COMMITTEE ON FINANCE CITY COUNCIL CITY OF NEW YORK ----- Х TRANSCRIPT OF THE MINUTES Of the COMMITTEE ON FINANCE -----Х January 14, 2025 Start: 10:05 a.m. Recess: 11:13 a.m. HELD AT: COMMITTEE ROOM - CITY HALL B E F O R E: Justin L. Brannan, Chairperson COUNCIL MEMBERS: Diana Ayala David M. Carr Crystal Hudson Keith Powers Yusef Salaam Nantasha M. Williams OTHER COUNCIL MEMBERS ATTENDING: Sandy Nurse World Wide Dictation 545 Saw Mill River Road - Suite 2C, Ardsley, NY 10502 Phone: 914-964-8500 * 800-442-5993 * Fax: 914-964-8470

1

www.WorldWideDictation.com

A P P E A R A N C E S

Annette Hill, Deputy Commissioner of Customer Operations at the New York City Department of Finance

Jake Capistran, Director of Intergovernmental Affairs at the New York City Department of Finance

Paula Segal, Senior Staff Attorney in our Equitable Neighborhoods Unit at TakeRoot Justice

Alexander Knipenberg, Senior Staff Attorney at Brooklyn Legal Services Corporation A

Tamara del Carmen, Director of the Foreclosure Program at Brooklyn Legal Services Corporation A

Sunny Jo, Attorney with the Legal Aid Society

Joan Erskine, Board Member of Brooklyn Level Up

Tobias Campbell, East New York Community Land Trust

Hannah Anousheh, Campaigns Director for the East New York Community Land Trust

John Krinsky, self

Pamela Herrera, Land Justice Coordinator for the Western Queens Community Land Trust

Will Spisak, Senior Program Associate at New Economy Project

A P P E A R A N C E S (CONTINUED)

Lacey Tauber, representing Brooklyn Borough President Antonio Reynoso

Christopher Leon Johnson, self

Alexis Foote, founder and board member of the ReAL Edgemere Community Land Trust

2	SERGEANT-AT-ARMS: This is a microphone
3	check for the Committee on Finance. Today's date is
4	January 14, 2025. We're located in the City Hall
5	Committee Room. Recording is done by Rocco Mesiti.
6	SERGEANT-AT-ARMS: Good morning, and
7	welcome to today's New York City Council hearing for
8	the Committee on Finance.
9	At this time, we ask that you silence all
10	electronic devices and at no time are you to approach
11	the dais.
12	If you would like to sign up for in-
13	person testimony or have any other questions
14	throughout the hearing, please see one of the
15	Sergeant-at-Arms.
16	Chair Brannan, we're ready to begin.
17	CHAIRPERSON BRANNAN: Thank you, Sergeant.
18	[GAVEL] Okay, good morning, and welcome to today's
19	Finance Committee hearing. I'm Council Member Justin
20	Brannon. I have the privilege of Chairing the
21	Committee on Finance. I want to recognize that we've
22	been joined this morning by Council Members Nurse and
23	Carr, and we have Council Member Moya on Zoom.
24	Today, the Committee will hold a public
25	hearing to consider a number of bills and a
ļ	

2 resolution related to the Department of Finance 3 Administration of real property records and taxes, 4 two primary administrative responsibilities that directly affect the rights and livelihood of real 5 property owners and the families who call those 6 7 properties home. This hearing continues the work that the Council undertook with the Home Preservation and 8 9 Debt Resolution Reform Act. That bill put in place a number of reforms to ensure homeowners who are behind 10 on their taxes and water bills would have realistic 11 12 paths to resolving their delinquency status and 13 safequard their homes from predatory actors. We've 14 seen that for many of our homeowners, the threat of 15 losing their homes due to deed theft intensifies when the property is behind on tax bills. In prior 16 17 hearings this session, the Council Committees have 18 heard troubling testimony of thieves who prey on 19 seniors and target black and brown homeowners as well 20 as properties encumbered by liens. We can't forget 21 that these problems exist against the backdrop of an 2.2 ongoing housing crisis in our city. It's for these 23 very reasons that I'm particularly interested today in discussing the ways that the Department of Finance 24 does or can leverage its outreach and recording 25

responsibilities to help New Yorkers, particularly 2 3 those at greatest risk of losing their homes, to 4 ensure that they receive all the tax breaks that they're eligible for and afforded as much protection 5 from deed theft as we can reasonably provide. I look 6 7 forward to hearing feedback on how the legislation 8 considered today could support this objective and 9 promote security and stability for homeowners, their families, and their communities. 10

11 Three of the items we'll hear about today 12 are prime sponsored by my good friend, Council Member 13 Nurse, proposed Intro. Number 782-A, which relates to 14 outreach to property owners subject to municipal 15 taxes, Intro. 783, which relates to the public recording of tax liens, and Resolution 327, which 16 17 would call on the State to adopt legislation giving 18 real property tax owners the benefit of retroactive 19 application tax exemptions. This is all a 20 continuation of our promise when we did meaningful 21 lien reform last year that we weren't done and that 2.2 we were going to continue keeping our promise to 23 homeowners. So, I'm now going to turn it over to Council Member Nurse for her remarks on this 24 legislation. 25

2	COUNCIL MEMBER NURSE: Thank you, Chair
3	Brannan. Good morning. Today we're hearing three of
4	my bills, as was just mentioned, that will help
5	homeowners stay out of property tax debt and avoid
6	the tax lien sale. These bills follow the significant
7	changes this Council made to property tax debt
8	collection and the lien sale last year. While we have
9	made significant reforms to the lien sale, there will
10	still be those owners who fall into arrears when they
11	could and should be benefiting from property tax
12	exemptions. For those owners who are paying more than
13	they should be, Intro. 782 will require DOF to
14	proactively notify owners of exemptions they may be
15	eligible for, as well as their renewal applications,
16	ensuring greater compliance for the City and relief
17	for homeowners. Additionally, this bill will better
18	protect homeowners from deed theft and other
19	speculative behavior by notifying them or a
20	designated third party on how to sign up for City
21	Alerts if and when financial documents that have been
22	recorded against their property.
23	Just as these reforms should be as easy
24	as possible to access, it should also be easy to

figure out if your property has a lien in the first

25

2	place. To this effect, Intro. 783 will require DOF to
3	record tax liens on ACRIS when the lien exceeds
4	5,000, thereby providing one more medium where owners
5	can find out if they are behind in their taxes.
6	Lastly, Reso. 327 calls on the State to
7	help struggling homeowners who may have accrued debt
8	while being eligible for, but not taking advantage
9	of, property tax exemptions. By allowing eligible
10	homeowners to have these exemptions applied
11	retroactively, we can bring at-risk households into
12	compliance, save people's homes, and stabilize
13	neighborhoods.
14	So, I'm hoping these bills will not only
15	support our tax rules, but keep people in their homes
16	and debt-free, and I'm really looking forward to any
17	feedback the Administration has, and thank you, Chair
18	Brannan.
19	CHAIRPERSON BRANNAN: Thank you, Council
20	Member Nurse. We've also been joined by Council
21	Members Hudson and Ayala.
22	In addition to Council Member Nurse's
23	three pieces of legislation, the Committee will hear
24	Introduction 889, which was prime sponsored by
25	Council Member Hudson. 889 relates to providing
l	

2 notification to Council Members of the recording of 3 certain real estate instruments. I'll now turn it 4 over to Council Member Hudson for remarks on her 5 legislation.

