

Testimony

of

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New York City Department of Health and Mental Hygiene

before the

**New York City Council Committee on Health
Jointly with the Committee on Finance and the
Committee on Mental Health, Developmental Disability, Alcoholism,
Substance Abuse & Disability Services**

on the

FY 2016 Executive Budget

**May 20, 2015
City Hall – City Council Chambers
New York City**

Good morning Chairpersons Johnson, Ferreras, Cohen and members of the committees. I am Dr. Mary Bassett, Commissioner of the New York City Department of Health and Mental Hygiene. I am joined today by First Deputy Commissioner Dr. Oxiris Barbot and Sandy Rozza, the Deputy Commissioner for Finance at the Department. Thank you for the opportunity to testify on our Executive Budget for fiscal year 2016.

This Administration, which places social justice at the heart of its agenda, has worked assiduously to protect and promote the physical and mental health of all New Yorkers. Our commitment to addressing gaps in mortality and health status has been a core focus during our first 17 months. The Mayor has articulated this vision through the OneNYC plan, and specifically, the goal of reducing premature mortality by 25 percent by 2040, while reducing racial and ethnic disparities. This is the frame through which the Department's work will be seen; whether it is by monitoring air quality to inform how we can control emissions, facilitating better stairway access to encourage physical activity, or requiring multi-unit housing locations to create and inform tenants of their policy on smoking.

This work begins with our youngest and most vulnerable New Yorkers. We must promote the healthy development of children through a multi-disciplinary and inter-agency approach. The Department's work, led by Deputy Commissioner George Askew, considers how we can take a holistic approach that targets communities and recognizes that a child's well-being is closely tied to his or her environment. We must align neighborhood institutions, services and residents to ensure that all children are healthy and safe.

It was in this context that we recently launched the "Talk to Your Baby" campaign. This initiative highlights the everyday moments – such as grocery shopping, bath time or preparing dinner – that provide wonderful opportunities to talk, read and sing to young children. We hope to empower all parents with the knowledge that simple things, like pointing to and identifying an orange in a grocery store, can have powerful effects on their child's developing brain. This campaign was developed in collaboration with the New York City Children's Cabinet, a group of commissioners and directors from 20 different City agencies and offices. It recognizes that by age three, children from low-income families have heard *more than 30 million* fewer words than children from high-income families. We can, and we must, reduce this disparity, to promote and protect the wonder of childhood to create a better future for all New Yorkers.

Budget Highlights

Let me now turn to the fiscal year 2016 budget for the Department of Health and Mental Hygiene. The Department's current operating budget is \$1.4 billion, of which \$644 million is City Tax Levy and the remainder is federal, state and private dollars. This reflects a net increase

in spending of \$52 million from City Tax Levy from fiscal year 2015. I am also pleased to report that our agency, at the Mayor's request, has found \$7.5 million in programmatic and contractual savings that will have no impact on services. These efficiencies will be achieved by reducing spending on areas such as consultants and temporary staff, re-negotiating service contracts with our maintenance and information technology providers, and reducing contractual spending by bringing some services "in-house."

The fiscal year 2016 Executive Budget reflects our City's pressing health needs. For example, rising homelessness remains a profound barrier to mother and child health and safety. Nearly 23,000 children are in a New York City shelter on any given night, and the average stay for families with children lasted 427 days. It is so important that the Department received \$1.5 million to offer home visiting services to all mothers of infants who reside in Department of Homeless Services' shelters. This initiative will reach 1,800 new mothers; we will be able to educate them on breastfeeding and infant safety, and link them to supportive services.

Our inter-agency collaboration also extends to mental health care, where the Department has looked across disciplines to address the full need for prevention, treatment, and system reform. The budget adds \$1.7 million in fiscal year 2016 and \$3.7 million in fiscal year 2017 and beyond for crucial mental health services in our correctional health system. This funding will provide for psychiatric assessments and after-school therapeutic arts programming for all youth under 21 at Rikers Island, along with substance abuse programming for 16 to 21-year-olds in our correctional system. Separate funding is also allocated for relationship counseling for all foster care teens, geriatric mental health in senior centers, and a significant expansion of mental health services in schools and all contracted family shelters. I want to thank the First Lady and Executive Deputy Commissioner Dr. Gary Belkin for their leadership and advocacy on this broad range of mental health issues. As the First Lady has so eloquently said, we need to make a communitywide commitment to speaking our pain about mental health. In this way, we shatter the stigma and take that critical first step toward healing.

As we launch this broad undertaking to improve mental health outcomes, we also need to renew our effort to reduce tobacco use, which remains the leading cause of premature, preventable death in New York City. As many as 12,000 New Yorkers die every year from tobacco-related illnesses, and smoking is much more common among those with poor mental health. Thousands of New Yorkers live with painful and debilitating disease caused by smoking and exposure to secondhand smoke, including heart disease, stroke, diabetes, many cancers and emphysema. In the past three years, there has been a statistically significant increase in the number of New York City adults who smoke. For the first time since 2007, the number of smokers in the City rose above one million. These setbacks coincide with a more than 45

percent reduction in funding for tobacco control. As such, the Department has decided to dedicate \$1.28 million in additional funding to its tobacco control initiatives. We will continue our landmark advertising campaigns and seek innovative ways to reverse this troubling trend.

Our budget also allows the Department to dramatically expand our work to reduce rats and improve communities. We will add 50 staff members, at a cost of \$2.1 million in City Tax Levy for fiscal year 2016, to aggressively combat rat reservoirs. These reservoirs are environments that offer ideal conditions for large numbers of rats to live and breed. They typically exist over areas that may include parks, sewers, street medians, compromised sidewalks and subways. We anticipate that targeting rat reservoirs will benefit the immediate area by reducing the rat population, protecting infrastructure and contributing to cleanliness and hygiene.

The budget also reflects the Administration's commitment to building full-service animal shelters in every borough. We will spend \$1.2 million to hire two new staff, to manage our search for sites in the Bronx and Queens. I know how much we all care for animals -- including your beloved Mousse, Chair Johnson -- and I am thrilled to move forward on this initiative.

Program Updates

I want to now update you on some of the programs that my staff and I have been working on. The Center for Health Equity continues its innovative work to decrease health disparities, and in the coming year, will move to fully establish its Office of Faith Based Initiatives. This includes the hiring of three community coordinators and allows us to develop a strategic plan for addressing chronic disease-related health disparities. I am also pleased that the Executive Budget includes funding for the Center's Neighborhood Health Hubs initiative. New funding will result in a re-imagining of District Health Center sites, in East Harlem and Bedford-Stuyvesant, for multi-sector community health planning programs. These Hubs will bolster our District Public Health Office engagement in neighborhoods that experience a disproportionate share of the disease burden, and enhance regular coordination and collaboration with community organizations, institutions, and residents. In East Harlem, they will operate in concert with our Community Health Workers who link structural and neighborhood-level interventions to clinical care, to reduce the drivers of disparity in our City.

The Department also remains concerned about drug use in our communities; in particular, we are closely monitoring synthetic marijuana use, following a spike in early April, when we tracked 120 emergency department visits from the drug. Synthetic marijuana is a mixture of herbs, which many people inaccurately believe is safe. It often contains dried, shredded plant material onto which chemicals are sprayed. Smoking the substance can create dangerous effects including anxiety, paranoia, rapid heart rate and vomiting. I want to thank Speaker Mark-

Viverito for highlighting this problem in East Harlem and across the City. We urge New Yorkers who see this drug for sale to report it to 311. It is important for all New Yorkers to understand that, despite what the package may say, there is no way of knowing exactly what synthetic marijuana users are putting into their bodies. I am also pleased that the budget contains \$1.25 million for naloxone and buprenorphine, to reduce death and other health consequences of opioid misuse and addiction. The Department, facing an average of 700 unintentional overdose deaths per year, continues to take a multi-pronged approach toward drug-use prevention.

Emergency preparedness is another important priority for the Department. This investment in preparedness has not only been critical for our successful response to small and large emergencies, most recently Ebola, but has also supported public health activities and increased our community resiliency and engagement work. In late April, Deputy Commissioner Marisa Raphael testified before the United States House of Representatives Committee on Homeland Security regarding ‘Strategic Perspectives on the Bioterrorism Threat.’ Marisa spoke on the need for continued investment in public health preparedness and our response to emergencies. Federal Public Health Emergency Preparedness funding for New York City has decreased 35 percent from its peak in FY 2005, which has led to a 47 percent reduction in our public health preparedness and response workforce. This shortsightedness is a mistake; there must be a sustained commitment to major urban centers, such as New York City, so we can be prepared, prevent, and respond to what comes next.

