as soon as possible.

And, new contracts must include several components to ensure the stability of the sector and the high quality of programs. They should follow budgeting model that includes cost escalators to address rising

indirect costs, consisting cost of living adjustments for staff, COVID-19 related expanses, and a base per participant rate that ensures quality standards are met and the wages are competitive.

A new RFP should also be for 12 months of the year not only to fund summer programs, but to allow providers to retain staff through the summer, onboard earlier for the fall, and support the months spent developing and planning after school programs.

Second, The Summer Rising Program would require major reforms before continuing, and providers still need to be paid.

Summer Rising's rollout presented providers with significant obstacles to its execution including a lack of coordination between city agencies, confusing commination to families about enrollment and insufficient CBO engagement during its development.

Despite these challenges, providers were able to step to ensure children and youth enjoy the programs.

And, yet, Summer Rising providers still have not been paid for their efforts.

Before any consideration to be made to continuing the program in further summers, DYCD, DOE, and the

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current administration must immediately pay all Summer Rising providers in full.

If Summer Rising is to be considered for next summer or as a multiple year program, we have several recommendations based on feedback collected from Summer Rising providers. These include:

Funding programs early and adequately, having a coordinated office to manage regulatory issues, pairing schools and CBOs in a thoughtful way, setting realistic enrollment targets and improving the enrollment process, ensuring safe staffing ratios, supporting children with IEPs, and of course paying providers on time.

And, finally, the city must improve the fingerprinting and staff clearances process. Since the implementation of the comprehensive background check process in 2019, background check turnaround times for CBO staff working in serving programs has lagged leading to staffing challenges in programs since before the pandemic.

Funding cuts during the pandemic and labor shortages since, have further exacerbated these challenges. The administration, DYCD, and DOHMH must collaborate effectively on the clearance process and

2 allow providers to on board new staff in a timely
3 manner... (Cross-Talk)

SERGEANT AT ARMS: Time expired.

DARYL HORNICK-BECKER: Thank you for the opportunity to testify.

COMMITTEE COUNSEL: Thank you for your testimony.

Dante Bravo, you may now begin.

SERGEANT AT ARMS: Time starts now.

DANTE BRAVO: Uh, Thank you, Chair Rose and members of the New York City Council, for the opportunity to testify. My name is Dante Bravo, and I am the Youth Policy Analyst at United Neighborhood Houses, also known as UNH.

UNH is a policy and social change organization that represents 45 neighborhood settlement houses, 40 of which are here in New York City that reach 765,000 New Yorkers from all walks of life.

For full recommendations, please refer to our full written testimony. Uhm, I won't belabor the point that the toll of this pandemic will be with this generation of young people for years to come. But, I do want to highlight that the disport impact on young people of young people of color and low income young

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people threaten to widen already existing racial and economic gaps.

In order to provide young people with high quality services to combat many of these systematic barriers and to ensure the stability of the Youth Services field in a post-pandemic recovery, UNH recommends the city do the following:

Pay overdue contracts immediately as well as commit to a faster contract payment process.

As an acute example, none of the settlement houses who ran Summer Rising programs have been paid as of today. This is nearly three months after the program has ended and while providers are still engaging with the demands of the field as we speak.

Clear the backlog of comprehensive background checks as well as create a faster process for background clearances in general.

Increase rates across COMPASS, SONYC, and Beacon contracts in the new Request for Proposals process (RFP) as well as move towards a 12 month contract model that includes summer programming, with planning for summer 2022 beginning no later than January 2022.

Commit to consulting with CBOs and their

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coalitions to better inform the contract conditions that CBOs perform their in.

And, ensure that non-profit sector employees under contract with New York City are paid fair wages for their labor.

It is especially important to ensure pay parity between Human Services workers and their city counter parts as CBOs cannot provide wages to compete with agencies like The Department of Education, which incentivizes frontline staff to leave for these jobs after CBOs have already trained, cleared, and developed these workers.

Recently, settlement houses have reported that their staff have directly received recurring emails from the DOE encouraging them to apply for substitute teacher positions. This indicates that on some level the city recognizes the need for these workers and the quality of their work.

Settlement staff have described feeling as though they are merely a pipeline for city agencies to hire competent staff on a short notice. If the city can recognize the inherent value of their work, it is then unconscionable for the city to continue the practice of low contract reimbursement rates.

Without immediate actions, CBOs across the city will be put in a position that is impossible to run quality programming, and our city's young people will pay the highest price despite having survived the pandemic for the past year and a half.

Thank you for your time and the opportunity to testify today.

For more information or to answer additional questions, you can reach me at dbravo@unhny.org.

Thank you.

COMMITTEE COUNSEL: Thank you for your testimony.

Christine James-McKenzie, you may now begin.

