CITY COUNCIL
CITY OF NEW YORK

TRANSCRIPT OF THE MINUTES

Of the

COMMITTEE ON TRANSPORTATION AND COMMITTEE ON HOUSING AND BUILDINGS

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[gavel]

CHAIRPERSON VACCA: I'd like to welcome you today to the joint hearing of The Committee of, Committee on Transportation and The Committee on Housing and Buildings. My name is James Vacca and I'm chair of The Committee on Transportation and I want to thank chair Dilan who will be arriving shortly for holding this hearing with me. We're here today to hear three bills relating to electric vehicles. Council member Brewer introduced two bills that would enhance infrastructure to bolster the proliferation of electric vehicles. First is Intro 843 which would require DOT to include electric vehicle charging stands as an improvement eligible for revocable consent. Intro 844 would establish an electric vehicle charging stand pilot program. Intro 1176 introduced by chair Dilan would require new parking garages to accommodate an electric vehicle charging stands. Electric vehicles of all types have become more prevalent on our roads in the last few years especially since our city has one of the largest transportation infrastructures in the world. Enabling New Yorkers to use these vehicles is important for many

reasons. Anyone who drives a gas powered vehicle knows that gas is expensive and the price per gallon is extremely volatile. Additionally it is common knowledge that many modes of transportation contribute heavily to greenhouse gas emissions. We need to do more to reduce our city's carbon footprint and become less dependent on fossil

There are several types of electric vehicles all of which require much less gasoline than a conventional car. One type, the battery electric vehicle requires no gasoline at all. The battery electric vehicle along with the plug in hybrid electric vehicle requires access to an external charging station. Public charging stations are few and far between thus making it extremely difficult for these types of vehicles to be more, more wide spread in use and in ownership. Our city needs adequate charging infrastructure to accommodate electric vehicles and the bills we're going to hear today are forward looking steps toward enabling the proliferation of these environmentally friendly vehicles.

fuels.

A great way to start gathering data and testing the feasibility of electric vehicle infrastructure is to establish a citywide electric vehicle pilot program. Intro 844 would require DOT to do just that starting with at least ten charging stands. Additionally other future infrastructure would be most beneficial in public areas closest to where city residents, employees, and tourists alike park their cars, sidewalks and parking garages.

Intro 843 would allow the DOT to adopt rules granting private operators the right to install charging stations on public sidewalks while Intro 1176 would require a minimum number of parking spaces in parking garages to be fitted for charging stations. I look forward to hearing testimony from the mayor's office and under, and other interested parties today concerning this legislation. I'm joined by my colleagues council member Vincent Ignizio, council member Dan Garodnick, and we will call the panel, first panel. We have Ari Kahn, New York mayor's office.

[pause]

CHAIRPERSON VACCA: Alright turn on your microphone. The little button there. No, no down.

Oh you're, you're on okay. Okay great. Thank you.

3 Introduce yourself please for the record.

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ADVISOR KAHN: Alright good afternoon chairman Vacca and members of the housing and buildings and transportation committees. My name is Ari Kahn and I'm the Policy Advisor on Electric Vehicles in the Mayor's Office of Long-Term Planning and Sustainability. I'm pleased to have the opportunity to testify today about Intro 1166 which if passed will provide vital basic infrastructure for supporting electric vehicles, otherwise known as EVs. Before I begin my testimony I would like to thank the council for its leadership on improving air quality and reducing climate change through clean vehicle policy. The council spearheaded the establishment of 2005's local law 38 which improved the fuel efficiency of New York City's fleet. Today that fleet has nearly 6,000 hybrids and electric vehicles. Just two months ago the council administration worked together to update that law with newer more ambitious fuel efficiency standards. Like that legislation, Intro 1176 will help improve New York's air quality, reduce our alliance on oil, and 2 lessen our impacts on climate change. Making new

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3 parking facilities and those receiving new utility

4 electrical service charger ready at the minimum at

5 the minimum additional cost but is absolutely

6 necessary for enabling even modest electric vehicle

7 adoption. Let me now take a minute to answer the

8 question why EVs.

Electric vehicles are good for New York for several reasons. First they reduce our climate change impacts. According to the 2013 plaNYC greenhouse gas inventory electric vehicles emit almost 75 percent less CO2 equivalent than an average car on today's electricity grid. Of course as the grid gets cleaner so will electric vehicles. Because vehicles and buildings cause the majority of our air pollution EVs can also improve the city's air quality. Nitrogen Dioxide, NOx contributes to asthma plus other vascular and respiratory illnesses. Replacing a conventional car with an electric on reduces that vehicle's in city NOx pollution by between 60 and 85 percent. To use a real world example. When time square when vehicle free NOx emissions declined by over 50 percent. EVs also reduce emissions of particulate matter like

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diesel soot. When Dwayne Reed recently replaced nearly a quarter of its 60 truck fleet with electric trucks the company took the equivalent of over 1,000 cars off the road. The city's success cleaning in city power plants help increase those benefits. Since 2004 in city power plants have reduced their NOx output by nearly two thirds helping make, helping make the benefits of removing vehicle tailpipes so pronounced. Finally EVs increase our city's resilience. By increasing fuel diversity we reduce our reliance on any one fuel. In a moment of gas, of a gas shortage such as the city experienced during hurricane Sandy, having many electric cars and delivery trucks on hand allows increased flexibility. Through, though our grid is not invulnerable the city and Con Edison are making efforts to harden it. Even in the case of a large scale black out, quick chargers, capable of providing electricity to many vehicles in a day can still use back up power from batteries, solar, or more likely natural gas.

Lastly the car's battery is conserved as portable generators helping to provide backup power to individual homes. Major auto makers like

2	Nissan and Mitsubishi provide accessories to
3	connect their cars to building's electrical
4	systems. Having just described the benefits of
5	vehicle electrification I'd now like to provide
6	some brief background on the current state of the
7	technology. Electric cars have been around for over
8	a hundred years but primitive batteries doomed EVs
9	in their competition with rapidly improving
10	internal combustion engine. Electric cars were
11	meaned [phonetic] to historical foot note or oddity
12	until the introduction of GM's EV1 in 1996. Yet
13	while that car was a technical marvel it cost twice
14	as much as an average vehicle and had a range of
15	just 60 miles. So today's picture's very different.
16	Thanks to almost 20 years of technical,
17	technological advances today's vehicles cost less,
18	offer better range, more passenger room, and
19	greater variety. After tax rebate the Nissan Leaf
20	costs just over \$21,000, approximately the same as
21	an average new car and has a lower total cost of
22	ownership for most buyers. Consumers will also have
23	more options to choose from today than they did
24	before. Electric vehicles come in a range of sizes;
25	from a smart car that seats two, to sedans that can

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seat up to seven. They also have different engine types and battery sizes. Some like the leaf and tesla use only batteries as chairman Vacca said. Others like the Volt BMW I3 and Plug In Prius have gas backups for when the battery's depleted. Every major auto maker's producing an electric vehicle. The Tesla Model S an admittedly inexpensive car at \$60,000 after tax credits is the bestselling car in its class outselling the likes of BMW and Mercedes. Last month EVs were nearly one percent of new car sales and finally the cost of batteries, the most expensive part of the vehicle have dropped precipitously over the last several years. According to Navigant research in 2009 batteries cost \$1,200 per kilowatt hour. Today they are \$500 and by 2015 Navigant expects them to fall to \$300 or less, an estimate that aligns with those by McKinsey consulting and The Department of Energy. In two years that reduction can eliminate nearly \$6,000 of vehicle cost.

So in 2010 with the pending release of the Nissan Leaf and Chevrolet Volt the office of long term planning and sustainability authored a study exploring electric vehicle adoption in New

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York City. It found that New York City's
electricity grid can safely accommodate car
charging and quantify the environmental benefits
electric cars could create but identified several
barriers that can impede adoption. Those include a
lack of education, awareness, and access to
charging. 60 cent, seven percent of likely adopters
have limited knowledge of how EVs perform and 21
percent were more likely to buy an EV if they had
more information about charging, vehicle types, and
availability. So to address those obstacles New
York created a multi-pronged public outreach
campaign called Mission Electric. Over 500 people
attended the non-festival premier of the
documentary revenge of the electric car in central
park. An additional online campaign included an
eTruck challenge collaboration with the drug store
chain Duane Reade. The company would serve only
The company allowed New Yorkers to select which
Duane Reade stores the company would serve only
with electric trucks. The eTruck Challenge received
over 1,800 site visits, 300 votes, and reached a
social media audience of nearly 25,000 people. And
as mentioned earlier replacing standard trucks with

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electric ones removed the pollution equivalent of over 1,000 cars. To increase access to charging the city addressed the challenges faced by two types of drivers; those who use commercial garages and then those who have their own private parking. For the former the city worked with a private sector to make charging more widely available. To increase comfort with the technology the city hosted a symposium for over 100 decision makers bringing together the charging and garage industries. Today they're over 140 charge points in the city, primarily in off street parking garages. That gives New York City one of the densest networks of public charging. To further increase that network the city has done two things. First, thanks to funding by the New York Power Authority and The New York State Energy Research and Development Authority the Department of Transportation will install nearly 30 chargers in its public garages. Second, the city reached out to non-Manhattan parking facilities to offer at the very least charging from a conventional wall outlet. Over a dozen parking facilities now offer this service. To make charging more consumer friendly the state worked with,

worked with The State Public Service Commission to
create new clear rules for both consumers and
charging providers. Until then charging providers
feared that they would break the law by charging by
the kilowatt hour even thought that is the most
straightforward way to price for electricity. That
model ensures that a slow charging vehicle like the
Plug In Prius does not over pay compared to a
faster charging car like the Tesla Model S. New
Yorkers with their own dedicated driveways and
parking garages already started with an advantage
compared to much of the country. Thanks to the
Department of Building's electronic permit system,
an electrician can install a charger with a
provisional permit just as they would a large air
conditioner or other electrical appliance.
Additionally the city strongly supports a coned
pilot that makes accessing lower cost, lower grid
impact, off peak electricity cheaper and easier.
Another pilot that may be of interest to the
council is one that is allowing a food cart near
union square to plug into grid power. We estimate
that over the course of the year the pilot will
avoid almost 3.300 pounds of CO2. It also

eliminates generator noise that can otherwise be as

3 loud as a jackhammer. That effort is a partnership

4 between The Office of Long Term Planning and

5 Sustainability, The Department of Transportation,

6 The Vendor Rafiqui's, and The Local Startup Simply

7 Grid.

Finally thanks to the leadership of the Department of Citywide Administrative Services and the city's Fleet Managers New York has one of the greenest fleets in the nation. The city operates nearly 200 highway ready, plug in, electric vehicles including 103 Chevrolet Volts and 37 Battery Only Leafs.

