CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON ECONOMIC DEVELOPMENT

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October 28, 2025 Start: 1:08 p.m. Recess: 2:40 p.m.

HELD AT: 250 Broadway - 8th Floor - Hearing

Room 1

B E F O R E: Amanda Farias,

Chairperson

COUNCIL MEMBERS:

Alexa Avilés Erik D. Bottcher Jennifer Gutiérrez Kevin C. Riley

Rafael Salamanca, Jr.

Inna Vernikov

A P P E A R A N C E S (CONTINUED)

Giacomo Landi

New York City Economic Development Corporation

Allison Dees

New York City Economic Development Corporation

Franny Civitano

New York City Economic Development Corporation

Michele Lamberti

New York City Economic Development Corporation

Christopher Leon Johnson Self

Linda Baron(SP?)
Self

Fern Uennatornwaranggoon Pacific Environment

COMMITTEE ON ECONOMIC DEVELOPMENT

2 SERGEANT AT ARMS: This is a microphone check for

3 the Committee on Economic Development. Today's date

4 is October 28, 2025, being recorded by Tavell King

5 | in Hearing Room 1.

6 SERGEANT AT ARMS: Good afternoon. Welcome to

7 | today's New York City Council hearing on the

8 Committee on Economic Development. At this time,

9 during today's hearing, no one may approach the dais.

10 If you would like to testify, see one of the Sergeant

11 | at Arms at the back to fill out a testimony slip.

12 Please silence all electronic devices at this time.

13 Chair, you may begin.

14 CHAIRPERSON FARIAS: [GAVEL] Good afternoon.

15 Today is October 28, 2025. My name is Amanda Farias

16 and I have the privilege of chairing the Council's

17 | Economic Development Committee. I want to thank all

18 Committee Members for joining us today for this

19 | important hearing. I would like to start by saying

20 | that I'm a strong supporter of NYC Ferry. I ride it

21 | myself. I recommend it to my constituents; neighbors

22 and I recognize it as a vital asset and vital

23 | transportation connection serving communities across

24 our five boroughs.

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Since its launch in 2017, NYC Ferry has carried

3 more than 30 million riders and has become an

4 essential part of our city's transportation network.

5 But support doesn't mean accepting the status quo

6 without scrutiny, it means holding the system

7 accountable so it can deliver on its promises to the

8 millions of New Yorkers who depend on it.

Today's hearing serves a dual purpose. First, we will conduct oversight on NYC Ferry operations and our city's waterfront infrastructure with a particular focus on environmental sustainability and

13 financial accountability.

Second, we will hear testimony on seven pieces of legislation that would strengthen environmental protections at our cruise terminals, expand transit equity and support minority and women owned businesses.

It has been over a year since our last oversight hearing on NYC Ferry and we have much to discuss.

When EDC announced the new contract with city experiences in 2023, they made a clear promise. The per passenger subsidy would be reduced by nearly 30 percent by 2025. We are now at that milestone and we need to know whether that promise has been kept. We

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2 also want to understand what happened to the

3 corporate naming sponsorship that was supposed to

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4 help drive down the cost to the very system. The

5 Citizens Budget Commission has raised legitimate

6 concerns about the sustainability of our highest

7 subsidized ferry routes and those concerns deserve

serious consideration. But I also believe that ferry

9 service is fundamentally about providing transit

10 access to communities that have historically been

11 underserved by our transportation network.

The question is not whether we should provide ferry service but how we can do so more efficiently while ensuring it reaches the New Yorkers who need it the most. We took one step in that direction in 2023 when I sponsored Local Law 47, which extended reduced ferry fares to all New York City public high school students. Today, the Committee will consider Introduction 1121, which I am a proud sponsor, which would extend reduced ferry fares to middle school students in grades six through eight. If we truly believe in transit equity, we cannot leave younger students behind simply because they haven't reached the 9th grade and especially because lots of parents

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are interested in seeing their middle school students

 \parallel on the ferry system.

Language accessibility is equally critical to ensuring our ferry system serves all New Yorkers.

When ferry schedules, fare information and ticketing materials are only available in English, we create barriers for millions of limited English proficient residents. This is not a curtesy; it is a necessity if we want our ferry system to be truly accessible.

We'll be discussing Introduction 1149 today, which I also sponsored that would require language accessibility at all ferry terminals to be displayed in the six designated citywide languages. We will also be hearing Resolution 400 sponsored by Council Member Holden, which urges EDC to expand ferry service to La Guardia Airport.

I'll now shift to the environmental component of today's hearing. Climate change is not a distant threat. It is here and the city's waterfront infrastructure needs to be part of the solution. The cruise terminals in Manhattan and Red Hook serve over 1.3 million passengers annually, making the port of New York and New Jersey, the third largest cruise market in the United States. However, this economic

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activity comes with environmental costs. When cruise ships dock at these terminals, they run diesel powered engines for up to 11 hours, emitting harmful pollutants directly into surrounding communities.

Communities that are already overburdened by a number of the environmental hazards.

Shore power is one solution that allows ships to plug into the electrical grid, it turn off their engines while docked, dramatically reducing air pollution and improving public health.

Yet, despite this technology being readily available, the Brooklyn Cruise Terminal's shore power infrastructure remains underutilized. And the Manhattan cruise terminal still lacks shore power connections entirely. This is not just an air quality issue; it's an environmental justice issue for the residents of Red Hook and Manhattan's west side who bear the burden of these emissions.

Introduction 937, sponsored by Council Member

Avilés, would require annual reporting on shore power usage at cruise terminals, ensuring more transparency and accountability to better understand the implementation of what should be an easy fix to

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COMMITTEE ON ECONOMIC DEVELOPMENT 8 assist them that would benefit the city's air quality and environment.

We will also be hearing Resolution 1143, also sponsored by Council Member Avilés, which calls for a feasibility study on transitioning all city ports to zero emission operations by 2040. A bold but necessary vision for the city's environmental future.

Finally, we will also consider two Resolutions focused on economic equity. Resolution 529 sponsored by Council Member Williams, calls on congress to support legislation, ensuring diversity and community banking. Resolution 531, also sponsored by Council Member Williams calling for reciprocity between new York City and New York State, MWBE registries, which would reduce barriers for minority and women owned businesses, seeking to do business with the city. We hope to explore how these legislative proposals align with EDC's current plans and the overall vision for NYC Ferry and the cruise terminals and how doing so would impact the neighborhoods around ferry landings as well as upon the city's air quality and environment.

Before I turn the floor over to the Administration, I would like to take a minute to

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acknowledge Economic Development Committee Staff,
Senior Counsel Alex Paulenoff, Senior Policy Analyst
William Hongach, and Finance Analyst Glenn Martelloni
for all their hard work putting this hearing
together. I will now turn it over to Council Member

Avilés to read an opening statement.

COUNCIL MEMBER AVILÉS: Thank you. Thank you so much Chair for holding this important hearing today regarding ferry operations and waterfront sustainability. A topic I care deeply about. As you know this topic is so important for as a representative of our waterfront district and we have two bills that are being considered here today. The first bill, Intro. 937 would require EDC to publish data related to the use of shore power.

About a year and a half ago, I was proud to stand with my community in Red Hook to demand that major cruise operators use shore power when docked to avoid spewing tons of toxic fumes into what's an already environmental justice community.

While this legislation has been enacted, my office is still regulate and inundated calls for constituents who witness ships continuing to spew black exhaust into the neighborhood.

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While EDC continues to offer excuses on why this may be happening, the community I represent deserves access to real data and not just reports on whether a ship is plugged in or not but an explanation as to why a ship was unable to plug in. While this will give my community information they need to advocate, it will also give local elected officials such as myself the information needed to make regulatory decisions or advocate for additional investments where it may be necessary.

I also want to mention that we need data on a consistent basis, as at this time, the availability of data seems intermittent with no explanation as to why. We are also hearing Intro. 1143, which would require the Administration to conduct the Zero Emissions Port Feasibility Study.

I'm proud to be working on this with specific environment on this legislation and New York City just lags far behind other municipalities like

Seattle who have passed similar ordinances and as a Co-Chair of the Brooklyn Marine Terminal Taskforce, I can say at no other time is this study more crucial.

