CITY COUNCIL
CITY OF NEW YORK

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TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON FINANCE
JOINTLY WITH COMMITTEE ON CONTRACTS

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HELD AT: Council Chambers

City Hall

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HELEN K. ROSENTHAL Co-Chairperson

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James G. Van Bramer Vanessa L. Gibson

Robert E. Cornegy, Jr.

Laurie A. Cumbo Corey D. Johnson

Mark Levine

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MALE VOICE: Quiet please.

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4 | welcome to New York City's Council Finance Committee

CHAIRPERSON FERRERAS: Good morning and

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Hearing on the Mayor's Preliminary Budget for FY

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2015. My name is Julissa Ferreras and I chair the

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Committee. I'd like to introduce my colleagues that

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are here with me today; we have Majority Leader Jimmy

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Van Bramer, Council Member Corey Johns, Council Vinny

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Ignizio, Council Member Mar... [background comment] I'm

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sorry, Mark Levine.

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take a quick moment to thank the entire City Council

Before we get started, I would like to

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Finance Division, including the deputies of the

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Division -- Regina Poreda Ryan, Nathan Toth, Latonia

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McKinney, Chief Economist, Ray Majewski and Chief

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Counsel to the Finance Division and Finance

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Committee, Tanisha Edwards. I'd like to thank them

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all for their very hard word and that they worked

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around the clock preparing for this hearing.

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I'd like to also make mention that we

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have a new Speaker that we are so happy to have here

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with us today, as mentioned in the introductions,

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we've been joined by Council Speaker Melissa Mark-

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Viverito; we have a new administration, a new Speaker

committee on finance jointly with committee on contracts 6 and I'm excited to her here today to kick off the first day of the Preliminary Budget hearings.

Speaker Melissa Mark-Viverito.

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SPEAKER MARK-VIVERITO: Thank you, Chair Ferreras. I wanna thank everyone that has joined us here today for our first official budget hearing of the cycle and I wanna thank OMB Director for being here as well.

So my name is Council Member Melissa Mark-Viverito and I'm Speaker of the New York City Council. Today is the first day of hearings on the Preliminary Budget; while these hearings are not new to the Council or the Mayor's Office, the participants and values have changed. This will be a truly thorough analysis of the budget like we've never done before. I'm happy to say that real change has finally come to the City's annual budget adoption process. With this new start, this Council and the Administration will look at agency spending in its totality, evaluation each agency for efficiencies, assessing each agency for best practices and ensuring that each agency is leveraging the City's spending power. No longer is the conversation relegated to cuts or Council initiatives. The conversation will

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS be substantive and thorough, something New Yorkers can be proud of. We can now discuss whether an agency's proposed budget truly reflects its mission and goals; this is a necessary and essential reform. As elected officials, we are all responsible for every taxpayer dollar spent and we want to ensure that every one is spent in the most targeted and effective way to reflect our shared values and priorities. I am pleased to see that the Preliminary Budget includes funding for universal pre-K, which will provide free high-quality full-day pre-K to 55,000 4-year-olds in the upcoming school year and 73,000 4-year-olds in the next; \$62 million in child care, which would provide child care services to 4,200 children, ranging from newborns to 4-year-olds; \$5.5 million for case management, which will reduce the workload of the case managers at the Department for the Aging from 110-1 to 80-1, which means our seniors will be afforded the time and care they deserve; \$43 million for the Fire Department to prevent the closure of 20 fire companies and retain 505 firefighters, which would mean faster response times and ultimately a safer New York City, and \$190 million to the Department of Youth and Community

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Development, which would double the number of middle school youths served by after-school programs to 120,000 across 512 schools, starting in September. The list goes on and on. These are real changes and these changes reflect the values of New York City and affect the lives of every New Yorker. With that said, the Administration and the Council can do more; we have the opportunity to make more changes, meaningful changes, that will improve the lives of every New Yorker so that everyone in this city will be proud to call this city home.

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Over the next few weeks the Council will hold budget hearings to hear from agencies and the public about the budget's impact on city services and the quality of life for New Yorkers. It is through these hearings that the Council will learn more about the City's priorities and work with the Administration as partners in government to make sure the budget is reflective of those priorities. I'm excited that with a new administration and new leadership in the Council we can finally adopt a budget that is responsive to our needs.

In addition to hearing from the Administration and the public, we will also hear from

the City's two independent fiscal monitors, the New York City Comptroller and the Independent Budget Office, who will add to the conversation about the City's priorities, goals and constraints. We want to hear from everyone and everyone's voice will be heard. Today we have a long day of hearings, so in the interest of time, I'm gonna turn the mic back over to our Finance Chair, Julissa Ferreras and again, I welcome everyone here in this chamber. Thank you. [background comment]

CHAIRPERSON FERRERAS: Thank you, Madame Speaker. Before we get started, I wanna remind everyone who wishes to testify to please fill out a witness slip at the Sergeant of Arms. For members of the public, the witness panels will be arranged by topic, so please indicate that topic of your testimony on your witness slip. Now with that said, let's get started.

The preliminary budget hearings mark the beginning of the Council's role in the annual budget adoption process. On June 27, 2013, the Council adopted the FY14 budget which totaled approximately \$70 billion; through prudent budgeting and collaboration with the Administration, we were able

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS to accomplish a lot of great things. We were able to provide \$106 million to the library system to ensure that all libraries remain open for five days a week. The Council restored \$143.6 million for early childhood education and after-school program, which brought the funding to levels at or above their FY13 The Council prevented the closure of any levels. fire companies and protected senior services and the budget also reflected restorations of all the initiatives adopted in last year's budget, plus a few enhancements, including additional funding to DFTA for case management, as well as increases for the Council's Domestic Violence and Immigrant Opportunities initiatives. Many accomplishments were made and we should be very proud, but as the saying goes, it's that time of the year again. However, this year seems to be very different; in the past when the Mayor released his financial plan in November and then the preliminary budget in February, both documents would often contain cuts to essential services, such as the closure of fire companies and funding reductions for shelter beds, youth programs and mental healthcare services; as such, the Council would focus its efforts trying to restore these

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committee on finance jointly with committee on contracts 11 services and programs rather than focusing on new needs and bigger picture items during the budget adoption process. This has been known as the "budget dance."

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But as I said earlier, this year is very different; back in November, Mayor Bloomberg released his November financial plan, which reflected a balanced budget for the current fiscal year and for FY15; three months later, on February 12th, our new Mayor, Bill de Blasio, presented his preliminary budget; the preliminary budget which is \$73.5 billion represents the first chance for the new de Blasio Administration to put its priorities into budgetary form. The Mayor includes approximately \$2.1 billion in additional resources; this projection is based on strength in tax revenue forecast, including increased revenues from the property tax, personal income tax and transactional taxes, and savings from debt services due to bond refinancing at today's low interest rates. These projected additional revenues have allowed us to fund universal pre-K, add a billion dollars to the Retiree Health Benefit Trust Fund, fund new needs and restore PEGs and previously cut programs, add \$300 million to the General Reserve

committee on finance jointly with committee on contracts 12 while still balancing the budget. However, there are many uncertainties in this plan, most notably, unsettled labor contracts and the reliance on the State to adopt legislation that would tax high-income earners to fund universal pre-K.

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The preliminary budget also reflects approximately \$493 million of baseline PEG restorations and initiatives. By baselining initiatives and previous restorations, the Council no longer has to spend most of its efforts trying to fund these programs and services. Notable baseline initiatives and restorations include the funding for fire companies, funding for borough president and public advocate, funding for medical services in adult shelters, funding for food pantries with Human Resource administration, funding for Beacon programs, the Cornerstone programs, Runaway Homeless Youth, Adult Literacy and the Immigrant Opportunities Initiative within the Department of Youth and Community Development, and all Council restorations and initiatives within the Department of Health and Mental Hygiene.

This is all good news, the Council no longer has to juggle its priorities; now this

preliminary budget, the Council and the

Administration can work together as partners in
government to adopt a budget that makes this city a

better, safer, healthier and fairer, more prosperous
place to live. Although there are still constraints,
there is now an opportunity to think about priorities
in a new way. As the Speaker mentioned, the Charter
envisions the Mayor and the Council working together
to establish the values and set the priorities of the
City. As envisioned in the Charter, the adopted
budget would reflect the priorities of the
Administration, the priorities of our city.

Since the Administration is only two months old, this preliminary budget should be viewed as just that, preliminary. The Mayor has indicated that the Executive Budget will contain a more fully articulated version of the Administration's priorities and today's hearing is the Council's first step in helping to shape the priorities and the values that should be reflected in the Executive Budget.

Today we will hear from the Director of the Office of Management and Budget, Mr. Dean

Fuleihan, to learn more about his projections, assumptions and revenue actions. The Council would also like to hear his thoughts on the uncertainty of the labor settlement, alternative plans of the state legislation needed to tax higher income earners to fund UP-K if it is not adopted and organizations and initiatives previously funded by the Council that are now baselined in the preliminary budget, which may mean that these services and programs will have to go through the City's procurement process.

After we hear from Mr. Dean Fuleihan on the Expense and Revenue Budget, we will take a five-minute break and after we will be joined by the Committee on Contracts, chaired by my colleague, Council Member Helen Rosenthal, to hear from the OMB Director regarding OMB's role in the City procurement process, then we will hear from the Department of Finance, the Department of Design and Construction, the New York City Comptroller and then finally, the Independent Budget Office.

The public session for today's hearing will begin approximately at 4:00 p.m. The entire month of March, the Council, through the appropriate committees, will hear from the agencies'

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS commissioners who can be asked specific questions related to their agencies. After the Preliminary Budget Hearings, the Council will prepare its official response to the Mayor's Preliminary Budget; we hope that our response will significantly influence the Mayor's Executive Budget, which is due on April 26th. We will now hear from the Mayor's Office of Management and Budget. I'd like to acknowledge we've also been joined by Council Member Miller, Council Member Ignizio, Council Member Cumbo, Council Member Rosenthal, Council Member King and Council Member Kallos. You may begin your testimony. DEAN FULEIHAN: Thank you. Good morning, Madame Speaker, Chairman Ferreras, the Members of the Council Finance Committee, Chair Rosenthal, the Members of the Contract Committee and the Members of the Council. Thank you for this opportunity; my first to testify before you today, and begin a dialog that we are committed to continue over the next several months; one that will frame this extremely important budget.

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As many of you know, for many years it was my privilege to work in a setting very similar to this one, serving on the staff of Speaker Silver at

the New York State Assembly, so I have really an enormous amount of respect for the legislative process and the role each of you have in developing this budget, really this major policy document for the City and I very much appreciate both your comments in framing how we're going to proceed and how we go forward.

On behalf... and actually, more to the point, the Mayor shares those very sentiments, and on behalf of the Mayor, we look forward to a very productive relationship with the Council throughout this year's budget adoption process.

I know the Mayor is certain that the end product will reflect our shared values, the ones you actually began this session with, that it will be fiscally responsible, progressive, honest and transparent budget for the upcoming city fiscal year, very much what the Mayor outlined in the presentation on the preliminary budget and that the process and decisions that we make together, those shared values and those decisions that we come to together, will set a framework of cooperation for many years to come.

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recovery.

In presenting the preliminary budget, the 2 3 Mayor stated the necessity of understanding and addressing all the possible pitfalls in the budget 4 process. At the top of the list is the unprecedented 5 6 failure of the previous administration to resolve over 150 collective bargaining agreements with the 8 entire City workforce. In some cases, as you know, these agreements have remained unresolved for as long 9 10 as six years. Other factors compound the risks inherent in the budget, including uncertainties in 11 12 Washington, [background comment] unmet mitigation and 13 infrastructure needs for recovery from Hurricane 14 Sandy and the uncertainty [background comment] of how our shared agenda in Albany will be resolved. 15 health of New York economy; the outlook of our city 16 17 budget are highly dependant on decisions yet to be made at the federal and state level and we are all 18 fully mindful of the fact that while our economy is 19 20 in recovery from the last deep national recession,

I am certain that as we go forward and as you hold this hearing today and you have other comments from other monitors, that every review and

new shocks to the economy could well reverse that

committee on finance jointly with committee on contracts 18 analysis of our preliminary budget presented to the Council will cite these very real risks and the challenges they present to all of us.

That analysis must begin with a substantial structural deficit that we've inherited from the previous administration. In FY 2014 we needed approximately \$1 billion of prior year resources to be in balance and the plan for FY 2015 uses \$1.8 billion of resources from prior years to achieve that balance. Without these prior year resources, both FY 2014 and 2015 would have deficits, no positive outlook, no matter how positive a projection is of the future and growth, which we all hope for, no matter how positive they are; they will not negate these deficits or the serious challenges to be addressed to achieve fiscal responsibility.

Bearing that in mind, the Mayor has in his preliminary budget begun to make measured but meaningful changes in the direction in City policies, many of which you both cited in the introduction to this hearing, a budget that reflects a progressive agenda. The most significant is the Mayor's commitment, joined by Council leadership and members, joined yesterday in Albany, to universal, full day,

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS high quality pre-K, over two-year period for 73,000 children a year and to expand after-school and extended learning opportunities for nearly 120,000 middle school children. These programs would be funded by a very modest five-year, dedicated personal income tax surcharge on the very wealthiest New Yorkers. The preliminary budget for FY 2015 includes an additional \$530 million in revenues from the dedicated temporary [background comments] 0.5 percent rate increase for households earning more than \$500,000. In fact, more than 95 percent of this additional tax burden would fall on households earning more than \$1 million per year at the tax rate that is below the marginal rate for many of the past 20 years. While modest in its revenue impact on these households, this would signal a profound change

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While modest in its revenue impact on these households, this would signal a profound change for New York City's children, the investment it would permit would be transformational in character, improving student achievement throughout the City. It would level the playing field for children in all boroughs and neighborhoods, it would profoundly improve the life of working families in the city and they would be enormously promising for our city's

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 20 long-term prosperity. These are the very issues that the Mayor, the Speaker and many of you spoke about yesterday in Albany.

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We are also looking to Albany to begin to make good on the campaign for fiscal equity commitment. Currently state education aid to City schools is annually \$2.7 billion, below what the CFE agreement requires; we need additional and have requested additional school aid to reduce class size to provide additional teacher support in early grades, to provide to common core academic intervention in elementary school grades and to raise the floor, increasing funding equality among our schools. In additional key areas, the preliminary budget begins to implement other elements of our progressive agenda; these include: the NYPD Inspector General, reforming security and programming at the City's Auburn and Catherine Street shelters, providing for enhanced runaway and homeless youth programs, creating the City's municipal ID, and enforcement of Earned Sick Time Act that the Council passed just last week, and that becomes effective less than four weeks from today. We also cap... after many years trying, we appear to be successful in the

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS efforts in Albany; we are also capping 30 percent of the income, the rent for subsidized housing for those living with HIV and AIDS and we are working with the Governor to develop a pilot Homeless Prevention Program. We also eliminate PEGs imposed by the previous administration, totaling \$93 million for Fiscal 2014, \$72 million for Fiscal 2015; these include \$52 million in NYCHA payment relief to reduce the level of outstanding work orders in public housing by 33 percent, to significantly reduce response time for basic maintenance orders and skilled trade orders and to create an independent inspection unit. These changes also end a major part, which you spoke of, of the annual dance by restoring funding for the 20 fire companies earlier slated for closing and by restoring funding for the budgets of City elected officials.

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Before taking your questions, let me just briefly summarize the overall revised revenue and expense elements of the preliminary budget. The City's economy does continue to grow faster than previously forecasted; we've increased tax revenue forecasts by \$890 million in 2014 and \$594 million in 2015 in the preliminary budget. As additional

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS information becomes available, we continue to reassess our projections; however, we will also continue to recognize the risk to this recovery, the pace of growth and the uneven nature of economic recovery reflected in the City's increasing income inequality. On the expense side of the budget, City agencies have additional expenses related to ongoing day to day operations, snow removal being an obvious example, we also have savings from debt service and to compensate for additional risks, those we know and those we don't, we're increasing the general reserve by \$300 million for FY 2015, we also reversed the prior administration's use of \$1 billion of resources from the Retiree Health Benefit Trust Fund; instead we maintain the funding in the trust fund.

Once again, these steps reflect the core values that the Mayor put forward in his presentation of the preliminary budget last month, fiscal responsibility, economic and social progressivity and an honest and transparent budget. On that note, I look forward to your questions and I will admit; I will do my best to answer them; being somewhat new to the process, hopefully you'll give me an opportunity

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in some cases to get back to you, but I do promise that we will get back to you.

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CHAIRPERSON FERRERAS: Thank you very much and I appreciate your openness in those cases. We will have Madame Speaker ask the first questions. Thank you.

SPEAKER MARK-VIVERITO: Mr. Fuleihan, thank you so much for being here, an unfamiliar face to many of us, but I know Mr. Orlando, to your left, is very familiar to us. One thing I will commend you on, is at least having written testimony that you can provide to us; it's appreciated, at least as a beginning. So one of the things that I would like to just... two questions that I have and I just wanna focus a little bit on is on process and approach. talked a little bit, the Chair and I, in our opening remarks with regards to what the Charter expects of the relationship between... in this budget process, and I think the way it's envisioned really is a process in which we have a dialog, us as the City Council with the public and the Administration and being able to really hear the concerns -- we're obviously in the preliminary phase, which gives us a greater opportunity to really analyze and provide feedback.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS And so, you know it is... the Charter expects that this process is... recommendations from the Council would be kind of listened to or at least taken into account as you move forward and we don't really believe that that had been done thoroughly in prior administration and the prior years. So the budgets that we've received have not really reflected what's been learned in the hearings from the public or from us as a council and obviously we really would like a process in which there's greater honesty and greater transparency with what is shared with us and I'm just basing it... you know, sharing with what has historically been, at least in the eight years that I've been here. So do you agree that in what was envisioned by the Charter is something that you would like to look at and try to really maybe listen more to what is being shared in this process as a way of information your Executive Budget moving forward? DEAN FULEIHAN: So the answer is yes, yes, yes; the Mayor's directive to me... [cough] excuse me... is very clear, that of course it's envisioned by the Charter and we're going to follow that, but the directive is also very clear, and I actually believe

the Mayor started that with the preliminary budget,

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 25
well actually, with the State of the City and then
followed through with the preliminary budget that we
actually already begun that dialog and quite
honestly, I look forward to continuing this dialog
and we do wanna hear your input and we do wanna know
what the public input we do face very serious
challenges and a great deal of uncertainty and right
now we're working together to make sure that a huge
piece of an agenda that I know we all share, in
Albany actually becomes part of this and becomes
executed and something that we can be very proud of.
So yes, we will cooperate in numerous ways and if
there's any point where you feel that's not
occurring, you know we'll we will definitely I will
step in and make sure that happens.

obviously, you know we are gonna fully exercise our oversight power, but there's also clearly opportunities for close and important collaboration on issues that matter; some of the things that you've laid out area already issues that we've started to take a look at some oversight hearings when we talk about the shelter system and some of the… [interpose]

DEAN FULEIHAN: Yes.

SPEAKER MARK-VIVERITO: decisions that have been made by the Administration, which are critical. We've been extremely involved, in the time that I've been in this Council, on the oversight with regards to NYCHA... [interpose]

DEAN FULEIHAN: Uhm-hm.

an opportunity to really engage proactively in the best interest of the residents that live in our Public Housing Authority; how we stabilize that most important housing stock, so to see the deferred payment to the NYPD is obviously, for many of us, have been struggling this for years, are welcoming; hopefully we... our pressure's gonna be that we sustain that moving forward; I know it's only been projected in one year of the budget, so we've gotta... those are the kinds of the things and ways that we can work much more proactively.

So speaking on the issue along those lines will be my last question and go to colleagues, on the issue of transparency and more honesty, is when we look at the issues of the units of appropriations and the way that that's been done as of late, you know that the way that it's been

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 27
2	envisioned is that the UFAs are really able to really
3	reflect the programmatic activities and goals of each
4	agency and what we've been seeing is just, in most
5	cases when we look at the agencies where all of the
6	budget is being lumped into extremely large and broad
7	UFAs and not really being able to get deeper in and I
8	think that that's something that we've talked about
9	as well, something we'd like to see more information
10	on, breaking it down further in the budget so that we
11	could truly get more information, so I don't know
12	what your… [interpose]
13	DEAN FULEIHAN: Look, our goals should be
14	to provide you the information you need so you can
15	make the educated and appropriate decisions that you
16	need to make and we're happy to work with you.
17	SPEAKER MARK-VIVERITO: So that's
18	something you would review? [interpose]
19	DEAN FULEIHAN: Absolutely.
20	SPEAKER MARK-VIVERITO: 'Kay, moving
21	forward, is that something that we could see
22	reflected in the Executive Budget?

DEAN FULEIHAN: Well I think we should

have that dialog and see exactly what kind of

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 28 information you're looking for, but I'm happy to have that conversation.

SPEAKER MARK-VIVERITO: And we will definitely our ideas and to provide recommendations, but we would like to see us part of this dialog and we're in the preliminary, that some of the recommendations we make we would see reflected then in the Executive, so… [interpose]

DEAN FULEIHAN: Okay.

SPEAKER MARK-VIVERITO: this is something definitely we would do a lot of follow up on. I'll leave it there for now; I appreciate again you being here; it's great to meet you and look forward to the dialog in the upcoming weeks. Thank you, Chair.

CHAIRPERSON FERRERAS: Thank you Madame

Speaker. We are very excited to hear your response

to the U of A question; I know the Finance staff is

really [background comment] excited that you're back.

[background comments].

Collective bargaining -- this is not the place to get into collective bargaining, but collective bargaining is a risk to the budget that we've needed to get a notion of and understanding the size of the risk is necessary in settling city

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 29 priorities and agreeing on a budget. In the past,

OMB prepared a publication called "The Cost of a One

Percent Increase." Has this analysis been updated recently?

and you know the potential cost... IBO has put out potential cost; there have been very public numbers put out there; I would add that the Mayor has been very clear about this, that we're going to treat the workforce with the respect that they have not been treated with; at the same time protect the taxpayers and do something that's affordable. Part of that and part of what he put out there very strongly was that there have to be offsetting savings and he specifically mentioned and has repeatedly mentioned health savings. So I don't think... I could be corrected, but I really don't think there's a simple one percent and here is the cost, because I don't really believe we're approaching it that way.

CHAIRPERSON FERRERAS: Okay. And I know that... and this is kind of a follow-up to that... IBO recently released an analysis titled, "How Much Could a Union Settlement Cost?" I don't know if you're familiar with that... [interpose]

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DEAN FULEIHAN: Right. Yes, I am.

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CHAIRPERSON FERRERAS: it calculates some scenarios that might resemble such a settlement. example, settling the outstanding 2008-2010 round contracts, with two annual increases of 4 percent and subsequent rounds with a 0 percent increase would require between now and Fiscal 2016, a \$3.8 billion above what is currently in the labor reserve. these numbers more or less in line with OMB's calculation?

DEAN FULEIHAN: So once again, if we just do a straight calculation; I'm quite sure the IBO did it properly, so I'm not gonna question that, it's obviously within the ballpark; what I'm hesitant to affirm is that it's that simple, an equation and that it's much more complicated, it's a very complicated... it's gonna be a very complicated negotiation that we have begun and once again, I'm just gonna repeat with the Mayor has said; there need to be offsetting factors, and once again, he said health care has to be part of that, so I don't think the equation is... is simply a formula.

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CHAIRPERSON FERRERAS: So do you foresee a timeline in when this equation can be developed or the formula... [interpose]

DEAN FULEIHAN: Well, you know, we're just... we're just beginning this process... [interpose]

CHAIRPERSON FERRERAS: I know.

DEAN FULEIHAN: and it's with the entire city workforce; it's somewhat daunting, so you know, I'm not gonna put a timeline on it; I really can't; I mean that would be a projection I know would be wrong, whether it was short or long, but we're certainly going to make every effort to reach a resolution with the city workers, there's a lot to be gained by that.

CHAIRPERSON FERRERAS: Okay. And you mentioned in your opening statement of the structural deficit left in the last administration, which I'm sure is due to the unsettled labor contracts in some ways; what are your plans to address these issues?

DEAN FULEIHAN: Well once again, the key...

there are actually many, many levels of this, so a

key piece of that is to actually reach a settlement

with the over 150 collective bargaining units, so

you're absolutely correct, that is a key component of

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS it; it's also getting from Albany, effectively, a home rule request on a modest tax that makes a profound change in how we move forward in education; it's also our fare share and commitment on CFE. 6 federal aid; I'm quite sure there are gonna Sandy questions here on restoration and we have unmet 8 needs. So there are many problems confronting us and a great deal of uncertainty and an agenda we would, I think mutually like to see advanced, so we're gonna 11 do our best working with you; once again, it's a 12 preliminary budget, it starts this process and I 13 listened very carefully to what the Speaker said and 14 you know, I think working together, you know we can ... we can get there. 15 CHAIRPERSON FERRERAS: 16 Thank you. 17 like to acknowledge also that we've been joined by Council Members Rodriguez, Gibson, Dromm, Barron, 18 Cornegy and Lander. So we're going to open it up to 19 20 questioning and then I will follow up and wrap up all 21 of our additional questions from... [crosstalk] DEAN FULEIHAN: Thank you. 22 CHAIRPERSON FERRERAS: the Committee. 23 We 24 are going to have a clock for our members, since

there are many here that would like to ask questions;

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 33 there will be a five-minute clock for the first round and a three-minute clock for the second round. And first to ask questions is Council Member Jimmy Van Bramer.

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COUNCIL MEMBER VAN BRAMER: Thank you very much, Madame Chair and Speaker Mark-Viverito and good morning... [interpose]

DEAN FULEIHAN: Good morning.

COUNCIL MEMBER VAN BRAMER: and good to see you again Mr. Fuleihan. I wanted to talk about so many things, but obviously I'll limit it to a few. First of all, thank you so much for focusing on education and for making that such a priority. also wanna thank the Mayor for baselining and continuing the baselining for cultural affairs and libraries and I want to say how great it is to not have to, for the first time at one of these hearings in my career, not be talking about budget cuts to those very, very important institutions in the City of New York. So I wanted to ask you that as we finally come to a place where we're baselining the Department of Cultural Affairs, if we can over the next few months, before the Executive Budget, engage in some serious conversations about actually

increasing funding levels to restore them to where they were once, because while we're baselining them, we're not baselining them at the levels that they once were. So are you and this administration open to having that conversation where we're talking about continuing the baselining, but also talking about enhancements?

DEAN FULEIHAN: That was well done.

[laugh] Of course we're open to these kinds of conversations; you know that... I mean, the wonderful thing about this policy document is it does have a constraint upon it and we do have to find what's affordable, but are we open to a dialog on all these important issues in the City? Of course we are.

Have we focused on education as setting that agenda? Definitely. Do these components participate in that? Certainly. So yes, we're open to a dialog.

COUNCIL MEMBER VAN BRAMER: It's great to hear not only the openness to the enhancements question, but also, you pointing out that our cultural institutions and libraries obviously play an incredibly important role in educating young people through the City of New York, so they are connected to this overall arching goal... [crosstalk]

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DEAN FULEIHAN: No question.

COUNCIL MEMBER V

COUNCIL MEMBER VAN BRAMER: of education;

culturals continue to make to the City of New York.

And so I thank you for that commitment and I just

wanted to ask, we'll have our own hearing on this on

never mind the financial contributions that our

8 March 11th, [background comment] obviously, and we'll

get into the specifics, but it's important to folks

10 | in the cultural world to know that this is a priority

11 of the Administration and obviously there are lots of

12 priorities and what I would love to hear from you is

13 simply that making sure that our culturals are strong

14 and can do the great work that they do and continue

15 to be the drawers of lots of tourists to New York

City and therefore vital to our economic base and our

17 tax base, that this is a priority of this

18 administration.

DEAN FULEIHAN: Well, it's obviously a vitally growing sector; I will add that part of the directive the Mayor has given us is to look at every single area, to reexamine every single area and hopefully we're gonna do that jointly, and to find savings in areas or find better or different

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 36
2 priorities, and that should be part of that same
3 dialog.

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COUNCIL MEMBER VAN BRAMER: That's terrific. The actual amount of funding, revenue that we can tie to our culturals and to tourism, have you taken a look at that, actually start to measure the economic impact of culture and the arts and tourism, which is so heavily connected to... [interpose]

DEAN FULEIHAN: Well I... I certainly realize that it's actually been a major component of really what's happened in this recovery in the City.

COUNCIL MEMBER VAN BRAMER: That's great to hear and obviously we'll talk about that...

[interpose]

DEAN FULEIHAN: Sure.

COUNCIL MEMBER VAN BRAMER: in some greater length. I also wanted to thank you, as a Council Member who represents more residents in public housing in Queens than any other; thank you for what you've already done, but to ask you what other things are you looking at to infuse the budgets for NYCHA?

DEAN FULEIHAN: Well, the... both NYCHA and the Mayor's agenda in affordable housing, you know is

a serious part of this agenda and we are in the process and one of the deputy mayors is working on this very effectively, so I'm quite sure and as the hearings move forward we'll be able to continue that dialog. On exactly how we're going to move forward... this was a first step and a major step, but we understand there are many more improvements we need to do and we have a great team that's been put together and hopefully that's part of how... the back and forth at we're gonna have, because this is extremely important to the Mayor.

COUNCIL MEMBER VAN BRAMER: Terrific.

And we're timing this perfectly; I want you to know,

Mr. Fuleihan. So my last question is; we'll

obviously deal with it more, I think tomorrow with

Commissioner Trottenberg, but just to simply say that

City Bike remains a priority for myself and my

district and so many other places in the City of New

York and it's really, really critical that we find

the tools, the pathway to making sure that we are

able to expand City Bike throughout the five

boroughs.

DEAN FULEIHAN: Thank you.

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CHAIRPERSON FERRERAS: Thank you.

3 will be followed now by Council Member Kallos,

followed by Council Member Ignizio. 4

COUNCIL MEMBER KALLOS: Thank you, I am Ben Kallos; you can tweet me @BenKallos. Thank you to the OMB, to our Chair, fellow members and the public and those watching on the livestream; I have a... we're gonna try to do five questions in five minutes, so I'll try to make my remarks short and if you could do the same courtesy.

For FY 2015 we're going to be borrowing \$6.4 billion in debt service, up from \$5.5 billion in FY 2014, with a growth of over prior year of 16.8 percent and what we're looking at is for Fiscal Years 15-18 \$31 billion, so I have this background in finance and when we are choosing to invest or take on debt, we usually try to make sure that we could pay for it and that the debt would actually bring in more revenue. Is there any change in philosophy towards that more fiscally responsibly point of view?

DEAN FULEIHAN: The answer really... well obviously, we can afford and we will pay that debt, so let's start there. The second part of that answer is a thoughtful review of the capital budget and the

committee on finance jointly with committee on contracts 39 priorities of the capital budget and you know; that's part of this dialog too. So we're undertaking that; once again, it's in the early stages and I'm quite sure that will be reflected in the Executive Budget, but it will also be reflected in the input received from the members of the Council.

COUNCIL MEMBER KALLOS: Thank you.

Moving on to reducing costs from the capital budget,
what efforts are currently underway to ensure that
costs from outside consultants are being controlled
properly and monitored and where possible, brought
in-house so we can save money while promoting City
employee jobs?

DEAN FULEIHAN: So that is something that actually we are participating in and we are reviewing now and it will be part of an agency by agency review to see where we can actually do exactly what you just put on the table. So you know I do apologize if a lot of these answers are okay and you know, let's work together and let's proceed, but in fairness, that really is, on some of these very complicated questions, how we do have to go forward, but clearly there are savings and clearly we should be taking them.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 40

COUNCIL MEMBER KALLOS: I hate the word no, so hearing let's work together... [interpose]

4 DEAN FULEIHAN: Okay.

think most of... I and my colleagues are looking forward to. Moving onto emergency policy and a lot of these relate to government operations, which is what I chair, the previous administration implemented a long-term sustainability plan called PlanyC that contains many energy efficiency initiatives; do you plan to continue and implement PlanyC?

DEAN FULEIHAN: Yeah, the Mayor's been very clear about his support for the plan, absolutely clear.

COUNCIL MEMBER KALLOS: I also sit on the Women's Issues Committee; I'm the only male who does sit on it; I sit with my Chair, Laurie Cumbo, and on behalf of her and our committee, what is the City planning to do on the forthcoming year to ensure that more MWBEs receive every opportunity in procuring City contracts?

DEAN FULEIHAN: So just back on the other question, the other piece of that, of course there are significant savings there, so I shouldn't have

committee on finance jointly with committee on contracts 41 just said that not only do we support the plan, but there are savings that come with that.

We... Look, the Mayor is going pursue aggressively the participation of minority and women business enterprise and small business through the agencies and we'll be, once again, coming back and you'll be hearing from individual agencies on how they're gonna pursue that, but it clearly is a policy goal of the Administration.

COUNCIL MEMBER KALLOS: Great. And last question; we just did four questions in four minutes; last year the City announced that... [interpose]

DEAN FULEIHAN: I'm trying. [laugh]

COUNCIL MEMBER KALLOS: Doing great,

thank you. Last year the City announced that it

would generate \$230 million through the sale of 346

Broadway and 49-51 Chambers Street; has the sale of

these properties been reflected in the financial

DEAN FULEIHAN: I believe it has. Yes, it has. In... in la... [interpose]

plan; if not... [interpose]

COUNCIL MEMBER KALLOS: Okay.

DEAN FULEIHAN: in last year, yes.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 42
2	COUNCIL MEMBER KALLOS: So it was
3	reflected in last [interpose]
4	DEAN FULEIHAN: In twen [background
5	comment] 2013? [background comment] I'm sorry, in
6	20 it was reflected in the November plan; my
7	apologies.
8	COUNCIL MEMBER KALLOS: Thank you very
9	much. And that you for your patience and having
10	great answers; look forward to working with you.
11	DEAN FULEIHAN: Thank you.
12	CHAIRPERSON FERRERAS: Council Member
13	Ignizio.
14	COUNCIL MEMBER IGNIZIO: Thank you very
15	much; good to see you, Dean. Thank you Madame
16	Speaker and Chairwoman. In a similar vein of my
17	colleague, Ben Kallos, where I have several questions
18	that I'm gonna have to get to, so I appreciate you
19	answering them as expeditiously as you can as well.
20	DEAN FULEIHAN: I'll try.
21	COUNCIL MEMBER IGNIZIO: Thank you. The
22	surplus 2014; what is the projected surplus that you
23	have seen since the budget address, in total?

[interpose]

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 43
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                DEAN FULEIHAN: Since the preliminary
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    budget?
                COUNCIL MEMBER IGNIZIO: Yes, sir.
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                DEAN FULEIHAN: So... you know, it's
     somewhat mixed; I mean there... some of the taxes have
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    been strong; the transaction taxes have actually
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     shown weakness. So at this point I wouldn't change...
     [interpose]
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                COUNCIL MEMBER IGNIZIO: Okay.
                DEAN FULEIHAN: I wouldn't change the
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     revenue projection at this point... [crosstalk]
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                COUNCIL MEMBER IGNIZIO: So the
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     anticipated rollover from 2014 to 2015 is what?
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                DEAN FULEIHAN: [background comment] $1
     billion? [background comment]
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                COUNCIL MEMBER IGNIZIO: Okay, I... I just ...
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     [interpose]
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                DEAN FULEIHAN: Oh I'm sorry, to 2015,
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     1.5... approximately $1.8; I apologize.
                COUNCIL MEMBER IGNIZIO: No, rolling from
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     2014 to 2015 is it $1 billion?
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                DEAN FULEIHAN: Yes.
                                       [background
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     comment 1
                COUNCIL MEMBER IGNIZIO: Okay.
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1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS DEAN FULEIHAN: 1.8. 3 COUNCIL MEMBER IGNIZIO: 1.8. DEAN FULEIHAN: 1.8; I was doing from... 4 into 2014; my apologies. [interpose] 5 COUNCIL MEMBER IGNIZIO: Just for my 6 7 colleagues' edification, at this time in previous 8 years, those number have always been around that and we always end up, fortunately, with a multi-billion-9 10 dollar increase [background comment] and that's our 11 hope; that's not being critical... [interpose] 12 DEAN FULEIHAN: No, I hope so too and 13 look, the nice thing about... and having lived through 14 state budgets where through the month of March, week by week, hundreds of millions of dollars would change 15 by the week and revenue and very often that was part 16 17 of the problem at the state level, the revenue forecast would be moving constantly. But we actually 18 have the benefit of actually seeing those final 19 20 returns. 21 COUNCIL MEMBER IGNIZIO: Agreed. to move on, 'cause we have to move quickly. 22 this administration believe in ERIs, early retirement 23 24 incentives? I know it's something the previous

administration, I believe, did not agree with and I

committee on finance jointly with committee on contracts 45 am a supporter of them; I wanna know, do you know if this administration is a believer in early retirement incentives as a means of lowering the costs of...

[interpose]

DEAN FULEIHAN: I don't believe that we

DEAN FULEIHAN: I don't believe that we have taken a formal position on this... [interpose]

COUNCIL MEMBER IGNIZIO: Okay.

DEAN FULEIHAN: and you know there's a lot of discussions that can occur in the overall pension system of the City, so… [interpose]

COUNCIL MEMBER IGNIZIO: Okay, if you don't have a formal position, you don't know. My understanding is we have over \$1 billion in Sandy reimbursements that have yet to come back to the City... [interpose]

DEAN FULEIHAN: That's correct.

COUNCIL MEMBER IGNIZIO: does your office have an ombudsman or a unit that is working aggressively to get that money? The reason being is I traveled to New Orleans and it was seven years later and they still had not received many billions of dollars that they were owed and some of which they never got back and the city ended up taking it on the chin.

DEAN FULEIHAN: So my staff probably

won't appreciate your asking, because I ask them every day, so... so we are [background comment] absolutely aggressively pursing this and the entire operation of Sandy recovery, from how we effectuate change and how quickly we do that to how we get reimbursed so the City actually gets its money back, every single one of those this administration is looking at carefully now and quickly.

COUNCIL MEMBER IGNIZIO: Good. With regards to the police class; I noticed there is some level here; we, I believe, have a very serious problem looming, which is not one that you all are responsible for, but it's the fact that we're coming up on the 20-year mark of the Safe City Safe Streets class, which hired thousands of police officers; I believe the estimates are somewhere in the neighborhood of 3,000 police officers will leave the NYPD this year due to retirement; the plan is not reflective of that; can the Police Department have that many people in their class, in the academy, [background comment] and do we have the funds to ensure that we maintain the level of head count?

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DEAN FULEIHAN: So we do intend to
maintain the head count.

COUNCIL MEMBER IGNIZIO: Okay. And so we believe with the current capacity at our Police

Academy we have the ability to... [crosstalk]

DEAN FULEIHAN: Yeah, I wanna be careful how I come back to you on that, but we do intend to maintain it.

GOUNCIL MEMBER IGNIZIO: Okay, that's good news. With regards to your comments about the structural deficit, I'm a little perplexed with how moving forward on all municipal contracts will actually take care of the structural deficit, I... in my view it doesn't. How is the Administration... what is the Administration's plan to actually deal with the structural deficit that the City has endured, and this is an homage to my good friend, Minority Leader Jimmy Otto, who's currently a borough president, who raised this question with Mark Page with significant amount of head-ringing every time it was asked? And I like Mark by the way, I'm just teasing.

23 [crosstalk]

DEAN FULEIHAN: So... so... we both do. So the... remember, I raised federal uncertainty and the

need for additional federal relief [bell],
particularly with Sandy, the state, I raised it on
several levels, our negotiations with the state; the
Mayor... I'm going to go back to it; the Mayor's been
very clear that there needs to be offsetting savings
and once again, he identified very much health care
is an area where we need to find ways to control the
cost while providing, you know high-quality health
care to our employees. So I would suggest back to
you that there are ways to do it and hopefully we'll
be able to prove that to you.

COUNCIL MEMBER IGNIZIO: Okay, thank you

Madame Chair; I'm gonna look forward to having a

further discussion about the structural deficit

[background comment] and I don't think it's something
you can solve over one budget… [cross]

DEAN FULEIHAN: Great.