Legislative Updates

In addition to its programmatic agenda, the Department continues to pursue its priorities legislatively. One critically important issue is the ability of pharmacists to administer vaccinations for different diseases. Currently, 47 states, including the District of Columbia and Puerto Rico, allow pharmacists to administer all of the vaccinations endorsed by the Advisory Committee on Immunization Practices. New York, sadly, lags on this issue; pharmacists’ authority to vaccinate – which is set to sunset in 2015 - only allows them to administer influenza, pneumococcal zoster and meningococcal vaccinations to adults aged 18 and older. It means that, in neighborhoods where New Yorkers cannot easily travel to or make time to see their doctors, we limit their access to getting the vaccines they need. Pharmacists, who are regulated by the State Department of Education, offer vaccination in safe environments. We encourage people to visit their doctors; pharmacists are a complement, and not a substitute, for seeing a primary care provider. Yet when it comes to preventing harmful diseases, ready access is crucial. Since the State first authorized pharmacists to offer adult influenza vaccinations, the coverage rate has jumped from 53 to 67 percent citywide. Following this policy change, we have seen significant improvement in vaccination rates among Blacks, and a narrowed gap in vaccination rates between Black and White New Yorkers. We look forward to working together on this issue.

I want to lastly touch on an important question. As we say in our dog-licensing media campaign: “Is your dog is a real New Yorker?” A lost pet can be reunited with its owner through the Department’s Dog eLocator system, and run off-leash in City dog runs, only if it has a City license. And funds from this state-mandated program support free and low-cost spay and neuter programs for dogs and cats, promoting responsible pet ownership. I am pleased to report that, with thanks to Assembly Member Kavanaugh and Senator Serrano, the Governor signed legislation last year to allow the City to set its own dog licensing fee. I look forward to working with the Council on legislation, so we can act quickly to make licensing better.

I believe that the City’s budget – by addressing income inequality, improving affordable housing, and reducing the number of low wage jobs in our City – will improve public health in our five boroughs. Thank you again for the opportunity to testify, and your support for the Department’s work. Dr. Barbot, Ms. Rozza and I would be pleased to answer any questions.



Baselined Funding – Destroying the Council’s Intent

After providing 10-years of groundbreaking mental health services to very young children, seniors and other needy populations, 3 Council-funded initiatives are slated to end on June 30.

The initiatives were baselined at the close of Mayor Bloomberg’s term and adopted as allocated by the Council for one year by the De Blasio Administration. Now, that the Department of Health & Mental Hygiene (DOHMH) has control of the funds, it is moving forward with very different models and is diverting some of these monies to its own unrelated program purposes.

According to DOHMH, an RFP for this funding will be released in the late Spring. The results of the RFP will be available in the Fall which, unfortunately, will not coincide with the City’s budget timeline, so there will be an unfunded gap between the end of the fiscal year and start date of the new grant. Programs, staff and consumers will be at risk. Which programs survive the downsizing is unpredictable.

- **Children Under Five Mental Health Initiative – FY’15 Funding \$1.25M**
 - Enables 8 diverse agencies in all five boroughs to provide critical mental health services to children aged five and younger.
 - Identifies and treats children who have or are at risk for social and behavioral difficulties.
 - DOHMH proposes to cut the number of provider agencies to 6 (with only 5 agencies providing direct services) and vastly limit the innovative programming developed by the current providers.
- **Geriatric Mental Health Initiative (GMHI) – FY’15 Funding \$2M**
 - GMHI supports 25 diverse community-based organizations in all five boroughs to provide a wide range of programs and services to scores of older New Yorkers with mental illness.
 - GMHI providers reach seniors in non-traditional settings, such as senior centers, drop-in centers, homeless shelters and for homebound elders, in their homes.
 - The DOHMH proposal would eliminate funding to all but 8 providers and the geographic scope is too broad for most of the current providers, with years of expertise, to participate.
- **Mental Health Contracts – FY’ 15 Funding \$450K**
 - This funding is directed to 7 distinct agencies in all five boroughs, including The Coalition’s Professional Learning Center.
 - Mental Health Contracts provides diverse but essential behavioral health services in a variety of delivery models.
 - Examples include a transitional living community for homeless women with psychiatric disabilities and a forensic mental health program.

We are calling on the Council’s support to ensure that these much-needed programs continue.

New York City Council Fiscal Year 2016

Executive Budget Hearing

Testimony by Chief Medical Examiner Dr. Barbara Sampson

Good morning. I want to thank the chairs of the committees that are holding today's hearing, Councilmember Corey Johnson and Councilmember Julissa Ferreras. I also want to thank the members of the Committee on Health and the Committee on Finance for the opportunity to testify.

I am Dr. Barbara Sampson, Chief Medical Examiner of the City of New York. Seated to my right is Dina Maniotis, Executive Deputy Commissioner for Administration and to my left are Frank DePaolo Assistant Commissioner of Operations and Florence Hutner our General Counsel.

I would like to start by saying that I am very grateful for the strong partnerships we began with the City Council while I was the acting medical examiner and continue now in my role as the appointed chief. I commit to continue to build our relationship and count on your support as I lead my team to establish the model of an ideal medical examiner's office: independent, unbiased, immune from undue influence and as accurate as humanly possible.

I also want to recognize Deputy Mayor Dr. Lilliam Barrios-Paoli for her wisdom, guidance and support and OMB for their considered funding of our most urgent needs. I am here today to discuss the Fiscal Year 2016 Executive Budget for the Office of the Chief Medical Examiner, but first I would like to update you on key agency initiatives and progress.

As I have previously informed the Health Committee, I am instituting a number of changes to optimize operations and ultimately enhance services to families and community. By June 1, 2015 all mortuary services including autopsies will be transferred and distributed between our three primary centralized locations in Manhattan, Brooklyn and Queens. We are one city with one medical examiner's office. The changes I am describing today will not only maintain but will improve forensic services for all the citizens of New York City.

First, I want to assure you that there will be no reduction in OCME's service to communities in Staten Island and the Bronx as a result of this reorganization. OCME is planning to maintain offices in the Bronx and Staten Island, and in fact relocate those offices to more easily accessible locations to greatly improve access for families identifying their loved ones. Both Staten Island and the Bronx will have new medical examiner offices for Identification services, where families will continue to be able to identify their loved ones through photographs, in accordance with our current practice. To clarify that point, 90 percent of Identifications are done by photographs. The remaining identifications are done by such scientific methods as x-ray, fingerprints and DNA. Once the identification process has been completed a small number – less than 1 percent – of our families wish to see their loved one's remains while the remains are in the morgue. OCME will accommodate by making arrangements for the family members to visit the appropriate facility, at no cost to the family. In addition, although most interaction between the medical examiners and the family occurs via the telephone, if they wish, all families in all boroughs will be able to discuss any unanswered questions about their loved one face to face with a medical examiner in a convenient location and at no cost to the family.

Our reorganization does not result in any reduction of OCME staff and concentrating our existing mortuary staff in three sites results in a number of benefits. All medical examiners, their teams and the forensic quality specialists will be located in one of three facilities. This will greatly facilitate our unity of effort with better coverage, communication, and greater consistency throughout the agency. For example enhanced coverage by consolidating mortuary personnel will permit us to deploy one additional METT truck (Medical Examiner Transport Team) throughout the city. This creates greater capacity to remove decedents from healthcare facilities, homes and public spaces.

Also the next generation of NYC medical examiners – our forensic pathology fellows– will benefit in their education and training experience by easier access to a greater number of outstanding mentors and an increased variety of forensic cases, and improve the effectiveness of our neuropathology service.

I will now turn to our laboratory operations. In 2013 we initiated a transformation of the Department of Forensic Biology and as I testified in March, the results have been outstanding with more improvements materializing every week as we near our goal of a 30-day turnaround time for all cases. It is with the same intensity and commitment to the highest level of performance that we are embarking on an improvement plan to reinvent the nation's oldest and most prestigious toxicology laboratory in the country. Toxicology testing is a critical component in the accurate determination of cause and manner of death by Medical Examiners, providing answers for both the criminal justice system and for grieving family members or

friends. Specimens are analyzed for the presence or absence of drugs and their metabolites and the quantities of each when present; volatile substances such as ethanol, carbon monoxide and other gases; and poisons or other toxic chemicals that may elucidate the cause and manner of death.

In the next 24 months we will perform a complete analysis of the Toxicology Laboratory and restructure the work flow using Lean Six Sigma business process improvement tools. We have begun the process to replace outdated equipment and in the same time period of time we will purchase, install, validate and train toxicologists with the latest state-of-the-art scientific instruments. Our goal is to reach a 30-day turnaround time in the Toxicology Laboratory.

As I said at the start of my testimony OCME aspires to be as accurate as is humanly possible. Our cadre of 9 forensic quality specialists funded in November 2015 is now fully integrated into mortuary operations. They have established a level of quality control and professionalism that advances our goal of 100% accuracy 100% of the time. We have already hired the 2 communications staff and are actively recruiting 8 new staff to conduct death scene investigations and 2 Administrators on Duty as funded in the FY16 Preliminary Budget.