Are we on the precipice of investing hundreds of millions of dollars into our port infrastructure, it

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sustainability.

is crucial that we bring New York City into the future instead of looking at midterm solutions towards building out green infrastructure at our ports. We really must make investments that are not just mid-term but for the long term. We must invest in green - we must green our port operations from idling trucks, delivery supplies, to our cruise ships, cargo operations, and our aim must be to preserve the health of our communities and long term

So, I look forward to the conversation today and I just thank our community for their tireless advocacy on these issues and helping them to get to the floor today. And I know there has been, this has been a conversation over four years and I know certainly there has been progress made and my job is to make sure there is a lot more progress and a lot faster. So, I do have to recognize that I understand even the MSC ship, the big one, we connected to shore power and it works. Yeah, okay uh and it works but uhm I also just want to say we're going to continue to push because that is our job for consistent work, for information that is clear, not just unplugged, and so that the community is truly understanding and

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2 we're building into a healthy sustainable city.

3 Thank you Chair.

CHAIRPERSON FARIAS: Thank you Council Member

Avilés. I will now turn it over to Committee Counsel
to administer the oath.

COMMITTEE COUNSEL: Thank you Chair. Good afternoon, Alex Paulenoff, Committee Counsel for Economic Development. Will all the members of the Administration testifying today please raise your right hands? Do you swear or affirm to tell the truth, the whole truth and nothing but the truth in your testimony today and to respond honestly to Council Member questions? Thank you, you may begin when ready.

Members of the Economic Development Committee. Thank you for your continued leadership and commitment to the New York City Harbor. I appreciate the opportunity to testify today. My name is Giacomo Landi and I serve as Executive Vice President of Asset Management for the New York City Economic Development Corporation. I am joined by my colleagues Allison Dees, Vice President of Ports, Waterfront, and Transportation, Franny Civitano,

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COMMITTEE ON ECONOMIC DEVELOPMENT 13

Deputy Director of NYC Ferry, and Michele Lamberti,

Vice President of Legislative Affairs in our

Government and Community Relations department. I'm

also joined by Captain John Garvey, who serves as the

New York City Department of Transportation Deputy

Commissioner for Ferries and Chief Operations Officer

for the Staten Island Ferry.

The New York City Economic Development

Corporation, EDC, works to create a vibrant,

inclusive, and globally competitive economy for all

New Yorkers. Our work is guided by four strategic

properties: strengthening business confidence,

growing innovation industries with a focus on equity,

building neighborhoods as a place to live, learn,

work and play, and delivering sustainable

infrastructure.

On the eve of the anniversary of Super Storm

Sandy in New York City, it's important to note that

EDC is dedicated to sustainability and climate

resiliency. We look forward to partnering with you

as we advance electrification at the South Brooklyn

Marine Terminal, the Brooklyn Marine Terminal, and

the Manhattan Cruise Terminal. These initiatives are

critical to the city's continued success, and we

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COMMITTEE ON ECONOMIC DEVELOPMENT 14 deeply appreciate the partnership and advocacy of the entire City Council, most especially Chair Farias,

Council Member Avilés, and Council Member Bottcher as we move these projects forward.

Overview of our Waterfront Assets, New York City was born on the working waterfront. Before there were skyscrapers, there were tall, masted schooners, mighty steamships, and smaller vessel and barges navigating our harbor, moving people and goods, bringing opportunity and prosperity to our shores.

As part of our mission, EDC serves as a proud steward of that legacy. EDC manages a wide range of waterfront and upland assets spanning all five boroughs and roughly 30 miles of the city's shoreline, from vital infrastructure like ferry landings and the lower Manhattan Coastal Resiliency project, to key industrial and commercial hubs such as the Sunset Park District, Hunts Point, and the North Shore of Staten Island.

EDC is also charged with developing and supporting the city's waterborne freight and passenger transportation infrastructure to strengthen the region's economic growth, while connecting New Yorkers to well-paying jobs. New York City's

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historic 520-mile coastline is one of its defining features, and our transportation facilities include marine cargo terminals, cruise terminals, maritime piers and wharfs, ferry landings, and an offshore wind staging port. EDC also oversees the city's passenger ferry system., NYC Ferry, which provides New Yorkers and visitors alike with a convenient and

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affordable transit option connecting communities to jobs, recreation, and each other.

EDC's vision for a harbor of the future, our maritime assets and our Blue Highways program, carry on the city's maritime tradition, revitalizing long, neglected waterfront sites and reinventing how modern cargo, from international shipping containers to the smallest e-commerce packages, move throughout o9ur city. This vision for the working waterfront will create good jobs as it improves quality of life for New Yorkers.

Waterfront as an Economic Engine, New York City's ports are America's gateway to the largest and most diverse consumer market in the nation. EDC manages a number of waterfront sites on behalf of the city which include the Manhattan and Brooklyn cruise terminals and three cargo terminals, the South

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COMMITTEE ON ECONOMIC DEVELOPMENT Brooklyn Marine Terminal, an offshore wind staging port, the 25th Street Freight Pier, utilized for aggregates in Sunset Park, and the Brooklyn Marine Terminal, a container port in Red Hook. And we're excited about the upcoming development of the Hunts Point Marine Terminal.

Our waterfront assets are engines of economic development and employment. To that end, in 2024, our two cruise terminals welcomed over 1.5 million passengers, generating more than \$500 million in economic impact and supporting almost 3,000 full-time jobs. At the South Brooklyn Marine Terminal, SBMT, we secured more than \$1 billion of private investment and spurred the creation of more than 1,000 union construction jobs to provide port upgrades, an onshore substation, and wind turbine station and preassembly. SBMT will be a long-term operations and maintenance base for offshore wind. And the BMT redevelopment will support approximately 39,000 temporary construction jobs, approximately 2,400 permanent maritime, industrial, commercial, and residential jobs, and spur \$21 billion in economic impact for the city and region.

Waterfront Facilities Maintenance Management
System. Through EDC's Waterfront Facilities
maintenance Management System, WFMMS; I love all the
acronyms, so uh, EDC provides maintenance and repairs
to city and EDC assets safeguarding over 400 sites
across 352 miles of city shoreline. This system is
also an interactive resource that provides data and
tools needed to track, assess and prioritize
waterfront assets in New York City. The system's
centralized database of inspection and information,
allows EDC to react more quickly, flexibly, and
effectively in supporting critical city led
infrastructure projects and initiatives on the
waterfront. Commitment to reducing emissions.

EDC'S commitment to bolstering sustainability, the green economy, and climate resiliency for the city extends to our stewardship of our port and waterfront assets. At EDC sites including Sunset Park, the Brooklyn Marine Terminal, Hunts Point and New York City Ferry, NYC Ferry landings, we're at work building clean, electric ports wrapped in sustainable infrastructure.

Across our portfolio, we've worked to advance electrification and the transition to clean our

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18 energy sources, to reduce emissions, and their impact on our communities. This work began with the installation of shore power at the Brooklyn Cruise Terminal in 2016. This was the first shore power system for cruise ships installed on the East Coast of the United States and it is among a handful of ports worldwide that are equipped with shore power.

To expand the ability of BCT system to connect with additional ships, EDC added a mobile crane positioning device, CPD. The mobile crane positioning device allows more ships to plug in than the original system could and will facilitate future connections. For example, this past weekend, the MSC Meraviglia was able to connect to shore power at BCT via the mobile cable positioning device.

However, that is only part of the solution. Additional infrastructure needed to continue providing shore power to more ships and that work is currently underway with a pending \$6 million additional capital investment.

EDC publishes a shore power report for the Brooklyn Cruise Terminal on our website, detailing shore power capable vessel calls, connection status, duration, and reasons for non-connection.

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Furthermore, EDC recently issued a penalty policy
wherein any cruise ship that's not compliant with
Local Law 54 is fined \$25,000 per occurrence for the
first nine non-compliant occurrences and \$50,000 per

6 non-compliant occurrence thereafter.

Proceeds are intended to support enhancements in the shore power system, capability upgrades, and initiatives to improve overall connection rates at our city cruise terminals.