COUNCIL MEMBER HUDSON: Thank you so much, 6 7 Chair Brannan, and good morning. This bill will 8 require the Department of Finance to notify the local 9 Council Member whenever a deed-related or mortgagerelated document is recorded that affects a property 10 11 interest held by the same party for at least 30 12 years. Deed theft remains a significant issue, 13 particularly in Districts like mine, which are 14 experiencing rapid gentrification, and are home to 15 many longtime black and brown homeowners. I've heard 16 too many stories of older adults who have had their 17 home titles stolen without their knowledge or 18 consent. Over the past decade, more than 3,500 19 homeowners have filed deed theft complaints with the 20 Sheriff's Office. Despite important progress in Albany to make deed theft a crime and to expand the 21 Attorney General's authority to prosecute these 2.2 23 cases, there's still much work to be done to eliminate this problem once and for all. Over the 24 past few months, I've worked with the Legislative 25

Division to explore ways the Council could intervene 2 3 in the deed registration process to flag potentially fraudulent transactions before they're finalized. 4 Unfortunately, we've learned that this Body is 5 largely preempted from interfering in the deed 6 7 registration process. However, that doesn't mean we shouldn't act. This bill will ensure that we are all 8 9 notified whenever a longtime property has changed hands and gives us the chance to reach out to the 10 constituent to ensure their deed was transferred 11 12 legitimately and to connect them with the Sheriff's 13 Office and Attorney General if it was not. We must 14 take an all-encompassing approach to protect the 15 homes that our elders have owned for decades from theft. Thank you. 16 17 CHAIRPERSON BRANNAN: Thank you, Council

Member Hudson. And last but not least, the Committee will hear Introduction 1086, which was prime sponsored by Council Member Williams. 1086 relates to notifying interested parties of the recording of certain real estate instruments. Council Member Williams is not with us just yet.

24 Before we turn to testimony from the 25 Administration, I want to thank the Staff, obviously

the Finance Division, for their work in preparing for 2 3 this hearing. Nick Connell, Counsel to the Division, 4 Michael Sherman, Senior Policy Analyst, and Emra Adev, our Deputy Director. We're now going to hear 5 testimony from the Department of Finance. Deputy 6 7 Commissioner for Customer Operations, Annette Hill, 8 and Director of Governmental Affairs, Jake Capistran, 9 who is present for Q and A. I'll now have Nick, our Counsel, administer the oath. 10 11 COMMITTEE COUNSEL CONNELL: Good morning. 12 Do you affirm to tell the truth, the whole truth and 13 nothing but the truth, in your testimony before this 14 Committee and to answer Council Member questions 15 honestly? Deputy Commissioner. DEPUTY COMMISSIONER HILL: I do. 16 17 COMMITTEE COUNSEL CONNELL: And Director. 18 DIRECTOR CAPISTRAN: I do. 19 CHAIRPERSON BRANNAN: Okay, you may begin. 20 DEPUTY COMMISSIONER HILL: Good morning, Chair Brannan and the Members of the Committee on 21 2.2 Finance. My name is Annette Hill, and I serve as the 23 Deputy Commissioner for Customer Operations for the

New York City Department of Finance. I'm also joined

11

2 by our Director of Intergovernmental Affairs, Jake3 Capistran.

I'm here today to address several pieces 4 5 of legislation that fall under the Department of Finance responsibilities. Intro. 782, sponsored by 6 7 Council Member Nurse, would require the Department of 8 Finance to include information regarding personal 9 property tax exemption with the Statement of Accounts, such as the Senior Citizens' Homeowner 10 11 Exemption, Disabled Homeowner Exemption, and the Co-12 op Condo Abatement and the Veterans Exemption. 13 Additionally, this bill would require the Department 14 of Finance to provide information to property owners 15 on how to sign up to receive notifications when an 16 action is recorded, such as refinancing the mortgage, 17 paying off the mortgage, liens, etc., against their 18 property. Lastly, this bill would require the 19 Department of Finance to notify property owners when 20 their personal exemption requires renewal. The 21 Department understands the desire and agrees with the proactive outreach to property owners and will 2.2 23 implement this approach in several practices. Each January, the Department of Finance sends out notices 24 25 of property values based on the Tentative Assessment

Rule. This informs property owners of their property 2 3 value and their anticipated overall tax bill. Within this notification, the Department informs the 4 taxpayer of tax exemptions that they can apply for. 5 Secondly, every recipient of an exemption receives a 6 notice in the mail as required by law when their 7 8 exemption is up for renewal, accompanied by 9 instructions on how to renew. Lastly, DOF sends new property owners a welcome package with information on 10 11 how to sign up for notifications, including for 12 family members. From the Administrator's perspective, 13 we believe our current practices are the better 14 vehicle for communicating all of this critical 15 information. We are careful to walk the line between 16 communicating effectively and overburdening taxpayers 17 with too much information. Turning to the second bill, Intro. 783, 18

also sponsored by Council Member Nurse, which will require the Department of Finance to record a lien in ACRIS, the system of record for the City Register, any time a property occurs more than 5,000 in lawful debt that is over three years old. Currently, the Department records lien in ACRIS only when a property is sold through the tax lien sale. For liens that

23

24

25

have not been sold yet, meaning they have not met the 2 3 qualifications for the lien sale, a property owner can view this information on DOF's online property 4 tax system. The Administration believes the current 5 practice of recording liens is the appropriate course 6 7 of action and does not support changing it. 8 Delinquent balances appear in guarterly or semiannual 9 bills, and under Local Law 82 of 2024, we send notices to property owners with overdue balances of 10 11 over 100 dollars. In addition, once a debt reaches threshold for inclusion in the lien sale, we send 12 13 repeated notices as part of the reforms included in Local Law 82. We will conduct extensive outreach to 14 15 ensure owners are aware of their debt. Our goal is to 16 help owners resolve their debt before the liens are 17 sold. Recording liens in ACRIS would be redundant and 18 risk exposing owners' financial strength to 19 unscrupulous actors without providing clear additional benefits. 20 21 Intro. 889, sponsored by Council Member 2.2 Hudson, would require the Department of Finance to

notify Council Members any time a recording is made

the last 30 years. Outreach notifications are our

on a property that has not had an action taken within

2	first line of defense against deed theft or fraud.
3	Since 2014, the City has implemented proactive
4	measures to combat deed theft, including an internal
5	flagging system for properties with no activity in
6	the last 40 years. This bill is in the spirit of the
7	City Register's work and we happily work throughout
8	the legislative process with the Council.
9	Lastly, Intro. 1086, sponsored by Council
10	Member Williams, would require the Department of
11	Finance to notify through mail, email, or phone any
12	recordings through ACRIS to interested parties within
13	30 days. The Department of Finance supports this
14	practice and the bill.
15	These four bills pertain to some of the
16	Department of Finance's most important services to
17	New Yorkers. We support the goals of this proposed
18	law and we look forward to collaborating with those
19	bill sponsors and Council. Thank you for allowing me
20	to testify and I'm happy to take your questions.
21	CHAIRPERSON BRANNAN: Thank you,
22	Commissioner. I now want to turn it over to Council
23	Member Williams for remarks on her bill, 1086.
24	COUNCIL MEMBER WILLIAMS: Thank you so
25	much, Chair Brannan, for convening today's hearing

and for your leadership in guiding the important work 2 3 of the Finance Committee. I also want to extend my 4 deepest gratitude to the Brooklyn Legal Services Corporation, for bringing this critical issue to 5 light and for their tireless advocacy on behalf of 6 7 our city's most vulnerable homeowners. Their work and 8 dedication have been instrumental in inspiring the legislation we are discussing today. The bill before 9 you that you just discussed, Intro. 1086, seeks to 10 11 address a pressing issue affecting property owners in 12 our city, the problem of title clouding. A cloud on a 13 title creates significant uncertainty about a 14 property's ownership, often leading to devastating 15 consequences for homeowners. This issue is not merely 16 administrative, it has real and lasting impacts on 17 people's lives, leaving them vulnerable to fraud, 18 extortion, and in some cases the loss of their homes. 19 Intro. 1086 proposes an amendment to Section 7-628 of 20 the Administrative Code to enhance transparency and 21 protect property owners. Specifically, this 2.2 legislation would require the Department of Finance 23 to notify interested parties by email, text message, and postal mail when a deed-related or mortgage-24 related document has been recorded for a property. 25