14 SERGEANT AT ARMS: Time starts now.

CHRISTINE JAMES-MCKENZIE: Good afternoon to the distinguished members of the Committee on Youth Services. My name is

Christine James-McKenzie and I'm the Associate of Communications, Learning, and Policy at JobsFirstNYC, which is a non-profit intermediary that creates and advances solutions that break down barriers and transform the systems supporting young adults and their communities in the pursuit of economic opportunities.

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I think we all agree that New York City has to act swiftly to reduce the number of the 18- to 24-year-olds who are out of school and out-of-work, and to connect these young adults to o training, education, and work opportunities, as well as advancing them along educational and career pathways.

To this end, we would like to share the following recommendations for the city that were informed by a diverse coalition of young adult workforce development and education stakeholders as well as 18-to 24-year-olds.

First is to reconsider procurement requirements and design to encourage collaboration. By allowing and rewarding collaborative applications, funders can both incentivize partnerships and create access to city funding for smaller organizations that lack the capacity to provide a range of services on their own.

Also, reduce or eliminate administrative barriers to participant data sharing and encouraging data transparency. And, this is something that we certainly believe is very important. When youthserving agencies share relevant data on individual clients, they serve those clients more rapidly and effectively.

Partner with young people in meaningful ways at all stages of designing, implementing, and evaluating initiatives and projects. They are smart. They know what they want. And, the direct input of these young adults an help surface needs and opportunities that might not be obvious to other stakeholders, it also highlights innovative approach for participant recruitment and service delivery, as well as provide unvarnished feedback on program effectiveness.

We also suggest allowing flexibility for organizations to design programs that meet local needs. Individual cohorts of out-of-school, out-of-work youth with shared experiences may benefit from customized service delivery models.

We thank you for your time and consideration. We appreciate this opportunity to testify and look forward to working with everyone who has taken the time out today to sit and have this discussion.

Thank you, Chair Rose, uhm, to the council members who are here, The Youth Services Council, as well as the DYCD.

COMMITTEE COUNSEL: Thank you so much for your testimony.

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We'll now turn to Chair Rose for questions for this panel.

CHAIRPERSON ROSE: Thank you. Uhm, I want to thank each of you for your testimony.

And, I want to say, I want to say right now, I want thank Associate Commissioner Rattray for staying, because I really do believe that ,you know, uhm, when you get it third hand, it doesn't have the same impact. Uhm, so, I thank you for staying.

Uhm, Anyone of you can answer this, but, uhm, what percentage of an increase in youth provider's contract... In the contract reimbursement rate do you believe is necessary and reasonable? What would be, uhm, a reasonable rate?

Do any of you feel... Do any of you have an idea? You don't have to if you... if you haven't thought about that.

DARYL HORNICK-BECKER: I can say when we were looking at Summer Rising, uhm, and looking at model budgets, and looking at what... based on providers' feedback what they would actually need.

We were looking at, like, 30 to 50% increases in rates. Uhm, something significant. Uhm, I know that my partners have United Neighborhood Houses, who,

uhm, aren't on the call right now, uh, have looked at providers with model budgets, and we could definitely get back to you on more specifics. But, it would be a significant increase in terms of percentages.

CHAIRPERSON ROSE: Mm-hmm. Mm-hmm. And, uhm, I don't know if he's still here, uh, he testified about sort of the pirating of youth workers, uhm, to DOE.

Uhm, and those jobs that they're being recruited for, do we have a sense of what the rate is -- what the rate of pay is? Uhm...

DARYL HORNICK-BECKER: A lot of the jobs are substitute jobs.

CHAIRPERSON ROSE: Okay. Okay.

DARYL HORNICK-BECKER: Yeah.

CHAIRPERSON ROSE: Okay. Uhm, and, uh, as a stakeholder, you know, what role do you think you should play in the RFP process? And, how... How much weight do you think it should come... you know, you should have in the decision making?

DARYL HORNICK-BECKER: Per... Going back to your question earlier, Chair Rose, uhm, a lot of weight.

Uh, providers can be (INAUDIBLE 01:31:46)... (Cross-Talk)

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CHAIRPERSON ROSE: I'm not surprised! I'm not surprised by that answer.

DARYL HORNICK-BECKER: Providers should be, uh, in constant consolations with the DYCD and the new administration on RFPs, specifically on the rates.

Because, the rates have to reflect the cost of services. They have to reflect the quality of programs. And, they have to also directly solve problems the sector is facing, uhm, problems like wages, problems like retaining and hiring onboarding staff, and problems like clearances.

So, all of that needs to be part of a new RFP and a new process. And, all of that only comes with engaging providers directly and before the RFP's actually released.