COUNCIL MEMBER IGNIZIO: cycle, but it's something that I think needs to be addressed in the city and I appreciate it. Thank you Madame Chair.

CHAIRPERSON FERRERAS: So much so, that's why you answered it twice. Council Member Levine, followed by Council Member Rosenthal.

COUNCIL MEMBER LEVINE: Thank you Madame

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Chair; Madame Speaker, Commissioner. You have

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experience at the state level, so I'd like to ask you

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to describe the balance of revenue and services

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between the City and State, if you could. Are we

giving more or getting more back?

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DEAN FULEIHAN: So there are obviously a

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lot of studies on this, so I don't have one that

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directly comes from our office that says here's what...

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but New York City contributes a great deal and we're

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all supportive of contributing; what we're asking

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back for are really some very simple things, we're

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asking back for, actually on one, the ability to tax

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ourselves at a very modest level, a home-rule

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prerogative that has been given to most

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municipalities... actually, all municipalities around

right and we can be held to all the standards and

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this state over time and we should have that same

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dedication and commitment that the Mayor, and I know

21 all of you are prepared to make. We're also saying

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to the State that there are unmet needs, now that the

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economy has turned the corner, that we should come

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back and talk about and one is obviously increases in

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school aid and we can cite exactly where it would go;

committee on finance jointly with committee on contracts 50 we have also said there are things we need to do in the homeless, there are programmatic areas that we are requesting the State give New York City, really it's fair share.

COUNCIL MEMBER LEVINE: I've heard the figure of a \$12 billion net that we're sending to Albany versus getting back.

DEAN FULEIHAN: I didn't want to... I don't really wanna quantify it and I honestly don't have a number that we've gone through that I'd feel comfortable doing; no question that the City is the economic engine, but the City also has huge amount of issues that we need to deal with -- the income and equality the Mayor and many of you have spoken about, the need for how we change that dynamic particularly through education, those are all there, so really, what are we asking for in pre-K and after-school programs? We're asking for the ability to do our own tax.

COUNCIL MEMBER LEVINE: The one tax that we have the ability to raise or lower here in the City is the property tax. Do you foresee the need to raise property taxes in this budget cycle and if so,

committee on finance jointly with committee on contracts 5: what might be the conditions that would bring that about?

DEAN FULEIHAN: Well, there was no property tax increase in the preliminary budget and the Mayor has said that he, at this point, does not see a need to raise the property tax. I mean that's really the answer at this point.

COUNCIL MEMBER LEVINE: 'Kay. I'm wondering whether you consider the City to be overtaxed. By that I mean; do you feel that we're in danger of driving out businesses and wealthy individuals with an increase in taxes?

DEAN FULEIHAN: Do I think a small marginal increase on the very wealthiest... those people making over \$500,000, that 0.5 percent will drive them out? No, I do not.

COUNCIL MEMBER LEVINE: 'Kay. Well, I couldn't agree more and I think it's actually a bogus argument to say that the wealthy will flee New York City; there's only one Manhattan, there's only one New York City; you just don't get what you get here in South Florida.

DEAN FULEIHAN: Well we're also seeing... I mean in fairness, there are many in the business

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 52 community who are in that bracket who are very supportive of this program.

COUNCIL MEMBER LEVINE: Indeed. Thank you.

CHAIRPERSON FERRERAS: Thank you Council Member Levine. We have Council Member Rosenthal followed by Council Member Rodriguez.

COUNCIL MEMBER ROSENTHAL: Thank you,

Mr. Fuleihan for coming today; really appreciate it...

DEAN FULEIHAN: Thank you.

COUNCIL MEMBER ROSENTHAL: and on a personal level, I really appreciate your coming from the State to work here in the City; I think it's really important as we move forward. And Thank you, Councilwoman Ferreras for holding this committee and preparing us all so well; I really appreciate that.

I just have a couple of questions. From a very... I'm looking at your testimony, on the third page, you talk about the \$52 million that I noticed also going over to NYCHA, which I thought was just terrific, with a goal of improving the maintenance and the repairs [background comment] at NYCHA by 33 percent; is that something that OMB plans on tracking

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS in a close way and I just... I never have understood... 3 [interpose] DEAN FULEIHAN: Uh... 4 COUNCIL MEMBER ROSENTHAL: the oversight 5 6 of NYCHA, so... DEAN FULEIHAN: So the Mayor plans on 8 tracking... [interpose] 9 COUNCIL MEMBER ROSENTHAL: 10 DEAN FULEIHAN: the costs. So we will certainly... I have no doubt that will be achieved and 11 12 we will come back and report to you at many levels on that achievement. 13 14 COUNCIL MEMBER ROSENTHAL: Oh great; I mean to the extent that you have updates going along... 15 [crosstalk] 16 17 DEAN FULEIHAN: Sure. COUNCIL MEMBER ROSENTHAL: I'm interested 18 19 and also interested in being helpful in any way that we can, certainly in my district; it's something 20 21 that's really important. The second thing is; you mentioned trying 22 to deal with the budget dance by restoring funds and 23 I know the Council is very appreciative of that; do 24 you foresee going forward, and I know a million

things are gonna happen [background comment] between now and two months from now, but these restorations that came about that are so important and Council Members count on; do you foresee any situations... I know, ridiculous question, but where you would have to unwind that? So could we as a Council expect that these restorations that have been baselined; that's the technical term, could firmly stay there so we can move on to think about and explore other issues?

DEAN FULEIHAN: Well I think I would answer it this way. Once again, I'm gonna be careful about forecasting, but it won't happen the way it's happened in the past; that is clearly being changed, the Mayors directive on that is clear, his policy on that is clear; things can happen with revenues and the economy and that would effect many programs and we would have to work together to figure out how to deal with those and how to address them.

COUNCIL MEMBER ROSENTHAL: I really appreciate your answer; the work together part was the key, because I think it's pretty much the intention of this body to work with you to figure out how we can do this to serve the best interests of, I know for each of us in our districts, all of our

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 55 constituents and all the residents and I know you have that intention as well.

And lastly, and this is sort of the larger issue of income inequality and my question, if we could go beyond... I love everything you guys are doing, from universal pre-K, after-school programs to the NYCHA, I'm with you 100 percent...

DEAN FULEIHAN: Thank you.

COUNCIL MEMBER ROSENTHAL: and I've looked through the preliminary budget in quite some detail, so if we could sort of move beyond that and think about the next few months, are there areas... or feel free to get back to me afterwards, I don't really care, but what I'm gonna think about is; are there areas of the budget where you're thinking about addressing income inequality, addressing how we can, you know, improve the lives of those who are least well off and stabilizing the middle class; are there areas of the budget where you're planning on honing in on over the next few months or years to really hone in on addressing income inequality?

DEAN FULEIHAN: So my answer to that is; is the Mayor... it's the agenda for how we approach the budget, but it's also the agenda for how we approach

committee on finance jointly with committee on contracts 56 other issues that may actually not have a dollar value too. So in many areas, that's how all of us are being directed to... [interpose]

COUNCIL MEMBER ROSENTHAL: Yeah.

DEAN FULEIHAN: approach the budget; I will go back and say that we very much believe the agenda that many of you are supporting on... and I'm gonna keep saying it; I apologize, but on pre-K... actually, I don't apologize... on pre-K... [interpose]

COUNCIL MEMBER ROSENTHAL: Sure.

DEAN FULEIHAN: and middle school afterschool programs very much directly does that; the
affordable housing very much does that. So there are
gonna be many, many areas where, and I'm gonna say
that again too, we're working together, because I do
believe these are shared values that we will have
[bell] many ways to address income inequalities.
[crosstalk]

COUNCIL MEMBER ROSENTHAL: If I can just...

really quickly... I think the area where I... [interpose]

DEAN FULEIHAN: And we appreciate the

fact that your experience at OMB may be helpful in
this.

that was more arrogant in the past. So... and also an

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS administration that provided less information in the past than what we are getting are getting today and that's why it's so important that the message brought by now Speaker Viverito on the need; we need more regged [phonetic] out information, more detailed information. In the previous administration, DOE refused to provide details on the big budget around \$20 billion that we approve here, so I am happy to hear now that you will continue conversation and provide us as much information as possible so that we can make the best decision at the end of the day when we approve a budget on June 31st. [interpose] DEAN FULEIHAN: Yes, it won't just be OMB; I'm quite sure when you talk to the Chancellor you'll see that... [crosstalk] COUNCIL MEMBER RODRIGUEZ: That... No, that's what I'm saying, that I'm happy on the new day that... where we are today compared to the past. I have two questions; one is about the

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I have two questions; one is about the MTA. As you know, as the Chairman of the Transportation Committee I have some concern about the disposition of property that is jointed owned by the City and the MTA using, in the past, many of those buildings they were empty in many floors and I

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS know that in the 2010, 2014 Capital Program the MTA 3 was supposed to raise \$250 million by disposition of those properties, so my question is... if you have this 4 5 answer now, great, if not; if you can provide the 6 answer on; are you aware of the authority plan to sell assets jointly owned with the City and if so, 8 what are these assets and have you or the City reached any agreement with MTA on sale of this 9 10 assessment? DEAN FULEIHAN: So I am aware of the 11 12 Memorandum of Understanding and the properties, but 13 if you'll indulge me, I think I would actually like 14 to get back to you and make sure... [interpose] 15 COUNCIL MEMBER RODRIGUEZ: Great DEAN FULEIHAN: that we have a clear 16 17 understanding with the MTA what's happening. 18 [interpose] 19 COUNCIL MEMBER RODRIGUEZ: And that's 20 important for us, because you know we want to 21 continue making the case on the huge contribution that the City made to the MTA... [crosstalk] 22 DEAN FULEIHAN: 23 Sure. 24 COUNCIL MEMBER RODRIGUEZ: that is not

only the \$1 billion... [interpose]

DEAN FULEIHAN: Agree.

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COUNCIL MEMBER RODRIGUEZ: the \$800 million in expenses and \$300 million capital, but

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also with the sale taxes that also go to the MTA with

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those properties that the MTA use, so it is important

for us to know how many building is that the City own

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that the MTA use and what is the process and who will

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control that process?

DEAN FULEIHAN: Yes, I... [interpose]

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COUNCIL MEMBER RODRIGUEZ: And...

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DEAN FULEIHAN: we will continue this

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conversation. [interpose]

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COUNCIL MEMBER RODRIGUEZ: Thank you. My

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second question is on... [background comments] one; do you think that... first of all, I believe in persuading

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different sectors in New York City in order to get

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things done and I believe that it is important... first

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of all, I'm happy that the Mayor continue working on

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his plan to persuade the wealthiest New York on the

contribution of 0.5 percent on the taxes would

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22 | translate into \$900 a year; is there any conve

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translate into \$900 a year; is there any conversation

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wealthiest New Yorkers so that they also understand

going on from the Administration with some of those

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that by providing this additional \$900 a year, not

committee on finance jointly with committee on contracts 61 only do they help the working class and the middle class, but also they will benefit in a 20-year plan; we will build a stronger middle class that they will be able to invest in those corporations that are owned by the wealthy New Yorker; is there any conversation with that particular sector?

DEAN FULEIHAN: Yes, I... thank you for raising it and it's a constant conversation; it is about the future not just of those children, but really the future of the City and there... once again, there is such broad-based support in this city for the high-quality, full-day UPK and the middle school after-school programs... [interpose]

COUNCIL MEMBER RODRIGUEZ: My last que...

DEAN FULEIHAN: I... you know, and once again, there is strong support among those people who are gonna be paying that tax. [interpose]

COUNCIL MEMBER RODRIGUEZ: Great. My last question is about how with this budget that we will approve on July 1st will reflect the message on the way the New York City gave a mandate to the Mayor on fighting inequality? In the past many council members, we've been so frustrated because funding has not invested in all communities at an equal level;

that most of the funding has been designated, in particular... most of the funding particular areas and [bell] areas such as the one that I represent has a reality that under 65,000 affordable housing projects; I only got 250 affordable housing in this previous administration, so how will this budget reflect the new approach of this administration to fight inequality by investing more in communities based on the need that we have?

DEAN FULEIHAN: So the preliminary budget begins that in very dramatic ways. So you've see it actually reflected already and we're gonna keep that dialog with you; I'm gonna repeat what I said before, we're gonna have to take a look at how we spend, where we can find savings and where we need to make different priorities, but once again, working together I'm quite sure we can achieve that.

CHAIRPERSON FERRERAS: Thank you Council
Member Rodriguez. We will have Council Member
Miller, followed by Council Member Cumbo.

COUNCIL MEMBER MILLER: Good morning and thank you Madame Chair for convening this hearing and to Mr. Fuleihan, thank you so much for being here and participating, not just for your participation; more

committee on finance jointly with committee on contracts 63 importantly, for your frank and forthright participation... [interpose]

DEAN FULEIHAN: It's my pleasure.

as we digress and we talk about the priorities of the budget and in particular we talked about those 150 open collective bargaining agreements that exist and my question, one, is; is it the intentions of the Administration to make those bargaining units whole as it pertains to the Taylor Law and the Triborough Amendment and specifically, retroactive pay?

DEAN FULEIHAN: So once again, I'm going to go back to the statement I made earlier. We recognized that we're in an unprecedented and position, which also provide opportunities; we need and the Mayor has made this very clear, that the workforce will be treated with respect that they very much deserve, that we have entered into discussions with the unions, with the collective bargaining units, but at the same time we have to be careful and we have to be considerate of taxpayers and the affordability of this and that there have to be some offsetting costs. So I do keep repeating that because that is sort of the framework for how we're

committee on finance jointly with committee on contracts 64 gonna have to proceed, but it is one that respects the employees and I think you hear the Mayor talk about his respect for the workforce in the city on a constant basis, and I think that's quite a change, actually.

COUNCIL MEMBER MILLER: Well okay. So you do know that these are contracts... these are outstanding contracts; these folks have already worked and this is... as we move forward... [interpose]

DEAN FULEIHAN: We... we... believe me,

I... I... [crosstalk]

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COUNCIL MEMBER MILLER: Yeah, so...

DEAN FULEIHAN: we clearly understand that no one in the workforce has a collective bargaining agreement.

COUNCIL MEMBER MILLER: Right. So we're talkin' about monies that were due three, four, five years ago in some instances and would be... and the fact that, as I mentioned the Taylor Law and the pattern bargaining; so forth, this pattern has already been set and monies have already been paid to bargaining units in accordance with that, so it would be a little difficult to now extract something from someone else, but moving forward, I certainly

understand [background comment] the need to be able to offset that in different ways, and particular, which kind of segues into the next question of the healthcare contributions; as you address the healthcare, the needs, would you be looking at contributions from the individual employees or would you look to pursue the RFP which the former administration had looked to pursue in the past, but this time doing so including the unions in the process?

DEAN FULEIHAN: So once again, what the Mayor put on the table, there have to be savings. If there was no walking in and saying here's a prescription, no one has publicly said here's what you must do; what it said was, there have to be savings, we'll treat you with respect that's appropriate, but there obviously have to be savings so we can move forward, because it's the benefit to the entire city to move forward.

COUNCIL MEMBER MILLER: So does... as far as the RFP would be... I mean I don't wanna negotiate now, but those seem to be two obvious choices, either you're gettin' it directly from the employer...

25 [interpose]

DEAN FULEIHAN: But there may... there may

3 be many... [interpose]

> COUNCIL MEMBER MILLER: or you're

negotiating with the... [interpose]

DEAN FULEIHAN: Uh...

COUNCIL MEMBER MILLER: actual healthcare

providers.

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DEAN FULEIHAN: Honestly, there may be many other choices and many other options to get there; I'm not going to presume for either the City at this point or the collective bargaining agreements what may materialize from them.

COUNCIL MEMBER MILLER: Okay. And then lastly, as we talk about settin' aside the cost of labor increases... moving forward in the future, 'cause obviously had not been done in the past, which kind of put us in the position that we're in now as we look at this [background comment] budget and dealing with those back pays that we don't have the monies available to us; would it be your position that you would set aside a reasonable amount moving forward for the raises of the municipal unions as opposed to either zero or the unreasonable half or one percent?

DEAN FULEIHAN: You know once again, and I don't mean to frustrate you here, but I think once...
[bell] once again, we are just beginning this process and I think we need to give it a little bit of time here to see how it moves forward. We have a mutual interest in how this comes out, but I think we need to give this a little bit of time.

COUNCIL MEMBER MILLER: Okay. I thank

you for your time, but it would just seem to me that

if you fail to do that that we would balancing

budgets with smoke and mirrors, considering that we

know that... [interpose]

DEAN FULEIHAN: Well, I mean...

COUNCIL MEMBER MILLER: this is money

that's... [interpose]

DEAN FULEIHAN: Once again, we have clearly stated and the Mayor said it right off the bat and I said it here, that there is a structural deficit and I identified that that's obviously a huge piece of the uncertainty that confronts us; I'm just telling you at this point I don't know exactly what that path's going to be and I think that's fair at this point.

[background comments]

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Miller, thank you. Council Member Cumbo, followed by
Council Member Johnson. [background comments

COUNCIL MEMBER CUMBO: Thank you. Good
morning. I wanted to ask you in terms of the... as far

as NYCHA is concerned, I understand and know that the

\$52 million that they were paying towards the NYPD,

CHAIRPERSON FERRERAS: Council Member

and that's going to be returned back in that way, but

I also understand that they're paying for sanitation services as well; was there a discussion about the

fact that those resources could also be treated I the

same way as the NYPD in order to discover different resources, because one of the challenges that we're

facing is that many of the senior centers, as well as

the community centers, are slated to close in June; I

went to Lafayette Gardens yesterday and there's a

great deal of anxiety in our public housing

developments about key critical resources being

closed at a time when violence is certainly, in our

communities, particularly as an elected official, I

believe are still on the rise despite a lot of the

facts and figures and statistics to show otherwise,

it's still felt in the same way?

DEAN FULEIHAN: So once again, in the preliminary budget we were very careful about identifying within the resources that were available and with the uncertainty that we're confronting what were priorities that we could begin immediately and made a significant difference, and what the Mayor identified was this savings, this \$52 million with a very clear agenda and a measurable agenda, to get back to an earlier question, and that's where we're beginning. We need, again, working together to see if there are other places where we can find savings where we can prioritize so that those other programs that you... is very similar to what you just mentioned... can be afforded and can be part of that budget.

COUNCIL MEMBER CUMBO: And has that sanitation been one of those options that were put on the table? [interpose]

DEAN FULEIHAN: Well there... there... once again, there are many ways to do that; basically it wasn't a repayment to NYCHA, it was actually they didn't have to make a payment, [background comment] right? So that was the way to, while at the same time holding the NYPD harmless on that dollar, was allowing NYCHA to have this infusion of cash; that's

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS what we felt was affordable in the preliminary 3 budget. Alright now, obviously we're gong forward, we're gonna have... we... you know, one of the benefits, 4 again, that actually is not at the state level, is 5 6

the ability to have this dialog and actually have it

go over period of time. So we're gonna have that,

8 but we have many challenges as we do that.

COUNCIL MEMBER CUMBO: Thank you. other question that I wanted to ask, switching gears; when it comes to universal pre-K, I think one of the things that would be helpful in understanding would be the education as far as; when was the last significant, major tax hike on the wealthiest of individuals in New York and was there some sort of documented exodus that happened in some way, shape, form or fashion that we would be able utilize in terms of understanding and speaking about this in a more facts and figure kind of way versus the myth of it?

DEAN FULEIHAN: Well as you know, there is a state surcharge, a temporary state surcharge on the very wealthiest New Yorkers and much more significant level and we know of nothing or any study

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 71 that's been put out that says it had a negative impact on the wealthiest leaving the city.

COUNCIL MEMBER CUMBO: Uhm-hm. And one more question; it's another switching gears, similar to Council Member Jimmy Van Bramer, who talked about the impact of the cultural community and its contributions to the City of New York; I believe right now, coming from that world, that over 800 organizations compete for \$30 million throughout New York City in order to provide resources throughout the five boroughs; have there been any discussions with the surpluses that are taking place to increase that investment, particularly in the not-for-profit sector, in our cultural institutions that are such a viable source of funding and economy in New York City?

DEAN FULEIHAN: So once again, we [background comment] recognize; I think we all do, it's given a contribution; at the same time, you know we did present preliminary budget [background comment] that's balanced in both 2014 and 2015; we're hopeful that [bell] there are additional resources; nevertheless, there are also significant risks that we're confronting, and I think it's worth saying, I'm

quite sure everyone else who's gonna testify today is gonna talk about risks, even if they see other positives, they're gonna actually cite those risks that we have to confront, so we very much, working together, are gonna have to look at priorities and programs and where we can... other places we can find savings or where we want jointly to say, here's a better priority.

CHAIRPERSON FERRERAS: Thank you Council
Mem... [interpose, background comment] [laugh] Thank
you Council Member Cumbo. So we'll have... we've been
joined by Council Member Wills; we will now have
Council Member Johnson, followed by Council Member
Lander.

COUNCIL MEMBER JOHNSON: Thank you Madame
Chair, thank you to the Speaker, who was hear earlier
and Mr. Fuleihan, thank you for joining us today. A
few questions and I just wanna start out by saying,
the initiatives that were announced in the
preliminary budget that were priorities for this
administration, whether it be the Inspector General,
Auburn Catherine Street, Runaway and Homeless Youth,
the 30 percent rent cap; the Enhanced Immigrant
Services, I do believe that that reflects a very

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS progressive budget and under the uncertainty that we have right now, given the state; federal money, as well as the 152 outstanding labor contracts, I was very, very pleased and excited to see that the Administration chose these things to focus on, even in this time of uncertainty, so I just wanna say that; that I do believe it reflects a very progressive budget. On that, and especially on HIV and AIDS, you now the sequester that happened from the Federal Government with Ryan White funding which primarily funds HIV and AIDS services, treatment; prevention efforts all around the country, and New York City is one of the largest beneficiaries of Ryan White funding; it looks like it's going to be an \$18 million reduction, which is very, very significant actually, given what is currently happening with the state of HIV and AIDS in New York City. I wanted to hear what, if any, impact the reduction you think would have on City services and does the City have any plan to maintain some of the public health programs that are gonna be affected by this; I know there was a significant increase, it's gonna cost a lot of money, the 30 percent rent cap, which is great, but I also don't want us to neglect the other

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committee on finance jointly with committee on contracts 74 services that have been essential for years on HIV and AIDS?

DEAN FULEIHAN: So you know, again, unfortunately what's happened at the federal level, and this is a prime example, and the uncertainty at the state level is creating a great deal of challenges for us. The best answer I have at this point is that we really do need to sit down and figure out those priorities, moving forward, and how within the constraint of the budget, how we allocate resources. So we're obviously aware of it, we're obviously concerned, we join in your concern, but we have to figure out how we move forward with that.

COUNCIL MEMBER JOHNSON: Thank you and I would look forward to having that conversation with you; I mean, if you look at the overall budget and if you look actually at the money that's being invested in 30 percent rent cap, \$18 million is actually not [background comment] a lot of money to make up in federal cuts. [crosstalk]

DEAN FULEIHAN: You know and... and thank you, because you recognize, obviously, that one of the clear priorities of this administration was to achieve, with you, the rent cap, which has been years

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 75 now, we've not been able to achieve it and now we are on the verge of achieving it.

COUNCIL MEMBER JOHNSON: Which is huge for many, many New Yorkers. To other quick things. You know the Mayor has repeated talked about a rental assistance program for the homeless in New York City; I guess in 2011 the State discontinued its 50 percent match on that; what is the City anticipating would be the cost of such a program and given that the State has withheld funding thus far, what's the plan on the rental assistance program?

DEAN FULEIHAN: So this very much part of the State agenda for the Mayor and the Governor has said he's interested in this, a long history in this, and it's an area we're still very hopeful in the next couple weeks that we can actually come back to you and say, you know what; we do have a partnership again and we do have a way to move forward.

COUNCIL MEMBER JOHNSON: Do you think that's gonna happen before the April 1st State budget is adopted?

DEAN FULEIHAN: Well it really needs to happen before April 1st and that's... we're hopeful.

removal.

DEAN FULEIHAN: with the snow... the Board of Elections, were currently being forced to have a June primary that wasn't anticipated in the November update [bell] and that still may or may not happen, actually, I know there are different bills in the State to actually move, so we're not convinced of that yet, and there's some other hardware and maintenance and some litigation support, but, you

COUNCIL MEMBER JOHNSON: That would be helpful. And I just wanna say thank you, because in the past two months the Administration and OMB have been very helpful and responsive with individual concerns in my own district and I appreciate that and I look forward to working with you all.

know, we can give you a detailed list.

DEAN FULEIHAN: Okay and hopefully we'll continue that.

CHAIRPERSON FERRERAS: Thank you Council Member Johnson; we will have Council Member Lander, followed by Council Member Barron.

COUNCIL MEMBER LANDER: Thank you Chair Ferreras. Mr. Fuleihan, great to have this first budget hearing with you and I really do appreciate your... the thoughtfulness you bring to presenting a

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budget that both is in sync with the progressive values, but is insistent on fiscal responsibility and I think the clarity that you bring that one can do that is refreshing and helpful and much appreciated.

In that vein, you know sometimes that means a hard choice, because we'd like to spend more confronting homelessness and we have to be guided by the limits that we have, but sometimes you can make goals in sync to get both and so I wanna ask a little more about how you're thinking about healthcare in the context of the municipal contracts. During the campaign the Mayor talked a lot about either using primary healthcare clinics, you know from HHC to expand preventive health care options and restructure incentives that workers have to get preventive healthcare, when it's a lot less expensive for them and for us, as opposed to later, and so that's not simple; I mean there's some great models, like the Hotel Workers Union have these great preventive... [crosstalk]

> DEAN FULEIHAN: Yeah.

COUNCIL MEMBER LANDER: clinics that save them money, so you've talked about trying to achieve savings in the context of the negotiations; I wonder

if you could talk a little more about what work you're doing to try to make sure those savings drive and improve healthcare options so we could both save money and achieve those goals?

DEAN FULEIHAN: So thank you for raising those, because the Mayor does speak about them often, but he doesn't do it in the context that... we know there are models out there, we know there are ways to make savings; we need to talk about the many ways to find savings in healthcare and it's not a one constraint, it's gonna be part of a dialog and that's why I'm hesitant to say, you know it has to be this way or it has to be this way; it really needs to be part of what we're just engaging with with our workforce to say okay, how can we do this, but we know there are ways to provide high-quality healthcare, which has to be fundamental to the beginning of the conversation.

COUNCIL MEMBER LANDER: Which I appreciate hearing and I understand; I'm not asking you to, you know, kind of bring the bargaining strategy here, but look, there was an unfilled promise in some ways of Obamacare that there was gonna be more focus on achieving savings through

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS incentives for... a greater focus on preventive 3 healthcare... [interpose] DEAN FULEIHAN: So... 4 COUNCIL MEMBER LANDER: and I just think 5 this is a great opportunity for us... [interpose] 6 DEAN FULEIHAN: Sure. COUNCIL MEMBER LANDER: to try to put 8 opportunity... [crosstalk] 9 10 DEAN FULEIHAN: So... so one ... one of the 11 Albany agenda and Washington agenda that the Mayor, 12 working with the Governor, actually was very 13 successful on was the Medicaid waiver and the 14 Medicaid waiver, while we don't have exact... you know, it was asked for \$10 billion, \$8 billion, which is 15 very significant, took many years, but finally has 16 been achieved, we don't have exact distribution, but 17 we know that those funds are gonna be used and will 18 19 have a significant impact on healthcare at HHC and in 20 our not-for-profit healthcare community in the City. 21 So there is actually a good example and there's a good example we're working together; we were actually 22 able to make an accomplishment. 23 2.4 COUNCIL MEMBER LANDER: Oh good to hear;

I'll just ask you to keep on your radar screen; I

committee on finance jointly with committee on contracts 81 think that focus on achieving savings by incentives that structure people to have incentives to avail themselves of preventive care up front is...

[interpose]

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DEAN FULEIHAN: Agree. Agree.

COUNCIL MEMBER LANDER: smart and wise and keep lookin' at it. Encouraged to hear you talk about the capital budget in response to Council Member Kallos' question; one thing that we haven't had in the capital budget in the past is something you might think of as a priority list of our infrastructure priorities and deciding what percent we wanna be spending in debt service of the total budget and how that achieves broader infrastructure goals would be great to have and we'll wait to the Executive Budget for it, but historically the presentation of the capital budget hasn't enabled that dialog; there have been some helpful things, like the SIRR report [background comment] tried to evaluate capital investments; now that's mostly on federal and other resources, try to help us think about what are the investments that make the most sense to have and what are we willing to pay for them, so as we go forward, if we can have a

conversation about the capital budget that better enables us to have a conversation about our infrastructure priorities and what we should be willing to pay for them, I would love to pick that up in the Executive Budget.

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DEAN FULEIHAN: Done; we'd like to... we should have that conversation.

COUNCIL MEMBER LANDER: Sounds great. You also mentioned the effort to get the federal Sandy funding, [background comment] which is great and it's good to know you're pushing OMB folks on it; I'd like to call your attention to the Sandy Funding Tracker, which was established by Council legislation, Council Member Richards and I put it together, and the Bloomberg Administration set it up in its waning days, but I checked and it's not yet being updated with the level of detail and the resolute focus that you're talking about in terms of both tracking how we're spending it and what we're getting back from Washington, so I just ask you to take a look at that and again, by the time of the Executive Budget, maybe we [bell] can take a look at it in more detail.

DEAN FULEIHAN: Okay, definitely.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 83
2	COUNCIL MEMBER LANDER: Thank you.
3	DEAN FULEIHAN: Great.
4	COUNCIL MEMBER LANDER: Thank you Madame
5	Chair.
6	CHAIRPERSON FERRERAS: Thank you Council
7	Member; now we will be joined by Council Member
8	Barron. [background comments]
9	COUNCIL MEMBER BARRON: Thank you Madame
10	Chair and to Dean Fuleihan, we meet once again…
11	[interpose]
12	DEAN FULEIHAN: Yes.
13	COUNCIL MEMBER BARRON: and
14	DEAN FULEIHAN: I followed you here.
15	COUNCIL MEMBER BARRON: 'Kay; hopefully
16	we're going in the same positive direction and
17	improving services for our people.
18	DEAN FULEIHAN: Agreed.
19	[background comments]
20	COUNCIL MEMBER BARRON: But it's the same
21	old question that you knew I always brought up in
22	Albany [background comments] CFE
23	DEAN FULEIHAN: I look forward to it.
24	COUNCIL MEMBER BARRON: the Campaign for
25	Fiscal Equity and we know that it was a lawsuit that

committee on finance jointly with committee on contracts 84 was brought in 1993 and the settlement said that yes in fact, New York City had not been receiving its fair share of finances and the City was entitled to \$5 billion, \$5 plus billion over a four-year period. [background comment] Two of the first years we did receive, New York City received 1.1 and 1.2; following years we in fact lost [background comment]...

DEAN FULEIHAN: Yes.

council Member Barron: which really zeroed it out and brought it back to where it was, [background comments] but in any event, we are at least outright entitled to \$2.7 billion additional. I've always thought; when is it coming; the Governor [background comment] last year said as far as he was concerned, CFE was done, it was done, it was dead, it was finished; never to be brought up again. What are we going to do to raise this issue? I believe a lawsuit was launched last month to try to get the balance of the money; how is New York City going to fight so that that money is garnered in and brought to our students?

DEAN FULEIHAN: Right, you've been... and I do acknowledge, a major champion in this for the...

25 [interpose]

COUNCIL MEMBER BARRON: Thank you.

DEAN FULEIHAN: children of New York

City; the Mayor said in his testimony, really opening up the state budget process, that this was a moral obligation, that this is an imperative and it can't be forgotten and that we all understand that there was a hardship that every municipality faced during 2008-2009, but you're right, it took four years for us to get back to where we were and you know, the Mayor has raised CFE, he's raised it repeatedly and we're just gonna have to keep raising that; he has identified that we need additional school aid and identified areas that we could target that, because once again, it probably helps to say here measurable

COUNCIL MEMBER BARRON: Right.

and here are specific areas... [interpose]

DEAN FULEIHAN: where it would have a profound impact on our schools. So you know, we're gonna continue to join you in that effort. And I think it's being enhanced; I don't think it's been forgotten.

COUNCIL MEMBER BARRON: Do you think it would be possible for us to join the lawsuit that has

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 86 been... would that be a step that might enhance what it is we wanna do or... [interpose]

DEAN FULEIHAN: Well I'm gonna be careful and not play counsel, so. But in terms of our advocacy, we are definitely... the Mayor's made it very clear.

COUNCIL MEMBER BARRON: Thank you. And another question; what is the role that OMB plays in deciding which contracts are in fact awarded? I heard you say we're to see how we can have in-house, some of the services that are now being contracted out; so what is the role that you play in making that determination?

DEAN FULEIHAN: So it's not... and I'm gonna be corrected here if I say something wrong; it's not primarily an OMB role; it really is the Office of Contracts [background comment] and the agencies that have primary jurisdiction and I'm quite sure as you move along in these hearings you're gonna be having specific conversations; clearly there is an effort to look at all of these things across the board, so that's happening, but it's not a particular jurisdiction of our office.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 87

COUNCIL MEMBER BARRON: And finally, I am
the Chair on the Higher Education Committee and I'm
glad to know that the Mayor has baselined some of the
programs that we are operating and of course, we look
to expand that, even though they're baselined,
because we feel that there's so much more that we car
accomplish, and particularly my regards Medgar Evers
College [background comment] and I'm not quite sure,
haven't been able to get a definitive answer, as to
how their funding is being presented. As you know,
Medgar Evers College was at one point a two-year
college and has [crosstalk]

DEAN FULEIHAN: Yes.

COUNCIL MEMBER BARRON: moved onto four, so we just wanna make sure… [crosstalk]

17 DEAN FULEIHAN: Long struggle.

COUNCIL MEMBER BARRON: Yeah, a hard struggle, long-fought battle, but we were successful...

DEAN FULEIHAN: Yes.

COUNCIL MEMBER BARRON: we wanna make sure the State is in fact providing the funding at 100 percent, as it should be, for all of the four-year colleges... [interpose]

Administration's plan to increase it? [interpose]

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DEAN FULEIHAN: Well, once again, I... you know what I stated here was a broad-based policy by the Mayor; the specifics, we will come back to you; you know there are agencies that are very active in contractings, the Office of Contracting; they would be the better place to actually have that specific question, but I'll make sure that we come back to you with answers. But... [crosstalk]

COUNCIL MEMBER CORNEGY: So as...

DEAN FULEIHAN: clearly, it's an objective, a goal and a very strong one and having really the City engage so that all sectors of this city, all communities in the city are participating in the economic benefit that can derive from the city is a major goal of the Mayor and it is part of income equality as well. So it goes without saying that this is a major one of his values and goals; the specific numbers, I wanna be careful, so I'm happy to come back to you and other agencies that you're gonna have before you will be able to be much more specific about this.

COUNCIL MEMBER CORNEGY: But I'm just wondering, I know that on the… if I'm not mistaken, on the state level there is a big hairy, audacious

committee on Finance Jointly with committee on contracts 90 goal of 20 percent minority contracts and I haven't heard the percentage or the goal percentage-wise for the City; we have a goal?

DEAN FULEIHAN: So once again, I don't want to make a mistake in what I'm saying to you, I know what the goal is, I know that it will be clear that we will do every effort to achieve minority and women participation; I think there are many ways to achieve that and from... [interpose]

CHAIRPERSON FERRERAS: And Council Member Cornegy; Council Member Cumbo will be holding a hearing specific to this topic; I think in April she's trying to schedule this, to follow up also on your question.

DEAN FULEIHAN: So... [interpose]

COUNCIL MEMBER CORNEGY: Thank you.

DEAN FULEIHAN: yeah, I... I apologize that I don't have a specific plan for you, but I know that this... once again, this is a major... this is very much part of what this administration is about.

COUNCIL MEMBER CORNEGY: Madam Chair, do you know if that hearing will be in partnership with Small Business?

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 91

CHAIRPERSON FERRERAS: We can definitely speak with [background comment] Chair Cumbo and make sure that we pull those together, if that's something that you'd like. Okay.

COUNCIL MEMBER CORNEGY: Thank you.

CHAIRPERSON FERRERAS: Thank you. Are you done with your questions?

COUNCIL MEMBER CORNEGY: Yes. [laughter]

CHAIRPERSON FERRERAS: Okay, thank you so

much Council Member. And now we will have Council

Member Williams, followed by Council Member Levine.

COUNCIL MEMBER WILLIAMS: Thank you

Madame Chair, thank you for being here and testifying

and thank you for having written testimony; I don't

think that that happened too often, so really

appreciate it.

And so there was a rap line that I said to Mark Page and I wanna use it here as well, it's by Lupe Fiasco, and it says, "Sometimes livin' in a world like this, it's pretty hard not to go insane, pretty hard if you don't comply, pretty easy if you don't complain, stand there like you don't feel pain." And I said that because a lot of times the budget that came here, it kinda summed it up for me;

DEAN FULEIHAN: Great.

COUNCIL MEMBER WILLIAMS: one, I wanted to ask; me... one of my big issues is gun violence and I know we don't break it out, which troubles me a lot, so I'm tryin' to figure out how in the budget can we reflect how we're addressing this issue. I know we do it a lot when we think of police, [background comment] at NYPD, we do a good job there dedicating services, resources; are we planning to dedicate specific resources per agency, particularly to the areas where the gun violence is the most severe? And I'm particularly pertaining to DYCD; Department of Mental Health is usually not brought into this conversation; is there a thinking to move that way; if so, how much per agency?

DEAN FULEIHAN: So you know, once again,

I wanna be careful in areas... you know I said it

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 93
     actually at the end of my opening remarks, that there
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     are times where I'm gonna have to say that I know the
     Mayor shares that goal dramatically, so... but I wanna
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     make sure that I give you fair and appropriate
     answers, so I really do have to come back and say
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     okay, let's take a look and let's see if we can give
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    you a fair answer.
                COUNCIL MEMBER WILLIAMS:
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                                           Thank you.
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     figured it might be that, because we generally don't
     think of the gun violence issue like that, but I
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     wanna make sure I say it every opportunity that I
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     have. [crosstalk]
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                DEAN FULEIHAN: Okay, it's fair, fair
     question.
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                COUNCIL MEMBER WILLIAMS: And I would
16
     also like there to be more interagency discussion,
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    because sometimes... [interpose]
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                DEAN FULEIHAN: No, I... I... I gathered
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     that from the question; it [laugh] was a fair... it's a
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     fair question.
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                COUNCIL MEMBER WILLIAMS:
                                           Whenever I
     would speak to Commissioner of DYCD about how...
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     [interpose]
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DEAN FULEIHAN:

Sure.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 95
2	them; have we seen how much we'd be able to save; do
3	we have any numbers related to that?
4	DEAN FULEIHAN: I don't have specific
5	numbers, but yes, it was one of the areas that was
6	asked before and that we're more than willing and we
7	believe we need to look at, so… [crosstalk]
8	COUNCIL MEMBER WILLIAMS: And
9	DEAN FULEIHAN: we'll do that with you.
10	COUNCIL MEMBER WILLIAMS: And you may
11	have answered this also, but I know particularly in
12	Department of Education, as well as some of the
13	contract areas, the units of appropriation were just
14	incredibly large; what is the feeling on the
15	Administration [interpose]
16	DEAN FULEIHAN: So
17	COUNCIL MEMBER WILLIAMS: in terms of
18	making the U of A's smaller? [crosstalk]
19	DEAN FULEIHAN: So So once again, we're
20	happy to have a conversation about providing
21	information and let's see how we move forward; what
22	is the kind of information you need; I'm quite sure
23	the chancellor… [crosstalk]

COUNCIL MEMBER WILLIAMS: So just...

COUNCIL MEMBER WILLIAMS: specifically; would the Administration be willing in making the units of appropriation smaller?

DEAN FULEIHAN: I think what we need... I think what we need to do, to be careful that we give... you know once again, new to this process; I think I have to be careful that I sit down with you, actually understand what the objectives are, that we sit down with whatever the department is, that we talk to the chancellor about what's the best way to approach it to get you the information, because that in the end is what you're really talking about, the information you need.