Intro 1176 compliments these existing efforts by ensuring that parking built today can accommodate the growing adoption of electric vehicles. According to the city's most experienced charger installers the majority of existing garages can accommodate at most one charger without expensive electrical upgrades and many do not have the capacity for, for even that. According to the city's market research study over 25 percent of early adopters, parking garages, or off street lots making this lack of infrastructure a major barrier

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to large scale EV it option. Intro 1176 would make new off-street parking charger ready by ensuring that there's sufficient electrical conduit to the parking facility. In a 130 spot, indoor garage this could mean enlarging already planned conduit and ensuring that there's space for an additional electrical panel near the garage. We estimate that this would add about \$4,000 to the total cost of construction. For an outdoor parking field adding charger readiness at the time of construction costs just five percent of a retrofit and creates few operational disruptions. Intro 1176 is also timely. Over the past five years over 15,000 new off-street parking spots have been permitted in New York City. If passed this will create the capability at minimal cost to charge thousands of electric vehicles. Other municipalities have had similar legislation in place for years. For example, since 2009 Vancouver and London have required charger readiness. London not only has a similar charger, has similar charger ready requirements. It also mandates that 20 percent of residential and workplace parking have actual chargers installed. Las Angeles has built over 500 buildings charger

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ready. And just last month an eight state coalition that includes New York, California, Connecticut, Maryland, Massachusetts, Oregon, Rhode Island, and Vermont signed a memorandum of understanding for increasing electric vehicle adoption. That MOU identifies charging building codes as a key means for aiding the EV market. Thanks to our work with the garage and parking industries Intro 1176 provides maximum flexibility for parking operators. For example this bill does not mandate specific charger technology. Like vehicles charging also comes in different types. A normal dedicated wall outlet can fully charge a Volt or Plug In Prius overnight. A 220 volt, level two charger can halve that charging time and a quick charger, and the quick chargers can fully charge most vehicles to 80 percent in 30 minutes or less.

As an aside quick charging seems like the superior option and in some cases it is but also requires more electricity, expensive hardware, and can cost more to operate per kilowatt hour.

This bill also exempts retail parking and we're open a language that would exempt housing that is more than 50 percent affordable. This bill allows

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2	the private sector flexibility to choose the
3	technology that works best for its customers and
4	its business model. That along with the
5	environmental benefits in green jobs potential is
6	why this bill is a support of so many groups that
7	have sent the speaker letters of support or
8	submitting testimony or are here with us today.
9	Electric vehicles provide environmental resiliency
10	and quality of life benefits that can make New York
11	a cleaner, quieter, healthier place to live. Intro
12	1176 helps address limited access to charging one
13	of the mean barriers identified as impeding
14	electric vehicle adoption. As such we urge the
15	council to join us in supporting this measure. That
16	concludes my testimony. Thank you and I'd be happy

CHAIRPERSON VACCA: Thank you. We've been joined by council member James and council member Brewer. Let me start off with a couple of questions. My concern is the impact this would have on affordable housing and what is the cost involved in these installations or this availability for electric cars? Can you go into what the cost will

to answer any questions you may have.

be? I know you said you would exempt housing that's
fifty percent or more affordable.

we're talking about?

ADVISOR KAHN: Yes, so... [interpose]

CHAIRPERSON VACCA: But my, but my

concern also is that we have much housing being

built in New York City that is market rate for

example and how will this drive the market rate

higher, even, even higher? What is the cost that

ADVISOR KAHN: So the cost is pretty in our opinion it's marginal. Because when you plan for electric vehicle infrastructure all, you, you don't really have to add new hardware. You have to upsize some very narrow types of electrical wiring. So for example expanding conduit. In an outdoor garage this might mean expanding the conduit that goes to a light pole and so you're increasing the cost of those very limited conduit runs from seven dollars a foot to 10 dollars a foot. So at 200 feet, you know even at 200 feet which would be a large installation you know it's not a very large additional cost increase. In, in that garage I mentioned earlier that privet garage it's increasing the size of a conduit, an already

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existing conduit that's going from a building's main electrical panel to the garage facility by I believe an inch or so.

CHAIRPERSON VACCA: What do you consider a garage? How many spaces? What, what is, what is defined as a garage?

ADVISOR KAHN: It's, The Department of Buildings I believe it's four or more parking spots. And, so how this would work is in very small garages they, you know so a four spot garage, they're very well will likely be the additional three kilolots[phonetic] in the electrical, in the adjacent electrical panel that's necessary. In those, and in those larger garages again all you have to you know what's required is that the conduit just be expanded in diameter. So there's not, there's not expensive electrical infrastructure that is required?

CHAIRPERSON VACCA: So we're saying right now in my district I have a 14 family house being built. He is required to have seven parking spaces in his building. So that's considered a garage and he would have to have one, one space or two spaces for an electrical car availability?

ADVISOR KAHN: So he would need two

circuits of electrical capacity in his garage which is, so I'm an MBA not a, not an electrician but I believe this is correct. So he would need about forty amps of space in his electrical panel. So in that case, and he very likely has that. If he doesn't have it, it would just require that the conduit, you know it might, it might require increasing the gage of the wire, so the copper by a very small amount from his main electrical panel to the garage. And when you're doing this from the,

CHAIRPERSON VACCA: And this legislation would not affect existing garages?

the time of construction you know that's dollars.

advisor Kahn: There's a very narrow way in which it might affect... So if you have an existing garage and you are bringing in new electrical service from Con Edison then, then we're saying yes. Make sure that you bring in enough electrical capacity to support electric vehicle charging. So that is a, that would be a very rare occurrence. An example might be a surface lot that's installing big elevators and then needs new electrical service. And the idea of including that

existing construction is just that you will benefit from the same very small marginal cost of adding that charger readiness then.

CHAIRPERSON VACCA: Okay. Do you, have

you consulted with affordable housing people?

ADVISOR KAHN: Yeah, so we've...

[crosstalk] Yeah we've, yes council member. We've spoken to NYSAFA and again they are, they are writing language that would exempt housing that is more than 50 percent affordable which is to say 60 percent below median income and we're, we're open to that language.

CHAIRPERSON VACCA: So they, they're, they they're, they may submit language to create a carve out. Have you looked into the impact this would have in a flood plain area where parking is often below ground. Is there any consideration there? Is there any, any issue we should be aware of in those cases? If you build something new in the rockaways or in Staten Island where you're in a designated flood plain would this, is there anything we should be aware of?

ADVISOR KAHN: So that's an excellent question. I would presume, I presume that existing

I, I do know the answer to this but tell me

approximately what does an electrical vehicle cost.

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ADVISOR KAHN: So electric vehicles, there's a wide range of cost, and I, I by the way do the cost after the \$7,500 federal tax credit so a Nissan Leaf costs less than \$22,000 so it's very affordable. It, it has a range of about 70 miles electric more if you're careful. Then, but then, you know cost can go through the roof like any vehicle. So the, the, Tesla Model S costs approximately \$60,000. That's the high end and then it can go up from there. That vehicle model can go up from there. That's the high end of the market.

CHAIRPERSON VACCA: Okay any questions
my colleagues? Council member Brewer has introduced
two of the bills so of course I call upon council
member Brewer.

COUNCIL MEMBER BREWER: Thank you but first I want to ask you about the food cart because for the last ten years I've been asking Janette Sadik-Khan why can't we plug in trucks to the grid? And I love Janette Sadik-Kahn but every time she told me no, no, no. So how did you manage to do it here? That pisses me off actually.

ADVISOR KAHN: I think that there's a, so, I apologize. The way this pilot came into being

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2 was a nice confluence of an understanding of the,

3 this food cart market and then also technology that

4 this New York Start Up Simply grid was able to

5 provide. I know that DOT, that trucks are

6 complicated for Department of transportation

7 because setting aside curb space... [interpose]

COUNCIL MEMBER BREWER: Well just plug

9 it into the light fixture.

ADVISOR KAHN: And actually light fixtures, so, so what we were able, yes, and it works especially well with carts because they don't need to, you don't need to set aside parking for them. You know, they have somewhat established locations.

COUNCIL MEMBER BREWER: Somewhat.

ADVISOR KAHN: Somewhat. And indeed we do have to figure out how this pilot which has provided excellent results so far can scale.

my question. In other words what happens is we have a lot of trucks. I have a staff person working half time on just truck noise all day long. And so the question would be, it's the generator from the either the cart's generator or the refrigerator. I

am very up on trucks and noise. So my question is what exactly is being plugged into here. What is

4 quieter and why can't it be done elsewhere.

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ADVISOR KAHN: Okay. So what is being plugged in with this food car pilot is there's this food cart Rafiqi's that is on the sidewalk at 17th street on the west side or union square. We have a bollard attached siphoning power off of a light pole that has technology that, that Simply Grid pioneered that allows it to activated and deactivated by a smartphone. So that's sort of the, that's the innovation. You can't just walk up and plug in which would provide sort of safety and economic, create safety and economic implications. The challenge is that, is that it, it's operationally, creates operational issues to actually have it on the light pole itself. That's why it's on a bollard adjacent to it because DOT needs to be able to remove those, service them. We're able to put in more safety features in the bollard. And then finally it was easier, it's, it's more operationally straight forward to do a cart because they don't require reserved curb space. I think that the challenge if you're going to do a,

COUNCIL MEMBER BREWER: Okay.

1	COMMITTEE ON GOVERNMENTAL OPERATIONS 27
2	ADVISOR KAHN: We made it especially for
3	this location. I think that it… [interpose]
4	COUNCIL MEMBER BREWER: So that bollard
5	fits, fits into the actual grid that is at that
6	location.
7	ADVISOR KAHN: Yes, it could be put
8	elsewhere you know either connecting to power
9	[interpose]
10	COUNCIL MEMBER BREWER: A bollard in my
11	case is what's in front of any kind of a
12	institution that needs security. Is that what you
13	mean by a bollard?
14	ADVISOR KAHN: Yes it's, and I believe
15	Jeff Hoffman is here from Simply Grid and he may
16	speak later so he can, but yeah that's it, it's a
17	little bit girth-ier but yes.
18	COUNCIL MEMBER BREWER: Okay.
19	ADVISOR KAHN: I think that if, you know
20	there are issues if those were, they're about 3,000
21	food carts in the city, about 60 percent use
22	electricity.

COUNCIL MEMBER BREWER: They're all in my district. Generators yes.