At the Manhattan Cruise Terminal, MCT, EDC is committed to the adoption of shore power. To advance the modernization of MCT as a resilient global gateway for the 21st Century, EDC has undertaken a comprehensive MCT Master Plan process that we anticipate releasing in the coming weeks.

The MCT master plan will offer a roadmap to ensure New York City remains a leading global cruise home port by expanding market capacity while delivering shore power to all cruise, tug, public ferry, and blue highways burst, maximizing onsite renewable energy generation and serving as a potential Blue Highways node on the west side of Manhattan.

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Regarding our cargo terminal facilities, we have explored opportunities to electrify and reduce emissions at these sites. As part of the broader Brooklyn Marine Terminal BMT Vision Plan, EDC is committed to creating a resilient all-electric port. The future port will be fully electrified employing the use of electric cargo-handling equipment and shore power, which will significant reduce emission and noise impacts in local communities.

Blue Highways, another way we're reducing
emission is through the Blue Highways program, which
activates the city's waterways for local and regional
movement of goods and improving quality of life for
New Yorkers by reducing congestion on our roadways,
adding resiliency to the city's supply chain and
tapping into our roots as a port city.

This interagency program aims to restructure freight distribution in the city, shifting deliveries from roadways to waterways to create a robust and interconnected freight network that supports zero emission transportation for middle to last mile deliveries and reduces the city's over reliance on trucks.

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To advance the Blue Highways program earlier this year, EDC announced a new public private partnership with the downtown sky port to build out a large barge landing for fast ferries delivering cargo by e-bike to lower Manhattan destinations.

In June, the Administration announced that the prison barge at Hunts Point will be removed and replaced by Hunts Point Marine Terminal that will allow for the unloading of containers with perishable goods coming by barge to the Food Distribution Center from BMT, Ports on the New Jersey and Staten Island side of the harbor, and other points along the east coast.

The Administration made an initial \$28 million commitment towards the Hunts Point facility that is ultimately projected to remove 9,000 monthly truck trips from city streets and reduce roadway congestion.

BMT will be a key node in the citywide Blue

Highways program using barges, fast ferries, and zero
emission vehicles. The BMT port will focus on water
to water freight removing trucks from local streets,
and New York City roadways. EDC AND NYC DOT are
continuing to evaluate more than 25 sites across the

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boroughs for the feasibility of activating BlueHighway landings.

NYC Ferry, NYC Ferry is a key EDC waterway and waterside asset, carried a record 7.4 million riders in 2024 and its ridership is already up two percent in 2025. This increasingly popular mode of transit offers safe, dependable, affordable, and accessible transportation between waterfront communities across the city, increasing economic opportunity.

With six routes that touch every borough, 25 landings, and 38 vessels, the system spans over 70 nautical miles and is the largest passenger only fleet in the nation, based on hours of service and fleet size.

While the system operates year around, it's becoming increasingly popular during the summer. NYC Ferry broke daily, weekly, and monthly ridership records this summer. August saw the highest ridership in a single month with over one million total boardings, a 17 percent increase over August 2024.

The ferry's record summer ridership coincides with the July announcement of a proposed systemwide optimization and reconfiguration of routes based on a

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COMMITTEE ON ECONOMIC DEVELOPMENT 23 comprehensive and holistic review of how NYC Ferry routes work as a system, as well as years of rider feedback, ridership data, operational analysis, and existing infrastructure. The planned optimization will seek to address known issues, improve the rider experience and ensure the long term sustainability of the system. This plan received a tremendous response with over 15,000 individual feedback submissions and nearly 90 percent of respondents saying they would ride NYC Ferry the same amount or more if the plan is enacted. We are completing review of the feedback and will announce the final map later this fall, with route changes taking effect this winter.

NYC Ferry Discount Program, an integral part of the NYC Ferry team's work has been advancing the goals set out in Mayor Adams and EDC's NYC Ferry Forward plan that was announced in 2022 to make NYC Ferry more equitable, accessible, and fiscally sustainable. In the three years since the plan was announced, NYC Ferry has successfully introduced and expanded the Discount Program to offer reduced-fare multi and single-ticket rides for seniors and people with disabilities. Since the program's expansion, 25,000 New Yorkers have enrolled and we've seen a 600

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COMMITTEE ON ECONOMIC DEVELOPMENT 24 percent increase in the use of discounted tickets after introducing the single trip discount option.

Our fare analysis has shown that lowering the upfront cost of participating in the discount program and introducing a ten-trip pack, has led to increased trip frequency among our returning customers, including minority and discount riders. We aim to further improve this program by overhauling our ticketing system and technology. Within the next two years we'll replace all ticket machines with new ones that allow verified users to purchase discount tickets at each landing. We will also introduce tap to pay system that will give riders even more options to purchase tickets using their own fare media.

Student Discount Program, thanks to your leadership and legislation, Majority Leader Farias, we were proud to launch the Student Discount Program in August 2024. Making the ferry system affordable and accessible for high school students has become a critical component of our equity and accessibility work.

Since this affordable weekday commuting program opened, we've been actively promoting it to eligible students, their families and school communities.

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2 Over 1,300 students registered for the program last

3 | year, and over 27,000 student discount tickets were

4 purchased. Program re-enrollment for this school

5 | year just opened in the fall and so far we've seen

6 roughly 600 students register.

We have implemented an extensive engagement strategy to boost participation. We appreciate Council's enthusiasm and support and look forward to enrolling students for whom the ferry is a convenient means of transportation to and from school. We're always looking for ways to make NYC Ferry even more accessible to New Yorkers.

Language Access, Language accessibility is vital to ensure NYC Ferry serves all New Yorkers. To this end, the NYC Ferry app and website support over 40 languages. While there are ten designated languages for the City of New York that represent the most spoken languages for the city at large, NYC Ferry works to tailor its language access to the specific language needs of the communities it serves.

NYC Ferry has identified six designated languages through an analysis of the language needs of its service area, as recommended by US DOT and the Federal Transit Agency. These languages include

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2 Spanish, Russian, Polish, Yiddish, Chinese and

3 Korean. All are key documents including our

4 | Commitment to Equality statement, compliant forms,

5 rider surveys, and the information on our website and

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6 app, including schedule and fare information, are

translated into the aforementioned six languages.

We also work to further adapt our language access plans to meet the specific needs of the communities we serve. For example, Yiddish translators are available at landings during Sukkot when Yiddish speakers ridership tends to peak and engagement materials on the Hunters Point South landing design were translated into Chinese and Spanish.

Reduced emissions, NYC Ferry is eager to reduce emissions from our vessels. In January, NYC Ferry, along with the Staten Island Ferry, began testing the use of renewable diesel fuel, a petroleum-free alternative to traditional diesel fuel. Renewable diesel reduces carbon emissions by 60 percent or more and it's use in the city's ferries will help more than 25 million annual riders navigate the city's waterways in a more sustainable way. NYC Ferry completed a six-month pilot and is currently analyzing the results to confirm that the fuel is

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2 safe for long term use in our boats.

3 optimistic that we will be able to move our entire

4 fleet to renewable diesel.

Additionally, we are investing \$20 million to begin upgrades to 13 of our largest vessels to the highest EPA engine standards, Tier IV, to reduce pollutants and improve air quality.

These immediate upgrades are part of a broader sustainability strategy that will aim to transition the NYC Ferry fleet towards zero and reduced emissions vessels. As part of this strategy, EDC is conducting a study focusing on both the vessels and the changes to the shoreside infrastructure necessary to support decarbonized operation.

Council Introductions, as I've outlined today,

EDC shares Council's goals and is committed to shore

power. The electrification of our ports and the

transition to zero and reduced emissions ferry

vessels. To that end, with respect to Council

Introduction 937 and its proposed annual reporting on

the use of shore power at city cruise terminals and

Introduction 1143 seeking a study on transitioning

all city ports to zero emission port operations, we

are aligned with the goals of these introductions and

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2 look forward to working with Council on legislative
3 language.

Turning to the NYC Ferry focused legislation, with respect to Introduction 1121, seeking the inclusion of middle school students in the NYC Ferry discount fare program, we share the desire to explore ways to expand fare discounts to NYC students. We look forward to working with your team to see how this can be accomplished.