These notifications must be sent no later than 30 2 3 days after the document's recording. This simple but 4 crucial step would create an additional safeguard 5 against title clouding by ensuring property owners are properly informed of any changes affecting their 6 7 title. It provides homeowners with an opportunity to address potential issues quickly, reducing the risk 8 9 of being caught unaware by fraudulent activity. Title clouding often stems from predatory schemes that 10 11 disproportionately target low-income and elderly 12 homeowners, many of whom have built their lives and 13 families around their homes. Brooklyn Legal Services 14 Corporation A has seen firsthand the devastating 15 effects of these scams as they have helped 16 constituents who fall victim to title fraud or 17 orchestrated by bad actors seeking to extort or steal 18 their homes. This bill is a proactive measure to 19 empower homeowners, providing them with tools to 20 protect one of their most valuable assets. By 21 leveraging multiple channels of communication, email, text, and postal mail, we ensure that homeowners 2.2 23 receive timely and accessible notifications regardless of their preferred method of 24 correspondence. As elected officials, it is our duty 25

to protect our constituents from harm and provide them with the resources they need to safeguard their futures. Intro. 1086 is one step toward achieving that goal, and I urge all of you to join me in supporting it.

Again, in closing, I want to thank Chair Brannan for convening this hearing and for BKA for their advocacy and partnership, and thank you because you have no problems with my bill, so that's exciting. I look forward to moving forward and bringing this meaningful protection to homeowners across the city. Thank you.

14 CHAIRPERSON BRANNAN: Thank you, Council 15 Member Williams. I just have a couple of questions 16 and I want to turn it over to the bill sponsors for 17 some of their questioning.

18Just broadly, what efforts does19Department of Finance make to inform residential20property owners about available tax breaks?

DIRECTOR CAPISTRAN: Thank you for the question, Council Member. The Department of Finance does proactive outreach in a number of ways. We have an outreach team that does hundreds of events a year that interact with thousands of New Yorkers that

inform New Yorkers about our benefit programs. We 2 partner with council members. We go out to community 3 4 boards. We do a number of events. Separate from that, we do a number of direct mailings. So, we inform 5 property owners through our notice of property 6 values, NLPVs, which will go out to property owners 7 8 tomorrow, actually, funny enough. It has exemption 9 information in those mailings. We inform property owners through our late-day notices as well, 45-day 10 11 late-day notices, which thanks to Local Law 82, the 12 Tax Lien Sale Bill, that notifies property owners of 13 exemptions. And additionally, we also offer a welcome package to New Yorkers any time a property owner buys 14 15 a new property in New York City. That informs 16 property owners of exemption information that could 17 benefit them. And most recently, as of last year, we 18 did direct mailings to recipients that we thought 19 would be, that would qualify for SCHE and DHE 20 benefits, and so we did about 19,000 mailings last year, and this year, we're looking to do about 41,000 21 2.2 mailings. So, we're really trying multiple different 23 avenues to do proactive outreach on our benefit 24 programs.

2 CHAIRPERSON BRANNAN: Okay. And does DOF 3 have available data that would give us the info we 4 need to compare the number of taxpayers who are 5 eligible for a tax break versus those who are 6 actually taking advantage of the tax break?

7 DIRECTOR CAPISTRAN: In 2022, we did this 8 for SCRIE/DRIE recipients. We paired some data that 9 we had from the state level, and we found about 135,000 eligible households. SCRIE/DRIE is a little 10 11 different because we do that based off income, but there's other criteria for SCRIE/DRIE. It's a little 12 13 bit different than SCHE and DHE. In that population, 14 we're not aware of everyone's rental status and what 15 they pay for rent, which is critical. As for SCHE and 16 DHE, we work with the State as well to determine the 17 eligible population. There should be upcoming numbers in the next few months that we will have to determine 18 19 the eligible populations for these programs.

20 CHAIRPERSON BRANNAN: Okay. Does DOF have 21 any specific or explicitly stated goals related to 22 enrollment in these tax breaks? Like, we'd like to 23 see 75 percent of eligible taxpayers.

24 DIRECTOR CAPISTRAN: Of course. Yes,25 Council Member. Prior to the pandemic, we had more

1 COMMITTEE ON FINANCE 21 2 folks on program, and now we're back. I think the 3 numbers as of FY24 were, I believe, 64,000 or so for SCHE and DHE. 4 CHAIRPERSON BRANNAN: 64,000 folks who are 5 enrolled? 6 7 DIRECTOR CAPISTRAN: Let me pull up the right numbers for you. Excuse me. SCRIE/DRIE was 8 9 about 64,000 last year, and SCHE/DHE was about 46,000. 10 11 CHAIRPERSON BRANNAN: Those numbers were 12 enrollment? 13 DIRECTOR CAPISTRAN: On program. 14 CHAIRPERSON BRANNAN: And what about 15 eligibility? 16 DIRECTOR CAPISTRAN: As I said, Council 17 Member, excuse me, we don't have those numbers just 18 yet. We're still working through the eligibility, and 19 they'll be ready in the upcoming few months here. But 20 to your point, if a New Yorker is available for a 21 program, available for benefit, we're trying our best 2.2 to get to them, to reach out to them. As I mentioned, 23 we have direct and indirect outreach through our community events and through direct mailings. Our 24 outreach team is willing to partner with any Council 25

2	Member and any community board to try to get the word
3	out there. If I can reference the mailings I spoke
4	about earlier, the 19,000 mailings we sent out to
5	households directly last year, we received about
6	3,900 responses. And of those 3,900 responses, about
7	3,300 of them were accepted on program. And so, even
8	with direct mailings, it's still not a sure shot that
9	we're going to get them on program.
10	CHAIRPERSON BRANNAN: What happens if a
11	homeowner sends in an application for a tax break
12	after the deadline?
13	DIRECTOR CAPISTRAN: If it's after the
14	deadline, if it's after March 15th, they will not be
15	considered until the following fiscal year.
16	CHAIRPERSON BRANNAN: And would you pre-
17	enroll them for the upcoming year?
18	DIRECTOR CAPISTRAN: I want to make sure
19	I'm 100 percent correct. We have an application
20	period for new applicants and renewals. Renewals
21	starts in September and ends on March 15th for these
22	programs, and I believe the initial application is
23	January to March.
24	CHAIRPERSON BRANNAN: Let's say a
25	homeowner sends in an application for a tax break

1 COMMITTEE ON FINANCE 23 after the deadline. Is at least a record kept of that 2 3 application to make sure that you reach out to them 4 for the next year? DIRECTOR CAPISTRAN: I will have to talk 5 to the team to see if that's something we do. 6 7 CHAIRPERSON BRANNAN: I'd like to know 8 what happens to those ... If people get in late, what 9 happens to those applications? I want to turn to Council Member Hudson 10 11 for some questions. 12 COUNCIL MEMBER HUDSON: Sure. Just a 13 couple. Thank you. What efforts does the Department 14 of Finance via ACRIS or another system currently 15 undertake to proactively notify title holders when 16 changes to that title have been registered? 17 DIRECTOR CAPISTRAN: Could you repeat your 18 question again? Sorry, Council Member. 19 COUNCIL MEMBER HUDSON: Sure. What efforts does the Department of Finance via ACRIS or another 20 system currently undertake to proactively notify 21 title holders when changes to that title have been 2.2 23 registered? DIRECTOR CAPISTRAN: Apologies for making 24 25 you repeat that question.