COUNCIL MEMBER WILLIAMS: Alright. So just for clarity, my question was; would the Administration be willing to make smaller the units of appropriation, so we're not sure yet, but you're [background comment] willing to help us get information? But my specific question is; we're not sure?

DEAN FULEIHAN: And my specific answer was... [interpose]

CHAIRPERSON FERRERAS: Thank... [interpose]

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS DEAN FULEIHAN: And we will come back to 3 you. CHAIRPERSON FERRERAS: Thank you Council 4 Member Williams; we will have Council Member Levin, 5 6 followed by Council Member Gibson. COUNCIL MEMBER LEVIN: Thank you very 8 much, Madame Chair; thank you Mr. Fuleihan. Fuleihan, I just wanna ask -- I have three questions, 9 10 so I wanna try to get these all in in my five 11 minutes. With regard to the rental subsidy program 12 that we're talking about for homelessness, I 13 understand the time constraints; in the last year of 14 the Advantage Program; it was about a \$200 million program, \$108 million program, \$75 million of that 15 was city tax levy, \$66 million was state, \$66 million 16 17 was federal; are we committing to \$75.5 million of city tax levy in FY15 for a subsidy program? 18 19 DEAN FULEIHAN: No. What we're 20 committing to at this point is a serious dialog with 21 the Governor's Office to see what we can do, again, for an innovative and program that really serves many 22 purposes and starts to address the problem we're 23 24 confronting... [crosstalk]

25 COUNCIL MEMBER LEVIN: Okay

DEAN FULEIHAN: so that's where we are and as in many things in the state budget, the next three weeks, you know, a lot happens.

COUNCIL MEMBER LEVIN: Very important.

And we need to match... I mean the issue is that we have a third, a third, a third; since the Advantage Program lapsed in 2011, the situations has been basically in freefall and so we've had 10,000 more people added to our homeless census since that time; it's a quarter of the census population overall... [crosstalk]

DEAN FULEIHAN: Right.

COUNCIL MEMBER LEVIN: in the homeless shelter system, so my fear is if we don't have a program that is commensurate with the crisis, so if we don't have a program that is \$200 million, we're not gonna be able to turn back this very, very strong tide that we're seeing and I think it needs that type of resource to sort of... [interpose, crosstalk]

DEAN FULEIHAN: So... so the Mayor recognizes the problem, we're... [background comment] we believe the Governor recognizes the problem and we're trying to see if we can start down that path; right now we're not at a very good place and the

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 100

Mayor recognizes that and we're trying to see if we can start down and you've articulated what the problem is.

COUNCIL MEMBER LEVIN: Great. Thank you. With regard to child care, so the Bloomberg

Administration, before they left office, baselined funding that the City Council added to the budget every year of around \$62 million for child care programs; this supplements the Early Learn Program...

[interpose]

DEAN FULEIHAN: Yes.

COUNCIL MEMBER LEVIN: and one concern that we have is that if that funding is baselined, a lot of the programs that we've funded through the Council won't be able to qualify because of City procurement rules in the Early Learn contract, so how are we looking to address that issue, because we don't wanna see programs that we fund lose out because now it's baselined; we appreciate the Bloomberg Administration doing that, but it may cut... it may be a double-edged sword because we might not be able to have the flexibility to fund the program... [crosstalk]

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DEAN FULEIHAN: The goal is not to take services out of the communities that need them and we're working with you and we're working right now to try to figure out how to address this, so I don't 5 have a conclusionary answer right there, but we 6 understand the problem and you know, once again, it was not to take services out of communities that need them.

COUNCIL MEMBER LEVIN: Great. Thank you. And then my last question has to do with the Charter Budget in Department of Education, so last year they broke out a unit of appropriations specifically for charter schools, so just to put it in some kind of context, in FY13 in the preliminary budget the charter increase from the previous year, the year over year increase was \$70 million in the preliminary budget and then they came back and the Executive Budget was \$110, so there was a \$40 million increase from prelim to exec. Last year they came back in the prelim with a \$70 million increase year over year from FY13-14 and they came back in the exec and there was \$210 million increase, so there was a \$140 million difference from the prelim to the exec. This year the prelim has \$153 million increase year over

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 102
year from FY14-15, so that's \$153 million increase
just now in the prelim and my fear is that we're
gonna get to the Executive Budget; because we're now
in the exec we add in the new charter schools; that
that number's gonna go up to somewhere around \$250
million increase, so a quarter of a billion dollar
increase from 14 to 15 and are you anticipating that
there's gonna be that type of increase from prelim to
exec and if so, how are we gonna deal with that
within the budget, 'cause that's you know, that's
another \$100 million, serious money. [crosstalk]
DEAN FULEIHAN: That's that's once
again, that's part of our dialog, so I'm not gonna
presume what it's going to be, but I think we need to
have that conversation; it's a fair question.
COUNCIL MEMBER LEVIN: Because I mean
and and this is [bell] this kinda speaks to the
issue of charter citing, because if we're looking at
an increase, you know of, you know 15 or you know, 2
percent year over years, that's really not something
that's sustainable.
DEAN FULEIHAN: Once again, it's a fair

25 COUNCIL MEMBER LEVIN: Yeah.

question... [crosstalk]

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 103
2	DEAN FULEIHAN: I I really do have to
3	come back to you and say okay, here's what the
4	projections look like.
5	COUNCIL MEMBER LEVIN: Okay. Alright,
6	thank you. [interpose]
7	DEAN FULEIHAN: I'm happy to do that.
8	COUNCIL MEMBER LEVIN: I appreciate it.
9	Thank you. Thank you Madame Chair.
10	CHAIRPERSON FERRERAS: Thank you Council
11	Member Levin; we're gonna have… we've been joined by
12	Council Member Greenfield; now we will have Council
13	Member Gibson, followed by Council Member King.
14	COUNCIL MEMBER GIBSON: Good morning.
15	Thank you Madame Chair and thank you so much,
16	Mr. Fuleihan; I hope it's okay if I call you Dean.
17	DEAN FULEIHAN: Absolutely.
18	COUNCIL MEMBER GIBSON: [laugh]
19	Congratulations on your role… [crosstalk]
20	DEAN FULEIHAN: Thank you.
21	COUNCIL MEMBER GIBSON: and I share the
22	sentiments of Council Member Barron; you're following
23	me too.
24	DEAN FULEIHAN: I am.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 1 COUNCIL MEMBER GIBSON: But just... 3 [crosstalk] DEAN FULEIHAN: And I'm delighted to. 4 COUNCIL MEMBER GIBSON: Yes, I'm looking 5 6 forward to working with you in your new role. have three relatively quick questions; I do want to echo the sentiments of Council Member Levin on the 8 Advantage Program and the rental assistance that we 9 10 keep talking about; my days in Albany we were

DEAN FULEIHAN: Yes.

fighting to keep... [interpose]

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COUNCIL MEMBER GIBSON: Advantage and recognized that we do need some sort of a program; due to the fact that we're about to embark on the state budget, and there is language in the budget bill that does prohibit New York City... [interpose]

DEAN FULEIHAN: Yes.

COUNCIL MEMBER GIBSON: from establishing its own program without old Sada [sic] approval; I imagine conversations are ongoing [background comment] and certainly I sit on General Welfare; I would love to help in any effort; this is truly something I feel personal about and I'm truly compassionate about the homelessness crisis, and a

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 105
\$208 million and now having nothing, is certainly a
huge gap that we all feel in New York City, so I know
you're having the conversations; we need to do
something.

DEAN FULEIHAN: Okay, we'll take you up

DEAN FULEIHAN: Okay, we'll take you up on that then.

COUNCIL MEMBER GIBSON: Okay. Thank you.

And my other question is in reference to public safety; I'm the Chair of the Committee and with the new Inspector General Unit, I know the Administration has allocated \$750,000 in this fiscal year, which will grow to \$3 million... [crosstalk]

DEAN FULEIHAN: Yeah.

COUNCIL MEMBER GIBSON: in FY 15 with a projected staff of 30, I believe. I guess I just need to understand a little bit about any factors in how we are growing to \$3 million, as well as the staff and their ultimate responsibility, so do we project that there will be more of a responsibility on the part of staff; how do we get to \$3 million from \$750,000?

DEAN FULEIHAN: So that's a preliminary projection; as you know, there's a report due back to you at the end of March... [interpose]

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 106
2	COUNCIL MEMBER GIBSON: Yes, soon.
3	DEAN FULEIHAN: Yes.
4	COUNCIL MEMBER GIBSON: Right.
5	DEAN FULEIHAN: And that is being worked
6	on as we speak and that will give us a better sense
7	of how we're gonna fulfill that obligation.
8	COUNCIL MEMBER GIBSON: Okay. So \$3
9	million is just the projected amount, so it could be
10	lower, right?
11	DEAN FULEIHAN: No, I [background
12	comments]
13	COUNCIL MEMBER GIBSON: Or more?
14	DEAN FULEIHAN: Right. [background
15	comments] Right, I think you… you knew that, right?
16	The three is the full-year value for 15
17	COUNCIL MEMBER GIBSON: Okay.
18	DEAN FULEIHAN: of the 750; I apologize
19	if I didn't clarify that.
20	COUNCIL MEMBER GIBSON: Okay.
21	DEAN FULEIHAN: So that is the full-year
22	value; nevertheless, there is a report that's coming
23	to you at the end of March that really does outline
24	how we're going to move forward

COUNCIL MEMBER GIBSON: Okay.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 10'

DEAN FULEIHAN: and that's why I said, it's preliminary as they're working through it and... which I know they're doing.

COUNCIL MEMBER GIBSON: Okay, great. And my last question speaks to youth prosecutions and this initiative that many of us have embarked on to raise the age; New York is one of only two states in the country that still prosecutes youth as adults at age 16; Governor Cuomo has expressed his support and many others, including many of my colleagues, in raising the age... [interpose]

DEAN FULEIHAN: Yes.

COUNCIL MEMBER GIBSON: so my question is regarding youth public safety and if this particular budget reflects any changes in preparation for this legislation that would possibly raise the age of juvenile offenders, as well as any costs that we anticipate from supporting additional youth that may be in the juvenile justice system, so while I know it's legislation, it's talk, but should that happen, we as an administration need to be prepared for that, so is that conversation that you're having on to raise the age legislation?

COUNCIL MEMBER GIBSON:

Okay.

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1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 109
2	DEAN FULEIHAN: I mean I think that's a
3	very fair question and really, that's part… if this
4	is gonna happen, that's one of the things that
5	[interpose]
6	COUNCIL MEMBER GIBSON: Right.
7	DEAN FULEIHAN: we really do need to
8	address.
9	COUNCIL MEMBER GIBSON: Okay. And I
10	thank you again; I realize I'm just as new as you and
11	I know that we have a lot of questions, but [bell] I
12	do appreciate your cooperation and certainly
13	entertaining many of our questions.
14	DEAN FULEIHAN: I'm delighted to do…
15	[interpose]
16	COUNCIL MEMBER GIBSON: Thank you. And
17	congrats again.
18	DEAN FULEIHAN: Thank you again.
19	CHAIRPERSON FERRERAS: Thank you Council
20	Member Gibson; we will have Council Member King,
21	followed by Council Member Wills.
22	COUNCIL MEMBER KING: Good morning and
23	thank you Madame Chair and Mr. Dean Fuleihan, thank
24	you again

DEAN FULEIHAN: Yeah.

COUNCIL MEMBER KING: for testifying

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I just have one question for you. today. I know our good Mayor has put forth energy to make sure that every child has access to early education, teens have access to after-school programs; as a member of the Youth Committee, I'd like to know, as I look through the budget, over last year we're talkin' about 137,000 youth applied for summer youth employment, approximately only about 37,000 of them actually got employed, so there's a big gap and a lot of it's due to financing, so I'd like to know; is this on the Mayor's agenda, his radar; is this something that he can add in to make sure that we can try to figure how do we fund more opportunities for our young people for summer youth employment?

DEAN FULEIHAN: [background comments] I was just checking because I... I for a moment put my
State hat back on and I know that was a constant
controversy that we battled in Albany was summer
youth employment. You know, once again, the Mayor
has been very clear, very direct about prioritizing
and how we very much enhance the future of our
children and therefore the future of the City and so
I'm gonna reiterate what you said on universal full-

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS
     day pre-K and on middle school after-school programs
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     and the importance they have. Obviously summer youth
     and summer youth employment are very important, but
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     once again, in the context of setting priorities and
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     finding places to save, those are the kinds of things
     that we have to work together on and you know, I look
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     forward to doing that.
                COUNCIL MEMBER KING: Well I thank you
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     for your direct answer and if anything that we can do
     at the Council to be of some assistance to help our
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     young people during the summer months, please don't
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    hesitate.
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                DEAN FULEIHAN:
                                 'Kay.
                COUNCIL MEMBER KING: Alright, thank you
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                                      [crosstalk]
16
     again.
             Thank you Madame Chair.
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                DEAN FULEIHAN: Thank you.
                CHAIRPERSON FERRERAS: Thank you Council
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     Member King; we will have Council Member Wills,
     followed by Council Member Greenfield.
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                COUNCIL MEMBER WILLS: I just wanted to
     check the time. Good afternoon.
                                        I wanted...
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     [crosstalk]
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                DEAN FULEIHAN: Is it? Yes, it is.
     [laughter]
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COUNCIL MEMBER WILLS: Yeah, it's

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I just wanted [laughter] Alright. afternoon now. to say before I start; I'm really impressed with your grasp but more, so your willingness to answer the questions as honestly and directly as you have; I'm cautiously optimistic that this budget process may not be as adversarial as the last few, but I do reserve the right to be unhappy later. [laughter] have three quick questions... you too? [laughter] first question is about the NORCs; I don't know if you're aware, but the RFP that was given out, a lot of the NORC programs were cut out, especially one in my district, which is the actual second largest, Mitchell-Lama, and one in Council Member Dromm's district; are there any plans to address this, because in mine alone, we serve hundreds of seniors on a daily basis and without that 200 and something odd thousand dollars that they would get from the City, they would probably go... the program would be shut down, so are there any plans to address this? DEAN FULEIHAN: Yeah. So this is I believe one of those... once again, I mean these are the type of [laughter] areas, very positive program...

COUNCIL MEMBER WILLS:

Right.

DEAN FULEIHAN: I worked for somebody who is, you know, at one point, Shelly Silver, cared a great deal about this program also; these are the kinds of things that we need to dialog about and continue to have a conversation about. There are many very positive programs; this is clearly one, and we need to figure out, okay, how does this fit in within the constraints that we have to work in and there may be ways, other priorities that may not be priorities anymore; we need to take a look and prioritize the budget, we need to talk about savings.

COUNCIL MEMBER WILLS: But you and our chair, Finance Chair and Aging and Senior Centers will be calling a meeting, so we can get that expedited as soon as possible?

DEAN FULEIHAN: I'm happy to sit down with you at any time.

COUNCIL MEMBER WILLS: Okay. My next two questions are to go off of what Council Member Gibson was talking about... [interpose]

DEAN FULEIHAN: And... and ... and that's [background comment] a good point, raised; obviously the agency and the commissioners who are gonna be testifying... [crosstalk]

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COUNCIL MEMBER WILLS: Right, yeah.

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DEAN FULEIHAN: with you are gonna have...

also are very much a part of this process.

COUNCIL MEMBER WILLS: Okay. To go off of what Council Member Gibson was speaking about and Council Member Levin, myself and Council Members Barron, Richards, Miller and Levin have co-sponsored a resolution calling on the State to remove the language that prohibits us from using the funding for the program, such as Advantage and we're also calling on the Chair, which is actually in my area... I just had to do a little plug for Southeast Queens... the Assemblywoman for Social Services to help push that agenda. We know that the Mayor has been active and aggressive and progressive at pushing certain agendas and I just wanna ask for clarity; when we move with this, are we going to have the same amount of attention to ask them to remove this language so that we can have these programs or something similar put back in place?

DEAN FULEIHAN: Once again, this is part of the… it's part of the Mayor's agenda and actually part of the Governor's agenda now, we're trying to make sure that we can actually get together and

committee on finance jointly with committee on contracts 11 figure out a program. So this is a... I mean we understand the issue, the problem and the need and we're trying to see if we can work something out to once again start addressing this problem.

COUNCIL MEMBER WILLS: Okay, my third and final question is; we have a lot of areas in the City, but Queens has been underserved and with the closing of the last three hospitals, we are underbedded and I don't even think underserved quite captures exactly the dire straits that we're in; are we going to be able to use some of the money from the Medicaid waiver to deal with that issue?

DEAN FULEIHAN: So you know in the Mayor's budget presentation he actually put up a slide that talked about and showed the amount of hospitals that have closed in... [interpose]

COUNCIL MEMBER WILLS: Right.

DEAN FULEIHAN: just a very short period of time, so this is very much on his mind and actually, you know how much this has been on his mind and how he's led the effort to make sure that all communities in the City have appropriate and very high-quality health care. Part of that was the Medicaid waiver, [background comment] I can't sit

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS here yet, nor can... and really anyone in the City yet and finalize and tell you exactly, but we do know that we're getting funds that, we have a disproportionate share of the Medicaid population, so the City, HHC and our not-for-profit hospitals and healthcare community will be receiving funds here and that will be... a big piece of this is access and innovation in health care and that should help to address the problem; may not solve it completely, but it certainly goes a long way towards addressing that problem. But we're gonna have to be working on this... [bell] over the next few weeks really. COUNCIL MEMBER WILLS: Thank you very Thank you Madame Chair. much. CHAIRPERSON FERRERAS: Thank you Council Member Wills, and we will now have Council Member Greenfield. COUNCIL MEMBER GREENFIELD: Thank you Madame Chair; thank you both for your testimony. I want to specifically focus on a particular area of Administration for Children's Services budget,

specifically the budget as it relates to after-school

child care vouchers and also the Universal Pre-K

Child Care Plan. So the first thing that I'm

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 117
noticing in the budget for the Universal Pre-K Plan
is that it seems like the contracted UPK slots, at
some \$16 million and change, are being moved,
although it's not really clear where, and it seems
that there's more money gonna be coming in for UPK,
but it's not really clear where that money is going;
do you sort of have some clarity on that?
DEAN FULEIHAN: I apologize, but your
question… [crosstalk]
COUNCIL MEMBER GREENFIELD: I'm referring
to Page Page Numbers 930 and 931 in the document
that you released under Administration for Children
Services.
[background comments]
DEAN FULEIHAN: Are we… you're gonna have
to help me; is it the enhancements to the existing
pre-K slots?
COUNCIL MEMBER GREENFIELD: So yeah, I
guess there's two there's two separate items; the
first is that there are gonna be some enhancements;
there seems to be an increase in budgetary funding
that will impact ACS on UPK, although it's not clear
to us where that money… [interpose]

DEAN FULEIHAN: Oh...

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COUNCIL MEMBER GREENFIELD: is actually gonna be going, and then there's a separate issue, which is that it seems like the funding for contracted services for UPK, for some 16 odd million dollars, is being eliminated and so I'm just curious as to whether those contracted slots are still going to exist or whether it's the plan to sort of terminate those slots and create some sort of new program.

DEAN FULEIHAN: I'll come back to you on the reduction, 'cause honestly, I need to come back to you on that. On the enhancement for the ACS, absolutely, that is a major part of the Mayor's pre-K proposal; is, once again, to bring all these programs up to a high-quality, full-day pre-K; these programs will be enhanced and as you know, there are different hours that... in some cases it's two hours and in some cases... correct me if I'm wrong... in some cases it's five, going to six-and-a-half, so... and it's also the training and the teacher qualifications, so there are definitely enhancements in ACS and in both the hours, the quality, the training and the oversight.

COUNCIL MEMBER GREENFIELD: Okay. it be possible... and Mr. Fuleihan, I'm not trying to

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 1 put you on the spot; I'm just trying to get some 3 clarity, so would it be possible maybe if your staff could send us a note afterwards sort of clarifying 4 exactly where that would be gong, and also dealing 5 with the deficit issue that I discussed on the flip 6 side, in terms of the elimination of that \$16.8 million for the contracted seats? 8 9 DEAN FULEIHAN: [background comment] The 10 answer... we'll definitely come back to you... 11 COUNCIL MEMBER GREENFIELD: Okay, great. 12 DEAN FULEIHAN: I need to, obviously. 13 COUNCIL MEMBER GREENFIELD: Fair enough. 14 Thank you, Mr. Fuleihan. I wanna ask you specifically about the after-school child care under 15 ACS child care slots, traditionally known as Priority 16 1, 2, 3, 4, 5 and up to 7; I have several questions 17 about this; specifically, in the past there was a 18 Priority 7 program that was eliminated a few years 19 20 ago under Mayor Michael Bloomberg and then there was 21 a Priority 5 slot that the Mayor eliminated and then the Council kept funding and initially that... there 22 were around 7,000 slot, then it went to 4,000 slots 23 24 then went to 2,000 slots, so this is basically for

families who are financially strapped to provide them

with after-school child care, one of the major themes of the Mayor's campaign and my communities and other communities was that he would restore funding for both Priority 5 and Priority 7 child care voucher slots, but that's not reflected in this budget; is that something that the Administration intends to do; is that something that we should look out for in the Executive Budget; what are your plans on that?

DEAN FULEIHAN: So once again, what is in the preliminary budget is very directed and very carefully done and it begins the agenda and I would argue and I think most of you would agree in very dramatic ways; it does not accomplish every single thing that the Mayor identified and as we move forward and work with you, really it is the same answer, that there are other priorities that we want to accomplish and you know, we look forward to working with you to find a way to do.

COUNCIL MEMBER GREENFIELD: Okay, but I mean just in all fairness, Mr. Fuleihan, we weren't the ones that made the pledge, the Mayor did, so in terms of [background comment] priorities... and I'm just being fair [background comment] and I have a lot of respect for the work that you do; it's easy to

committee on finance jointly with committee on contracts 121 shift it to the Council and the Council has done this, to be clear, in the past; what I'm saying is that, if the Mayor flagged it as a priority during his campaign, one would think that it should still be a priority now, specifically dealing with the fact that these are low-income families who are relying on these after-school vouchers.

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DEAN FULEIHAN: [bell] Right. You know, the... I didn't mean to shift the burden to you, I've been getting the message though that every member of the Council would like a cooperative relationship as we move forward; that's actually all I was saying. So certainly, we have priorities, we are looking for savings, we are looking for other ways to function within the City and you know, we're gonna keep doing that, but I do hope that we can do it in a cooperative way and that's actually really where the Speaker started this conversation about how the budget process moves forward and actually, I would like to stick with that, I think it's the right way, it's the way I always wanted it when I was in the legislative side; I think it's an appropriate way to move forward; we'd like to do that with you. I just wanna go back to the pre-K, I just wanna make it

clear, there is \$340 million that's being dedicated to this, both at DOE and ACS, so it's a significant investment at a very significant per child spending; I'll find out what... that may be an anomaly and I'll... but I'm happy to get back to you and give you the answer.

COUNCIL MEMBER GREENFIELD: I certainly would appreciate the details. Thank you very much. [crosstalk]

DEAN FULEIHAN: No, of course.

CHAIRPERSON FERRERAS: Thank you Council
Member Greenfield. We are going to begin the second
round, which is significantly shorter than the first
round and we will have Council Member Rodriguez;
again, a reminder to my colleagues, the second round
has a clock of three minutes.

COUNCIL MEMBER RODRIGUEZ: First I would like to at least send a message, if you don't have the answer, that when we get to finalize the budget, we expect from the Administration to tell us how much money is allocating for Vision Zero. As you know, DOT and Public Safety and we expected also that DOE and Hoff [sic] they should be involved in the multiagency task force that is so important for the Mayor

committee on Finance Jointly with committee on contracts 123 on his agenda on Vision Zero. But two problems that we have addressing is the timeframe of Vision Zero and the second is about the money. So will the Mayor be working, in this case, when you present the final budget, on how much money will be allocating for Vision Zero?

DEAN FULEIHAN: Yes. Yes, absolutely.

But once again, you know, the instructions from the

Mayor are clear here; what potential savings are

there in an agency that can be used; can we re
prioritize and of course, there are going to be times

when we're gonna have to come back and say additional

resources are needed and here's how they're financed.

But that obviously is a clear priority and it will

remain so.

COUNCIL MEMBER RODRIGUEZ: Okay. And my second question is related to the Summer Youth Program, [background comment] like I think that we're sending a wrong message to our young people when we say that we're opening the process to apply for the Summer Youth Program and 100,000 young people, they apply for Summer Youth Program and only an average of... as I recall, like 30,000 young people is the only number that they get in Summer Youth Program and as

far as I recall, with \$70 or \$75 million extra we will be able to hire every single young people that want to spend those two months working in the Summer Youth Program, so I hope that you [crosstalk]

DEAN FULEIHAN: So...

COUNCIL MEMBER RODRIGUEZ: know that you can come back and look at the number; I think that is one of the priorities; I mean this group of young people that apply for the Summer Youth Program, they don't apply just to have only the experience, they apply because they need it...

DEAN FULEIHAN: Right.

COUNCIL MEMBER RODRIGUEZ: for the expenses, for the senior year and to help the family, so I hope that you know that we can come back as we did a couple years ago and tell every young people in the city, if you wanna work in the Summer Youth Program, you will have a position available.

DEAN FULEIHAN: So you know I'm not arguing with you about the importance of summer youth, right, too many years agreeing with you and fighting for Summer Youth Programs; what I am saying is, that we have to sit down together, we do have to

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 125 prioritize what's important to get to that final budget, that's all I'm saying.

conditioning in our schools; [bell] how can we guarantee that working together with us... we have a number of schools throughout the City where we are not allowed to put money so that they can have air conditioning, when as a former teacher that I was, I know that one of the conditions for any item to be included as capital is that it has to have five-year duration and air conditioning... if I buy air conditioner, I expect that I can it at least for five years; how can we work together so a Council Member will be able to bring money so that every single school who need air conditioning we should be able to serve? [crosstalk]

DEAN FULEIHAN: So in fairness, this is a conversation we need with the Chancellor and talking about the Department of Education's priorities and capital priorities as well. So that's a conversation I really need to defer, but could be part of.

COUNCIL MEMBER RODRIGUEZ: But this is not about we asking the DOE to put the money, this is about allowing us... [background comments] I have one

committee on finance jointly with committee on contracts 126 school, PS 128, they're using the summer camp; they don't have air conditioning, I want to put the money for the air conditioning, but the OMB tell us you are not allowed to do it. How can we work together so that we can resolve that problem?

DEAN FULEIHAN: So let me come back to you; I... you know what, let's... let me come back, let me make sure I understand exactly what the constraints are and what they are and let me have a conversation with you. [crosstalk]

COUNCIL MEMBER RODRIGUEZ: Thank you.

DEAN FULEIHAN: That's a fair question; I apologize for not understanding it the first time...

[interpose]

COUNCIL MEMBER RODRIGUEZ: Yes.

DEAN FULEIHAN: my apologies.

CHAIRPERSON FERRERAS: Thank you and also [background comment] Council Member Rodriguez, on March 18th is the Education Hearing that I'm sure you can also ask the Chancellor. [background comment] Yeah. Thank you. And now we will have Council Member Johnson, followed by Council Member Greenfield.

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COUNCIL MEMBER JOHNSON: Thank you again Mr. Fuleihan. A few quick questions; I wanna drill down a little bit more on what Council Member Wills mentioned before with regard to the Medicaid waiver... [interpose]

DEAN FULEIHAN: Yes.

COUNCIL MEMBER JOHNSON: I know that the federal government granted an \$8 billion waiver, \$2 billion short of what the State and City had wanted from the feds; what is the City's plan on how they're gonna use the money that's allocated out of the \$8 billion and two subparts of that question; will it be used to prevent further hospital closures, given what the parameters are around the money that was given under the waiver, and we know that HHC had a \$1.2 billion deficit before they created their five-year plan a few years ago and in the next five years they're gonna have a \$1.4 billion deficit on top of the \$1.2 billion they had; can any of that money be used for that?

DEAN FULEIHAN: Okay. So once again, the \$8 billion is actually a very successful accomplishment after many years of getting nothing and asking for this now for almost four years. So

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 128
2	it's a significant accomplishment, it was the Mayor
3	and the Governor working together and with
4	significant help, congressional delegation, so we're
5	very pleased with that; the actual details working
6	out with the federal government, unfortunately, we
7	don't have them yet, those are being worked out, we
8	know that we're getting these funds, we know the
9	general purpose of them, we know that HHC will be a
10	recipient, we know healthcare in general in the city
11	will be a recipient.
12	COUNCIL MEMBER JOHNSON: HHC will be a
13	recipient?
14	DEAN FULEIHAN: HHC will definitely get
15	benefit from this [interpose]
16	COUNCIL MEMBER JOHNSON: And and
17	DEAN FULEIHAN: But but I can't do book
18	and verse exactly what it's [crosstalk]
19	COUNCIL MEMBER JOHNSON: Sure.
20	DEAN FULEIHAN: going to be, but
21	certainly, as we're working with the State on this we
22	will be able to come back to you.
23	COUNCIL MEMBER JOHNSON: Could you
24	outline for me could you outline for me a little bit
25	about what the actual process is in requesting those

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 129
2	monies; has the City put the request for the funds
3	after it was granted; how does the process actually
4	work out, moving ahead?
5	DEAN FULEIHAN: Once again, the major
6	part of this was to make sure that we had an
7	application and could convince the federal government
8	that this was a vital part of maintaining healthcare
9	delivery in New York City actually and in the State.
10	That was successful; we're now, with the State,
11	moving to the next phase of that. So I can't
12	actually tell you exactly what dollar, but you know,
13	we recognize all of our interest in this, the Mayor's
14	interest in this, and we'll just keep that dialog
15	going as we move forward. [crosstalk]
16	COUNCIL MEMBER JOHNSON: Do we know when
17	we'll receive the money?
18	DEAN FULEIHAN: You know once again, I'm
19	not… I can't predetermine… [crosstalk]
20	COUNCIL MEMBER JOHNSON: No, I'm
21	DEAN FULEIHAN: but I know we're getting
22	[interpose]
23	COUNCIL MEMBER JOHNSON: I'm not tryin'
24	to corner you, I'm just wondering [crosstalk]

DEAN FULEIHAN: No...

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 130 COUNCIL MEMBER JOHNSON: given what's on 3 the horizon. DEAN FULEIHAN: [background comment] 4 Ray's right on this; the money comes to the State, 5 6 but the timeline and the process, you know, I don't have final numbers on and we don't [bell] but we're 8 very active in pursuing those. COUNCIL MEMBER JOHNSON: Thank you; I 9 10 look... as Chair of the Health Committee, I look 11 forward to working with you... [crosstalk] 12 DEAN FULEIHAN: No, I... I... understood. 13 COUNCIL MEMBER JOHNSON: on that, given 14 what the situation HHC is in right now... [crosstalk] DEAN FULEIHAN: Sure. 15 COUNCIL MEMBER JOHNSON: and the 16 17 hospitals across the City that are facing pretty dire financial circumstances. 18 19 DEAN FULEIHAN: Yes. 20 COUNCIL MEMBER JOHNSON: Thank you very 21 much. 22 COUNCIL MEMBER GREENFIELD: Thank you Council Member; it is now my turn. Thank you. By 23 24 the way, Mr. Fuleihan, just so you know, none of 25 this... none of this is shocking, you're new here, but

committee on finance jointly with committee on contracts 133 anybody who's been to these budget hearings before know that this is what I talk about every single year, so I'm not springing anything that I haven't... [interpose]

DEAN FULEIHAN: I... I...

before. I wanna specifically call your attention back to the same document that we were dealing with, which deals with the child care after-school vouchers, and if you'll notice, when it comes to the day care of children, the amount that you spent this year was \$63,632,549; the amount that you are budgeted to spend next year is \$31,632,549, which means that there is a structural deficit of \$32 million that is unaccounted for; I'm wondering if you could address that.

DEAN FULEIHAN: So I... now I apologize, because you have the document and I don't in front of me and so I'm sorry; I'll make sure that doesn't happen next year... [crosstalk]

COUNCIL MEMBER GREENFIELD: I don't run

OMB, I'm just a Council Member; can I get his copy?

Yeah.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 132
2	DEAN FULEIHAN: I know, it is very
3	impressive. So would you mind doing it again for me,
4	I'll get you the answer? [crosstalk]
5	COUNCIL MEMBER GREENFIELD: Yes, on Page
6	930, the first item specifically refers to the
7	mandatory after-school child care vouchers, which are
8	Priority 1, Priority 2, Priority 3 and Priority 4,
9	there is a deficit of \$32 million reduction on this.
10	[crosstalk]
11	DEAN FULEIHAN: Okay, so we will get back
12	to you. I will find out the answer and [interpose]
13	COUNCIL MEMBER GREENFIELD: Okay.
14	DEAN FULEIHAN: I will make sure I get
15	back to you.
16	COUNCIL MEMBER GREENFIELD: I suspect
17	I'm gonna give you a hypothesis [crosstalk]
18	DEAN FULEIHAN: Okay.
19	COUNCIL MEMBER GREENFIELD: you know,
20	because we like you so much, to make your life
21	easier… [crosstalk]
22	DEAN FULEIHAN: Thank you.
23	COUNCIL MEMBER GREENFIELD: you should've
24	seen what we did to the last guy.
25	DEAN FULEIHAN: I

DEAN FULEIHAN: So I thank you for the budget lesson and I do and I... [interpose]

the bag, for lack of a better term.

COUNCIL MEMBER GREENFIELD: Just a suspicion; I'm not an expert, I'm a mere... [crosstalk]

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 134
                DEAN FULEIHAN: uh well, you know, it's
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     okay, it's just...
                COUNCIL MEMBER GREENFIELD: Council
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    Member from Brooklyn.
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                [laughter]
                DEAN FULEIHAN: And I promise to come
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    back to you quickly.
                COUNCIL MEMBER GREENFIELD: I'm looking
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     forward to that response. [interpose]
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                DEAN FULEIHAN: Thank you.
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                COUNCIL MEMBER GREENFIELD: Thank you Mr.
                Madame Chair.
13
     Fuleihan.
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                CHAIRPERSON FERRERAS: Thank you Council
    Member Greenfield. Council Member Wills.
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                COUNCIL MEMBER WILLS: Thank you; I won't
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    use the three minutes; I just have two quick
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     questions; one is a comment following up on Council
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     Member Johnson's... his comment about, or questions
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     about HHC hospitals and again, the Medicaid waiver.
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    My question is not about that; my question is about a
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    hospital in Southeast Queens, Jamaica Hospital, which
     we have attempted to put capital into the last three
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    years to deal with their emergency rooms and other
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issues that they have. They are the only trauma

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS hospital in the area, going all the way over to the 3 Peninsula now, and OMB has not allowed us to put money into this hospital for capital; I don't 4 5 understand why and I would like someone to get back 6 to me if they could... [crosstalk] DEAN FULEIHAN: I will get back to you. 8 Sure. COUNCIL MEMBER WILLS: 9 because this 10 hospital is the only one that services that area, from all the way from Queens Boulevard over to the 11 12 Peninsula actually, it is the only trauma hospital 13 and it is a disservice to the people in that 14 community and now that the community has grown because of the other hospitals closing to not be able 15 to assist this hospital to keep up with the needs. 16 17 So if someone can get back over to me. [crosstalk] 18 DEAN FULEIHAN: I will get back to you. 19 COUNCIL MEMBER WILLS: The next thing I wanted to ask is; what are we doing as far as 20 21 interagency collaborations to deal with some of the

of peripheral issues that are attached to substance

issues and to address the actual vision of this

administration's progressive agenda, meaning, me

being the Chair of Substance Abuse, there are a lot

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committee on finance jointly with committee on contracts 136 abuse, right; we have alternatives to incarceration...

[crosstalk]

DEAN FULEIHAN: Sure. Absolutely.

Certainly.

COUNCIL MEMBER WILLS: we have domestic violence abuse and things like that; will there be any working groups or task force to try to make sure that all of the forces, all of the resources are brought to bear on the different areas that we have priorities on?

DEAN FULEIHAN: So once again, as the various commissioners come before you, I think you're going to hear a similar theme about relooking at programs, prioritizing those programs and also interagency cooperation, so I think you will be haring that.

COUNCIL MEMBER WILLS: Alright. Thank you Madame Chair. Thank you, sir.

CHAIRPERSON FERRERAS: Thank you Council
Member Wills and I'm going to ask my second round of
questions, which means we are approaching the end of
this part. So we have a whole host of questions that
I'm gonna be forwarding from the Committee...

25 [interpose]

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS DEAN FULEIHAN: Sure. 3 CHAIRPERSON FERRERAS: additional, just for the... [interpose] 4 5 DEAN FULEIHAN: Sure. CHAIRPERSON FERRERAS: time sensitivities 6 7 we'll kinda bring it in... bring it home to these. Specifically on education, I wanted to talk about CFE 8 and just for a little bit of background, in 2006 we 9 10 had the appeal... [interpose] 11 DEAN FULEIHAN: Yes. 12 CHAIRPERSON FERRERAS: the reform that we 13 had in 2007-2008 indicated that we would have the 14 four-year phase-in, increase of \$2.35 billion; I don't have to tell you, you're aware of where we are 15 in our status'... [interpose] 16 17 DEAN FULEIHAN: Yes. I'd just like to CHAIRPERSON FERRERAS: 18 19 hear from the Administration and from your 20 perspective, what is our aggressive plan to get these 21 dollars that we so desperately need? 22 DEAN FULEIHAN: Well once again, the Mayor, at his very first visit to Albany as mayor, at 23 the kickoff of the joint legislative fiscal committee 24 hearings was very clear about the time and actually

CHAIRPERSON FERRERAS: Thank you.

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS DEAN FULEIHAN: continue to work on this 3 effort and we're gonna... this we're going to work on together, obviously. 4 CHAIRPERSON FERRERAS: 5 Thank you. 6 wanted to just follow up on the universal pre-K conversation that we were having, and specific, if 8 the citywide universal pre-K is implemented, spending for this program would total upwards of \$500 million, 9 10 potentially... [crosstalk] DEAN FULEIHAN: The... the 530 is both 11 12 the pre-K and the after-school... [crosstalk] 13 CHAIRPERSON FERRERAS: and after-school. 14 Okay. DEAN FULEIHAN: Right, the after-school's 15 \$190 million. 16 17 CHAIRPERSON FERRERAS: Right. specific, will you be willing to create a unit of 18 19 appropriation for universal pre-K? 20 DEAN FULEIHAN: You know, once again, 21 it's very similar to the DOE conversation and really, 22 I'd be delighted to sit down and we should do it with DOE, in fairness, and actually talk about what kind 23 24 of information we need to do so that you are able to

see, because it's very important to us that we have a

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS high-quality, strong oversight, successful UPK program and we know everyone's gonna watch us, we know we're very aggressively pursuing this; you know I didn't mention it before; it's worth mentioning; we now know that we have the space, people didn't believe it; the Mayor knew it very clearly; I believe you knew it as well; [background comment] we've been really over-subscribed already; we were looking for 21,000 units and we are up to 29 and we haven't even stopped; the webpage for applications has begun, as of Monday and you know, we have an excited community about this and that page will go on through April 23rd for parents; hopefully with the State support that we do expect, not easily, but we expect, that we will be able to achieve this two-year phase-in; art of that is to make sure it is high quality and it has significant accountability and I can tell you point blank, DOE is working very hard on this to make sure that the proper accountability is there and that they have the right amount of staff to make sure it's executed properly. So the extent that we need to talk about what that looks like, what kind of reporting you need, we're delighted to do that.