With respect to Introduction 1149, we recognize the importance of having multilingual printed information at landings. While providing landing signage in ten or more languages presents operational challenges, we're exploring strategies to better incorporate language across landings.

In closing, we take great pride in our efforts to transition our waterfront infrastructure, assets, ports, and NYC Ferry toward greener, cleaner operations and our work to make NYC Ferry accessible to even more New Yorkers.

We value the Council's partnership and support in these efforts and thank you for the opportunity to testify about our work. My team and I are happy to answer any questions you may have.

CHAIRPERSON FARIAS: Thank you for the very thorough testimony. Yes, exactly. We've also been joined by Council Member Gutiérrez and Bottcher.

I'm going to jump right in to some of the NYC

Ferry questions and I do just want to note that

Council Member Avilés had to step away for a meeting

but she left me with some questions on shore power

that I will also be asking on her behalf.

So, just around financial performance, what's the current per ride subsidy for NYC Ferry? And have we achieved the promised 30 percent reduction by 2025?

FRANNY CIVITANO: Thank you for that question.

So, short answer, yes. We have achieved it and we are even surpassing it. Over last year, we saw or in Fiscal Year '24, we saw a subsidy of \$9.09. We are hopefully days away from being able to publish our now finalized subsidy for Fiscal Year '25 and it will be significantly lower than that. So, that is an even more than 30 percent reduction from its peak.

CHAIRPERSON FARIAS: Okay, great we're excited to hear that a new report is coming out because I know we made a lot of strides towards our single ride with an increase in dollar. And so, I'm interested to see how that has panned out.

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Uhm, can you folks to the revenue that we've generated through FY25 and FY24 for NYC Ferry?

FRANNY CIVITANO: Uh yes, so let me see, we have

seen a significant increase in revenue that has come in through fares. That is one major part of the new contract that we signed with horn blower in 2023. So, the city now retains all fare box revenue. and so, that is a great thing. With the increase in - uhm we have had two fare increases in the last three or so years, which as you said, has given us the flexibility to have that single ride discount ticket, the ten trip pass, which maintains a comparable fare to the subway for people who are regular riders or families or people who are traveling in groups. And then people who are infrequent riders or tourists or leisure riders pay a little bit more. So, I don't have - once we have the finalized transparency report, which has all of our financials, we'll send that and that will have the exact numbers. I don't want to misquote.

CHAIRPERSON FARIAS: Okay, great and what's the status of securing a corporate naming sponsor for NYC Ferry?

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2 FRANNY CIVITANO:

Thank you for that question. Uhm, so in the summer, we hired a sponsorship consultant agency called IPG, Innovative Partnerships They are very big in the sports industry, which is the largest industry where we see naming right sponsorship, so we have been working with them and have had a lot of interest in different sectors. We don't have a deal to share right now but we are uhm in many conversations and we're very optimistic where that might lead.

CHAIRPERSON FARIAS: Is this consultant also kind of working with the marketing team where we see you know like the Taylor Swift opportunity or the Tellie Tubbie opportunity that I saw. I follow NYC Ferry. There's always like something happening with a partnership that we're trying to promote, so is that where some of that is coming and is that aiming towards revenue generation or just increasing ridership, like revenue generation through increasing ridership?

So, our sponsorship consultants FRANNY CIVITANO: are solely focused on naming ride sponsorships and then you know potential other very high level sponsorships, like there was a wi-fi sponsor or

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COMMITTEE ON ECONOMIC DEVELOPMENT something like that, so they are focused on that and they are having very high level conversations with big brands who would want to come in and say, you know what, we want to be a long term partner with NYC Ferry and you know sort of in the way that city is a partner with city bike. And so, our marketing team at horn blower, who I'm glad that you are following them on social media. I get a kick out of all of what they do.

Uhm, they have a separate program, advertising They work with brands on social media, program. onboard, they sometimes do pop ups or activations. And so, that is a separate stream of revenue where we share in revenue with everything that they bring in.

CHAIRPERSON FARIAS: Okay, great. Can you folks provide the current ridership statistics including daily, weekly, annual totals?

FRANNY CIVITANO: That is a great question. don't have daily and weekly. We can get back to you on that. Uhm but last year, we saw over 7.4 million and we are on track to surpass that this year in 2025.

CHAIRPERSON FARIAS: And how has ridership trended since our last hearing in September of 2024?

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COMMITTEE ON ECONOMIC DEVELOPMENT I know you stated some solid numbers in the testimony.

FRANNY CIVITANO: Yes, uhm, we continue to see ridership growth. Uhm, as Giacomo mentioned in the testimony, we had some of the highest summer ridership we've ever had. So, we've never had more than one million riders in one month before and that happened in August, which is fantastic to see. But what I'm also very interested in is the like solid growth that we see on more commuter routes for example, on St. George. That has had a very impressive growth rate, in the double digits. And so, while that still remains the lowest ridership route of the system, it is really encouraging to see that more people are taking it.

CHAIRPERSON FARIAS: Okay, you're kind of going into my other questions but no, it's great. No, no, it's great. The percent, do you happen to have the percentage of riders that are purchasing single ride tickets versus ten trip bundles. Like, I know I'm a leisurely rider and I don't buy the bundles. I'm the person that buys a single ticket but do we have those numbers?

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FRANNY CIVITANO: Yeah, uh if my colleague Matt was here, he would have that stat right on the top of his head but uh we do see that uhm yeah, I'm not going to try and quote that because I don't have that in front of me but we can get back to you but I will say that we do find there are a very dedicated group of commuters. Those commuters are using the ten pack. Soundview for example, that route has very strong what we call sticky riders. They are riding multiple times a week and so, that is a very high usage. Those two landings in the Bronx are very high usage for the ten packs during a.m. and p.m.

CHAIRPERSON FARIAS: And which routes have seen the highest or greatest ridership roads and which routes have declined?

commutes, which is what we would expect.

FRANNY CIVITANO: Uhm, St. George has had the highest rate of growth. Uhm, like I said, not the highest ridership. Uhm, all of the rest have continued to grow, I think when you look on average during weekday, weekend, and all times of year. At least slightly but there are some routes that have begun to plateau a little bit, which was one of the major focuses of our optimization plan that we put

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COMMITTEE ON ECONOMIC DEVELOPMENT 35 out was uhm really trying to propose changes that would encourage ridership growth and we are hopeful that you know with those changes, once we announce the final math that we could see up to 14 percent increase in ridership.

CHAIRPERSON FARIAS: Okay. And then in terms of - I know you have it somewhere in your testimony. Oh, right here 38 vessels. How many vessels are fully operational on a daily basis and then how many service disruptions occurred in FY25 due to mechanical issues?

FRANNY CIVITANO: Uhm, I do not have the number of disruptions off the top of my head. We can certainly circle back and get back to you on that. will say though that uh we have - there has been one or two times since COVID when I know we have had to like cancel one leg of a route due to a significant disruption. Uhm, largely we have - this is part of how we need to balance the fleet. We've got I think the highest peak that we have are summer weekends. So, that's when the most number of boats are in service. I think it is about 28 or 29 of the 38, and so, the other ones are in for a planned maintenance or available for unplanned maintenance.

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So, if something is going on with the boat and it needs to be swapped out, the new boat can come in and meet them at the place where they're docking and do that swap.

CHAIRPERSON FARIAS: Are we seeing more vessels out during like rush hour times versus -

FRANNY CIVITANO: Uh, I would say that the amount of time when a disruption is happening where the riders are impacted, like they are on a boat and they have to get off a boat to get on a new one, is very limited. That's maybe ten times a month that that happens. Our goal is to keep that as low as possible.

There's not really a noticeable trend that we have seen on our side that there's you know it's more often commuter times or non-commuter times.

CHAIRPERSON FARIAS: Okay, in terms of city experiences and the contract and operations, has horn blowers acquisition by strategic value partners had any impact on NYC's Ferries operations or service quality.

FRANNY CIVITANO: Thank you for that question.

This was something we were looking at very closely

and no, we have not seen any impact to NYC Ferry

you on that.