2	COUNCIL MEMBER HUDSON: No, no. It's okay.
3	DIRECTOR CAPISTRAN: Every property owner
4	in New York City will receive a notification when a
5	recording happens through ACRIS. It goes out via
6	mail, and so that is one way. I believe that's our
7	most direct and effective effort of notifying a
8	property owner when something happens against their
9	property record. Deputy Commissioner, do you have
10	anything to add?
11	DEPUTY COMMISSIONER HILL: Also, we do a
12	lot of outreach. At all the outreach sessions, we
13	ensure that we talk about the notification program.
14	We give our brochures on how to sign up. But like
15	Jake just mentioned, the way we get information is as
16	soon as it gets recorded, you will get a
17	notification. You don't have to sign up. It's
18	automatic for all New Yorkers who has property get a
19	notification, and that usually goes out within three
20	to five days.
21	COUNCIL MEMBER HUDSON: Okay. Thank you.
22	And then does DOF currently have internal processes
23	to flag potentially illicit title changes?
24	DIRECTOR CAPISTRAN: Yes, Council Member.
25	There's a number of flags. Assistant Commissioner,
ļ	

our City Registrar, Colette, who testified back in 2 3 September, she runs an amazing team, an amazing, wonderful team of examiners, and so there's dozens of 4 flags that are in ACRIS, and so a majority of 5 recordings that happen, they happen online. Folks do 6 7 them from their homes, from their computers. We have 8 an internal flag system, and any time a document that 9 sets off a flag, our examiners will carefully review them, make sure to double-check. There's clear signs 10 11 of deed fraud and deed theft, as she went over it 12 articulately in the last hearing. But any time it's 13 not in... it warrants further review, it then goes to 14 an internal audit team, essentially, and the 15 examiners take an even closer look than that. And if 16 we still feel as though this is a fraudulent document, then it goes to the Sheriff's Office. And 17 so there's a number of checks and balances that the 18 19 examiners do. Deputy Commissioner, if you want to go 20 over some of them. 21 DEPUTY COMMISSIONER HILL: Yeah, the

quality review team really looks to ensure that we look at the prior deeds. We want to make sure that there is a direct transfer. We can't do a title search, but we do look to see if there's a direct

24

25

transfer. We'll look to see if there hasn't been a 2 3 recording on the property within the last 40 years. We'll go back and we'll look at the records. We 4 5 ensure that the assessed value, it's not being transferred for zero consideration. Any time there's 6 7 zero consideration, we pull that and we look at it and we look at the assessed value. There's several 8 9 things that we also ... several flags in our system eludes the examiners that this potentially could be 10 11 fraudulent, as Director has just mentioned. And one of them will tell us if the same, we have repeat 12 13 offenders. If somebody has come in before and they 14 actually put something on, they tried to record 15 something that was fraudulent, it alerts us right away and it goes to a quality review team and we'll 16 17 notify the sheriff. 18 COUNCIL MEMBER HUDSON: Okay, great. Thank 19 you so much. 20 CHAIRPERSON BRANNAN: I now want to turn 21 to Council Member Nurse for some questions. 2.2 COUNCIL MEMBER NURSE: Yes. One, I just 23 want to thank you for laying out some of the numbers

that you've said, but given that you don't have hard

numbers for underutilization of exemptions, I think

2	it behooves DOF to just continue to over outreach as
3	much as possible, and this is why we put so much
4	emphasis on that in-person outreach funding for
5	people who might be missing that January piece of
6	mail or they're elderly or their nephew is not paying
7	attention to what type of mail comes in. So, you
8	mentioned the direct mailings that you sent out, but
9	can you, for the record, for the purposes of this
10	hearing, list out the schedule of direct mail that
11	goes out starting in January, that list out the
12	opportunities for exemptions, how to sign up for
13	notifications, that has all that information, just so
14	we can have it on the record for folks.
15	DIRECTOR CAPISTRAN: Yes, I can. January
16	15th notice of property value goes out to every
17	property owner in New York City. On January 1st, just
18	to take a step back, on January 1st statements of
19	accounts, SOA, will go out, and then 45 days after
20	that, there will be the 45-day late notice, so that
21	will also go out this year. Then renewal mailings go
22	out as well. If you want an actual calendar, I can
23	get you…
24	
25	

2 COUNCIL MEMBER NURSE: If you can't list 3 them, if you could just provide us a schedule 4 calendar. 5 DIRECTOR CAPISTRAN: I can get you an

6 actual calendar. Instead of working backwards in my 7 head right now.

8 COUNCIL MEMBER NURSE: Yeah, I would just 9 like a concrete number of this is how many direct mailings a household would receive specifically that 10 11 has here's if you qualify for exemption, here's how 12 to get notification, here's how to get someone else 13 notified if you're not able to deal with these 14 matters yourself, so that we can have an 15 understanding exactly for the record on the public. I don't have any other questions at the moment. 16

CHAIRPERSON BRANNAN: I appreciate DOF's 17 18 partnership on this whole process. I think you guys 19 have been great. There's a perception out there that 20 there's a bag of money sitting on a table somewhere 21 that says property of the taxpayers, and unless they 2.2 call and ask about it, they never get the money. The 23 more outreach we can do, the more ways that we can partner with you on that outreach, the better. I 24 think meeting people where they're at is more 25

2	important than ever now. Again, we've been very
3	encouraged by the partnership on the lien sale
4	reform, but I think continuing that maintenance and
5	making sure that we're making sure that the reforms
6	that we made, that they're actually working and have
7	the intended desired effect are super important, but
8	also just doing a better job at writ large of so many
9	of these tax breaks and different programs that are
10	out there that could really help people if only they
11	knew about them.
12	I want to turn to Council Member Williams
13	for questions.
14	COUNCIL MEMBER WILLIAMS: Thank you,
15	Chair. I just had one question and it's about the
16	steps that the Office of the City Register takes when
17	reviewing a document that someone has submitted for
18	recording. Is the agency capable of detecting
19	forgeries of fraud in this process?
20	DEPUTY COMMISSIONER HILL: The examiners
21	look for basic things that are required by law and by
22	statute for recording. Document must be dated. The
23	name and address of the parties must be on the
24	recording endorsement page. The documents must be
25	signed, notarized, and acknowledged. Property

description should be in the document, including the 2 3 borough block and lot. If it's a deed, we look for additional information, such as a New York City tax 4 return form, New York State transfer report, New York 5 State transfer tax form. We look at all of those 6 7 things. On the New York City return, it gives the 8 assessed value. That's one of the things that the 9 staff will look for, the assessed value. If the property is being transferred with zero 10 11 consideration, that's usually a flag that we will 12 move to our quality review group to look at it. As I 13 said before, if we see that this property is being 14 transferred by somebody who has been on our radar as 15 possibly committing fraud, we'll also move it to our 16 quality review. We also verify with the State that 17 the notary is registered with the state. If we find 18 there's a notary issue, we'll also remove it. The 19 examiners can't look at it as right away and 20 determine it is fraud, but because of our flags, 21 we'll do a deeper research and partner with our 2.2 Sheriff's Department to go out and talk to the person 23 who is actually doing the recording and speak to the 24 property owner.