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1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 141
2	CHAIRPERSON FERRERAS: Great. I think
3	it's probably the easiest part of this all, is
4	creating this U of A, from my perspective.
5	DEAN FULEIHAN: Okay.
6	CHAIRPERSON FERRERAS: I'd like to talk a
7	little bit about Superstorm Sandy…
8	DEAN FULEIHAN: Sure.
9	CHAIRPERSON FERRERAS: And where we are
10	with FEMA. How much in FEMA public assistance grant
11	has the City been awarded and how much of that has
12	the City received, and also, what are some of the
13	difficulties that the City is having with the
14	reimbursement process?
15	DEAN FULEIHAN: So [background comment]
16	Yes, 1.4 was awarded I just wanted to make sure of
17	the number, but it was 1.4 and a little over \$600
18	million's been received. The… [interpose]
19	CHAIRPERSON FERRERAS: So \$1.4 billion?
20	DEAN FULEIHAN: Yes.
21	CHAIRPERSON FERRERAS: Okay.
22	DEAN FULEIHAN: \$1.4 billion. Yes.
23	CHAIRPERSON FERRERAS: Right.
24	DEAN FULEIHAN: You know, the Mayor has
25	made this one, again, another clear part of how the

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 142
2	City operates and meets the needs of its communities
3	is how we get results that have not been occurring
4	and we recognize that and how we change that dynamic
5	and the other part of that is how we also get
6	reimbursed, because we are behind already \$1 billion
7	in reimbursements. So it's working through a very
8	complicated federal system, so it involves federal,
9	state and the city as well, to come together in a
10	very coordinated way to address all those issues and
11	work very hard in Washington to make them understand
12	what the needs are of the city as a whole. So this
13	is a big priority for us and we will be coming back
14	over the coming days and weeks to say here's how
15	we're going to improve the process, at both ends.
16	CHAIRPERSON FERRERAS: Okay. You know,
17	clearly we all have constituents that [crosstalk]
18	DEAN FULEIHAN: Yes, pre
19	CHAIRPERSON FERRERAS: don't understand
20	the bureaucracy, they don't understand the levels of
21	challenges and they still have to go home to a whole
22	host of issues, if they get to go home.
23	DEAN FULEIHAN: Agreed.
24	CHAIRPERSON FERRERAS: So I know that we

have many priorities, but this is one that is

2	incredibly challenging that constituents hear the
3	money's there; we just can't seem to get it.
4	DEAN FULEIHAN: Agreed. You know I can't
5	argue with that; we agree and [background comment]
6	and we have to address it and we are addressing it.
7	CHAIRPERSON FERRERAS: Okay. We have
8	like I said, we have a lot of other questions that
9	we'll be getting to you and I'm hoping we're gonna
10	have additional questions that will be added as a
11	follow-up to this Committee, and hopefully we'll be
12	getting those statements back from you soon so that
13	we can formulate our response. At this time we will
14	now take a 10 minute break and shortly we will be
15	joined by the Committee on Contracts, chaired by my
16	colleague, Council Member Helen Rosenthal, to hear
17	from the OMB Director regarding OMB's role in the
18	City's procurement process. Thank you.
19	DEAN FULEIHAN: Thank you.
20	[pause]
21	CHAIRPERSON FERRERAS: Okay, we're gonna
22	be starting continuing our hearing in another 30

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 143

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seconds.

[pause]

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 144

MALE VOICE: Alright, let's go; everybody find seats right now; make sure all the cell phones, once again, on silent. Thank you.

[pause]

MALE VOICE: Please take all the conversation outside; we are gonna be starting up real soon.

[pause]

and revenue portion of the budget hearing has been adjourned; the Finance Committee has now been joined by Contracts Committee, chaired by my colleague,

Council Member Helen Rosenthal. We will hear testimony from the OMB Director, Dean Fuleihan regarding their role in approving certain contracts and OMB's responsibilities and powers related to the City's procurement process. Before we hear from Dean Fuleihan I will turn the mic over to my Co-Chair,

Council Member Rosenthal.

CO-CHAIR ROSENTHAL: Hi. Thank you so much, Chair Ferreras and so good morning and welcome to the Contracts portion of the first hearing of the preliminary budget for 15; this is a joint hearing of the Committees on Contracts and Finance; I'm Helen

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 145
2	Rosenthal, Chair of the Committee and I'm happy to be
3	joined also by Council Members Cumbo, Greenfield,
4	Ydanis Rodriguez, Ruben Wills, Daneek Miller and of
5	course, Chair Ferreras. So it's my understanding
6	that the proposed contract budget… you should know
7	that I'm just as new as you are [laughter] to the
8	contracts budget, but can I just start… [crosstalk]
9	DEAN FULEIHAN: Thank you for introducing
10	it that way.
11	[laughter]
12	CO-CHAIR ROSENTHAL: Yeah. Can I just by
13	start by saying that my table was expense and I
14	probably know just about as much about contracts as
15	you do
16	DEAN FULEIHAN: Oh, thank you so much.
17	CO-CHAIR ROSENTHAL: and [laughter] what
18	I am hoping is that over the next four months that we
19	learn about it together and [crosstalk]
20	DEAN FULEIHAN: Okay, it's a deal.
21	CO-CHAIR ROSENTHAL: make it a more
22	meaningful document
23	DEAN FULEIHAN: Thank you.
24	CO-CHAIR ROSENTHAL: So that's pretty
25	much the summary of what I'm about to say. The

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS proposed contract budget for next year totals about \$12 billion with about 16,500 contracts in over 100 City agencies; all of the budgeted contracts fall into one of 50 contract budget codes, none of which I ever understood when I worked at OMB, and they range from the very large one, which is payment to contract schools, which of course includes 10 different things, with a budget of \$2.6 billion to the smallest, IMRAM [phonetic] maintenance, with a budget of \$1.6 million. The proposed contract budget for each agency and each object code is just about all that's in there and my goal would be to make that, as I say, a meaningful document. So the thing that I'm really interested in is getting to a good place with understanding what OMB's role is in the procurement process and in oversight and making it one that works smoothly for, you know, the people who get services, which is all we care about, they're the people who really need the help.

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DEAN FULEIHAN: Agreed.

CO-CHAIR ROSENTHAL: So in advance of this hearing we shared a list with you of the issues related to the contract budget with OMB as they are now; they include examining the role of OMB, you

know, within the contracting process, the presentation of the contract budget, decisions about contracting in and contracting out, which you, in the earlier portion of this hearing heard that Council Members are very interested in, and something that's really important to me, which is sharing best practices among the different agencies and you know, hopefully MOCS as well and of course I'm working with them very closely on this.

So today I'm hoping that we can just talk about some very broad issues and you know hopefully at the Executive Budget we can dig in a little bit more. But really we're looking at a couple years down the road as this thing gets better. So I'm hoping that what we can get to is the 2015 Executive Budget and as I say, in 16, a contracts budget that really reflects, that is presented in such a way so it reflects a meaningful review by OMB in terms of achieving what I talked about earlier, what I think the most important thing that the budget should reflect, which is having meaningful influence on addressing income inequality and making sure... and I think someone else brought this up earlier, perhaps it was Ruben Wills, that you know the budget and how

committee on finance jointly with committee on contracts 148 we're spending our money through those contracts is really addressing the needs that we all wanna make sure that we're serving.

So that's the lens that I look at the contracts budget through and I look forward to talking with you about it today, I just have a few questions, but thank you so much for coming here and for holding this part of the hearing. I just wanna mention we've been joined addressed by Council Member Vanessa Gibson and that's it. [background comment] Okay, we're good to go.

DEAN FULEIHAN: So thank you; that's a great introduction; we do... you... I'm convinced you know more than I do about the contracts budget, so but I appreciate that we'll learn together. The idea of making it a more meaningful document and talking long-term and having it reflect the objectives of the administration is a great goal. So you know, I do look forward to having... [crosstalk]

CO-CHAIR ROSENTHAL: Great.

DEAN FULEIHAN: that conversation with you; I am learning about it; there are agencies that directly... I think we're both gonna have to talk to, there are lead agencies, obviously the Office of

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 149

Contracts has a much more instrumental and

fundamental role in this and I know you'll be working

with them, but we're happy to participate and happy

to help.

CO-CHAIR ROSENTHAL: Thank you very much.

I turn it over to Councilwoman Ferreras to ask the first questions.

CHAIRPERSON FERRERAS: Thank you CoChair. So the Council's hearings this month will
review both the preliminary budget for Fiscal 2015
and the Fiscal 2014 Preliminary Mayor's Management
Report. The PMMR is... it's supposed to link agency
budgets to agency performance, the PMMR includes
agency resources table, which for some departments
lists Human Services Contracts. Have you had a
chance to review the PMMR and the budget information
included in it; would you agree to review the MMR and
consider ways to improve budget performance links and
to perhaps create a contract budget performance link?

DEAN FULEIHAN: [background comments] I was just looking at what we do; I just wanted to make sure, 'cause I actually had to remind myself exactly what we do on this. The answer to that is, of course. I mean I really... and I do apologize, because

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS I'm not well-versed in this and you know, reporting's important and what it can lead to in the decision-3 and the policy-making; that's really why we need to 4 5 accomplish it. So any kind of performance-based 6 analysis, you know we should be participating with you on, we should make sure that it's meaningful 8 though and it's going where we want and we're not just simply asking for more reports; I've seen that 9 10 in many places, but at the same time, should we be doing this kind of thing and should we be making it 11 12 so it helps us direct policy together? Absolutely. 13 So I'm happy to do that. 14 CHAIRPERSON FERRERAS: Thank you so much, that is, again, the finance team is very happy to 15 16 hear that. 17 DEAN FULEIHAN: Good. CHAIRPERSON FERRERAS: And I will... 18 19 DEAN FULEIHAN: And I need help from the 20 finance team on this one. [laugh] 21 CHAIRPERSON FERRERAS: Oh yeah. Well we will be here. And now we will go to Co-Chair 22

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Rosenthal.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 151
2	CO-CHAIR ROSENTHAL: Thank you.
3	Councilman Wills, to be followed by Councilwoman
4	Cumbo.
5	COUNCIL MEMBER WILLS: Yes, good
6	afternoon once again. On the object codes, I just
7	wanted to have a couple of questions initially and
8	then I guess if we get a second round I'll come back
9	into it a little more in depth. Object Codes 616 and
10	619, Community Consultants and Security Services, can
11	you just over exactly what those two object codes
12	cover?
13	DEAN FULEIHAN: Oh my. Do we have
14	[background comments]
15	COUNCIL MEMBER WILLS: You can he can
16	pull it out and then I'll yield and come back again.
17	[crosstalk]
18	DEAN FULEIHAN: Fine. Fine. Thank you.
19	COUNCIL MEMBER WILLS: Thank you very
20	much Madame Chair.
21	[background comments]
22	COUNCIL MEMBER CUMBO: Good afternoon.
23	DEAN FULEIHAN: Good afternoon.
24	COUNCIL MEMBER CUMBO: Wanted to ask as a
25	former director of a not-for-profit organization,

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS wanted to understand the conversation or the dynamics or the understanding as to how not-for-profit organizations are going to be treated differently as far as contracts go. For myself, I understood, along with many other not-for-profit organizations, that while you would be awarded a contract, it would often be that you may not received the resources for that contract until March or April [background comment] and also while you had a contract in place, there could also be reduction that would take place from the original award of the contract, so that not-forprofit organizations who had a contract with the City would often have to wait a very long time to receive the funding and after they received the funding by taking out a loan or in some cases having to be forced to spend money that was allocated for other sources to utilize that money for and then it would be compounded by the fact that resources could then be reduced and there's often been an energy or a mandate to say get your contracts in quick because there might not be any money later [background comment] and so there's this expedited process that not-for-profits or an anxiety that they go through in this process and wanted to know has there been any

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1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS conversation as far as the contractual end of our 3 not-for-profit organizations; is there a better way to streamline this process so that not-for-profits 4 get their money early, the anxiety about whether 5 6 money will be available no longer exists, as well as the amount of money that the organization was actually contracted for, that that money is realized 8 without surprise hit in reductions? 9 10 DEAN FULEIHAN: Okay, it's a great question, it's a fair question; let me come back to 11 12 I'll talk to the Office of Contracts; I will 13 talk internally at OMB; those are all fair questions; 14 they deserve an answer and I do promise to come back. COUNCIL MEMBER CUMBO: And I appreciate 15 that, but also wanna know; has this conversation been 16 17 brought up; is there... [background comment] some kind of buzz around this? 18 19 DEAN FULEIHAN: No, the conversation... 20 once again, in fairness, very well and that's part of 21 what I'm gonna get back to you. 22 COUNCIL MEMBER CUMBO: Okay. Alright. DEAN FULEIHAN: Alright? So... it's a fair 23 question even if no one's discussing it, but [laugh] 24

there very well may be conversations; it wouldn't

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS surprise me that people in the Administration are 3 having conversations about not-for-profit funding. COUNCIL MEMBER CUMBO: Thank you. 4 CO-CHAIR ROSENTHAL: I appreciate that 5 6 question; as you know, that's a great follow-up to the hearing that I actually just had with the Mayor's Office of Contracts where a lot of that work is... 8 [interpose] 9 10 DEAN FULEIHAN: Yes. 11 CO-CHAIR ROSENTHAL: being done, so you 12 know, we're all working really nicely on how we can 13 move this all forward. 14 DEAN FULEIHAN: Okay and now I'm joining you in this. 15 CO-CHAIR ROSENTHAL: 16 What? 17 DEAN FULEIHAN: Now I'm joining you in this. 18 CO-CHAIR ROSENTHAL: There you go. 19 20 Welcome; it's all good. But on that note too, could 21 you give me a sense of as you've garnered it and as your staff has briefed you, just sort of what the 22 role of OMB is in the contracts process as it 23 24 currently stands and you know, we can update this as

we go along.

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DEAN FULEIHAN: So the easy answer and you... once again, you could probably answer this better than I can, that OMB does review the financial analysis and confirms savings costs associated, [background comment] confirms that it's part of the budget, so it's that part of the process that OMB is... and thank you for telling me I'm at least... [laugh] I'm at least doing this properly, and it varies actually in categories, so many things in the social service and youth and student-related services and health, if they're under a certain contract level, actually, OMB has very little to do with, under \$10 million, they're not involved in what's the majority... almost 70 percent of the budget. So it's limited, but there is a role and we certainly do put out this massive book that... very thick... that doesn't tell you much; [laugh] at least didn't tell you and I much, that you know, once again, I'm open to how we can help in this process, but clearly we're not [bell] the lead in this process and I think we do need to talk to the Office of Contracts and we need to go into how we can give you information you can use in a policy vehicle. [interpose]

2	CO-CHAIR ROSENTHAL: You know I'd really
3	appreciate that because it's interesting, as I've
4	been learning from MOCS about how the contracting
5	process works and where we run into bumps, which
6	happens or hurdles every single step of the way,
7	[background comment] you know the truth is that I
8	think the City counts on OMB to sign off on the
9	numbers and to work with the agencies to understand
10	why there might be cost-over runs, [background
11	comment] to understand why we might need change
12	orders or mods or whatever, and I think the City
13	could really use the help and I'd be very interested
14	in working with you on making [interpose]
15	DEAN FULEIHAN: Okay.

CO-CHAIR ROSENTHAL: that a stronger, a more solid sign-off rather than just [background comment] what I remember doing, which is... [crosstalk]

DEAN FULEIHAN: Right. That's right.

CO-CHAIR ROSENTHAL: a pile of contracts on my... [crosstalk]

DEAN FULEIHAN: Right.

CO-CHAIR ROSENTHAL: desk and I signed yes to everything and... sorry if that's on the record

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS
     and I shouldn't have said that out loud.
     So specific... [crosstalk]
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                DEAN FULEIHAN: I didn't answer that
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 5
     question.
                CO-CHAIR ROSENTHAL: Yeah. No, that's
 6
     fine. So I'd like to talk specific... [crosstalk]
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 8
                DEAN FULEIHAN: I mean I... I... I guess I
     have to say something. I mean there is... and you
 9
     obviously experience this; there is serious effort
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     that goes into the contract... [crosstalk]
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                CO-CHAIR ROSENTHAL: Absolutely.
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                DEAN FULEIHAN: but I do think giving you
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     the kind of information you need and working with
     MOCS and other agencies so that we can actually give
15
     you valuable information, I think there is a place
16
     there for us to work together.
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                CO-CHAIR ROSENTHAL: Yeah. Yeah, because
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     there's no one else who's really doing it...
                DEAN FULEIHAN: Fair enough.
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                CO-CHAIR ROSENTHAL: it doesn't look
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22
     like... [interpose]
                DEAN FULEIHAN: Okay.
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                CO-CHAIR ROSENTHAL: and it's not
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necessarily in the agency's interest [background

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS
     comments] to think really hard about that stuff.
 3
     [interpose]
                DEAN FULEIHAN: Okay, we're happy to do
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     that with you.
                CO-CHAIR ROSENTHAL: Yeah.
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                                              So
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     specifically in going forward and thinking about the
     UPK, one just very technical question; would you
 8
     consider separating out the UPK piece from Object
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     Code 653, which is Head Start? [background comments]
11
     Is... [interpose]
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                DEAN FULEIHAN:
                                So you know what... I
13
     think... once again... [crosstalk]
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                CO-CHAIR ROSENTHAL:
                DEAN FULEIHAN: I think we're going to
15
     have... wow, I can't believe I'm talking about an
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     object code... so this is advancement, this... [laugh]
17
     [crosstalk]
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                CO-CHAIR ROSENTHAL: And me either, trust
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     me.
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                DEAN FULEIHAN: So I think we're... you
    know, we should talk that through; it is going to be
22
     a unique program in two agencies, with DOE oversight
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     in both, so you know, it's worth a conversation but
     yet there is overlap with Head Start; I need to think
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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 159
     that through and I think we should actually have a
     serious conversation about how to deal with that.
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                CO-CHAIR ROSENTHAL: Oh yeah, that's a
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 5
    good point.
                DEAN FULEIHAN: Right? I mean because
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 7
     there's still gonna be the overlap... [crosstalk]
                CO-CHAIR ROSENTHAL: Yeah.
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                DEAN FULEIHAN: on Head Start services at
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     Children Services, so... [interpose]
                CO-CHAIR ROSENTHAL: Right.
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                DEAN FULEIHAN: so I don't have an
13
     immediate answer but I understand the question...
14
     [crosstalk]
15
                CO-CHAIR ROSENTHAL: Yeah.
                DEAN FULEIHAN: I think we actually need
16
     to think about it.
17
                CO-CHAIR ROSENTHAL: Yeah, 'cause by the
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     same token you would want to, particularly because
     we're also interested in having the funds come from
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21
     this increased tax...
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                DEAN FULEIHAN: Yes. Yeah, so we have
     to... [crosstalk]
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                CO-CHAIR ROSENTHAL: it would be
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    meaningful, yeah. [crosstalk]
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DEAN FULEIHAN: Correct and we have to show and make sure that it's [background comment] dedicated and measurable and that we're achieving the quick results that we have promised and we're committed to.

CO-CHAIR ROSENTHAL: Yeah. So one of the things in thinking about implementation and something that bubbled out of the first hearing that I had with the Mayor's Office of Contracts is the existence of something called a Returnable Grand Fund -- who knew -- so it's housed in the Fund for the City of New York [background comment] and it's something that both the Mayor's side and the City Council side has used to expedite payment to these agencies' not-forprofits that are doing the good work that the City wants it to do, so what ends up happening is; we, at sort of, seriously, our level [background comment] say this is great, let's do it, but the technical process of getting the money to the agency can take a really long time and meanwhile they're providing the services and as Council Member Cumbo said, a lot of the times these not-for-profits end up going without pay or having to borrow from commercial banks,

[background comment] which as a former OMB staffer

committee on Finance jointly with committee on contracts 161
just pains me to the core that the City is
fundamentally because of our situation we're
basically writing a check to J.P. Morgan for hundreds
of thousands of dollars and not... you know. So...
[interpose]

DEAN FULEIHAN: Sure.

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CO-CHAIR ROSENTHAL: So would the Administration consider having a Returnable Grant Fund explicitly for the UPK and the after-school program that could be housed at the Fund for City of New York, only because they're a wonderful master contractor and I think they think they might be able to take it on. But you know, some de minimis... I mean it depends how you think about it, but I mean if it's a \$350, you know or \$500 million goal and you sort of think about the first three months worth and then some portion is gonna have sustaining funds but some portion of these not-for-profits aren't going to [background comment] if you would contemplate growing the Returnable Grand Fund or allocating a specific piece and we already have one for Early Learn, which is a Council initiative, but.

DEAN FULEIHAN: So let's have the conversation. I mean I think it's a fair question to

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 162
2	ask how the contract process and UPK is going
3	forward
4	CO-CHAIR ROSENTHAL: Yeah.
5	DEAN FULEIHAN: and we're happy to have
6	with you and we've been discussing it and it's gonna
7	be very rigorous, but at the same time, if you have
8	other options that we should be looking at
9	CO-CHAIR ROSENTHAL: Yeah.
10	DEAN FULEIHAN: we should look at them
11	with you.
12	CO-CHAIR ROSENTHAL: Absolutely, 'cause
13	the sweetness about this grant is that it's a zero
14	interest grant and it's paid back by the city.
15	DEAN FULEIHAN: Okay.
16	CO-CHAIR ROSENTHAL: So there's sort of
17	no down side
18	DEAN FULEIHAN: Okay, we'll
19	CO-CHAIR ROSENTHAL: no costs.
20	DEAN FULEIHAN: We'll definitely have the
21	conversation.
22	CO-CHAIR ROSENTHAL: Okay. That's it for
23	my questions. Any other Council Members have
24	questions oh yeah, indeed. [background comments]

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 163

Council Member Miller. [background comment] Thank

you.

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COUNCIL MEMBER MILLER: Good afternoon; before it was this morning. [background comment]

DEAN FULEIHAN: I apologize.

COUNCIL MEMBER MILLER: [laugh] Thanks again for your indulgence in bein' here and this is another topic, but very much similar. earlier, when it was brought up about the farming out of city services that you had mentioned that as part of the process it was probably left up to the individual agencies to determine that and I personally would like to see this administration take more of a lead role, not just understanding the necessity for such procurement and whether or not it is the most efficient thing to do in terms of delivering those services, but most importantly, being the moral compass for those employees, city workers who may have been displaced by nonrepresented workers, often for less money and those communities that are no longer sustained because of that, so there's a bigger picture than just saying that here's the value of savings and then we begin to pay for it in another way. So my question is, after

committee on Finance Jointly with committee on contracts 164 that soliloquy, is basically; will the Administration be playing a larger role particularly in setting standards and doing a real assessment and evaluation of work that is being farmed out?

DEAN FULEIHAN: So I appreciate the statement, thank you. I didn't mean to indicate that the Administration wouldn't be looking at this as a central piece; it was only that the agencies may have more expertise on particular topics, but of course we'll have that conversation; I mean I think this has opened up many conversations that we need to have about how to moved forward and of course the Administration's gonna be involved; if the Mayor is directive to us, certainly to me, as to look at every place, to reprioritize, to find savings; what you're saying is, here are savings; you need to look at this. Absolutely.

MALE VOICE: I think that was a yes. [laugh]

COUNCIL MEMBER MILLER: Yeah, but what I was saying was also; you know, how do we quantify savings if in fact, you know, we have to pay for something on the other end by displacing workers or

committee on finance jointly with committee on contracts 165 whatever; what I was askin' is that we look at the total picture.

DEAN FULEIHAN: No, and I'm responding in

DEAN FULEIHAN: No, and I'm responding in a positive way; that's not articulating it well, but I'm trying. [background comments]

COUNCIL MEMBER MILLER: Thank you.

CO-CHAIR ROSENTHAL: Council member Rodriguez.

COUNCIL MEMBER RODRIGUEZ: Yes. How much do you work in order... what is your plan in order to share the best practice of private contractors that we have in our city? 'Cause you know, like few agencies, you know they are responsible for most of the contracts and sometimes we have cases of investigations, such as the one conducted by the Comptroller and that we finding some of those...
[crosstalk]

DEAN FULEIHAN: Yes.

COUNCIL MEMBER RODRIGUEZ: contractors being responsible; what is your, as a new person in charge; I don't want to refer too much to the back administration, but and I know that it's more about your idea, your vision as a new person in charge of finance; how will you work; what mechanism do you

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 166
have in place so that we can share the best practice
and that we get rid of all the bad apples...
[crosstalk]

DEAN FULEIHAN: Okay. So the Office of
Contracts really is responsible for that piece of it
and is very much responsible for sharing best
practices. Obviously we're concerned about it, but
they really are the lead in this and it's appropriate
to place there; should we all be looking at it? Of
course. So my answer... it's not evasive; it really
does belong with the Office of Contracts; they are
looking at best practices; they should be doing it
with you, you should be part of a dialog; I'm happy
to participate in it, because it is in the end about
not just savings, but the appropriate delivery...
really, the appropriate delivery of services and in
the end that really is about... about what it's about,
contract services, of course.

COUNCIL MEMBER RODRIGUEZ: How does...

Second question is about... [interpose]

DEAN FULEIHAN: And all of that is important to the delivery of services; we need to make sure that there is proper oversight and there's proper allocation between the City workforce, outside

contracts, all that is part of the decision-making process; I'm not... I agree.

COUNCIL MEMBER RODRIGUEZ: Great. So there's cases when it comes to contractors, that they come with an original figure [background comment] but then throughout the year they change and I know that that happened in the case, let's say of... let's say... I don't know; how does it work at the city level, but I know that, let's say in the Long Island Railroad and with extension to the East Side, the project was originally I think for \$3 billion, now it's like \$9 billion; do we also have cases with private contractors, that they come and they get approval let's say for \$2 million and then throughout the year that number changing, if that happened, how does OMB control it? [crosstalk]

DEAN FULEIHAN: You're asking me what the change order process is and once again, I'm gonna need... here I really do; this is like the lawyer question before; I need the Office of Contracts.

CO-CHAIR ROSENTHAL: Yeah, if I could just step in... [crosstalk]

DEAN FULEIHAN: I mean I do.

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CO-CHAIR ROSENTHAL: I really appreciate those questions and we've started working with the Mayor's Office of Contracts on this; it's incredibly important; I appreciate your bringing that up too.

COUNCIL MEMBER RODRIGUEZ: But how much does OMB oversee, the... [interpose]

DEAN FULEIHAN: No, the... [background comment] Yeah, it... it comes back to the funding question, it really does for us, it comes back that there's sufficient funds and I think the fair answer here is for me to come back to you with MOCS and actually say okay, here's exactly what they're doing, here's exactly what we're doing; here's how we can help you get the kind of questions answered.

COUNCIL MEMBER RODRIGUEZ: Great. And for me that's important because even though it's the Office of Contracts, at the end of the day I know that there's like a number... I don't want to name it like, but there's a particular case in say, my own district where there's like... there's some money held by the OMB because of some concern and some question; I understand it, so OMB at the end of the day works with Office of Contracts, so I think if there's one area where we as a city can still look for... save some committee on finance jointly with committee on contracts 169 dollars and use it other areas; it's being sure that first we share the good practice and then we get rid of whoever is not delivering those services so that that money can be used for something else.

DEAN FULEIHAN: Sure.

interesting; as we all try to unravel how this all works, I think what we're all talking about is sort of a missing link where it's unclear which bailiwick this falls into. I mean if what you guys are doing is making sure that [bell] technically there's enough money in that object code or whatever it's called, that's very different than the public policy question of should we be paying more for this... [interpose]

DEAN FULEIHAN: Correct.

CO-CHAIR ROSENTHAL: should we be increasing the value of this contract, and if the reason for what's holding it back is that there's not enough money in that code area, [background comment] or in the bank, frankly, that may not be a good reason and perhaps we have to explore how that all works so that it's not slowing down the administration of services, which is what our residents so desperately need.

3 CO-CHAIR ROSENTHAL: Yeah.

DEAN FULEIHAN: you know what; these are great questions, we should come back to you in a unified way and working with you to say okay, how... is there a better way to do it; are there reforms that we need to do, and that may very well be happening as we're talking with the Office of Contracts as well.

just wanna recognize Council Member Johnson who's walked in and everyone else is on the steps of City Hall asking for mandatory inclusionary housing. And [laughter] it would be remiss of me not to mention that at my first Contracts hearing, it was held not in this austere room, but instead the cafeteria of 250 Broadway, at which point I promised to bring baked bread and I did and so today I've brought some apple cake muffins and I hope you'll have some on the way out.

DEAN FULEIHAN: I'd be delighted. Thank you.

CO-CHAIR ROSENTHAL: Thank you very much.
[background comments]

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 171
2	CHAIRPERSON FERRERAS: 'Kay. And we also
3	have Council Member Inez Barron. Thank you so much
4	Co-Chair Rosenthal. Thank you.
5	DEAN FULEIHAN: Thank you; it's been a
6	pleasure. [crosstalk]
7	CHAIRPERSON FERRERAS: We are wrapped up;
8	it is 1:25 [background comments] and we will take a
9	five-minute break before we have DOF. Thank you so
10	much, Dean. [background comment]
11	DEAN FULEIHAN: Thank you.
12	[pause]
13	[background comments]
14	[gavel]
15	[background comments]
16	CHAIRPERSON FERRERAS: Good afternoon and
17	welcome to the first day of the Council's Preliminary
18	Budget Hearings; my name is Julissa Ferreras and I
19	chair the Finance Committee.
20	We just heard from the OMB Director, Dean
21	Fuleihan; we will now hear testimony from
22	Commissioner Beth Goldman from the Department of
23	Finance. We have a long day today, so in the
24	interest of time I will forego an opening statement

committee on Finance Jointly with committee on contracts 172 and begin this portion of the hearing with the testimony from Commissioner Goldman. Thank you.

BETH GOLDMAN: Thank you. Good afternoon Chairwoman Ferreras and members of the City Council Committee on Finance; I am Beth Goldman, Commissioner of the Department of Finance. Thank you for the opportunity to testify before you today on our FY 2015 preliminary budget.

Finance's proposed budget for FY 2015 is approximately \$238 million, our head count is forecasted to be 1,827 employees. With so many new members to the Council, I'd like to take this opportunity to give you a brief overview of the work we do at Finance and some of the projects we may work on together in the coming months.

Our core function is to collect revenue for the City; property taxes are a key component of those revenues. We value over one million properties each year, bill and collect property taxes and administer a variety of property tax and abatement programs. In addition, we administer the City's business income and excise taxes, adjudicate and collect parking tickets and manage the City's treasury. We also record property-related documents,

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS enforce civil law through our sheriff's office, provide citywide payment services and advise the Administration on pension issues through the Mayor's Office of Pensions and Investments. In total, we annually collect approximately \$30 billion in revenue and provide \$6 billion in exemption and abatement benefits. We are the fifth largest taxing authority in the country. Given the size and scope of our operation and the impact it has on those who live and work in the city, we strive to balance two critical goals -- to achieve the highest level of operational effectiveness and to communicate meaningfully with the public we serve. We aim to pair operational excellence with a commitment to transparency and robust outreach to the public.

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To that end I would like to share some of the projects that we are working on to enhance both of those goals. First, some of the initiatives that are improving the way we do business. We are making great progress in our signature Citywide Payments and Receivables project. Our goal is to increase New York City's ability to accept payments more efficiently, have a more accurate and timely view of payments and collections and improve customer service

by allowing customers to pay when, where and how they choose. This past October this project received the prestigious Pinnacle Grand Prize Award from the Association for Financial Professionals for demonstrating a new way to streamline payment and collection operations. We have been successful in rolling out services to 33 city agencies, enabling many of them to accept online payments for the first time. We are also focused on replacing manual processes with solutions that allow City staff to focus more of their time on their agency's core mission rather than walking checks to the bank or keying in amounts collected to the General Ledger.

In the last year we have revolutionized the way we enforce the collection of parking debt by utilizing self-release booting technology rather than towing as the primary enforcement tool for those who have more than \$350 in debt that's older than 100 days. Booting began as a pilot program in the summer of 2012; it quickly became clear that, overwhelmingly, vehicle owners preferred booting to towing. A booted car remains in place; when vehicles are booted, motorists can pay off their debt within minutes, remove the boot themselves and be on their

committee on finance jointly with committee on contracts 175 way. No searching for cars, no worries about whether the car has been stolen and no trips to the tow pound.

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We continue to enhance our tax audit capabilities by utilizing data analytics, our data modeling group performs data matches across various tax types to identify non-filers and taxpayers who underreport their earnings. We estimate that the modeling effort has thus far generated more than \$400 million in assessments since it began five years ago. We have enhanced the skill level of audit staff through specialized training and educational forums. Our efforts have led to bolstered revenues for the City while improving the fairness of the tax system by reducing tax noncompliance. In addition, these efforts have improved the productivity of our cases, which benefits both the City and the taxpaying population by reducing the number of audits that result in no change to tax liabilities.

Additionally, we are upgrading our legacy property tax and business tax systems which track the billing, processing and collection of taxes and parking fines. Currently we rely on decades-old databases and computer systems to perform these jobs.

These systems are not nimble and are difficult to modify when a law or policy changes. In some cases the underlying technology is outdated and unsupported. On the property side we are currently transitioning to a new property tax system that uses state of the art technology and will be operational in 2016. On the business side we completed a request for proposal to replace our business tax system and we are moving expeditiously to have this project underway soon.

We are also improving our property
assessment evaluation processes by adding more
assessors, bolstering our quality assurance processes
and by using sophisticated modeling techniques.

Modeling ensures consistency of values and serves as
an important tool for assessors, who are trained to
review statistical data, review the findings and make
final decisions regarding value. Utilizing modeling
allows assessors to focus on more complex valuations
and spend more time on strengthening quality control.

Our assessment process will benefit from the earlier deadline for property owners to file their Real Property Income and Expense (RPIE)

Statements. RPIEs are the main source of information

we use to assess income-producing properties.

Council and made important change to the law last year, moving the RPIE deadline three months earlier, from September 1st to June 1st. The additional time will allow us to more thoroughly evaluate the information on the RPIEs and perform additional quality assurance before the Tentative Assessment Roll is released.

The examples I have just highlighted demonstrate what we are doing behind the scenes to push the Agency to perform at the highest levels; I also want to share our approach to community outreach and communications.

We have upgraded many of our communications materials in the past two years; we redesigned our website, developed the first-ever property tax guides and recently published a new guide to parking ticket and camera violations. All of this information is available in multiple languages. The end goal of these improvements is to make it easier for the public to access clear, consistent and accurate information. In addition, we work hard to compliment our written materials with in-person assistance. In FY 2013 alone we hosted

committee on finance jointly with committee on contracts 178 more than 100 outreach events, many of which were cohosted with elected officials and community groups.

At Finance, one aspect of communicating with the public is reaching those who owe the City money before the need to take enforcement action arises. While most property owners pay their property tax bills in full and on time, those who don't may be subject to our annual lien sale. The lien sale affects property owners that have more than \$1,000 in outstanding property taxes or property-related charges; for residential properties, these charges have gone unpaid for three years. We have found that outreach is key to ensuring that those who do not belong in a lien sale are taken out and that owners are given every opportunity to satisfy their debt and avoid the lien sale.

Before we began lien sale outreach in early February, we briefed Council staff on how the lien sale process works and how your offices can help lien sale candidates be removed from the sale. On February 10th the lien sale officially kicked off with the mailing of a 90-day notice to affected property owners and notices in a variety of newspapers. We are currently working with your

committee on finance jointly with committee on contracts 179 offices to schedule this year's outreach events and we look forward to working together throughout this process until the lien sale takes place on May 16th.

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We have made great strides in community outreach in other areas as well; we have particularly focused on the senior and disabled population who receive either the Senior Citizen or Disability Rent Increase Exemptions (SCRIE AND DRIE). We have worked closely with the Department for the Aging to reach out to the senior population that relies on this valuable benefit. We opened a SCRIE/DRIE walk-in office within our Manhattan Business Center that is open five days a week; at this office people can come ask questions about their applications or accounts. In addition, we now provide reports for SCRIE tenants and landlords on our website so they can easily access current information about the amount of the SCRIE credit and the duration of the benefit. also have a newly-created comprehensive SCRIE and DRIE quide; as with many of our publications, we have translated versions of these guides available in Chinese, Korean, Russian and Spanish.

As these examples illustrate, our constituents are many and include property owners,

committee on finance jointly with committee on contracts 180 business owners and vehicle owners; they may be purchasing a property for the first time, undergoing a tax audit or disputing a parking summons; whatever their question, we want to make sure that they have clear information about what we do, what we need them to do, how to communicate with us and how to get help when they need it.

We expect to have many occasions to work together on these and other matters and look forward to our continued collaboration.

Finally, I wanna commend to you the extraordinary staff of Department of Finance, these professionals apply their expertise and judgment to a complex array of subjects and I want to thank senior staff who've gone way beyond the call of duty in the last few months and who are unparalleled in their talent and dedication to the work of the Agency and the City of New York. At this time, be happy to take any questions you have.

CHAIRPERSON FERRERAS: Thank you

Commissioner. I'd also like to acknowledge the

Finance staff, Sarah Gastelum, Analyst, and Emra

[phonetic] Ediv [phonetic]... I pronounce that all the

time [background comments]; my last name is Ferreras,

committee on Finance Jointly with committee on contracts 181 so [laughter] we go through this all the time, and Ray Majewski, Chief Economist, Tanisha Edwards, clearly Counsel to the Committee and the Division, so I wanna thank them for their work in helping us prepare for this hearing.

Commissioner, I have a few questions and then we're gonna be... Council Members are on a five-minute clock to ask you questions, so will ask a few and then after they're done I'll wrap it up.

So I wanted to talk about the new needs that were identified; since budget adoption, DOF has identified an additional need for security guards at 66 John Street; why is there a new need for security guards at the building; is there a service contract associated with the new need and what are the anticipated costs for this additional security?

BETH GOLDMAN: First I'd like to point out that while the money is in our budget, the money for the security at 66 John covers multiple agencies in the building, so the building at 66 John has ACS and OATH and Probation and us, and I may be forgetting somebody, so [interpose]

CHAIRPERSON FERRERAS: Okay.

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BETH GOLDMAN: because OMB funds all of the rental payments, lease payments for the building through Finance, we pay for these additional costs as well. These additional costs are for security for the building, and I think it was 2012, our Sheriff's office, together with NYPD did a security assessment of the building and had determined that we needed some more security; the time came and we requested a new need and it was granted and the cost associated right now in the budget is about, for the rest of this year, it's 430 some thousand dollars and 900 going forward, right now that is mostly personnel, but OMB has also funded magnetometers, which may reduce the amount of personnel, so that number may change, but for now that's the cost.

CHAIRPERSON FERRERAS: So just for clarity on my end, there's currently not enough security or is there no security at 66 John?

BETH GOLDMAN: This new security has already gone into place, within the last... it started about a month ago, and there was no security before.

CHAIRPERSON FERRERAS: Okay. Okay.

Thank you. And then I wanna talk about customer relations; I know that you mentioned there's been a

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS lot of outreach to our communities and I must comment; we've had very successful forums that have helped address a lot of constituent needs. Fiscal 2014, the Preliminary Mayor's Management Report indicates that customer service in the Agency has improved for email responses, the percentage of emails responded to in 14 days increased from 79 percent in Fiscal 2013 to 88 percent in Fiscal 2014, while the percentage of letters responded to in 14 days decreased from 88 percent in Fiscal 2013 to 67 percent in Fiscal 2014. Is there a dedicated unit or department that responds to inquiries, resolves customer issues and/or conducts outreach? BETH GOLDMAN: We have an external affairs unit within which there is a correspondence unit and an outreach unit. So yes, the short answer is yes; they answer all correspondence that comes

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affairs unit within which there is a correspondence unit and an outreach unit. So yes, the short answer is yes; they answer all correspondence that comes through on one system; all correspondence that gets filtered to them. Are there other areas in the Agency that occasionally answer questions?

Absolutely; some of the other specific parts of the Agency sometimes get questions that they answer directly, but we do have a dedicated outreach and correspondence unit, yes.