OCME's proposed Fiscal Year 2016 non-grant budget is projected at \$48.6M for personnel and \$15.5M for other-than-personnel services.

As I have already stated, my purpose in instituting the changes described is to optimize forensic operations for all people in New York City. The modest budget efficiencies we have gained are not the driver for these changes but rather one outcome of the optimization of operations.

For the Executive Budget, OCME identified efficiencies that were gained in conjunction with the transfer of morgue operations from Staten Island and the Bronx. In so doing, approximately \$776K in baseline savings were identified to be fully implemented by FY17. These efficiencies include \$639K of annual OTPS savings on rent, maintenance contracts and supplies; and \$136K of overtime reductions for trades titles associated with the maintenance reductions in the outer borough facilities

I am happy to answer your questions.

**NEW YORK CITY COUNCIL
FISCAL YEAR 2016
EXECUTIVE BUDGET HEARING**

COMMITTEES ON FINANCE, HEALTH AND MENTAL HEALTH

**RAMANATHAN RAJU, M.D., PRESIDENT
NEW YORK CITY
HEALTH AND HOSPITALS CORPORATION**

MAY 20, 2015

Good morning Chairpersons Ferreras, Johnson and Cohen and members of the Health, Finance and Mental Health Committees. I am Dr. Ram Raju, President and CEO of the New York City Health and Hospitals Corporation (HHC) - your public healthcare system. I am joined at the table by Ms. Marlene Zurack, our Senior Vice President and Chief Financial Officer and Ms. LaRay Brown, Senior Vice President for Strategic Planning, Community Health and Intergovernmental Relations. Thank you for the opportunity to discuss the Financial Year (FY) 2016 Executive Budget, our Financial Plan and key programmatic initiatives.

I will begin by focusing on the number one priority that I have for HHC – improving the patient experience. Last month, I set forth a new vision for HHC in an address I gave to our staff, our union leadership and key stakeholders. The linchpin of HHC’s 2020 Vision is to make the patient experience the best that it can be. We must recognize that the value of an excellent patient experience is a critical part of the formula for us to compete in a dynamic marketplace.

A diverse group of 200 including our staff, affiliate staff, Community Advisory Board members, labor representatives and consumers has begun the process of developing strategies to turn this vision into reality. By this autumn, they will develop a plan of action. Regardless of title, every employee can contribute and make a difference.

Improving the patient experience will have several benefits. It will lead to higher patient satisfaction scores which will increasingly impact what payors pay health care providers, higher patient retention rates and an increase in the number of new patients. Together, these outcomes will also lead to a healthier bottom line. By 2020, we aim to:

- Increase the number of patients that we serve annually to 2 million,**
- Expand the number of New Yorkers insured by our health plan, MetroPlus, to 1 million with 80% of these patients connected to our primary care doctor. And,**

- **Improve inpatient satisfaction scores to 80% and outpatient satisfaction scores to 93%**

At our last Health Committee hearing, I outlined the main points on our agenda to position HHC in a position so we can both preserve our mission and compete in a demanding, ever-changing healthcare marketplace. For the benefit of the members of the Finance and Mental Health Committee, I will briefly summarize these points. They center on:

- **Expanding Access to Care**
- **Increasing our Market Share and**
- **Stabilizing our Financial Health**
- **Focusing on Workforce Development**

HHC has excelled in expanding preventive and primary care services over the past decade. We have also improved the quality of care we provide and strengthened patient safety programs. Now we need to expand access to care so that our patients can get an appointment more quickly.

We have expanded hours on nights and weekends in every borough so that our patients have a wider range of appointment times. We are also working to reduce the time it takes for patients to come in for their appointment, see their doctors and finish their visit. By becoming more efficient, we can create additional capacity and be more respectful of our patients' time. I don't know any patient who likes sitting around in a waiting room while they wait to see the doctor.

Our efforts to expand access to care will be needed as we work to increase our market share. Today, we serve roughly one out of every six New Yorkers. I want this number to grow over the next five years so that we serve one out of every four New Yorkers. Our health plan, MetroPlus, is key to this initiative. MetroPlus is one of the highest performing Medicaid managed care plans in terms of customer satisfaction and quality in New York State. Our health plan now has more than 473,000 members. My goal is for this number to grow to 1

million by the end of 2020. This is ambitious, but if you don't have high expectations, you'll never know what you can truly achieve.

As we increase our market share, we will strengthen our finances in order to sustain our mission to serve all New Yorkers. New patients will lead to increased patient revenue. That said, because most of our patients are insured through Medicaid and Medicare, payments are not sufficient to cover our costs. In order to stabilize our finances, we are also working to control costs, find new sources of revenue and manage our resources more effectively. I will speak more about this when I review our financial plan.

The next strategic priority is workforce development. When I spoke last month, I said that a positive patient experience is not possible without a positive employee experience. Our workforce is our greatest asset. We have a mission-driven, diverse and culturally competent staff. We look like our patients and our patients look like us. We can't lose sight of this. We will be investing in new programs to benefit our employees. We will also continue to talk - and listen - to our labor partners on ways we can continue to collaborate together.

Financial Plan

As I mentioned at the last hearing, HHC has to constantly identify new ways to reduce and eliminate our budget gaps since the reimbursement we receive does not cover our costs. It is not easy, but through support from the City and our ongoing restructuring, cost-containment and revenue optimization, we've managed to balance our budget.

For FY 2016, our operating expenses are projected to be \$7.18 billion and revenue is projected at \$6.56 billion. This leaves a gap of \$618 million. Our corrective action plan is projected to garner \$475 million in a combination of savings and new revenue. After we apply the \$496 million ending cash balance projected for our current fiscal year, this leaves us with a projected closing cash balance of \$352 million in FY 2016. Over the life of the plan, we project a \$914 million gap in FY 2017, \$1.3 billion in FY 18 and \$1.48 billion in FY 19. As with

all of our financial plans, we are developing corrective actions to address these gaps.

The major components of our cost containment plan for FY 16 include \$75 million dollars savings through supply chain efficiencies. We have been re-designing our supply chain services to improve quality and save costs. We have renegotiated existing contracts, applied standardization to reduce cost and waste, and are fully utilizing discounted pharmaceutical programs for government and safety net hospitals.

Through increased revenue collection, we will see \$72 million in FY 2016. This is a combination of better documentation and coding for chronic and secondary diagnoses along with decreasing the amount of payer denials. Further, we estimate an additional \$30 million per year in enhanced federal reimbursement as a result of the approval for federally qualified health center status for our diagnostic and treatment centers.

Adjustments to the 2016 Financial Plan include recent budget actions in Albany and Washington. The 2015-2016 State Budget included two proposals that will benefit us by about \$7.5 million; it eliminates both a readmissions penalty that will save us \$3.5 million and an across-the-board rate reduction on inpatient OB services, which will increase reimbursement for those services by approximately \$4 million. It also includes new funding for a quality improvement program. We do not have an estimate for how much funding we will receive but expect it will be modest.

One of the most important items for us in this year's Executive Budget was the three-year extension of the State's charity care laws and discussion of Disproportionate Share Hospital (DSH) funding. To remind the Committees, the DSH program provides federal Medicaid matching dollars to states to make payments to hospitals that treat a disproportionately high share of uninsured and Medicaid patients. The DSH funding that we receive is critical to supporting our mission and allowing us to serve low-income and uninsured patients.

We believe that the State's policy should be changed so that DSH funds follow the patients and is directly targeted to hospitals that serve disproportionately high numbers of uninsured patients and Medicaid members. We advocated for a distribution methodology to allow the funding go to the hospitals who serve the target population. We are concerned that without changes to the present methodology of distribution of DSH funds, we will absorb all of the initial federal DSH cuts.

While we were not successful in our efforts to secure flexibility for the New York State Health Department to revise DSH funding formulas without having to seek further legislative approval when Federal DSH cuts begin, the start date of the cuts was recently delayed. This delay will give us two more state budget cycles during which we will seek changes to protect our corporation from absorbing a disproportionate amount of the cuts.

Another important change in the State Budget this year was an amendment that modified how Medicaid Upper Payment Limit funds are distributed. This technical change was made to address new federal requirements. UPL funds supplement Medicaid funding and these funds make up a significant part of our budget.

Separately, there is a change to the methodology on how UPL funding is calculated by the Centers for Medicare and Medicaid Services (CMS) and this change, combined with the ongoing transition to Medicaid managed care, puts our share of funding at risk. We submitted a comprehensive and innovative proposal to the State to protect our UPL funds from drastic reductions. We will continue our efforts to maximize the amount of UPL funding that is due to us so that we have sufficient resources to serve our patients.

There was positive news that came from Washington recently. With the passage of the Medicare Access and CHIP Reauthorization Act - the "Doc Fix" or Sustainable Growth Rate (SGR) bill – this means that HHC and the hospital community will not be at risk of the annual ritual with Congress having to come up with budget offsets that

reduce funding to hospitals to avoid significant cuts in physician payments.