2	COUNCIL MEMBER WILLIAMS: I know you're in
3	support of my bill. Would you say allowing for
4	homeowners to have information about when there are
5	any changes can also support the work of making sure
6	there isn't fraudulent activity with title clouding?
7	DEPUTY COMMISSIONER HILL: Absolutely,
8	which is why we do say that when the property is
9	recorded, everyone gets a notice immediately. The
10	owner of record for Finance will get a notification
11	saying something has occurred on your property,
12	something was recorded. We give them the sheriff's
13	number if they're not aware of it. We tell them how
14	to look up the information, and we also encourage
15	people to actually be proactive and go into ACRIS and
16	look and see what's being done against your property.
17	COUNCIL MEMBER WILLIAMS: Thank you.
18	Thanks, Chair.
19	CHAIRPERSON BRANNAN: Last question for
20	me. Does DOF have any research or data that shows
21	which type of outreach has been more effective than
22	others so far? You know, in-person events, emails,
23	letters?
24	DIRECTOR CAPISTRAN: To my knowledge, I
25	would have to go back to the team and ask if we have

1 COMMITTEE ON FINANCE 32 2 that information. I think we only have... I'll have to 3 ask the team. 4 CHAIRPERSON BRANNAN: Okay. None of my Colleagues have questions. We are good to go. Thank 5 6 you, guys, very much. 7 DIRECTOR CAPISTRAN: Thank you all. 8 DEPUTY COMMISSIONER HILL: Thank you. 9 We've also been joined by Council Member Salaam. Now, we're going to end our 10 11 Administration testimony and open up the hearing for 12 public testimony. 13 Before we begin, I must remind members of 14 the public that this is a formal government 15 proceeding and that decorum shall be observed at all 16 times as such. Members of the public shall remain 17 silent at all times unless you are testifying. 18 Witness table is reserved for people who 19 wish to testify. No video recording or photography is 20 allowed from the witness table. Furthermore, members 21 of the public may not present audio or video 2.2 recordings as testimony, but they may submit 23 transcripts of such recordings to the Sergeant-at-Arms for inclusion in the official hearing record. 24 25

2	If you wish to speak at today's hearing,
3	please make sure you've filled out an appearance card
4	that you can get at the desk in the back, the
5	Sergeant-at-Arms desk at the back, and wait for your
6	name to be called. Once you've been recognized,
7	you'll have two minutes to speak on the legislation
8	considered today.
9	If you have a written statement or
10	additional written testimony you wish to submit for
11	the record, please provide a copy of that testimony
12	to the Sergeant-at-Arms. For those in the Committee
13	Room today or those watching at home, you may also
14	email written testimony to <pre>testimony@council.nyc.gov</pre>
15	within 72 hours of the conclusion of this hearing.
16	Audio and video recordings will not be accepted.
17	When you hear your name, please come up
18	to the witness panel. I'll now call our first panel
19	of witnesses. We have Alexander Knipenberg, Tamara
20	del Carmen, Sunny Joy, or Sunny Jo, sorry, and Paula
21	Segal.
22	Paula, you want to start? Just say your
23	name and your organization and then begin.
24	PAULA SEGAL: All right. Thank you so

25 much. Thank you so much for holding this hearing, and

2	my written testimony says good afternoon, but good
3	morning, and it's great to be here. Paula Segal. I
4	work at Take Root Justice, and I'm speaking today as
5	Senior Staff Attorney in our Equitable Neighborhoods
6	Unit. We are a member of the Abolish the Tax Lien
7	Sale Coalition. As I think the Members of the Council
8	know, the Coalition advocates for the full abolition
9	of the New York City lien sale for properties in the
10	city and its replacement with systems that preserve
11	homeowners and tenants' ability to stay in their
12	homes, promote racial equity, and support community
13	land trusts. I just want to respond directly,
14	actually, to something that the Department shared and
15	point out an article that I printed for you all, so
16	you can have it. This came out in December. It's
17	called How Savvy Investors Can Spot Distressed
18	Properties Before New York City's Tax Lien Sale. I
19	used to serve on a city bar committee with Benjamin,
20	the author. Speculators have all of the information
21	they need to find distressed homeowners in today's
22	world. In fact, by publishing the tax lien sale
23	lists, the Department is providing a clear road map
24	to find all of them in one batch. We are asking to
25	level the playing field and make sure that individual

property owners also get City liens recorded on their 2 3 individual properties if they're in a position where 4 they have a lien that is more than three years past due and worth more than 5,000 dollars. That's the 5 same threshold we're using, the highest threshold 6 7 we're using for inclusion in the lien sale and for 8 putting folks on that speculator's road map that 9 we're going to publish in February, that they're already getting ready for. I think anything the 10 11 Department has to say that suggests that what we 12 would be doing by utilizing the powerful ACRIS 13 system, which you heard a lot about just now, to let 14 folks know when they have liens due to the City of 15 New York is going to be harming property owners is 16 just a red herring. It's infuriating. I hope that 17 this Council will help homeowners because speculators 18 are already doing fine. 19 CHAIRPERSON BRANNAN: Thank you, Paula. Go 20 ahead. 21 ALEXANDER KNIPENBERG: Good morning, Council Members. 2.2 23 CHAIRPERSON BRANNAN: Make sure your mic's 24 on. 25

ALEXANDER KNIPENBERG: Good morning, Council Members. I'm Alexander Knipenberg. I'm a Senior Staff Attorney at Brooklyn Legal Services Corporation A. Tamara will testify today, and I will answer if there are any questions on the end of the testimony.

8 TAMARA DEL CARMEN: Good morning. My name 9 is Tamara del Carmen and I am the Director of the Foreclosure Program at Brooklyn Legal Services 10 11 Corporation A, or Brooklyn A. I'm here with my colleague, Alexander Knipenberg, Senior Staff 12 13 Attorney for our Foreclosure Program. Our team 14 provides vulnerable homeowners throughout New York 15 City with free direct legal representation, advice, 16 and appropriate referrals to protect home equity. Our 17 organization consulted with Council Member Natasha 18 Williams on the drafting of Intro. 1086 relating to 19 the clouding of title, and we are eager to see it 20 passed by the City Council. By requiring timely 21 notice when a deed or mortgage related document is 2.2 recorded for a property, this bill would offer 23 vulnerable homeowners a new resource to prevent title clouding and deed theft scams. Fraudulent clouding of 24 title is a serious and growing issue for homeowners. 25

It involves bad actors filing false or misleading 2 3 claims, liens, or encumbrances against a property's 4 title with the goal of creating confusion over rightful ownership. Scammers seeking to cloud a title 5 will file forged or invalid documents on properties 6 7 at risk of foreclosure, making it difficult for the rightful owner to secure loan modifications or 8 9 otherwise rectify the financial situation of their property. Title clouding scammers may then attempt to 10 11 claim ownership of the property by pressuring the 12 vulnerable homeowner into signing fraudulent documents or authorizing documents under duress, 13 14 which are then recorded to create false claims on the 15 title. Intro. 1086 would address the current lack of adequate oversight in this area. Brooklyn A supports 16 17 this bill and all the other bills introduced today 18 and hope to see them passed. Thank you. 19 CHAIRPERSON BRANNAN: Thank you. 20 SUNNY JO: Good morning. My name is Sunny 21 Jo. I'm an Attorney with the Legal Aid Society, and I didn't realize I only had two minutes, so I'm going 2.2 23 to skip over a whole bunch of things about Legal Aid. Based on our experience... actually, I should say this. 24 The Legal Aid Society has been at the forefront of 25