Τ	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 184
2	CHAIRPERSON FERRERAS: So the we speak
3	about correspondence via email, is there a dedicated
4	phone line and if you could tell me how many staff
5	people comprise this unit?
6	BETH GOLDMAN: We generally use 311, we
7	have a high volume of calls, but then the service
8	requests go through this unit that I've described and
9	they generally get back to people within 48 hours
10	from the service requests.
11	CHAIRPERSON FERRERAS: Okay. And do you
12	have the number of staff members dedicated to that?
13	BETH GOLDMAN: Sure.
14	CHAIRPERSON FERRERAS: So for
15	constituents and New Yorkers that are watching, the
16	recommended form to get anything to you is 311?
17	BETH GOLDMAN: Yes.
18	CHAIRPERSON FERRERAS: Okay.
19	[background comments]
20	BETH GOLDMAN: We have 20. [background
21	comment]
22	CHAIRPERSON FERRERAS: 20. Okay. Thank
23	you very much. Again, I'll have some follow-up
24	questions towards the end and I'd like to have our

committee on finance jointly with committee on contracts 185
following... Council Member Rosenthal, followed by
Council Member Wills.

COUNCIL MEMBER ROSENTHAL: Thank you

Chair for kicking this off, this very important
hearing. I actually just have a technical question
that probably DHS works... HPD works on, but Finance
has a piece of it and I was hoping you could help me
out. When the State agrees to tax abatement for a
developer and the impact is that the people at a
certain address get an abatement to their taxes, I
understand that it first goes to HPD, I think, to
sign off on it and then goes to you and you
technically implement it; is that a fair
understanding?

BETH GOLDMAN: If you are referring to the J-51... [crosstalk]

COUNCIL MEMBER ROSENTHAL: I am.

BETH GOLDMAN: and the 421a benefits, that's correct; HPD decides who is getting it and what level of abatement or exemption they get and then we implement it.

COUNCIL MEMBER ROSENTHAL: Is there any role for Department of Finance to not implement it or is that... has that ever been done?

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 186

BETH GOLDMAN: No.

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COUNCIL MEMBER ROSENTHAL: No. Okay.

Thank you very much.

BETH GOLDMAN: Sure.

CHAIRPERSON FERRERAS: Thank you Council Member Rosenthal; Council Member Wills, followed by Council Member Gibson.

COUNCIL MEMBER WILLS: Good afternoon Commissioner. I have a couple of specific questions about some of the processes that the DOF has. have a commercial settlement program for commercial trucks or vehicles; it's a ticket settlement program, and I believe in the language you give them 5-6 percent off of the tickets which they get; does this sound familiar? Okay, great. But in 2012... well this program was... that... you had a non-commercial program in 2012 that we were dealing with and people got something like 30 percent off of the tickets; there seems to be a disparity where commercial vehicles produce a lot more tickets than the non-residential ones total on an individual basis, but these commercial tickets are getting so much less of a discount and once they're enrolled into this settlement program they have no other recourse, they

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS can't go back and fight it. I have one commercial establishment in my district that has tickets and they've seen their tickets rise by like \$300,000 and one of the reasons is, it seemed as soon as they enrolled in the program they were only getting like seven hours off of tickets, but then they started to ticket them for the trailer and the truck, the trailer and the actual truck portion of it, so they were getting two tickets instead of just one for something like double parking or something like that and this is 4-5:00 in the morning, when they're doing deliveries to the City; it seems like there's a little inequity in that; how can we correct that? BETH GOLDMAN: Well happy to look at a particular case; I obviously don't know about that particular case right now, but the way these abatement programs work is that when you enter the

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COUNCIL MEMBER WILLS: Right.

program you basically sign a contract with us...

BETH GOLDMAN: and under that contract you agree that you're not gonna have a hearing, but in return you get the penalty abated, so it's either... it's reduced. And so it's a trade-off that a company makes; they don't have to go into that program, they

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS could instead take their tickets and adjudicate them 3 through our Commercial Adjudications Program, so... [interpose] 4 COUNCIL MEMBER WILLS: Right, but the 5 way... the way I think some of the companies were 6 looking at it is, they entered into the program while 8 the non-commercial program was going also. In the non-commercial program the discount that you gave for 9 10 non-commercial vehicles... no? 11 BETH GOLDMAN: We don't have a passenger 12 vehicle program, we only have... [interpose] 13 COUNCIL MEMBER WILLS: No, you did have 14 one in 2012, 'cause I actually got tickets; it was a settlement program... [background comments] [crosstalk] 15 BETH GOLDMAN: You're talking... I know 16 what you're referring to. Okay, [crosstalk] 17 COUNCIL MEMBER WILLS: settlement 18 19 program. 20 BETH GOLDMAN: you are referring to... 21 there was a time in which... [interpose] 22 COUNCIL MEMBER WILLS: Right. 23 BETH GOLDMAN: we had a program where you could get a settlement if you decided to waive a 24 25 hearing when you came in...

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 18

2 COUNCIL MEMBER WILLS: Right.

BETH GOLDMAN: and we eliminated that program. Correct.

COUNCIL MEMBER WILLS: Right. So the discounts that you got, or the amount that was waived when you had the non-commercial... or the settlement program, was a lot higher than the commercial settlement program; it was like... yeah, it was something like 20-30 percent; we have the information from your office, so I don't know... we can get back to that. Okay, we'll go over that later. [crosstalk]

BETH GOLDMAN: Yeah, I mean I would suggest that if there's a particular constituent who has a particular issue, would be happy to look at it and see if there... you know we... there is a different program for them that's preferable.

COUNCIL MEMBER WILLS: Okay. Now with property tax assessment, we've had a couple of major issues with the collections; we had one senior citizen who transferred the property over to her son and they were still getting the SCRIE, or the tax abatement STAR Program, tax abatements... the... the STAR... Senior... okay, they were getting that, but when it was finally corrected, DOF charged her for the

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS five years... charged her like \$6,000; she received a bill for the back. We understand that, but we have an issue on the other side; I have a gentleman who owns a commercial property; he was out of state with documented severe illnesses, his property was assessed from \$80,000, it went up to \$1 million while he was out of state and couldn't fight the assessment and when we brought it to the attention of DOF, you would only go back one year, lower the assessment... it would only go back one year, but he still owes \$100,000 for the five years, so I don't understand how you can go back and collect when it's in the best interest for five years, but when it's an error on your part, such as a mailing or anything like that, you refuse to go back more than one year to correct it; how do we deal with that?

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BETH GOLDMAN: Well you know I'm not totally clear on what the two situations were; I mean I understand your description; with property taxes we are limited... we cannot go back after the final roll ever; you may be referring to the Tax Commission that can do a two-year look back if somebody has challenged [background comment] and if an assessment... if somebody believes their assessment is too high and

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 191
2	they go to the Tax Commission there's a two-year look
3	back. When it comes to an exemption, we… there are…
4	I'm not sure what the situation is that you're
5	suggesting, except that I do know that if you the
6	property tax [bell] exemption applies to the property
7	and when you move you have to reapply at the new
8	property, so… [interpose]
9	COUNCIL MEMBER WILLS: So could we
10	forward these two examples over to your office to
11	see… [crosstalk]
12	BETH GOLDMAN: Of course.
13	COUNCIL MEMBER WILLS: Okay. Thank you.
14	BETH GOLDMAN: Certainly.
15	COUNCIL MEMBER WILLS: Thank you Madame
16	Chair.
17	CHAIRPERSON FERRERAS: Thank you Council
18	Member Wills; we will have Council Member Gibson,
19	followed by Council Member Greenfield.
20	COUNCIL MEMBER GIBSON: Thank you very
21	much Madame Chair. Good afternoon Commissioner and
22	staff… [crosstalk]
23	BETH GOLDMAN: Good afternoon.
24	COUNCIL MEMBER GIBSON: thank you so much
25	for your presence here today. I just have three very

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS quick questions. So I recognize in your testimony and I do know from personal experience that the Department of Finance has made a great effort to improve the SCRIE and DRIE program in terms of outreach the Manhattan Business Center; my question is, you've indicated that it's open five days a week; do you have specific staff there that just cater to SCRIE and DRIE and if so, are they caseworkers or do they just answer questions? I guess my concern is, the senior that make it to the office may have very sensitive questions and they may need a level of assistance, so do you have staff there that have caseworker knowledge that can help them navigate through the process of applying for SCRIE or DRIE? BETH GOLDMAN: Well we do have dedicated staff to the SCRIE/DRIE walk-in center, they are there for that purpose and that's... those are the

questions they're answering and that's what they are trained to do.

COUNCIL MEMBER GIBSON: Okay. Okay. And since the office has opened, have you seen an increase in the number of residents that have come to visit the office since? [interpose]

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BETH GOLDMAN: Oh absolutely; we could even give you the numbers, but we've had... we've had a total of... through February 21st of 8,000 people come through the walk-in center.

COUNCIL MEMBER GIBSON: Okay. Great. And I'm sue that will continue as we keep advertising and promoting; SCRIE and DRIE are one of the only programs that keep rents affordable for seniors and the disabled that are living in traditional housing.

My next question focuses on the online payments for tickets and other infractions. convenience and other fees that are charged, I noticed that sometimes there are multiple fees and I'm tryin' to get a better understanding of how the Department determines convenience fees that are charged for online customers that wanna make payments online.

BETH GOLDMAN: So the... Finance and every other agency that now takes credit cards charges the same convenience fee and it's \$2.49 and that was passed by rule, it went through the rule-making process and in order to charge a fee you have to establish that that's the cost associated with that fee, and so the \$2.49 is basically the cost to the

Committee on Finance Jointly with committee on contracts 194 City of processing the credit card, sort of a... it's a... it's sort of an average. I'm sorry, I said... 2.49 percent; I apologize; I misspoke.

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guess my last question focuses on the property owners that own a lot of the vacant property across the city; I know the Mayor a little while back made comments about an attempt from the Administration to work with a lot of property owners that owned a lot of vacant land -- some of it is more of an eyesore in certain parts of our city -- to have a conversation and a dialog with a lot of these owners in reference to what we can do to try to promote, you know, any development of the sort; do you know if those conversations are ongoing and if so, how will the Department of Finance be involved?

BETH GOLDMAN: The Department of Finance really just assesses the properties for tax purposes and we know which lots are vacant, because that certainly has an important impact on how we assess the properties; we know that the Administration is very interested in looking at vacant land and how they're assessed and whether they should be assessed as Class I or Class IV homes and that is something

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 195
2	that we are helping look at and look at the
3	statistics and see what the impact of changing the
4	way the assessments are done, both on revenues and
5	others in the City, we'll look at what the impact
6	will be in terms of development.
7	COUNCIL MEMBER GIBSON: And since I have
8	a little bit more time, the vehicle, the booting
9	program has been expanded to all five boroughs,
10	right? [interpose]
11	BETH GOLDMAN: Correct.
12	COUNCIL MEMBER GIBSON: It started in
13	Brooklyn and Queens?
14	BETH GOLDMAN: That's right.
15	COUNCIL MEMBER GIBSON: Do you get a
16	report of where the vehicles are towed from, like per
17	borough?
18	BETH GOLDMAN: I believe so.
19	COUNCIL MEMBER GIBSON: Okay. Okay.
20	Thank you very much for your answers; I appreciate
21	it. Thanks.
22	CHAIRPERSON FERRERAS: Thank you Council
23	Member Gibson; we will now have Council Member

Greenfield, followed by Council Member Cumbo.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 196

2 COUNCIL MEMBER GREENFIELD: Thank you

3 Madame Chair; thank you Commissioner, welcome; I

4 | believe this is your first... [interpose]

BETH GOLDMAN: Thank you.

COUNCIL MEMBER GREENFIELD: budget
hearing here at the New York City Council; we're
happy to have you. I just wanted to ask some
specific questions regarding revenue from parking
violations; I believe that based on your information
on parking, violation revenue has actually decreased
over the past year; is that correct?

BETH GOLDMAN: Yes.

COUNCIL MEMBER GREENFIELD: And so I'm wondering, as a result, is DOF working with any agency to try to make up that gap perhaps by trying to have more tickets written or other measures of the sort?

BETH GOLDMAN: Well clearly the reason that parking revenue is down is because ticket issuance is down, whether it's, you know, from hurricanes or from snow or other reasons, ticket issuance is down and so revenues are very much dependant on that. I don't think that any of our processes had any particular effect on that number.

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COUNCIL MEMBER GREENFIELD: Okay, fair One of the processes I actually do wanna enough. speak about is; I also believe that the in-person parking hearings have increased; is that correct? Му clock is running.

BETH GOLDMAN: Sorry. I… well… [background comment] We have had an increase across the board, actually, both in our hearings by mail, hearings by web and in-person.

COUNCIL MEMBER GREENFIELD:

In the past

years other commissioners have testified that as these tickets are challenged that there's actually a reasonably good likelihood that these tickets are found to in fact be invalid and judged in favor of the car owner. The reason I ask this is because in the past there was a program that DOF had and then they then scuttled and I'd like you to potentially reconsider, which is a settlement program, which is that when individuals would like to challenge... I see some folks are smiling, so perhaps they are used to my line of questioning around here... where individuals who are looking to challenge, instead of challenging it they could settle it for \$.60 of \$.65 on the dollar; have you looked at perhaps that being a

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 198 contributing factor as to why it is that more people are challenging tickets and as a result, more people are beating tickets as well; not to mention that there's a whole crop industry now of middlemen who challenge tickets for you?

BETH GOLDMAN: Our guilty, not guilty rate has been pretty steady over the years, the half and half rate; at the time that the settlement program went in we had backlogs and long waits; we no longer have long waits for hearings, so there was really... there wasn't a need to have the settlement program anymore, so people can take their chances at a hearing and you're right, it's almost 50/50 in terms of guilty/not guilty.

than 50/50; I don't know if you've studied the folks who do those middleman service that are provided; these guys are experts at finding technical problems with tickets and they actually have a rate that's probably closer to 70/30, and so the reason I'm encouraging the settlement program is rather than them getting the money, which is what happens, they take 50 percent of the ticket, perhaps it would be in the interest of the City to see that fee as opposed

committee on finance jointly with committee on contracts 199
to the profit industry; not that I'm trying to put
these businesses out of business, but it's...
[interpose]

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BETH GOLDMAN: The brokers that you're referring to have been in business before and after the settlement program and they tend to work with the commercial adjudications and come in with large volumes, but of course, you know, we can look at that question again and see if there is more... [crosstalk]

COUNCIL MEMBER GREENFIELD: I just want you to study the issue of whether in fact getting rid of the settlement program has actually increased or decreased revenue; I sort of appreciate that.

My next question I wanna refer to specifically is customer service and that is that at the in-service center we get a fair amount of complaints about the customer service; I will admit to you myself that it's difficult to believe some of those complaints, but I myself had to go down and pay a bill not that long ago and quite frankly, the customer service was a little shocking; there was a lack of people who were taking payments, 'cause many folks were on break all at the same time; when I finally came to the window, the individual really

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS wasn't really clear on what it is I was seeking to pay and sort of had to ask a bunch of people, and so my question is; do you track customer service complaints and would you consider doing sort of like a secret shopper program, sort of like what the Police Commissioner announced the other night, that he's gonna sort of patrol the trains late at night to sort of see how things are going; would you consider doing something similar? I mean people might know you as the Commissioner, but might you consider focusing a little more on customer service at the end service centers; I mean to be fair, when we reach out to your office they do a good job, your intergovernmental does fine work; I mean the actual people who for whatever reason have to go in and deal with a live human being, we found that to be somewhat lacking?

BETH GOLDMAN: Right. Well obviously
it's a matter of great concern to us to hear that you
had bad service experience and as I said in the
testimony, it's extremely important to us; we can be
doing the best job in the world and if a customer has
a bad experience that's of no value to them, so I

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 201 think we should be looking at it from all directions and we can consider that kind of program.

COUNCIL MEMBER GREENFIELD: Okay. So would you consider sending us some sort of actual plan on sort of how to improve the customer service or whether it is that you're tracking it, or like I said, a secret [bell] shopper/customer program; could you get back to us on that?

BETH GOLDMAN: Certainly.

COUNCIL MEMBER GREENFIELD: Thank you Commissioner.

CHAIRPERSON FERRERAS: Thank you Council Member Greenfield; we have Council Member Cumbo, followed by Council Member Rodriguez.

COUNCIL MEMBER CUMBO: Thank you Madame
Chair. Welcome; I just want to... [crosstalk]

BETH GOLDMAN: Yes.

COUNCIL MEMBER CUMBO: ask two questions. The first one is, in talking about the SCRIE and DRIE programs, wanted to know... I understand that you have the website opportunities as well as the open door policy in that way, but are there other ways that people are made aware that they, number one, qualify for the program, but also to keep them up-to-date to

changes that may exist within the program and other aspects, other ways of communicating; not everyone utilizes those forms of communication that you outlined in the presentation today?

BETH GOLDMAN: Well we also partner with senior centers, provide information there, we have staff who goes out to them and speaks and we have materials that are available at senior centers.

COUNCIL MEMBER CUMBO: Do you have any idea in terms of the number of seniors or those with disabilities that might qualify for these programs but are either not utilizing these services or are not aware that they qualify or have no interest?

we've looked at in depth over the last couple of years to try to figure out whether there is a population out there that does qualify that hasn't taken advantage and we have not found them; I mean we keep trying; there's limited amount of information [background comment] available to us about people's income and that's a major qualification for it, and so while we've done... we try to do general outreach to seniors, it's hard to reach directly into that population, [background comment] but if you... you know

committee on finance jointly with committee on contracts 203 we're very much open to ideas, if you have some as to, you know, how to find these people, but we have tried a number of different avenues and they haven't been all that successful.

Member, and I understand that... I don't wanna put you...
because I understand that you're testifying today and
I don't want you to give out misleading information,
but I guess I ask that question in terms of a
ballpark to understand what I as an elected official
have to do to better service my community, so kind of
wondering like, are there maybe like another 50
percent of all those that are qualified, they are not
participating in this program, or is 20 percent or is
it 5 percent? What is the ballpark of where this
program exists?

BETH GOLDMAN: It's a really excellent question and we really don't know.

COUNCIL MEMBER CUMBO: Okay. It would be helpful so that we could better service our constituents as effectively as possible to know how valuable it would be to have opportunities to say, we're signing people up or there's a change in the program or there's a better way to communicate this

committee on finance jointly with committee on contracts 204 to you or how do we best utilize our mailers and all these different sorts of things in order to partner with you.

BETH GOLDMAN: We'd be happy to talk it through with you and work with you on that.

COUNCIL MEMBER CUMBO: Thank you. The second question I have is that I wanted to have an understanding of the range of those that qualify for your exemption and abatement benefits. If you could describe to me the range of the portfolio of who's benefiting from that in that way.

BETH GOLDMAN: So there are different categories of benefits, there are personal benefits, [background comment] meaning SCRIE and DRIE and SCHE, which is the Senior Citizen Homeowner Exemption, the low-income... the DHE, which is the low-income Disabled Homeowners Exemption, there are veterans' exemptions, there is a clergy exemption; those are sort of personal exemptions. You then have what we call commercial exemptions, which also include Not-for-Profit Exemptions and then all of the programs like 421a and J-51 and ICIP and ICAP and the list goes on. [background comment] I think those are the two main categories of exemption and abatement programs. Oh

committee on finance jointly with committee on contracts 205 and the STAR program I should mention, although that is funded by the State, but we have our part in administering that.

quest... well, I wanna know, I guess in terms of... I'm in the 35th Council District representing Fort
Greene, Clinton Hill, Prospect Heights, Crown Heights and Bedford-Stuyvesant, so wanting to understand in some ways, or gain a greater understanding of outside of all of these very good-sounding exemption and abatement folks who benefit from it, can you describe a bit more in terms of how the more affluent or wealthier of the district or [bell] constituents benefit from this or is that part of your portfolio?

that is to say that it's really the commercial abatements that you're focused on, when you're talking about 421a, that is a program that benefits new construction and often people who buy apartments in 421a buildings then benefit from the fact that the property taxes are greatly reduced and so I think that's probably what you're referring to.

COUNCIL MEMBER CUMBO: Okay. Thank you.

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 206 BETH GOLDMAN: Sure. [background 3 comment] CHAIRPERSON FERRERAS: Thank you Council 4 Member Cumbo; Council Member Rodriguez and we've been 5 joined by Council Member Johnson. 6 COUNCIL MEMBER RODRIGUEZ: Thank you 8 Chairman. Commissioner, I have two questions. One is, by this time last year, how much did you project 9 that you will raise for 2014 fiscal budget and how 10 11 much did you actually raise? 12 BETH GOLDMAN: So our estimate of the \$30 13 billion in revenue that Department of Finance 14 collects, we are basically on target; there are areas where the actuals have exceeded the projections, like 15 in the property tax, and... I just turned off... but we 16 17 are... we are on target. COUNCIL MEMBER RODRIGUEZ: You were on 18 target in 2014? So... is that... that's now? [cross] 19 20 BETH GOLDMAN: Yes, that's true. 21 COUNCIL MEMBER RODRIGUEZ: Okay. So what is your projection, your estimate right now for this 22 coming fiscal year? 23 BETH GOLDMAN: Well just to be clear, I 24 25 mean... [interpose]

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 208 BETH GOLDMAN: Yes. 3 COUNCIL MEMBER RODRIGUEZ: with 48 in 2014 and... [crosstalk] 4 5 BETH GOLDMAN: Yes. COUNCIL MEMBER RODRIGUEZ: 6 you expect a 7 similar number for this coming year? 8 BETH GOLDMAN: Yes. COUNCIL MEMBER RODRIGUEZ: 9 Okay. 10 second question is something very local in my 11 community; when cars are towing in community, not in 12 Manhattan, they are parked at 201 and 9th Avenue and 13 drivers have to go to 34th Street to pay and then go 14 to 201 and pick up the car; as you're working so hard and doing a great job to allow drivers to, you know 15 to pay online, can we make a plan where drivers whose 16 17 cars are towing at 201 and Avenue to pay online so that they don't have to come to 34th Street and then 18 19 go back there to pick up the cars? 20 BETH GOLDMAN: Just to clarify, you're 21 referring to tows that are done by the Police Department; those are not our tows, those are parking 22 tows, not Scofflaw tows, but that being said, it 23 24 sounds like you're asking a payment question and

we'll certainly talk to our payment folks and see

COUNCIL MEMBER RODRIGUEZ: But when you... when we look at your testimony and you're referring to how amazing we've been able to allow drivers to pay online, so it's the same ticket that they get.

BETH GOLDMAN: It's actually... we are talking about two different things. When we do booting, we are booting because somebody has more than \$350 worth of tickets that have gone unpaid, these are tickets in judgment, and so these are people we are looking for because they're in our database as people who haven't paid their parking tickets. PD is towing because you parked on the wrong side of the street and they are moving you and so it's a different process.

CHAIRPERSON FERRERAS: If I could just follow up with my colleague's question, 'cause I get where he's going on this. There's also the towing that happens by the Marshal on your scaffolding [sic]... [interpose]

BETH GOLDMAN: So...

CHAIRPERSON FERRERAS: you can go to bed at night and there are constituents that will not

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS
     find their car there in the morning and it was
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     because they owed over $350.
                BETH GOLDMAN: Not anymore.
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                CHAIRPERSON FERRERAS: Okay, so ...
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                BETH GOLDMAN: That stopped as of July of
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     113.
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                CHAIRPERSON FERRERAS: As of July of '13.
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                COUNCIL MEMBER RODRIGUEZ: Yeah.
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     concern is; whatever we can do working with the NYPD
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     and any other interagency to see how you know we may...
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     we are able to collect the money more easily; there's
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     no reason why whoever cars you're towing and brought
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     to 201 or any part of the City, they have to come
    here, even though the car is not at 34th Street, this
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     is where they have to come and do the payment.
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17
     [bell] So I hope that you can make a online process
     that they will be able to... to... [interpose]
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                BETH GOLDMAN: Okay, we'll... thank you,
     we'll look into it.
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                COUNCIL MEMBER RODRIGUEZ:
                                            Thank you.
     Thanks.
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                CHAIRPERSON FERRERAS: Commissioner, can
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    you just clarify for us; it is our understanding that
     the towing program was a portion... I mean, the booting
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committee on finance jointly with committee on contracts 211 program was a portion; are you saying that there is absolutely no towing and all booting happening right now?

BETH GOLDMAN: [background comment] We do not do any initial tows, meaning, the Scofflaw program is now booting, but you can be towed after a boot if it stays in place in a place you can't leave the car. There are various protocols for when a car has to be towed after it's been booted.

CHAIRPERSON FERRERAS: I'm sorry to ask this again for clarification; you... what is happening now for the first instance that, or the first interaction of your program, it's 100 percent booting?

BETH GOLDMAN: Correct.

CHAIRPERSON FERRERAS: And then after a car has been left for a certain period of time without it being remedia... or corrected, the boot is then removed and the car is then towed?

BETH GOLDMAN: Correct.

CHAIRPERSON FERRERAS: Okay, thank you.

Commissioner, we will now hear from Council Member

Johnson.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 212

COUNCIL MEMBER JOHNSON: Thank you Chair.

Just to follow up on that point. What is the

protocol for when the boot is taken off and then

becomes towed; what's the set period of time?

BETH GOLDMAN: [background comment] Bear with me for a minute. [background comments] It's 48 hours booted without being removed or if there is some reason the car cannot remain on the street, for instance, it doesn't have a valid registration.

COUNCIL MEMBER JOHNSON: And how often does that happen? I'm asking because, you know, the tow pound in Manhattan is in my district and there have been plans for years to try to have the tow pound vacate the piers on the West Side so we could turn it into a park and we keep getting told that that tow pound is essential there, so I'm trying to understand how essential it actually is.

BETH GOLDMAN: Well for our purposes, we only tow about 10 percent of the cars that are booted. [crosstalk]

COUNCIL MEMBER JOHNSON: Oh wow.

BETH GOLDMAN: But I don't know how... PD may still be towing a lot; I do not know.

Thank you.

COUNCIL MEMBER JOHNSON:

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know that there were some questions already and I apologize that I had to step out and wasn't here for them regarding SCRIE and DRIE and you listed some of the other exemptions for Council Member Cumbo; Department of Finance, as we know, essentially didn't have the SCRIE program under it; it was under DFTA before; what is the Department's opinion on if it should remain within your department or if it should potentially go back to DFTA and if it does remain with you as it has, what's the coordination, if any, between DFTA and the Department of Finance?

BETH GOLDMAN: So the program, as you said, moved over to Finance in 2009 and there were growing pains, but I think we now have the program really well in hand and I think we run it very well; I think that if you wanna look more closely at how we run it, we'd be happy to show you all the details, but I think given all the enhancements we've done to the program and how quickly we're now turning around initial application and renewal applications, I think you'd be satisfied that we're doing a good job. terms of working with DFTA, we work with DFTA mostly on outreach at this point, mostly on outreach.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 21

COUNCIL MEMBER JOHNSON: Thank you. And I believe this was asked before, but I just wanna ask again; currently you don't have the numbers with you on the number of people that qualify for SCRIE but are not taking advantage of it?

BETH GOLDMAN: It's not just currently, it's a number that's very hard to find. We have tried to figure that out and it's difficult to do so. So I don't... I can't... [interpose]

COUNCIL MEMBER JOHNSON: Why is it difficult?

BETH GOLDMAN: Because it's hard to figure out how many seniors there are that qualify based on all the requirements from the outside. And so, you know we'd be very happy to work you if you have some ideas about how to locate these... the people who may qualify who are not yet part of the program, but it's a tricky question, so I can't tell you, oh I'll go back and get you those numbers, 'cause we really don't have them.

COUNCIL MEMBER JOHNSON: Do you have an outreach division within the Department of Finance for folks who have not sent in their renewals besides just a follow-up letter that they receive; is there

committee on finance jointly with committee on contracts 215 an outreach unit, a customer service unit that does more than just a letter to remind people to renew?

BETH GOLDMAN: Well we do, by the way, more than one letter; I just wanna tell you, we both send a letter before their time to renew is up and then after their time to renew, because there's a six-month grace period, so there is a lot of communication. And we also have an outreach coordinator specifically for seniors.

COUNCIL MEMBER JOHNSON: Because I can tell you that when I received the list from the Finance Division in the Council of the seniors in my district who had not renewed, which I believe you gave to us, which was very helpful, we called through that list, every person on it multiple times and it then got them to the point of actually renewing, which was great and I was just wondering if there was someone that was doing that within the Department as well.

BETH GOLDMAN: Well we've been trying to work through Council Members to do that outreach; it's extremely helpful to us, and we reach out by letter and to any other entities we can think of who can reach out. So we do... and we do have somebody

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 216 dedicated to senior outreach, so we're happy to work with you more on that.

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CHAIRPERSON FERRERAS: And the Committee does appreciate that you forward the list to us monthly and we wanna make sure that all the members get the appropriate list. So we do appreciate you allowing us to do that type of outreach.

QUINCIL MEMBER JOHNSON: Can I ask one quick, final question? With regard... and again, I apologize if this was already asked, I'm sorry; with regard to the fines on letter grades at restaurants, the revenue that has been taken in from the City on that, I could be forgetting, but there were projections that potentially with what's been talked about, that that revenue could decrease in the coming years; are there projections on that from the Department?

BETH GOLDMAN: Not from us; that would be something you'd have to talk to DOHMH or OMB, we don't collect that money for them.

22 COUNCIL MEMBER JOHNSON: Thank you very 23 much.

CHAIRPERSON FERRERAS: Thank you so much Commissioner; thank you Council Member Johnson. And

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS we're gonna call this part of the hearing to a close. 3 Thank you again for your... [crosstalk] BETH GOLDMAN: Thank you so much. 4 CHAIRPERSON FERRERAS: partnership with 5 6 us and getting information; clearly we do have additional questions; we're gonna get to you and 8 hopefully you can respond to our Committee. BETH GOLDMAN: 9 Thank you. 10 CHAIRPERSON FERRERAS: Thank you very much; we're going to ask for a five-minute recess 11 12 while we get ourselves corrected for the next portion 13 of the hearing, which is DDC. Thank you. 14 [pause] [background comments, laughter] 15 [gavel] 16 CHAIRPERSON FERRERAS: Good afternoon; 17 welcome to the first day of the Council's Preliminary 18 19 Budget Hearing; my name is Julissa Ferreras and I 20 chair the Finance Committee. [background comment] 21 So far today we have heard from OMB and the 22 Department of Finance; we will now hear testimony from the Acting Commissioner, David Resnick, from the 23 24 Department of Design and Construction.

Department of Design and Construction was created by

this Committee in 1997 to carry out the City's capital projects more efficiently. I look forward to hearing more about this from Acting Commissioner Resnick regarding the status of many capital projects, particularly in light of Superstorm Sandy. With that said, we will now hear from the Department of Design and Construction and I'd like to thank the analyst to this Committee, Nathan Toth. Thank you.

[background comments]

DAVID RESNICK: Oh... okay, there we go.

[laugh] I'll try it again. Good afternoon

Chairperson Ferreras and members of the Finance

Committee; [laughter] I'm David Resnick, Acting

Commissioner of the Department of Design and

Construction and I'm very pleased to be here with you today. I have a statement which highlight some of our work, after which I'll gladly answer any questions. Before I do that I'd like to introduce some of the DDC senior staff I have with me; my Chief of Staff, Ana Barrio; Deputy Commissioner for Infrastructure, Eric Macfarlane; our General Counsel, David Varoli, and we have Bruce Rudolph, who you all know, and Carla Van de Walle from our budget section.

As the New York City's primary capital construction manager, DDC provides communities with new and renovated buildings, including firehouses, libraries, health centers, senior centers, police precincts and courthouses. We also build the City's roadways and plazas, as well as sewers, water mains and other related infrastructure projects for DOT and DEP. The funding for these projects is transferred to us from the capital programs of more than 20 City agencies we do work for.

DDC's active portfolio includes more than 825 capital projects valued at nearly \$10 billion.

The Agency's current FY 2014 operating budget is \$127.2 million and of that, \$99.1 is for personal services with a budgeted head count of 1,306 and \$28.1 million is for other than personal services,

OTPS. While our portfolio has increased substantially over the past several years, our budget and head count has remained relatively constant.

The projected FY 2015 operating budget is \$120.2 million and of that, \$98.8 million is for personal services with a budgeted head count of 1,302 and \$21.4 million is for other than personal services.

With four months remaining in FY 2014,

I'm pleased to report the Department expects to meet

or exceed the major statistical indicators that

reflect our mission to deliver the City's

construction projects in a safe, expeditious and

cost-effective manner while maintaining the highest

degree of architectural engineering and construction

quality. We expect to meet or exceed our

construction completion indicators while maintaining

a change order rate well below industry standards.

I would now like to take this opportunity to note some of the projects that DDC is currently working on that may be of interest to you.

On the public building side, DDC is managing a project portfolio consisting of new or renovated facilities that include 171 libraries, 12 NYPD precincts and facilities, 14 fire or EMS facilities and 73 cultural institutions funded by the Department of Cultural Affairs.

Also in the public buildings portfolio are 20 projects in the Health and Human Services program, through which DDC carries out capital improvements for the Departments of the Aging, Health and Mental Hygiene and Homeless Services.

Projects completed over the past several years include construction of the New Family Intake

Center for DHS in the Bronx and major upgrades to the Fort Greene Health Center in Brooklyn. This month a major gut renovation at Riverside Health Center in Manhattan will be substantially completed.

And looking forward, design recently began on an interior renovation of the Leonard Covello Senior Center, while the exterior restoration of this East Harlem facility continues. Within the next three to six months we expect to kick off construction on a major interior renovation of the Chelsea Health Center.

Over the last three years, DDC has assumed work from the Capital Construction Programs of the Department of Parks and Recreation, from Sanitation and from DCAS. This has added approximately 68 projects to the portfolio, including four sanitation and marine transfer stations; three in Manhattan, one in Brooklyn, which were a critical component of the City's Solid Waste Management Plan.

In recent years DDC has completed seven new libraries, as well as 23 major additions and renovations to existing library facilities. Major

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 222 library projects recently completed include the Glen Oaks Branch in Queens, Mariners Harbor Branch and the greatly expanded Stapleton Branch on Staten Island and the new Kensington Branch in Brooklyn.

DDC has also completed hundreds of roof and façade, electrical, plumbing and mechanical upgrades for the three New York City library systems; these are projects which are critical to the well-being and continued usefulness of these facilities.

And later this year another new library, the Elmhurst Branch in Queens, is expected to be substantially completed.

Also in our portfolio for NYPD is the new Police Academy in College Point, Queens. This new 35-acre campus will consolidate NYPD's current group of disbursed facilities and allow more efficient training of recruits in a state-of-the-art academy. Construction of the first phase, which in addition to classrooms and academic spaces includes realistic environments for scenario-based instruction and tactical training venues, along with indoor and outdoor tracks and support facilities will be substantially completed and the first class of new

committee on finance jointly with committee on contracts 223 recruits to go through this new facility will be in the beginning of July of this year.

Construction is also proceeding on the new Public Safety Answering Center (PSAC II), located in the Pelham Bay neighborhood of the Bronx, which will operate in tandem with PSAC I and is designed such that in an emergency it can handle all 911 calls and dispatch operations for the City.

Our infrastructure portfolio consists of over 400 roadway, sewer and water main projects valued at approximately \$5.8 billion and included are projects to design water mains that connect the existing water main system to the Manhattan leg of the City's new third water tunnel, which the Department of Environmental Protection put into service this past fall.

We now have 12 projects associated with this effort valued at more than \$498 million, eight of which are now in construction and two in design, with projected completion dates ranging from this year to late 2017. The two projects that included all components critical to the activation of the Manhattan leg have been substantially completed. Since much of this work is located highly congested

areas, including entrance ramps to the Holland and Lincoln Tunnels and in proximity to the Queens Midtown Tunnel, Lincoln Center and the 59th Street Bridge, we're working closely with area residents, businesses and elected officials to ensure minimum disruption. To alleviate the chronic flooding conditions in South Queens that result from heavy rainfall, construction is underway on multiple storm sewer projects valued at more than \$115 million, with projected completion ranging between the summers of 2014 and 2015. In addition, a \$28 million project for the reconstruction of West 11th, 12th and 13th Streets in the Broad Channel area, which includes a much-needed storm sewer system, is currently in the procurement phase and construction will begin, with it's completion scheduled for the fall of 2016. DDC has... I should just say, construction will begin this summer, with the completion scheduled

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will begin this summer, with the completion scheduled for fall of 2016. DDC has undertaken capital infrastructure improvements for the Department of Housing Preservation and Development, providing new roadways, sewers and water mains to enable construction of affordable housing in Edgemere and at Gateway Estates located in East New York, near Spring

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Creek. The first phase of Edgemere, valued at \$28

million, is expected to be finished this fall and the second phase, valued at \$38 million, is scheduled for completion in the spring of 2015. At Gateway

Estates, the first two phases of this five-part, \$80

million program have been completed and the remaining work is planned to be completed in the spring of 2016.

pedestrian plazas throughout the City for the
Department of Transportation. DOT's plaza program is
intended to improve the urban environment by
reclaiming underutilized portions of the public
right-of-way, turning them into valuable outdoor
spaces. The plazas will be open, easily accessible,
provide various types of seating and will incorporate
public art and best management practices for storm
water capture. There are currently more than 24
active plaza projects in various stages of design and
construction procurement. Some locations include
Times Square, Astor Place, Plaza de las Americas in
Manhattan, Myrtle Avenue and Knickerbocker Avenue
plazas in Brooklyn, Fordham Plaza, Roberto Clemente

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Plaza in the Bronx and 71st Avenue and Corona Plazas
in Queens.

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DDC is also working with our partners at DOT to implement the Safe Routes to Schools Program, which provides pedestrian safety improvements in the vicinity of 135 schools throughout the City. measures include new and redesigned curbs and sidewalks, narrowing intersections to reduce crossing distances and the installation of raised or extended medians, pedestrian ramps, bus paths, speed reducers, new or relocated traffic signals and street lights and signal timing modifications. The program has been split up into multiple phases and we've completed work at 35 schools at a cost of \$28 million and projects at another 65 schools at a cost of approximately \$60 million are in construction procurement and we expect that work to start this summer. Another phase of the program is in design and funded for the next fiscal year.

As a follow-up to DDC's previous years' testimony concerning capital projects on non-city-owned property, the Agency continues to work with recipient organizations, along with the OMB Task Force to facilitate progress of these projects

through the various stages of approval. Since the program began at DDC in 2007, a total of 194 projects valued at more than \$65 million have been registered. In FY13 there were 21 projects totaling more than \$10 million and this year approximately 21 projects have already been registered and we expect another 20 by the end of June. At present we are working on a portfolio of about 240 projects with a total value of \$150 million.

And I would like to thank your office, as well as Jeff Rodus and his team and also OMB and the recipient organizations themselves for better communication and diligence in working with DDC. As always, we continue to be available to meet with recipient organizations, provide assistance and answer questions. To obtain useful feedback on the success of our work we send satisfaction surveys on completed construction projects to City client agencies, randomly selected residents and businesses impacted by street work and to elected officials. The survey is also available to the general public on DDC's website. For the first six months of the fiscal year, 96 percent of the respondents gave an overall rating of satisfied or more than satisfied,

committee on finance jointly with committee on contracts 228 both with the way the project was managed and the outcome, which is the same rating we had last year. The response is invaluable for planning projects and identifying areas for the Agency to improve performance.

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That concludes my prepared remarks and I'm happy to answer any questions you may have.

CHAIRPERSON FERRERAS: Thank you very much for your testimony. We have several Council Members that wanna ask you some questions; I'm gonna ask you... first, before I start asking my questions I wanna commend you on your work at Corona Plaza; that particularly is in my district and it's just been transformative in our community, so your partnership with DOT in getting that delivered, and I know that that's a three-phase project, so I'm very happy with your work there. So it kinda leads me to your point of the satisfaction and I know that your satisfaction rates have been incredibly high. What has DDC done to achieve this level of success in spite of the fact that there are slight declines in the early or ontime delivery of design and construction projects?