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1	COMMITTEE ON GOVERNMENTAL OPERATIONS 2
2	ADVISOR KAHN: The curse of this project
3	for me is now all I hear is generator noise.
4	COUNCIL MEMBER BREWER: That's all I
5	hear too just so you know.
6	ADVISOR KAHN: So the, I mean I think
7	there are challenges to get to a citywide scale.
8	There's some interesting new technologies that may
9	be better suited for New York. So for example
10	inductive charging or wireless charging which is
11	not unlike how an electric toothbrush charges has
12	the potential to be less obtrusive if this were to
13	scale.
14	COUNCIL MEMBER BREWER: Oh gosh. Okay.
15	Go ahead.
16	CHAIRPERSON VACCA: One thing council
17	member Brewer, before we go back to council member
18	Brewer what is a garage? I, I, I, What is a
19	garage? Is, is, is it one, is it, is it, if you
20	build a two family house and it's a two car garage
21	is that covered by this?
22	ADVISOR KAHN: No, it's, so a garage is

an indoor parking facility with four or more spots. 23 Those are what's permitted by Department of 24 25 Buildings as parking facilities.

1	COMMITTEE ON GOVERNMENTAL OPERATIONS 2
2	CHAIRPERSON VACCA: So it would not
3	include fewer than four spots?
4	ADVISOR KAHN: It would not.
5	CHAIRPERSON VACCA: Okay. Alright.
6	ADVISOR KAHN: And it also excludes
7	mercantile so primarily retail parking as well.
8	Okay council member Brewer.
9	COUNCIL MEMBER BREWER: I want to ask
10	also about the garages because right now it's the
11	prime end of consumer affairs that licenses
12	garages. Does buildings already license garages or
13	this would be an additional agency that the garage
14	has to deal with?
15	ADVISOR KAHN: It would be the time of
16	construction so it wouldn't, you know the
17	enforcement is making sure there's readiness when
18	the facility is built and then after that there's
19	you know that, that is where the enforcement ends.
20	COUNCIL MEMBER BREWER: So it wouldn't
21	be ongoing DOB harassment?
22	ADVISOR KAHN: No.
23	COUNCIL MEMBER BREWER: The other

COUNCIL MEMBER BREWER: The other question I have, I have a couple of bills as you might, might know and I don't know if you had a

chance to look at them. One is, has to do with literally placing the operational opportunities for chargers on the streets. One is Intro 843 and the concept here is that these bills would make a commitment to the infrastructure by sort of codifying a pilot program where the administration would install a minimum of 10 electrical vehicle chargers to be able to do a pilot program. And the reason this came up was when we were in Israel which JCRC literally they are everywhere and the city of Tel Aviv in particular is quite healthy as a result. And Baltimore and DC are both doing the same thing as you probably know.

ADVISOR KAHN: Yep.

COUNCIL MEMBER BREWER: For some reason the administration is not happy about it according to submitted testimony from DOT. So I'm just wondering if you could discuss why you think, at least doing some kind of pilots, like you just done with the food cart, wouldn't be possible to do as an example of commitment. I just want to add in terms of garages to go back because it, the two new garages chairman in our district I mandated that the charges go in and it does, it's an 80 20 so it

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doesn't seem to be a problem. So what about my
bills?

ADVISOR KAHN: I would like to defer to DOT's submitted testimony. You know they, they've identified I think two, two, the primary reason is because they've, they're moving full force ahead with installing 30 chargers in their garages. And want to first sort of understand the technology there.

COUNCIL MEMBER BREWER: But those, but cars may not go into the garage. Don't you have to pay to go into the garage?

ADVISOR KAHN: Yes, they're, I mean they're, they're reasonably priced but yes.

instance I don't want to go in a garage I'm quite good at finding my own parking space on the street of New York not wanting to go into a garage. So why wouldn't we want to make it easier for people to use a, a station that could in fact enable that car to... I mean it does seem to me quite unfair to make cars go into a garage.

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2	ADVISOR KAHN: So you're right if you
3	look at our electric vehicle adoption study from
1	2010 a… [crosstalk]

5 COUNCIL MEMBER BREWER: ...have it here 6 yep.

ADVISOR KAHN: Okay, so then I'm going to just say a large number instead of trying to quote a percentage. A large number of potential or electric vehicle adopters do park on the curb.

Some... [interpose]

COUNCIL MEMBER BREWER: Yes, but that's exactly what it says in here.

ADVISOR KAHN: Yep.

COUNCIL MEMBER BREWER: Yep.

ADVISOR KAHN: Some cities have been really successful with curbside charging so Oslo's a good example and I'm not familiar with Tel Aviv, it may be as well. Other cities haven't been, you know the, the, the infrastructure's been installed at considerable expenses you know. It can be ten times more expensive to install on the curb than it is inside a garage. And then infrastructure doesn't get used. So I think the challenge is it's much higher hanging fruit to serve, you know to serve

COUNCIL MEMBER BREWER: And do we know

how much they're used or we don't know. Is there

some kind of way of knowing that.

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ADVISOR KAHN: So Colleen Quinn from Charge Point who, which is the you know who's chargers are the vast majority of those I mentioned can, may be able to speak to that.

COUNCIL MEMBER BREWER: Okay, and do we know if people would use electric vehicles? I assume we want people to use electric vehicles right? Is that a correct statement?

ADVISOR KAHN: Yes.

COUNCIL MEMBER BREWER: Okay so if we want people to use them it would seem to me we should mandate that they also pay to go into a garage. I mean, I just, it doesn't make any sense to me. I mean I can understand that you're worried that somebody may not service the charger on the street but I also feel like you know the fact of the matter is that we're really... I don't know why other cities can do this and we can't. Why, why is it so easy, why is it been done elsewhere and the country but not in New York at least on a pilot basis?

ADVISOR KAHN: I think that... [interpose] COUNCIL MEMBER BREWER: And, and why did plaNYC suggest this?

successfully.

ADVISOR KAHN: I don't recall... The

blueprint that I, that I follow, you know we first, you know is to first saturate the garage market because it's far more economical as I mentioned.

You know can cost up to ten times less to install a charger. I mean you're point that they're many New Yorkers who are not, who'd be interested in electric vehicle if they could park on the street and charge it on the street is a good one. We haven't, I haven't operational models of charging in other cities that, that we could financially do here in New York. Doesn't mean it's not possible but it requires, but I, I, I'm not sure all those other cities have installed chargers have done it

COUNCIL MEMBER BREWER: Another question would be like we're always trying to support small business, entrepreneurial ideas that are outside the box, etcetera, so why couldn't a small business have a charger and maintain it as opposed to a expensive garage.

ADVISOR KAHN: So this is where I'd, so DOT, and I think that relates to the revocable consent… [interpose]

2 COUNCIL MEMBER BREWER: Yes.

ADVISOR KAHN: ...bill. [interpose]

COUNCIL MEMBER BREWER: Yes.

ADVISOR KAHN: I'm not, my understanding of revocable consent is that, that you, that can't be charged for, that you can't charge for the service of what you offer unrevocable consent. So that, so that would be a challenge to the business model for many people if it costs upwards of 20 or 30 thousand dollars to install that charger. That doesn't mean that some businesses, you know hotels or very forward thinking ones, Tom Milokney [phonetic] is here. He runs a business, unfortunately not in New York, in New Jersey where he offers charging wouldn't be willing to do it and offer it as an amenity but that is a challenge. And then the second issue is that same one. If you don't reserve curb space for the electric vehicle the odds of that charger being available for the electric vehicle's low. And then if you do reserve space you know you may have the unintended consequence of increasing congestion and double parking and such.

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COUNCIL MEMBER BREWER: And you don't
think we have double parking now? I don't think
that any extra couple of spaces, I'm just saying
that is, that's a lame excuse. I can understand
that it might not be available because people might
have to wait. But you might have to wait in a
garage also. I'm just trying to say, it doesn't
seem fair that and the garages are usually
expensive and you know at least in my neighborhood
you can't get out for less than 20 dollars
[interpose]

ADVISOR KAHN: Yep.

maybe more overnight. It could be 45 dollars overnight. So I just think that, you need to think about those cars that may not want to go into a garage and then you could find a way for them to be, people to be more interested in using electric vehicles. I just think that, no your business model does not make sense.

ADVISOR KAHN: You know... [interpose]

COUNCIL MEMBER BREWER: I would like to still continue thinking about these two pieces of legislation on any kind of a pilot basis.

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with my colleagues at DOT.

CHAIRPERSON VACCA: And let me say this in all fairness. I respect that you're here and we welcome the, your input but you're here to advocate for a bill at the administration once and then when it comes to DOT coming today they don't want the bill so they don't come to the hearing. I mean this is not a one way street here. We have a council member that has sponsored two bills the agency involved. DOT submits written testimony and doesn't come to a hearing but by some, some coincidence you're here because you, you want the bill, you want a bill but it's the responsibility of the administration to send people to these hearings whether they want the bill or not and, and I, I, I think that council member Brewer is correct. I don't think that DOT's given appropriate consideration toward a member has suggested. This, this... I'm telling you as chair of the committee that I'd like to move legislation but my job as chair is to represent the members and that's where I'm coming from here. So I just want you to know. ADVISOR KAHN: I will, I will share that

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2 COUNCIL MEMBER BREWER: Yeah, I mean, I 3 just, what I, thank you Mr. Chair. I think the 4 issue for us is, at least for me is that there are 5 other cities doing this. We are always trying to 6 push small business so it's a revocable consent is 7 not the right business model. There may be another way of doing it but the fact of the matter is 8 you're just in my opinion you're just supporting 10 some of the large garage owners because that's 11 who's going to put this in and that's who's going 12 to make some money off of it. They look at understandably as a business model. I don't know 13 14 that there are many entrepreneurial garages. I 15 could be wrong but I don't think there are many. 16 And I think this is a good example that it, that 17 the, the world would hear that New York City's open to electric vehicles by having it more public and I 18 19 think it might be something that small businesses 20 might like to consider as part of the streetscape. Again we have to think of not too much street 21 furniture. We could do something about those news 22 23 racks which DOT loves right Mr. Chair. 14 news

racks on a street. Do we need 14 news racks on the

street? We've been trying to get rid of some of

2	them for years. So instead of having 14 news racks
3	with empty garbage filled opportunities for people
4	you could put in something that's actually useful
5	in terms of an electric station. So I do think it
6	needs to be looked at completely differently. I
7	appreciate these bills. I think they're excellent.
8	And I, as I indicated my garages are already doing
9	it because they know it's a good business model.
10	They are huge garages in terms of ownership. This
11	is a multimillion dollar business, not an
12	entrepreneurial situation. So I think from two
13	counts. One saying that New York City's open for
14	business for electric cars and secondly give me
15	some opportunities to smaller business people who
16	want to be entrepreneurial. This could be some
17	place to make a dent. Thank you very much Mr.
18	Chair.

CHAIRPERSON VACCA: Thank you. What we're hearing today is that the cost is so minimal so the cost is very minimal for a private developer but the cost is not minimal for the city. The city will not do anything on their, on city streets because they've decided not to do even a pilot program but it's okay that the cost is endured by a

the city doing it. What's the cost difference?