2 advocating for the rights of homeowners at the city, 3 state, and local level since 2000 through our 4 Foreclosure Prevention and Home Equity Preservation Project, which I am a part of. We therefore 5 appreciate the opportunity to testify today. Based on 6 7 our experience, many homeowners, in particular senior homeowners, continue to be unaware of the various 8 9 property tax reductions and related programs for which they are eligible. Intro. 782 would provide an 10 11 important step to more timely provide homeowners with this critical information. In addition, Intro. 782 12 13 might add a provision to require DOF to provide the 14 same information to homeowners who elect to pay their 15 taxes in person at a DOF office. From what our 16 clients tell us, too many times homeowners go to the 17 DOF offices to pay their taxes and are not given that information. Intro. 783 seeks to amend the existing 18 19 law to require DOF to record on ACRIS tax liens once 20 they exceed 5,000 dollars and are past due for a 21 period of three years or more. It has been our 2.2 understanding that once DOF has sold arrears for 23 their property taxes or water and sewer charges to a trust, such liens are recorded. We have some concerns 24 about recording of tax liens on ACRIS, I think others 25

have said this before, because such recordings have become a road map for predatory investors and scammers. Properties with recorded tax liens are clearly identifiable as distressed properties and, as such, have become targets for various deed theft schemes.

8 CHAIRPERSON BRANNAN: You can finish up. 9 SUNNY JO: Thank you. Perhaps instead of recording tax liens on ACRIS, such liens could be 10 11 docketed with the county clerk, similar to how other 12 liens and judgments are docketed. Intro. 889. the 13 questionable transfers occur within much shorter periods than 30 years and typically involving 14 15 transfers to an LLC so we would respectfully suggest 16 that any transfers to an LLC be included in such 17 notification. Intro. 1086, while such notifications 18 might strengthen the protection of vulnerable 19 property owners against unauthorized deed transfers, 20 the definition of interested parties doesn't seem to 21 include heirs who have not yet started surrogate 2.2 court proceedings, and it is precisely those heirs 23 who have become a primary target of predatory transfers. Therefore, we respectfully propose that 24 the City Council address how potential heirs could 25

2	protect their family homes. The Consumer Financial
3	Protection Bureau, CFPB, has developed guidelines on
4	how potential heirs who are not on the mortgage yet
5	can assert their rights as successors in interest,
6	and perhaps UOF could adopt a similar approach. Thank
7	you for the opportunity to testify today.
8	CHAIRPERSON BRANNAN: Any questions from
9	my colleagues? Okay. Thank you all very much. Thank
10	you.
11	Our next panel, Joan Erskine, Tobias
12	Campbell, Hanna Anousheh.
13	JOAN ERSKINE: Good morning, Chairman
14	Brannan and Committee Members. My name is Joan
15	Erskine. I am a Board Member of Brooklyn Level Up, a
16	community organization concerned with the
17	preservation and healthy development of Flatbush,
18	East Flatbush, and Flatlands. These are neighborhoods
19	where the majority of homeowners are people of color,
20	these are neighborhoods where people of color broke
21	the barriers to their homeownership in the 1970s, and
22	these are neighborhoods where the tax lien sale has a
23	disproportionate impact. Brooklyn Level Up is a
24	member of the Abolish the Tax Lien Sale Coalition.
25	I'm here today to urge you to pass all of the
ļ	

2 measures before you because, as the saying goes, knowledge is power. Each of these measures is about 3 4 reaching out to property owners and, in the case of Council Member Hudson's measure, to the property 5 owner's Council Member, and making sure that they 6 7 have the information and the tools they need to avoid, address, and resolve debts to the City, surely 8 9 the goal of the City as well. With regard to Intro. 782 of 2024, thank you, Council Member Nurse, for 10 11 doing the work of researching and crafting this. 12 There is little point to having exemptions to 13 property taxes if the people who qualify for those 14 exemptions don't know about them. Likewise, ACRIS is 15 a powerful tool for the property owners, but, again, only if they know about it and know how to use it. 16 With regard to 783, again, thank you, Council Member 17 18 Nurse. Requiring liens over 5,000 dollars to be 19 recorded serves to inform property owners of the 20 extent of the encumbrance on their title, and can 21 spur them to seek help in clearing it. With regard to 889, thank you, Council Member Hudson. Older property 2.2 23 owners are at risk of real estate scammers and sharks as the record has amply demonstrated. They deserve 24 the attention of their Council Member if there is 25

2 suspicious activity around their deed. With regard 3 to...

4 CHAIRPERSON BRANNAN: Just conclude. Just5 wrap it up.

JOAN ERSKINE: Okay. Finally, with regard 6 7 to again, it's all about notice. Knowledge is power. 8 We need to give the people the knowledge they need. I 9 just want to say, with regard to the methods and frequency of notice, I used to own a business, and it 10 11 came to my sad attention that you cannot find enough ways to advertise. You cannot find enough time to 12 13 advertise. You have to find many ways. You have to do 14 it over and over again, or you will not get noticed. 15 Thank you for your time.

16 TOBIAS CAMPBELL: Good morning, Committee 17 on Finance Chair Brannan, and all Committee Members. 18 My name is Tobias Campbell. I'm a member of the East 19 New York Community Land Trust, and a lifelong New 20 Yorker. I'm here with the Abolish the Tax Lien Sale 21 Coalition, which advocates for the full abolition of the New York City lien sale, and its replacement with 2.2 23 systems that ensure housing stability and racial equity, while promoting the community land trust 24 model. For any temporary financial benefit the City 25

42

might see out of the sale of tax liens, we know that 2 3 ultimately, this system only serves to enrich 4 speculators and to fuel displacement. If the City 5 cares about preserving a culturally rich and democratic New York, the tax lien sale is a kind of 6 7 self-sabotage, a kind of shooting oneself in the 8 foot. We appreciate the work the City Council has 9 done thus far to ameliorate the tax lien sale. We're here today to call on the City Council to continue 10 11 that good work by passing two commonsense bills introduced by Council Member Nurse to ensure that New 12 13 Yorkers have access to important information ahead of 14 this year's upcoming tax lien sale. Let's pass Intro. 15 782 so that along with the property tax bills they 16 receive every three months, New York homeowners are 17 also informed of the exemptions they qualify for and 18 of how to get on the ACRIS alert system, and let's 19 pass Intro. 783 so that ACRIS reflects any 20 significant accruing debts that property owners might 21 not be aware of otherwise. This way, no one will be subjected to the lien sale speculation and 2.2 23 foreclosure simply due to a lack of knowledge. Making sure people have the information they are entitled to 24 is truly the least we can do. Please vote on these 25