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CHAIRPERSON FARIAS: Okay. And what system upgrades have been made to improve efficiency? Are we finally with the free onboard wi-fi available on all the vessels?

FRANNY CIVITANO: Yes, we are. Free onboard wifi every vessel, yes.

CHAIRPERSON FARIAS: Any other fixings?

FRANNY CIVITANO: Uhm, yes, we have uhm at every landing, there are automatic arrival and departure messages. Uhm, so when a boat is approaching, it will say the Soundview boat to east 90th is now approaching. Uhm, we also onboard how, have automatic audio announcements, so the next stop is Soundview. There are visual on - we have I think six digital screens on every boat. When a boat is approaching a landing, it will say, this stop is Soundview, the next stop is Ferry Point Park.

Uhm, and then there's a new multilingual chatbot in the app and on the website. Uhm, yeah, that's the bulk of them.

CHAIRPERSON FARIAS: Okay. Uhm, okay I'd like to move towards the Ferry Forward and discount program questions. How many seniors, persons with disabilities, fair fare participants and high school

participants?

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2 FRANNY CIVITANO: Uhm, I do not know the

3 breakdown off hand.

CHAIRPERSON FARIAS: Okay. Uhm, can you folks talk about the outreach efforts that EDC is undertaking to publicize the discount programs?

FRANNY CIVITANO: Yes.

CHAIRPERSON FARIAS: To these groups of folks?

FRANNY CIVITANO: Uhm, so this - EDC has an outreach team and then horn blower has an outreach team also. So, primarily for NYC Ferry, that lies with them. We have in our contract that they have to do a minimum number of days that they canvas in different neighborhoods. Every month, they have to engage with at least 10,000 people a year and then there are different like events that they have to do as well or yeah, there's career fairs, all of that kind of stuff.

So, a major focus whenever they're canvasing or uhm have a table at a community event or something like that or going to a public meeting, uhm, one of their big things that they promote is the discount program. So, they have flyers on that. They will often go to meet people where they are. So, they have gone to senior centers and brought an iPad to

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COMMITTEE ON ECONOMIC DEVELOPMENT 41 help sign people up and take pictures of their ID and get them you know into the program. Uhm, for high school students specifically, uhm, we were grateful to do an event with your office last year. The NYXA page on the DOE website, which is where parents and guardians go to sign their kids up for benefits and transportation and things. There's a banner there that says hey, your child is eligible or your student is eligible. And so, there are a few different ways that that's accomplished.

CHAIRPERSON FARIAS: Uhm and do we have the total cost of the city of providing the discounted fares for FY25?

FRANNY CIVITANO: Uhm, it's pretty negligible.

There was a budget last year when the program was really kicking off and it was uhm, so we put some marketing budget towards it. Uhm, but as far as like you know fares that are reduced, uhm, it's a pretty small portion.

CHAIRPERSON FARIAS: Great and do you happen to know the amount of potential middle school students that may be eligible if 1121 passes?

FRANNY CIVITANO: Yes. So, there are about 400,000 high school students and I think over 300,000

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COMMITTEE ON ECONOMIC DEVELOPMENT middle school students. Catherine will kick me if I'm wrong. Yes, okay great, thank you.

CHAIRPERSON FARIAS: Thanks. Uhm, what's the current status of exploring ferry service to La Guardia Airport or JFK Airport, either airport?

FRANNY CIVITANO: Airports, so in general, uhm, airports are places that we have looked at in the past. I know Port Authority has also looked at specifically La Guardia. Uhm, we do not have any current plans at the moment to you know introduce service there. I think those are areas where what we've seen in the past when we've looked at these are there are some geographic challenges to be aware of and that would seriously need to be worked through. Some of these are very sensitive areas, water depth, things like that. But also, just the difference in services from a commuter service to an airport service that really relies on frequent, very reliable service that maybe goes past the hours that we currently operate.

So, those are some of the considerations that we think about uhm but at the moment, we do not have plans to introduce service at an airport.

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CHAIRPERSON FARIAS: Can you provide ridership statistics and financial performance for the summer Rockaway Rocket Express Service?

FRANNY CIVITANO: We are very happy to get back to you with that.

CHAIRPERSON FARIAS: How is EDC working to integrate NYC Ferry with other transit options, including MTA buses and subways? And has there been any conversations or progress towards looking at plans for a unifying ticketing system that would allow seamless transfers or even the use of multipacketed ticketing between the ferries and other modes of transportation?

FRANNY CIVITANO: Thank you. So, we - as a very separate system from MTA, which obviously is state controlled and we are city. We do not have any plans to integrate as far as like free transfers go. Uhm, we also know you know OMNI is a ticketing system that exists and is how I get on the train every day. It's a great system. We have decided to introduce our own tap and pay system, so you couldn't use an OMNI card on that even though it would be a separate fare but you can use your own fare media and we will be introducing our own NYC Ferry discount card, which

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will make it uh possible to buy discounted tickets at every landing, which is something that is a very big priority for me. I know that this is you know something that we are currently lacking. And so, it will still remain a separate system but it will be far easier for regular riders, especially those in

irregular riders who don't want to deal with going to a ticket machine, they can just tap at the landing.

the discount program and then folks who are even

CHAIRPERSON FARIAS: Got it. What languages are currently used for ferry schedules, fare information, and ticketing materials at the NYC Ferry terminals themselves, not just online?

English. Uhm, the ticket machine, you can purchase tickets in Spanish and English and then there is information about tickets and fares and uh you know the height requirement for kids for getting a free ticket there in Spanish and English. When we do introduce the new ticketing system that I just spoke about, uhm, there will be - that ticket purchase can happen in as many languages as we want. So, all ten city languages plus I think the city language or the language that we support that is not a designated

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2 city language is Yiddish. So, 11 languages plus

3 | English.

Uhm, this is an area that we very much agree with your sentiment that it needs to be accessible for people who are standing at the landing. We would - this is - we have not found the right solution yet, but we are looking at it and we appreciate your advocacy on this. This is helpful to us to push us in this direction.

So, we're trying to look for a solution that would not mean ten signs in ten languages. Something that is practical and is aware of you know the visual clutter that might happen. So, we know that there's a middle ground that needs to be found and we are looking at that.

CHAIRPERSON FARIAS: That's great, I know we've had conversations about this and in a variety of ways both on signage but also on like the audio visual, how people know where the lanes are and things like that, so I appreciate the ongoing effort to have this conversation and trying to find a suitable resolution for New Yorkers and those visiting. But I appreciate having you know, just the openness to figure out what best works at each of these terminals.

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Any idea on an estimated cost to translate all ferry terminal signage or materials in the six designated citywide languages or if you've looked at any cost estimate on some of the solutions that maybe you folks are throwing around internally?

FRANNY CIVITANO: Uhm, the estimate that I have is really related to the production of signs. I think translation for a lot of signage would be a one time cost. It's really the production and then reproduction of signs. So, uhm, to swap out all the signs in our system right now would be in the - it would be a six figure number, probably in the 100 or so range, 100,000.

CHAIRPERSON FARIS: So, a drop in the bucket.

Okay, great. I have just a two final questions

before I turn it over to Council Member Gutiérrez and
then come back to me for Council Member Avilés's
questions.

So, just on environmental sustainability, what's the current fuel efficiency for NYC Ferry Vessels compared to when the system first launched in 2017?

FRANNY CIVITANO: Uh, that is a great question.

Thank you for that. I don't have the comparison

between now and then but we are doing three things

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and emissions.