In addition, this legislation postponed the Medicaid DSH cuts I mentioned, until Federal Fiscal Year (FFY) 2018. This is a short term reprieve from the onset of significant projected DSH cuts to New York State and HHC. However, while we will benefit from the delay initially, this will be offset in the long term since Congress added another year of DSH cuts extending them to FFY 2025. The magnitude of these cuts was increased as well beginning in FFY 2022.

In the City Budget, we were pleased that as part of the Executive Budget, we received an additional \$17 million in funding for collective bargaining agreements for FY 15 which increases to \$28 million in FY19. We also will receive new funding for an initiative to provide mental health services in the City's Family Justice Centers. \$2 million was allocated for FY16 and this grows to \$3.3 million in FY17. This is an important initiative and we look forward to working with the Mayor's Office to Combat Domestic Violence to individuals and families seeking help.

One final area where we expect to receive new funding before the close of this fiscal year is from New York State's Delivery System Reform Incentive Payment Program or DSRIP. As I mentioned in March, our DSRIP initiatives will further increase access to care, develop care coordination programs, develop primary care and behavioral health integration initiatives and develop IT initiatives to link these programs on a population-health improvement based platform. We have budgeted \$60 million in FY 2015. This grows to \$335 million in FY 18. Allow me to re-emphasize that these funds are not grant funds and should not be considered as a solution to our budget deficits.

There is a second component to DSRIP funding which is for capital projects. These funds are intended to support sustainability of DSRIP transformation efforts. We submitted an application for HHC specific projects totaling \$463 million. These projects are critical to achieving the important goals of improving access, care coordination

and sharing information with our partners which include many community based organizations.

Capital

Turning now to our own Capital Program, \$11.1 million in new funding was provided to Elmhurst Hospital in Queens to expand the hospitals' Emergency Department. This is an important project that we are undertaking to address the growth in volume that the hospital has seen over the past several years. I want to thank Council Member's Ferreras, Dromm and members of the Queens delegation for contributing to this project. We also thank Borough President Melinda Katz and former Borough President Helen Marshall for providing capital funding.

In terms of recent updates, work has been completed or is underway on several major projects.

- Harlem Hospital opened an expanded and modernized dental center earlier this month. The \$6.3 million project increases capacity and features new equipment that will benefit the more than 20,000 patients who receive services there. I want to thank Council Member Inez Dickens for providing more than \$1.8 million in funding for this project.**
- Gouverneur Healthcare Services in lower Manhattan celebrated their Grand Reopening ceremony last month to mark the completion of its major modernization which includes a renovated, state-of-the-art skilled nursing facility with an additional 80 beds.**
- At North Central Bronx Hospital we completed renovations to the Labor and Delivery Suite and reopened this vital service last fall. Thanks again to Council Member Ritchie Torres, Council Member Andrew Cohen and members of the Bronx delegation who provided capital funding in last year's budget.**
- Later this year Elmhurst Hospital will open a new Women's Health Pavilion that will expand access to prenatal care and comprehensive OB services. I want to again thank**

Council Member Ferreras and Dromm for their contributions to this project.

- **HHC will establish a new ambulatory care center on Staten Island. Planning efforts are underway for this site.**

As a follow up to a hearing the Council held in 2013 on access to healthcare services for women with disabilities, the Council appropriated \$2.5 million in Capital funding in FY 2014 to make improvements at our facilities. These funds will be used to make renovations and purchase equipment to make exam rooms and bathrooms optimally accessible for persons with disabilities. The first phase of our preliminary design work including cost estimates is complete and construction will begin later this year at four of our sites. We are very appreciative for this investment and your recommendation in the Council's Budget Response of an additional \$15 million in new funds to expand this important work.

FEMA Award

Before I conclude, I will share with you the details of our recently announced FEMA award to rectify the damage caused by Hurricane Sandy. As you know, our corporation suffered serious losses as a result of Hurricane Sandy. We experienced physical damage to four of our facilities and nearly \$250 million in losses due to the closures of Bellevue and Coney Island hospitals. I was extremely pleased to stand with Mayor de Blasio and Senator Schumer last fall when they announced an award of \$1.723 billion to complete repair and protect our hospitals that were damaged. We are working closely with the Mayor's Office of Recovery and Resiliency on these projects. I am very thankful for all the support and advocacy we received from the Council which helped us immensely with this award.

The award includes:

- **\$923 million for Coney Island Hospital to build a free-standing building on the hospital's campus that will be raised above the 500 year flood level to house critical infrastructure, including the Emergency Department, imaging services and surgical**

suites. This project would also include funding for the hospital's power plant. This amount includes funds previously awarded to make repairs to the hospital's basement, first floor and electrical systems;

- \$499 million for Bellevue Hospital to pay for restoration work on electrical systems and equipment already completed. This will also pay for the installation of flood walls and gates to protect the hospital to the 500 year flood level, new flood proof elevators and to raise vital infrastructure out of the basement;**
- \$181 million for Coler to build a flood wall, pay to replace the generator that was destroyed and create additional protection to this critical facility's electrical systems; and**
- \$120 million for Metropolitan Hospital to build a flood wall around the facility and pay for electrical repairs.**

We appreciate the Council's support for HHC. This concludes my testimony. I now look forward to listening to your comments and answering your questions.

New York City Economic Development Corporation
New York City Council Oversight Hearing:
Fiscal Year 2016 Executive Budget Testimony
Kyle Kimball, President
May 20, 2015

Introduction

Good afternoon Chairs Ferreras, Garodnick, and Cornegy, and members of the Committees on Finance, Economic Development, and Small Business. I am Kyle Kimball, President of the New York City Economic Development Corporation ("NYCEDC"), and I am pleased to join Department of Small Business Services Commissioner Maria Torres-Springer, as well as my incredible staff, who will join me for Q&A in testifying before you today.

I will speak briefly about some of the larger capital budget allocations in this budget, with a focus on a few of the new items since last we met. Over the several years testifying in front of you I have learned that you'd prefer I keep my remarks brief, so that I will do.

Capital Budget Projects

Throughout the City, the Mayor has proposed funding to support infrastructure improvements and spur sustainable economic growth, with a focus on underserved or underinvested areas.

In February, the Mayor announced in his State of the City address that EDC would oversee the rollout of the **Citywide Ferry System** and has dedicated **\$55 million** in the Capital for the construction of new ferry infrastructure. The project will increase connections to over 20 landings around the City, starting with three new routes in 2017 (Rockaway, Astoria, and South Brooklyn) and another two routes in 2018 (Lower East Side and Soundview).

The Capital budget also includes **\$194 million** to catalyze future public and private investment in the **Southwest Bronx**, with the goal of improving connectivity to the waterfront,

creating more open space, and stimulating new mixed-use, affordable housing projects. In Brooklyn, **\$37.5 million** in City capital funding will be used for additional infrastructure investments in **Sunset Park**, which will support existing and new manufacturing jobs on both city-owned and private sites. In Queens, **\$91 million** in new funding has been allocated to advance the implementation of short-term and long-term community development projects in the **Rockaways**, including the activation of vacant sites and support for small businesses and retail corridors. And in Staten Island, over **\$97 million** in new funding has been allocated to support future phases of the **New Stapleton Waterfront** redevelopment, consistent with the vision outlined in the community-driven New Stapleton Waterfront Development Plan.

Capital for Sustainable Communities:

As a sign of this Administration's commitment to move aggressively, and quickly, to realize citywide economic development and housing goals, new **Acquisition, Housing, and Neighborhood Development funds** have been created to 1) identify sites for affordable housing development; 2) invest in the infrastructure necessary to support increased density; and 3) plan for and fund amenities that will help our neighborhoods thrive. All three of these elements will work together to support the long-term development of dynamic, sustainable communities.

First, the **Acquisition Fund**. Historically, the EDC has worked to activate underutilized City-owned assets and drive economic development, for example, through projects like Cornell-Tech, Willets Point, Hunters Point South and Homeport-Stapleton in Staten Island. However, today there are fewer readily developable sites in the City's portfolio and even fewer with the potential to develop affordable housing. To that end, the **\$75 million Acquisition**

Fund will be used exclusively to acquire sites with the strong capacity for affordable housing development in line with the Mayor's affordable housing goals.

But acquiring parcels is not enough. The City must also modernize our century's old infrastructure necessary to support increased development in our communities. The City's new **Housing Fund** will allow for more than \$500 million in infrastructure improvements to unlock housing development opportunities. As we have seen time and time again, at Coney West, Hunters Point South and Stapleton, many areas of the city require significant infrastructure work – from streets and sewers to site preparation, and environmental remediation –before building can even begin.

