CITY COUNCIL CITY OF NEW YORK -----X TRANSCRIPT OF THE MINUTES of the COMMITTEE ON COMMUNITY DEVELOPMENT -----X March 24, 2010 Start: 1:30pm Recess: XX:XXpm 250 Broadway HELD AT: Hearing Room, 14th Fl BEFORE: ALBERT VANN Chairperson COUNCIL MEMBERS: G. Oliver Koppel Diana Reyna Melissa Mark-Viverito Helen D. Foster James Sanders, Jr. Ubiqus 22 Cortlandt Street – Suite 802, New York, NY 10007 1

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1	COMMITTEE ON COMMUNITY DEVELOPMENT 2
2	CHAIRPERSON VANN: Good afternoon,
3	colleagues, ladies and gentlemen. We're going to
4	open our meeting now. We have a very important
5	Resolution that requires an action on behalf of
6	the Committee. As you know, I'm Councilman Al
7	Vann, the Chairman of the Committee on Community
8	Development. And I welcome you to our hearing and
9	look forward to what I hope to be a unanimous
10	passage of proposed Resolution 17-A.
11	Our Committee will vote on this
12	Resolution, which calls upon the State Legislature
13	and Governor to enact legislation which allows
14	credit unions, savings banks and savings and loan
15	associations to receive municipal deposits.
16	As a Committee, we have benefitted
17	from two hearings within the past three months, in
18	December and February, where we have considered
19	testimony from divergent perspectives on the same
20	issue of municipal deposits. New York State's
21	century-long prohibition against cities and towns
22	depositing their own funds in local financial
23	institutions, like credit unions, savings banks
24	and savings and loan associations, is an issue
25	that needs to be addressed, which is addressed by

1	COMMITTEE ON COMMUNITY DEVELOPMENT 3
2	this Resolution.
3	At the February 22nd hearing, Mr.
4	Michael Smith, President and Chief Executive
5	Officer of the New York Banker's Association,
6	conceded that his organization agreed that the
7	century-long prohibition should end. He stated
8	that his Association strongly supported provisions
9	of the Resolution that authorized savings banks
10	and savings and loans associations to accept
11	deposits. They had one exception, which was the
12	case of credit unions. And their primary
13	complaint there is that credit unions was the
14	allegation that they do not pay the same taxes as
15	banks pay and so it would be a disadvantage. It's
16	a specious argument. And we tend to disagree.
17	I see it as an issue bank versus
18	credit union issue, but I really think the most
19	important thing and important way to look at it is
20	which institutions are receiving the public money
21	should be the institutions that are providing
22	service to the community and how do we benefit
23	from money being deposited in those institutions.
24	If New York City were allowed to deposit our funds
25	in local credit unions and savings banks, I think

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2	that the issue as win-win, because the investment
3	would be in the low-income communities, which we
4	have many around the City. From my perspective,
5	the opportunity for New York City to receive a
6	higher return on its deposits, due to the
7	competition among financial institutions, is
8	beneficial.
9	More importantly, however, the
10	opportunity for homeowners and entrepreneurs and
11	other small businesses in our low-income
12	communities to have institutions that are willing
13	and able to lend them money is a great victory for
14	community development. Right now, homeowners are
15	being foreclosed upon by banks, who, themselves,
16	were bailed out by the public tax dollars. Long-
17	time neighborhood merchants are laying off workers
18	and closing their businesses because they cannot
19	get loans from their long-time banking
20	institutions. These are perilous economic times
21	and every dime of public money should be maximized
22	and accounted for.
23	There is considerable evidence that
24	if, and when, large commercial banks do not
25	adequately serve a community, community

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2	development financial institutions do. The
3	evidence shows that the CDFIs are the only
4	financial institutions that truly understand and
5	connect with the communities in which they conduct
6	business and in which they have children to serve.
7	So, I think there's ample evidence and research to
8	support the Resolution that we will bring forward
9	in a moment.
10	I'd like to thank my fellow
11	Committee members for being here and any questions
12	or statements that you have at this point in time
13	would be appropriate before we come to a vote.
14	Hearing none
15	COUNCIL MEMBER KOPPEL:
16	[Interposing] Mr. Chairman, I
17	CHAIRPERSON VANN: Okay.
18	COUNCIL MEMBER KOPPEL:want to
19	thank you for bringing this forth. There's no
20	doubt in my mind that some of these small
21	institutions, credit unions, community development
22	financial institutions play a very important role
23	and should play a greater role in providing credit
24	and very often, provide that credit under
25	circumstances, they're small loans, that large

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2	banks just won't go near.
3	CHAIRPERSON VANN: Um-hm.
4	COUNCIL MEMBER KOPPELL: So, giving
5	them the ability to have some capital is a very
6	good idea. And the record of these institutions,
7	as they indicated in their testimony, was
8	exemplary. And I was very impressed with the job
9	that they're doing with these small loans that
10	they make in poor communities. So, this is a very
11	good thing.
12	And certainly, we should pass the
13	Resolution and follow up on it with our colleagues
14	in Albany because I realize that the bankers have
15	a strong lobby, but it's amusing to note that they
16	talk about their contribution through taxes to the
17	State. I suspect because of the large losses
18	they've suffered in the last couple of years,
19	they're not going to be paying very much taxes to
20	the State in the near future.
21	So, I don't have any problem with,
22	in fact, I'm very strongly in favor of the idea of
23	these small community-based institutions getting
24	municipal deposits.
25	CHAIRPERSON VANN: All right.

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2	Thank you. Any other comment?
3	WILLIAM MARTIN: William Martin,
4	Committee Clerk, roll call on the Committee on
5	Community Development, Resolution 17-A. Council
6	Member Vann.
7	CHAIRPERSON VANN: Aye on all.
8	WILLIAM MARTIN: Reyna.
9	COUNCIL MEMBER REYNA: Aye.
10	WILLIAM MARTIN: Koppel.
11	COUNCIL MEMBER KOPPEL: Aye.
12	WILLIAM MARTIN: Mark-Viverito.
13	COUNCIL MEMBER MARK-VIVERITO: Aye.
14	And I want to really commend Chair Vann for his
15	leadership on this issue. I know it's something
16	that he's been strongly advocating for.
17	WILLIAM MARTIN: By a vote of four
18	in the affirmative, zero in the negative, no
19	abstentions, item's adopted. Members, please sign
20	the Committee report.
21	CHAIRPERSON VANN: Right, thank
22	you. We'll leave the roll open. There's a couple
23	members on their way. Thank you. Have a good
24	day, everybody. Okay.
25	COUNCIL MEMBER FOSTER: Yes, I'm

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2	ready.
3	WILLIAM MARTIN: Council Member
4	Foster.
5	COUNCIL MEMBER FOSTER: Yes.
6	WILLIAM MARTIN: Vote now currently
7	stands at five in the affirmative, zero in the
8	negative and no abstentions.
9	[END 1002]
10	[START 1003]
11	WILLIAM MARTIN: Council Member
12	Sanders.
13	COUNCIL MEMBER SANDERS: Aye on
14	all, as my Chair would always do.
15	WILLIAM MARTIN: The final vote on
16	the Committee on Community Development is now six
17	in the affirmation, zero in the negative and no
18	abstentions.
19	
20	
21	
22	

I, DeeDee E. Tataseo certify that the foregoing transcript is a true and accurate record of the proceedings. I further certify that I am not related to any of the parties to this action by blood or marriage, and that I am in no way interested in the outcome of this matter.

DerDer E. Jatano

Signature

Date April 18, 2010