COMMITTEE ON ECONOMIC DEVELOPMENT 47 right now that are really focused on reducing emissions. The first two are immediate. uhm Giacomo talked about our renewable diesel pilot that we did. This is a fuel that is made from renewable sources but unlike biofuel, which sometimes is confused with renewable diesel, it can - it is 100 percent renewable and it can just be dropped in directly to our diesel ferries. And so, we had a very positive first look at that and uhm, we are very optimistic that the engine testing that's going on right now will show that there won't be any long term damage to the vessels. And so, if that is the case, we intend to introduce that to the whole fleet and with that, you know we see up to 60 percent reduction

The other more immediate - well, I'll call it medium term thing, is Giacomo mentioned we have recently committed \$20 million to start replacing the engines in our larger vessel. So, we have 15, 350-passenger vessels. Those vessels can accept the highest rated EPA engine for passenger fares which is Tier IV and that reduces local emissions by up to 60 percent as well. And so, those are two things that we are focused on that we know can be accomplished

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COMMITTEE ON ECONOMIC DEVELOPMENT with our existing fleet. The more longer term goal is we have also been uhm, uh conducting a reduced emission study. And so, this is looking at what technologies exist in the world, in the United States. United States is you know slightly behind the rest of the world in some of these technologies but there are really good things that are happening and some of our colleagues in other places are very it's a very good opportunity to learn from them.

We know that those are longer term challenges like we can't retrofit our existing boats. We would have to build entirely new boats. We also know there is a very demanding upland infrastructure requirement for charging, and so all of those things are things we are looking at and that we would like to do and that will guide our long term strategy.

CHAIRPERSON FARIAS: And where are you folks sort of seeing or getting the renewable diesel?

FRANNY CIVITANO: That is an excellent question that we will get back to you on.

CHAIRPERSON FARIAS: Okay and anything on transitioning to like a hybrid or zero emission fleet in the future?

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FRANNY CIVITANO: That will be led by our long term study. Uhm, and yeah, that will have to be a conversation about upland charging and getting power to landings you know and what kind of structure needs to house that plus the fleet side. I think one of the things that we are learning throughout this study is that it's less about the fleet, although there are constraints there. You know we run a very fast service where our goal is you know picking people up quickly but we also go to places that are very far away. Those are less full you know, battery electric. It works less well with those because you

So, it's going to be a combination of both those things and we'll learn more after the study is completed.

have to do frequent charging.

CHAIRPERSON FARIAS: Okay thank you. I'm going to yield my time now and pass it over to Council Member Gutiérrez.

COUNCIL MEMBER GUTIÉRREZ: Thank you so much
Majority Leader and thank you all so much for the
testimony. I'm really encouraged by your responses.
I think today 2025, compared to some of those first
Council hearings, I think we've come a long way and I

1 COMMITTEE ON ECONOMIC DEVELOPMENT 50 2 think that's great. So, these are my flowers to you 3 all. 4 Uhm, I wanted to just ask, I'm embarrassed but I don't actually know. Do the bathrooms have changing 5 tables? 6 FRANNY CIVITANO: Uh, yes. There is a changing table in the -8 COUNCIL MEMBER GUTIÉRREZ: I don't know if I've 9 ridden in it since becoming a mom, so I don't think I 10 11 ever bothered looking but okay. FRANNY CIVITANO: Yes, on the ADA bathroom there 12 13 is, yes. COUNCIL MEMBER GUTIÉRREZ: Okay, excellent and 14 15 now I just have a couple of questions related to the 16 website, which super fun. Uhm, is that the website 17 built inhouse or is it with OTI or? FRANNY CIVITANO: It is - that is a horn blower 18 19 product and yes, I believe they built that inhouse. COUNCIL MEMBER GUTIÉRREZ: Okay and does - and I 20 21 mean it's a pretty standard and uhm standard website 2.2 but do you all in the contract, is there any, any 2.3 notice or any piece in the contract where if there's any data being collected, that kind of where does it 24

live? Does it stay with EDC? Does it stay with horn

Okay, that's a good distinction. So, but even on the

FRANNY CIVITANO: Okay.

feature introduced?

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2 FRANNY CIVITANO: Uhm, I be

ITANO: Uhm, I believe it was sometime

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COUNCIL MEMBER GUTIÉRREZ: Okay.

FRANNY CIVITANO: Uhm, I will check.

COUNCIL MEMBER GUTIÉRREZ: Okay, I don't know if you've heard but you know, chatbot features on the city side are hard, are difficult to get it together on the initial rollout. Okay, I just have one more question. Uhm, sorry I wrote it down. Oh, can you give me information — can you share information on the advertising onboard? Who approves that? Is it whistle blower? Is it EDC? Uhm, what are the — what are some of like the policies and guardrails a couple of weeks ago. Uhm, there was advertising for working for ICE in many of our link kiosks and you know people were up in arms about that naturally. And so, just would like to understand what the policy is for EDC on the advertising.

FRANNY CIVITANO: So, uhm, horn blower -

COUNCIL MEMBER GUTIÉRREZ: That was what I had asked the chatbot by the way. Thank you Chair.

FRANNY CIVITANO: Horn blower manages the onboard advertising program. So, there are digital screens on every boat and some of those have safety

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information or like what I was talking about earlier

3 when a boat is approaching a landing it says this is

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4 | Soundview or whatever. So, that's a certain

5 percentage of time when it's just information about

6 NYC Ferry safety information whatever.

The other available time is available to be sold.

Uhm, so there are a certain amount of kind of slots

that horn blower tries to sell every month uhm and

they do that some inhouse. I think they work with an

advertising company to do that but wither way,

they're trying to sell that and then EDC gets a

portion of that. We do not approve those advertisers

but we do have some rules in our contract that govern

kind of how that can be like it can't be anything

political, no alcohol, no tobacco. Uhm, I think

there - are you going to - okay, sorry uh and uhm

I'll stop there because I think I got off track.

COUNCIL MEMBER GUTIÉRREZ: Okay thank you. Thank you Chair. I think you answered it. If there is more information, because I haven't looked at the contract on that, you could just share that, that would be great, thank you.

FRANNY CIVITANO: Definitely.

why the EDC would remove any of the shore power plug

in data availability from the website?

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2 ALLISON DEES: No, no.

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CHAIRPERSON FARIAS: Okay and then what's the frequency I guess of usage and how often are you gathering shore power plug in data from the operators?

ALLISON DEES: Yeah, so looking at the year ahead, over the next year, we have as of today, we have about 40, we have 40 vessel calls on the calendar for 2026. We're really proud that as of today, 39 of those 40 calls are actually compatible with our shore power system.

CHAIRPERSON FARIAS: Okay great and does the Manhattan Cruise Terminal currently have any shore power infrastructure?

ALLISON DEES: That Manhattan Cruise Terminal today does not have shore power capability.

CHAIRPERSON FARIAS: And what are the plans and timeline for any installations?

ALLISON DEES: Yeah, you want to take it or do you want me to?

GIACOMO LANDI: Yeah you can go.

ALLISON DEES: Okay. Uhm, we are really excited uhm about our current planning around shore power for the Manhattan Cruise Terminal and thank you for this

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COMMITTEE ON ECONOMIC DEVELOPMENT 58 question. I know that Council Member Bottcher had to step out but we are really thankful for his advocacy on this topic and also the Community Board 4 and just the broader community has really been advocating for that and we're really appreciative of that.

As I mentioned, EDC is completely committed to bringing shore power to the Manhattan Cruise Terminal. Uhm, there are three main components that you need for shore power. First, is you've got to bring shore power to the property line. Sorry, you've got to bring the power to the property line.

The second thing for the Manhattan Cruise Terminal is that we need a substation that can handle and deliver this amount of shore power. The third thing that we need is infrastructure on the pier to actually be able to connect those cruise ships to that available power.

We are actively working on that first step. We're working with our partners at Con Ed to bring the amount of power that would be needed, which we've identified is about 70 MVA; it's a lot. We're working with Con Ed right now about how to bring that amount of power to the property line.

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CHAIRPERSON FARIAS: Okay, how is EDC monitoring and enforcing compliance with Local Law 54 of 2024, which requires cruise ships to use shore power when available and have there been any violations? I know in the testimony there were some violations that you mentioned and the shore power connection requirements since it took effect and how frequently are you folks issuing those violations?

ALLISON DEES: Yeah, it's our understanding that as of right now, we've actually not had violations of Local Law 54. Local Law 54 does have provisions for when it is not - when it's impractical to be able to connect to shore power. And so, as of pretty recently I think uhm maybe Council Member Avilés mentioned this in her earlier testimony. We are really excited that we were able to connect the MSC Meraviglia to shore power this past weekend. Uh, that ship was able to connect. The city needed to complete some infrastructure work to allow that to be possible and that work completed and as soon as that work was completed, temps were made to start to connect the ship to shore power.