Lastly, the over **\$1 billion Neighborhood Development Fund**, of which **over \$700 million is allocated to EDC's budget**, will help fulfill the Mayor's pledge to work with communities to invest in the public improvements they need as their populations grow. The Fund is dedicated to projects identified through the Department of City Planning's neighborhood plans, and will be governed jointly by the Deputy Mayor for Housing and Economic Development, DCP, OMB and EDC. With allocations established for the next 10 years, communities can be confident that if new needs arise due to re-zoning, investments in infrastructure and amenities will occur alongside anticipated development. Having been through at least a dozen ULURP discussions with the Council, I believe this represents a new and very smart way of addressing these needs, and is a true opportunity for partnership to move projects forward.

Multi-Year Commitments

I would also like to provide an update on EDC's efforts to address the Council's

concerns on improving the accuracy of the capital budgeting process, and the concern over low levels of capital commitments versus allocations.

First, in close coordination with Deputy Mayor Glen's Office and OMB, we have worked to reforecast our capital plan based on when we actually expect to commit and spend the funds. Second, these efforts have led us to propose a new concept for how EDC submits Certificates to Proceed (CPs), called multi-year CPs. A CP is an approval from OMB that sets forth the terms and conditions under which the capital project can proceed and informs the Comptroller of the amount of obligations for financing the capital project, who then has 30 days to register or reject that CP. Only then, can we begin to incur expenses against the project.

As it stands now, EDC must have funds in the current fiscal year in order to submit a CP request. This means that if a project is budgeted over multiple fiscal years, EDC must return to OMB each fiscal year to request a new or amended CP to move a project forward. This is the case even if there are no substantive or programmatic changes to the project, a process that often results in project delays, and uncommitted capital. Under the proposed multi-year CP, having funding that spans multiple fiscal years will no longer be a limiting factor to CP submission, thereby allowing for more flexibility and a more streamlined CP process, and a higher level of capital commitments.

EDC plans to propose a pilot project to OMB, using the Hunters Point South (HPS) project in Queens to test the multi-year CP model in practice. This should allow us to gain efficiencies in our contracting, lock in prices, and improve the commitment rate. EDC CFO Kim Vaccari will report back to you about the success of our pilot in the months ahead.

Conclusion

I'll conclude on a personal note, as this is most likely my last opportunity to testify before a City Council budget hearing, I would like to thank you for all of the support I have received from you and your colleagues over the last 7.5 years.

Over that time, I have learned a great deal about the many forms economic development can take, the myriad ways EDC is able to create direct and catalytic change in a relatively short amount of time, and the importance of collaboration with the Council and community stakeholders to turn these projects from ideas into reality. From new entrepreneurs graduating from our incubators, to underemployed immigrants taking big steps in their careers, new MBWE businesses thriving from City contracts to new parks, new schools, new roads, housing, bioswales, water tunnels, manufacturing centers, all the while creating good local jobs, we have found ways to diversify and mitigate the risks in our economy, while also working hard to improve quality of life through open space, resiliency measures, transportation improvements, and, most importantly, fairness and opportunities for shared prosperity. As I re-enter life as a private NYC resident, and participant of CM Lander's participatory budgeting process, I will look around at all the ways NYC continues to thrive, and know exactly how much hard work and passion was put in to making it happen. Thank you, retrospectively, for all that you have taught me, and prospectively, for all that you will do to make sure NYC continues to grow and thrive as the global model for inclusive innovation and equitable economic growth, fueled by the diversity of our people, and their dreams.

TESTIMONY BY
COMMISSIONER MARIA TORRES-SPRINGER
NEW YORK CITY
DEPARTMENT OF SMALL BUSINESS SERVICES
BEFORE
THE COMMITTEE ON ECONOMIC DEVELOPMENT
THE COMMITTEE ON FINANCE
AND
THE COMMITTEE ON SMALL BUSINESS
OF THE
NEW YORK CITY COUNCIL
WEDNESDAY, MAY 20, 2015

Good afternoon Chairman Garodnick, Chairman Cornegy and Chairwoman Ferreras and members of the Economic Development, Small Business and Finance Committees. My name is Maria Torres-Springer and I am the Commissioner of the New York City Department of Small Business Services ("SBS"). I am pleased to testify today with my colleague, Kyle Kimball, President of the New York City Economic Development Corporation ("NYCEDC"), as well as my First Deputy Commissioner Euan Robertson and my senior leadership team.

Our work at SBS is guided by the central animating motivation of the de Blasio administration, which is fighting inequality in all its forms, on all its fronts, and building a city where everyone can rise together. The goal of this administration is to ensure that New York continues to be a global center of innovation, diversity, and progress, but we recognize that this is only possible if the city remains a place of genuine opportunity for all – regardless of where you are from or what language you speak. This is why we are squarely focused on building a city where growth and inclusion are two sides of the same coin and prosperity is widely shared. At SBS, we seek to foster a thriving, equitable economy by connecting New Yorkers to good jobs, creating stronger businesses, and building a fairer economy.

The first way we strive to ensure inclusive growth is by connecting New Yorkers to good jobs. This means ensuring that as we support business growth, we are also unlocking the potential of all New Yorkers, particularly in the most vulnerable communities, and connecting them to jobs with family-supporting wages and real career pathways. The second component to achieving inclusive growth is creating stronger businesses. As you know, the more than 220,000 small businesses across the five boroughs are a driving force in New York City's economy. They are an essential part of the character of our neighborhoods, and for so many, owning a business can be the first chance for economic self-determination and a path to the middle class. That is why we focus on promoting entrepreneurship, helping entrepreneurs overcome barriers to starting their business, and strengthening existing businesses so they can compete in an ever-changing marketplace and thrive in our neighborhoods. As we strengthen businesses and neighborhoods, critical to creating inclusive growth is ensuring that these resources reach diverse communities across all five boroughs. That is why SBS is committed to unlocking the potential of all New Yorkers so we can build a fairer economy.

Today, I will review the Fiscal Year 2016 Executive Budget allocations for the agency. SBS' FY16 Executive Budget is \$242.1 million and the agency has a headcount of 294 employees. This represents a net increase of 68 positions relative to the FY15 Adopted plan. As you can see in chart 1, inclusive of the \$242.1 million budget is pass through funding for NYCEDC totaling \$124.6 million, NYC & Co. totaling \$17.8 million, and Governors Island totaling \$12 million. The remaining \$87.7 million, or 36% of the FY16 Executive Budget, is the budget for SBS' programs and operations. In chart 2, you can see that of that \$87.7 million, 50% - or approximately \$43.7 million – are federal funds and \$44 million are City funds including transfers from other agencies.

Today, I will focus my testimony on how the programs funded through this budget will continue our efforts to secure and create economic opportunity for all New Yorkers. After my testimony, I am happy to take your questions.

SUPPORT FOR JOBSEEKERS:

At SBS, we are committed to helping New Yorkers secure economic stability by offering training in critical sectors like technology and healthcare, and creating connections to jobs with family-supporting wages and career pathways. The primary Division at SBS that supports these efforts is the Workforce Development Division ("WDD"), which operates 17 Workforce1 Career Centers throughout the five boroughs to train and connect jobseekers to employment opportunities, and offer businesses cost-saving recruitment services.

As I mentioned in my Preliminary Budget testimony, SBS is working with several agency partners to achieve the goals laid out in the administration's *Career Pathways* report. The report provides a framework for revamping workforce development away from rapid attachment toward connecting New Yorkers to quality jobs with real advancement opportunities. To achieve this, the report calls for the creation of industry partnerships in six critical sectors – technology, healthcare, industrial and manufacturing, retail, hospitality and construction – where businesses, community groups, training providers, academic institutions and government collaborate to recruit, train, and connect unemployed and underemployed adults to quality jobs. SBS has already created two industry partnerships, the Tech Talent Pipeline that serves the technology sector, and the New York Alliance for Careers in Healthcare ("NYACH"), which connects New Yorkers to jobs in healthcare. In the FY16 Executive Budget, the agency received \$6 million to build out the additional four industry partnerships to be housed at SBS and to continue the existing partnerships. This funding includes expansion of training activities in across the targeted industries, including entry-level skill building, transitional skills for career changers, and advancement training for middle-skill positions. Through these industry partnerships, we will support the city's jobseekers while creating a diversified talent pool that can help drive our businesses and support their growth.

SUPPORT FOR BUSINESSES:

Since small businesses are a pathway to economic opportunity and security, SBS is committed to serving business owners throughout the entire life cycle of their business. To achieve this, we support entrepreneurship across the city, help entrepreneurs overcome the barriers to starting a business, and help existing businesses grow and flourish. SBS runs seven NYC Business Solutions Centers that offer a suite of free businesses services including pro-bono legal advising, business courses, selling to government support, financing assistance and more. SBS also has a Division of

Economic and Financial Opportunity ("DEFO") that administers the City's Minority and Women-owned Business ("M/WBE") program with the goal of ensuring that New York City's diversity is reflected in City procurement. Additionally, SBS supports businesses through the Division of Business Acceleration ("DBA"), which specifically helps businesses navigate government by coordinating license and permitting processes and making the regulatory environment more efficient.