ADVISOR KAHN: So thank you council member. So in terms of the cost, the cost of installing it in a new facility when you're planning it from the beginning is far lower so with a surface garage it's only five percent the cost when you plan it and build it with new construction as if you had to retrofit later. The city for its part not only will also have to comply with this law and it builds parking facilities as well, it's also installing 30 chargers in the few remaining public garages that it owns and operates.

COUNCIL MEMBER GREENFIELD: No, I understand. Do you know the actual cost? What are we talking about? Dollars and cents right?

ADVISOR KAHN: Sure.

indicated that it is more expensive alright when council member Brewer asked you specifically about putting them on the public sidewalks you indicated that it was significantly more expensive. So I'm just curious as to what there's a cost is to the city for us to be environmentally friendly.

ADVISOR KAHN: Other cities have quoted costs of installing on the curb with chargers of

you know DOT's position, you know as they say in

their testimony, you know we are installing 30

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2 chargers in our garages you know shortly so they
3 think that meets those needs.

read the testimony I'm just specifically referring to council member Brewer's legislation which would install them on sidewalks right? So to do that would cost approximately a half a million dollars and the City of New York is balking at the cost of a half a million dollars of introducing a pilot program that has the potential to spur and encourage individuals to drive these vehicles that have all sorts of environmental advantages. So is that basically the position of the city? 500 thousand dollars is too much to support New York City's environment?

ADVISOR KAHN: I think that their issues beyond even just the upfront capital costs. And again that the you know the city is putting the, its full electric vehicle effort behind...

[interpose]

COUNCIL MEMBER GREENFIELD: I've heard they're going to be in those public stations. I got you there. I'm not talking about the public stations. I'm talking about council member Brewer's

got these plans quite frankly just authoring the

DOT are interviewing for other positions so they

couldn't be here today and I thank you for your

testimony. Is there any provision for city

municipal lots to have these electric station

ADVISOR KAHN: So we're, so we're installing the nearly 30 chargers in those, so are you talking about public facilities, those that the city... [interpose]

CHAIRPERSON VACCA: Yeah, the outdoor, we have a lot of outdoor municipal lots that the DOT operates.

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availabilities?

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ADVISOR KAHN: The city operates, owns

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facilities. We are installing them in, we're

and operates I think about ten open parking

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installing 30. There's a challenge because of many

of those facilities are old so again when you're

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doing new build you A, not only is the cost of

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construction lower but you don't have to worry

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about potential hazards so waste and such. So I

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think they're a challenge with some of those

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parking facilities. Is it they're old and that,

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that opening up the cement for conduit may create

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sort of large liabilities. So we're installing them

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in as many, you know in ones that we think are safe

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now and we'd be open to installing them in more as

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well. But they're, but they're some challenges with

parking facilities that are that old.

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CHAIRPERSON VACCA: That are what?

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ADVISOR KAHN: That are that old.

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CHAIRPERSON VACCA: Outdoor facilities?

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ADVISOR KAHN: Yep, even. Because if you

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trench into the asphalt you have the potential of

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uncovering toxins.

1 2 CHAIRPERSON VACCA: Toxins? I don't 3 understand that. Do we have municipal lots that are on toxic material? Can you explain that to me? 4 ADVISOR KAHN: I think it's asphalt you 5 6 just don't know. I think that there's things that 7 are under asphalt that are sort of contained that

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when you, you know it's like you know when you have to drill a hole through a wall. If it's in the wall it's not an environmental hazard but if you have to open up that wall you risk creating new exposure. So I think the challenge with old facilities you

know public or private is you know is making sure that you know you don't create new you know create new potential hazards.

CHAIRPERSON VACCA: Well I think ... [interpose]

ADVISOR KAHN: That's been our experience in trying to sight chargers.

CHAIRPERSON VACCA: I think that we have a challenge here and that is how do we encourage availability for electric car charging on public streets. I think that's the challenge. Council member Brewer's bills present. I tried to broach it from the aspect of municipal lots but I think that

1 we have a challenge here. If we truly want to 2 3 encourage these cars there has to be more than just 4 saying there are garages privet people build there must be availability. So I think when we look at 5 this legislation and we work with the 6 7 administration I wanted you to keep that in mind. Are there any further questions? Council member 8

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Dilan.

CHAIRPERSON DILAN: Yeah thank you Mr. Chairman I just want to take a shift from the current line of questioning to talk about the future a little bit and you know I, I, you know whether you, whether the administration agrees with council member Brewer's bills or not I think first I find it disrespectful that the Department of Transportation could not attend. I think the merits of what you're doing and what you're trying to accomplish are worthwhile not only for this administration to have it as a, a matter of this administration's legacy but for the overall health of the city and for the overall enhancement of a potential new industry. For those reasons alone the administrations should have been here. But shifting for a second, let's just say, what have, what has

the administration and its private discussions or thoughts has done to set up a potential new industry for these charging stations to be done by the private sector or private industry. Has there been any discussions about how this new potential market could come, come into business in this city?

ADVISOR KAHN: Thank you chairman Dilan for the feedback and question. So in terms of, just to clarify, you know I think it's, is the question you know how does this potentially create jobs for New Yorkers?

CHAIRPERSON DILAN: No, no. I'm not worried about how jobs are created. I'm worried about if, if this administration wants to push electric cars which I think is worthy even though they may be cost prohibitive right now. Potentially on a wide scale they going to have to get power from somewhere. And government as we've heard all my colleagues have said that government should have some sort of answer but maybe government can't be every answer to charging electric cars. We don't provide gas for every vehicle on the street so what are we doing to enable the private sector to fill this infrastructure gap?

ADVISOR KAHN: So I think what, so our policy is to allow the private sector to be able to efficiently and affordably offer power and for consumers to exercise as much choice as possible in getting it. So they're use to, there were some existing regulations around how electricity was sold that made it very complicated for let's say a garage owner or a small business owner to provide electricity for an electric vehicle. You can only charge by time instead of by the actual amount of energy consumed. So we worked with the State Public Service Commission to, to make those rules a lot more straight forward and lot clearer so in fact now you can charge for what you, you can charge, you can pay for what you're getting visa vitro.

CHAIRPERSON DILAN: Okay so just help me understand sort of how these charger stations work. I have a general idea through our private briefings and a general idea from reading out of the briefing reports but basically there are three types.

There's one that charges pretty rapidly, one that charges in six to eight hours, and one that uses a basic household plug that takes forever. Now let's, let's, how, how do you see and I'm again

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technology.

futuristically you may not have the answer but how do you see this market setting up? Do you see electronic charging stations competing with regular gas stations to fuel vehicles in, in, in the short to near future? And if so are we considering easing codes whether they be building, transportation, environmental, or otherwise to allow for this new

ADVISOR KAHN: I think that in, some charging may happen like gas stations but because it's much less sort of intrusive, charging is less intrusive even you, you know you actually got the categories of charging exactly right. It's those three; level one, level two, and quick charging. Even a quick charger you know is not much bigger than a phone booth and you know it obviously it doesn't any noxious, create noxious gasses or anything like that.

CHAIRPERSON DILAN: But it takes about 20 minutes. I mean... [interpose]

ADVISOR KAHN: It does take about 20 minutes.

CHAIRPERSON DILAN: I don't think anybody wants to be stuck for 20 minutes so how do

we, how do we roll out this infrastructure and how do we allow for the private sector to roll out this infrastructure because I agree. You know if you, if you want to say I disagree with council member Brewer's bill anyway and I, I, you know I don't want to go point for point for her because I think she's trying. How do we incentivize the private market to do this so that the city doesn't have to worry about the cost?

ADVISOR KAHN: So we're trying, we're, we're very attuned to ways to reduce the barriers to make it easier for people to access and provide charging. And so summon, and so, and I don't, I think we're at the beginning of that journey not the end. But some things that we've done in that direction are again make it easier to price for electricity. We promote a map called PlugShare on our city website that shows a map of chargers and then also allows crowd sourcing so people can say oh that charger doesn't work or that charger's great. They were so friendly there at that 7/11. So you know that's one way of creating feedback. We've created GreenLife's, GreenLife's is the New York City environmental mascot. We've created new

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signage for garages to make it more visible to New Yorkers that there is charging available. You know I don't think most New Yorkers realize there are over 140 charge points in the city.

CHAIRPERSON DILAN: No, I didn't realize 'till last week's briefing. The only thing that I would say is that I think that not only New York City but the other municipalities and states that are beginning to lay out the infrastructure here are onto something. I think that you know more thought and planning needs to go into how we roll our the infrastructure and this administration and this council may not be able to put the mechanisms in place in a month and a half to do that but I certainly think as a city we should continue the work that was started here. So with that I'll, I'll end my questioning and reiterate again that it would have been great for the Department of Transportation to come here. Because even if they disagreed with everything in council member Brewer's bill the back and forth conversation could have led to something greater. So I'm disappointed with that part. Thank you Mr. Chairman.

2	CHAIRPERSON VACCA: Thank you. They're
3	no, they're no further questions I don't think from
4	council members. Do we have another panel? Yes we
5	do. Thank you. Our next panel is Colleen Quinn,
6	ChargePoint Incorporated, Luke Tonachel, Natural
7	Resource Defense Council, Tom Moloughney, Plug In
8	America, and Humberto Restrepo, Joint Industry
9	Board of the Electrical Industry.
10	[pause]
11	COLLEEN QUINN: Oh, oh, yes I do,
12	just what I'm thinking. 20 copies. Thank you.
13	[pause]
14	CHAIRPERSON VACCA: Would you like to
15	lead off? Okay.
16	COLLEEN QUINN: Surely. Good morning.
17	Good morning chairman Dillon, Dilan, excuse me
18	Vacca and members of the building and
19	transportation committee. My name is Colleen Quinn
20	and I am the Vice President for Government
21	Relations and Public Policy for ChargePoint Inc.
22	ChargePoint supports proposal 1176 because it
23	promotes EV adoption by lowering costs,
24	installation costs, addresses a major challenge for

tenants and co-op owners to own EVs and will create

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local jobs. ChargePoint is, is the world's largest network of independently owned charging stations with more than 12,000 charging spots. We are the leading provider of EV charging services in New York State. We have 80 percent of the market. The New York City fleet as an example, operates 150 of our stations. But ChargePoint is not an electric vehicle service provider. By definition or business model we sell Orange stations and network services to customers and hosts such as municipalities, universities, parking garages, EVSPs, commercial establishments. Our customers set their own prices and operate our charging systems. Currently close to 2,000 organizations provide charging via the ChargePoint network. New York has the potential to be one of the largest markets for electric vehicles in the world. Through policies such as Charge New York as well as programs and funding from the Department of Energy, NYSERDA, NYPA, and tax credits recently approved by New York State legislature New York is leading the way for EV adoption. New York City has an important market with an already growing demand. In New York City and regions surrounding there are currently close

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to 3,000 electric vehicles. On the 270 ChargePoint stations deployed in New York City we see increased utilization in parking garages and facilities that will be impacted by this legislation. Numbers range from 48 to 85 percent utilization in October and councilwoman I have provided in my testimony more detail actually pinpointing where the locations are through maps, as well as where the locations of the drivers are, the ChargePoint drivers and I would be happy to you know delve into more detail on the utilization as well because our stations are networked. Which means we have the ability to know and understand exactly how much energy is being consumed and saved as well what times of day that the stations are being used, for how long, and you know to what degree, which I think is something that you indicated an interest in.