DAVID RESNICK: Well, when you say slight decline, I know that over the last couple of years

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS there has been a little of a drop-off and... 3 [interpose] CHAIRPERSON FERRERAS: Right. 4 DAVID RESNICK: and we've been looking at 5 that and while we don't feel it is statistically... 6 [interpose] 8 CHAIRPERSON FERRERAS: We wanna catch it while it's early. 9 10 DAVID RESNICK: significant... [interpose] CHAIRPERSON FERRERAS: 11 Right. 12 DAVID RESNICK: we are attentive to it 13 and I think part of what contributed to that was the 14 fact that there were a number of project that had been transferred partway through development between 15 some of the other City agencies and DDC as part of a 16 consolidation effort and that I think is in the long-17 term interests of the City and that DDC has the 18 resources to manage those projects effectively during 19 20 construction, but where a project had already been 21 started in design, sometimes that leads to a little 22 bit a dip, so that may have been a contributing factor in the last year; we feel that we are still 23 24 well above industry standards for on-time completion

for design; we're above 85 percent and that's

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS generally pretty good; notwithstanding, we obviously still wanna see those numbers going up and not down and so we are looking closely at that. I will say that, in answer to your direct question on the satisfaction and how we are able to keep it at that same level, a big part of satisfaction is communication; I think that managing expectations that... having open and honest communication about project development and where there is a bump in the road, where there are unforeseen conditions that come up, to communicate that timely and to work with our clients to mitigate any effects that that slow-down might have on a particular project. So communication is key in that respect. And then also, focusing on the quality of the finished product and in the end the outcome is really the key and if... it's better to have a very slightly delayed project that is exactly what it should be than to have one that's delivered on time and for the rest of its service life doesn't perform and actually fails sooner. So I think communication is key and focusing on making sure that the quality of the finished product is where it should be and that we bring our clients along on the journey and not, you know shut them out of the

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 231 process throughout and I think that's helped us keep the numbers high in the face, you know a slight dip, which again, we feel is not indicative of a long-term trend.

CHAIRPERSON FERRERAS: Okay. Thank you.

I have two additional questions and then I'll open it up to my colleagues. I wanna talk about the Police Academy -- I'm from the neighboring district -- construction of the new Police Academy and training facility has increased by \$22 million from \$35 million in the November plan, so in total, \$57 million in Preliminary Capital Commitment Plan. What changes to this project does the increase of funding represent and does DDC anticipate the need for additional funding for this project moving forward?

about the Police Academy; this is a project that for DDC was really a sort of flagship project for us to pilot a number of strategies that were intended to then inform the rest of our portfolio in ways that we could efficiently deliver projects with integrated teams and if you look at the overall cost profile of the Police Academy project, we're running at about 4 percent change orders, which is extremely low for a

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS project of that scale, so while there is an additional allotment of funding that's been injected in the last plan, the initially registered dollar amount for that project included absolutely no money for a contingency at all, it was the contract amounts that were registered and so what we are looking at now is two things; one is a moderate rate of change orders associated with construction, which again, well below industry standards and approximating 4 percent, and then the transfer of some scope from the Police Department's fit-out work into the DDC construction project, and that's the biggest piece. So initially DDC was completing the base buildings... [background comments] so we were delivering to the Police Department the academic buildings, the training buildings, the dining hall, etc. and then they were gonna come in an fit out those buildings with the AV systems and the wireless data communications and so forth. It made more sense to integrate that scope into the DDC project so we could better coordinate it, so that funding was injected into our project to add that scope to our work rather than have the Police Department do it. [interpose]

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1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 233
2	CHAIRPERSON FERRERAS: So this changes
3	the deliverable at the end of the day; that means
4	you've out you'll have an outfitted deliverable?
5	DAVID RESNICK: What it means is that
6	instead of having two different contractors doing the
7	work we have one contractor doing it [crosstalk]
8	CHAIRPERSON FERRERAS: Okay.
9	DAVID RESNICK: so it's better
10	coordinated and we can deliver it to them, you know
11	more timely so that they can come in and start their
12	class on July 1.
13	CHAIRPERSON FERRERAS: Okay and timeline,
14	we are [interpose]
15	DAVID RESNICK: We are
16	CHAIRPERSON FERRERAS: on par
17	[crosstalk]
18	DAVID RESNICK: ver… you know…
19	CHAIRPERSON FERRERAS: whatever your
20	language is; I don't know what the language is on
21	time.
22	DAVID RESNICK: We are on time
23	[interpose]
24	CHAIRPERSON FERRERAS: Okay.

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DAVID RESNICK: we are... the... the Police Department is scheduled to run their class starting in July and everybody's working together to make that happen and at this point, while it's tight, we are confident that will happen.

CHAIRPERSON FERRERAS: Are there any DDC recommendations for the area; I know you take on the projects for DOT, but oftentimes... I know that I've gotten... and this happened through a borough president's budget hearing, the conditions of the roads in the immediate area of the academy are horrific; [background comment] I mean it's creating craters and all types of things, so is that part of the plan or does the community now have to wait for a second phase of improvement?

DAVID RESNICK: Right. There were... and I'm gonna have to get back to you on the details, but there were some select roadway improvement and traffic signalization components that had been included at the time of the ULURP that will be done; I have... again, I have to get back to you on the details of what that scope of that work is, but certainly some of those roadways are in terrible shape and they're heaving and buckling and you know

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 235
the subsurface conditions are not good, so it
certainly is something that's needed.

CHAIRPERSON FERRERAS: Yeah, if you can follow-up with the Committee, I'd greatly appreciate that... [interpose]

DAVID RESNICK: Certainly.

CHAIRPERSON FERRERAS: and that way I can get the proper information back to the borough president. My last question is; you know, we've been... there has been some talk about pass-throughs in contracts; what is the process at DDC concerning pass-throughs?

DAVID RESNICK: Pass-throughs fall into a couple of different kind of buckets; there are the pass-throughs that are done for some of the big cultural institutions and then there are some pass-throughs that had been done in the past for libraries. The volume of work that we do through pass-throughs is relatively small, quite small, particularly in the case of libraries; out of the total volume of library projects that we've done, there's, you know, the two pass-throughs we did post-Sandy valued in aggre... I think it was actually three, sorry, valued in aggregate under \$6 million, and then

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 236 there's a reimbursement pass-through that is currently pending for Central. Other than that, the capital work for the library generally flows through DDC and it's DDC-managed.

CHAIRPERSON FERRERAS: Okay. Thank you very much. We will have Council Member Rodriguez, followed by Council Member Mark Levine.

COUNCIL MEMBER RODRIGUEZ: Thank you.

Well first of all I'm happy to see that one of the plazas, Plaza las Americas is included here, which is in my district... [interpose]

DAVID RESNICK: Terrific.

COUNCIL MEMBER RODRIGUEZ: we know that we've been postponing the date to start construction and I hope that I know like, now that... I also had a call from the DOT saying that La Plaza was ready to start on construction, that providing a top quality plaza that we really can deliver on time; [background comment] that's a desire from all residents in Upper Manhattan to get that plaza; it's gonna be a good one.

DAVID RESNICK: Terrific; we look forward to it.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 237
2	COUNCIL MEMBER RODRIGUEZ: Great. On the
3	City in your testimony you talk about how you build
4	the City roadways; what role do you play when it
5	comes to building the road?
6	DAVID RESNICK: Well I am going to defer
7	to Eric Macfarlane, who's our Deputy Commissioner for
8	Infrastructure and he can talk to you a little bit
9	about the process for how those roadway projects come
10	to us [interpose]
11	COUNCIL MEMBER RODRIGUEZ: Wait for you
12	to know, because of the timing, my goal is more to
13	take you into how, if you make if you participated
14	on the quality of building those roadways [background
15	comments] if that's the role that you play.
16	[background comment]
17	DAVID RESNICK: Right. Yeah [crosstalk]
18	COUNCIL MEMBER RODRIGUEZ: And I would
19	like… I would like to approach the need for us to
20	look at better quality… [interpose]
21	DAVID RESNICK: Better quality you're
22	saying for the design standards?
23	COUNCIL MEMBER RODRIGUEZ: For the

materials used to build the road.

DAVID RESNICK: Yeah.

Yeah.

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1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS COUNCIL MEMBER RODRIGUEZ: the City 3 building, so unless we also are more creative on... [interpose] 4 5 DAVID RESNICK: Right. 6 COUNCIL MEMBER RODRIGUEZ: coming with a 7 better designing and better materials and looking at 8 other cities where they use more materials, so we will have to reinvest more money... 9 10 DAVID RESNICK: Right. COUNCIL MEMBER RODRIGUEZ: in order to 11 keep... [interpose] 12 13 DAVID RESNICK: Yeah, no; it's absolutely 14 true and I think... you know one of the things that DDC does is we have a Research and Development Program 15 that researches cutting edge technologies for roadway 16 17 design and storm water management and so forth and they've been looking at things like pervious 18 pavements and other technological, you know flexible 19 20 road beds and things like that to try to ensure that 21 we have better longevity out of the roadway designs. 22 COUNCIL MEMBER RODRIGUEZ: And what about... how do you interact with the school 23

construction, like when we see this number of schools

committee on finance jointly with committee on contracts 240 where you participate in like... let's say one of the schools in my district, PS 115... [interpose]

DAVID RESNICK: Right.

COUNCIL MEMBER RODRIGUEZ: it's a school that... they have been in the process of major renovation; how do you collaborate and work together with the school construction to be sure that the projects are delivered on time?

DAVID RESNICK: Right. Well we don't… we don't do any school construction work, nor do we really interact with the SCA; that is really their scope of responsibility. Our work in relation to the schools that I mentioned was really the Safe Routes to Schools, which really had to do more with the roadway and the sidewalk and traffic calming along the routes to schools.

COUNCIL MEMBER RODRIGUEZ: Do you have a breakdown on... and in Page 8 you refer to that; say that DDC is also working with our partner, DOT to implement the Route to a School Program... [interpose]

DAVID RESNICK: Right.

COUNCIL MEMBER RODRIGUEZ: even though again I will have to ask that question to the DOT, but you name 135 schools throughout the City...

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 1 DAVID RESNICK: Right. 3 COUNCIL MEMBER RODRIGUEZ: do you have the list of those schools that you can send us? 4 5 DAVID RESNICK: We can certainly provide 6 you with that list. [crosstalk] COUNCIL MEMBER RODRIGUEZ: Okay. Thank 7 8 you. DAVID RESNICK: Yeah, we'd be happy to do 9 10 that. 11 COUNCIL MEMBER RODRIGUEZ: Great. Thanks 12 a lot. 13 CHAIRPERSON FERRERAS: Thank you Council 14 Member Rodriguez; we will now hear from Council Member Levine and then Majority Leader Van Bramer. 15 16 DAVID RESNICK: 'Kay. 17 COUNCIL MEMBER LEVINE: Continuing in the vein that Council Member Rodriguez began us on, and 18 19 thank you Madame Chair and thank you Commissioner Resnick; we know that the vast majority of greenhouse 20 21 gases in New York City aren't from trucks or buses or cars, they're from buildings; [background comment] I 22 believe 80 percent's the figure, and I don't believe 23 24 that counts all the greenhouse gases generated in the

construction process, [background comment] from

committee on finance jointly with committee on contracts 242 tractors and things like that. Can you talk to us about how you have adapted your building standards, your designs for a more green era; I know this can be everything from the materials used in windowpanes to [background comment] the kind of light fixtures to the color that the roofs are painted?

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DAVID RESNICK: Yeah, absolutely right. Well a few things; all the work that we do is covered under Local Law 86, so that requires any building over \$2 million in construction value to attain lead silver; there is some... some exceptions, [bell] but for the most part it's either lead silver or lead certified, so that establishes the baseline in a way for most of the building work that we do. addition to that there are best practices that our Office of Sustainable Design has promulgated and we actually have sets of design standards for various clients that do encourage the use of, you know, lowtoxicity materials, you know, low embodied energy materials and systems and all of our engineers and architects are encouraged to employ best practices in those areas, so I think both from the standpoint of, you know, compliance with the Local Law, but just in general in furtherance of reducing the greenhouse

committee on finance jointly with committee on contracts 24 gases from buildings we've employed best practices across the portfolio; that includes things like geothermal wells; we've been on the cutting edge of using geothermal technologies in the City and...

[interpose]

COUNCIL MEMBER LEVINE: We have a City-owned building with a geothermal well?

DAVID RESNICK: We... we do indeed.

COUNCIL MEMBER LEVINE: Which one is

that?

DAVID RESNICK: Bronx Zoo... the Lion House at the Bronx Zoo, the Brooklyn Children's Museum, the Queens Botanical Garden; all of these have geothermal wells and we have the Weeksville Heritage Center, which is in Brooklyn, which just completed last... last year, full geothermal, and we've learned as we went, some of the technologies are more or less appropriate for City-owned facilities; some come with a very high requirement for sophisticate maintenance and so forth and those aren't really appropriate, so we've adjusted the technologies to suit the capabilities of the organization in the City to actually implement them so you get the value out of those systems.

COUNCIL MEMBER LEVINE: And do what

extent have you adjusted to the post-Sandy era in

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now.

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS which there is more concern for how to survive 3 drastic weather events? DAVID RESNICK: That's an evolving area; 4 I think that certainly there are implications for 5 6 building design, as far as placement of mechanical systems and design for lower floor areas for vulnerable uses, so some of the buildings that had 8 been in design have been reassessed and some of those 9 facilities have been modified, such as the Solar 2 10 Environmental Center on the East Side is where we had 11 12 some lower level program that had to be raised in the 13 building. So we are looking case by case at the 14 flood maps and at the potential impact and making changes as we can, but it is, as I say, it's an 15 evolving discipline. 16 17 COUNCIL MEMBER LEVINE: A significant portion of your work is contracted out, correct? 18 19 DAVID RESNICK: The... [crosstalk] 20 COUNCIL MEMBER LEVINE: The actual 21 construction work. DAVID RESNICK: All the construction work 22 is contracted. [crosstalk] 23 2.4 COUNCIL MEMBER LEVINE: Right. To what

extent have you faced the challenge of enforcement of

committee on finance jointly with committee on contracts 246 prevailing wage laws; have there been incidents of fraud; have you focused resources on enforcement in that area?

DAVID RESNICK: Yes, there is, I would say, a robust enforcement of prevailing wage and it is not just within DDC, but certainly other entities within the City structure and outside look at those issues. We have an internal group that does audits of projects on a spot basis, and where they have reason to believe there may be an issue they would do an investigation, but for the most part our prevailing wage incidences have been low, so.

COUNCIL MEMBER LEVINE: Thank you.

DAVID RESNICK: You're welcome. Thank you.

CHAIRPERSON FERRERAS: Thank you Council Member Levine. Majority Leader Van Bramer.

MAJORITY LEADER VAN BRAMER: Thank you very much Madame Chair. Commissioner, I wanted to ask you for the best update you can provide on the library at Hunters Point, which I understand has gone back into a second round of proposals and if you could, you know give as detailed an update as you can

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS about where we're at, if you've gotten responses... 3 [interpose] DAVID RESNICK: Sure. 4 MAJORITY LEADER VAN BRAMER: 5 and the timeline going forward, like... [interpose] 6 DAVID RESNICK: Okay. 8 MAJORITY LEADER VAN BRAMER: what can we 9 expect? 10 DAVID RESNICK: Okay. So Hunters Point Library, we are very excited about; this is one of 11 12 the buildings that we're, you know, really anxiously 13 anticipating getting into construction; it is an 14 ambitious design by Steven Holl; you know all of this; it is an incredibly prominent site, it's a 15 really important building, it's a really important 16 building in the community. We did bid the project 17 out once, we got back numbers that were well in 18 excess of the funding and so we took a look at it; 19 the building design itself is, you know is unusual, 20 21 it is not, you know, so exotic that it should be 22 impossible to build or anything like that; however, it does require bidders to have a real clear 23 24 understanding of the systems within the building, so

we think that part of the costs, you know the sort of

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS budget hit that we saw when we bid it had to do with the fact that there wasn't enough education, let's say, of the bidders, so that they didn't really understand it and they through kind of fear factors into the bid, so that's one piece. So there's hard reengineering that we did, so we took some sys... we reengineered a few of the systems, we changed some of the construction details in the exterior wall, which is a reinforced concrete wall which had a rain screen of aluminum on the outside, we simplified that assembly, working very closely with Steven Holl's office and we were really cognizant of the need not to compromise the core of this design to try to bring the bids down, so we looked for areas that we could reengineer that would pull some cost out of the building without compromising the design. example, the rain screen with the foamed aluminum has now been integrated into one system where it's a cast concrete with an aluminized paint finish on it that the architect investigated, researched, came up with something; Steven's really happy with it; it looks We feel that given that this building is very much about a distant view and that the costs associated with the rain screen were significant; it

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS was an area to look at, so that's one. Then there were some other target VE efforts that we made as well; we removed one small interior stair between levels, we changed the rebar design in the wall, which certainly nobody will be aware of, but it does make it a lot easier to build and a lot more intelligible for the contractor. So end of story, we're going back out to bid; the new bids will be coming in at the end of the month and we hope at that point that we should be able to, you know, move ahead with the work. One thing I should note is that we're going to a pre-qualified list, so a big piece of this was not just the bricks and mortar; it was... as I said, it was demystifying this building for the bidders and educating the builders and bringing them onboard and so by doing a pre-qualification process we were actually to get these bidders into the room, have a conversation with them, show them the details, hear some ideas from them; not that we had any sort of, you know, procurement compromise as a part of that, but there was a dialog; that dialog then resulted in the reissue of a new set of documents which they're gonna be bidding.

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2	MAJORITY LEADER VAN BRAMER: So my
3	understanding is the value engineering saved \$4.5-5
4	million; is that in the ballpark? [crosstalk]
_	DAVID RESNICK: That's that's the hone

Yes, that's what the estimate is showing, \$4.5-5 million we are optimistic that we can pull out of this building.

 $\mbox{MAJORITY LEADER VAN BRAMER:} \quad \mbox{And the bids} \\ \mbox{will be in by the end of March?}$

DAVID RESNICK: End of March.

MAJORITY LEADER VAN BRAMER: And how long then before you select... [interpose]

DAVID RESNICK: If we get good bids so that, you know, we can move ahead and they are in line with the budget, then we should be able to make the selection quickly; I mean it's gonna be ultimately a low bid and then they will have to... you know the VENDEX... one of the benefit of the PQO is that the VENDEX piece is done and they just have to do a quick refresh, but you know you have that piece coming out of the way. So optimistically, once that happens, we will need a matter of... what would you say... I would say three... say two to three months to get it awarded, registered and start the work.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 251
2	However, once we get through the VENDEX DOI, the
3	final piece, and we actually have an award and a
4	signed contract, we can start talking to the bidder
5	and you know, prior to registration; they're not
6	gonna do any work, obviously, but then as soon as
7	it's registered we'll hit the ground running.
8	MAJORITY LEADER VAN BRAMER: So I realize
9	that this is a best case scenario and we're
10	[interpose]
11	DAVID RESNICK: Yes.
12	MAJORITY LEADER VAN BRAMER: forecasting
13	a little bit, but assuming we get a bid that's in
14	budget and [bell] they pass all the muster; seemed to
15	me that you said that you could start construction
16	within a matter of months?
17	DAVID RESNICK: Yeah, we're talking
18	summer… [interpose]
19	MAJORITY LEADER VAN BRAMER: So so if
20	all goes well, and I realize that's a big if
21	[interpose]
22	DAVID RESNICK: If all goes well.
23	MAJORITY LEADER VAN BRAMER: we could
24	actually start construction this summer? [interpose]

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 252
2	DAVID RESNICK: That's certainly our hope
3	and we've done everything we can do to try to make
4	that happen; ultimately, if there's still a gap,
5	we'll have to have a conversation, [interpose]
6	MAJORITY LEADER VAN BRAMER: Right.
7	DAVID RESNICK: but you know,
8	optimistically, we've done everything we can do to
9	educate the bidders, take as much out of the building
10	as we could without killing it, so it's [interpose]
11	MAJORITY LEADER VAN BRAMER: Well that
12	that's promising news; obviously we've been
13	[interpose]
14	DAVID RESNICK: Yeah.
15	MAJORITY LEADER VAN BRAMER: working on
16	this project for a number of years, as you all know,
17	and but that's that's at least a hopeful sign, so
18	thank you and obviously we'll continue to talk to you
19	about that. Thank you very much Madame Chair.
20	DAVID RESNICK: Thanks.
21	CHAIRPERSON FERRERAS: Thank you.
22	Council Member Johnson.
23	COUNCIL MEMBER JOHNSON: Good afternoon
24	Commissioner Resnick; thank you… [crosstalk]
- 1	

DAVID RESNICK: Good afternoon.

COUNCIL MEMBER JOHNSON: for being here
today and the entire DDC team participating in this
hearing. I have a bunch of questions, so I'm gonna
try to go quickly so I stay within my allotted time,
and I apologize; I was out at the beginning of your
testimony and the initial questions if this was
covered already.

In your testimony you state that the projected operating budget for FY 2015 is \$120.2 million, which appears as a reduction of \$7 million from the previous fiscal year; is that correct?

DAVID RESNICK: That is correct.

COUNCIL MEMBER JOHNSON: And how do you see that \$7 billion reduction impacting the agency?

[background comment]

DAVID RESNICK: Yeah, it... this...

[background comment] Okay, I'm sorry; this... Carla is my Budget Director; was just whispering in my ear...

it's actually not a decrease, this is funding which will come into the budget later; it's grant money that is injected into the budget later. So we're actually going to be restored to that level; it's just not reflected in these numbers yet.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 254
2	COUNCIL MEMBER JOHNSON: So the budget
3	for DDC has basically remained flat by and large for
4	the past how many years?
5	DAVID RESNICK: Carla, do you wanna
6	Sorry. [background comment] Since 2009 it's
7	remained [interpose]
8	COUNCIL MEMBER JOHNSON: Since
9	[background comment]
10	DAVID RESNICK: 'Kay. You're talking
11	about OTPS budget?
12	COUNCIL MEMBER JOHNSON: Yes.
13	DAVID RESNICK: Yes.
14	COUNCIL MEMBER JOHNSON: Since 2009?
15	DAVID RESNICK: Right.
16	COUNCIL MEMBER JOHNSON: And the head
17	count has remained relatively the same or you lost
18	people through attrition? [crosstalk]
19	DAVID RESNICK: Well we… Yeah, there is
20	four positions that were dropped, but [crosstalk]
21	COUNCIL MEMBER JOHNSON: Okay. So by and
22	large
23	DAVID RESNICK: again, these may come
24	hack

25

That's good news... [crosstalk]

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 256
                DAVID RESNICK: Okay. Is that the only
3
     answer you want? Okay, I'll stop right there.
     [crosstalk]
 4
                COUNCIL MEMBER JOHNSON: No, that's good.
5
6
     Okay, I'm gonna go through a bunch of other questions
     that are more relevant to my district, which is the
     West Side of Manhattan... [interpose]
8
                DAVID RESNICK: Okay.
9
10
                COUNCIL MEMBER JOHNSON: from Canal
     Street to 63rd Street, basically on the West Side,
11
12
     though some of the upper part I share with Council
13
     Member Rosenthal, we're adjacent to each other. You
     talk about 14 fire and EMS facilities; do you know if
14
     any of those facilities... there is a facility in
15
     Chelsea on 23rd Street under the High Line; is that
16
17
     counted in the 14... [interpose]
                DAVID RESNICK: No.
18
19
                COUNCIL MEMBER JOHNSON: fire and EMS?
                DAVID RESNICK: No, I don't believe we're
20
21
     doing any work there.
                COUNCIL MEMBER JOHNSON:
                                          Okay.
22
                                                 Thank
    you. The Chelsea Health Center, which is actually
23
24
     the Chelsea... [interpose]
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DAVID RESNICK: Yeah.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 257
2	COUNCIL MEMBER JOHNSON: Chelsea Rec
3	Center, is listed on here; do you have a date on wher
4	you think completion will happen on the interior
5	renovation?
6	DAVID RESNICK: Chelsea Health Center
7	process it's the health [crosstalk]
8	COUNCIL MEMBER JOHNSON: Oh the health
9	center; it's the one on 9th Avenue?
10	DAVID RESNICK: Right; it's the health
11	center. [interpose]
12	COUNCIL MEMBER JOHNSON: Got it.
13	DAVID RESNICK: So yeah, that's a
14	comprehensive project; it's going to start
15	construction soon, it's about an 18-month
16	construction duration, so you should figure if we
17	start late spring, early summer you're gonna be
18	looking at mid 2015, toward that later part of 2015
19	for completion.
20	COUNCIL MEMBER JOHNSON: Do you have
21	someone from your intergov here?
22	DAVID RESNICK: Yes. [background
23	comment]
24	COUNCIL MEMBER JOHNSON: Yeah?

DAVID RESNICK: Oh...

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 258
2	COUNCIL MEMBER JOHNSON: It would be
3	helpful if you could send that information along to
4	my office… [interpose]
5	DAVID RESNICK: Sure.
6	COUNCIL MEMBER JOHNSON: to understand
7	what the interior renovation is. [interpose]
8	DAVID RESNICK: Absolutely.
9	COUNCIL MEMBER JOHNSON: I'll keep going,
10	'cause I have a few more. Sanitation, marine
11	transfer stations, three of them are in Manhattan
12	the Gansevoort Peninsula project [crosstalk]
13	DAVID RESNICK: Right.
14	COUNCIL MEMBER JOHNSON: is not included
15	in this; is that correct?
16	DAVID RESNICK: That is included.
17	COUNCIL MEMBER JOHNSON: It is included?
18	DAVID RESNICK: Yes. That is one of
19	them. [crosstalk]
20	COUNCIL MEMBER JOHNSON: But it's sort of
21	at a standstill; there's no real action on
22	Gansevoort. [crosstalk]
23	DAVID RESNICK: Right, the on the the
24	the near-term work that is gonna hannen on the

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 259

Gansevoort site is the removal of the existing...

[interpose]

COUNCIL MEMBER JOHNSON: Of the existing...

DAVID RESNICK: burned building, right?

So that... that's gonna come down, and that's the first project that we expect to do. Other than that, we have a procurement for design services for the new recycling facility, but it hasn't really gone anywhere yet.

COUNCIL MEMBER JOHNSON: Again; can you share those plans with my office? [crosstalk]

DAVID RESNICK: Absolutely.

COUNCIL MEMBER JOHNSON: Thank you.

DAVID RESNICK: Yeah.

QUINCIL MEMBER JOHNSON: I'll keep going quickly... I have two major third water tunnel projects in my district; I think there were previously three; there was one in sort of the Hudson Square area, which has mostly been completed, except for the entrance site at Houston Street and Hudson, so that has mostly been cleaned up, but in Hell's Kitchen there is dramatic work going on, on 9th Avenue and some of the cross streets and in Greenwich Village, around West 12th Street and Hudson there is

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS significant work being done; could you let me know 3 what the completion timeline is for those projects and if you are on budget for those? [bell] 4 5 DAVID RESNICK: Absolutely. I would ask 6 that we get back to you with that information as well, if that's okay. COUNCIL MEMBER JOHNSON: That's great. 8 9 And Chair, I just have one more quick question. 10 Similar to that, I'd like to know about... if the work 11 that we just talked about is the work that you're 12 considering close to the Holland and Lincoln Tunnels, 13 the project I just discussed? 14 DAVID RESNICK: Yeah, it will... [interpose] 15 COUNCIL MEMBER JOHNSON: If it's not, 16 17 could you let me know what those projects are? [interpose] 18 19 DAVID RESNICK: Yes. 20 COUNCIL MEMBER JOHNSON: And then lastly, 21 24 active plaza projects, one of the biggest is Times Square, the DOT ULURP that was submitted was then 22 withdrawn, given that there was community board 23 24 opposition and they were going back to the drawing

board; so I would... at least that's my understanding.

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      COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS
                DAVID RESNICK: [background comments]
 3
     No, I don't… [background comments] don't think that's
     accurate.
 4
                COUNCIL MEMBER JOHNSON: Can we talk
 5
 6
     about that? That was my understanding from...
     [crosstalk]
 8
                DAVID RESNICK: Sure.
                COUNCIL MEMBER JOHNSON: from DOT.
 9
10
                DAVID RESNICK: This is a ULURP for ...
     [interpose]
11
12
                COUNCIL MEMBER JOHNSON:
                                          It... it was the...
13
                DAVID RESNICK: the plaza itself?
14
                COUNCIL MEMBER JOHNSON: it was the size
     of the plaza, it exceeded 43,000 square feet, which
15
     [background comment] then involves a ULURP action on
16
17
     a public space.
                DAVID RESNICK:
                                [background comment]
18
19
     Okay. Well, what I'm hearing from Eric is there was
     no ULURP action, but let... we will need to confer with
20
21
    DOT on that question; I would ask that we get back to
22
     you, because it's not something on our radar.
                COUNCIL MEMBER JOHNSON:
23
                                          I'm sorry for
24
    being so parochial and asking all these questions...
25
     [interpose]
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have any involvement at all in schools.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 263
2	COUNCIL MEMBER RODRIGUEZ: So who
3	oversees the designing or anything [crosstalk]
4	DAVID RESNICK: That would be the School
5	Construction Authority and [crosstalk]
6	COUNCIL MEMBER RODRIGUEZ: School
7	Construction
8	DAVID RESNICK: the Department of
9	Education.
10	COUNCIL MEMBER RODRIGUEZ: And who
11	approve those designs?
12	DAVID RESNICK: It's again, within the
13	SCA, Department of Ed and the Public Design
14	Commission if it's on public land.
15	COUNCIL MEMBER RODRIGUEZ: So you don't
16	get involved at all in anything related to
17	[crosstalk]
18	DAVID RESNICK: We're completely outside
19	of school design.
20	COUNCIL MEMBER RODRIGUEZ: Okay. Thank
21	you.
22	DAVID RESNICK: You're welcome.
23	CHAIRPERSON FERRERAS: Thank you so much
24	and you know, I really appreciate you being prepared
25	and having answers to the questions; I know that

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS you're the Acting Commissioner, but your responses to 3 our questions is greatly appreciated and we're gonna call this portion of this hearing to a close. 4 5 you to... 6 DAVID RESNICK: Thank you very much. CHAIRPERSON FERRERAS: Oh I'm sorry, 7 8 don't you move... [interpose] DAVID RESNICK: Sorry. 9 10 [laughter] CHAIRPERSON FERRERAS: Council Member 11 12 Cumbo would like to ask a question. 13 DAVID RESNICK: Sure. 14 COUNCIL MEMBER CUMBO: Thank you; I apologize if this question was asked, but I wanted to 15 know, from my cultural perspective and having done a 16 capital project in that way, wanted to have a greater 17 understanding of the architects, the engineers, all 18 19 of the people that come together to do a construction project, from what I remember and recall, 20 21 particularly when it came to the architects, was that 22 there was a very limited and closed listed of architects that our organization at that time would 23 be eligible to utilize those architects for the 24

project. The challenge came because where the

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS institution that I founded is an African Diaspora Art Museum and we very much wanted to have an African-American architect to do [interpose, background comment] the design of the building, but there was not one on the list at that particular time. So that was just the architectural phase of it and we understood that if we didn't utilize the architects that were recommended on that list that we would have to incur many of the costs and expenses outside of the project budget allocated by the City in order to do the project. Are you familiar with that practice; are you familiar with how those lists are created, and have those lists been expanded to include more individuals, particularly of color so that organizations or the general public, the City of New York can have more opportunities to have [background comments] individuals of color participate in this process? DAVID RESNICK: Right. Well, we do most

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DAVID RESNICK: Right. Well, we do most of our work through a set of requirement contracts; though that process we have hired close to 100 different architectural firms in rounds of 20 and 6. If you look at the past rounds of requirement contracts, 15 out of the 20 most recent firms were

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS actually minority or women-owned firms. So I would say that over the last few years those numbers have crept up rather significantly. Most of that work is in the up to \$15 million range; as you get above that range, then you go out... we go out on the street with an open competitive call for proposals; there are fewer minority, women-owned firms in the larger project categories, but nonetheless we have had some; we just finished the Weeksville Heritage Center, which was done by an African-American-owned firm and I think it's a wonderful project and we look forward to working with that firm and others again, moving forward and we are absolutely encouraging as much diversity of great firms working with us as possible; we do these calls every two years; every time we do it we see that there's, you know, more and more activity and so we hope that that will be the case going forward. But it's not that we have a closed list, it's not like a pre-qualified list doing architectural work for DDC, it's that we actually hire a set of contractors and then work with those contractors. So it's not like a standing list that you put your name in and you get on the list, you actually have a contract with us and then you get

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committee on finance jointly with committee on contracts 267 work. So doing that, again, we feel that we have made, you know significant in-roads there and we hope to try to do more.

COUNCIL MEMBER CUMBO: Let me ask you, and please correct me in my questioning, because you may have answered it, but I'm trying to have a greater understanding. Of the listing of architects or pre-qualified architects that you utilize, how many is that in total?

DAVID RESNICK: Well out of the last 20, 15 of them have minority or women-owned firms. [interpose]

COUNCIL MEMBER CUMBO: But what is the total number of architects?

DAVID RESNICK: About... let's see, we have probably about 100, but I will have to get back to you with the total number; I don't have it on the top of my head.

COUNCIL MEMBER CUMBO: So the rough estimate is about 100 architects and I'm just utilizing architects right now. [crosstalk]

DAVID RESNICK: This is over the past $\sin x$; eight years. Right.

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS COUNCIL MEMBER CUMBO: Okay. And of 3 those 100, you would say about 15 are minority, women-owned business, or minority or women architects 4 5 or firms? DAVID RESNICK: Of the last, most recent 6 7 group of 20, 15 of those 20 were minority or womenowned firms. If you look at the dollar value going 8 to all those contracts, almost 50 percent of the 9 10 dollar value going to those contracts went to firms 11 with partners that were minority or women. 12 COUNCIL MEMBER CUMBO: I'm confused when 13 you say the 15 of 20... [crosstalk] 14 DAVID RESNICK: But it ... COUNCIL MEMBER CUMBO: I mean most 15 recently you brought in additional 20 or? 16 [interpose] 17 DAVID RESNICK: Yeah, we do this in 18 19 groups, so we have a group of 20 architects; they get work for two years and then we have a new [bell] 20 21 group of 20 architects; they get work... so I'm 22 simplifying it, but it's something like that, right,

24

23

so.

4 list or does your list get narrower? [crosstalk]

don't just continually expand the list.

DAVID RESNICK: No, no; we renew groups
of 20 and then we issue work to that group of 20, we

COUNCIL MEMBER CUMBO: I'd be curious to know in some ways... and my last question on this... with the MWBE standpoint of this, how many of those are actually separated out of the women; how many are actually minority architects?

DAVID RESNICK: But I would have to get back to you with that, I don't have the breakdown of the distribution.

COUNCIL MEMBER CUMBO: Okay. That would be very important to me, because in my line of work, I know many architects who complain about the challenges of not being able to qualify for these larger projects and often have to partner with larger institutions even to be considered and so [background comment] in that field it would be wonderful if...

[interpose]

DAVID RESNICK: Right.

COUNCIL MEMBER CUMBO: if there was more of an opportunity for particularly minority architects, [background comment] as well as others, in terms of engineers and everything and construction and all of that going on, that they would have a real place and a real opportunity to know that this is the process, this is how you participate in the process; this is the renewal; it happens every two years... [interpose]

DAVID RESNICK: Right.

COUNCIL MEMBER CUMBO: I don't know if this happens through alumni associations or what's the most effective way to go about it or AIA or [background comments] all of these different organizations.

DAVID RESNICK: Certainly through AIA; that is a great outlet for this and what I will say is maybe you can actually help make folks aware that we have a set of these contracts that are specifically for small firms and we recognize that historically the smaller firms are disadvantaged, you know and for the most part, many of the minority, women-owned firms were the smaller firms, so it disproportionately affected them and in order to

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 271
kinda set that balance back and allow for these
smaller firms to compete for the smaller projects,
[background comment] where in fact we get better
service, because we're working directly with the
principals and not it's not a low priority for a big
office. We have these contracts set aside for small
firms with less than 10 staff, and when we do those
calls for proposals, you know, help us make everyone
aware, hey, you know we… we welcome it, you know,
please respond and it happens [crosstalk]
COUNCIL MEMBER CUMBO: Definitely.
DAVID RESNICK: every two years and you
know, we would be happy to let you know when we're
gonna issue those and you know, we would very much
welcome that kind of partnership.
COUNCIL MEMBER CUMBO: My office
personally would like to participate in that.
DAVID RESNICK: 'Kay.
COUNCIL MEMBER CUMBO: Thank you.
DAVID RESNICK: 'Kay.
CHAIRPERSON FERRERAS: Thank you Council
Member Cumbo and I just wanted to have one more
question before we wrap up [interpose]

DAVID RESNICK: Okay.

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CHAIRPERSON FERRERAS: specific to Superstorm Sandy; are you experiencing difficulties with the approval of hurricane projects in your portfolio?

DAVID RESNICK: For Sandy we did three sets of projects. There were the emergency sidewalk repair and tree stump removal, which was a citywide project, the reconstruction of beach facilities in Coney Island, Rockaway and Staten Island and roadway reconstruction projects in Rockaways and Staten Island. We have not had difficulty with the approval of those projects; the reimbursement, the postcompletion reimbursement is not something that, you know we're, you know, presently struggling with, OMB I know is working hard on this, but in terms of delivering the work, it was done; some of it was done under emergency procurements [crosstalk, background comments]. So that work was done; we did not really experience difficulty with the... [interpose]

CHAIRPERSON FERRERAS: Okav. actually amazed at the fact that you said delays, because everyone has delays, but I'm recognizing... we've done the work; we just haven't gotten paid for it.

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 273 DAVID RESNICK: Yeah. 3 CHAIRPERSON FERRERAS: which is where the challenges... [crosstalk] 4 5 DAVID RESNICK: Right, it's the 6 reimbursement side that's dicey. CHAIRPERSON FERRERAS: Yes. So I thank 7 8 you again for your testimony, and I'm looking forward to meeting with you again in the Executive Budget. 9 10 DAVID RESNICK: Likewise. 11 CHAIRPERSON FERRERAS: Thank you. DAVID RESNICK: Thank you very much. 12 13 CHAIRPERSON FERRERAS: We are gonna have 14 a two-minute break so that we can kind of regroup and we will then begin our testimony and hearing from 15 Comptroller Stringer. 16 17 [pause] [qavel 18 19 CHAIRPERSON FERRERAS: Good afternoon and welcome to the first day of the Council's Preliminary 20 21 Budget Hearing. My name is Julissa Ferreras and I am 22 the Chair of the Finance Committee. So far we have heard from OMB, the Department of Finance, and the 23 24 Department of Design and Construction. We will now 25 hear testimony from the New York City Comptroller,

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 27

Scott Stringer. In the interest of time, I will

forego an opening statement. Comptroller Stringer,

you may begin.

SCOTT STRINGER: Well thank you

Chairperson Ferreras and members of the Finance

Committee; I welcome the chance to address all of you

today about the preliminary budget.

Joining me here are my Deputy Comptroller for Budget, Tim Mulligan and my Director for City Legislative Affairs, Nivardo Lopez.

I'm here to present my analysis of the preliminary 2015 budget and the Financial Plan for FY 2015-2018. My comments will focus on new revenue and expense projections for my office, as well as ongoing challenges to our budget. Before I discuss the City's finances I wanted to take a few moments to talk about the City's economy.

Nearly five years since the end of the recession, our economy continues its recovery, although more slowly than we would like. In 2013 the City added over 96,000 private sector jobs, the most in any calendar year since 1999. We've gained back the number of jobs lost in the recession and then some, adding nearly 5 percent more. Private sector

jobs have grown fastest by over 6 percent from the pre-recession peak and the City has seen job creation across many sectors of the economy, including professional and business services, up nearly 5 percent, leisure and hospitality up over 20 percent and education and health services up over 16 percent. As a result of this growth, the City's unemployment rate recently began to improve, ending 2013 one percent lower, the same point from the year before. But this news has been tempered by the fact that not all aspects of the economy have reclaimed their pre-recession momentum.

New York City workers have not kept pace with the cost of living that is one of the highest in the country. In fact, working families in the City have seen their incomes grow more slowly than the rest of the nation. Wages in the City were growing as fast as 8 percent in 2008, but since the recession that pace has slowed to 2 percent every year. This divergence between stagnant wages and rising costs of living is one reason why I have proposed allowing the City to set its on minimum wage; no one who works a full week should have to live in poverty or live

committee on finance jointly with committee on contracts 276 precariously pay check to pay check, but that's the reality for too many New Yorkers. Many other cities have a higher minimum wage than New York City and several have enacted their own minimum wages, helping millions of working families in the process.