Building upon these existing services, in the FY16 Executive Budget, SBS received \$745,000 to fund a new initiative called Women Entrepreneurs NYC ("WE NYC") to connect women, particularly those in underserved communities, to entrepreneurship as a pathway to economic self-sufficiency. This funding supports the creation of programs to facilitate mentorship and networking, improve access to capital, and build business skills for women-owned businesses in different development stages, ranging from start-ups to businesses in operation for one or more years. These needs were identified through an in-depth five borough community engagement process including community forums where we heard feedback from women entrepreneurs and business owners.

In the FY16 Executive Budget, SBS also received \$1.5 million per year in funding for the seven Industrial Business Service Providers ("IBSPs") that provide tailored assistance to industrial and manufacturing businesses across the city. That amount is more than double what the administration provided last year; it is a significant increase from the previous administration; and, importantly, it is base-lined funding, thereby allowing for more predictability and better planning for the use of these funds. With this funding, we believe there is an opportunity to:

- 1) Improve data collection and reporting on industrial and manufacturing businesses the IBSPs serve to help inform policy decisions;
- 2) Significantly expand outreach through more industrial-focused educational events and better feedback channels where businesses can regularly share their input; and finally,
- 3) With base-lined funding, plan more strategically for years to come on how we can deliver quality business support to the city's industrial and manufacturing firms.

In the FY16 Executive Budget, SBS also received \$689,000 to develop a package of programs to support existing small businesses. These programs will help established small businesses, particularly small, independent retailers to better connect to business support resources including enhanced pro-bono legal assistance, assistance with leasing issues, and access to tailored coaching services. With this funding, we will also create an online leasing tool to make the retail leasing market more transparent and provide information on the commercial leasing process.

Through these newly funded programs and building on our existing resources, SBS will be able to better support women entrepreneurs, industrial businesses and established businesses which are so vital to our communities.

SUPPORT FOR COMMERCIAL CORRIDORS:

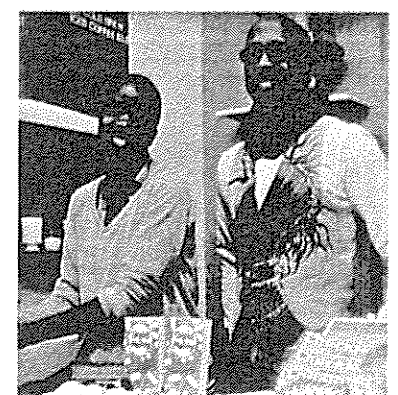
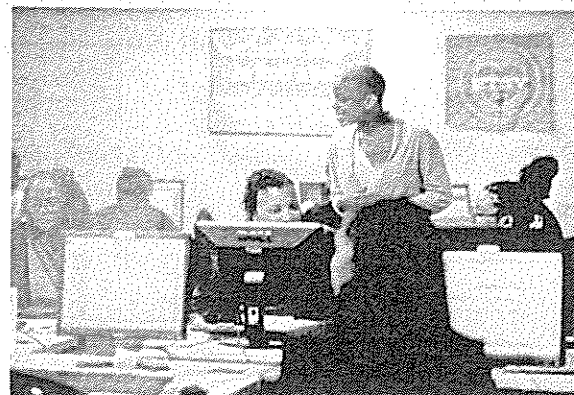
SBS efforts go beyond serving individual businesses to strengthen entire commercial corridors and neighborhoods, which is why we are committed to supporting community-based economic development organizations to foster the conditions under which local businesses can grow and thrive. We manage the City's Business Improvement District ("BID") network, which I am pleased to announce is continuing to grow under this administration with the formation of three new BIDs. For areas without BIDs, SBS offers capacity-building support and grant programs to community-based economic development corporations to support their commercial revitalization efforts.

In the FY16 Executive Budget, SBS received \$3.9 million to launch new neighborhood commercial corridor support programs to help strengthen commercial districts by deploying a comprehensive suite of commercial revitalization tools in partnership with community-based development organizations. With this funding, SBS will also create a Neighborhood Fellows program to provide extra on-the-ground resources to community partners, and will work with experts and communities to complete an in-depth evaluation and assessment of business needs in selected neighborhoods. Targeted and intense commercial revitalization programs will include merchant organizing, business attraction and retention, district marketing, supplemental sanitation, public space activation and streetscape improvements. This will allow SBS to expand our neighborhood-level economic development strategy by creating customized neighborhood interventions in the communities that most need our help.

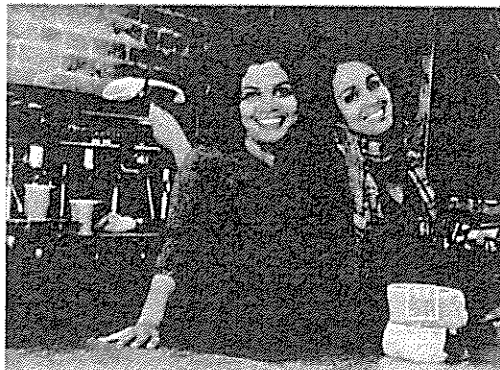
At SBS, we are committed to fulfilling Mayor de Blasio's vision for a progressive, diverse and economically thriving New York City. The funding that SBS received in the FY16 Executive Budget supplements the funding our agency received in the Preliminary Budget, including approximately \$3 million in FY16 for SBS as part of Small Business First, an unprecedented interagency initiative to reduce the regulatory burden on businesses; \$1.4 million to support the capacity-building of M/WBEs so they can successfully compete for and win City contracts; and \$1.5 million to fund a disparity analysis of the utilization of M/WBEs in New York City contracting, as compared to the availability of M/WBEs in the relevant market. In total, the funding for new or expanded SBS programs in FY16 included in the Preliminary and Executive budgets represents an approximately \$21 million investment - significant new resources available to support good jobs, stronger businesses and a fairer economy.

Together, with the support of the City Council and our agency partners, we will continue to work across the five boroughs to strengthen our neighborhoods, grow the economy, and improve the lives of hardworking New Yorkers. We have much work ahead of us but I believe we have an extraordinary opportunity to leverage all of our tools, not only to create a strong and durable economy, but also strong

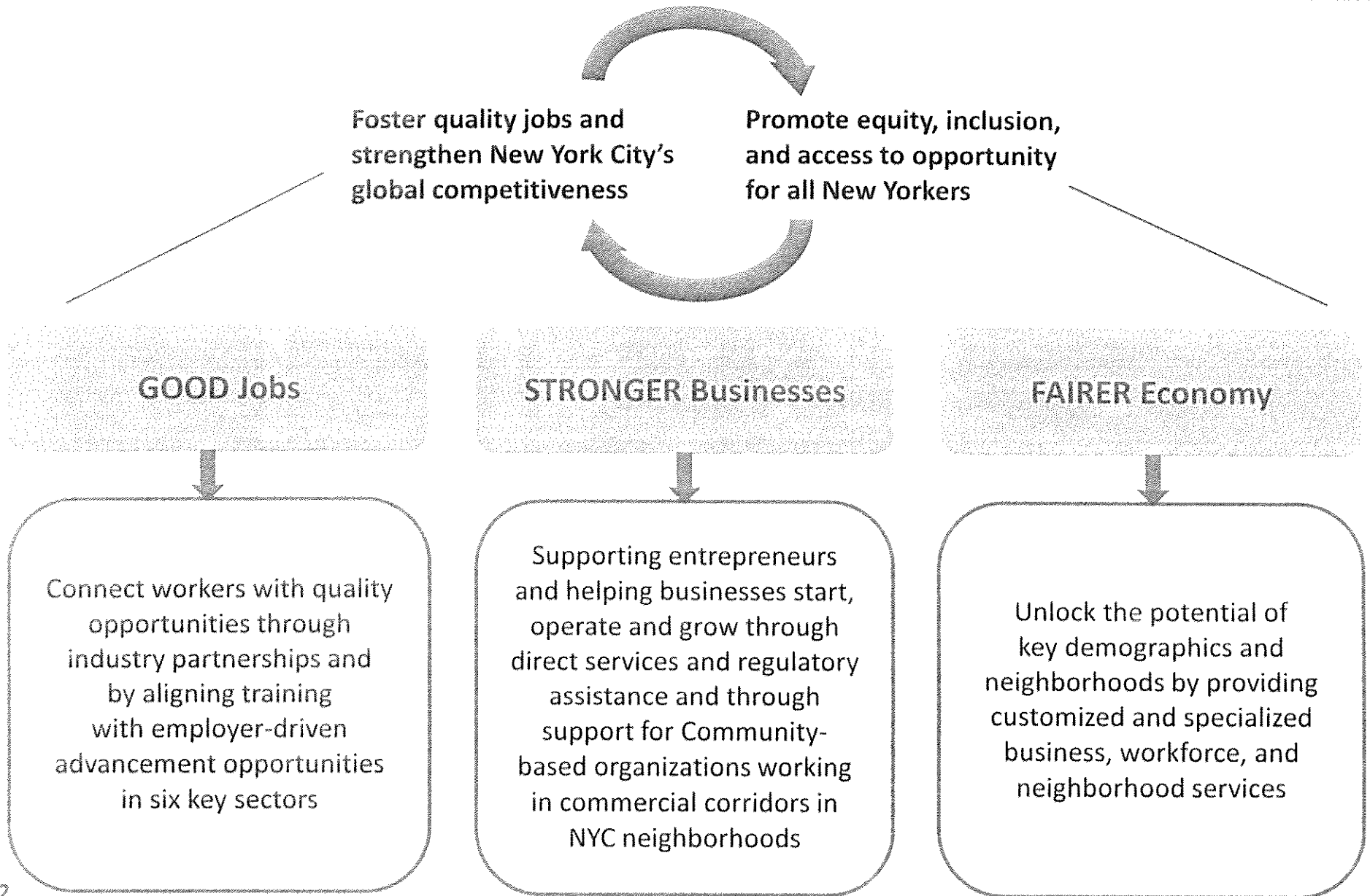
and durable businesses, families and neighborhoods. Thank you for the opportunity to speak today and now I am happy to take your questions.