COUNCIL MEMBER BREWER: They're smart.

appreciate that coming from you. Thank you. And the market by the way is expected to grow phenomenally. As recently as October 21st, 4th excuse me, Governor Cuomo signed an MDU with seven governors and agreed to collect, to a collective target of having at

least 3.3 million zero emission vehicles on the 2 3 road in all these states by 2025 and to work 4 together to establish fueling infrastructure to support the vehicles. The governor set a goal for 5 New York State of 30,000 electric vehicles by 2018. 6 7 To meet this number 10,000 ports are needed. This proposal if adopted will lower installation costs 8 and support these numbers. Based on information we have collected from installing thousands of 10 stations in the US and hundreds in New York State a 11 12 resolution such as this will improve economic efficiency for installations. This could lower 13 14 costs by 60 percent. Again in my testimony I give 15 exact you know numbers for installation costs and 16 how this will make a huge difference. If they're 17 included in New Construction as the proposal 18 provides being EV ready is also going to be 19 increasingly a valued amenity for building owners. That is especially important for multi dwelling 20 units. Tax credits including 30 percent federal and 21 50 percent from New York State will be available in 22 23 2013. These installations will also provide lead points. So New York City in conclusion has the 24 opportunity to become a national leader in EV 25

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adoption with these actions. We therefore urgeapproval of this proposal. Thank you. Any

4 questions?

CHAIRPERSON VACCA: We'll take the whole panel.

COLLEEN QUINN: Oh okay.

CHAIRPERSON VACCA: And then questions later. Just identify yourself for the record before you begin your testimony.

LUKE TONACHEL: Good morning chairman

Vacca, chairman Dilan, and members of the

committees. My name is Luke Tonachel and I'm a

senior analyst with the Natural Resources Defense

Council or NRDC. I work in NRDC's New York City

office as an advocate for policies that will result

in cleaner vehicles and fuels and I appreciate the

opportunity to testify before you today. I'm here

today to express NRDC support for bill number 1176

to make New York City parking lots and garages

ready for electric vehicle charging. The foundation

of our support is our strong belief that

electrification of vehicles is an important and

necessary strategy to combat local air pollution

and climate change. Vehicles driving on electricity

2	in New York City are estimated to achieve
3	greenhouse gas reductions of nearly 75 percent
4	relative to average conventional vehicles on the
5	road today. NRDC projects that for New York and the
б	United States to meet its long term carbon
7	pollution reduction targets of 80 percent by 2050
8	the automobile fleet must become primarily electric
9	drive. The transition from oil fueled internal
10	combustion engine vehicles to cars propelled by
11	electrons has begun. In the United States sales of
12	full battery electric and plug in hybrid electric
13	vehicles have tripled from 2011 to 2012 and on
14	track, and they are on track to grow another 70
15	percent in 2013. To meet climate stabilization
16	targets the adoption of plug in electric vehicles
17	will need to continue to expand rapidly. Therefore
18	it is critical that city, state, and federal
19	governments look for ways to break down barriers to
20	widespread vehicle electrification as the council
21	is doing now. NRD, NRDC supports bill number 1176
22	because it helps make fueling a car with
23	electricity easier. While electricity is ubiquitous
24	throughout the city, it is not often configured for

vehicle charging. Bill 70, 1176 will ensure that

parking lots and garages are constructed in a 2 3 manner that allows charging stations to be 4 installed guickly and efficiently. The charger readiness bill will help parking providers avoid 5 the high cost of post construction installations 6 7 and more readily offer charging services. This enhanced electric charger readiness will also send 8 9 an important signal to the growing electric vehicle 10 market helping to propel it forward with more 11 charging stations. Growing the number of electric vehicle ready charging spots in New York City will 12 result in numerous benefits. The greater 13 14 availability of charging encourage, encourages 15 drivers to shift from petroleum to electricity 16 enabling more electrical miles especially for plug 17 in hybrid electric vehicle owners and more emissions reductions. Maximizing electric vehicle 18 19 miles accelerates the payback for electric vehicles 20 which have a higher up front cost but lower operating costs compared to their gasoline 21 counterparts making them more attractive for, as a 22 23 vehicle own. An electric vehicle charging offers 24 parking facility owners a new opportunity to generate revenue and grow their businesses. 25

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In summary NRDC believes that adding charger ready, charging ready parking spots can fuel a positive feedback cycle of growing infrastructure that helps accelerate vehicle vehicle, electric vehicle adoption. As vehicle electrification grows the city gets closer to meeting its air quality and climate change goals. For these reasons we respectfully urge the council to pass bill 1176. NRDC also recognizes that bills 843 and 844 regarding revocable consent and a pilot program for curbside electric vehicle charging stations can also serve to promote the availability of charging infrastructure and help promote the electric vehicle adoption. NRDC recommends that the council consider these bills as complimentary to bill 1176. This concludes my testimony. Thank you for your attention.

TOM MOLOUGHNEY: Good afternoon. My name is Tom Moloughney. I live in Chester, New Jersey. I'm here today representing Plug In America, the largest electric vehicle advocacy in the country. I also own and operate a restaurant in Montclair, New Jersey and own and manage commercial real estate. I strongly support the passing of Intro 1176 and

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believe that New York City needs this kind of 2 3 legislation to accommodate the electrification of 4 personal transportation for its residents and visitors. Every mainstream automobile manufacturer 5 6 has plug in electric or plug in hybrid vehicles 7 available today or in their upcoming product lineup. In 2010 less than a thousand electric 8 9 vehicles were sold in the US. In 2011 that number increased to 17,000. In 2012 more than 52,000 were 10 11 sold and this year we're on the pace for over a hundred thousand plug in electric vehicles sold in 12 the US. This isn't a passing fad. Plug in electric 13 14 vehicles are here to stay and will eventually be 15 the dominant form of personal mobility especially in large cities like New York in the not too 16 17 distant future. I've been driving electric for over 18 four years now and I've driven over 120 thousand 19 zero emission miles. I come to the city often for 20 business meetings, to shop, dine, and for entertainment, and finding available chargers in 21 the city personally has been a daunting task. There 22 23 are so few of them it's very difficult to find one that's available, that's working, that's not 24

blocked by gas cars. In fact I took my gas car here

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today because I couldn't be sure I'd be able to 2 3 find a public charger to be able to charge and get back home. I believe I'm particularly qualified to 4 testify in front of you here today because I have 5 personally installed public charging stations in 6 7 the parking lot of my shopping plaza in Montclair, New Jersey. Since I didn't have the foresight to 8 9 install the conduit when I developed the property back in 1998 the installation cost me many 10 11 thousands of dollars more than it would have had 12 the raceways been installed when I was doing the initial construction. I only wished there was a 13 14 requirement like this proposed bill back then. The 15 chargers on my property in Montclair get used every 16 day and many of the people plugging in are electric 17 vehicles from New Jersey who are on their way to 18 New York City or returning from a trip here. They 19 stop at my property because they couldn't find 20 charging in New York and didn't want to risk going, or didn't want to risk going there and not being 21 able to plug in. What does that mean to New York? 22 23 Well I have a customer while their car is charging. 24 During that time they eat at my restaurant and that money could have been spent in an eatery or a café

tell us a little bit about your installation at

_	COMMITTEE ON GOVERNMENTAL OPERATIONS O
2	your private facility. How did, well I guess I
3	could imagine what was the impedance to do it, you
4	drive a car yourself, you sound pretty
5	environmentally friendly but based on your
6	testimony but how does it work on a day to day
7	basis. You install the unit. I would guess that
8	people who drive electric cars have to figure it
9	out because in preparation for this hearing I went
LO	on my iPhone and went on Google and tried to find
L1	charger stations. Seri didn't know what I was
L2	talking about and Google didn't have much better
L3	results. So I would imagine that even with the
L4	advanced technology that we have today on
L5	smartphones, how do people find you and when they
L6	do find you what type of service do you provide

TOM MOLOUGHNEY: That's a very good question. You couldn't find me because you don't own an electric car. If you owned an electric car you'd be able to find the charging stations because you'd know where to look. You'd know that there is... [interpose]

them and do you provide it free of charge or do you

charge it for a profit?

COMMITTEE ON GOVERNMENTAL OPERATIONS

2 CHAIRPERSON DILAN: So, so, so it has
3 the technology within the car?

TOM MOLOUGHNEY: The, most of the cars themselves built into their navigation systems will show you where there's charging stations. That's number one but number two it, it, you would have, you would know what smartphone applications to download on your phone so that... [interpose]

CHAIRPERSON DILAN: Yeah, I bet I would.

TOM MOLOUGHNEY: ...so, so, if you had an electric car we were spoke of, I already brought up PlugShare before which is available. That's one of the smartphone applications that you could go to and it shows you where all the charging stations are. You can even through some of the smart phone applications like the ChargePoint application you can reserve a charger. Like you can say well I'm coming to the city like... [crosstalk]

CHAIRPERSON DILAN: Like getting a haircut?

COLLEEN QUINN: Yeah.

TOM MOLOUGHNEY: Exactly. You can make, you can say well I'm going to eat at this restaurant, oh there's a charger right next to it.

I'm going to reserve that for 6:00 because I'm 2 3 going to get, get here at 6:00 and I'm going to have, I have 6:30 dinner reservations so if, if you 4 5 had an electric vehicle you would very easily be 6 able to find where, where, where they are. So a 7 little bit about the installation cost and what I talked a little bit about in my testimony was the 8 9 fact that the reason why I really support this 10 intro 1176. I support curbside charging. I support 11 all the charging you want to install. But one of 12 the great things about this bill is it's a, it's a very low cost and I know that, I was already asked 13 some questions about what's it going to cost. It's, 14 15 it's, it's pennies to do this in, in the, in the 16 initial construction phase. We're talking about 17 just increasing the capacity of the electric service and the conduit. This isn't an onerous 18 19 expense for the people that are building these garages but, but it's, it's, if, if I were to do 20 this when I built my, 'cause I built this property, 21 it's a shopping plaza. If I would have done it when 22 23 I built the shopping plaza the conduit and the capacity stuff would have cost me maybe a thousand 24 dollars, maybe. It cost me 15,000 dollars later on 25

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just, just to, cause I had to trench. I had to put in larger piping. You know all that stuff is very expensive later on and if the people don't do it now these electric cars are coming whether you're ready for them or not. They're going to have a greater expense down the road. It's going to be a greater economic hardship on these properties later on because they're going to have to rip out what they're installing now and put in larger later. It's much, if you're, if you're concerned about making people spend money, you know the economic hardship. You're doing them a favor by passing this and having them get charger ready now because they're going to have to rip it out in five, 10 years from now when people go, live in the buildings and say look you know if, for me to continue living here you have to provide a charger. CHAIRPERSON DILAN: Well, I, I, I agree

CHAIRPERSON DILAN: Well, I, I, I agree that the cars are coming but how fast or how slow they come depends upon the infrastructure.