While many in our city continue to suffer from the long tail of the great recession, our economic recovery has strengthened the City's budgetary outlook. The Financial Plan released in November 2013 was the first time in memory in which the next year's budget was balanced prior to a preliminary budget. Over \$400 million of the cuts that usually make up the springtime budget dance were restored in advance. The February Financial Plan increases the 2014 budget to \$73.82 billion and the FY 2015 budget to \$73.71 billion. The plan recognizes and additional \$1.5 billion in tax revenue, the result of a modest economic recovery I spoke of earlier.

These additional resources, coupled with savings, particularly the \$364 million in reduced debt service costs enabled the City to launch some important new policy initiatives, like the Municipal ID, relieving NYCHA of the burden of paying for its

committee on finance jointly with committee on contracts 277 own police protection and the cap on rental costs of people living with HIV AIDS. In addition, this new revenue allowed the City to add \$300 million to its General Reserve and \$1 billion to the Retiree Health Benefit Trust, moves that I believe were very prudent.

Looking at the entire Financial Plan
period from 2014-2018, annual budgetary growth is
only 2.1 percent. The FY 2015 budget has grown by
\$970 million since the November plan. \$530 million
of the increase in the FY 2015 budget is supported by
Mayor de Blasio's plan to implement a personal income
tax surcharge on high-income earners to pay for
expansions of the City's pre-Kindergarten and afterschool programs for middle schoolers. I support the
PIT surcharge, but let's be clear, it is Albany's
responsibility to ensure a stable, consistent revenue
stream for pre-K and if the State is unwilling to
allow the City to implement a PIT surcharge, Albany
must identify an alternative source of funding that
is reliable.

Certain other areas of the budget are driving this growth. For instance, costs related to debt service and health insurance are both growing by

8 percent or more, yet the single largest portion of the budget, salaries and wages, is planned to grow at only one percent per year for the Financial Plan period. The reason for this is lack of funding for collective bargaining agreements, which I'll talk about towards the end of my testimony.

All told, the February Financial Plan represents a City budget that has relatively small out-year gaps; I expect tax revenues to be slightly higher than City Hall's forecast in each of the fiscal years of the Financial Plan, driven primarily by additional strength in the property tax. We project additional tax revenues of \$860 million in FY 2014 and 2015.

Now, at the same time, my office foresees some additional risks as well. We estimate that uniformed overtime spending in the NYPD and Department of Correction will exceed the budgeted amount by \$128 million in FY14 and \$122 million in FY15. Also, lower than estimated Medicaid reimbursements in the DOE could increase the risks to the Financial Plan by \$30 million in 2014 and \$110 million in 2015.

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Now while my projections of greater available revenues are undoubtedly good news, it is tempered by the ongoing uncertainty in the City's budget, unsettled municipal union contracts. As I said when the preliminary budget was first released, the Achilles heel of our city's budget is the insufficient funds to support the necessary collective bargaining agreements for all of the City's municipal labor unions. As you all know, all of the City's bargaining units are working under expired contracts, the cost of settling these contracts is a significant outstanding risk to the City budget.

As I have said, the Administration should be commended for adding \$300 million to the General Reserve and \$1 billion to the Retiree Health Benefit Trust. The only monies reserved explicitly for outstanding labor contracts are the few hundred million that were allocated by the prior administration to support a measly 1.25 percent increase.

For the City to maintain its strong fiscal tradition, it is critical that there be resolution of the contracts or a template for

resolution that includes clarity as to the extent of the retroactive pay obligations by June 30th. I think this is very important; we need a template for resolution prior to the budget passing. Without some framework for contract settlements in place prior to the end of the fiscal year, the City will be forced to adopt an FY 2015 budget without knowing the full extent of its expenses. Our solid reputation of 35 years of on-time balanced budgets demand more of all of us; while there is no single solution to our budget challenges, there are many potential sources of revenue and savings that should be considered.

sharing, New York City is the only city in the State that does not receive this funding and we've lost nearly a billion dollars over the last three years. The City needs to collect the school aid due to it under the Campaign for Fiscal Equity Decision. The DOE needs to do a better job of securing Federal Medicaid funds for special education services. Every year the Department of Education leaves hundreds of millions of dollars on the table. The State and Federal Government need to ensure that New York City receives its fair share of the \$8 billion Federal

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 281

Medicaid Waiver. Revenue from Albany and Washington

is critical, but the City itself has to be willing to

identify agency efficiencies that don't reduce

service or hurt vulnerable population, but let's look

at some of these efficiencies.

We have to create savings through productivity and benefit reforms, including healthcare costs, reforming tax incentive programs to focus only on those programs that are successful, rather than needlessly subsidizing activities at the taxpayer's expense and realizing savings from ending the budget dance and member item reform.

I look forward to working collaboratively with the City Council to address these and other fiscal challenges. Our office will do its part to generate additional savings in the FY 2015 debt service through aggressive refinancing and to help the Administration identify resources from prior year payables that are no longer needed.

I wanna thank you and congratulate you,

Madame Chair, as Chair of the Finance Committee; I

look forward to a very long, productive relationship

with the Council and many of you I've known a long

time; I think this is a great opportunity to get our

committee on finance jointly with committee on contracts 282 fiscal health in order, but also protect the people of this great city, all the people of this great city. Thank you for giving me this opportunity.

CHAIRPERSON FERRERAS: Thank you. Thank you for testifying before our committee and I too look forward to our partnership.

Can you give me some background or more clarity; when you identified the additional risk, I know that you mentioned the \$128 million in FY 2014 and \$122 million in FY 2015, so where is the... where is this coming from and if you can kinda walk me through that?

SCOTT STRINGER: You know we looked at different, you know aspects of the budget, you know, our economists and our deputy budget director, and we seem to think that we're gonna see a much more needed expenditure in those areas. So part of what I think we have to look at long term is to identify through oversight; through hearings, why we seem to be paying that overtime, but I think we do have to recognize that this offsets some of our revenue projections and I would put it in as a risk to the budget; we'll have to see what the agencies say, but this what we

committee on Finance Jointly with committee on contracts 283 identify as things that the Council perhaps could look at through your own hearings.

CHAIRPERSON FERRERAS: Absolutely. And you know, we will follow up and obviously this is something that you've identified as part of, I guess a track that's happening.

I wanted to speak about pre-K and you know, FY 2015 preliminary budget includes the \$530 million to support the Mayor's proposed expansion on UPK; the majority if this funding will go to the contractors; there is a need for DOE and other agencies to work together to limit contractual fraud and collusion that may occur, considering the vastness of the program and the number of contracts that will be awarded to CBOs. Do you see a role for your office in supporting this effort and are you working together with the Administration to do this?

SCOTT STRINGER: Part of what our

Charter-mandated responsibility is to register some

25,000 contracts, to review those contracts; we kick

those contracts back when they don't meet the

standard that we've set; we've already done that,

especially in the area of technology. I actually

agree with you, Madame Chair, especially as it

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS relates to DOE, whether it's outside consulting contracts, looking at different areas; we do have to scrutinize those contracts to make sure we're getting the bang for the buck and to look at issues like fraud; just this past week we issued an audit on the possibility of collusion with milk pricing within the Department of Education; we made some suggestions, but we also were forced to refer that audit to the Department of Justice, so this is a real issue; you know, we've worked on these issues since I was borough president and we looked at outside technology contracts. But the whole issue of our partnership as it relates to your role and ours will be to scrutinize those contracts and we certainly will work with you.

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CHAIRPERSON FERRERAS: And I appreciate and clearly, any time that we can partner on those and identify, it definitely makes all of our jobs easier.

SCOTT STRINGER: Sure.

CHAIRPERSON FERRERAS: And I wanna now, before I open it up to my colleagues, speak about interest rates. Most observers expect the interest rates to continue rising as the Federal Reserve

maintains its tapering of the monthly bond purchases, [background comment] in 1994 the fed backed away from the expansionary policies after the 1991 recession; it caused problems in the bond markets. These problems had little impact on the national economy but hurt the financial sector's earnings and through the City's budget. As interest rates rise over the next few years, are there risks for the City's budget?

SCOTT STRINGER: Well one of the things I think the City and the Comptroller's Office has been very successful in is taking advantage of those low interest rates; we've been able to do... before I became comptroller, you know, hundreds of millions of dollars; I think it was \$236 million, in refinancing that had I think gone to the City carpers [sic]; every time we reinforce our debt in the lower interest rate we're able to put more money into delivering services, so I think you're right to sound the alarm that what do we do when interest rates rise and I do think that will impact our budgeting going forward. Right now we are very committed to doing aggressive refinancing to take advantage of those low interest rates; I'm please to report that in our

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 286 first month in office we were able to do a bond refinancing, we refinanced debt; I think it was \$24 million that'll be part of this budget process, so we're already saving money, but I do think we have to look at where the bond market's gonna be as it relates to interest rates, because we're not going to be able to include... we can't make the usual assumption on refinancing savings if interest rates rise.

CHAIRPERSON FERRERAS: Right. And I'm hoping that that's part of the forecast and kind of watching out for that, so I appreciate the amazing savings that you were able to do and beyond...

[crosstalk]

SCOTT STRINGER: But we do have time; I mean the rates are not up; we are gonna work with OMB, we're going to knock on the door and say look, this is a real opportunity for us to get every dollar we can in terms of refinancing our debt and we'll certainly report to the Council on this as well.

CHAIRPERSON FERRERAS: We greatly
appreciate that. I'm going to open up to my
colleagues again; the question session will have a
five-minute clock and if needed we'll have a second

committee on Finance Jointly with committee on contracts 287 round, but I'm sure the Comptroller is gonna answer all your questions in five minutes. So Council...

[interpose]

SCOTT STRINGER: It's been a long day.

CHAIRPERSON FERRERAS: [laughter]

Council Member Levine, followed by Council Member

Cumbo.

COUNCIL MEMBER LEVINE: Thank you Madame
Chair and welcome Mr. Comptroller. You mentioned
several policies which I strongly support that I can
imagine hearing push-back from the business community
on. For example, raising the minimum wage, they
might say well, it'll chase jobs out of the City; a
personal income tax surcharge on the wealthy, well
people will move to Florida. Can you comment on your
assessment of the validity of those arguments?

what I really think, Mark... well and we should look at this budget through this lens, it seems to me; you can be progressive, right, and also be fiscally responsible; being progressive and being fiscally responsible is not mutual exclusive. And what I would say to both the business community and progressives who want very much to lift everybody up

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS economically, we have got to bridge this divide and that's gonna take less rhetoric and more substantive discussion as to where this economy is. And part of my job as comptroller is to make sure that we recognize what we can do on behalf of the people and what we can't do, and your question about the minimum wage is a perfect intersection between business and the people in our community, so I would argue to everybody that if we were to raise, just taking \$11 minimum wage increase, we would pump \$2 billion into economies that do not have that added revenue; that money would be used to buy goods at stores, to go to clothing stores, put food on the table, so a minimum wage is not just to lift up some of the people struggling in our city, but it's also good for business. But we've gotta begin to have that conversation with the business community; we can't put them here, and we operate here, because we're never gonna close the income gap, we're never going to be able to bring people together and again, you can think about that kind of unification of our agendas as a progressive and I think we should think about that a little more during our budget

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COUNCIL MEMBER LEVINE: You have a history in Albany, way back in your past, so could you explain to us what this revenue-sharing thing is and how in the world New York City is the only municipality in the State which doesn't get a share of that?

SCOTT STRINGER: Well all that... you know, as a former chair of the City's Committee, when I served in the State Assembly, you know part of what New York City was able to access was a revenuesharing funding that all the big cities will receive -- Buffalo, Rochester. Three years ago, believe it or not, you know, like the commuter tax, revenuesharing became a thing of the past and we've lost... I think last year we lost \$327 million, but every year, going back three years, we lost \$300 million. when times were good, people didn't notice, but now times are getting a little more difficult for people in the City; we have to do a whole lot more with a whole lot less, so think about this -- we've lost a billion dollars in revenue-sharing, we are owed \$2.7 billion with a CFE lawsuit, and let's face it, by any measure we send a whole lot more money to Albany than we get back and the tradition of the City has never

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 290 been to want an equal share, we know we have resources, we know we've got wealthy folks, we know we create jobs, we expand this economy; we know that New York City is the economic engine of the city, so we never asked for a quid pro quo -- we give you; you give us back -- but this getting to the point where there is real discrimination against New York City, New York City children, New York City programs, but here's what's happening, every time you dent us you make it more difficult for the rest of the state to jumpstart their economy because we are a multiplier in this City, and I do think we need to have a strategy and I comment the legislators in this Council and the Council Speaker for recognizing, with the Mayor, that until we change the rules, you know Albany is where it ends for us and that's why so much of what we have to deal with budget-wise is in Albany's hands and we've gotta make it clear that it's not just about our city, but it's about the whole state. I think people learned that lesson after 9/11, I think people learned that lesson through different crises, that you've gotta keep the New York City economy strong and that goes back to the whole reason why the City was saved from

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committee on finance jointly with committee on contracts 291 bankruptcy back in the 70's; it was because people knew back then, 45 years ago, that if we did not save New York City, then the State would be in peril; I think you, Carey [sic] talked about that, and there could be national implications; that hasn't changed in 40 years.

COUNCIL MEMBER LEVINE: Thank you. And lastly, very quickly. You know I chair the Parks Committee; Parks' capital projects in New York routinely take four years, there's been cases that have taken five years or more; is this a matter your office might be interested in looking at?

SCOTT STRINGER: Yeah I'm looking forward in your role as Chair of the Parks Department to look at capital funding issues, how we can streamline them and more importantly, [bell] how we can monitor them. Part of what we're doing now internally in our first 100 days is looking at ways we can improve contracting, making it possible for not-for-profits to get paid in a more quick way and contracts who do good work; we have a role in that, and I wanna work with you, especially where there's large contracts and park improvements that perhaps have been taking way too long and nobody seems to know where the money

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS is and so I think part of my job is to work with you 3 as chair to look at that funding step and I know we're already... our staffs are already talking and I'm 4 excited about that. 5 6 COUNCIL MEMBER LEVINE: Thank you. CHAIRPERSON FERRERAS: Thank you Council 7 8 Member Levine. Council Member Cumbo, followed by Council Member Rosenthal. 9 10 COUNCIL MEMBER CUMBO: Thank you Madame 11 Chair. How are you? SCOTT STRINGER: Good to see you up here. 12 13 COUNCIL MEMBER CUMBO: [laugh] So good to 14 see you as well. SCOTT STRINGER: Thank you. 15 COUNCIL MEMBER CUMBO: I wanted to ask 16 17 you a question; I've always been very excited about many of the initiatives, many of your ideas, many of 18 your goals that I heard throughout the last year and 19 20 there was one that gave me calls for concern and I 21 see it written here in a way that doesn't resolve it as of yet; as a former not-for-profit leader, the 22

member item discussion is always one that's very

how member items should look in this new

close to home and wanted to know how your thoughts on

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administration; I wanted to know your thoughts and opinions on it and has it evolved from your initial policy papers that I have read on it [background comment] in terms of what it should look like and what it should look like today?

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SCOTT STRINGER: Well I have to admit, you're not the first Council Member to express concerns over some of my reports related to member item reform and you're certainly right to raise that issue. Let me say a couple of things. First of all, the good news and I think was very wise, is if you look at the November plan and one of the reasons why I think we will have less pressure going forward is the November plan baked in roughly \$400 million in Council initiatives that are already in place. think that's very significant for two reasons: 1. it's transparent; it's not part of a budget dance and I actually think it's a better way of budgeting because we now are not talking about that \$400 million as a risk. Going forward, go... [interpose] COUNCIL MEMBER CUMBO: As what?

SCOTT STRINGER: As risk, right? Going forward, I think there are policy decisions that have to be made as you distribute member items, so for

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS example, I said a couple of years I thought it was pretty ridiculous that one council member would get say \$800,000 representing the Upper East Side, but Ydanis Rodriguez, because he has a big mouth, would get \$300,000... I don't mean that in a bad way... because an independent council member would get \$300,000; there was no base, he represents my old neighborhood, one of the poorest districts in the City, and the Upper East Side is doing pretty well economically. So there has to be a recognition that either you maintain equal distribution, you look at a needs system in a rational way, not to take away from any group, but Council speakers talked about putting out ideas like that I think we should explore that, or we just recognize a different funding stream that takes the politics out of member item distribution but still gets that money to the senior centers, the little leagues and the like. And I just think there's a broader discussion that has to happen. believe that this new Council is ready for that discussion, is ready for that debate and I look forward to working with you. I am not trying to say that our ideas in our report are the only ideas out there, but I think that if you look at it through the

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 295

lens of what is best, you know from a reform

perspective and now I will tell you as Comptroller,

perhaps we could have a discussion with the Finance

Chair about how to create a system that actually

makes sense from a budget perspective.

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COUNCIL MEMBER CUMBO: Thank you. I just wanted to follow up with that to say, in no way do I advocate at all for a member item program or way of distributing funding going away at all; I think that the initiatives are great and we should continue with the initiatives, but it's also very important that the member item program exists for all of the obvious reasons, but just wanna state for the record, there are so many organizations and when you put it through a competitive proposal process of some sort, the most talented and greatest organizations, the most dynamic leaders, often do not fulfill the requirements of a proposal in terms of producing the most dynamic, well-written and credible proposal in the world and having that power in the hands of your local elected official I know has always been so very meaningful and it has always been so very important for so many of the organizations that that elected official who knows the group, goes to the programs, has sat and

committee on finance jointly with committee on contracts 296 met and talked about the dreams and aspirations, for that power to remain in the hands of that Council Member is so very important and just wanted to state that... [interpose]

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SCOTT STRINGER: So could I just say... I don't think there... [interpose]

COUNCIL MEMBER CUMBO: Please.

SCOTT STRINGER: should be an RFP process, because in part, you know, you know this in your previous life, that there are some organizations that have the ability to hire grant writers and [bell] experts to go out there and basically win that grant or win that RFP, but that's not what we're talking about here; we have to fund the organizations that don't have those resources, that are doing amazing things in the communities that, you're right, only you as an elected official, 'cause you visit those groups, understand it. But we also have to have balance, that the member item process has to be transparent and gives everybody an opportunity and I'm talking not about the local Council Member taking the money, right; we've had some bad politicians who've taken money and they shouldn't have, so I wouldn't say it's all good, but the vast, vast

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS majority of elected officials use that money and improve people's lives. But here's what I think is unfair; you know where to go in your district; I know who you are and I know your record, but you should go with the same money as a member from a wealthy district; why should you get \$500,000 because you challenged the Mayor or the Council leadership or even the Comptroller and your money gets cut? days are over. You should walk into your district with the same money as everybody else, and there should be special ways to work with this Mayor, who I believe really wants to eradicate poverty, create opportunities for people who have been shut out, and this is what you're exploring now with rules reform and making sure that you go to your district with the same resources.

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council Member Cumbo: I agree that I should get \$10 million to distribute equitably throughout my district [laughter] and I just wanna say that that same thought process, in terms of how we're looking at the member items, which is such a small part of our budget; I feel that that same way of thinking should be throughout the entire budget process, throughout all of the different agencies;

committee on finance jointly with committee on contracts 298 how do we level that playing field and start to think about just what you're talking about, but on all levels, on all agencies, all throughout government, and I think this is a great start, but there's so much more that needs to be done. [interpose]

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SCOTT STRINGER: And you... and you know how you do it; it's called oversight. We spend so much time... this is from my perspective... and by the way, I'm a State Assembly Member; we got member items, so I don't want you to think I'm here... like I've never touched a member item, but we spent more time on the budget dance related to member items than doing the kinda oversight hearings. So if we could take that and resolve that, there's more money to go... there's more time to look at agencies, to look at money in those agencies and how it gets distributed. There's more money, or there's more time for you to call our office and say, we need an audit here, wake up Comptroller's Office, we need to see what's going on here; let's work together as opposed to everybody worrying about those member items; takes up 80 percent of the budget debate when we should do it the other way around. I'll work with you on it.

COUNCIL MEMBER CUMBO: Thank you.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 299

2	CHAIRPERSON FERRERAS: Thank you Council
3	Member Cumbo and thank you, Comptroller. I just
4	wanted to do [background comment] a little bit of
5	follow-up when it comes to the… you know, clearly
6	we're having member items discussions internally
7	through Rules Reform and through other members, but I
8	just wanted to say that we do also have a process
9	internally in making sure that organizations fill out
10	the proper paperwork and have all the, you know, go
11	through all the processes that we've established; you
12	have your own set, so there is a lot of check and
13	balance for these dollars. And now we will have
14	Council Member Rosenthal, followed by Council Member
15	Rodriguez.

COUNCIL MEMBER ROSENTHAL: Thank you so much Chair Ferreras. Mr. Comptroller, what a breath of fresh air.

19 SCOTT STRINGER: Thank you Council
20 Member.

COUNCIL MEMBER ROSENTHAL: Thank you so much... [crosstalk]

SCOTT STRINGER: Nice to see you up there.

2 COUNCIL MEMBER ROSENTHAL: I especially
3 your answer to Council Member Cumbo's question and
4 any help we can get on that I really appreciate.

[crosstalk]

SCOTT STRINGER: We'll work together.

COUNCIL MEMBER ROSENTHAL: So I'm gonna go on to compliment you about three more things.

What you... [crosstalk]

SCOTT STRINGER: My lucky day.

COUNCIL MEMBER ROSENTHAL: unearthed with the collusion in the milk industry, thank you so much and it opens the door... I don't know about illegal activity, but it's I'm sure just the tip of the iceberg of all the contracting issues and I so appreciate your starting there and getting it exposed and there's much more work to be done. As Chair of the Contracts Committee, I hope to have a chance to work with you on all of this stuff. I really appreciated two particular things you mentioned in your testimony; the piece about the Medicaid reimbursements for special ed, that's, I agree with you, at risk, but you know, I hope this administration puts in some extra resources so it won't be at risk... [interpose]

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SCOTT STRINGER: Right.

would be terrific if... you know we should be getting those reimbursements, and I appreciate that your office is gonna have oversight on that; if there's anything we can do in the Council [background comment] to be helpful, you know, please let me know. I also very much appreciated what you had to say about the \$400 million being baselined and you know, the extent that you should bring that up here and I raised it earlier with the Director of OMB, [background comment] I really hope that all of that stays baselined when we next see it in the Executive Budget. So I really appreciate your bringing that up.

You mentioned in your testimony one thing in particular; you were talking... it's an issue that I've talked about a lot, which is why I'm honing in on it; the notion that our tax incentive programs shouldn't be focused on those who need it the least, but instead on those who need it the most. Are there any areas in particular you're looking at when you mentioned that and how can we work together?

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SCOTT STRINGER: So couple things; first
I appreciate you identifying the milk audit and some
of these issues... [interpose]

COUNCIL MEMBER ROSENTHAL: Yeah.

SCOTT STRINGER: as Chair of the Contracts Committee, this is an opportunity for us to collaborate, because out of some of these audits will come ideas for legislation and we are concerned about the outside consulting contracts; I'm focusing on technology; we have things in the works that we've already... some we've released, and we'd love to work with the Council and you as Chair so that we can identify ways to clean this up. In terms of the tax abatement programs, you're absolutely right, there's a lot out there and you know, I am not suggesting that we eliminate tax incentive programs; I think we keep the ones that work, we get rid of the ones that don't and we do an analysis on a regular basis to make them more transparent. You know we have Checkbook in our office which is a website and a real opportunity to comb through those; we hope to build into that website more opportunity to look at those incentive programs, but this is what we've gonna have to focus on. Look, the economy is getting better,

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS every indicator, including the Council numbers and 3 our numbers, you know we're not that far off. we're coming out of this thing slowly and we are 4 going to have to look at efficiencies and we 5 6 shouldn't be giving money away unless we get something back and we just haven't calculated and put 8 together that analysis and this is something we 9 should work together on and we will. 10 COUNCIL MEMBER ROSENTHAL: Again, breath 11

of fresh air... [interpose]

SCOTT STRINGER: Thank you.

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COUNCIL MEMBER ROSENTHAL: thank you very much for getting... [interpose]

> SCOTT STRINGER: Thank you.

COUNCIL MEMBER ROSENTHAL: all of this aired in public. You know there's one last thing I wanna ask you about and that's the DHS contract that you and I both have fought against at the 95th Street shelter in particular and I just... I'd love to talk to you offline or [background comment] or here, just sort of wondering where we are; last I heard, you know the only reason the contract didn't... your office did a brilliant job of shutting it down for technical reasons; the contractor was being paid on a month to

month basis; I know the emergency supposedly ended at the end of December; perhaps the Administration issued a new emergency, so is that allowing them to be paid, and again, what can we do from this side to help you in ending this particularly egregious contracting process? Thank you. [crosstalk]

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SCOTT STRINGER: Well your... your work on 95th Street is well-known in the community and I commend you for that work; I wanna give... you know, my predecessor, John Liu actually worked on [bell] you know, I worked with you as Borough President; he was the comptroller; there is now litigation based on his rejection of that contract. I think... two things I think we should look at -- it's my hope that on a lot of these contracts the comptroller doesn't use the registration as the way to make policy, right? the end of it, you know we're kinda lost when it gets to that point. I will use that power when I think there's fraud or real issues, but at the end of the day we're not solving something. We've gotta look at this contracts early on in the process; that's why we're going to use some of our auditors and create an early warning system, whether it's technology or in some of these contracts that have been plaguing the

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS City, we have to set that up; we should be involved and you know, maybe the Council too should be involve din the pre-bid conferences and not to impede people getting their business done, but just to red flag some of these issues and we'll work with you on that as well, because you don't wanna get to a point where we're in a lawsuit, but I also would urge you in your capacity as a local Council Member, not Chair of the Contracts Committee, if you could call up the people who are overseeing that facility in the Administration and get them in there, I would appreciate it, because I think there's a lot of other elected officials who are raising concerns about these places that we're spending \$3,000 a month; people aren't getting services, and there's some real issues, and this is now how we should treat our homeless population and perhaps building permanent housing is a long goal, but we have to also look at these places. COUNCIL MEMBER ROSENTHAL: Yeah, I'm with you, I've got 20 calls that haven't been returned, so

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SCOTT STRINGER: I will call tomorrow too.

I appreciate your raising that publicly.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 306
2	COUNCIL MEMBER ROSENTHAL: Okay. And I
3	love the idea of a warning system, because that's
4	something where each individual Council Member that
5	knows their own district the best really could have
6	powerful insight, again, something that you and I
7	both experienced with that particular shelter on Wes
8	Side where we heard about it too late
9	SCOTT STRINGER: Absolutely.
10	COUNCIL MEMBER ROSENTHAL: and we
11	could've known, you know.
12	SCOTT STRINGER: That's right. That's
13	right.
14	COUNCIL MEMBER ROSENTHAL: Thank you.
15	Thank you again and congratulations [crosstalk]
16	SCOTT STRINGER: Nice to see you up
17	there.
18	COUNCIL MEMBER ROSENTHAL: on your win.
19	SCOTT STRINGER: Thank you.
20	CHAIRPERSON FERRERAS: Thank you Council
21	Member Rosenthal; we will now have Council Member
22	Rodriguez, followed by Council Member Gibson.
23	COUNCIL MEMBER RODRIGUEZ: Well,
24	congratulations to our Comptroller for all the work
25	that he's been doing and especially thank you for

your leadership on the audit that you did on the DOE milk contracts and I hope that you will continue looking at other contracts involving the DOE and see how we can bring more money back. You know City time is not over; there is many areas where we still have to clean the house, so I always say that we have the good apples and we have the bad apples everywhere -- corporations, government and contractors -- so we need to support the good ones and get rid of the bad ones. [interpose]

SCOTT STRINGER: Thank you.

for that leadership. One of my questions is about in your role as the advisory to the pension board, how can you take some leadership and bring some investment to create more economic developments, especially in underserved communities, knowing that the advisory has to you know, always guarantee that it's a safe investment, but also looking at the opportunity to create a public and private formula so that, you know, as the comptroller we can say, this major economic development initiative that we have in certain area of the City, that they have been left behind in previous administration; happened because

committee on Finance Jointly with committee on contracts 308 of the advisory, but also at the Pension Board the comptroller was able to suggest. [interpose]

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SCOTT STRINGER: So actually, you asked that question in the best possible way, because you said that obviously it has to be a good investment, so as comptroller, we oversee \$150 billion portfolio; the first job, the first fiduciary responsibility I have is to make sure that we hit the actuarial investment targets and that we protect the retirement security of 600,000 New Yorkers and that is paramount. Now within the fund there is what's called the Economic Retarget Investments, which is money that can be used not to give away money, but to use these dollars as a way of growing the fund, stabilizing the fund, in the case of real estate, and looking at ways that can also help communities. I would certainly meet with you to discuss this, we've had many discussions about how we can be helpful and at the same time make smart investments for the fund. We do carry a portfolio in affordable housing, we have an asset class in real estate; there's a lot that the fund is invested and part of what I would love to do is sit down with you and talk about this. At the end of the day though, you know

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS it's not money that you give away, it's money that you use, you know, as deals that grown the pension fund and also make sure that our investments are such 5 that we hedge, you know when times get more 6 difficult, we're not invested only in one thing. [background comment] But there is a program dedicated to economically-targeted investments that fall under the category that you talk about. COUNCIL MEMBER RODRIGUEZ: Great. that direction, of course like, I know that even in 11 12 the Dominican Republic, some present in Punta Cana in 13 the past; they were developed with some investment 14 from the comptroller and I know that you know there's... I mean from the board and I think that you 15 know like, when we look to do the right investment to 16 17 protect our pension in the future, we also would like to look at... in my own district we have the Rail Yard, 18

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207, it's larger than the Hudson Yard, so I visualize 19 20 you know some major development where we also can 21 work together and see potential project taking place in those areas. 22

> SCOTT STRINGER: Absolutely.

COUNCIL MEMBER RODRIGUEZ: My second question is about the vision... I'm sorry, the UPK

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS initiative; I believe it is important and I think that the former comptroller, John Liu, he did like a study about college readiness; I think that we should do... the Comptroller, I hope can put together like a study on the financial impact for that particular sector, the wealthiest New Yorker; if they contribute a 0.5 percent taxes, that is equal to \$900 a year, because I think that we have to take the discussion also in another direction; not only I'm making a case on how that amount of money will help the working class and the middle class, [background comment] but even thinking about how they will benefit, how by investing this \$900 a year that particular group who makes \$500,000 or more, in a 20-year range they also will benefit because we will have like the strongest middle class and the strongest [bell] working class. So my suggestion is if you can look at the possibility of taking some leadership... SCOTT STRINGER: I will. COUNCIL MEMBER RODRIGUEZ: and putting together a study, I think that it can help us too. SCOTT STRINGER: And just again, I invite

you and the Council Members into the office, we've

got a great policy in it that we're building; you

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committee on finance jointly with committee on contracts 311 know we did a lot of reports during the borough presidency and we'd love to work with you.

And my last question is about a small community-based organization. As you know, in this particular period of time, many CBOs have been going through a lot of crises because there's no huge amounts of money as we had 20 years ago to contribute to CBOs and what we do as a city is to, what the CBOs is able to do is to reimbursed and unless they have the capacity to put together like a big gala event where they raise a couple of million dollars, there's some small CBOs that even though we approved the money and we gave them \$20-30,000, they are struggling in order to be able to get the money quick, because they not necessarily have... [interpose]

met with human services organizations, I have discussed this with many people; let me just tell you right now, you've got problems in the agencies that relates to timing and paperwork, you've got timings in how you appropriate money, there's timing issues in the Comptroller's office; the whole system has to be looked at as a way of streamlining some of this.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS In the human services field, there is programs in place, computer programs in place that I think will alleviate some of that, but we've got a lot more to Now I have to tell you, before I became Comptroller I said how could it be so complicated, just computerize everything, streamline everything and just get the money to both local CBOs, the contractors who build the big buildings and we'll move on; it's very complicated and we're gonna have to struggle with technology and how we get this done and it's gonna be... and we don't have a great record in the City on technology contracts, so we're gonna have to really look at this issue in the next four years. COUNCIL MEMBER RODRIGUEZ: Great. And I know, even though Scott is raised a West Side guy,

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would like to end saying that I know; for everyone to know, even though Scott is raised a West Side guy, but he went to school in my district, so and his mother used to be the Council Member before [laughter] Stanley Michael, so now I have the honor to represent the same council district that his mother used to… [crosstalk]

SCOTT STRINGER: Did you say your neighborhood? It was my neighborhood. [laughter]

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS
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                CHAIRPERSON FERRERAS: Let's get it
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     right.
                SCOTT STRINGER:
                                  Thank you Ydanis.
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     thank you for... by the way, thank you for representing
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     the old neighborhood so well. You do a great job.
                CHAIRPERSON FERRERAS: He's blushing...
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                SCOTT STRINGER: That's never happened
     with him.
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                [laughter]
                CHAIRPERSON FERRERAS: We will now have
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     Council Member Gibson.
                COUNCIL MEMBER GIBSON: Thank you very
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    much Madame Chair. Good afternoon Mr. Comptroller
    and staff... [interpose]
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                SCOTT STRINGER: It is great to see you
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    here.
                COUNCIL MEMBER GIBSON:
                                         It's always good
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     to see you. And if I could just add, it's great to
    know that your mother is a resident of the Borough of
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     the Bronx, [laughter] yes. So you actually have a
     connection to every borough across the City; great to
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    hear. [crosstalk]
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                                  I'm workin' on it, but
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                SCOTT STRINGER:
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     thank you. [laughter]
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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 314

COUNCIL MEMBER GIBSON: Just a couple of comments that I wanted to make and I do thank you for your presence and your testimony... [interpose]

SCOTT STRINGER: Sure.

your commitment. I too share your concern about revenue-sharing; not happy about the fact that the AIM money from the State has been zeroed out for a couple of years; it's important that we continue to have those conversation, \$300 odd million is really important to our locality and as you said, New York City puts so much out that we don't get back from Albany, so that's a great concern to me.

You have always been a strong advocate of MWBE and while the State has aggressive agenda of 20 percent of goals to meet, New York City's rate has really been disappointing. We can do a lot more and I want us as a City to take the lead on contracts that are awarded by our agencies to really reflect some sort of an MWBE component. So I know that it's something that you obviously share the concerns on, so as you look at these contracts in your process, I know that you will pay greater attention to MWBE.

SCOTT STRINGER: Well uh... [laugh] well two things; first of all, as you know from your time in the Assembly, you know and how difficult it is to make the case to some of these folks that you know every time you cut New York City you hurt... you really do hurt the whole state and I look forward to working with you, given our shared experience in Albany, as to how we can really figure out a strategy that makes New York City a centerpiece of the budget discussions

COUNCIL MEMBER GIBSON: Right.

and not disrespected... [interpose]

SCOTT STRINGER: and we do need that AIM money; we've lost a billion. In terms of MWBE, look, the good news is, more firms are... more people are becoming... registering MWBE, but think about this; out of a \$10 billion procurement every year, [background comment] the City... for goods and services that the City puts forth, 3 percent of MWBE firms get the contracts; we're not going up, we're actually dropping from 5 percent. It's actually a disgrace and I will assure that; I'm not gonna say it today, but very shortly we're going to make sure through the Comptroller's Office the scrutinizing of these contracts and this issue. You wanna talk equality;

committee on finance jointly with committee on contracts 316 if you can't level the procurement playing field for people of all different backgrounds, women, minority-owned businesses, you're never gonna have equality in this city...

COUNCIL MEMBER GIBSON: Right.

SCOTT STRINGER: and it's... and let's face it, you're not gonna go to Albany and have a procurement rally, right? It just doesn't do it, right? You know, charters, pre-K, that's why people go to Albany, so we've gotta do it here... [interpose]

COUNCIL MEMBER GIBSON: Right.

SCOTT STRINGER: we've gotta do the tough work of working with these companies, these national firms and also our City agencies. Three percent for MWBEs is absolutely disgraceful... [interpose]

COUNCIL MEMBER GIBSON: Agree.

SCOTT STRINGER: we cannot stand and I wanna just say to you today, without being more forthcoming, that this is an issue that's on the top of our agenda and has been for some time. You may recall that we did a study, first-of-a-kind study where we actually talked to MWBEs, hundreds of MWBE organizations, found what the troubles are, how come they're not accessing those contracts and it's

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 317 inexcusable that resources and mentoring is not being put into place.

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COUNCIL MEMBER GIBSON: Right. two other topics I wanted to bring up that you already shared; the outside consulting contracts I know you continue to look at; I'm a firm believer in looking in our own house at hidden talent we have here locally before we start to look to outside consulting contracts. The DHS contracts that Council Member Rosenthal talked about is always of great concern because I represent the largest concentration of homeless shelters throughout the City; I represent the PATH center, the intake site for all of New York City's homeless community, so previously the Administration had this emergency status that they kind of used [background comment] in order to, you know, site many of the shelters; I am of concern, and I've said this to the DHS Commissioner, the Borough of the Bronx cannot be used as the dumping ground for all homeless families and as long as I am here, I will not allow that to happen, [bell] it is of concern as we move forward; I know that we have instances where there could be deemed an emergency, but looking at these contracts and giving

multimillion dollar contracts to many of these providers has to really be analyzed, because at the end of the day it's communities of color, it's poor communities that continue to shoulder what I always call a citywide problem, not a Bronx problem, but a citywide problem. So I know that, you know, you share my concerns and as we move forward I really need us to look what... a better opportunity at some of these contracts that come before us as it relates to homeless facilities in New York City.

SCOTT STRINGER: Let me just say quickly, first of all, I think we're very lucky that we have a deputy mayor for Human Service and Social Service, Lilliam, that we can talk to, so I really think that the Mayor appointed somebody who has tremendous experience in these issues. We've gotta do two things, we have the record number of homeless people in our shelters and we now have an HRA commissioner who has real experience actually on the ground there, but we have 22,000 children who are in these shelters every night, so we can't oppose shelters, right, but we can come up with a plan that's workable for communities where there are appropriate settings and within the shelter system; we also have to guarantee

that the services are being delivered. So I'll work with you; no community should be a dumping ground and no community should not also recognize that we have to share the homeless crisis together in every borough and every community because it's the only way we're gonna reduce the children in these shelters. I mean it's just amazing that in this day and age and in this city that we have kids who routinely spend the night in homeless shelters, they're living in a homeless shelter; that child is... every child in a homeless shelter, as we know, you know, they're not gonna get the technology and the reading and the writing and the work that they need to succeed and that's discrimination.

CHAIRPERSON FERRERAS: Thank you Council
Member Gibson. I just wanted to also remind you that
on Thursday, March 20th we will have the small
business component of these hearings and you
definitely can ask some specifics on that also.
Again, congratulations; thank you so much for coming
to testify. [crosstalk]

SCOTT STRINGER: Congratulations. I really look forward to working with Julissa, you're...

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS you... you... it's great up there. Thank you. [crosstalk] 3 CHAIRPERSON FERRERAS: It's gonna be 4 great. Thank you. [crosstalk] 5 6 SCOTT STRINGER: Thank you very much. 7 Thank you everybody. [crosstalk] CHAIRPERSON FERRERAS: Thank you very, 8 very much. 9 10 SCOTT STRINGER: Thank you. CHAIRPERSON FERRERAS: And we're gonna 11 take a two-minute break so that we can readjust 12 13 paperwork and we'll be joined by the... [background 14 comment] by the Independent Budget Office. 15 [pause] CHAIRPERSON FERRERAS: Good afternoon. 16 Welcome to the first day of the Council's Preliminary 17 Budget Hearing; my name is Julissa Ferreras and I 18 19 Chair the Finance Committee. So far we have heard from OMB, the Department of Finance, the Department 20 21 of Design and Construction and the Comptroller. 22 will now hear testimony from Ronnie Lowenstein, the Director of the Office of Independent... the 23 Independent Budget Office. Thank you. You may begin 24

your testimony.