2	bills so they can become law in time to help reduce
3	the number of properties headed to the May 2025 lien
4	sale as well as the other pieces of legislation that
5	were discussed today. Beyond making these commonsense
6	changes, we hope that the City will abolish the tax
7	lien sale and replace it with a system of municipal
8	debt collection that prioritizes neighborhood
9	stabilization and the coalition has done really good
10	work in laying out that alternative system. Thank
11	you.
12	CHAIRPERSON BRANNAN: Thank you.
13	HANNAH ANOUSHEH: Can you hear me? Great.
14	Good morning, Council Members. My name is Hannah
15	Anousheh and I'm the Campaigns Director for the East
16	New York Community Land Trust. I'll try to shorten my
17	testimony. We formed the Abolish the Tax Lien Sale
18	Coalition in 2020 when we realized that there were
19	thousands of residents in East New York and
20	Brownsville who were impacted by the lien sale just
21	like in many other working-class black and brown
22	communities across the city. As I think you all know,
23	as a Coalition, we advocate for the full abolition of
24	the lien sale for all properties in New York City. We
25	advocate for its replacement with a municipal debt
I	

collection system that ensures that the City collects 2 3 its debt, we want the City to collect its debt, but 4 also keeps homeowners and tenants in their homes by 5 working with CLTs and other entities instead of outsourcing this core government function to a 6 7 private trust that's accountable to investors that it 8 enriches. We're really glad that the Council is 9 hearing Council Member Nurse's bills to improve Department of Finance's processes. We support Intro. 10 11 783, and Intro. 782 is just commonsense. The 12 Department of Finance already sends out notices, so 13 it should send out more detailed notices giving 14 people information about existing exemptions. We've 15 done so much outreach in our neighborhoods so we 16 really understand how easy it is for people to not 17 get the information about exemptions. We've come 18 across so many people who weren't aware that they 19 were eligible for an exemption and then racked up so 20 much debt compounded with interest and fees when they 21 should have been exempt. That's another reason why 2.2 Resolution 327 calling on Albany to allow retroactive 23 exemptions is so important because there's so many people in that situation. We also support Council 24 Member Williams' and Hudson's bills to protect 25

2	homeowners from deed fraud. We urge you to pass all
3	of these bills out of Committee so that they can get
4	voted on in time to reduce the number of properties
5	in the May lien cell. Lastly, I just want to
6	reemphasize or ask that this Committee and the
7	Housing and Buildings Committee really work with us
8	to fully abolish the lien cell and replace it with a
9	more fair system. There's a lot of other bills that
10	are important to making that happen. Thank you.
11	CHAIRPERSON BRANNAN: Thank you all very
12	much for your testimony.
13	We just have to address an IT issue, and
14	then we're going to get to the folks who are on Zoom.
15	Okay. We're going to start on Zoom with
16	John Krinsky.
17	SERGEANT-AT-ARMS: You may begin.
18	JOHN KRINSKY: Can you hear me?
19	CHAIRPERSON BRANNAN: Yes. Go ahead, John.
20	JOHN KRINSKY: Thank you. Good morning.
21	Chair Brannan and all Committee Members. My name is
22	John Krinsky. I'm a professor of political science
23	and public policy at the City College of New York and
24	the CUNY Grad Center. I'm also a co-founder and board
25	member of the New York City Community Land

Initiative, but I come here on my own behalf. NYCCLI 2 3 will be submitting its own testimony to thank you for 4 hearing Intros 782 and 783 and urge passage of those and also the other legislation in front of the 5 Committee. I wanted to just mention as well in my 6 testimony, which I've submitted written testimony, 7 8 that this has a much longer history. I worked at the 9 Housing Policy and Research Division of the Community Service Society from 1993 to 1996 and saw the 10 transition to the tax lien sale from the earlier 11 system of tax foreclosure from the perspective of 12 efforts to forestall disinvestment and abandonment of 13 14 housing. Back then, as the City and its real estate 15 market recovered from the long crisis that began in 16 the late 1960s, tax delinquent properties, which had 17 been nearly valueless, were instead becoming very 18 valuable. Tax delinquency was understood, however, to 19 be an early warning sign of trouble, whether because 20 of the more obvious financial instability of housing or because of the deeply deteriorating conditions for 21 2.2 tenants, and tenants are an important piece of this 23 that we're not really addressing too much today. It was clear to us then that pooling liens and selling 24 them as investments would make it harder for the City 25

47

2	to build on the success of its community-based non-
3	profit housing programs that enabled some of the
4	worst buildings to more easily enter City and then
5	community ownership. The specificity of conditions
6	would be hidden, in effect, by the focus on the value
7	of the lien and dissolved in the larger pool. Having
8	a nearly 30-year perspective on a City policy that's
9	persisted in the face of evidence of its racial
10	disparities, facilitation of deed fraud, and
11	increasing hardship on people…
12	SERGEANT-AT-ARMS: Thank you for your
13	testimony. Your time has expired.
14	JOHN KRINSKY: Okay, I'll just say that 30
15	years of seeing the harms that the lien sale has
16	done, and at least 10 in advocating against it, it's
17	like screaming at a wall. But someday it's going to
18	fall, and it falls to you, and someday should start
19	today. Thank you.
20	CHAIRPERSON BRANNAN: Thank you, John. Now
21	we have Pamela Herrera.
22	SERGEANT-AT-ARMS: You may begin.
23	PAMELA HERRERA: Hello, good morning,
24	Committee on Finance Chair Brannan and all Committee
25	Members. My name is Pamela Herrera, and I'm the Land

2	Justice Coordinator for the Western Queens Community
3	Land Trust. I belong also to the Abolish the Tax Lien
4	Sale Coalition. As Paula mentioned, we preserve
5	homeowners and tenants' ability to stay in their
6	homes, promote racial equity, and support community
7	land trusts. My testimony is more about door-
8	knocking. When I had gone to Astoria and Queens, I
9	had noticed that there were a lot of vacant
10	commercial properties and neglected apartment
11	buildings. We saw illegal conversions. We saw unlit
12	hallways, broken front doors, broken intercoms, and
13	more alarming, dangerous conditions. These conditions
14	continue the predatory practice we see across our
15	boroughs. As for homeowners, we saw the deceased
16	relatives with no plan left behind, leaving behind a
17	stack of bills with no resources. We saw income
18	restricted families trying to make ends meet. Today,
19	we're really glad that the Council is hearing the two
20	imperative bills that Council Member Nurse that will
21	improve the DOF's process. Let's pass Intro. 1782
22	that will give owners access to ACRIS, which is
23	another form of alerting families in DOF and giving
24	them another form of communication to support low-
25	income families, and Intro. 1783, which can alert
I	

2	property owners to accruing debt about which they may
3	not have been aware of before and help them avoid the
4	lien sale, speculation, and foreclosure. We also are
5	supportive of all efforts to reduce the opportunities
6	for deed fraud, which we thank Council Members
7	Williams and Hudson for identifying ways that the
8	City can use its powers to do that. So please vote on
9	these bills so that it can become law in time to help
10	reduce the number of properties headed to the May
11	2025 lien sale. Thank you.
12	CHAIRPERSON BRANNAN: Thank you, Pamela.
13	Now we have Will Spisak.
14	SERGEANT-AT-ARMS: You may begin.
15	WILL SPISAK: Thank you and good morning
16	to all the Members of the Committee on Finance. My
17	name is Will Spisak. I'm a Senior Program Associate
18	at New Economy Project. We are co-founders and
19	coordinators of the New York City Community Land
20	Initiative Citywide Coalition of Community Land
21	Trusts, and we're a member of the Abolish the Tax
22	Lien Sale Coalition, and you heard from a number of
23	our colleagues already today so I'm going to make
24	this relatively short and just reiterate that we are
25	in full agreement with our colleagues in the Abolish
ļ	