CHAIRPERSON ROSE: Uhm, do you think that DYCD could better support, or how... How would you like DYCD to support the providers and advocates? Uhm, Miss James-McKenzie or Mr. Hornick-Becker, both of you can respond.

CHRISTINE JAMES-MCKENZIE: (Background Noise)
Well, I will yield to, uhm, Mr. Hornick-Becker,
primarily because we are an intermediate, so I
(INAUDIBLE 1:32:47) ... (Cross-Talk)

2 CHAIRPERSON ROSE: Oh, okay.

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CHRISTINE JAMES-MCKENZIE: adequately speak to that. Uhm...

CHAIRPERSON ROSE: Okay. Okay.

DARYL HORNICK-BECKER: It... It starts with feedback and listening. Uhm, our CCC and The Campaign for Children have issued recommendations that include reforming the Children's Cabinet and constituting that with youth services providers themselves. So, that when there is a new RFP, for something like COMPASS and SONYC or something like summer programs, for something like SYP or childcare, you have children and youth providers directly at the table informing those processes -- from the beginning, to implementation, to rollout, to design, to enrollment.

Uhm, so, it starts there. I think it starts with direct feedback and really having them at the table from the beginning so that really would make the process easier from the start. And, then they're not... There isn't going to be things like an RFP being rescinded because rates aren't high enough, or as much delayed once those RFPs do come out if you

2 really have the providers at the table from the 3 start.

CHAIRPERSON ROSE: Okay, well, thank you. I...

I... Thank you both, uhm, for your testimony. Uhm,
and I think that's a great suggestion.

Uhm, I didn't ask, uhm, at what stage your stakeholders are brought in. Uh, I think it's a... that's a great, you know, place to start -- at the beginning instead of, you know, after some of the decisions have been made.

So, uhm, thank you both for your testimony.

Counsel?

COMMITTEE COUNSEL: Thank you, Chair Rose.

Uhm, I would like to remind council members who have questions for a particular panelist to use the Raise Hand function in Zoom. You will be called on the panel once...

Uhm, alright, well, seeing no hands raised, I believe we have concluded public testimony.

If we have inadvertently missed anyone who would like to testify, please use the Zoom Raise Hand Function, and we will call on you in the order in which your hand is raised.

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I am now confirming that we do not have additional questions or additional witnesses to testify or additional registrants.

So, at this point, I believe we have concluded public testimony for this hearing, Chair Rose.

Oh, you are muted. I'm gonna unmute you.

CHAIRPERSON ROSE: Uh, okay, well, that's a surprise, and thank you.

So, Associate Commissioner, you got off really easy. Uhm, usually the public testimony really goes on awhile. So, uhm, again, I thank you for being here. And, I thank our providers and our advocates who testified today.

Uhm, I know that DYCD has heard loud and clear that it is really... There is a necessity to get the RFP done -- out -- and, you know, and re... out and redistributed, uhm, and that, before you do that, that there needs to be input from all the stakeholders and advocates, so that, uhm, we won't have to rescind it.

There is really an overarching need to make sure that the cost per participant is commiserate with what is actually needed, you know, to get the job done.

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Uhm, you know, I really do like the analogy of the one ore. It shouldn't be. It shouldn't be. Uhm, we shouldn't even begin to look at youth services with that type of jaundiced eye that, "What can we get done with one ore?" You know, uhm, we should be starting from -- fully loaded, and work out.

So, I want to thank you. Uh, I am going to follow up on, uhm, the transition document, but I'm also, uhm, going to have a conversation in my exit interview about how we get the stakeholders to feel that, you know, they really are a part of the process — that their voices are heard, and fight really hard to make sure that our young people are the priority.

So, I, again, uhm, I thank you. I thank you all for the providers, and the service providers, and advocates, I thank you for your work. It's thankless work. Uhm, and, you know, if DOE recognizes how important you are, and that you should be compensated at a certain rate, I know that, uhm, DYCD knows...

I'm sure they have even more of an idea of what you're value is.

Uhm, so, we're going to work to sort of get all of these things to meet and there be some confluence.

25 And, uh, I thank you all.

1	COMMITTEE ON YOUTH SERVICES
2	Uhm, and with that, this meeting is adjourned
3	(GAVEL) at 2:40 p. m.
4	Thank you.
5	COMMITTEE COUNSEL: Thank you, Chair (Cross-
6	Talk)
7	ASSOCIATE COMMISSIONER RATTRAY: Thank you, Chair
8	Rose. Take care everybody. Thank you, Chair Rose.
9	Take care.
10	CHAIRPERSON ROSE: Alright, thank you.
11	COMMITTEE COUNSEL: Take care, Chair Rose.
12	CHAIRPERSON ROSE: Thank you. Love you all.
13	COMMITTEE COUNSEL: Bye.
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World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date: November 29, 2021