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RONNIE LOWENSTEIN: First of all, thank you very much for the opportunity to testify, I really look fo... my colleagues and I all look forward to working with the new Council and you in your new role and answering your questions both today and in the months ahead. In the effort to save some amount of time here, I'm not gonna read the testimony, I'm gonna spare you that, but I am gonna take a minute... couple of minutes and just give you the highlights, talk it through; you've got the testimony in front of you, and equally important, the tables that underlie all of our numbers.

Let me begin with the bottom line; under the Mayor's preliminary budget we expect the City to end the current fiscal year with a \$2 billion surplus that's \$244 million more than projected by the Administration; assuming that \$2 billion is used to prepay expenses for next year, we're also anticipating a surplus for next year as well; that surplus would be \$1.2 billion, as compared to OMB, which is not anticipating any surplus at all for next year.

As you've been hearing all day however, there's one gigantic caveat to this particular

committee on finance jointly with committee on contracts 322 forecast, which is that the fiscal outlook could look very, very different, depending upon what happens to the labor settlements.

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To see how we arrived at these figures, let me start with economics for a moment. expecting the City of New York to add an average of 68,000 jobs a year over the next three years; that's down about a sixth from the previous three years, when we were adding an average of 81,000 jobs a year. As in recent years, we're expecting the bulk of the jobs to come out of a relatively small number of industries; it's education and health, it's professional and business services, it's retail trade and leisure and hospitality. One important sector that we're not expecting to add lots of jobs in is of course the securities industry, we're expecting that a combination of tighter regulation, plus rising interest rates is really going to certainly slow growth within the industry, prevent the hiring of lots of new people, when people in this industry are earning on average 300 and... roughly \$350,000 a year compared with an average of about \$75,000 a year in other industries, each of those securities jobs are hugely important, which is why a tradition for many

committee on finance jointly with committee on contracts 323 years now that the industry has been the engine of the City's economy.

I think one of the huge assumptions behind our forecast is that the City really can continue to add a solid number of jobs each year and I would say that you know, high 60s really is solid growth without more oomph coming out of the securities sector.

Okay, so that economic forecast translates into a revenue forecast of steady, moderate increases in taxes. We have it averaging 5.3 percent a year on average over the course of the financial plan. Our forecast of tax revenues is about \$300 million more than the Administration's for this year and more than a billion dollars more for next year; there are bigger differences in the out years.

The differences are due in part to our forecast of stronger U.S. growth and stronger local economic growth than the Administration is expecting, and not surprisingly, the biggest differences in the tax forecast come in those taxes that are most variable with the economy and in particular, the personal income tax and the business income taxes.

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I should say that the Council Finance forecast, which we just received, is wonderful; that's largely cus...; [laughter] at least for this year and next year it's very similar to ours, there's only less than one percent difference in tax revenue forecast between IBO and Council Finance for both this year and next. But here again, the differences do grow over the course of the financial plan.

Turning to the spending side of the budget, under the Mayor's preliminary budget proposal we projected expenditure growth will average about 2.6 percent a year, which is roughly half the level that we're expecting tax revenues to grow out, which is important. Of course, that level of spending growth could be very, very different, depending upon what happens with the labor settlements.

I also wanted to take a moment to note that our forecast does include the \$500 million that the Administration is anticipating in pre-K and after-school, but because that's completely offset by the additional funds coming from the personal income tax increase on high-income earners, they net out and there's no impact on the budget gap. And finally, I want to say that there are a few areas where IBO's

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 325
spending forecast also differs from that of the
Administration; the biggest of the differences is in
the Department of Education; we're anticipating that
the Department's going to have spend more money for
charter schools that have already been authorized to
open and to expand those charter schools that are
already open and routinely adding grades each year.
Typically last year the Department recognized those
additional expenditures later in the spring, but it's
that they're going to happen and we anticipate that
they'll add \$75 million to spending this year and
\$166 million to spending I'm sorry, \$75 million to
spending next year and \$155 million in spending in
2016 and nearly \$500 million by 2018. We're also
projecting more spending on overtime, plus more
funding for family shelters as well.
I think that's more than enough summary;
I really appreciate the time, given the hour, and I'd
be happy to take your questions.
CHAIRPERSON FERRERAS: Thank you so much
for your summary. [interpose]
RONNIE LOWENSTEIN: Oh, one more thing; I
forgot to [interpose]

CHAIRPERSON FERRERAS: Yes.

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS RONNIE LOWENSTEIN: introduce IBO's 3 Deputy Director, George Sweeting. CHAIRPERSON FERRERAS: Thank you for 4 joining us. I wanted to speak specifically to 5 6 something that was... or something that the Comptroller made a statement on in talking about overtime, and I 8 know that you gave numbers, but the Comptroller's numbers are almost three times what you're 9 10 estimating. [background comment] Can you kind of 11 walk me through how you got to your number? RONNIE LOWENSTEIN: I'm gonna defer to 12 13 George on this. [laugh] 14 CHAIRPERSON FERRERAS: I'm sorry; we pulled it out of the... [crosstalk] 15 16 RONNIE LOWENSTEIN: Sorry. Okay. 17 CHAIRPERSON FERRERAS: If you could just say your name ahead. 18 19 GEORGE SWEETING: George Sweeting, Deputy 20 Director for IBO. I've not had the opportunity to 21 seek how the Comptroller got to their numbers, so I don't know exactly what their assumptions were. Our 22 approach is to look back over recent history to see 23 24 how, you know... compare spending in the last few years

and then measure that against what's in the Financial

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 327

Plan and then we would identify that as, you know

likely spending that's missing from their Financial

Plan. But it's based on looking back over the recent

past, agency by agency and seeing where the

shortfalls have been in the past.

CHAIRPERSON FERRERAS: Okay. It's just you know, from our perspective we're trying to get all the recommendations and it's such a vastly different number, so we're asking and trying to figure this out. [crosstalk]

GEORGE SWEETING: Yeah. If... if I could add, again, I don't have the numbers in front of me, but I know in the last year or two the City has actually been putting... they've been sort of acknowledging that there's a... [background comment] there for a long time had been sort of a structural shortfall in their overtime budget and had put significant amounts of money in, in the last couple years, you know so that when we look and see how much they're still short, it's a... it's a smaller number than we would've put in a few years ago because they've raised that baseline of their overtime spending projections.

2 RONNIE LOWENSTEIN: I think the other
3 thing is that in recent years overtime has really
4 been swelled by the lack of staffing in the Fire
5 Department [background comment] and as that begins to
6 change it presumably will change the overtime needs
7 there as well.

CHAIRPERSON FERRERAS: Right, so...
[interpose]

RONNIE LOWENSTEIN: But we can... we'll reach out to the Comptroller's office and figure out where the differences are and get back to you.

[interpose]

CHAIRPERSON FERRERAS: I... I would appreciate that, if you can get back to us and yeah, I guess the hiring freeze has spoke to some of the overtime costs. I wanted to speak very briefly; we've all addressed the labor settlements that like the big elephant in the room or the big contributor [background comment] to us having to modify our budget in the future and what that would look like. Anyways, can you speak to that; I know that it has been estimated that with a 4 percent raise approximately, plus a 2 percent raise for the subsequent round, we would come to about \$7.1

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 329 billion; are you in agreement? I'd love to hear your perspective on this.

RONNIE LOWENSTEIN: I'm so glad you asked. [laughter]

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CHAIRPERSON FERRERAS: Right. Well it's your estimate, so you're clearly in agreement. I'm sorry. But I'm saying, can you explain that to us? Sorry. [background comment]

RONNIE LOWENSTEIN: Yeah; I mean I... that is indeed our number, we put it out on Friday, but the most important thing to know about the two-page issue summary that we put out on Friday was that we were trying to show that there's a huge range in possible outcomes here. People had been using that 7.2 number and quoting it as it's going to cost that much or as much as that without really knowing what was behind it and what was behind it was one scenario that we actually concocted last spring as were writing a report saying well what would happen if. We don't know if that's what's gonna happen, so what we did was put together what we call a calculator so we can take any one of a number of... an infinite number of different scenarios, grind them through and come up with an estimate. So we put out a range of

committee on finance jointly with committee on contracts 330 estimates here, but we'd welcome any questions you might have with other ideas, other amounts, other timing that would lead to very different outcomes.

CHAIRPERSON FERRERAS: Well I appreciate you bringing that up, because that leads me into the next question. I know that in many of the scenarios... you gave many scenarios and one of them was the one-time payout which would help mitigate the retroactive raises and in many ways would not increase the pension costs. So are there any other scenarios that you can share with us that would help in the negotiations that we should bring into consideration? I know you're asking us, but we're gonna ask you.

RONNIE LOWENSTEIN: Okay. Well I mean there are two different ways to do the bonus scenario; one would be, as we sketched out in the piece we put out Friday, which is \$5,000 or pick a number; another way would be as a percentage of salary, so you could say, you know, 1 percent or 5 percent or whatever of people who are on the payroll now would receive... I'm sorry, that everybody on the payroll now would receive 5 percent of their salary or whatever the magic percentage is. That might lead to some people who were on the City's payroll a few

committee on finance jointly with committee on contracts 331 years ago, but aren't on it now, actually failing to receive increases, which, from the City's perspective may or may not be a good thing, depending upon on where you sit.

CHAIRPERSON FERRERAS: Thank you. And now we'll have... we have... again we will have a clock of five minutes for our members to ask questions; we will have Council Member Levine, followed by Council Member Rodriguez.

COUNCIL MEMBER LEVINE: Thank you Madame Chair; thank you Miss Lowenstein for being here.

Officially the City... in every respect, the City cannot run a deficit and presumably it can't run a surplus; is that an accurate statement?

RONNIE LOWENSTEIN: Under the somewhat archaing [phonetic] rules of generally accepted accounting practices, which the City has worked under since the fiscal crisis of the 70s, the City can't take monies at the end of the year and stash them into a savings account. The Retiree Health Benefits Trust Fund is our version of that; it's a twofer to the extent that it begins to put monies aside for long-term liabilities for retiree health benefits, but at the same time can be drawn down. But no,

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS you're absolutely correct, we can't just take the money and say we're saving this for a rainy day, either we have ... we have to find more creative ways to do it. Obviously the trust fund is one way; another way that was extensively used, you know during the City's boom period, was taking monies and using them to prepay... to basically put... defease... to put aside monies a couple of years... that would be used a couple of years later for debt service, you know for retiring bonds; it's called a defeasement; it's another way of stashing monies and it served the City really well because you know we had a period of remarkable tax revenues, they were coming in at double-digit, average double-digit rates for a number of years and by putting monies, not just moving monies into the subsequent fiscal year, but two and three years out; it really served us well in the downturn.

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COUNCIL MEMBER LEVINE: Well assuming that you think employment of these artifices to squirrel money away, so to speak, is appropriate, how are we as the Council to judge the target amount for such prepayment or savings? We're at somewhere between \$1.5 and 2 billion today, if I'm reading this

committee on Finance Jointly with committee on contracts 333 right; I guess I would like to know what your exact assessment of the amount we currently have squirreled away is, and is that the proper amount?

RONNIE LOWENSTEIN: Okay. As far as the exact amount we've squirreled away, I'm sure that our new budget director is as creative as his predecessors and we would all love to know exactly what they're squirreled away, but... you know, I've got to assume there are some places where there's spending in there that they're not absolutely anticipating; as I'm sure you know there are always end of year accounting adjustments that tend to swell the surplus; we've love to know. [lauqh] of whether it's the right amount, that tradeoff between the need to be fiscally prudent, the need to keep taxes to a minimum; the need to provide the services that New York City needs, those tradeoffs, I've got to assume, are the most difficult questions that the elected officials have to answer and I'm glad they're questions that get answered by the elected and not us technical types.

COUNCIL MEMBER LEVINE: We have nothing but respect for you technical types. Would you care

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committee on Finance Jointly with committee on contracts 334 to characterize the current level, again, approximately \$1.52 billion as being adequate?

RONNIE LOWENSTEIN: Well if we're... it all depends on where you would expect the labor negotiations to end up and that could be anyplace.

COUNCIL MEMBER LEVINE: Do you feel the Council should exercise greater oversight on this issue; should we request a formal accounting of the money which is prepaid and otherwise squirreled away? We can see the retirement health account; we can see the operating account; that gets us to about \$1.5 billion; I'm told by people who understand the budget that there might be another half-billion in there somewhere, but we don't really know; should we as the Council be requesting such detail or is it better that these things go left unsaid?

RONNIE LOWENSTEIN: Well you get a great deal of detail on the budget, we all do, and Ray and his folks, you know monitor that closely. Yes, typically at the end of the year those accounting adjustments, the difference between prior year payables and prior year receivables, the money that we thought we would have to pay out and didn't have to and the money we thought we were getting in but

didn't can often be someplace in the vicinity of \$500 million, it varies, but something in there. I'm not sure why the Administration would necessarily be saying well, we're perhaps overestimating debt service or underestimating income tax receipts; I think they've given you as much information as they'd like to and they are typically conservative in their revenue forecasts, so that's something else for you to think about. You can ask, but I think part of the job of the budget director is to make sure that there are monies available for what the Administration and the Council want to do.

COUNCIL MEMBER LEVINE: I'll just

conclude by observing that I have every confidence in

the current budget director and the current

Administration, but as a permanent governance

strategy, it seems to me relying on that kind of

trust for the Council is a bit of a dicey

undertaking, though perhaps now we have no cause for

worry, but I'd hate to find out that an

Administration I assumed had the half-a-billion

dollars in there somewhere, oops, they didn't have it

and there was... we were forced to make an extra half
billion in cuts we didn't anticipate.

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RONNIE LOWENSTEIN: And it's a very good way to look at it; I mean we go back a ways in terms of several administrations now at IBO and throughout the Giuliani administration they were very deliberately and proudly low-balling their tax revenue forecast and the Mayor said it at his last appearance before the Financial Control Board, here's how I did it. And what it was was largely an instrument to control the Council. I mean he saw it as a way to control spending. He saw it as a way to control spending. So as the Council, yeah, that's something you need to be concerned about. We see a lot less strategic revenue forecasting than we used to.

COUNCIL MEMBER LEVINE: Apparently I exploited a non-functioning clock, [background comment, laughter] so I'm gonna wrap up there, but thank you for that. Thank you.

CHAIRPERSON FERRERAS: Thank you so much Council Member Levine and now we will have Council Member Rodriguez.

COUNCIL MEMBER RODRIGUEZ: I just have two questions, but first, thank you for all your contributions and also putting a different assessment committee on Finance jointly with committee on contracts 337 on how we are doing in our finance and the forecast for the future. Two questions -- 1. What is the discrepancy on how you see the \$2 billion surplus that we have and the City doesn't see that we have that surplus?

RONNIE LOWENSTEIN: Well, for this year the City does expect to have a surplus, which they're expecting to use to prepay some expenses for next year; our \$2 billion estimate is just, I believe \$244 million more than they're anticipating. So... and... [interpose]

COUNCIL MEMBER RODRIGUEZ: So where...

where do you see that money coming from that the City

doesn't see? [crosstalk]

RONNIE LOWENSTEIN: Okay. We're expecting some more monies in the personal income tax and the business income taxes than the Administration is expecting, both this year and throughout our forecast.

COUNCIL MEMBER RODRIGUEZ: Okay. And do you have an exact figure on how much the City contributes to the State versus how much the State contributes to the City? And that question was asked to the Administration and no one is able to say we

contributed \$20 billion and the State contribute... and I know that there's some variable, you know some funding through the State is coming from the federal government, but do you have some estimate on how much do we contribute to the State versus how much the State contributes to the City?

RONNIE LOWENSTEIN: We don't… [background comments] No. No, for the simp… well, do you wanna explain it yourself? That's fine.

GEORGE SWEETING: One reason why it's difficult to answer that question is you have to... if you're trying to figure out how much tax revenue New York City contributes to New York State, you have to take into account not only where people live... or not only where people work, but also where people live and so there are estimates that New York State puts out, and you can get those numbers, that show how much New York City residents contribute to New York State and it's in the range of 25 percent of the State's revenues, but if you also count all of the income that's earned by commuters into the City but they don't live in the City, they live in Westchester, Long Island, Rockland County; that probably brings the number up closer to... in the range

of 40 percent. We've done some estimates on this;

I'd be happy to share that work with you. So a lot of the... answering that question depends a lot on the assumptions you make about what revenue you're gonna count; are you gonna count just the revenue that's earned by City residents; are you gonna count the revenue that's earned in the City overall, regardless of where people live?

much. Thank you for coming to testify today. And we're gonna call this portion of the hearing to a close. Thank you so much. We are going to start the public portion of... and we're gonna take a two-minute break just so we can kinda get organized and then we will begin the public portion of our hearings.

[pause]

[background comments]

[gavel]

CHAIRPERSON FERRERAS: We will now begin the public portion of our hearing; as a reminder for members of the public who wish to testify, please fill out a witness slip with the Sergeant at Arms, who will give the witness slips to my Counsel, Tanisha Edwards. Additionally, the witness panels

will be arranged by topic, so please indicate the topic of your testimony on your witness slip. If you have written testimony, please be sure to give the testimony to the Sergeant at Arms when your name is called to testify. Tanisha Edwards, please call the witnesses.

TANISHA EDWARDS: Rason Tonder
[phonetic], Ralph Palladino, Inovas... Nova Strikeon
[phonetic].

CHAIRPERSON FERRERAS: If anyone else has testimony, please be sure to submit to the Sergeant at Arms; I believe this will be our last panel, if no one else [background comment] comes before us to testify, but you still have an opportunity... are you Miss Nova? Please join the panel. Thank you so much. And you may begin whenever you're ready.

RAYMOND SANTANDER: Okay. Good afternoon Councilwoman Ferreras and members of the City Council; my name is Raymond Santander, Assistant Director of Research and Negotiations at District Council 37. I am here today on behalf of Lillian Roberts, the Executive Director of DC 37, New York City's largest municipal employee union representing 120,000 members and 50,000 retirees. Thank you for

committee on Finance Jointly with committee on contracts 341 allowing me the opportunity to speak to you today regarding Mayor de Blasio's February 2014 Financial Plan or preliminary budget.

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Let me begin by saying how glad we are at DC 37 that this budget, representing Mayor de Blasio's first look at Fiscal Year 2015, is so very different from many of the budgets we and all New Yorkers have experienced under the previous mayor. We are gratified that at least at first glance this budget does not contain the terrible cuts to programs and services and the cuts to our members' jobs that repeatedly characterized the budget priorities of Mayor Bloomberg. On the positive side, [clears throat] excuse me... we note that the libraries and cultural institutions are funded for the next fiscal year at or near current year levels and this will remove much of the needless budget dance of prior years. This is a real change for the better. also our understanding that the City's pools are funded and will be open for a full summer season this July and August in marked contrast to past years, when DC 37 and its allies had to fight tooth and nail to keep the pools open and fund what is a vital city service. A full and complete summer pool season is

an essential service to hundreds of thousands New Yorkers. We also acknowledge and credit the Mayor for his restoration of immunization layoffs and HIV layoffs at the Department of Health and Mental Hygiene. We are heartened that the Mayor has reversed course with the unconscionable decision of the previous administration to lay off these workers and has instead chosen to begin to restore cuts to vital health services for the most vulnerable New Yorkers.

Our primary concern in this budget is to obtain a fair wage increase for our members. The cost of living has risen 10.5 percent since March 2009, the date of our last raise; this has imposed a serious economic hardship on our members, among the lowest paid workers in the City. [background comment] As we consider the vital issue of negotiating a fair wage settlement for our members, we also note that this budget includes no money for wage settlements beyond funding a 1.25 percent increase in both FY14 and 15. In other words, what Mayor Bloomberg had budgeted, amounting to about \$127 million in FY 14 and \$348 million in 15. We applaud the Mayor for the many positive actions he has taken

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 343
2	in this budget; funding of libraries, cultural
3	institutions, keeping the pools open; rescinding
4	layoffs at Department of Health and Mental Hygiene.
5	At the same time, we also note that funding for many
6	programs and services is precarious, requiring going
7	to the Council on an annual basis, for example,
8	libraries, a constant source of worry and insecurity
9	for our members [bell] and the services they provide
10	to all New Yorkers. The libraries and cultural
11	institutions, for example, while funded for FY15 at
12	or near current year levels, will actually see their
13	real dollars, that is the dollars after inflation,
14	reduced because stagnant funding over the past years
15	is combined with ever-rising operating costs. The
16	result of stagnant funding is severe budget pressures
17	on these institutions as well as a great deal of
18	distress on our members who are always having to do
19	more with less and living in perpetual fear that
20	their jobs will be lost due to budget cuts.
21	CHAIRPERSON FERRERAS: Mr. Santander, if
22	you can just summarize; I know that you have
23	[crosstalk]

RAYMOND SANTANDER: Okay, great.

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 344

CHAIRPERSON FERRERAS: I just don't want you to leave out any important points.

RAYMOND SANTANDER: Thank you.

CHAIRPERSON FERRERAS: Thank you.

RAYMOND SANTANDER: We're also very concerned with contracting out, the contracting budget; there's really no real indication in this budget as to what direction that is going to go. We would've liked to have seen the Mayor make more of a definition or more of an indication as to what road the Administration is desiring to take and also, of course, civilianization is a very important concern to DC 37 and in the Police Department we have repeatedly gone and tried to get that passed, so just wrap up by saying, there are things that we like in the budget and we are very concerned with a fair wage increase for our members and we look forward to knowing more about the budget going forward. Thank you.

CHAIRPERSON FERRERAS: Thank you very much for your testimony and I definitely agree with you with the civilization of NYPD. Actually, my mother was a former... well, she just retired, but a DC 37 member and was a civilian at 1PP, [background]

committee on finance jointly with committee on contracts 345 comment] when I was very young I remember going there to visit her for work, so I definitely see the importance of having civilians and our officers doing police work. So thank you very much for your testimony... [interpose]

RAYMOND SANTANDER: Thank you.

CHAIRPERSON FERRERAS: and you may begin your testimony.

RALPH PALLADINO: Yes, Ralph Palladino,
Clerical Administrative Employees Local 1549 DC 37,
representing 16,000 City workers throughout all the
agencies, including Health and Hospitals Corporation.

I'm gonna abridge and maybe jump around, but our members earn an average of about \$30,000 a year, which is under the City threshold for poverty. Some of our members are homeless and they are on food stamps. We have, under the last administration, done more with less and we have not gotten a contract or pay raise the last four years, doing more with less; that's called increased productivity. So I just wanna bring that up, since the contract was raised as an issue here and it is a budgetary issue, but we also paid for our benefits by less amount of money accepted in wages in the past.

The areas in which we feel the budget should include is civilianization to save tax dollars. Civilianization could save anywhere from \$16-127 million a year, depending on who you listen to, from the IPO to the former City Comptroller's offices and also, it allows then police officers to go out and do community policing, it also allows traffic enforcement agents to go out and protect the pedestrians from getting run over and it also protects the… it involves school safety aides, which of course have a lot to do with keeping our schools safe.

Contracting wastes City dollars, we are civil servants, we are vetted, we take a test, we pass, we are fingerprinted; contractors are not, there are no quality controls; there are issues dealing with confidentiality in many areas, which are troublesome, as well. And also, in terms of clericals, it's basically low-wage work, people making far less money and just about minimum wage and also having to be on Medicaid, which is again being supplemented by tax dollars; it perpetuates, and the City perpetuates poverty when they do that.

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In the 311 call center contract, hiring double the amount of employees that exist now would save money rather than the current costs of the King contract of \$50 million. The King contract is a backup system and they have more employees doing the backup work than the people in the front lines who are our members.

The Human Resource Administration has a lower amount of people contracting now than they did, but they are now hiring private temps to stand over food stamp applicants at the stations where they have the computers and trying, allegedly, trying to help them navigate the computer; these are people who are sometimes homeless, people who do not read, people who do not know how to use computers, and it's not sure the contractors, those employees, what kind of training they've had. There's also a guestion of confidentiality; we don't understand HRA doing this.

The City's interpreter services contracting, which equals at least \$12.5 million and that does not include HHC and by the way, who monitors and oversees HHC? They're a public entity, they get public dollars, they get City money, they get Medicaid dollars and we cannot find out who

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 348 oversees their contracts, which is very troublesome. They have... close to 10 percent of the clericals in HHC are contract people, contract employees. So that is important to know, because interpreting services, it's always known and I worked in this hospital, Bellevue Hospital; it's much better to have face to face contact rather than using the phone line; there's also a question of confidentiality.

Finally, we believe in tax fairness, we agree with the Mayor and the City Administration and the City Council on the pre-K issue; the rich should be made to pay their fair share of taxes; today's New York Times, the business section, one full page basically donated to the fact of how much they spend and how much they get and we're told that we can't get a raise and we have to cut services in the City of New York, very bad.

We don't agree with the Governor on raising the estate tax floor; it's unfair and unwarranted. We disagree with the Governor's proposal to lower corporate income taxes, because jobs are not created, we've lost jobs in the State over the last 20 years when the rate was around 15 percent and now it's down to about 7; where are the

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jobs that they were supposed to create? Who'

3 monitoring that? And also, they should be increasing

4 | the money rather than cutting those taxes and helping

5 | the wealthy out, including the estate tax, which is...

6 | raising that floor makes no sense; giving aid to the

7 cities, the last two years the State has flat, in

8 terms of what they give to the cities, aid to the

9 | cities. Before that they cut steadily, so we in fact

10 | still have a cut and they should be putting money

11 | into that; not just for New York City, but others,

12 and the City Council should be weighing more into

13 | that issue as well.

So I wanna thank you; congratulations on a new chair; actually, there's two new chairs here, different committees, and another City Council

person; I wanna say thank you very much and welcome.

CHAIRPERSON FERRERAS: Thank you very

much for your testimony and of course, very specific to my mother's union, it was your union that she's a member of, 1549, of your chapter. And you may begin your testimony. Thank you.

[background comments]

NOVA STRACHAN: Good afternoon. My name is Nova Strachan and I am the Lead Housing Organizer

at Mothers on the Move; I'm a member of the New City Coalition that has come together to fight the depletion of affordable housing in New York City at the hands of predatory equity. Thank you for the opportunity of testifying today.

Our predatory equity coalition is made up of 12 community organizations and one civil legal service provider -- the Community Development Project at the Urban Justice Center, Asian Americans for Equality, CAAAV Organizing Asian Communities, Chhaya CDC, Community Action for Safe Apartments at New Settlement Apartments, Fifth Avenue Committee, Neighbors Helping Neighbors, Flatbush Tenant Coalition, GOLES (Good Old Lower East Side), Maribal Sisters Cultural and Community Center, Mothers on the Move, Northwest Bronx Community and Clergy Coalition, The Pratt Area Community Council, and Woodside on the Move.

Over the past seven years New York City's affordable housing market has been severely destabilized by private predatory equity, companies that purchase large numbers of rent-stabilized buildings at inflated prices, that then push out the rent-stabilized tenants so that they can charge

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS market rates, using a wide range of harassing techniques from frivolous lawsuits to failing to provide heat or conduct necessary repairs. Despite these tactics, many companies such as Vantage, Pinnacle and Dowyday [phonetic] went bankrupt, forcing their buildings into foreclosure and leaving rent-stabilized tenants to languish in limbo without repairs. As the market has recovered, new predatory equity companies, such as Chestnut Holdings, Urban American, Ocelot and Bluestone have purchased these foreclosed buildings and adapted the same business model and as a result, the City has lost thousands of rent-regulated apartments over the last few years. As the crisis continues, organizers and lawyers have begun working with tenants in all five boroughs fighting back against these landlords' aggressive and illegal tactics. The strategies we use include: organizing tenants in predatory equity buildings and educating them about their rights; bringing lawsuits against negligent and abusive landlords to compel them to make repairs, store essential services and cease the harassment, and intervening in foreclosure proceedings to urge the court to sell foreclosed buildings to responsible owners who will respect

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committee on finance jointly with committee on contracts 352 tenant rights. We have had some success with these methods, but every tenant that we are able to help, dozens more are losing their affordable housing at the hands of predatory equity and the result is that thousands of rent-regulated tenants are forced out of their homes each year.

Because predatory equity companies have far more resources than community organizations, the preservation of rent stabilized units depend on the assistance of the New York City Council. [bell] We ask the Council to step in and provide funding to stop the loss of these vital rent-regulated apartments and with additional resources community organizers supported by attorneys can powerfully defend tenants against dangerous predatory equity landlords; tenants can begin to fight back and we can make sure that private investment corporations don't rob the City of this precious affordable housing.

Once again, I thank you so much for allowing me to testify this afternoon.

CHAIRPERSON FERRERAS: Thank you so much for coming to testify and for bringing the voices of many of our mothers, but also our families and I know that in your testimony you mentioned Vantage in

particular; they owned just over a dozen buildings in my district, so I remember being part of that fight and you know, and we all kind of forecasted that that would happen [background comment] and then it happened and now we're here. So I think bringing attention to that is very important. I'm gonna have Council Member Levine now, who has some questions. Thank you.

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COUNCIL MEMBER LEVINE: I have a question for our friends from DC 37 first and then I'll have one for Miss Lola [sic]. I chair the Parks Committee; we have many locals... I think as many as half-a-dozen DC 37 locals which have employees in the park system and I wanna ask you about the so-called work experience program, AKA Workfare, which perhaps began in the Parks Department; I believe there are other agencies which have such employees; this program forces predominantly women receiving public benefits to work for well below minimum wage with no union protection, no provision for child care, limited training, and thankfully, thanks to advocates like yourselves, we have a much better alternative now in Parks Department; believe it goes by the name Jobs Training Program (JTP), where folks who need

committee on finance jointly with committee on contracts 354 such experience are getting reasonable pay with great training and actually are represented by the union during their period of service.

Could you speak about the status of these two different programs and perhaps the relative budget impact? Some folks say, well JTP is to expensive; I push back on that say it's actually a fabulous investment and uplifting the lives of people who need it and the Parks Department gets a good deal out of it as well. Could you at all speak to this issue? [interpose]

RAYMOND SANTANDER: Well we... we never believe that it's too expensive to pay people a living wage; mean that's... that's an outrageous statement. We're not against anyone having a job, everyone we believe... we're a union, we believe everyone has a right to a job, but they don't have the right to be exploited and to be hired to do a job at \$7.50 an hour, which undercuts the wages, a living wage of park workers that we represent and that don't make a great deal of money to begin with. So we think it's wrong; in effect the City is doing an arbitrage on wages and that's terribly wrong; we're not maybe the most sophisticated people, but we know

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS when people are being hired to do work and in effect it's undercutting the wages and the long-earned rights and benefits of our members. Again, we're not against anyone having work, but these programs are dead end... a program that pays someone \$7.50 an hour is really a dead end program, it's perhaps been billed or sold as a pathway to a permanent job, but it in fact is no such thing, so it's not a benefit and I can't say it enough for ... as a member of ... a proud member of District Council 37, if it costs too much to pay a decent and a living wage, then the money just has to be found elsewhere, and in a \$73 billion budget, there are other places where money can be found and my distinguished colleague knows many of those places himself.

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RALPH PALLADINO: Well I just wanna say, if you don't mind just quickly, work experience programs should be work experience to lead to a job, not permanent employment. It should not undercut the civil service system. People take a test, they die on the list and many of the jobs are like 15,000 work experience programs in the City of New York, 15,000; many of them doing clerical work, like in HRA and other places, if they stay there for years and years

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COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS
and years, where's the work experience, where's it
leading to? It leads people into keeping them where
they are, in poverty. So we do this very cautiously;
people should have a living wage, City workers... my
members need a better wage and a living wage and
there are low-wage workers throughout the City that
deserve a living wage; their race to the bottom will
not work; everyone should be uplifted, including the
people who are WEP workers -- we use the term WEP
workers (Work Experience Program) and JTPs and they
should have status; if they do the work that other
people do, why aren't they paid that? Why can't they
take a civil service test and then become whole?
we caution using that kind of a thing, although we do
understand that JTP might be a step up somewhat,
right? But on the other hand it's not the answer,
please.
         Thank you.
           COUNCIL MEMBER LEVINE: Well, amen to
that, thank... [crosstalk]
           RAYMOND SANTANDER: No... [laughter]
           COUNCIL MEMBER LEVINE:
                                   thank you both.
[interpose]
           RAYMOND SANTANDER: thank you for the
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COUNCIL MEMBER LEVINE: I look forward to working with you on this issue, vis-à-vis the Parks Department, very much in the years ahead.

Miss Lola, I wanna thank you for taking the time and coming down to testify; you had powerful remarks and your issue is very important; I'm sorry more people weren't here to receive your testimony.

Every single predatory investor you mentioned is active in my district. I represent parts of Washington Heights, West Harlem, Manhattan Valley; we've got all of 'em. And when you were describing your coalition in the beginning, I might've missed it, but are you a citywide coalition; do you have grassroots groups all over the City; do you know if you have any in Northern Manhattan and can I help you... [interpose]

NOVA STRACHAN: [background comments] COUNCIL MEMBER LEVINE: If you could speak in the mic, so... no problem.

NOVA STRACHAN: So... Good Old Lower East Side (GOLES) is definitely located in the Lower East Side; that's a fact. The rest... we are located all over the City, we are a citywide coalition.

1	COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 358
2	COUNCIL MEMBER LEVINE: If we have groups
3	in Northern Manhattan that wanna be involved in the
4	coalition, how can they get involved, who should the
5	contact?
6	NOVA STRACHAN: Well at this point now we
7	are meeting up with different City Councils, so I
8	would believe that in you said the Northern part of
9	Manhattan, that hopefully the Council person that's
10	representing that part of that district we would be
11	setting up a meeting to present, you know, our
12	proposals and to give more information about The
13	Stabilizing New York City Coalition.
14	COUNCIL MEMBER LEVINE: Well great; I
15	look forward to meeting with you in my office.
16	[interpose]
17	NOVA STRACHAN: Thank you.
18	COUNCIL MEMBER LEVINE: Alright, great.
19	NOVA STRACHAN: Thank you.
20	COUNCIL MEMBER LEVINE: Thank you.
21	NOVA STRACHAN: Can I please leave these
22	testimonies?
23	CHAIRPERSON FERRERAS: Sure, we just have
24	one more Council Member… [crosstalk]
25	NOVA STRACHAN: Oh no, no.

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS CHAIRPERSON FERRERAS: that would like to 3 ask you more questions... [crosstalk] NOVA STRACHAN: No problem. 4 5 CHAIRPERSON FERRERAS: We got ... you know they hung in with us rough and tough, so I appreciate 6 it. [crosstalk] 8 NOVA STRACHAN: Oh, thank you. 9 [background comments] 10 CHAIRPERSON FERRERAS: Council Member Gibson. 11 [laughter] 12 COUNCIL MEMBER GIBSON: Thank you so much 13 Madame Chair and to all of you, I certainly thank you 14 for your patience and remaining here in this late hour. I guess... I don't have necessarily a question; 15 more of a comment, specifically to Local 1549 and 16 17 knowing the work that DC 37 has always done. Obviously the outstanding contracts are of great 18 concern to many of us and from me coming from the 19 20 State, being asked to support a measure like Tier VI, 21 which I didn't, it's really important for me, looking at the future municipal workers of our city and the 22 fact that so many college students are graduating 23 24 with degrees and excessive loans and debt and they're

not able to get into our workforce, and so and I

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 360
mentioned previously at another testimony that my
concern about the outsourcing and the fact that we're
not looking at our municipal workforce when you talk
about the work that needs to be done, you have
already been doing it and so it's almost a shame that
we're looking at outside entities instead of looking
at our own workforce. So I guess the question I'm
asking is, moving forward, knowing that the Mayor has
these outstanding contracts, 150, so to speak, what
is it and how far is your membership willing to go to
get some sort of an agreement, as our comptroller
said, while not a final plan, but some sort of a
working understanding I don't wanna say an MOU or ar
IOU, but what is it that you're looking to get as a
commitment from the Mayor, from the City Council as
we move forward so that you know that we hear you, we
understand and we're not leaving you out to dry?
Does that make sense? [crosstalk]
RALPH PALLADINO: Well the… [crosstalk]
RAYMOND SANTANDER: Well uhm
RALPH PALLADINO: Okay, go ahead and
answer first.

RAYMOND SANTANDER: I would say that

there is... we believe that a fair... that fair people

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS can agree on and come to a fair settlement... [crosstalk] 3 COUNCIL MEMBER GIBSON: Right. 4 RAYMOND SANTANDER: It has to be said 5 6 that our members have gone four years since the [background comment] expiration of the contract... 8 [interpose] 9 COUNCIL MEMBER GIBSON: Right. 10 RAYMOND SANTANDER: inflation has gone up 11 10.5 percent, we represent some of the lowest-paid 12 workers in the City and this has caused... being four 13 years out has caused tremendous hardship on our 14 members and at the same time, under the previous administration, the use of outside contractors 15 [background comment] and outside consultants has been 16 17 rampant in the city [background comment] and our members, in cases that personally have been told me, 18 19 have had to show the consultants how to do their own job; [laughter] I mean this is absolutely... 20 21 [interpose] 22 COUNCIL MEMBER GIBSON: It's an added insult. 23 24 RAYMOND SANTANDER: this is an added

insult, your transference of knowledge and then in

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS some cases, leading to your losing that job. issue of fairness, we think... I believe I speak for the organization, that we can get there, but fairness has to take into account the tremendous sacrifices of our members each and every day. Our members perform heroic duties each and every day. Ralph's people that answer the phone, that [background comment] work as dispatchers for the Police Department, our EMS workers, those people perform heroically every day and you never hear about it because they do such a tremendous job, and the same with our civilian workforce and everywhere we are. So we believe that it's time to come to a fair agreement with... for our members. We've been out for four years; we deserve a fair [background comment] contract.

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RALPH PALLADINO: And we are encouraged by what we hear from the City Administration; we firmly believe that this Mayor and the Administration do value work, value the workforce [background comment] and that's a very positive thing and we think that a negotiation could happen and there is always some give and take. But as I said before, our members in my local, when they hear officials outside the City or City newspapers saying what they say

1 COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS about public employees or people... and City workers 3 should not "expect much of a raise" [background comment] in New York City and they don't even want us 4 to have our own right to tax when we need to tax and 5 they have proposals to cut corporate taxes and estate 6 taxes and things like that; it is unfair and it 8 really... excuse my terminology, pisses our members off. So fairness is the biggest issues. 9 10 COUNCIL MEMBER GIBSON: Right. 11 RALPH PALLADINO: Okay? [background 12 comment] and we think the Mayor would wanna be fair, 13 but we're not so sure about everybody else. 14 COUNCIL MEMBER GIBSON: [laughter] And I understand your concerns. 15 Gotcha. 16 apologize, but I... I forgot your name, I'm sorry? 17 NOVA STRACHAN: Nova. COUNCIL MEMBER GIBSON: Miss Nova. 18 19 NOVA STRACHAN: Nova. 20 COUNCIL MEMBER GIBSON: I do appreciate 21 your testimony as well and I work with New Settlement CASA; [background comment] I work with Urban Justice, 22 [background comment] as well as Northwest Bronx 23 24 Community and Clergy Coalition, so I know the work

that all of you have done and all I can do is just

COMMITTEE ON FINANCE JOINTLY WITH COMMITTEE ON CONTRACTS 1 continue to encourage you; in many of our communities 3 this is about education, this is about making sure that tenants understand their rights and they know 4 what services they are entitled to; this is about 5 making sure that we bridge that gap that exists, 6 because a lot of times we have unscrupulous landlords 8 and property owners [background comment] that 9 circumvent the law because they can get away with it. 10 NOVA STRACHAN: Exactly. 11 COUNCIL MEMBER GIBSON: I speak from 12 personal knowledge, from personal experience; I've 13 been working on this for many, many years and New 14 Settlement CASA, we do workshops every month, we do legal clinics, we work with Legal Services, because 15 the goal is to educate people so they're equipped 16 17 with knowledge so that they can ultimately make better decisions. So keep on keeping on. 18 19 NOVA STRACHAN: Thank you. 20 COUNCIL MEMBER GIBSON: And than you guys 21 for being here. NOVA STRACHAN: Thank you. 22 23 [background comments] 24 CHAIRPERSON FERRERAS: Thank you so much

and we really appreciate; this is a great panel to

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World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date _____ April 5, 2014_ ____