CHAIRPERSON FARIAS: Okay and in your testimony you list for the first five non-compliant

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COMMITTEE ON ECONOMIC DEVELOPMENT occurrences, there's 25K violation. So, you're saying we basically have not had to do any of these violations because everyone is in compliance?

GIACOMO LANDI: I think that's - we instituted that to the tariff. It was added the end of last week and my guess is we're one of the first people who have done something like this and this encourages connection by vessels to our system and we feel very good about where the system is today compared to where it was at the start of the year, and I think that's represented by the MSC vessel finally being able to connect on Sunday. So, this gets us all on the right path forward and making sure that we're uhm driving toward connections on a consistent basis with cruise lines.

CHAIRPERSON FARIAS: Okay.

GIACOMO LANDI: But the direct answer is we have not had to issue any fines.

Thank you. CHAIRPERSON FARIAS:

GIACOMO LANDI: Yeah.

CHAIRPERSON FARIAS: And what are the estimated emissions reductions when a cruise ship uses shore power versus running auxiliary engines?

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ALLISON DEES: So, we actually uhm do have on our website today for Brooklyn when we - in the data that I talked about earlier, that we indicate how much power was consumed and the duration. We've also done a calculation of what emissions have been saved by connecting to shore power.

We rely on the EPA's calculators for that but we do put that forward on the website.

GIACOMO LANDI: It's a significant improvement when you're going to turn off the engines and you're going straight to shore power. So, it's quite material both visibly and actually.

CHAIRPERSON FARIAS: Great, thank you. We'll make sure to have - if we have any questions from what's available on the website to check in. And since our last hearing on cruise terminals, has EDC developed the community traffic mitigation plans required by Local Law 54? And if you have, can you share those with the Committee?

ALLISON DEES: Yes, absolutely. They were developed for each terminal and they're available on our website and we can send them to you.

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CHAIRPERSON FARIAS: Has EDC conducted any preliminary assessments of transitioning city ports to zero emission operations?

GIACOMO LANDI: Yeah, so we've uh, as you know, we're making good progress on South Brooklyn Marine Terminal and quite significant investments, which we talked about you know \$1 billion on the private sector and also money from the city to make that work and hopefully we'll see that completed shortly. have the master plan and the vision statement on BMT, which is just moving to the next phase, which is talking about an all-electric port. And then we're very close to completing an MCT master plan for the Manhattan Cruise Terminal, which would also make that an all-electric site. And what Allison was talking about with regards to the substation of that magnitude that we're looking at will allow that site to be - and the auxiliary vessels, like harbor craft and the like, as well as the building to be powered by electricity. So, we're very, very focused on trying to get there with our three key sites.

CHAIRPERSON FARIAS: The Administration recently applied for a grant from New York State called that New York City Climate Smart Communities Grant to

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2 create a harbor decarbonization plan. How does that

3 | intersect with Introduction 1143?

MICHELE LAMBERTI: I can take that. Uhm, I am not as familiar with the Climate Smart Community sec but can definitely get back to you and see how that would interact.

CHAIRPERSON FARIAS: Thank you. Uhm, what energy sources are you considering as part of greening the port infrastructure at the Brooklyn Marine Terminal site?

GIACOMO LANDI: So, all of our marine sites would look at solar for sure and then we're looking at all of our sites at EDC, which are you know sites of scale if you will on thermal networks. So, that could either be geothermal or potentially using water source as well. So, that would be all of our key sites are looking at that and that will be both relevant for this sort of discussion would be Brooklyn Marine Terminal as well as the Manhattan Cruise Terminal, as well as potentially the Hunts Point Marine facility in terms of the overall Hunts Point campus. That would be another area to evaluate the use of thermal networks.

CHAIRPERSON FARIAS: Has EDC assessed how much air and climate pollution is produced at our major terminals in recent years? And if not, do you have plans to do so?

STACOMO LANDI: I'm not sure if we have statistics on that. We could probably back into it in a way because we release the data for the savings associated with a cruise vessel being on shore power instead of on main engine use. So, that could be a way to back into how much is being done but we don't have the statistic of actually how much pollution is created by the vessels at those docks.

MICHELE LAMBERTI: Yeah and to clarify on that one and my understanding might be in our previous conversations with maybe Department of Health and Hospitals. Like we had had discussions about air monitoring and I believe that from their perspective and we may have been wrong, that it just - they didn't think it was - because air is fungible and is everywhere, it was really difficult to locate where the source was coming from and so, uhm they did not necessarily recommend that I think is the preferred course of doing so but we can get back to you on that too.

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CHAIRPERSON FARIAS: Thank you. Uhm, major ports across the country routinely conduct these emission of inventories to monitor their air pollution impact and track progress on emissions reductions, usually as recommended by EPA guidelines. Does the EDC have any plans to do so or to work with relevant departments or agencies to do so? And I understand this is related to the previous question, so if we can also follow up with Council Member Avilés on

MICHELE LAMBERTI: Sure.

these responses, it would be helpful.

CHAIRPERSON FARIAS: So, no other active-MICHELE LAMBERTI: Not that we're aware of but we're happy to follow up with Council Member Avilés.

CHAIRPERSON FARIAS: Okay.

GIACOMO LANDI: Yeah, I think the key issue really on that is driving toward the electrified sites because that's what gets you the reduction.

CHAIRPERSON FARIAS: Hmm, hmm. And my last question I believe, yes. What are EDC's plans to transition our ports - I think I kind of asked this already, to zero emission to ensure we meet the city's goal of becoming net zero by 2025?

GIACOMO LANDI: On the key sites, it's the

3 rollout of the South Brooklyn Marine Terminal.

That's the first one to essentially come online. 4

5 second one up would be Brooklyn Marine Terminal for

the all-electric facility. We're very close on a 6

7 master plan for Manhattan Cruise Terminal, which

would be a logical third site. And then the fourth 8

site, uhm, which is not really a port today but

hopefully will be a port in the future, which is the 10

11 Bronx, the Marine terminal up there, which is the

12 former prison barge site and that prison barge is

scheduled to leave this weekend. So, that's our goal 13

for how that site can convert as well. 14

15 CHAIRPERSON FARIAS: Okay, great. I don't have

16 any other questions. Council Member Gutiérrez?

17 Okay, seeing none, this panel is now excused. Thank

18 you so much for joining us here today and I look

19 forward to the ongoing conversation and the follow

20 up.

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Thank you. PANEL:

I now open the hearing for 2.2 CHAIRPERSON FARIAS:

2.3 public testimony. I remind members of the public

that this is a government proceeding and that decorum 24

shall be observed at all times. As such, members of 25

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COMMITTEE ON ECONOMIC DEVELOPMENT 67 the public shall remain silent at all times. witness table is reserved for people who wish to testify. No video recording or photography is allowed from the witness table. Further, members of the public may not present audio or video recordings as testimony but may submit transcripts of such recordings at the Sergeant at Arms for inclusion in the hearing record.

If you wish to speak at today's hearing and have not done so, please fill out an appearance card with the Sergeant at Arms and wait to be recognized. recognized, you will have two minutes to speak on today's hearing topic, Oversight of the New York City Ferry Operations and Waterfront Sustainability. you have written - if you have a written statement or additional written testimony you wish to submit for the record, please provide a copy of that testimony to the Sergeant at Arms. You may also email written testimony to testimony@council.nyc.gov within 72 hours of the close of this hearing. Audio and video recordings will not be accepted.

For in person panelists, please come up to the table once your name has been called. I will now call on our first in person panel, Christopher Leon

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Johnson. You are our only panelist, so take your time.

CHRISTOPHER LEON JOHNSON: Alright, hello Chair Farias, Chair Gutiérrez. My name is Christopher Leon Johnson. I'm here to show support for Intro. 1121. That's your bill. Make you aware that there is a provided contract that ferry serves and reduce costs to middle school students. I want to put this on the record that the MTA should be have been here today for this. I know that the MTA works with the New York City Ferry when it comes to emergency trips, just in case DS services messes up, especially on 23rd Street but the MTA should have been here today. Where was the MTA on this? I know that the MTA has a little bit of control of the New York City Ferry.