TOM MOLOUGHNEY: Sure.

CHAIRPERSON DILAN: And you know catching, capturing cars that are in residential facilities that have garages within their building is just a

property owner... [interpose]

2 CHAIRPERSON DILAN: ...business?

TOM MOLOUGHNEY: Yeah. I offer free

charging while you're at my restaurant. I have a swipe car where if you, if you come into my restaurant, you say I have an electric car I just pulled in. I'll give you the card, you swipe it, it's free. If you're going to swipe your card and leave my property and walk somewhere else then you pay like a dollar 50 an hour. Electricity is very inexpensive. So it only costs me less than a dollar an hour to let somebody charge. So to give them some free energy to get them to come into my business it makes all the sense in the world.

CHAIRPERSON DILAN: Well there's also from a governmental perspective revenue implications by putting this in place too quickly. So how receptive was, because I don't see Con Edison here and I don't see Con Edison set up to testify. How receptive was your local energy provider and who were they?

TOM MOLOUGHNEY: In New Jersey I deal with public PSENG and also JCPNL. They've both reached out and, and, and had been very helpful and they actually want to know where the electric cars are coming now. They're asking us to fill out surveys or even tell

your, when you, when you buy an electric
car they want you to call them up and say hey look I

4 just moved, I just bought an electric car I live

5 here. Because they want to start gathering the data

6 to know where the cars are going to be clustered,

7 where they might need to increase you know

8 | transformers and things like that. I know they're in

9 New Jersey, they've started to become proactive I

wish I could testify on behalf of Con Ed. here I, I,

11 | but I can't. I, that's... [interpose]

CHAIRPERSON DILAN: Well I'm sure they'd, they'd like the business. I mean they're pretty big but they all like the business.

TOM MOLOUGHNEY: I don't know why they wouldn't. They're, they're, they're make, selling more product.

CHAIRPERSON DILAN: Thank you. I just have one question for Ms., Ms. Quinn. And you talked about what ChargePoint does and how you're like maybe the franchisee or the, the, the entity that inches in, issues the franchise to many people who may decide to take this on as a business. You gave us numbers for New York City, how about New York State

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2 as a whole. How many locations have you, exists that 3 either you or a competitor may have.

COLLEEN QUINN: Sure.

CHAIRPERSON DILAN: So.

COLLEEN QUINN: Well we, first of all it's not really a franchise model in that yeah...

[interpose]

CHAIRPERSON DILAN: Yeah, I know I just threw it out there like that.

COLLEEN QUINN: ...it's, or a, because there are different business models and I think that's one thing that you know the, and, and we've, we're supportive of a competitive market so you know that lot of different business models are out there and trying to survive. Ours is not a subscription model but it's a model where we sell the station and the services I said. And the operator, the business owner decides do I want to charge or not? How much do I want to charge etcetera. And currently in New York we have, New York State we have over 450 charging stations and I will say too that I think one thought kind of picking up on councilwomen's, Brewer's idea of, of getting a pilot program going in New York City. I think number one, it's a, it's a, it is a

ecosystem to get electric vehicles sighted. The work

that the, some of the city policies that Ari's

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already talked about. That open pricing policy was a huge you know addressing a huge barrier. The fast permitting, another really important barrier that local government has addressed here. These, these building code changes are going to bring cost savings which is also going to propel more EV adoption but I think to really get a holistic view of charging and what where the best locations might be and promote education and information for example for building owners. There's a huge amount of material that's being developed now in a lot of these task forces that ought to be, that ought to given out more effectively. So again I think that it's, it's a distribution model. Charging, EV charging is a distribution model. It's not a gas station park and charge model. People charge where they live, where they work, where they shop, it's a very different model so all of these kinds of ideas and, and, and thoughts probably should be shared collectively and informed, and the council should have the opportunity to have that kind of information to inform you know your approach.

CHAIRPERSON DILAN: Being unfamiliar with the, the electric car industry until this hearing I

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much. One of my questions is are there other cities that you are aware of, I mean have you talked some of the task forces? Obviously it's going on maybe, I don't know if Newark is doing anything along these lines where there is, where there is a either a pilot

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program or ongoing curbside. And the reason I say that is just as the chairs indicated in New York a lot of people don't live in a building that has parking. Obviously if you're in the suburbs you go to your home and you plug in. And we heard a lot about that in the early days of this discussion because like I said I went to Israel and it was a constant, much more suburban model and then Tel Aviv has gotten involved. But we're in New York City we do not live in the suburbs and so the question would me being in parts of the more suburban aspects of the five boroughs that would be possible. It's something we should have as part of this taskforce. How do you handle it for your own building where you live or for the many people in other parts of the city. They don't live, they do participate in curbside parking and they spend a great deal of time doing that and I think people coming into the city, if they, they may not want to go to a parking garage which can cars, you know cost you hundreds of dollars just to go in it. So how do you envision some kind of curbside, if you think that makes sense model. And then I'm also a pig proponent we're all talking about entrepreneurial spirits you know for people, you know our

communities. Somebody mentioned 7/11. Do not mention 7/11 to me. That is like an anathema of New York City; it's like [gagging noise]. So the question would be how can you be more entrepreneurial about it than having a conglomerate like 7/11 be in charge of all of our charging stations please? So I just, those are my two questions. Entrepreneurial, how could this fit into an entrepreneurial model and maybe a business improvement district model or maybe you know the taskforce. How could you envision some other models besides 7/11? And I'm sorry if you have 7/11 at your shopping market. I apologize.

[background comments]

COLLEEN QUINN: Well I, I think that it's really... First of all I think that in order to, in order to facilitate and support the number of electric vehicles that are coming, coming and expected to be and frankly going to be in the city and in the region. We have to think about a model that does encourage private investment. There is no way, and I put it in my testimony how much money is going to be needed if we ever thought about financing EV infrastructure through the public dollars. It will, I believe it'll, it will not happen. So you

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have to think about absolutely a way to encourage private investment. I do think also that at the very beginning of a market pilot programs that are cost shared, possibly looking at funding from NYSERDA and, and other kind of public private partnerships to get this going is probably a very good idea. And that would be a way to then you know incent some of the business owners that probably maybe wouldn't have done it if they didn't think about... And then you know again study and look and see what it would cost for them to charge for charging etcetera. So I think the idea of pilots, I think public private partnerships, I think you know stakeholder engagement whether it's the bids, other kinds of public private agencies could be a place where this kind of pilot program could live. So I think there are very good opportunities to do it.

COUNCIL MEMBER BREWER: Anybody else want to add anything.

TOM MOLOUGHNEY: I, I agree pretty much with everything she said especially along the lines of pilot programs but the long term viability of curbside charging has a lot of challenges. It really does. It costs so much more to install and maintain

2 the curbside charging and electric cars cost so

3 | little to refuel that it's very difficult to

4 recapture enough money to pay for the installation,

5 | the maintenance ongoing because one of the great

6 things about electric cars it only costs you about

7 | three or four dollars to charge to go about 100 miles

8 you know and, and once you start saying well we have

10 becomes not viable so that that there's a very very

11 little curbside charging in the United States. Yeah,

12 | I mean I don't know what the percentage is but it's

13 probably less than one percent of all the public, of

14 | all the chargers that are in the US. San Francisco

15 she mentioned has a few. I don't know of any other

16 | city if it... [interpose]

COUNCIL MEMBER BREWER: Baltimore and DC

18 are doing it.

19 TOM MOLOUGHNEY: ...but, but not many of

20 them. I think a dozen or so they're going to install

21 | which, which is a good start but these are small

22 pilot programs. You, you referenced Israel. All of

23 those chargers were installed by Better Place, a

24 privet company.

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TOM MOLOUGHNEY: Yeah so and I'm very

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want to support them.

3 familiar with the, with the, with well the people 4 that had run the company before it bankrupt. And so you know that, that, you almost can't use that as a, 5 as a, as you know as a comparison. You could use 6 7 Oslo. They've done it successfully and, and you know I don't know, I, I suppose the majority of those 8 9 funds was all public funds that, that was put into 10 that. But for the private sector to, to, get involved 11 with, with you know curbside charging per say it's, it's a tough sell. You really have to use the angle 12 that I came at it and I'm an electric vehicle 13

advocate so that's the angle I came at. That well

it's going to bring people to my business and that's

why I'll, I'll pay for this because they're going to

say this business supports electric charging and I

COUNCIL MEMBER BREWER: Well that's why

I'm suggesting places like the business improvement

districts right? In other words that would be a

grouping and then you would get a ticket so to speak

like to go to the restaurant in the neighborhood. And

if you didn't you know that kind of public private

relationship. Because I don't, it's just such a, we

1	COMMITTEE ON GOVERNMENTAL OPERATIONS 82
2	don't have shopping well. I don't know I'm only
3	[interpose]
4	TOM MOLOUGHNEY: Right.
5	COUNCIL MEMBER BREWER:from Manhattan.
6	TOM MOLOUGHNEY: Sure.
7	COUNCIL MEMBER BREWER: We don't have
8	shopping. We don't have places to go shopping. I've
9	never been to a shopping center. I hate to tell you.
10	TOM MOLOUGHNEY: Yeah.
11	COUNCIL MEMBER BREWER: I don't go.
12	TOM MOLOUGHNEY: Right.
13	COUNCIL MEMBER BREWER: So, you know and
14	also rental cars. I mean that's another place that we
15	should be looking for electric because a lot of
16	people in the city rent.
17	CHAIRPERSON VACCA: A car sharing service.
18	COLLEEN QUINN: Another Yeah I was just
19	going to say.
20	CHAIRPERSON VACCA: Yeah.
21	COUNCIL MEMBER BREWER: Car sharing and
22	rentals yes.
23	COLLEEN QUINN: Car [interpose]
24	CHAIRPERSON VACCA: They're going to have
25	electric cars.