Department of Small Business Services FY16 Executive Budget Hearing
City Council Committees on Small Business & Economic Development
 Wednesday, May 20, 2015



Small Business Services seeks to foster a thriving, equitable economy



SBS Fiscal Year 2016 Executive Budget

SBS' FY16 Executive Budget is approximately **\$242 million** and the agency has a headcount of **294** employees. When you remove the conduits, SBS' FY16 Executive budget is **\$87.7 million**.

CHART 1:
FY2016 Agency Total Executive Budget

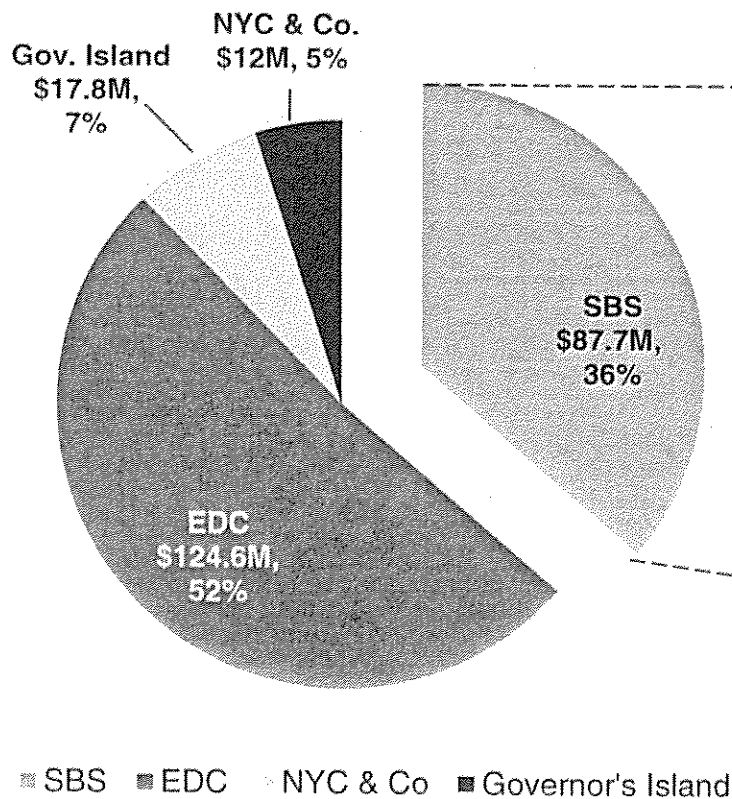
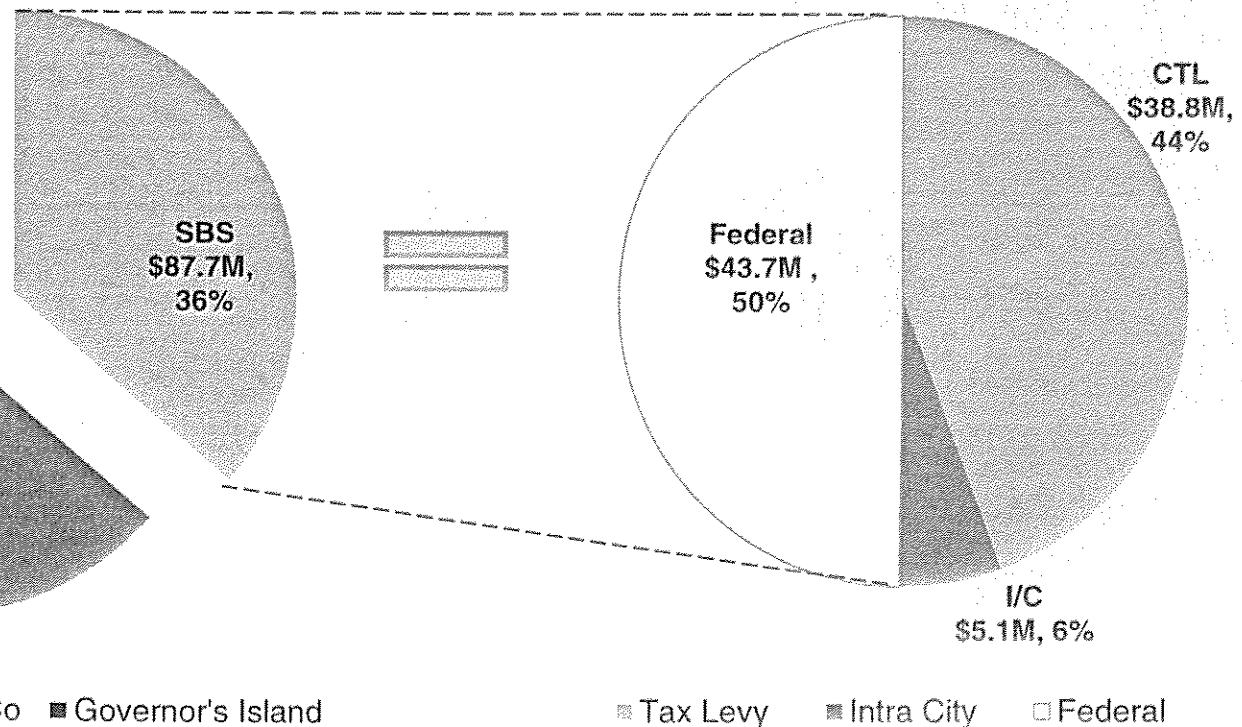


CHART 2:
FY2016 SBS Executive Budget
SBS City Tax Levy v. Federal Funding





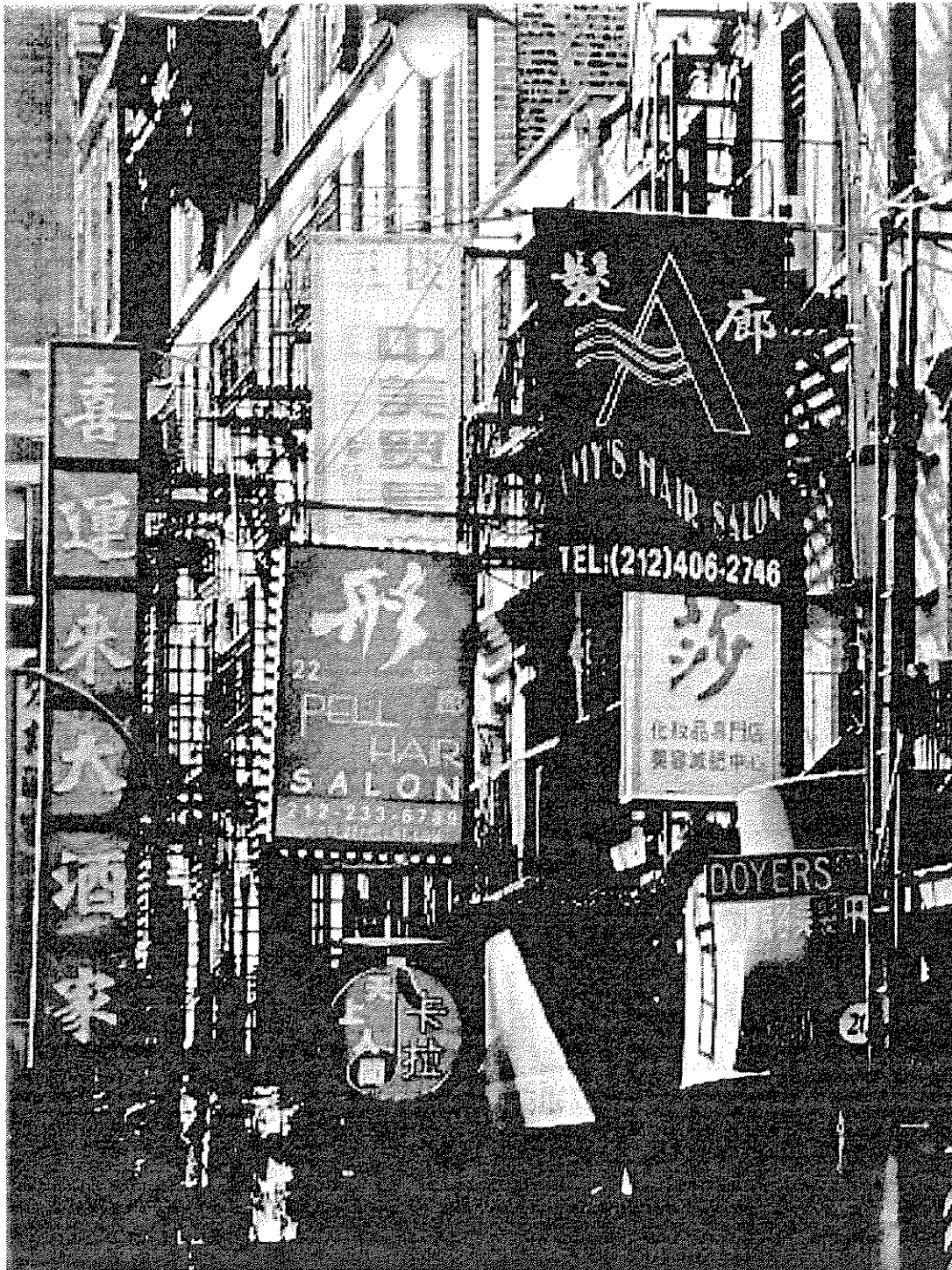
SBS supports jobseekers across the five boroughs