I'm calling on the City Council to make it aware that all - they should - I think students should be able to ride for free on the ferry. This city has enough money. Oh, you guys have enough money to make it aware that these kids could ride for free.

I'm calling on the City Council to work with the MTA and EDC. They should have another hearing like separately when it comes to supplementing service, ferry service for people that live in transit deserts

2 that make less than \$20,000 a year when it comes to

3 poverty wages.

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I believe that people that make poverty wages should be able to either they ride for free on certain days and certain times or they're able to pay a reduced price. Uhm, I say that these fares are really expensive for New York City Ferry. They are way more convenient and quicker than the bus and the trains but they're really expensive. The Staten Island Ferry is not reliable at all. I know that for sure. It's not reliable and it's like a mad house. The Staten Island Ferry, I call it the travel institution these days.

So, what I'm saying like now, like I say, I support this bill. I hope this bill gets passed. I hope the bill gets passed next session. If you have a hearing you can get in tomorrow's Stated Meeting. I hope it gets to the Stated Hearing tomorrow.

So, I'm saying that uhm, the MTA should have been here today. Somebody from the MTA should be down here. Even if they couldn't testify, they should have been down here observing this. I mean because this is not right. I hope that you as the Chair asked them on the 13th; I know we have a big MTA

1 COMMITTEE ON ECONOMIC DEVELOPMENT 70
2 hearing on the 13th next month about this. Uhm, so I
3 support this bill 100 percent and thank you. Enjoy
4 your day. Thank you.

CHAIRPERSON FARIAS: Thank you so much. Very ambitious goals for us with free transit. Seeing no one else in person to testify, I will now turn to virtual panelists. For virtual panelists, once your name is called, a member of our staff will unmute you and the Sergeant at Arms will set the timer and give you the go ahead to begin. Please wait for the Sergeant to announce that you may begin before delivering your testimony.

Now, I will call our first virtual panel Linda Baron(SP?).

SERGEANT AT ARMS: You may begin.

CHAIRPERSON FARIAS: Sergeants, can you unmute the panelist? Sorry Linda, just bear with us for a moment.

LINDA BARON: It's working.

CHAIRPERSON FARIAS: Great.

LINDA BARON: Can you hear me?

CHAIRPERSON FARIAS: Yes, you can begin when

24 ready.

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centers.

LINDA BARON: Very good. Chair Farias and members of the Committee, thank you for the opportunity to testify on today's oversight topic about ferry operations. As an Island Borough, Staten Island needs ferry service that is better connected to the rest of the network, expanding and better connecting ferries isn't just a traffic, a transit - it's a catalyst for local business growth, tourism and waterfront activation. Staten Island is rely on limited and time consuming commuting options to reach jobs, schools, and services across the city. To rec reliable routes to Wall Street and Midtown 34th street would significantly cut travel times and expand access to the city's largest employment

Expanded ferry service would also reduce congestion and open new pathways to business hubs and cultural destinations. As we've noted in prior testimony on EDC's ferry work, the system must connect sound to more of the network, not just lower Manhattan. We encourage that EDC's plan restores the Staten Island's Brooklyn route, reviving historic link between Bay Ridge and St. George. In order to do this, it is paramount that not only resident

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COMMITTEE ON ECONOMIC DEVELOPMENT 72 feedback is considered but the commuting data is analyzed. This will ensure new landings and service paths reflect real travel behavior and create meaningful improvements and access and economic opportunity for Staten Island residents and businesses. We're asking the Council to prioritize the rec routes from Staten Island to Wall Stret and Midtown and to work with EDC to embed those connections into the plan.

At the same time, the city should identify and fund new ferry landings so our neighborhoods have more than a single gateway. Service planning should be data driven, reflecting actual commuter demand and ridership patterns to ensure reliable predictable schedules and a true network, rather than isolated routes.

These improvements would give workers faster, more dependable commutes, and give families and visitors easy access to our waterfront assets, cutting real door to door travel time for Staten Islanders and strengthening the waterfront economy on both sides of the harbor.

Thank you Chair Farias for the opportunity to testify today. The Chamber looks forward to continue

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2 his work with the Council and EDC to deliver

3 meaningful transit options for Staten Island

4 residents.

CHAIRPERSON FARIAS: Thank you so much for your testimony.

COMMITTEE ON ECONOMIC DEVELOPMENT

LINDA BARON: Thank you.

CHAIRPERSON FARIAS: I now would like to recognize Fern Uennatornwaranggoon.

SERGEANT AT ARMS: You may begin.

FERN UENNATORNWARANGGOON: Thank you Chair Farias. Uhm, can you hear me okay? Okay. work at Pacific Environment and we're an environmental nonprofit organization with a mission to protect the climate and the marine environment and PE works in partnership with portside communities across the US and elsewhere, and other enviro advocates as well to transform ports from pollution hot spots to thriving hubs of sustainable economic development and environmental protection. And I'm speaking today to express strong support for Bills 937 as well as 1143. As I mentioned, Pacific Environment works with local groups and local rest ins in New York. We have been working in partnership with Red Hook and Waterfront Alliance as well as

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other environmental NGO's, such as Earth Justice,

Green Latino's, Environmental Defense Fund and I will

be submitting a joint letter of support for these

bills from our partners as well.

I should also mention that I'm not based in New York but Pacific Environment has presence in New York with staff actually living and working in New York City and specifically Brooklyn but unfortunately they are not able to attend the hearing today.

So, the as the EDC staff already mentioned, ports is an important economic engine but they are also a huge hub of pollution as well. Poor pollution comes from multiple sources but the biggest source is invariably from ships.

A medium size cruise ship can omit greenhouse gasses equivalent to those of 12,000 passenger cars and a huge amount of other handful air pollutants as well that effect human health.

And environmental and public health impacts of ports and the shipping sector are vastly important to highlight but this is an Economic Development

Committee hearing, so let me switch gear and focus on those other issues. As many of you may already know, the shipping industry imports around the globe a

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COMMITTEE ON ECONOMIC DEVELOPMENT 75 rapidly shifting towards zero emission technologies and New York City must not be left behind. Major ports across the US have already committed to becoming net zero by 2050 or sooner.

Part of Seattle has adopted an executive order requiring cruise ships, all cruise ships, not just those that are actual power capable but all cruise ships to plug into shore power by 2027. And many of those cruise lines are at the port of Seattle at the same ones that operate at Brooklyn and Manhattan.

Also, regulatory pressure, like the regulation will be requiring ports in European Union to provide shore power and for ships to plug in by 2030. And also, as the Cruise Line International, according to Cruise Line International Association, nearly all of new built cruise ships have committed to integrating shore power technology and they project that by 2028, 75 percent of cruise globally will be shore power capable.

So, really transitioning port operations in New York to zero emission is not just about ensuring clean for local residents and port workers, but it's really vital for New York ports to remain competitive

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COMMITTEE ON ECONOMIC DEVELOPMENT 76 as a leading global destination, which then also support a vibrant economy.

So, the last thing I want to say is the Zero
Emission Port Feasibility Study is in one sense a
misnomer because we already know it is feasible. The
study is really an opportunity to figure out not
whether it's feasible but how and what is the best
and most expedient way for New York to transition its
ports.

So, thank you so much for your time and attention.

CHAIRPERSON FARIAS: Thank you so much for your testimony. We appreciate and we look forward to reading your support on the bills that were heard today.

Seeing no one else signed up to speak either virtually or in person, we have now heard from everyone who has signed up to testify. If we have inadvertently missed anyone who would like to testify in person, please visit the Sergeant at Arms table and complete a witness slip and if we'd advertently missed anyone who would like to testify virtually, please use the raise hand function on Zoom and a

COMMITTEE ON ECONOMIC DEVELOPMENT member from our staff will call on you in order of hands raised. Seeing none, I would like to note again that written testimony will be reviewed in full by Committee Staff. It may be submitted to the record up to 72 hours of the close of this hearing by emailing it to testimony@council.nyc.gov. And with that, this hearing is now adjourned. [GAVEL].

World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date November 15, 2025