COMMITTEE ON GOVERNMENTAL OPERATIONS

2 COUNCIL MEMBER BREWER: Yeah.

CHAIRPERSON VACCA: A lot of them are going to be electric.

COUNCIL MEMBER BREWER: Right.

sharing. Also BMW has a very exciting car sharer program in San Francisco. Again the challenge there is actually getting the parking places reserved. San Diego has a electric car sharer. Car To Go has a major car sharer opportunity. But they've been able to work with the city and get the designated parking spaces and those are electric so they have curbside there. And they also have them in apartment buildings.

COUNCIL MEMBER BREWER: Yeah I mean I think we could do that. We have taxi stands. You know there's lots of places that we reserve for certain uses.

COLLEEN QUINN: Right.

COUNCIL MEMBER BREWER: And if it was done in a, you know people are willing to wait a little while or there are ways of doing it but I think the model is that you have to have some places that you don't have to go to a garage. Garages are excellent

1	COMMITTEE ON GOVERNMENTAL OPERATIONS 84
2	ideas but they are expensive. So you would, you talk
3	about a dollar 50, you'd be paying you know 40
4	dollars by the time you're done if you're actually
5	going to go into that garage. I mean if it's in your
6	own building that's fine but for the coming and going
7	people. I mean the number one issue in New York is
8	finding a parking space for free. And then people
9	will spend their whole life doing it and they're not
10	going to go into a garage so therefore I think
11	they're not going to be excited about getting an
12	electric car if they are coming in, if they have to
13	pay for that garage also.

COLLEEN QUINN: Well, and other cities have you know incented people to bring electric vehicles by providing free parking. London I think started that idea.

COUNCIL MEMBER BREWER: If you think that's going to happen here think again. Thank you very much and I appreciate the fact that you're interested in thinking about the curbside and thinking of a way of being innovative and entrepreneurial which is equally important.

COLLEEN QUINN: Thank you.

CHAIRPERSON VACCA: Okay we thank you.

COLLEEN QUINN: Thank you.

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CHAIRPERSON VACCA: I want to mention we were joined by council member Jackson and we were joined by council member Viverito. Our next panel Michael Dabrowski, is Simply Grid Incorporated, Joseph Turquie, Car Charging Group, Eliot Hecht,

local three and Humberto Restrepo, Joint Industry

[pause]

Board of the Electrical Industry.

CHAIRPERSON VACCA: Okay who would like, who would like to lead off. I'm sorry. Sir, identify yourself for the record first.

Dabrowski. I work for Simply Grid. We're the company behind the food cart pilot that was mentioned earlier. So essentially I think the lot of the problems that were brought up with curbside charging are completely true. So it's more expensive than garage. There's a big problem of actual use. So basically whoever makes the investment and it's nebulous who it's benefitting. So in the sense that perhaps a business investment district could see a payback from that but an individual business may not. But there is, basically what you really have to look

loading zones. So we've actually, we recently got contacted by the fire department of New York because

charging and that's food carts, food trucks, and

12 they have ambulances idling at many locations,

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charging as well. Basically they can shut off their

curbside locations in the city, and they all need

15 engines if they can get a plug in. They have lots of

16 equipment on board to refrigerate medicine etcetera.

17 So essentially the way I see it is that the low

18 hanging fruit isn't, so pilots are nice but if you

19 want to get to scale the low hanging fruit is

actually in finding locations on the curb where 20

people already need power. And there is thousands of 21

locations like this where we can privately fund 22

23 installations and then that can also service electric

cars. That makes a lot more sense to us and we see it

as a real business. Like we're not, we don't see it

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as something where the city has to put out money to do this. We see it as more if the city can work with us we're, we'd see the opportunity and we'd like to take advantage of it.

JOSEPH TURQUIE: Oh my name's Joseph

CHAIRPERSON VACCA: Sir.

Turquie. I'm with Car Charging Group. I do believe that it is a, it will be a big problem for the city to deploy charging stations on the curb. Car Charging has deployed about 14,000 charging stations in the country. Most of them are in public spaces but to deploy them in the city, there's a lot of issues that come with it on the curbside. I, I would say one of the issues being if somebody's parking at the station how do you get that person to move once their car is fully charged? So that spot could be taken for a day or two easily without it being used again by another person. Maintenance is another issue. Who is going to maintain these charging stations on the street and damage. So even a pilot program you may put 30 in but after six months, a year, how many of these stations are going to be functioning and who's going to be overseeing them? So I do believe dollars wise it's much more credible and more better utilized to deploy

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stations in garages. That's from my you know experience and I've deployed about 200 charging stations myself.

CHAIRPERSON VACCA: Thank you. Sir.

HUMBERTO RESTREPO: Thank you and good

morning chairs James Vacca and Chair Martin Dilan and distinguished committee members. Thank you for the opportunity to testify at this hearing on behalf of the Joint Industry Board of the Electrical Industry. My name is Humberto Restrepo. I am the political affairs liaison for the Joint Industry Board of the Electrical Industry. The Joint Industry Board is a labor management organization founded in 1943. The union pawn is local. Union number three of International Brotherhood of Electrical Workers. The management partners are the New York chapter of the National Electrical Contract Association and the Association of Electrical Contractors Inc. The Joint Industry Board is the at risk administrator for Family of Multi-employee benefit plans serving local union number three and its affiliated contractors in the greater New York City area. Local three has over 28,000 members of which 12,000 workers, electricians for over 300 employees. Since its founding in 1943

CHAIRPERSON VACCA: Thank you. Would you like to be next. Okay thank you. Introduce yourself please.

CHRISTINE RANGEL: Good morning chair Vacca... [interpose]

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2 CHAIRPERSON VACCA: Excuse me if I could
3 just mention we've been joined by council member
4 Ulrich.

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CHRISTINE RANGEL: ...and good morning chair Dilan and distinguished committee members. My name is Christine Rangel and today I speak on behalf to, behalf of the New York City chapter of the National Electrical Contractors Association. We're the largest chapter of the National Electrical Contractors in the United States. I'm the voice of unionized electrical construction industry in New York City, Westchester, and Fairfield's Connecticut counties. We are comprised of 200 unionized member firms employing over 15,000 men and women contributing to over 20 million man hours of work per year. Our association supports Intro 1176, the charger ready bill which would require 20 percent of new off street parking to be built charger ready. We already know the environmental benefits of such measures from reducing carbon dioxide in our atmosphere to reducing the asthma rates of our residents. In a city that's expected to balloon with another one million residents by 2030 proactive environmental initiatives like this one are vital for allowing sustainable

population growth while improving the city's air 2 quality. In an article recently in October 6th of 3 this year in the Wall Street Journal it was noted 4 that "...boosting the growth of electric car 5 industries, a major goal of environmentalists and 6 7 government agencies seeking to reduce pollution but many consumers are wary about buying electric 8 9 vehicles because of the limited number of charging stations..." and that really says it all. If we are 10 11 going to drive the EV market or at the very least provide an environment in which it can grow we must 12 provide the necessary infrastructure. From Ford to 13 BMW to Cadillac more electric vehicles are coming to 14 15 market. We've heard about it today already. According 16 to several major automakers the New York metropolitan 17 area is considered one of the top potential electric vehicle markets. Our cities must develop action plans 18 19 to ensure these vehicles are a viable solution for 20 citizens. Infrastructure development and permitting solutions are just the beginning. Existing garages 21 have limited electrical capacity. In Manhattan the 22 23 maximum number of charger ready spots are estimated to be as little as 2,000. That is less than one 24 percent of the borough's total licensed parking 25

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spots. By adding less than a fraction of a percent to garage's total cost charger readiness is an affordable environmental measure for building owners. Cities such as L.A., Vancouver, and London have all incorporated charger readiness into their building codes putting the necessary infrastructure in place now is more cost effective than doing so in the future and by that point we are simply playing catch up. So we are glad to support Intro 1176 as we know that such a law will increase New York City's ability to cut house green emissions, allow its people to breathe clean air and in keeping with the plaNYC initiative we believe that it will assist in achieving their mission to strengthen our economy, enhance the quality of life for all New Yorkers, and deal with climate change. Thank you.

CHAIRPERSON VACCA: Sir.

ELLIOT HECHT: Good morning co-chairs

Vacca and Dilan and distinguished members of the committee. My name is Eliot Hacked. I'm a business representative of local union number three,

International Brotherhood of Electrical Workers.

Local three is a 28,000 member local union in our city. I'm here this morning to voice support of Intro

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1176. This legislation is forward thinking and will meet the needs of technology that consumers are eager to see become commonplace. The citizens and elected officials of New York City for some years now have made excellent decisions to help improve the health and quality of life of its residents. New York City is a world class city. Technology like time is constantly moving forward and we cannot allow our great city to fall behind. Electric cars are here and the technology of electric cars continues to improve. Greater availability of electric cars will probably occur sooner than later. The air pollution caused by car, by carbon monoxide emissions from gasoline powered engines is a serious problem contributing to lung disease and other life threatening issues. The sight of idling cars in traffic waiting for lights as pedestrians, bikers, and runners are breathing in these cars' benzene, nitrogen oxide, and other pollutants and not doing anything about it is wrong. Drivers in our city would be much more inclined to drive electric cars because not only are they better for the environment, reducing the city's pollute, reducing the city's production of greenhouse gasses, but also because they are cheaper to run. Providing

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motorists with more readily available charging 2 3 stations will eliminate a large obstacle and concern 4 as to their, as to their dependability. Local three IBW is prepared, looking forward to, and we're proud 5 to continue to do what we do best installation of 6 7 electrical equipment for both existing technologies and emerging technologies all of which would provide 8 9 convenience, comfort, safety, and quality of life to the businesses and residents of New York City. The 10 11 availability of these services for electric car drivers will increase the number of electric cars, 12 will aid in mobility, will improve the air quality in 13 14 our city, and provide employment. Intros 1176 15 recommending 20 percent of the newly created parking stalls to have preinstalled conduit and electrical 16 17 capacity to add electric vehicle supply equipment is a most cost effective win win for the city and its 18 19 residents. Thank you for this opportunity for local 20 three to express our support for Intro 1176.

CHAIRPERSON VACCA: I thank you and for your support for 1176. I'm just thinking out loud if there's a way to do some kind of pilot program as per council member Brewer's bill and I was thinking of starting off at locations where we have city owned

2 buildings or court houses or municipal buildings or

3 whatever. I, I think, I think I want to have some

4 place where we could do it so I, but I know cost is

5 an issue so all of you are saying. I think the first

6 gentleman, your remarks were basically around cost;

7 | the cost of outdoor spaces is more, is prohibitive or

very expensive. Can you elaborate.