2	the Tax Lien Sale Coalition that it's imperative that
3	we pass all of these bills and the resolution as
4	quickly as possible. These are really commonsense
5	measures that shouldn't be controversial. These will
6	help inform property owners about issues that they
7	may be facing in regards to their tax bills as well
8	as help protect people, keep them in their homes,
9	which is ultimately the goal of the work that we're
10	doing. I just want to take a moment to say that while
11	we fully support this legislation and in particular
12	the two bills introduced by Council Member Nurse, we
13	recognize that they are merely band-aids on a broken
14	system. We encourage the City Council to continue to
15	work with us and the Coalition to abolish and replace
16	the tax lien sale. It's time that we put this
17	Giuliani-era system to the side and behind us and
18	move forward with a more equitable system that helps
19	to keep people in their homes and preserve community
20	wealth in our black and brown neighborhoods. Thank
21	you so much, and we will be submitting our written
22	testimony with further thoughts. Thank you.
23	CHAIRPERSON BRANNAN: Thank you, Will. Now
24	we have Lacey Tauber.
25	SERGEANT-AT-ARMS: You may begin.
	1

2 LACEY TAUBER: Thanks. Good morning, Chair 3 Brannan, and thank you for holding this hearing 4 today. I'm here representing Brooklyn Borough President Antonio Reynoso. In November, our office 5 testified at another Council hearing about deed 6 7 theft, and we encourage the Council to hear these 8 bills so thank you for acting quickly to make this 9 hearing happen. As was discussed at length at that hearing, deed theft is a pressing issue in Brooklyn, 10 11 especially for older adult homeowners. Deed theft 12 scammers are targeting these communities through 13 illegal tactics such as refinancing scams, equity 14 stripping, and foreclosure bailout loans, resulting 15 in the displacement of our neighbors and the loss of 16 generational wealth. Additionally, unfortunately, the Council reinstated the tax lien sale last year, 17 18 albeit with significant updates to help homeowners 19 avoid having their liens sold and new options for 20 keeping people in their homes. But still, any sale of 21 liens to private purchasers can put property owners at risk of foreclosure and open the door for 2.2 23 predatory actors. We want to prevent this and that's going to take interagency coordination at the city 24 and state levels. Today what we're really focused on 25

is the Department of Finance's role in outreach and 2 3 education, and what we really want to do is just ensure that the homeowners have the tools and 4 5 information they need to protect their homes. So, the Borough President supports 782-A. In addition to 6 saving property owners money, having information 7 about exemptions, will exempt them from the lien 8 9 sale, and having information about the ACRIS Alert System is an important tool for awareness if someone 10 11 has made unauthorized changes to their property documents. 1086 builds on this by requiring DOF to 12 conduct more corrective outreach. While ACRIS Alert 13 14 System is helpful, it's important that homeowners 15 don't have to rely on it alone for this important 16 information, especially because of the digital 17 divide. Intro. 899 creates a role for the City 18 Council to assist with outreach for long-term 19 homeowners in their District... 20 SERGEANT-AT-ARMS: Thank you for your 21 testimony. Your time is expired. LACEY TAUBER: Which can be very helpful. 2.2 23 All right, and I will just add that we also support 783-A and Resolution 327, and thank you again for 24 your quick attention to these important proposals. 25

1	COMMITTEE ON FINANCE 54
2	CHAIRPERSON BRANNAN: Thank you. Now we
3	have Christopher Leon Johnson.
4	CHRISTOPHER LEON JOHNSON: Can you hear me
5	now? Hello? Can you hear me?
6	CHAIRPERSON BRANNAN: Yeah. We've also
7	been joined by Council Member Powers. Go ahead,
8	Christopher.
9	CHRISTOPHER LEON JOHNSON: Good morning,
10	Council Member Brannan. My name is Christopher Leon
11	Johnson, and I'm here to support the bills that
12	Council Member Sandy Nurse has introduced to protect
13	the small business owners when it comes to notify,
14	educating, and outreach on the property tax. This is
15	my opinion that the homeowners <u>(INAUDIBLE)</u> in the
16	city need these protections and these outreaches
17	because everybody knows that the City has one of the
18	highest taxes in the country when it comes to
19	property tax, and they need to be educated on where
20	that money is going to and why they're paying it,
21	while at the same time that the City Council needs to
22	support the bills that were introduced by Council
23	Member Farrah Louis and the Speaker Adrienne Adams
24	when it comes to short-term rentals for Airbnb. I
25	know that the City Council is scared of the Hotel

Trades Commission and the Hotel Trades Union, but 2 they need to support that bill while at the same 3 4 time, I hope that Sandy Nurse, who likes to always 5 put bills to get around things, she needs to introduce a bill to not only give tax rebates to any 6 property owner that delivers short-term rentals for 7 8 people that want to rent out at homes or condos or 9 co-ops. So, I hope that the City Council, they do outreach for people that are paying property tax, 10 11 they need to do outreach to protect the people that 12 are doing short-term rentals. They shouldn't be 13 allowing people who (INAUDIBLE) own homes to do 14 short-term rentals. Instead, just letting Hotel 15 Trades Union run the show. But like I said, I hope 16 Sandy Nurse introduces a bill to start giving tax 17 rebates, tax cuts, and tax exemptions to any property 18 owner in New York City, every property owner in New 19 York City that do short-term rentals in the city. We 20 need short-term rentals because ... 21 SERGEANT-AT-ARMS: Thank you for your 2.2 testimony. Your time is expired. 23 CHRISTOPHER LEON JOHNSON: Not everybody can afford a hotel. All right, but thank you so much. 24 25 Thank you. Enjoy your day.

55

2 CHAIRPERSON BRANNAN: Thank you for your 3 testimony. Now we have Alexis Foote. 4 SERGEANT-AT-ARMS: You may begin. 5 ALEXIS FOOTE: Hello. Can you hear me? CHAIRPERSON BRANNAN: Is that you, Alexis? 6 ALEXIS FOOTE: (INAUDIBLE) but I 7 (INAUDIBLE) support both of the bills that are in the 8 9 tax lien. I'm from Far Rockaway. I was born and raised in Harlem. I live in Far Rockaway, and a lot 10 11 of our homeowners are being affected, especially the 12 black and brown, by the tax lien sale, because they 13 don't know that their homes are going on sale, on the 14 tax lien sale. My community has been devastated by 15 Hurricane Sandy, and my homeowners could not afford to have their homes put in the tax lien sale. I am 16 17 the founder and board member of the ReAL Edgemere 18 Community Land Trust, which stands for Residents 19 Acquiring Land, and the majority of my homeowners are 20 scared of the tax lien sale, because it doesn't give 21 them an opportunity to pay off their water bills, to 2.2 have a chance to catch up to the bills. Another 23 thing, the City needs to make sure that they educate our homeowners on ways to get out of the tax lien 24 25 sale. Once again, I'm sorry for the echoing, but my

1	COMMITTEE ON FINANCE 57
2	community is suffering because of the tax lien sale.
3	We're suffering because we're not getting enough
4	services out in Far Rockaway, we're in the
5	transportation desert, in an amenities desert, and we
6	need the City to look out for us. We need a hospital.
7	We have all these needs, and the tax lien sale
8	(INAUDIBLE)
9	CHAIRPERSON BRANNAN: Thank you very much.
10	Okay. We have no more witnesses.
11	With no other questions from my
12	Colleagues, we are going to conclude this hearing.
13	Thank you very much. [GAVEL]
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
	ll de la constant de

CERTIFICATE

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date January 15, 2025