- Continue to advance the goals outlined in *Career Pathways* by establishing **four new Industry Partnerships** in the industrial and manufacturing, retail, hospitality and construction sectors to drive training and increase quality placements in line with employer needs
- Continue the work of SBS' two existing Industry Partnerships – the **Tech Talent Pipeline** and the **New York Alliance for Careers in Healthcare**



SBS supports entrepreneurs and businesses across the five boroughs

- Launch free business services through **Women Entrepreneurs NYC**, or **WE NYC** to support entrepreneurship as a path to economic mobility for women, their families and communities
- Expand services offered through **Industrial Business Service Providers** to support the city's industrial and manufacturing businesses
- Create programs to support **existing small businesses**, helping them connect to pro-bono legal assistance, assistance with leasing issues, and tailored coaching



SBS supports neighborhoods and commercial corridors across the five boroughs

- **Launch neighborhood commercial corridor support programs** to deploy a comprehensive suite of commercial revitalization tools in partnership with community-based development organizations in neighborhoods across the city; Including the creation of a **Neighborhood Fellows program**

Fiscal Year 2016 Agency Investments

Including the FY16 Preliminary Budget and the Executive Budget, SBS is receiving approximately **\$20 million** to create or expand programs to connect New Yorkers to good jobs, build stronger businesses and create a fairer economy.



SBS received \$3 million to fund **Small Business First**, an interagency initiative with 15 City agencies to improve the City's regulatory climate

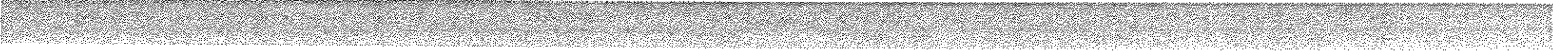


SBS received \$1.5 million to fund a **M/WBE Disparity Study**, and \$1.4 million to support **capacity-building efforts for M/WBEs** to help these businesses compete on and win City contracts.

Fiscal Year 2016 Agency Investments

Including the FY16 Preliminary Budget and FY16 Executive Budget, SBS is receiving approximately **\$21 million** to create or expand programs to connected New Yorkers to good jobs, build stronger businesses and create a fairer economy.

PROGRAM AREA	FUNDING
GOOD JOBS Industry Partnerships & training (<i>Career Pathways</i>) Green jobs training (<i>One City Built to Last</i>)	~\$8M
STRONGER BUSINESSES Support for women entrepreneurs (WE NYC) Support for established small businesses Support for Industrial businesses (IBSPs) Better regulatory environment (<i>Small Business First</i>)	~\$6M
FAIRER ECONOMY M/WBE programs and disparity study Support for neighborhood commercial corridors	~\$7M
TOTAL	~\$21M



For more information on the
services that SBS provides
jobseekers, businesses and neighborhoods,
please visit us at www.nyc.gov/sbs
or on Twitter, Facebook and Tumblr.

**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. _____ Res. No. _____

☐ in favor ☐ in opposition

Date: 5/20/15

(PLEASE PRINT)

Name: La Ray Brown, Senior Vice President

Address: _____

I represent: NYC HHC

Address: _____

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Date: 5/20/15

(PLEASE PRINT)

Name: P. Ram Raju, President

Address: _____

I represent: NYC HHC

Address: _____

**THE COUNCIL
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Date: _____

(PLEASE PRINT)

Name: Marlene Zuvack

Address: 44 PPW

I represent: HHC

Address: 160 Water

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Date: 5/20/15

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Name: Dr. Alexis Barbot, First Deputy Commissioner, DOHMH

Address: _____

I represent: _____

Address: 5/20/15

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☐ in favor ☐ in opposition

Dr. Mary Bassett, Comm. DOHMH Date: _____

(PLEASE PRINT)

Name: Sandy Rozza, Deputy Commissioner of Finance, DOHMH

Address: _____

I represent: _____

Address: _____

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THE CITY OF NEW YORK**

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Date: 5/20/15

(PLEASE PRINT)

Name: Dr. Mary Bassett, Commissioner, DOHMH

Address: _____

I represent: _____

Address: _____

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THE CITY OF NEW YORK**

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☐ in favor ☐ in opposition

Date: 5-20-15

(PLEASE PRINT)

Name: A. Gary Belkin, Executive Deputy Commissioner for Mental Health

Address: DOHMH

I represent: _____

Address: _____

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THE CITY OF NEW YORK**

Appearance Card

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☐ in favor ☐ in opposition

Date: 5/20/15

(PLEASE PRINT)

Name: Deputy Commissioner Dan Kass

Address: Division of Environmental Health

I represent: DOHMH

Address: _____

**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

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☐ in favor ☐ in opposition

Date: _____

(PLEASE PRINT)

Name: Sandy Dr. Aletha Maybank, Associate Commissioner, Center for Health Equity

Address: DOHMH

I represent: _____

Address: _____

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THE CITY OF NEW YORK**

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☐ in favor ☐ in opposition

Date: _____

(PLEASE PRINT)

Name: Florence Hutter

Address: 421 E 26th St

I represent: OCME

Address: 421 E 26th St

**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

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☐ in favor ☐ in opposition

Date: _____

(PLEASE PRINT)

Name: David T McCann

Address: 527 Vandegrift Ave Staten Is, NY 10304

I represent: OCME

Address: 421 26th St NY, NY

**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. _____ Res. No. _____

☐ in favor ☐ in opposition

Date: _____

(PLEASE PRINT)

Name: Nancy Foreman

Address: 421 E. 26 St

I represent: Officer of Chief Medical Examiner

Address: _____

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**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

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☐ in favor ☐ in opposition

Date: _____

(PLEASE PRINT)

Name: Barbara Sampson

Address: 520 First Ave

I represent: OCME

Address: 520 First Ave

**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. _____ Res. No. _____

☐ in favor ☐ in opposition

Date: _____

(PLEASE PRINT)

Name: Dina Maniotis

Address: 421 E 26th St

I represent: OCME

Address: _____

**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. _____ Res. No. _____

☐ in favor ☐ in opposition

Date: 5/70

(PLEASE PRINT)

Name: Frank DEPAOLO

Address: 520 1ST AVE NY, NY

I represent: OCME

Address: _____

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**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

31

I intend to appear and speak on Int. No. _____ Res. No. _____

☐ in favor ☐ in opposition

Date: _____

(PLEASE PRINT)

Name: Evan Robertson

Address: _____

I represent: First Deputy Commissioner, SBS

Address: _____

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**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

49

I intend to appear and speak on Int. No. _____ Res. No. _____

☐ in favor ☐ in opposition

Date: 5/20/15

(PLEASE PRINT)

Name: Maria Torres

Address: _____

I represent: SBS

Address: _____

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**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

I intend to appear and speak on Int. No. _____ Res. No. _____

☐ in favor ☐ in opposition

Date: 5/20/15

(PLEASE PRINT)

Name: Kyle Kimball

Address: _____

I represent: EDC

Address: _____

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**THE COUNCIL
THE CITY OF NEW YORK**

Appearance Card

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☐ in favor ☐ in opposition

Date: 5/20/15

(PLEASE PRINT)

Name: Lee Kim Vaccaro

Address: _____

I represent: CFO, EDC

Address: _____

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