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MICHAEL DABROWSKI: Yeah, so essentially what I would, what I would say in answer to it, to what you're suggesting, I think the model of let's slap the electric cart charger in front of the city hall or court house is actually, this is what, it's the, probably the easiest route and it's good PR but the reality is that there, so there's already a lot of on street curbside demand for electricity that's not personal electric cars but you can combine the two. So essentially you go to a location where there's an ambulance that stands for 12 hours a day waiting for a call and they use about as much power as a charging electric car. So you put enough infrastructure there to power the ambulance which is going to save a gallon of diesel every hour and it's going to save on the maintenance of its engine and depreciation. That money can be used to pay the

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company that puts up the charger, Simply Grid for example and then we can also provide a cable for an electric car which could park in the adjacent parking spot. That's how we see it. So basically there are thousands of locations where we can, we can start with a pilot or if there's permitting I mean we would go out, raise you know 20 30 million dollars and do as many of these as we could but basically there's thousands of locations where there's existing demand. So a food, several food carts, each one of them runs a two kilowatt generator. That's gas diesel generator two cycle gasoline engine producing much worse fumes than a regular car. There's no Cadillac converter, nothing. That's shooting right into the air. Have you ever stood in front of a food cart? It's like, it's insanity. So basically what we do, that, that's a real business model. The food cart is spending 6,000 dollars a year running that generator. That's you know, that's the numbers from the pilot where we replaced their generator with a plug in. So by combining these two things you take today's demand and you enable people to actually buy electric cars, park next to places where we're powering these other use, these users of, it's mostly, it's diesel, it's

all generator so there's, whether it's something 2 3 running a refrigeration unit in a fresh direct delivery truck which is standing for ten hours you 4 know running a huge diesel refrigeration unit. That 5 should be plugged in and there's an opportunity for 6 7 electric cars there too. And the environmental benefit is actually much greater because you can you 8 9 know put out PR about a charger in front of city hall 10 but literally when you shut off a generator or a 11 reefer unit on a refrigerated truck that's a real 12 instant gain. You know the air gets better directly at that moment. So that's, that's really the way we 13 14 see it. I think the expense is definitely greater on 15 curbside and there's a myriad of issues. I mean there were getting the pilot was very difficult. There was 16 17 a lot of pieces that we had to put together working with DOT, Con Ed., everybody. But basically it's 18 19 doable but I think it's much more doable with 20 existing demand. And when you get, when you go after existing demand the results are better because a lot 21 22 of chargers that get put in with government money 23 later just stand there. I mean nobody's using them because if there's no existing demand you don't 24 really know where it's, let's say in five years there 25

don't think initially when they're doing the

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2 infrastructure as was noted earlier you know the

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3 increase in conduit size. It's not really going to

4 | add more instillation tours. It's just going to be a

5 bigger sized conduit to accommodate future demand. I

6 think our, our potential work opportunity will, will

7 be at some future date when you actually require that

8 this electric charging stations be installed. But

9 during the, the construction phase under 1176 I don't

10 | see there's going to create that much more work.

CHAIRPERSON DILAN: Well, if, if this turns out to be a success and I know this only applies to new garages but if this turns out to be a success you would imagine that the existing garages would have to keep up with the competition and install their own garages so maybe that's a further benefit for you down the road.

ELLIOT HECHT: If I, if I might add as

Humberto said it's the secondary part. These garages

probably would most likely not be required to do

anything. They would be wanting to do what they have

to do to meet the demand of charging the cars that we

know are going to come, they're already here. It's

just, when you, as you all know when you start with

technology it just snowballs, it flies.

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2 CHAIRPERSON DILAN: Okay, thank you very 3 much.

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CHAIRPERSON VACCA: There be no further questions. Oh, oh council member Brewer I'm sorry.

COUNCIL MEMBER BREWER: I want to thank Mr. Dabrowski for suggesting that what I would say leering idea, well your leering one on top of the other. And to be honest I don't, I'm not picking on you but I am picking on DOT 'cause I have fresh direct. I have carts. I have constituents. Literally as I said earlier half of our staff timed is dealing with carts, noise, generators, and refrigeration. And so we spend, we move the trucks around. We move the ambulance around. The only thing that saved the ambulance from not being in front of my district office with people upstairs complaining was the bike lane Mr. Chair just so you know. Once the bike lane came in then the ambulance couldn't fit and had to go across the street. Yay. So the noise factor is huge for particularly you know where there's a lot of pedestrian market share etcetera for all of these entrepreneurial enterprises. So to cut the noise would be a phenomenal difference in terms of quality of life and believe me 311 calls, number one, noise,

number one in the whole city. So it would make, it 2

3 would just make, I haven't suggesting what I call

4 plug into the street lamp which I know is not

correct. In the 1980s when we, we used to do that 5

with our TVs. We used to plug them in and they worked 6

7 fine and everybody on the street did that. Now we

8 can't do that anymore. So I guess what I want to

9 understand is a little bit more what you are

10 envisioning. So if you have a, a piece of furniture

11 which is a bollard as I understand it. I'm going to

go to union square to see that. And then what else do 12

you envision there that would complement what you're 13

14 talking about; it's not, it's ambulances, it's the

15 Fresh Direct, it's the BLT truck, it's the food cart,

16 and I'm sure there's other people probably as in

17 addition to electric vehicle who could take advantage

18 of this. How, how do you see the visual and what

19 would be involved in terms of installation.

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20 MICHAEL DABROWSKI: So I, it's similar to

what would happen for electric vehicle chargers. 21

We're looking at, so I think it's scale. It's the 22

23 best thing you can do is have the smallest possible

24 form factor, the least impact on space. Where we're

looking at now is possibly, we're, a few different

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options but either wireless charging or possibly rising bollards so like the short security bollards that... DC has a lot of them. They come out of the ground so essentially the way our system... [interpose]

COUNCIL MEMBER BREWER: We have them here too.

MICHAEL DABROWSKI: ...works, essentially the way, I, I haven't seen them in New York but sure. Essentially the system, the way the system works currently is a text message is sent and then the outlet is activated. We collect all the telemetrics so meter data, any kind of malfunctions or anything like that and that comes back to the central management system so we would connect that to the function of, you know the rising bollard. So essentially an ambulance would pull up, something, they would send in a message, the bollard would come out of the ground and they'd be able to use the retractable cord. That's what we're working on for the, for the ambulance guys now and probably something similar for, for food carts and trucks. And really I think, the, the big issue is installation so the final piece of hardware is usually no the large part of the cost. And possibly one way, so one way to

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decrease installation is basically to work with Con 2 3 Edison and figure out where the power is coming from. We've actually also talked to DOT where they have a 4 lot of extra room in the conduit that leads to the 5 lamp post. So basically power can be run through the 6 7 existing lamppost conduit and then from the lamp post to the actual pedestal which is a shorter distance 8 9 than from the pedestal to the, to the Con Ed., the Con Ed. manhole. And that's basically what happened 10 11 for this current pilot. This current pilot actually 12 pulls power from the existing wiring in the lamppost but it could just as easily have pulled power from 13 14 new wiring that went through the same conduit. The 15 real, it's similar to the parking garage legislation

which is if you already have conduit it's a lot

that leads to the lamppost is a big deal.

cheaper to do it. So utilizing the existing conduit

COUNCIL MEMBER BREWER: I'm glad I was on target with my lamppost. Ten years ago I've been talking about this. And also there's a franchise you may not be aware being discussed for all of the payphones in the city of New York because you know Verizon it doesn't want payphones anymore so they have sold them to different companies. So are you

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2 aware? Would that be something also to look at. Again

3 trying to minimize what I call street furniture but

4 also utilize the vast opportunities. Is that

5 something that you've looked at the payphone

6 franchise?

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MICHAEL DABROWSKI: We've looked at it briefly. The issues, payphones do have some power leading to them. It might be enough for a small food cart, possibly overnight charging for an electric car, slow charging, like in residential neighborhoods but the problem with payphones is that they're, I mean they're static so you, you're stuck with the location where they are. So some percentage of the payphones may be useful for this but I think if you want to go citywide basically... It's, it's not cost prohibitive to do this. It's just a matter of going after the existing demand. It's cost prohibitive to go after electric cars that you know are, don't quite exist yet. But it's not cost prohibitive to go after you know ambulances, Fresh Direct trucks, food carts. That's, some locations will be cost prohibitive but certainly not the ones that are the worst where there's multiple polluters. So six food carts you can

multiple users because when you're doing installation

you're tearing up the sidewalk. It's, you can get cost savings that way, are great for us. Another thing that hasn't been fully discussed but basically when the city's already doing maintenance on road there might be an opportunity to put in conduit the same way that they're looking at the parking garages when the roads are being torn up for a different reason. There might be opportunity to put in conduit leading to strategic spaces on the, on the sidewalk. And again there's ways to set it up that it's not as intrusive as the current form factor that a lot of the charging stations take like whether you take ChargePoint, blank, what we up. Pretty much all of them are you know a pedestal... [interpose]

COUNCIL MEMBER BREWER: Static. Yeah.

MICHAEL DABROWSKI: Yeah it's a pedestal like a parking meter but there's ways to avoid that whether you're wireless charging isn't quite there yet but even just rising bollards are, make a lot of sense to us and we're working on that right now. So I think it's, a scale would be for the business it's better because no vandalism, less liability, etcetera. But it's also better for the city because it, it decreases... [interpose]

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COUNCIL MEMBER BREWER: And who in, in your vision, who would maintain these? Would that be one company? Would it be more entrepreneurial I suggested, etcetera?

MICHAEL DABROWSKI: I, in terms of the process for getting, getting on to the... [interpose] COUNCIL MEMBER BREWER: The food carts and

the Fresh Direct... [interpose]

MICHAEL DABROWSKI: Yeah getting onto the sidewalk. The best thing for us would be if there was just a straight forward permitting structure where anybody could apply to put something out on the street that would sell power to eligible, eligible customers and essentially... I mean we could go through an RFP but that's in terms of what would get us there fastest and easiest would be just a competitive permitting structure so anyone can apply and if they meet the criteria you can apply for you know a hundred locations or a thousand and get approved and then put them up piecemeal. That's actually, San Francisco has a similar legislative model where they have a permitting process like that for on street charging.

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2	COUNCIL MEMBER BREWER: Thank you very
3	much.
4	CHAIRPERSON VACCA: Thank you. Thank you
5	all. And I do not know if I mentioned but we were
6	joined before by council member Comrie. I'd like to
7	thank you all for coming and for your testimonies.
8	It's been a very enlightening hearing and without
9	further questions this hearing of the Housing and
10	Buildings Committee and the Transportation Committee
11	is hereby adjourned. It is 12, noon.
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World Wide Dictation certifies that the foregoing transcript is a true and accurate record of the proceedings. We further certify that there is no relation to any of the parties to this action by blood or marriage, and that there is interest in the outcome of this matter.



Date ____ November 21, 2013_____